

## FIFA QUALITY CONCEPT FOR FOOTBALLS

For your reference, please find below a step-by-step guideline how to acquire authorization to use either of the prestigious FIFA quality marks on your footballs:

### 1. pre-contractual obligations to be fulfilled

#### Company

Applicant to provide:

- Company profile & full style address
- Name and title of the person who is going to sign the Licence Agreement
- The exact brand & model name

#### Manufacturer

- Name and country of the football manufacturer
- Worldwide labour standards documents to be provided by the manufacturer

#### **Pledge of the WFSGI** (World Federation of the Sporting Goods Industry)

WFSGI  
Avenue de Rhodanie  
Ch-1007 Lausanne  
Tel.: +41-21 612 61 61  
Fax.: +41-21 612 61 69

#### Insurance

- Confirmation of the Insurance company that the Product Liability Insurance will be concluded as per the terms & conditions of the Licence Agreement
- a) FIFA is co-insured and stated as additional in insurants
- b) The amount of CHF 3'000'000.- is covered by the insurance policy
- c) The insurance covers worldwide territory

**(Please proceed with the point 2 if all above listed documents are confirmed by FIFA)**

### 2. Submission of footballs for testing

- send 10 samples per model for category 'FIFA Approved', 7 samples per model for category 'FIFA Inspected' to the following address:

FIFA – Fédération Internationale de Football Association  
FIFA Quality Concept  
FIFA-Strasse 20  
P.O. Box  
8044 Zurich, Switzerland

- complete, sign and attach copy of the enclosed test form per ball model with the consignment

### 3. Payment of the test fee

- Wire the test fee to the FIFA Quality Concept Trust Account as follows:  
Credit Suisse Banking  
Account No. 0835-344842-71-10  
Bank Code: 4835                      Swift Code: CRES CH ZZ 80A
- Test fee per ball model:    CHF 4,400 for category 'FIFA Approved'  
   CHF 3,300 for category 'FIFA Inspected'
- Upon receipt of the test fee, the football samples will be forwarded to the test institute

### 4. Test Duration and Result Reporting

- upon receipt of the ball samples it will take about 3-4 weeks until the results will be available
- a detailed report will be sent to you

### 5. Conclusion of a Licence Agreement

- should the submitted ball model(s) qualify for either of the FIFA categories, you may enter into a licence agreement
- upon licensee's signature of the agreement, the minimum guarantee of CHF 5,000 becomes due for payment

### 6. Royalties

- FIFA Approved category:    CHF 1.50 per ball sold
- FIFA Inspected category:    CHF 0.75 per ball sold

In case a ball model does not meet the FIFA standards you have the possibility to re-submit new samples for testing. However, a re-test is subject to paying the test fee.

For football models that have successfully passed the quality tests and are licensed under the licence agreement, the applicable testing fee of CHF 4,400 for category 'FIFA Approved' resp. CHF 3,300 for 'FIFA Inspected', will be credited against the minimum guarantee and future royalty payments.

Just for good order we would like to point out, that the FIFA Marks may only be used following successful qualification of the submitted football model(s) and the conclusion of a licence agreement.

We hope this outline is useful to you. Should you have further questions, please do not hesitate to contact us.

Yours sincerely,

FIFA Quality Concept for Footballs  
Licensing