

**ARUN RAI**

**CURRICULUM VITAE**

## BIOGRAPHY

Arun Rai is permanent Regents' Professor, the highest academic honor in the University System of Georgia, and holds the Robinson and Harkins Chairs at the Robinson College of Business (RCB) at Georgia State University. He is the Director and co-founder of RCB's Center for Process Innovation (CEPRIN), an interdisciplinary research center on digital innovation that leverages industry-university collaborations. He has held visiting appointments at universities in Australia, France, Germany, Hong Kong, and Slovenia. He was named Fellow of the Association for Information Systems in 2010 and received the INFORMS Information Systems Society Distinguished Fellow Award in 2014 for outstanding intellectual contributions to the IS discipline.

Arun's research has examined how firms can leverage information technologies in their strategies, business models, and processes; how systems can be effectively developed and deployed; and how digital innovations can create business value and address societal problems such as digital inequality, poverty, health disparities, and infant mortality. His research has involved close engagement with organizations across sectors (e.g., Apollo Hospitals, China Mobile, Daimler-Chrysler, Emory Healthcare, Gartner, Georgia-Pacific, Grady Hospital, IBM, Intel, Laureate Inc., SAP, SunTrust, United Parcel Service), and has been sponsored by government agencies, corporations and thought leadership forums. He has published 230+ peer-reviewed articles that include 110+ journal articles in prestigious journals in IS, operations, healthcare, and other disciplines. He is ranked among the top scholars for publications in elite IS journals. His work has received several best paper awards and has been extensively cited in the leading journals in IS and other disciplines (e.g., Accounting, Marketing, Operations, Strategic Management, Computer Science, Education, Healthcare, Psychology).

Arun has played leadership roles in developing interdisciplinary research initiatives and curricula at the interstice of IS with strategy, operations, and analytics. He has taught courses on digital strategy and innovation, intelligent systems, supply chains, technology and operations, theory development, and research methods, and his teaching has spanned the BS, MBA, EMBA, MS, Executive Doctorate, and Ph.D. programs. He has chaired 30 Ph.D. dissertations and served as a committee member for another thirty. Several of his former Ph.D. students hold chaired professorships, are in senior leadership positions at their institutions (e.g., doctoral program directors, department chairs, associate deans), and in the profession (e.g., editors, leadership roles for organizations). He has developed and delivered highly successful non-degree executive education programs for major corporations (e.g., the Global Supply Chain Solutions Program for UPS's senior and middle management during the company's digital transformation from transportation services to supply chain solutions) and workshops (e.g., theory development, research methods, digital innovation, AI) for academic audiences across the world.

In terms of internal service, Arun is Director and co-founder of CEPRIN and serves as its Ph.D. Director. CEPRIN has developed to be a leading interdisciplinary research center on digital innovation. He served three consecutive 3-year terms as RCB's Promotion and Tenure Committee Chair and has served on several key university, college and unit committees.

In terms of external service, he is serving as the Editor-in-Chief of *MIS Quarterly (MISQ)*, widely regarded as the premier IS journal. He has designed and implemented workshops at major conferences (AMCIS, ICIS, PACIS) to develop authors and reviewers in the IS profession. He has served as Senior Editor for *MISQ*, *ISR*, and *Journal of Strategic Information System*, Associate Editor for several leading journals (*ISR*, *MISQ*, *Management Science*, *JMIS*, *JAIS*, *IEEE TEM*, *Decision Sciences*), Panelist for the National Science Foundation, Track Co-Chair for major conferences; chair, mentor and keynote speaker for doctoral/junior faculty/mid-career faculty consortia, and President of the Special Interest Group on the Adoption and Diffusion of Information Technology. He is serving on the US National Council on Innovation and Competitiveness Frontiers' working council on Developing and Deploying at Scale Disruptive Technologies.

**ARUN RAI**  
CENTER FOR PROCESS INNOVATION & COMPUTER INFORMATION SYSTEMS DEPARTMENT  
J. MACK ROBINSON COLLEGE OF BUSINESS  
GEORGIA STATE UNIVERSITY  
ATLANTA, GA 30303  
PHONE: (404) 413-7857; E-MAIL: [arunrai@gsu.edu](mailto:arunrai@gsu.edu); Web site: [www.arunrai.net](http://www.arunrai.net)

## EDUCATION

- 1990**                    **Kent State University**  
*Doctor of Philosophy*  
*Major:* Management Information Systems; *Minor:* Production and Operations Management  
*Dissertation:* Stimulating the Use of Computer-Aided Software Engineering in Information System Departments: An Empirical Test of Elements of Innovation Theory.
- 1987**                    **Clarion University of Pennsylvania**  
*Master of Business Administration*
- 1985**                    **Birla Institute of Technology and Science, India**  
*Master of Science and Technology*  
Emphasis: Systems Engineering and R&D Management

## FELLOWSHIPS, AWARDS AND OTHER RECOGNITIONS

### *Fellowships in Profession and University Appointments*

- Received *INFORMS Information Systems Society Distinguished Fellow Award* in 2014 for outstanding intellectual contributions to the Information Systems discipline.
- Named *Fellow of the Association for Information Systems* in 2010 for outstanding contributions in research, teaching and service to the Information Systems discipline. (AIS has 4000+ members from 90 countries and is the largest IS academic organization.)
- Appointed *Robinson Chair of IT-enabled Supply Chains and Process Innovation* in 2015.
- Appointed *Regents' Professor of the University System of Georgia* (initial appointment: 2006; permanent appointment: 2013). Regents' Professor is the highest academic honor in the University System of Georgia. It is bestowed on Professors whose scholarly achievements are recognized nationally and internationally as innovative and renowned, and who have a record of sustained scholarly productivity, substantial contributions in service to their discipline and to Georgia State, and highly effective promotion of learning.
- Appointed *Harkins Chair of Information Systems* in 2002 for outstanding accomplishments in research, teaching and service.

### *Research Productivity in Top Scholarly Journals*

- Ranked among the top scholars in the Information Systems discipline for research productivity in the widely-regarded top two scholarly IS journals (*Information Systems Research* and *MIS Quarterly*) (Source: AIS Research Rankings): *2<sup>nd</sup> for 2014 – 2018; 5<sup>th</sup> for 1999-2018*
- Ranked *2<sup>nd</sup>* by a study published in the *Communications of the AIS* (2011) for publications in 2005-2009 in the top three Information Systems scholarly journals (*Information Systems Research, MIS*

*Quarterly, and Journal of Management Information Systems)*

- Ranked 5<sup>th</sup> by study published in the *European Journal of Information Systems* (2007) for research productivity in the Information Systems discipline in 1999-2003. Ranked among top scholars in the IS discipline by other published rankings studies.

#### **Research Awards**

- Four-time recipient of the Robinson College of Business Faculty Recognition Award for Research: 2003, 2007, 2011, 2015.
- Board of Advisors Faculty Excellence Award for Research, Robinson College of Business, 2005.
- IBM Faculty Award for e-Business & Supply Chain Management, 2000.
- Research Honor Roll, College of Business and Administration, SIU-C, 1997.
- Researcher of the Year, College of Business and Administration, SIU-C, 1996.
- Research Honor Roll, College of Business and Administration, SIU-C, 1994.
- Researcher of the Year, College of Business and Administration, SIU-C, 1993.
- University Fellowship, Kent State University, Spring 1990.
- Doctoral Dissertation Award, Kent State University, Spring 1990.

#### **Best Paper Awards**

- Best Conference Paper Nominee, *36th Annual International Conference on Information Systems*, Dublin, Ireland: Sambhara, C., Rai, A., and Xu, X., Enterprise System Implementations: Role of Information Risk, Internal Controls and Environmental Uncertainty.
- First Runner-Up Best Paper Award, *Organizational Communication and Information Systems Division, Academy of Management Annual Conference*, 2015: Dong, J., Karhade, P., Rai, A., and Xu, X., Information Technology and Innovation Outputs: The Missing Link of Search Evolution.
- Best Research-in-Progress Paper Award, *International Conference on Information System*, 2014: Pye, J., Rai, A., and Baird, A., Health Information Technology in U.S. Hospitals: How Much, How Fast?
- Best Published Journal Paper in the Information Systems discipline for 2011, Organizational Communications and Information Systems Division, Academy of Management, 2012 (Article: Addressing Digital Inequality through Government Initiatives: Forms of Capital that Affect ICT Utilization; co-authored with J.J. Po-An Hsieh and Mark Keil, *Information Systems Research*, 2011).
- Best Conference Cross-Divisional Paper, Academy of Management, 2012 (Article: Technology and Context: A Sociomaterial Perspective on Technology Enabled Change; co-authored with Mark Lewis and Sreenivasan Balaji).
- Distinguished Paper Award, *Academy of Management Conference 2011*, Business Policy and Strategy Division (Article: Impact of New Investments in the Resource Base and Organizational Structure on Performance; co-authored with Ilgaz Arikkan).
- Best Paper Proceedings of the Academy of Management Meetings, 2011, 2012.
- Best Paper Finalist, *Decision Sciences Journal*, 2007 (Article: Competitive and Cooperative Domains in Supply Chain Logistics Relationships; co-authors Klein, R., Rai, A., and Straub, D.W.)
- *Decision Sciences Journal*, Article entitled, "How Software Project Risk Affects Project Performance: An Investigation of the Dimensions of Risk and an Exploratory Model" (2004; co-authors, Wallace and Keil) showcased as one of seven "Highlight" articles.
- Best Paper Award, *IEEE Transactions on Engineering Management*, 2003 (Article: Why Software Projects Escalate: The Relative Importance of Project Management and Escalation Constructs; co-authored with Keil, Mann and Zhang).

#### **Teaching Awards**

- Robinson College of Business, Faculty Recognition Award for Teaching, 2008.
- Myron T. Greene Outstanding Teaching Award, CIS Department, Georgia State University, 2008.
- Excellence in Supply Chain Management Executive Education, United Parcel Services, 2001-2003.
- Graduate Teacher of the Year, College of Business and Administration, SIU-C, 1997.

- Graduate Teaching Honor Roll, College of Business and Administration, SIU-C, 1997.
- Graduate Teaching Honor Roll, College of Business and Administration, SIU-C, 1996.
- Graduate Teaching Honor Roll, College of Business and Administration, SIU-C, 1995.
- Graduate Teaching Honor Roll, College of Business and Administration, SIU-C, 1993.
- Graduate Teaching Honor Roll, College of Business and Administration, SIU-C, 1992.
- Outstanding Graduate Student Teaching Award, Kent State University, Spring 1989.

#### ***Editorial Appointments at Elite Journals***

- Editor-in-Chief, *MIS Quarterly*, initial 3-year appointment, 2016-2018; renewed until December 31, 2020.
- Senior Editor, *MIS Quarterly*, 2013-2015.
- Senior Editor, *Information Systems Research*, 2007-2010.
- Guest Editor, *Information Systems*, 2005-2007 (Special Issue).
- Associate Editor, *Management Science*, 2006-2008.
- Associate Editor, *Information Systems Research*, 2000-2005.
- Associate Editor, *MIS Quarterly*, 1997-2000.

#### ***Service Awards***

- Two-time recipient of the Robinson College of Business Faculty Recognition Award for Service: 2012, 2016.
- Senior Editor Recognition Award, *MIS Quarterly*, 2015.
- Outstanding Associate Editor Award, *Decision Sciences Journal*, 2005.
- Senior Editor Recognition Award, *Information Systems Research*, 2010.
- Associate Editor Service Recognition Award, *Information Systems Research*, 2005.

#### ***Miscellaneous***

- Ph.D. Commencement Speaker, Georgia State University, May 2012
- Executive Doctorate in Business Commencement Speaker, Georgia State University, May 2015
- Who's Who Among Asian Americans, 1994.
- Outstanding Academic Performance Award, International Office, Kent State University, 1990.
- Outstanding Performance in Doctoral Comprehensive Examinations, Kent State University, 1989.
- Outstanding Academic Performance Award, International Office, Kent State University, 1989.
- Outstanding Academic Performance Award, International Office, Kent State University, 1988.
- Merit Scholarship, Birla Institute of Technology & Science, 1982-1985.

## WORK EXPERIENCE

- 1997 – Georgia State University, Robinson College of Business**  
 Center for Process Innovation & Department of Computer Information Systems
- *Regents' Professor of the University System of Georgia, (initial 2006; permanent 2013)*
  - *J. Mack Robinson Chair, appointed 2015*
  - *Harkins Chair of Information Systems, appointed 2002*
- Electronic Commerce Institute (2000-2006), Decision Sciences Department (1997-1999)
- *Harkins Chair of Information Systems, appointed 2002*
  - *Professor, Fall 2000*
  - *Associate Professor, Fall 1999- Summer 2000*
  - *Associate Professor, Fall 1997- Summer 1999*
- 1990 – 1997 Southern Illinois University at Carbondale, College of Business Administration**  
 Department of Management
- *Associate Professor of Information Systems (Tenured), 1995 - 1997*
  - *Acting Director, Pontikes Center for the Management of Information (Fall 1995)*
  - *Assistant Professor of Information Systems, 1990-1995*
  - *Faculty Associate, Pontikes Center for the Management of Information*
- 1987 – 1990 Kent State University, College of Business**  
 Dept. of Administrative Sciences  
*Teaching & Research Fellow*
- 1986 – 1987 Clarion University of Pennsylvania, College of Business Administration**  
*Graduate Assistant*
- 1985 – 1986 The Systems Group, India**  
*Associate Consultant*  
 Involved in the design and development of (a) a DSS to plan radiation treatment for cancer patients, and (b) a comprehensive stock broker management system
- 1984 – 1985 Gwalior Rayons, India**  
*Engineer Trainee: Designed a comprehensive MIS for the viscose section.*

### *Short-Term Visiting Appointments*

- 2015-2019** University of Ljubljana, Slovenia
- 2008-2012** Australian National University
- 2008-2019** Hong Kong University of Science and Technology
- 2011** City University of Hong Kong
- 2009** European Business School
- 2007, 2008, 2011** Goethe University, Frankfurt, Germany
- 2011** University of Cologne, Germany
- 2001- 2003** Institut d'Administration des Entreprises de Paris (I.A.E. de Paris)
- Sorbonne University (Université de Paris 1 - Panthéon Sorbonne)
- 1997- 2002** Graduate Adjunct Faculty – SIU, Carbondale

## TEACHING

### *Summary*

Arun has developed and taught courses related to IT and business strategy, digital innovation, supply chain management, intelligent systems, analytics, technology and operations, theory development, and research methods across the BS, MBA, EMBA, MS, Executive Doctorate, and Ph.D. programs.

At GSU, Arun has played a leadership role in the development of innovative interdisciplinary programs and courses at the interstice of IS with strategy, operations, and analytics as well as doctoral courses in digital strategy and innovation, theory development and engaged scholarship:

- Business Process Innovation (Ph.D. program in Computer Information Systems)
- Digital Innovation (core course for MBA students)
- Knowledge Management (Master's concentration in CIS and Managerial Sciences)
- Supply Chain Management/Technology and Operations (courses introduced in the EMBA, Global eCommerce Masters (GeM), and MS programs)
- Information Technology and Decision Making (courses for the MBA and MS programs)
- Theory Development (college-wide Ph.D. course focused on problem formulation, theory development, different types of process and variance models, research design). This course is now showcased at the *Academy of Management Review* site as an exemplar resource for a Theory Development course: <http://aom.org/Publications/AMR/Teaching-Resources.aspx>
- Engaged Scholarship (foundational course underlying the Executive Doctorate in Business; addresses various forms of engaged scholarship, role of context in theory development, problem formulation, theory development, process and variance models, research design)

Arun played a leadership role in the development and obtaining the University and Board of Regents' approval for the Executive Doctorate in Business Administration (EDBA) (a 3-year professional degree program for senior executives), which admitted its tenth cohort in 2018. GSU's EDBA program has become a model for many subsequent executive doctorate programs in the U.S. and other countries.

For courses taught at GSU, Arun's average Student Evaluation of Instructor Performance (SEIP) scores are **4.8** for instructor effectiveness and **4.7** for course effectiveness (1= lowest; 5 = highest). He has chaired 30 doctoral dissertations and served as committee member for another 31. His doctoral students are making significant contributions through key roles at their institutions (e.g., associate deans, doctoral directors, department chairs) and in the profession (e.g., editorial roles in leading journals, elected or appointed positions in professional societies, conference chairs, etc.). He has developed and delivered non-degree executive education programs (e.g., the Global Supply Chain Solutions Program for UPS's senior and middle management during the company's digital transformation from providing transportation services to supply chain solutions).

## ***Doctoral and Post-Doctoral Student Supervision***

### **Dissertation Supervision: Chair or Co-chair**

1. *Santanu Borah*: Strategic Alliances in the Global Information Technology Industry: An Exploration of Critical Issues. Dissertation defended: March 1993. [Co-chair: Dr. A. Ramaprasad]  
Initial Placement: Assistant Professor, University of North Alabama  
Current Position: Professor and Department Chair, University of North Alabama.
2. *Deepinder Bajwa*: Determination of the IS factors Impacting EIS Effectiveness. Dissertation defended July 1993. [Co-chair: Dr. A. Ramaprasad]  
Initial Placement: Assistant Professor, Western Washington University  
Current Position: Professor, Western Washington University
3. *David Paper*: Theoretical Derivation and Empirical Validation of a Model for Business Process Reengineering. Dissertation defended: August 1994. [Co-chair: Dr. A. Ramaprasad]  
Initial Placement: Assistant Professor, Utah State University  
Current Position: Professor, Utah State University
4. *Haidong Song*: Deployment of Software Quality Metrics for Systems Development: Integrating Processual and Contextual Factors. Dissertation defended: October 1995. [Co-chair: Dr. A. Ramaprasad]  
Initial Placement: University of South Queensland, Australia  
Current Position: VP, Product Strategy, Siebel Systems.
5. *Hindi Al-Hindi*: Development Process Management, Technology and Outcomes. Dissertation defended: April 1996.  
Initial Placement: King Saud University, Saudi Arabia
6. *Srinarayan Sharma*: An Organizational Learning Approach to CASE Diffusion. Dissertation defended: April 1996.  
Initial Placement: Assistant Professor, Oakland University  
Current Position: Associate Professor, Indian Institute of Management
7. *T. Ravichandran*: A Theory of Systems Development Quality Assurance. Dissertation defended: June 1996.  
Initial Placement: Assistant Professor, Rensselaer Polytechnic Institute  
Current Position: Distinguished University Professor and Associate Professor, Rensselaer Polytechnic Institute
8. *Ravi Patnayakuni*: Transformation of Work Systems: Infusion of Information Technology. Dissertation defended: October 1996.  
Initial Placement: University of Melbourne, Australia  
Current Position: Associate Professor, University of Alabama, Huntsville
9. *James Rodger*: TQM in the Healthcare Industry: An Information Management Perspective. Dissertation defended: November 1996. [Co-chair: Dr. Arlyn Melcher]  
Initial Placement: Assistant Professor, Indiana University of Pennsylvania



Current Position: Professor, Indiana University of Pennsylvania

10. *Paul Ambrose*: The Nature and Value of Electronic Information Intermediation: Theory Development and Empirical Evidence from the Practice of eMedicine. [Co-chair: Dr. A. Ramaprasad]  
Initial Placement: Assistant Professor, University of Wisconsin, Milwaukee  
Current Position: Professor and Associate Dean, University of Wisconsin, Whitewater
11. *Kristina Setzekorn*: IT Value Contingencies: Moderating Effects on Market Responsiveness and Business Strategy. Dissertation defended: August 2000. [Co-chair: Dr. Arlyn Melcher]  
Initial Placement: Assistant Professor, Oakland University, MI.  
Current Position: Consultant
12. *Ashley Bush*: Fragmented to Integrated Demand and Supply Chain Management. Dissertation defended: December 2001. [Co-chair: Mark Keil]  
Initial Placement: Assistant Professor, Florida State University  
Current Position: Professor, Endowed Chair and Department Chair, Florida State University
13. *Nainika Patnayakuni*: Resource coordination theory for Supply Chain Integration. Dissertation defended: 2002  
Initial Placement: Visiting Professor, University of Alabama, Huntsville
14. *Richard Klein*: The effects of Information Sharing Symmetry in e-Business Vendor-Client Relationships. Dissertation defended: July 2003. Placement: *Clemson University*. [Co-chair: Detmar Straub].  
Initial Placement: Assistant Professor, Clemson University; Promoted to Associate Professor and served as Doctoral Coordinator, Clemson University  
Current Position: Professor, Professorship Holder and Associate Dean, Florida International University
15. *Gordon Depledge*: The Roles of Problem Recognition and Cognitive Biases in Software Project Escalation. Dissertation defended: December 2003. [Co-chair: Mark Keil]  
Initial Placement: Assistant Professor, Wichita State University.
16. *Paul Brown*: Organizational Assimilation of Electronic Procurement Innovations. Dissertation defended: March 2004.  
Initial Placement: Assistant Professor, Clark Atlanta University.  
Current Position: Associate Professor and Director of Supply Chain Management Program, Clark Atlanta University.
17. *JJ Po-An Hsieh*: Leverage Points for Addressing Digital Inequality: An Extended Theory of Planned Behavior Perspective, Dissertation defended: December 2004. [Co-chair: Mark Keil].  
Initial Placement: Assistant Professor, Hong Kong Polytechnic University  
Current Position: Associate Professor, Georgia State University

18. *Maurice McNaughton*: Deregulation, Uncertainty, and Information Technology in the Electric Utility Industry: A Transaction Cost Interpretation of the Drivers and Consequences of Vertical Disintegration. Dissertation defended: August 2005. [Co-chair: Jonathan Wareham].  
Initial Placement: Mirant Corporation  
Current Position: Director, Center for Excellence. Mona School of Business, University of West Indies.
19. *Ghiyoung Im*: Exploratory and Exploitative Learning in Digitally Enabled Inter-organizational Relationships. Dissertation defended: August 2006.  
Initial Placement: Assistant Professor, Clark Atlanta University  
Current Position: Associate Professor, University of Louisville
20. *Xinlin Tang*: Digitally-Enabled Adaptive Business Network Capabilities. Dissertation defended, May 2007.  
Initial Placement: Assistant Professor, Florida State University  
Current Position: Associate Professor, Florida State University
21. *Mark Lewis*: Sense-making for Organizational Responsiveness: A Multi-Level Investigation of Strategic Outsourcing Relationships. Dissertation defended, May 2008 [Co-Chair: Lars Mathiassen]. Initial Placement: Assistant Professor, Bentley College  
Current Position: Associate Professor, Appalachian State University
22. *Xixi Li*: A Motivational Perspective on Post-Acceptance IS Usage Behaviors, Dissertation defended, June 2010; (Student from Hong Kong Polytechnic University; Co-Chair J.J. Po-An Hsieh)  
Initial Placement: Instructor, Hong Kong Polytechnic University  
Second Placement: Post-doctoral student, Georgia State University  
Current Position: Assistant Professor, Tsinghua University.
23. *Steve Du*: Digital Enablement of Inter-organizational Logistics Relationship. Dissertation defended, January 2011.  
Initial placement: Private entrepreneur
24. *Robert Hornyak*: Multi-Level Longitudinal Investigation of Process Innovation and Business Value: The Case of Strategic Sourcing. Dissertation defended, April 2012.  
Initial Position: Assistant Professor, Georgia Gwinnet College  
Current Position: Assistant Professor, Arizona State University
25. *Darryl Romanow*: Antecedents and Consequences of CPOE Use in Clinician Care Teams, Dissertation defended, August 2013 [Co-chair: Mark Keil]  
Initial Placement: Assistant Professor, Duquesne University  
Current Position: Assistant Professor, Georgia Gwinnet College
26. *Chaitanya Sambhara*: Risks, Controls and Business Value in IT-enabled Inter-Firm and Intra-Firm Processes, proposal defended, final defense on July 10, 2015.  
Initial Placement: Assistant Professor, Miami University (Oxford, OH)

Current Position: Assistant Professor, University of Texas at Arlington

27. *Liwei Chen*, Essays on Health IT Innovations for Physician-Patient Collaboration and Patient Empowerment, dissertation defended (May 2016).  
Initial Placement: Assistant Professor, University of Cincinnati
28. *Jessica Pye*, IT Capabilities and Governance: Investigations in the Healthcare and SmartGrid Contexts, dissertation defended (December 2017).  
Initial Placement: Assistant Professor, Arizona State University
29. *Vitali Mindel*: Polycentric Information Commons, proposal defended (November 2016) (Co-chair with Lars Mathiassen).  
Initial Placement: Assistant Professor, Virginia Polytechnic Institute and State University
30. *Zhitao Yin*, Essays on The Impacts of Digital Technology on Innovation, Entrepreneurship, and Productivity, dissertation defended (April 2019)  
Initial Placement: Assistant Professor, Hong Kong University of Science and Technology.
31. *Yanran Liu*: Complexity Perspectives for Digital Innovation Strategy, Proposal in development.

## **Dissertation Supervision: Committee Member**

### **@ SIU Carbondale**

Sunhat Al-Otaibi  
Completed: 1993  
Placement: King Saud University

Jennifer Williams  
Completed: 1993  
Placement: Indiana State University

William Rayburn  
Completed: 1995  
Placement: Austin Peay University

Ganesh Bhatt  
Completed: 1996  
Placement: Morgan State University

Adel Al-Adwani  
Completed: 1996  
Placement: Kuwait University

David Vance  
Completed: 1999  
Placement: Mississippi State University

### **@ Georgia State University**

Sameer Verma  
Completed: 1999  
Placement: San Diego State University

Rustam Vahidov  
Completed: 2000  
Placement: Concordia University

Lei Jin  
Completed: 2001  
Placement: San Francisco State University

Taedong Han  
Completed: 2002  
Placement: University of Nevada, Las Vegas

Kannan Mohan  
Completed: 2003  
Placement: Baruch College

Peng Xu  
Completed: 2005  
Placement: University of Massachusetts, Boston

Andrew Burton-Jones  
Completed: 2005  
Placement: University of British Columbia

Savitha Kadiyala  
Completed: 2006

ChongWoo Park  
Completed: 2008  
Placement: Gwinnet University

Vijay Kasi  
Completed: 2007  
Placement: Georgia-Pacific

Ricardo Checci  
Completed: 2008  
Placement: University of Massachusetts, Boston

Anthony Vance  
Completed: 2009  
Placement: Brigham Young University

Robert Sainsbury  
Completed: 2008  
Placement: Univ. of Mississippi

Yide Shen  
Completed: 2009  
Placement: Rowan University

Jennifer Smith  
Completed: 2011  
Placement: University of Alabama, Birmingham

Hung Nguen  
Completed: 2011

Olga Petriciveic  
Completed: 2013  
Placement: University of Calgary

Jong Seok Lee  
Completed: 2013  
Placement: University of Memphis

Hongyoung Choi  
In- process

### **@ Other Universities**

Hillol Bala  
Completed: 2008, University of Arkansas  
Placement: Indiana University

Vikas Jain  
Completed: 2008, George Washington University  
Placement: University of Miami

Tracy Ann Sykes  
Completed: 2009, University of Arkansas  
Placement: Australian National University

Niu Yuan  
Completed: 2010, UNC Charlotte  
Placement: UNC Charlotte

Meng Zhang  
Completed: 2014, Queensland University of Technology  
Placement: Queensland University of Technology

Ruba Aljafari  
Completed: 2017  
University of Arkansas  
Placement: University of Pittsburgh

### **Post-Doctoral Student Supervisor**

1. Jing Tian, AI Augmented Systems, in process, Fall 2019 – Summer 2022.
2. Weifang Wu, Business Model Innovation, January 2016 – August 2018.  
Initial placement: Assistant Professor, Copenhagen Business School.
3. Xixi Li: Telemedicine in Developing Countries, January 2012 - July 2013.  
Initial placement: Assistant Professor, Tsinghua University, Beijing, China.

### ***Courses Taught and Student Evaluations***

#### **Student Evaluation of Instructor Performance for Courses Taught at Georgia State University**

<b>Program</b>		<b>Instructor</b>	<b>Course</b>
Ph.D.	Theory Development	4.9	4.6
	Interorg. Sys./Innovation	5.0	5.0
	Knowledge Management	5.0	5.0
Executive Doctorate	Engaged Scholarship	4.9	4.9
Executive MBA	Technology & Operations	4.4	4.3
	e-Supply Chains	4.8	5.0
MS/MBA	Supply Chain Management	4.8	4.7
	Decision Support Systems	4.5	4.3
Flex MBA	IT & Decision Strategy	4.6	4.3
Non- Degree Executive Education	Global Supply Chain Management (2-day; 1- day; ½ day versions to various industry groups); Instructor and seminars consistently rated excellent.		

#### ***Directed Readings Courses for Ph.D. Students at Georgia State University:***

- 25 courses: Risk Management for the Digital Enterprise, Complexity Perspectives for Digital Strategy, Digital Innovation, Machine Learning, Synergies Between Big Data and Theory, Multi-Channel Coordination, Online Randomized Experiments, Network Analysis, User Generated Content Analysis, Data Science, Multidisciplinary Study of Innovation, IT Strategy, Social Networks Theory and Analysis, Business Intelligence/Analytics, Process Mining, IT Services, IT Strategy, IT Governance and Business Value, Digital Innovation in the Utility Industry, IT-enabled Process Innovation, Reverse Auctions, Process Engineering, Interfirm Governance, B2B Relationships, Digital Business Strategy

#### ***Courses Taught at Other Universities (Prior to Joining Georgia State University)***

- *Ph.D.*: Electronic Information Infrastructures, Strategic Information Systems, Theoretical Advances in Information Systems and Organizational Innovation, Quantitative Research Methods
- *Master's*: Management Information Systems, Advances in Systems Development, Database Design and Applications, Decision Support Systems

- *Undergraduate*: Computer Information Systems, Programming Languages, Database Management, Decision Support/Expert Systems, Data Structures & File Processing, Principles of Statistics, Intermediate Statistics.

### ***Non-Degree Executive Education***

- *Certified Professional Innovator*, Participated in the curriculum development, 2011-2012.
- *2004 - 2007: Executive Leadership Series, United Parcel Services*  
Attended by managers from U.S. Small Package Operations, Supply Chain Solutions, Airline Group, European Operations, and corporate managers (legal, industrial engineering, business development, marketing, strategic planning, security, labor relations). Seminar series and instructor consistently rated as excellent.
- *2001- 2003: Executive Education Workshop on Global Supply Chain Solutions for Senior and Middle Management at United Parcel Services.*  
This customized program included extensive interviews with UPS personnel in different divisions/solution groups, including IT, corporate marketing, operations, field marketing, and sales. UPS customers from key industries were interviewed to understand challenges and how value can be created for mutual benefit. Number of workshop: 17 in 2001, six in 2002, five in 2003. Course and instructor consistently rated as excellent.
- *2001-2002 (June): Multi-channel Supply Chain Integration Models, I.A.E de Paris, Sorbonne Universitie, Paris.*  
Two half-day sessions for master's students and faculty on multi-channel supply chains.
- *2001 (October): E-Webs for Demand Fulfillment; Sorbonne University.*  
Executive Program organized by International Business Institute, Robinson College of Business.
- *2002, 2003, 2004, 2005, 2006: Information Sharing for Supply Networks for students from I.A.E de Paris, Sorbonne Universitie, Paris, visiting Robinson College of Business.*  
This seminar includes the popular beer game simulation, learning pathology diagnostics adapted from Peter Senge's *Learning Organization*, and analysis of supply network configurations.
- *2003: Simulation-based workshop on Value of Supply Chain Improvements in Manufacturing Firms.*  
A one-day simulation-based workshop co-instructed with Michael Jordon of *Trade Dynamics*. A simulation was used to demonstrate the value created through supply chain coordination. Process performance metrics are linked with financial performance measures to demonstrate the value of specific coordination structures in modular production contexts. The workshop was attended by executives from several area manufacturing firms executives and evaluated as excellent. Dr. Richard Welke was involved in the development of the simulation, and Vijay Kasi (PhD student) assisted in the delivery.

### ***Research Workshops***

- Designed and offered workshop on Theory Development, Research Methods, Synergies Between Big Data Analytics and Theory, Digital Innovation, and AI Behavior. These workshops have been offered in Germany, US, China, Hong Kong, Australia and Slovenia.

## RESEARCH

### **Summary**

Arun's research has examined how firms can leverage information technologies in their strategies, business models, and processes; how systems can be effectively developed and deployed; and how digital innovations can create business value and address societal problems such as digital inequality, poverty, health disparities, and infant mortality. He has collaborated with major corporations across sectors (e.g., Apollo Hospitals Group, China Mobile, Daimler-Chrysler, Emory Healthcare, Gartner, Georgia-Pacific, Grady Hospital, IBM, Intel, SAP, SunTrust and United Parcel Service) on research projects. His studies have been sponsored by government agencies, major corporations and their research labs and innovation centers as well as by thought leadership forums and government agencies.

He has published 230+ refereed articles that include 110+ refereed journal articles in prestigious journals such as: *MIS Quarterly* (17) and *Information Systems Research* (11), widely regarded as the top two scholarly journals in the Information Systems discipline; *Journal of Management Information Systems* (7), typically ranked third among IS journals; *Management Science* (3), top multidisciplinary journal in business; *Decision Sciences* (6), *Journal of Operations Management* (2), and *Production and Operations Management* (1), premier Operations/Supply Chain Management journals; and *Journal of the American Medical Informatics Association* (1) and *International Journal of Medical Informatics* (1), premier field journals in health informatics. His publications have received multiple best paper awards and have been extensively cited in the Information Systems discipline and in the top journals in other disciplines (e.g., Accounting, Computer Science, Marketing, Education, Operations Management, Strategic Management, Healthcare, and Psychology) (Google Scholar: 18.2 K citations; h-index: 58).

### **Refereed Journals**

1. Rai, A. and Weinroth, J., Search Space Reduction and Model Configuration: An Expert Systems Approach, *International Journal of Computer Applications in Technology*, 3(1), 1990, 18-25.
2. Babbar, S., and Rai, A., Computer Integrated Flexible Manufacturing: An Implementation Framework, *International Journal of Operations and Production Management*, 10(1), 1990, 42-50.
3. Samaddar, S., and Rai, A., Data Resource Management for CIM Systems: Challenges and Opportunities, *International Journal of Operations and Production Management*, 12(11), 1992, 42-52.
4. Howard, G.S., and Rai, A., Promises and Problems: CASE Usage in the U.S. *Journal of Information Technology*, 8(2), June 1993, 65-73.
5. Rai, A., Grassman, S. and Howard, G., The Impact of Employee Attitudes on the Implementation of Expert Systems Technology, *International Journal of Computer Applications in Technology*, 6(2), 1993, 147-154.
6. Samaddar, S., Rai, A. and Sharma, S., Combining OR/MS and Heuristic Approaches for Inventory Management, *International Journal of Computer Applications in Technology*, 6(2), 1993, 155-162.

7. Rai, A., and Howard, G.S., An Organizational Context for CASE Innovation, *Information Resources Management Journal*, 6(3), Summer 1993, 21-34.
8. Howard, G.S., and Rai, A., Tips for Implementing Data Center Innovations, *Information Strategy: The Executive's Journal*, December 1992, 5-12.  
Reprinted in *Management of Data Center Operations*, 1992, 1-11. Also reprinted in *Handbook for IS Managers*, Auerbach Publishers, New York, NY, June 1993, 391-400.
9. Babbar, S., and Rai, A., Competitive Intelligence for International Business, *Long Range Planning*, 23 (3), 1993, 103-113.
10. Rai, A., and Howard, G.S., Propagation of CASE Usage for Systems Development: An Empirical Assessment of Key Organizational Correlates, *Omega: The International Journal of Management Science* 22(2), 1994, 133-147.
11. Rai, A., Stubbart, C.S., and Paper, D. Do Executive Information Systems Reinforce Biases?, *Accounting, Management and Information Technologies (later renamed to Information and Organization)*, 4(2), 1994, 87-106.
12. Rai, A., and Paper, D., Automation Versus Reengineering: A Paradigm Shift, *Information Strategy: The Executive's Journal*, 10(4), Summer 1994, 15-20.
13. Rai, A., External Information Sources and Channel Effectiveness and the Diffusion of CASE Innovations: An Empirical Investigation, *European Journal of Information Systems*, 4(2), 1995, 93-102.
14. Samaddar, S., and Rai, A., A Commentary on *Politics of Research and Researching Politics in IT Management* (by David Knight), *Technology Studies*, 2(2), 1995, 262-266.
15. Ramaprasad, A., and Rai, A., Envisioning Management of Information, *Omega: The International Journal of Management Science*, 24(2), 1996, 179-193.
16. Rai, A., Borah, S., and Ramaprasad, A., Critical Factors for Strategic Alliances in the Information Technology Industry: An Empirical Study, *Decision Sciences*, 27(1), 1996, 141-155.
17. Rai, A, and Patnayakuni, R., A Structural Equation Model for CASE Adoption Behavior, *Journal of Management Information Systems*, 13(2), Fall 1996, 205-234.
18. Troutt, M.D., Rai, A., and Zhang, A., The Potential Use of DEA For Credit Applicant Acceptance Systems, *Computers and Operations Research*, 23(4), 1995, 405-408.
19. Rai, A., Patnayakuni, R., and Patnayakuni, N., Refocusing Where and How IT Value is Realized, *Omega The International Journal of Management Science*, 24(4), 1996, 399-412.
20. Rai, A., Patnayakuni, R., and Patnayakuni, N., Technology Investment and Business Performance, *Communications of the ACM*, 40(7), 1997, 89-97.
21. Troutt, M.D., Rai, A. and Tadisina, S., Aggregating Multiple Expert Data for Linear Case Valuation Models Using the MDE Principle, *Decision Support Systems*, 21, October 1997, 75-82.



22. Rai, A., Transformation of the Transformation Chain, [A Commentary on Technology, Networks, and The Management of Transformation Chains: Plastic Packaging and the Environment], *Technology Studies*, 4 (2), 1997, 289-293.
23. Rai, A., and Bajwa, D.S., An Empirical Investigation into Factors Relating to the Adoption of Executive Information Systems: An Analysis for Collaboration and Decision Support, *Decision Sciences*, 24(4), 1997, 939-974. (Special Issue on Emerging Information Technologies)  
**Reprinted** in *Emerging Information Technologies: Improving Decisions, Cooperation and Infrastructure*, Ed. K. Kendall, Sage Publications, 1999, 205-241.
24. Troutt, M.D., Zhang, A., Tadisina, S.K., and Rai, A., Total Factor Efficiency/Productivity Ratio Fitting as An Alternative to Regression and Canonical Correlation Models for Performance Data, *Annals of Operations Research*, 74, 1997, 298-304.
25. Rai, A., Song, H.D., and Troutt, M.D., Software Quality Assurance: An Analytic Survey and Research Prioritization, *Journal of Systems and Software*, 40(1), 1998, 67-83.
26. Bajwa, D.S., Rai, A., Brennan, I., Key Antecedents of Executive Information Systems Success: A Path-Analytic Approach, *Decision Support Systems*, 22, 1998, 31-43.
27. Bajwa, D.S., Rai, A., and Ramaprasad, A., The Structural Context of Executive Information Systems Adoption, *Information Resources Management Journal*, 11(3), Summer 1998, 28-38.
28. Rai, A., Ravichandran, T., and Samaddar, S., Anticipating the Internet's Global Diffusion, *Communications of the ACM*, 41(10), October 1998, 97-106.
29. Lobe, K., Rai, A., Ramaprasad, A., and Sharma, S., Design, Development and Implementation of a Global Information Warehouse: A Case Study at IBM, *Information Systems Journal*, 1998, 291-311.
30. Brandyberry, A., Rai, A., and White, G., Intermediate Performance Impacts of Advanced Manufacturing Technology Systems: An Empirical Investigation, *Decision Sciences*, (Special Issue on the Interface of Information Systems and Operations), 30(2), Fall 1999, 993-1020.
31. Ravichandran, T., and Rai, A., TQM in Information Systems Development: Key Constructs and Some Relationships, *Journal of Management Information Systems*, Winter 1999-2000, 16(3), 119-155.
32. Sharma, S. and Rai, A., The State of Practice of CASE Deployment in IS Organizations, *Communications of the ACM*, January 2000, 43(1), 81-88.
33. Rai, A., and Al-Hindi, H., The Effects of Development Process Modeling and Task Uncertainty on Development Quality Performance, *Information and Management*, 2000, 37(6), September 2000, 335-346.
34. Ravichandran, T., and Rai, A., Quality Management in Systems Development: An Organizational System Perspective, *MIS Quarterly*, 24(3), September 2000, 381-415.
35. Keil, M., Mann, J., and Rai, A., Why Software Projects Escalate: An Empirical Analysis and Test of Four Theoretical Models, *MIS Quarterly*, December 2000, 24 (5), 631-664.

36. Joshi, K., and Rai, A., Impact of the Quality of Information Products on User Job Performance: An Empirical Investigation, *Information Systems Journal*, 2000, 10, 323-345.
37. Al-Adwani, A., Rai, A., and Ramaprasad, A., Formal Participation and the Performance of the Systems Development Group: The Role of Group Heterogeneity and Group-Based Rewards, *Data Base for Advances in Information Systems*, Fall 2000, 31 (4), 25-40.
38. Rai, A., Lang, S., and Welker, R., Assessing the Validity of IS Success Models: An Empirical Test and Theoretical Analysis, *Information Systems Research*, March 2002, 13 (1), 50-69.
39. Patnayakuni, R., and Rai, A., Development Infrastructure Characteristics and Process Capability, *Communications of the ACM*, April 2002, 45(4ve), 201-210.
40. Kalakota, R., Gundepudi, P., Wareham, J., Rai, A., and Welke, R., The Economics of DSL Regulation, *IEEE Computer*, October 2002, 29-36.
41. Zhang, P., Keil, M., Rai, A., and Mann, J., Predicting Project Escalation: A Neural Network Approach, *European Journal of Operations Research*, 146, 2003, 115-129.
42. Sharma, S. and Rai, A., An Assessment of the Relationship between ISD Leadership Characteristics and IS Innovation Adoption in Organizations. *Information & Management*, 40 (5), 2003, 391-401.
43. Gallivan, M., Rai, A., and Eynon, J., The Challenge of Knowledge Management Systems: Analyzing the Dynamic Processes Underlying Performance Improvement Initiatives, *Information Technology and People*, 16(3), 2003, 326-352.
44. Keil, M., Rai, A., Mann, J., and Zhang, P., Why Software Projects Escalate: The Relative Importance of Project Management and Escalation Constructs, *IEEE Transactions on Engineering Management*, 50 (3), August 2003, 251-261.  
**Best Paper Award for 2003.**
45. Ravichandran, T., and Rai, A., Structural Analysis of the Impact of Knowledge Creation and Knowledge Embedding on Software Process Capability, *IEEE Transactions on Engineering Management*, 50 (3), August 2003, 270-284.
46. Ambrose, P., Ramaprasad, A., and Rai, A., Managing Thin and Thinly Distributed Knowledge in Medical Genetics Using the Internet, *Logistics and Information Management*, 16 (3/4), 2003, 207-214.
47. Wallace, L., Keil, M., and Rai, A., How Software Project Risks Affect Project Outcomes: An Investigation of the Dimensions of Risks and an Exploratory Model. *Decision Sciences*, 35(2), Spring 2004, 289-321. *Showcased as one of seven "Highlight" articles on Decision Sciences Journal homepage.*
48. Straub, D., Rai, A., and Klein, R., Measuring Firm Performance at the Network Level: A Nomology of the Impact of Digital Supply Networks. *Journal of Management Information Systems*, 21(1), Summer 2004, 83-114.
49. Wallace, L., Keil, M., and Rai, A., Understanding Software Project Risks: A Cluster Analysis. *Information and Management*, 42(1), 2004, 115-125.

50. Wareham, J., L. Mathiassen, A. Rai, D. Straub and R. Klein, The Business Value of Digital Supply Networks: A Program of Research on the Impacts of Globalization, *Journal of International Management*, 11, 2005, 201-227.
51. Wareham, J., Rai, A., and Pickering, G., Standardization in Vertical Industries: An Institutional Analysis of XML Infusion in Electricity Markets, *Electronic Markets: The International Journal* (special issue on Vertical Industry IT Standards and Standardization), 15(4), November 2005, 323-334.
52. Rai, A., Tang, X., Brown, P., and Keil, M., Assimilation Patterns in the Use of Electronic Procurement Innovations: A Cluster Analysis, *Information and Management*, 2006, 43(3), 336-349.
53. Ambrose, P., Rai, A., and Ramaprasad, A., Internet Usage for Information Provisioning: Theoretical Construct Development & Empirical Validation in the Clinical Decision-Making Context, *IEEE Transactions on Engineering Management*, 53 (1), February 2006, 112-129.
54. Rai, A., Patnayakuni, R., Patnayakuni, N., Firm Performance Impacts of Digitally-enabled Supply Chain Integration Capabilities, *MIS Quarterly*, 30 (2), June 2006, 225-246.
55. Patnayakuni, R., Rai, A., and Patnayakuni, N., Relational Antecedents of Information Flow Integration for Supply Chain Coordination, *Journal of Management Information Systems*, 23(1), 2006, 13-49.
56. Patnayakuni, R., Ruppel, C., and Rai, A., Managing the Complementarity of Knowledge Integration and Process Formalization for Systems Development Performance, *Journal of the Association for Information Systems*, 7 (8), August 2006, 545-567.
57. Lewis, M., and Rai, A., Building Supply Chain Partnerships: Ensuring that Your Supply Chain Partnerships Are Built to Last, *MIT Supply Chain Strategy*, 2 (7), July/August 2006, 9-10.
58. Patnayakuni, R., Rai, A., and Tiwana, A., Systems Development Process Improvement: A Knowledge-based Perspective, *IEEE Transactions on Engineering Management*, 54(2), 2007, 286-300.
59. Lewis, M., Young, B., Mathiassen, L., Rai, A., and Welke, R., Business Process Innovation Based on Stakeholder Perceptions, *Information, Knowledge, and Systems Management*, 2007, 7-27.
60. Rai, A., and Bush, A., Recalibrating Demand and Supply Chain for the Digital Economy, *Systèmes d'Information et Management*, 12(2), 2007, 21 – 52.  
**Best Paper Finalist for 2007.**
61. Keil, M., Depledge, G., and Rai, A., Escalation: The Role of Problem Recognition & Cognitive Bias, *Decision Sciences*, 38 (3), August 2007, 391-421.
62. Petter, S., Straub, D., and Rai, A., Specifying Formative Constructs in IS Research, *MIS Quarterly*, 31(4), December 2007, 657-679.

63. Klein, R., Rai, A., and Straub, D., Competitive and Cooperative Domains in Supply Chain Logistics Relationships, *Decision Sciences*, 38(4), December 2007, 611-647. **Best Paper Finalist for 2007.**
64. Po-An Hsieh, J.J., Rai, A., and Keil, M., Understanding Digital Inequality: A Theory of Planned Behavior Perspective, *MIS Quarterly*, 32(1), 2008, 97-126.
65. Lewis, M., Hornyak, R., Patnayakuni, R., and Rai A., Business Network Agility for Global Demand-Supply Synchronization: A Comparative Case Study in the Apparel Industry,” *Journal of Global Information Technology Management*, 11(2), 5-29, 2008.
66. Im, G., and Rai, A., Knowledge Sharing Ambidexterity in Long-term Inter-organizational Relationships, *Management Science*, 54 (7), 2008, 1281-1296.
67. Rai, A., Sambamurthy, V., and Agarwal, R., How CIOs Can Enable Governance of Value Nets, *MIS Quarterly Executive*, 7 (4), 2008, 193-204.
68. Rai, A., Maruping, L., and Venkatesh, V., Offshore Information Systems Project Success: The Role of Social Embeddedness and Cultural Characteristics, *MIS Quarterly*, 33 (3), 2009, 617-641.
69. Rai, A., Im, G., and Hornyak, R., How CIOs Can Align IT Capabilities for Supply Chain Relationships, *MIS Quarterly Executive*, 8(1), 2009, 9-18.
70. Rai, A., Brown, P., and Tang, X., Organizational Assimilation of Electronic Procurement Innovations, *Journal of Management Information Systems*, 26(1), Summer 2009, 257-296.
71. Klein, R. and Rai, A., Inter-Firm Strategic Information Flows in Supply Chain Logistics Relationships, *MIS Quarterly*, December 2009, 735-762.
72. Bush, A., Tiwana, A., and Rai, A., Complementarities Between Product Design Modularity and IT Infrastructure Flexibility in IT-Enabled Supply Chains, *IEEE Transactions on Engineering Management*, 57(2), May 2010, 240-255.
73. Rai, A., Venkatesh, V., Bala, H., and Lewis, M., Transitioning to Enterprise Modular Architecture: Drivers, Constraints and Actions, *MIS Quarterly Executive*, 9(2), June 2010, 83-95.
74. Rai, A., and Tang, X., Leveraging IT Capabilities and Competitive Process Capabilities for IR Portfolio Management, *Information Systems Research, Special Issue on Digital Systems and Competitive Dynamics*, 21 (3), September 2010, 516-542. **(Featured in the Economist.)**
75. Tanriverdi, H., Rai, A., and Venkatraman, N., Reframing the Dominant Quests of Information Systems Strategy Research for Complex Adaptive Business Systems, *Information Systems Research*, Vol. 21, No. 4, December 2010, pp. 822-834.
76. Tang, X., Rai, A., and Wareham, J., Bridging and Bonding in Exchange Networks: A Structural Embeddedness Perspective of B2B Digital Intermediation, *IEEE Transactions on Engineering Management*, 58 (1), 2011, pp. 4-20. Lead article.

77. Lewis, M., Mathiassen, L., and Rai, A., Scalable Growth in IT-enabled Service Provisioning: A Sensemaking Perspective, *European Journal of Information Systems*, Vol. 20, 2011, 285-302.
78. Sykes, T., Venkatesh, V., and Rai, A., Explaining Physicians' Use of EMR Systems and Patient Satisfaction in the Shakedown Phase, *Journal of the American Medical Informatics Association*, Vol. 18, 2011, pp. 125-130.
79. Hsieh, Po-An J.J., Rai, A., and Keil, M., Addressing Digital Inequality through Government Initiatives: Forms of Capital that Affect ICT Utilization, *Information Systems Research*, Vol. 22, No. 2, June 2011, pp. 233-253. **Best Published IS Paper for 2011, Awarded by the Organizational Communication and Information Systems Division of the Academy of Management.**
80. Hsieh, Po-An J.J., Rai, A., and Xu, S., Extracting Business Value from IT: A Sensemaking Perspective of Post-Adoptive Use, *Management Science*, November 2011, 57 (11), 2018- 2039.
81. Rai, A., Pavlou, P., Im, G., and Du. S., Inter-firm IT Capabilities and Communications for Co-Creating Relational Value: Evidence from the Logistics Industry, *MIS Quarterly*, 2012, 36(1), 233-262.
82. Petter, S.C., Rai, A., and Straub, D.W., The Critical Importance of Construct Measurement Specification: A Response to Aguirre-Urreta and Marakas, *MIS Quarterly*, 2012, 36(1), 147-155.
83. Tang.X., and Rai, A.,, The Moderating Effects of Supplier Portfolio Characteristics on the Competitive Performance Impacts of Supplier-Facing Process Capabilities, *Journal of Operations Management*, 2012, (1-2), 85-98.
84. Hsieh, Po-An J.J., Rai, A., Petter, S.C., and Zhang, Ting, Impact of User Satisfaction with Mandated CRM Use on Employee Service Quality, *MIS Quarterly*, 2012, 36 (4), 1065-1080.
85. Rai, A., Keil, M., Hornyak, R., and Wullenweber, K., Hybrid Relational-Contractual Governance for Business Process Outsourcing, *Journal of Management Information Systems*, 2012, 29(2), 213-256.
86. Li, X., Hsieh, Po-An J.J., and Rai, A., Motivational Differences across Post-Acceptance IS Usage Behaviors, *Information Systems Research*, September 2013, 24(3), 659-682.
87. Becker, J-M., Rai, A., Voleckner, F., and Ringle, C., Discovering Unobserved Heterogeneity in Structural Equation Models, *MIS Quarterly*, September 2013, 37(3), 665-694.

88. Keil, M., Rai, A., and Liu, S., How user risk and requirements risk moderate the effects of formal and informal control on the process performance of IT projects, *European Journal of Information Systems*, November 2013, 22, 650-672.
89. Hsieh, JJ, Sharma, P., Rai, A., Parasuraman, A., Exploring the Zone of Tolerance for Internal Customers in an IT-Enabled Service Context, *Journal of Services Research*, August 2013 16 (3), 277-294.
90. Rai, A., and Hornyak, R., The Impact of Sourcing Enterprise System Use and Work Process Context on Sourcing Professional Job Outcomes, *Journal of Operations Management*, 31 (6) 2013, 474-488.
91. Rai, A., Chen, L., Pye, J., and Baird, A., Understanding Determinants of Consumer Mobile Health (mHealth) Usage Intentions, Assimilation, and Channel Preferences, *Journal of Medical Internet Research*, 15 (8) 2013, doi: 10.2196/jmir.2635.
92. Rai, A., and Tang, X., IT-enabled Business Models: A Conceptual Framework and A Coevolution Perspective for Future Research, *Information Systems Research*, 2014. 25(1), 1-14. Lead Article.
93. Im, G. and Rai, A., IT-Enabled Coordination for Ambidextrous Interorganizational Relationships, *Information Systems Research*, January 2014, 25(1), 72-92.
94. Tang, X., and Rai, A., How Should Process Capabilities Be Combined to Leverage Supplier Relationships Competitively?, *European Journal of Operational Research*, November 2014, 119-129.
95. Rigdon, E. Becker, J-M., Rai, A., Ringle, C., Diamantopoulos, A., Karahanna, E., Straub, D., and Dijkstra, T., Conflating Antecedents and Formative Indicators: A Comment on Aguirre-Urreta and Marakas, *Information Systems Research*, 25 (4), December 2014, 780-784.
96. Sharma, S. and Rai, A., Adopting IS Process Innovations in Organizations: The Role of IS Leaders' Individual Factors and Technology Perceptions in Decision Making, *European Journal of Information Systems*, 24(1), 2015, 23-37.
97. Beck, R., Rai, A., Fischbach, K., and Keil, M., Untangling Knowledge Creation and Knowledge Integration in Enterprise Wikis, *Journal of Business Economics*, 85, 2015, 389-420.
98. Rai, A., Arikian, I., Pye, J. and Tiwana, A., Fit and Misfit of Plural Sourcing Strategies and IT-Enabled Process Integration Capabilities: Consequences for Firm Performance in the U.S. Electric Utility Industry, *MIS Quarterly*, 39(4), 2015, 865-885.
99. Zhang, M., Gable, G., and Rai, A., Toward Principles of Construct Clarity: Exploring the Usefulness of Facet Theory in Conceptualization, *Australasian Journal of Information Systems*, 2016, 20, 1- 16.

100. Venkatesh, V., Rai, A., Aljafari, R., and Sykes, T., Combatting Infant Mortality in Rural India: Evidence From a Field Study of e-Health Kiosk Implementations, *MIS Quarterly*, 40(2), 2016, 353-380.
101. Romanow, D., Rai, A., and Keil, M., Does Extended CPOE Use Reduce Patient Length of Stay? *International Journal of Medical Informatics*, 97, 2017, 128-138.
102. Ho, S.Y. and Rai, A., Continued Voluntary Participation Intention in Firm-Participating Open Source Software Projects, *Information Systems Research*, 2017, 28(3), 603-625.
103. Song, P., Xue, L., Rai, A., Zhang, C., The Ecosystem of Software Platform: A Study of Asymmetric Cross-side Network effects and Platform Governance, *MIS Quarterly*, 2018, 42(1), 121-142.
104. Romanow, D., Rai, A., and Keil, M., CPOE-Enabled Coordination: Appropriation for Deep Structure Use and Impacts on Patient Outcomes, *MIS Quarterly*, 2018, 42(1), 189-212.
105. Venkatesh, V., Rai, A., and Maruping, L., Information Systems Projects and Individual Developer Outcomes: Role of Project Managers and Process Control, *Information Systems Research*, 2018, 29(1), 127-148.
106. Mindel, V., Mathiassen, L., and Rai, A., Polycentric Information Commons, *MIS Quarterly*, 42 (2), 607-631, 2018.
107. Venkatesh, V. Sykes, T., Rai, A., and Setia, P., Governance AND ICT Initiative Success: A Longitudinal Field Study of Ten Villages in Rural India, *MIS Quarterly*, forthcoming.
108. Sambhara, C., Rai, A., Keil, M., and Kasi, V., Risks and Controls in Internet Enabled Reverse Auctions: Perspectives from Buyers and Suppliers, *Journal of Management Information Systems*, 2017, 34 (4), 1113-1142
109. Knut, R., Mathiassen, L., and Rai, A., Managing Digital Platforms in User Organizations: The Interactions between Digital Options and Digital Debt, *Information Systems Research*, 2018, 29(2), 419-443.
110. Im, G., Rai, A., and Lambert, L., Governance and Resource Sharing Ambidexterity for Generating Relationship Benefits in Supply Chain Collaborations, *Decision Sciences*, August 2019, 50 (4), 656-693.
111. Xue, L., Song, P., Rai, A., Zhang, C., & Zhao, X. Implications of Application Programming Interfaces for Third-Party New App Development and Copycatting, *Production and Operations Management*, August 2019, 28(8), 1887-1902.
112. Jia, N., Rai, A., and Xu, X., Reducing Capital Market Anomaly: The Role of Information Technology Using an Information Uncertainty Lens, *Management Science*, in press (available at Articles in Advance: <https://doi.org/10.1287/mnsc.2018.3235>).
113. Chen, L, Baird A., and Rai, A., Mobile Health (mHealth) Channel Preference: An Integrated Perspective of Approach-Avoidance Beliefs and Regulatory Focus, *Journal*

of the Association for Information Systems, in press.

114. Hornyak, R., Rai, A., and Dong, J., Incumbent System Context and Job Outcomes of Effective Enterprise System Use, *Journal of the Association for Information Systems*, in press.

***Refereed Scholarly Proceedings of International Conferences***

115. Stubbart, C., Rai, A., Stanton, J., and Kalkstein, A., Do Executive Information Systems Reinforce Decision Making Biases?, Panel Discussion: *International Conference on Decision Support Systems*, Chicago, June 1992, 34-35.
116. Bajwa, D.S. and Rai, A., An Empirical Investigation of the Relationship between Top Management Support, Information Systems Management Support, Vendor/Consultant Support and Executive Information Systems Success, *Proceedings of the Hawaii International Conference on Systems and Science*, January 1994, 145-154.
117. Troutt, M.D., Rai, A., and Zhang, A., Use of DEA Analysis for Certain Case Based System Applications, *Proceedings of the 15th Annual International Conference on Information Systems*, Vancouver, CA, December 14-17 1994, 355-362.
118. Rai, A., Patnayakuni, R., and Patnayakuni, N., The Effect of Information Technology Investments on Intermediate Performance of Firms, *Proceedings of the 15th Annual International Conference on Information Systems*, Research in progress section, Vancouver, CA, December 14-17, 1994, 460.
119. Patnayakuni, R., and Rai, A., Information Technology Infusion: Conceptual Development and Empirical Assessment, *Proceedings of the European Conference on Information Systems*, London, U.K., June 1998.
120. Setzekorn, K., Melcher, A., and Rai, A., IT Value Contingencies: Moderating Effects of Market Complexity Responsiveness and Business Strategy, *Proceedings of the 19th Annual International Conference on Information Systems*, Research in progress section, Helsinki, Finland, December 1998, 287-292.
121. Ravichandran, T., and Rai, A., Software Process Management: An Organizational Learning Perspective, *Proceedings of the European Conference in Information Systems*, Vienna, July 2000, 202-209.
122. Patnayakuni, R., Patnayakuni, N., and Rai, A., Enablers and Consequences of Digital Supply Chain Integration, *Proceedings of the European Conference in Information Systems*, Poland, June 2002.
123. Rai, A., Wareham, J., and Tang, X., Burt and Coleman Rents in Electronic Intermediation, *Proceedings of the 24th Annual International Conference on Information Systems*, Seattle, WA, December 14-17, 2003, 511-522.
124. Patnayakuni, R., Patnayakuni, N., and Rai, A., A Mediated Impacts Model of Demand Volatility on Inventory Flow Integration in Supply Chains, *Proceedings of the 24th Annual International Conference on Information Systems*, Seattle, WA, December 14-17, 2003. 222-232.



125. Po-An Hsieh, J.J., Keil, M., and Rai, A., Understanding Digital Inequality, *Proceedings of the 25th Annual International Conference on Information Systems*, Las Vegas, NV, December 2005, 547-561.
126. Patnayakuni, R., Patnayakuni, N., and Rai, A., Building Social Capital with IT and Collaboration in Supply Chains: An Empirical Investigation, *Proceedings of the 26th Annual International Conference on Information Systems*, Milwaukee, WI, December 2006, 1435-1456.
127. Young, B, Mathiassen, L, Rai A., A Model for Digitally-Enabled Process Innovation: the Case of the U.S. Minority Business Network, *Proceedings of the 16th European Conference on Information Systems* (Golden W, Acton T, Conboy K, van der Heijden H, Tuunainen VK eds.), 1274-1285, 2008, Galway, Ireland. (ISBN 978-0-9553159-2-3)
128. Liu, S., Keil, M., Rai, A., Zhang, J., and Chen, T., How User and Requirement Risks Moderate the Effects of Formal and Informal Controls on IT Project Performance. *Proceedings of the 28<sup>th</sup> Annual International Conference on Information Systems*, 2008, Paris, France, Paper 153. <http://aisel.aisnet.org/icis2008/153>. **Best Paper Nominee**.
129. Lewis, M., Sankaranarayanan, B., and Rai, A., RFID-Enabled Process Capabilities and Their Impacts on Healthcare Process Performance: A Multi-level Analysis, *Proceedings of the 17<sup>th</sup> European Conference on Information Systems*, Verona, Italy, June 8-10 2009.
130. Gable, Guy & Rai, Arun (2009) Reconceptualising the information system as a service. *Proceedings of the 17th European Conference on Information Systems*, Verona, Italy, June 8-10 2009.
131. Li, Xixi, Hsieh, Po-An, and Rai, A., Motivational Account for Post-Acceptance Routine and Innovative Use: Introducing the Concept of Tri-Dimensional Intrinsic Motivation, *Proceedings of the 29<sup>th</sup> Annual International Conference on Information Systems*, 2009, Phoenix, AZ.
132. Lewis, M., Sankaranaryan, B., and Rai, A., Exploring Transition in Healthcare Information Systems: A Process Perspective on RFID-Enabled Change, *Proceedings of the 29<sup>th</sup> Annual International Conference on Information Systems*, 2009, Phoenix, AZ.
133. Lewis, M., Sankaranarayanan, B., and Rai, A., "RFID-Enabled Innovation and Its Impact on Healthcare Process Performance: A Multi-level Analysis," *Proceedings of the 29<sup>th</sup> Annual International Conference on Information Systems*, 2010, St. Louis, MI.
134. Tang, X., Patnayakuni, R., and Rai, A., Why Do They Share Information with Supply Chain Partners? A Comparison of Supplier and Buyer Perspectives, *Proceedings of the 30<sup>th</sup> Annual International Conference on Information Systems*, 2011. Shanghai, China.
135. Dong, J., Karhade, P., Rai, A., and Xu, X., Information Technology in Innovation Activity of the Firm: Theory and Synthesis, *Proceedings of the European Conference on Information Systems*, 2013.
136. Dong, J., Karhade, P., Rai, A., and Xu, X., Information Technology in Innovation Activity of the Firm: Theory and Synthesis, *Proceedings of the European Conference on Information Systems*, Utrecht, June 2013.

137. Jen-Her Wu, Yi-Cheng Chen, Li-Min Lin, Arun Rai: Complementarities Between Relational And Contractual Governances In E-Health Absorptive Capacity, *Proceedings of the European Conference on Information Systems*, Utrecht, June 2013.
138. Dong, J., Karhade, P., Rai, A., and Xu, X., Incentive Alignment versus Monitoring: The Roles of Corporate Governance Mechanisms in Dynamic Adjustment of Information Technology Resources for Innovation and Rent Generation, *Proceedings of the European Conference on Information Systems*, Utrecht, June 2013.
139. Becker, J-M., Rai, A., and Rigdon, E.W., Predictive Validity and Formative Measurement in Structural Equation Modeling: Embracing Practical Relevance, *Proceedings of the 32<sup>nd</sup> Annual International Conference on Information Systems*, 2013. Milan, Italy. **Best Paper Nominee.**
140. Pye, J., Rai, A., and Baird, A., Health Information Technology in U.S. Hospitals: How Much, How Fast? *Proceedings of the 33<sup>rd</sup> Annual International Conference on Information Systems*, 2014. Auckland, New Zealand. **Best Research-in-Progress Paper Award.**
141. Chen, L., Rai, A., Ganapathy, K., Consumer Awareness and Use of Mobile Health Services in India: An Urban – Rural Comparison Study, *Proceedings of the 33<sup>rd</sup> Annual International Conference on Information Systems*, 2014. Auckland, New Zealand.
142. Tang, X., Rai, A., Lee, R., Xitong, G., IT-Enabled Product and Process Innovations in Transition Markets: The Moderating Role of Dysfunctional Competition, *Proceedings of the 33<sup>rd</sup> Annual International Conference on Information Systems*, 2014. Auckland, New Zealand.
143. Yin, Z., Rai, A., and Jabr, W., Not All IT Innovations Are Equal: Evidence from Medical Device Patents, *Proceedings of the 34<sup>th</sup> Annual International Conference on Information Systems*, 2015. Fort Worth, Texas.
144. Rai, A., Keil, M., and Mindel, V., How Does Computerized Provider Order Entry Implementation Impact Clinical Care Quality, Cycle Time, and Physician Job Demand Over Time? *Proceedings of the 34<sup>th</sup> Annual International Conference on Information Systems*, 2015. Fort Worth, Texas.
145. Chen, L., Rai, A., and Xitong, G., Physicians' Online Popularity and Price Premiums for Online Health Consultations: A Combined Signaling Theory and Online Feedback Mechanisms Explanation, *Proceedings of the 34<sup>th</sup> Annual International Conference on Information Systems*, 2015. Fort Worth, Texas.
146. Sambhara, C., Rai, A., and Xu, X., Enterprise System Implementations: Role of Information Risk, Internal Controls and Environmental Uncertainty, *Proceedings of the 36<sup>th</sup> Annual International Conference on Information Systems*, 2016. Dublin, Ireland. **Nominated for Best Conference Paper.**
147. Pye, J., and Rai, A., How do Aspiration Shortfalls Interact with Regulatory Incentives and Controls to Drive Innovation in U.S. Hospitals, *Proceedings of the 36<sup>th</sup> Annual International Conference on Information Systems*, 2016. Dublin, Ireland.

148. Rai, A., Tang, X., and Yin, Z., Role of Information Quality for Value Co-Creation in B2B Process-as-a-Service Relationships, *Proceedings of the 37<sup>th</sup> Annual International Conference on Information Systems*, 2017. Seoul, S. Korea.
149. Song, P., Xue, L., Cheng, Z., and Rai, A., APIs in Software Platform: Implications for Innovation and Imitation, , *Proceedings of the 37<sup>th</sup> Annual International Conference on Information Systems*, 2017. Seoul, S. Korea.
150. Sambhara, C., Rai, A., and Xu, X., Why Increased Use of IT can be Beneficial or Damaging? Insights from the Puzzle of IT Use and Managerial Expertise for Internal Controls, *Proceedings of the 38<sup>th</sup> Annual International Conference on Information Systems*, 2018. San Francisco, CA. **Nominated for Best Conference Paper.**

***Refereed Scholarly Proceedings of National Conferences***

151. Rai, A. and Grassman, S., Impact of Expert Systems on Programmer/Analyst Job Security, *Proceedings of the National Decision Sciences Institute Meeting*, Las Vegas, November 1988, 268-270.
152. Rai, A. and Mendelow, A., Effectiveness of Information Systems Revisited, *Proceedings of the National Decision Sciences Institute*, New Orleans, November 1989, 578-580.
153. Rai, A. and Howard, G., Critical Organizational Factors Influencing Innovation in Information System Departments: An Investigation Using Computer-Aided Software Engineering, *Proceedings of the National Decision Sciences Institute Meeting*, Miami, November 1991, 675-677.
154. Babbar, S., and Rai, A, Managing for Competitiveness in a Global Environment: A Conceptual Analysis, *Proceedings of the Association of Management's National Meeting*, Las Vegas, August 1992, 156-161.
155. Samaddar, S. and Rai, A., Data Management for Integrated Manufacturing Systems, *Proceedings of the National Decision Sciences Institute Meeting*, San Francisco, November 1992, 1176-1178.
156. Bajwa, D.S., and Rai, A., Centralized, Decentralized, and Federated Databases: Matching Subunit Characteristics with Database Design Options *Proceedings of the National Decision Sciences Institute Meeting*, San Francisco, November 1992, 900-902.
157. Rai, A. and Paper, D., EDI Implementation: An Innovation Based Perspective, *Proceedings of the National Decision Sciences Institute Meeting*, San Francisco, November 1992, 946-948.
158. Patnayakuni, R., and Rai, A., Strategic Alliances in the Information Technology Industry: A Resource Complementarity Perspective, *Proceedings of the Decision Sciences Institute National Meeting*, Washington D.C., November 1993, 568-570.
159. Rayburn, W., Rai, A., and Babbar, S., Information Technology and the Quality Revolution: The Role of Government, *Proceedings of the Decision Sciences Institute National Meeting*, Washington D.C., November 1993, 1776-1778.

160. Ravichandran, T. and Rai, A., A Theoretical Model for Total Quality Management in Software Development, *Proceedings of the Decision Sciences Institute National Meeting*, Washington D.C., November 1993, 769-771.
161. Rai, A., and Song, H., Disciplinary Development of the Software Quality Assurance Domain: Present Status and Future Directions, *Proceedings of the Decision Sciences Institute National Meeting*, Washington D.C., November 1993, 858-860.
162. Rai, A. and Paper, D., Process Automation versus Process Reengineering: An Empirical Investigation, *Proceedings of the Decision Sciences Institute National Meeting*, Washington D.C., November 1993, 824-826.
163. Thiagarajan, R. and Rai, A., The Dimensions and Correlates of Systems Development Quality, *Proceedings of the 1994 Association for Computing Machinery SIGCPR Conference*, March 24-26, Alexandria, VA, 272-282.
164. Bajwa, D.S., and Rai, A., The Implementation of Executive Support Systems, *Proceedings of the Decision Sciences Institute National Meeting*, Honolulu, Hawaii, November 1994, 1110-1112.
165. Paper, D., and Rai, A., The Impact of Industrial, Organizational, and Technological Factors on EDI Diffusion *Proceedings of the Decision Sciences Institute National Meeting*, Honolulu, Hawaii, November 1994, 837-839.
166. Rai, A., Song, H., and Troutt, M.D., Software Quality Assurance: An Analytical Survey and Research Prioritization, *Proceedings of the Decision Sciences Institute National Meeting*, Honolulu, Hawaii, November 1994, 846-848.
167. Wettstein, E., Rai, A., and Paper, D., Internet Growth and Usage by Selected Ports, *Proceedings of the Decision Sciences Institute National Meeting*, Honolulu, Hawaii, November 1994, 988-990.
168. Rai, A., and Samaddar, S., The Usage and Performance Impacts of Computer-Aided Software Engineering: A Contextual Assessment by Industry Type and Organization Size, *Proceedings of the Decision Sciences Institute National Meeting*, November 1994, Honolulu, Hawaii, 1143-1145.
169. Rai, A., and Neunaha, R., E-Mail Discussion Groups: An Investigation of the Structural and Behavioral Factors Influencing their Success, *Proceedings of the Association for Information Systems*, Pittsburgh, PA, August 1995, 307-309.
170. Ravichandran, T., Rai, A., and Ramaprasad, A., Profiling Quality Management in Systems Development: An Empirical Study, *Proceedings of the Association for Information Systems*, Pittsburgh, PA, August 1995, 187-189.
171. Sharma, S., and Rai, A., Dimensions of Computer-Aided Software Engineering (CASE) Technology, *Proceedings of the Association for Information Systems*, Phoenix, AZ, August 1996, 125-127.
172. Song, H., Rai, A., and Ramaprasad, A., Establishing Quality Assurance Function in System Development, *Proceedings of the Association for Information Systems*, Phoenix, AZ, August 1996, 60-62.

173. Song, H., Rai, A., and Ramaprasad, A., Process and Context of Software Metrics Deployment, *Proceedings of the Association for Information Systems*, Phoenix, AZ, August 1996, 120-122.
174. Ravichandran, T., and Rai, A., Impact of Process Management on Systems Development Quality, *Proceedings of the Association for Information Systems*, Phoenix, AZ, August 1996, 143-145.
175. Rai, A., Patnayakuni, R., and Patnayakuni, N., Allocation of IT Resources: Insights from DEA Analysis, *Proceedings of the Association for Information Systems*, Phoenix, AZ, August 1996, 40-42.
176. Rai, A., and Bajwa, D.S., The Impact of Environmental Factors on EIS Adoption and Diffusion, *Proceedings of the Association for Information Systems*, Phoenix, AZ, August 1996, 413-415.
177. Bajwa, D., and Rai, A., Investigating the Relationship Between Task Characteristics, Perceived Usefulness, Importance of Information, and Perceived Service Quality with the Information Services Function, *Proceedings of the Decision Sciences Institute National Meeting*, Orlando, FL, November 1996, 924-926.
178. Brandyberry, A., Rai, A., and White, G., Exploring the Organizational Value of Advanced Manufacturing Technology, *Proceedings of the Decision Sciences Institute National Meeting*, Orlando, FL, November 1996, 1400-1402.
179. Song, H., Rai, A., and Ramaprasad, A., A Theoretical Model of Software Metrics Deployment, *Proceedings of the Decision Sciences Institute National Meeting*, Orlando, FL, November 1996, 927-929.
180. Patnayakuni, N., and Rai, A., Computer Supported Group Decision Making: Implications for Organizational Action, *Proceedings of the Decision Sciences Institute National Meeting*, , San Diego, CA, November 1997, 684-686.
181. Patnayakuni, R., and Rai, A., The Impact of Technology Characteristics on Infusion of Software Development Tools, *Proceedings of the Fourth Americas Conference on Information Systems*, Baltimore, Maryland, August 14-16, 1998, 751 - 753
182. Ambrose, P.J., Ramaprasad, A., and Rai, A., Information Systems, Knowledge Work and the IS Professional: Implications for Human Resource Management, *Proceedings of the SIGCPR Conference*, Boston, MA, April 1998, 78-81.
183. Rai, A., and , Ambrose, P., Resource Management in Information Technology Diffusion Projects: An Application of Data Envelopment Analysis, *Proceedings of the Decision Sciences Institute National Meeting*, Las Vegas, November 1998, 862-864.
184. Rai, A., and Al-Hindi, H., The Effects of Development Process Modeling and Task Uncertainty on Development Outcome Quality, *Proceedings of the Decision Sciences Institute National Meeting*, Las Vegas, November 1998, 922-924.
185. Ruppel, C., and Rai, A., A Knowledge Integration Perspective for Systems Development, *Proceedings of the Decision Sciences Institute National Meeting*, Orlando, FL, November, 2000, 723-726.

186. Setzekorn, K., Melcher, A. and Rai, A. Taming the Bullwhip Effect in Complex Business Environments, in H. Michael Chung (Ed.) *Proceedings of the Americas Conference on Information Systems*, 2000, Long Beach, CA, pp.1452-1457.
187. Zhang, P., Keil, M., Rai, A., and Mann, J., A Neural Network Approach to Predicting IT Project Escalation, *INFORMS, College of Information Systems & Technology*, 261-272. **Best paper nominee.**
188. Setzekorn, K., Rai, A., and Melcher, A., Manufacturing IT Infrastructure and Supply Chain Coordination Strategy's Impact on Strategic Performance, *Proceedings of the Eighth Americas Conference on Information Systems*, 2002.
189. Po-An Hsieh, J.J., Keil, M., and Rai, A., Leverage Points for Addressing Digital Inequality: Comparing Under-Privileged Adopters and Non-Adopters of High-Speed Internet TV, *Proceedings of the Eleventh Americas Conference on Information Systems*, Omaha, Nebraska, August 11-14, 2005, 3470-3482.
190. Tang, X., Hornyak, R., and Rai, A. Patterns of Information Usage in Inter-firm Processes, *Proceedings of the Thirteenth Americas Conference on Information Systems*, 2006, 185-194. **Nominated for Best Track Paper.**
191. Lewis, M, Mathiassen, L., and Rai, A., Developing IS Enabled Capabilities for a Vendor: A Case Study, *Proceedings of the Americas Conference on Information Systems*, San Francisco, California, 2009.
192. Arikan, I., and Rai, A., Impact of New Investments in the Resource-base and Organizational Architecture on Performance, *Best Paper Proceedings of the Academy of Management Conference*, San Antonio. TX, August 2011. **Distinguished Paper Award, Business Policy and Strategy Division.**
193. Lewis, M., Sankaranarayanan, B., Rai, A., Technology and Context: A Sociomaterial Perspective on Technology Enabled Change, *Best Paper Proceedings of the Academy of Management Conference*, Boston, MA, August 2012. **Best Conference Cross-Divisional Paper, Academy of Management, 2012.**
194. Pye, J., and Rai, A., How Can IT Enable the Simultaneous Pursuit of Green and Business Outcomes?: An Investigation of Smart Grid Innovations, *Proceedings of the Twentieth Americas Conference on Information Systems*, Savannah, GA, 2014.
195. Dong, J., Kharade, P., Rai, A., and Xu, X., Information Technology and Innovation Outputs: The Missing Link of Search Evolution, *Best Paper Proceedings of the Academy of Management Conference*, Vancouver, Canada, August 2015. **First Runner-Up Best Paper Award, Organizational Communication and Information Systems Division.**

***Refereed Scholarly Proceedings of Regional Conferences***

196. Rai, A. and Sankaran, S., Countering Uncertainty with Information Systems, *Proceedings of the Mid-West Decision Sciences Institute Meeting*, Cincinnati, April 1989.

197. Bajwa, D.S., Rai, A., and Ramaprasad, A., Executive Systems Implementation, *Proceedings of the South-East Decision Sciences Institute Meeting*, Wilmington, NC, February 1995, 235-237.

***Abstracted Scholarly Proceedings***

198. Samaddar, S., Rai, A. and Weinroth, J., A Decision Theoretic Approach for Problem Solving: An Application to the Flexible Manufacturing Design Problem, *Proceedings of the National Decision Sciences Institute Meeting*, San Diego, November 1990, 426.
199. Rai, A. and Samaddar, S., Integrating Expert Systems and Decision Support Systems, *Proceedings of the National Decision Sciences Institute Meeting*, San Diego, November 1990, 426.
200. Samaddar, S., Rai, A. and Sharma, S., An Intelligent Systems Architecture: OR/MS and Expert Systems in Tandem, *Proceedings of the National Decision Sciences Institute Meeting*, Miami, November 1991, 571.
201. Paper, D., and Rai, A., A Causal Model for End-User Computing Success, *Proceedings of the National Decision Sciences Institute Meeting*, San Francisco, November 1992, 865.
202. Rayburn, W., and Rai, A., Object-Oriented Databases: Competition, Implementation, Prospects, *Proceedings of the National Decision Sciences Institute Meeting*, San Francisco, November 1992, 941.
203. Sharma, S., Rai, A., and Ramaprasad, A., A Framework for Integrating Object-Oriented Techniques and Cognitive Mapping, *Proceedings of the National Decision Sciences Institute Meeting*, San Francisco, November 1992, 941
204. Patnayakuni, N., and Rai, A., Information Systems Diffusion and Organization Structure: An Organizational Prototyping Perspective, *Proceedings of the Decision Sciences Institute National Meeting*, Washington D.C., November 1993, 808.
205. Song, H., Rai, A., and Ramaprasad, A., Software Metrics in IS Project Management, *Proceedings of the Decision Sciences Institute National Meeting*, Orlando, FL, November 1996, 723.
206. Bush, A., Rai, A., and Keil, M., Netcentric Business Model Capability: An End-to-End Supply Chain Perspective, *Academy of Management National Meeting*, Washington, D.C., August 2001.
207. Keil, M., Rai, A., Zhang, P., and Mann, J., Why Software Projects Escalate: The Relative Importance of Project Management Constructs Versus Constructs Derived From Escalation Theories, *Academy of Management National Meeting*, Washington, D.C., August 2001. Abstract published on CD-ROM.
208. Patnayakuni, R., and Rai, A., Systems Development Performance Improvement: A Knowledge Creation and Embedding Perspective, *Academy of Management National Meeting*, Washington, D.C., Denver 2002. Abstract published on CD-ROM.
209. Patnayakuni, N., Rai, A., and Patnayakuni, R., Architecting the Digitally Enabled Relational Firm, *Academy of Management National Meeting*, Washington, D.C., Denver 2002. Abstract published on CD-ROM.

210. Setzekorn, K., Rai, A., and Melcher, A., Strategic Performance Impacts of IT-Enabled Coordination in the Machine Tools Industry, *Production and Operations Management Conference*, Savannah, GA, April 2003.
211. Depledge, G., Keil, M., and Rai, A., Software Project Escalation: The Roles of Problem Recognition and Cognitive Bias, Presented at the *Academy of Management Meeting*, New Orleans, LA, August 6-11, 2004. Abstract published on CD-ROM.
212. Tang, X. and Rai, A., The Dual Efficiency – Real-Options Logic for Inter-Firm Relationship Portfolio Management. Presented at the *Academy of Management Annual Meeting*, Atlanta, GA, August 11-16 2006. Abstract published on CD-ROM.
213. Im, Ghiyoung, Rai, A., and Lambert, L., Effect of the Fit Between Motivation and Knowledge Sharing Ambidexterity in Long-Term Interorganizational Relationships, Presented at the *Academy of Management Annual Meeting*, Chicago, IL, August 7-11 2009. Abstract published on CD-ROM.
214. Li, Xixi, Hsieh, JJ Po-An, and Rai, A., Intrinsic Motivation toward Using Information Systems: A Rich Conceptualization and Empirical Test, Presented at the *Academy of Management Annual Meeting*, Chicago, IL, August 7-11 2009. Abstract published on CD-ROM.
215. Arikan, A., and Rai, A., Structuring a Firm's Resource Base for Performance: Integrating Organizational Architecture and Resource-base Perspectives, *Strategic Management Society 30th Annual International Conference*, Rome, Italy, September 2010.
216. Rai, A., Arikan, I., McNaughton, M., and Wareham, J., Explaining Efficient Boundary Shifts: Integration of Organizational Economics and Capabilities, *Strategic Management Society 30th Annual International Conference*, Rome, Italy, September 2010.
217. Rai, A., Arikan, I., McNaughton, M., and Wareham, J., Dynamic Capabilities for Managing Uncertainty and Vertical Disintegration, *Academy of Management Annual Meeting*, San Antonio, Texas, August 2011. Abstract published on CD-ROM.
218. Dong, Q. J., Karhade, P. and Rai, A., Resource Enablers and Innovation Outcomes of Digitally-Enabled Collaborative Problemistic Search, *Academy of Management Annual Meeting*, San Antonio, Texas, August 2011. Abstract published on CD-ROM.
219. Rai, A., Ganapathy, K., and Xixi, L., Understanding Patient Satisfaction with Teleconsultation Sessions for the Underprivileged in Developing Countries: An Empirical Evaluation in Rural South India, Workshop on Health IT and Economics, Washington D.C., October 2012.
220. Li, X., Hsieh, JJ Po-An, and Rai, A., A Temporal Understanding of Knowledge Transfer after the Implementation of Customer Relationship Management Systems, Presented at the Business Intelligence Congress III, International Conference on Information Systems (ICIS), Orlando, Florida, December 14-15, 2012.
221. Rai, A., Baird, A. M., & Chen, L. Consumer use of mobile health (mHealth): an integrated individual and local influence mechanisms evaluation. Workshop in Health



- IT and Economics (WHITE), University of Maryland, Washington, DC, November 2013.
222. Song, Peijian; Xue, Ling; Rai, Arun; and Zhang, Cheng. "The Ecosystem of Software Platforms," 9th China Summer Workshop on Information Management (CSWIM), Hefei, China, June 2015.
  223. Song, Peijian; Xue, Ling; Rai, Arun; and Zhang, Cheng. "A Study of Asymmetric Cross-side Network Effects and Platform Governance" Platform Strategy Research Symposium, Boston University, July 2015.
  224. Lewis, M., Rai A., Mathiassen, L., and Hornyak, R., Enactment and Evolution of Interorganizational Strategy, Presented at the Academy of Management Annual Meeting, Anaheim, CA, August 2016.
  225. Hsieh, JJ, Rai, A., Xu, X., and Yin, Z., Managing Supply Base Complexity through All-in-One Intermediaries: IT-enabled Capabilities and Economic Outcomes" Presented at INFORMS Conference on Information Systems and Technology (CIST), Nashville, TN, November 2016.
  226. Xue, Ling; Rai, Arun; Song, Peijian; and Zhang, Cheng. "The Generation and Performance Impacts of Supplier Process Control Information in Make-to-Order Supply Chain: A Transaction-Level Analysis," INFORMS Annual Meeting, Nashville, TN, November 2016.
  227. Chen, L. and Rai, A., The Role of Digital Capabilities in Converting Inventor Team Expertise to Knowledge Capital for Medical Device Innovation, Presented at INFORMS Conference on Information Systems and Technology (CIST), Nashville, TN, November 2016.
  228. Xue, Ling; Rai, Arun; Song, Peijian; and Zhang, Cheng. "Supplier Process Control Information in Make-to-Order Supply Chain: A Transaction-Level Analysis," scheduled for presentation at POMS Annual Meeting, Seattle, WA, on 5/7/2017.
  229. Jiang, Z., Hu, Y., Rai, A., and Sun, H., Does Online Real Estate Information Affect Property Price? Evidence from Zillow, INFORMS, Houston, TX, 2017. Nominated for Best eBusiness Paper.
  230. Xue, L., Rai, A., Song, P., Chen, Z., Third-Party Developers' Adoption of APIs and Their Continued New App Development in Software Platform: A Competing Risk Analysis, INFORMS Conference on Information Systems and Technology (CIST), Houston, TX, October 2017.
  231. Lin, Yu-Kai, Rai, A., and Yang, Y., Getting Behind Closed Doors: Developing Fan Engagement in Subscription-Based Crowdfunding, *Conference on Information Systems and Technology (CIST)*, Seattle 2019.
  232. Lin, Yu-Kai, Rai, A., and Yang, Y., Getting Behind Closed Doors: Developing Fan Engagement in Subscription-Based Crowdfunding, *Workshop on Information Systems Economics (WISE)*, Munich 2019.

## **Monographs**

233. Ritu Agarwal, Arun Rai, and V. Sambamurthy. (2004). *Unleashing IT-enabled Value Nets*. Chicago: Society for Information Management.

## **Book Chapters**

234. Ponce De Leon, J., Rai, A., and Melcher, A., Alternative Reengineering Strategies: Organizational Scope and Application Delivery Approaches, in *Business Process Change: Reengineering Concepts, Methods and Techniques*, Eds. Varun Grover and William Kettinger, Idea Group Publishing, Harrisburg, PA, 1995, 187-207.
235. Troutt, M.D., Rai, A., Tadisina, S., and Zhang, A., A New Efficiency Methodology for IT Investment Analysis Studies, in *Measuring Information Technology Investment Payoff: Contemporary Approaches*, Ed. M. A. Mahmood, Idea Group Publishing, Harrisburg, PA, 1999, 202-222.
236. Rai, A., Ponce De Leon, J., Melcher, A., Enterprise Process Innovation: Strategies and Issues, in *Process Think: Winning Perspectives for Business Change in the Information Age*, Eds. Varun Grover and William Kettinger, Idea Group Publishing, Harrisburg, PA, 2000, 272-291.
237. Whalen, T., Rai, A., and Flynn, T., Flexible Queries in the eCommerce Shopping Mall: A Discursive Analysis, in *Advances in Soft Computing: Flexible Query Answering Systems*, Eds., Larsen, H., Kacprzyk, J., Zadronzy, S., Andreassen, T., and Christiansen, H., Physica Verlag, 2000, 602-612.
238. Setzekorn, K., Rai, A., and Melcher, A., Inventory Productivity Impacts of IT-Enabled Supply Chain Coordination in Manufacturing Environments, in *Creating Business Value with Information Technology: Challenges and Solutions*, 2003, Ed. N. Chin, Idea Group Publishing, Harrisburg, PA, 50-88.
239. Rai, A., Wareham, J., Sambamurthy, V., Design Principles for Intelligent Services Supply Chains, in *Smart Business Networks*, Springer-Verlag, 2004, Eds., Vervest E., , Heck, Preiss, K., Pau, L., 239-253.
240. Setzekorn, K., Rai, A., and Melcher, A., IT Productivity Impacts in Manufacturing Contexts, in *Encyclopedia of Information Science and Technology, Volume I-V*, edited by Khosrowpour, M., Idea Group Reference, 2005, 1721-1727.
241. Grover, V., and Rai, A., Making the Right Investments, in *Winning the Three Legged Race: When Business and Technology Run Together*, Eds, Hoque, F., Sambamurthy, V., Zmud, R. W., Trainer, T., and Wilson, C., Prentice Hall, 2005, 53-70.
242. Mathiassen, L., Rai, A., and Welke, R., The Age of Process, in *Winning the Three Legged Race: When Business and Technology Run Together*, Eds, Hoque, F., Sambamurthy, V., Zmud, R. W., Trainer, T., and Wilson, C., Prentice Hall, 2005, 135-156.

## **Non-Refereed and Other**

### **MISQ Editorials as Editor-in-Chief**

1. The *MISQ* Trifecta—Impact, Range, Speed, 40(1), 2016, iii – x.

2. Synergies Between Big Data and Theory, 40(2), 2016, iii – ix.
3. Writing a Virtuous Review, 40(3), 2016, iii – x.
4. Celebrating 40 Years of *MIS Quarterly*: *MISQ*'s History and Future Through the Lenses of its Editors-in-Chief, 40(4), 2016, iii-xv.
5. Diversity of Design Science Research, 41(1), 2017, iii-xviii (with contributions from Andrew Burton-Jones, Hsinchun Chen, Alok Gupta, Alan Hevner, Wolfgang Ketter, Jeffrey Parsons, H. Raghav Rao, Sumit Sarkar, and Youngjin Yoo).
6. Avoiding Type III Errors: Formulating IS Research Problems that Matter, 41(2), 2017, iii-vii.
7. The *MIS Quarterly* as a Platform for Engagement, 41(3), 2017, iii-vii.
8. Seeing the Forest For the Trees, 41(4), 2017, iii – vii.
9. Beyond Outdated Labels: The Blending of IS Research Traditions, 42(1), 2018, iii-vi.
10. The First Few Pages, 42(2), 2018, iii-vi.
11. MISQ Research Curations: Bundling for Impact, 42(3), 2018, iii – vi. (with Ashley Bush).
12. Opportunities and Challenges for Different Types of Online Experiments (with Karahanna, E., Benbasat, I., Bapna, R.,) 42(4), iii – ix.
13. Next-Generation Digital Platforms: Toward Human-AI Hybrids (with Constantinides, P., Sarker, S.), 43(1), iii – ix.
14. Engaged Scholarship: Research *with* Practice for Impact, 43(2), iii – viii.
15. The First Revision, 43(3), iii – viii.

#### **Editorial Essays for Other Journals**

16. Krishnan, M.S., Rai, A., and Zmud, R.W., Editorial Essay - The Digitally Enabled Extended Enterprise in a Global Economy, *Information Systems Research*, 18(3), September 2007, 1-4.
17. Rai, A., and Sambamurthy, V., Editorial Essay - The Growth of Interest in Services Management: Opportunities for Information Systems Scholars, *Information Systems Research*, 17(4), December 2006, 327-331.
18. Rai, A., The State of Research and Practice in the Management of Information Technology Diffusion, *Information Resources Management Journal*, 11(3), Summer 1998, 3-4.
19. Rai, A., Developing Sense-and-Respond Demand Fulfillment Capabilities, *Information Resources Management Journal*, 13 (3), Summer 2000, 3-5.

#### **Cases and Teaching Notes**

1. Lewis, M., Rai, A., Forquer, D., and Quinter, D., UPS and HP: Value Creation Through Sustainable Partnerships, Ivey Business Case Publishing, Product # 9B07D002, 2007.
2. Lewis, M., and Rai, A., Teaching Note: UPS and HP: Value Creation Through Sustainable Partnerships, Ivey Business Case Publishing, Product # 8B07D002, 2007.
3. Rai, A., Wareham, J., Weinlein, B., and Keil, M., Omnexus: The Plastics eMarket Place, *ISWorld Online Teaching Cases* and *IBM eBusiness Education Resources Portal*, 2002.
4. Wareham, J., Rai, A., and Khan, S., eGateMatrix: Creating a Services Niche? *ISWorld Online Teaching Cases*, 2002.

## White Papers

1. Rai, A., Bush, A., and Tiwana, A., Adaptive Planning and Optimization for Supply Chain Networks, *SAP Sponsored Thought Leadership White Paper Series on Supply Chain Networks*, November 2002.
2. Rai, A., Ruppel, C., and Lewis, M., Sense and Respond Supply Chain Networks: Building Adaptive Control Capabilities, *SAP Sponsored Thought Leadership Paper Series*, November 2002.
3. Rai, A., and Sambamurthy, V., Adaptive Distribution Networks, *SAP Sponsored Thought Leadership White Paper Series on Supply Chain Networks*, November 2002.
4. Rai, A., Sambamurthy, V., and Lewis, M., Adaptive Logistics and Transportation, *SAP Sponsored Thought Leadership White Paper Series on Supply Chain Networks*, November 2002.

## *Invited Presentations*

How Will the AI Genie Behave

1. University of Georgia, September 2019
2. **Keynote** -- IS Summer Workshop, City University of Hong Kong, June 2019
3. **Keynote** – Pacific-Asia Conference on Information Systems, July 2019
4. Hong Kong Polytechnic University, June 2019

AI Behavior: Development, Mechanisms, Utility and Evolution

5. Summer Workshop on Big Data and Analytics, Harbin, China, July 2019
6. From Doctoral Student to Faculty: Proactively Managing Your Journey — **Keynote**, Doctoral Consortium, International Conference on Information Systems, December 2018.
7. Avoiding Type III Errors: Overcoming Competency Traps, Seizing New Opportunities — **Keynote**, *Workshop on Information Technologies and Systems*, December 2018.

Getting Behind Closed Doors: Developing Fan Engagement in Subscription-Based Crowdfunding (work with Yu-Kai Lin and Yukun Yang)

8. College of William and Mary, September 2019
9. Emory University, September 2019
10. Queensland University of Technology, June 2019
11. Xidian University, May 2019
12. University of Texas at Austin, March 2019
13. Arizona State University, November 2018

Virtuous Reviewing

14. Queensland University of Technology, June 2019
15. From Doctoral Student to Faculty: Proactively Managing Your Journey — **Keynote**, Doctoral Consortium, Americas Conference on Information Systems, August 2018.

The Discipline at an Inflection Point: Overcoming Competency Traps, Seizing New Opportunities

16. **Keynote** -- IS Summer Workshop, City University of Hong Kong, May 2017

17. **Keynote** – IS Summer Workshop, National University of Singapore, June 2017

18. Insights on Digital Innovation for Healthcare, *International Conference on Smart Health*, Hong Kong, June 2017 – **Keynote**.

Avoiding Type III Errors: Formulating IS Research Problems that Matter

19. Queensland University of Technology, June 2019

20. **Keynote** -- IS Summer Workshop, City University of Hong Kong, May 2017

21. **Keynote** – IS Summer Workshop, National University of Singapore, June 2017

22. **Keynote** – Taiwan Summer Workshop on Information Management, June 2017

23. Queensland University of Technology, June 2017

24. Hong Kong Polytechnic University, June 2017

Proactively Managing Early Stages of an IS Academic Career

25. Hong Kong University of Science and Technology, June 2019

26. **Keynote** -- *Junior Faculty Consortium, International Conference on Information Systems*, Seoul, South Korea, December 2017.

27. **Keynote** -- *Junior Faculty Consortium, International Conference on Information Systems*, Dublin, Ireland, December 2016.

How Does Third-Party Developers' Adoption of a Platform's APIs Influence Their Continued New App Development? A Competing Risk Analysis (work with Ling Xue, Peijian Song, Chen Zhang)

28. Case Western Reserve University, October 2018

29. Warwick Business School, March 2018

Reducing Capital Market Anomaly: The Role of Information Technology Using an Information Uncertainty Lens (work with Ning Jia and Sean Xu)

30. Hong Kong University of Science and Technology, June 2017

31. Queensland University of Technology, June 2017

32. Copenhagen Business School, April 2017

33. University of Groningen, April 2017

34. University of Dayton, February 2017

35. Baruch College, February 2017

36. University of Georgia, February 2017

37. University of Washington, Seattle, January 2017

38. Texas Tech University, January 2017

39. Georgia Tech, October 2016

40. University of Oklahoma, October 2016

41. Iowa State University, September 2016

42. University of Delaware, September 2016

43. Engaging Practice for Impactful Scholarly Outcomes, **Keynote**, Doctoral Consortium, Pacific-Asia Conference on Information Systems, Chiayi, Taiwan, June 27 - July 1, 2016.

#### Achieving Big Data – Theory Synergies Through Research Design and Methods

44. Summer Workshop on Big Data and Analytics, Harbin, China, July 2016.
45. Summer Workshop on Big Data and Analytics, Harbin, China, July 2017.
46. Summer Workshop on Big Data and Analytics, Harbin, China, July 2018.

#### The Road Ahead for IS Research

47. **Keynote** -- Workshop on eBusiness, Dublin, Ireland, December 2016.
48. **Keynote** -- China Workshop on Information Management, Dalian, China, June 25-26, 2016
49. **Keynote** -- City University of Hong Kong IS Workshop, Hong Kong, June 22-24, 2016
50. **Keynote** -- Pacific-Asia Conference on Information Systems, Chiayi, Taiwan, June 27 - July 1, 2016
51. **Keynote** -- Mediterranean Conference on Information Systems, Paphos, Cyprus, September 4-6, 2016

#### Social Learning in Information Technology Investment: The Role of Board Interlocks (work with June Cheng, Fian Teng, Sean Xin Xu)

52. Washington State University, August 2018
  53. Hong Kong University of Science and Technology, June 2018
  54. Indiana University, November 2017
  55. Purdue University, September 2017
  56. Memorial University of New Foundland, September 2017
  57. Fudan University, June 2016.
  58. University of Minnesota, May 2016.
  59. **Keynote:** Inaugural Virginia IS Seminar Series (hosted collaboratively by University of Virginia, Virginia Commonwealth University, College of William & Mary, and Virginia Tech) April 2016.
  60. Temple University, March 2016.
  61. University of British Columbia, February 2016.
  62. Arizona State University, February 2016
  63. University of Maryland, September 2015
  64. Michigan State University, April 2015
  65. University of Arizona, March 2015
- 
66. A Synergistic Approach to Research, Teaching and Service—The Journey of the Center for Process Innovation, Mid-Career Faculty Workshop Panel, International Conference on Information Systems, December 2015.
  67. IS Research—Looking Forward: A Vision for the MIS Quarterly, *IS Leadership Conference*, University of Arizona, November 2015.

#### Engaged Scholarship—What, Why, How

68. Executive Doctorate in Business Orientation, *Georgia State University*, August 2019
69. Executive Doctorate in Business Orientation, *Georgia State University*, August 2018
70. Executive Doctorate in Business Orientation, *Georgia State University*, August 2017
71. Executive Doctorate in Business Orientation, *Georgia State University*, August 2016
72. Executive Doctorate in Business Orientation, *Georgia State University*, August 2015

73. *Executive Doctorate in Business Orientation, Georgia State University, August 2014.*
74. Big Data and Analytics: Emergent Trends and Opportunities for Information Systems Research, *Americas Conference on Information Systems, Technology Research, Education, and Opinion (TREO) Talk, Puerto Rico, August 2015.*
75. Big Data and Analytics: Emergent Trends and Opportunities for IS Research, *Workshop on eBusiness, Auckland, New Zealand, December 2014, Keynote.*
76. Panel on Research, Managing Your Research Journey and Publications Portfolio, Junior Faculty Consortium, *International Conference on Information Systems, Auckland, New Zealand, December 2014.*
77. Panel on Innovative Practices in Research and Teaching in the Information Systems Discipline, *MIS Leadership Workshop, University of Texas at Austin, September 2014.*
78. Charting Your Research Journey, *Americas Conference on Information Systems Doctoral Consortium, Savannah, GA, August 2014.*
79. Systems of Engagement: The Next Frontier of IT Business Value, IBM Advisory Council, *IBM Insurance Advisory Council, Atlanta, GA, April 2014.*
80. Rai, A., Leveraging IT to Create Value from External Relationships. *Advanced Practices Council, Society for Information Management, Atlanta, GA, January 2014.*
81. A Problem-Driven Perspective to Develop Impactful IT Adoption Theories, *Special Interest Group on the Adoption and Diffusion of Information Technology, Milan, Italy, December 2013. Keynote panel.*
82. A Complex Adaptive Systems Perspective on IT-Enabled Value Co-Creation, *First Annual Symposium on Complexity and IT, The University of Texas at Austin, October 2013.*
83. Uncovering the Drivers and Inhibitors of Mobile Health Information Services Usage in the United States, *Third International Conference on Transforming Healthcare with IT, Hyderabad, India, September 2013.*
84. Demystifying the Research-Publication Process for Engaged Scholarship, Executive Doctorate in Business Orientation, *Georgia State University, August 2013.*
85. Perspectives on Collaboration with Industry for Scholarly Outcomes, **Keynote**—*Pacific Asia Conference on Information Systems Doctoral Consortium, JeJu, South Korea, June 18, 2013.*
86. Consumers' Willingness to Adopt Mobile Health (mHealth): An Integrated Consumer-Provider Innovativeness and Health Risk Explanation, Tsinghua University, Beijing, P.R. China, May 30, 2013.

87. IT-Enabled Management of Interfirm Relationships for Value Co-Creation, **Keynote** — *Twelfth Wuhan International Conference on International Business*, Wuhan, China, May 2013.
88. Reflective and Formative Measurement, University of Arkansas, Fayetteville, Arkansas, September 2012.
89. Demystifying the Research-Publication Process for Engaged Scholarship, Executive Doctorate in Business Orientation, Georgia State University, August 2012.
90. Rai, A., Chen, L., and Pye, J., Uncovering the Drivers and Inhibitors of Mobile Health Information Services Usage in the United States, Third International Conference on Transforming Healthcare with IT, Hyderabad, India, August 2012.
91. Rai, A., Ganapathy, K., and Xixi, L., Understanding the Adoption Potential of Mobile Health Information Services among the Underprivileged in Rural Tamilnadu, Third International Conference on Transforming Healthcare with IT, Hyderabad, India, August 2012.
92. Physicians' Benefits Appraisal of Clinical Process Innovation Systems, National University of Singapore, June 2012. (based on work with Mark Keil.)
93. Dynamic Management of Relationship Portfolios, National Centre for Information Systems Research, Australian National University, May 2012.
94. Researching and Publishing Organizational IS Phenomena, Australian National University, May 2012.
95. Misfit of Vertical Deintegration and Development of IT-enabled Process Integration Capabilities: Consequences for Firm Performance in the Electric Utility Industry, Queensland University of Technology, May 2012.
96. Misfit of Vertical Deintegration and Development of IT-enabled Process Integration Capabilities: Consequences for Firm Performance in the Electric Utility Industry, The University of Texas at Dallas, April 2012.
97. Rai, A. Misfit of Vertical Deintegration and Development of IT-enabled Process Integration Capabilities: Consequences for Firm Performance in the Electric Utility Industry, University of Memphis, April 2012.
98. Misfit of Vertical Deintegration and Development of IT-enabled Process Integration Capabilities: Consequences for Firm Performance in the Electric Utility Industry, McGill University, March 2012.
99. Reflections on Scholarships for Publications, University of Mannheim, March 2012.



100. Physicians' Benefits Appraisal of Clinical Process Innovation Systems, University of Mannheim, March 2012. (Based on work with Mark Keil.)
101. Physicians' Benefits Appraisal of Clinical Process Innovation Systems, European Business School, March 2012. (Based on work with Mark Keil.)
102. Leveraging Industry-University Relationships for Scholarly Outcomes, Association for Information Systems Webinar, Hong Kong Polytechnic University, December 9, 2011.
103. Leveraging Industry-University Relationships for Scholarly Outcomes, Association for Information Systems Webinar, September 8, 2011.
104. Physicians' Benefits Appraisal of Clinical Process Innovation Systems, City University of Hong Kong, Hong Kong, June 2011. (This presentation was based on work with Mark Keil.)
105. Physicians' Benefits Appraisal of Clinical Process Innovation Systems, National Sun Yat-Sen University, Kaohsiung, Taiwan, June 2011 (based on work with Mark Keil)
106. The Road Less Traveled: Transforming Healthcare through Meaningful Use of IT, Second International Conference on Transforming Healthcare with IT, Hyderabad, India, April 22, 2011.
107. Physicians' Benefits Appraisal of Clinical Process Innovation Systems, IT/SCM Workshop, Decision Sciences Institute National Meeting, San Diego, November 2010. (This presentation was based on work with Mark Keil).
108. The Changing Quests of Partnering and Integration Quests, IT/SCM Workshop, Decision Sciences Institute National Meeting, San Diego, November 2010.
109. IT-Enabled Innovation in Healthcare, *Apollo Hospitals Group*, Hyderabad, India, July 2010.
110. Rai, A., Multilevel Theory Development, *Australian National University*, June 2010.
111. Leveraging IT Capabilities and Competitive Process Capabilities for IR Portfolio Management, *The University of Georgia*, Athens, GA, April 2010.
112. Leveraging IT Capabilities and Competitive Process Capabilities for IR Portfolio Management, *The University of Maryland*, College Park, MD, November 2009.
113. Leveraging IT Capabilities and Competitive Process Capabilities for IR Portfolio Management, *State University of New York*, Buffalo, NY, November 2009.
114. Leveraging IT Capabilities and Competitive Process Capabilities for IR Portfolio Management, *Temple University*, Philadelphia, PA, October 2009.

115. Partial Least Squares and Covariance-based Analysis in Information Systems Research, *European Business School*, Wiesbaden, Germany, September 2009.
116. Covariance-based Structural Equation Modeling in Information Systems Research, *Australian National University*, Canberra, Australia, June 2009.
117. Multilevel Theories in Organizational and Information Systems Research, Hong Kong University of Science and Technology, June 2009.
118. The Role of Context in Theory Development, *City University of Hong Kong*, June 2009.
119. Leveraging IT Capabilities and Competitive Process Capabilities for IR Portfolio Management, *University of Texas*, Austin, TX, April 2009.
120. Dynamic Management of Interorganizational Relationship Portfolios, *CIO Symposium at the 28<sup>th</sup> International Conference on Information Systems*, Paris, France, December 2008.
121. Rai, A., Hornyak, R., and Kasi V., The Business Value of Procure-to-Pay Process Innovation, presented to Strategic Sourcing and IT Management, *Georgia-Pacific*, October 2008.
122. Why Are Papers Accepted and Rejected from Premier Scholarly Journals, *Australian National University*, Canberra, Australia, July 2008.
123. A Framework for Managing Research Projects and Scholarly Publications, *Australian National University*, Canberra, Australia, July 2008.
124. Why Are Papers Accepted and Rejected at Premier Journals, *City University of Hong Kong*, June 2008.
125. Rai, A., Hornyak, R., and Kasi V., The Business Value of Procure-to-Pay Process Innovation, presented to Strategic Sourcing and IT Management, *Georgia-Pacific*, April 2008.
126. Balancing Exploration and Exploitation in Long-Term Inter-Organizational Relationships, *University of Southern California*, February 2008.
127. Governance of Business Process Outsourcing: From Landmines to Goldmines, Global Technology Operations Group, *Deutsche Bank*, Germany, September 2007.
128. "The Professoriate," presented to doctoral students at the Robinson College of Business, *Georgia State University*, August 2007.
129. Rai, A., Im, G., and Hornyak, R., Crossing the Chasm in Long-Term Relationships: From Price-Only to Value Co-creation, presented to Senior Marketing Management at *UPS Supply Chain Solutions*, September 2006.

130. Rai, A., Im, G., and Hornyak, R., Crossing the Chasm in Long-Term Relationships: From Price-Only to Value Co-creation, presented to Senior Information Technology Management at UPS Supply Chain Solutions, September 2006.
131. Balancing Exploration and Exploitation in B2B Relationships, GSI-sponsored Summer University, University of Nantes, France, August 2006. This session was part of a thought-leadership workshop on IT and Supply Chains targeted at senior management from leading firms, including Airbus, Carrefour, GS1, and Microsoft, among others.
132. Managing Across Boundaries in a Service Economy: Implications for Business Education, Presented to the Robinson College of Business Executive Committee, Georgia State University, August 2006
133. Strategic Information Sharing in Supply Chain Relationships, Distinguished Scholar Presentation Series, University of Arkansas, February 2006.
134. The Supply Chain Landscape: Opportunities and Challenges, Executive Leadership Seminar, United Parcel Services, October 2005.
135. Business Platform Innovation: A Services Integration Perspective, Services Innovation Workshop, Pennsylvania State University, June 2005.
136. Inter-Organizational Systems: A Network-Based Services Innovations Perspective, Gordon Davis Symposium, University of Minnesota, May 2005.
137. Adaptive Supply Chain Planning and Optimization, SAP-sponsored Thought Leadership Symposium, Atlanta, GA, March 2005.
138. Risk Management in Software Projects, Kent State University, October 2004.
139. The Supply Chain Landscape: Opportunities and Challenges, CRM group, United Parcel Services, June 2004.
140. Designing Intelligent Services Supply Chains, Smart Business Networks Workshop, Sponsored by Rotterdam School of Management and Cordys Corporation, Putten, The Netherlands, May 2004.
141. Researching the Research Process at Gartner, final presentation to top management at Gartner, Inc. The presentation summarized the findings and recommendations of an intensive investigation of process capabilities for the production and distribution of research (Co-investigators and co-presenters: Lars Mathiassen & Richard J. Welke).
142. The Supply Chain Landscape: Opportunities and Challenges, Executive Leadership Seminar, *United Parcel Services*, March 2004.

143. The State of Research on Digitally-enabled Networked Organizations, Department of Marketing Research Seminar, *Georgia State University*, February 2004.
144. Digital Platforms for Supply Network Agility, *INFORMS College of Information Systems & Technology*, Atlanta, GA, October 2003.
145. IT Platform Resources Impacts on Resource Flow Integration and Firm Performance, *Michigan State University*, March 2003.
146. Next Generation Research Issues in e-Business, Plenary Session, *Bled eCommerce Conference*, Bled, Slovenia, June 2002.
147. Architecting the Digitally Enabled Relational Firm, *University of Georgia*, Athens, GA, April 2002.
148. Recalibrating Digital Integration in Demand-Supply Networks, *INFORMS National Meeting*, Miami, FL, November 2001.
149. Digital Integration Strategies for Uncertain Demand-Supply Environments, *I.A.E. de Paris, Sorbonne*, June 2001.
150. Architecting Digital Supply Networks, *I.A.E. de Paris, Sorbonne*, June 2001.
151. Creating and Appropriating Value with Digital Value Networks, *National Chemical Specialties Manufacturing Council*, Atlanta, GA, May 2001.
152. Conceptual Foundations for Strategic Demand-Supply Digital Networks, *University of British Columbia*, Vancouver, CA, April, 2001.
153. Interdisciplinary Research in Digital Value Networks and e-Marketplaces, e-Business Research and Teaching Session hosted by IBM, AACSB Conference, New York, April, 2001.
154. Recalibrating Demand-Supply Chains for the Digital Economy, Netcentricity Symposium, Sponsored by Dell Corporation and University of Maryland, College Park, March, 2001.
155. How can Your Supply Chain Make and Save \$\$, Society for Entrepreneurs, Georgia State University, January, 2001.
156. e-Commerce Curriculum Innovation: The GEM Program, National Decision Sciences Institute, Panel on eCommerce Curriculum Innovation, November 2000.
157. e-Webs for Demand Fulfillment: Past, Present and Future, Sorbonne French Delegation, Institute of International Business, Georgia State University, Atlanta, GA, October 26, 2000.

158. Global eCommerce Masters Program, IBM eCommerce Education Conference, October 12, 2000.
159. Challenge, Incumbents and Startups: Is Your B2B e-Web Agile to Fulfill? Atlanta e-Business Forum, October 5, 2000.
160. Equity-focused e-Web Strategies for Demand Fulfillment, Workshop on e-Business Transformations, Jointly sponsored by the Business Strategy & Organizational Communication and Information Systems Divisions, Academy of Management Meeting, Toronto, August 7, 2000.
161. Information Technology and the Boundary of the Firm: Patterns, Structures, and Mechanisms for Knowledge Management, MIS Quarterly Themed Issue Workshop on Information Technology and New Organizational Forms, Norman, OK, May 2000.
162. Global e-Supply Chain Management for Direct to Customer Business Models, eCommerce in the Global Marketplace, Conference organized by University of North Carolina at Charlotte, March 2000.
163. Strategic Considerations in e-Supply Chain Management, Executive seminar hosted by Center for Business and Industrial Marketing, Georgia State University, Atlanta, GA, March 2000.
164. e-Supply Chain Management Strategies, eCommerce Conference, hosted by the Georgia Department of Industry, Trade & Tourism and the Albany Chamber of Commerce, Albany, GA, November 12, 1999.
165. An Organizational Systems Perspective for Knowledge Management, Second Fall Conference on Managing Information Technologies, hosted by Oakland University, Computer Associates, Champion Enterprises, and Lear Corporation, Troy, Michigan, October 9-10, 1999.
166. A Critical Look at the State of the Information Systems Field, Kristiansand International Workshop on Information Systems Research, Kristiansand, Norway, August 15, 1999.
167. Toward a Theory of Systems Development Quality Management, Kristiansand International Workshop on Information Systems Research, Kristiansand, Norway, August 15, 1999.
168. Rai, A., Ravichandran, T., and Samaddar, S., Modeling Internet Growth: Implications for National Policy, National INFORMS Meeting, Dallas, October 1997.
169. Towards a Theory of Systems Development Quality, Washington University, St. Louis, MO., May 1997.

170. Envisioning Information Technology Design for Student Learning, Southern Illinois University at Carbondale, Carbondale, IL, July 1997.
171. Managing a High Quality, High Productivity Research Agenda, Kent State University, Kent, OH, December 1996.
172. Developing and Proactively Managing a Research Agenda: From the Ph.D. Forward, Kent State University, Kent, OH, December 1996.

***Presentations at Conferences/Workshops (No Proceedings)***

1. Rai, A., Information Management in a Global Economy: Information Technology as a Lever for Coordination and Collaboration, Joint Conference between National Cheng-Kung University, Taiwan and SIU-C, Carbondale, IL, August 1993.
2. Rai, A., and Bajwa, D.S., Executive Support Systems: Understanding Usage Patterns and Implementation Processes, Comshare's EIS Mid-West Users Group Meeting, Chicago, IL, April 1993.
3. Rai, A., External Information Sources and Channel Effectiveness and the Diffusion of CASE Innovations: An Empirical Investigation, Diffusion Interest Group in Information Technology (DIGIT), Orlando, Florida, Dec. 1993.
4. Babbar, S. and Rai, A., Computer Integrated Flexible Manufacturing: Insights to Implementation, National ORSA/TIMS Meeting, New York, October 1989.
5. Ramaprasad, A., Rai, A., and Salach, D., Executive Information Systems, Panel Discussion, Information Resource Management Association, Memphis, May 1991.
6. Po-An Hsieh, JJ, Keil, M., and Rai, A., Leverage Points for Addressing Digital Inequalities: Comparing Under-Privileged Adopters and Non-Adopters of High Speed Internet TV paper presented by JJ Po-An Hsieh (co-author) at the MISRC/CRITO Symposium on the Digital Divide, Minneapolis, MN, August 26-27, 2004.
7. Rai, A., Sambamurthy, V., and Agarwal, R., Orchestrating Multi-organization Value Nets: Design, Coordination, and Governance, *Society for Information Management (SIM) Academic Workshop*, Las Vegas, Nevada, December 2005.
8. Lewis, M., and Rai, A., Six Steps To Go: Developing IT Readiness at UPS Supply Chain Solutions, *Americas Conference on Information Systems*, 2006.
9. Rai, A., Im, G., and Hornyak, R., Crossing the Chasm in Long-Term Relationships: From Price-Only to Value Co-Creation, *Society for Information Management (SIM) Academic Workshop*, Montreal, Canada 2007.
10. Arikan, I., and Rai, A., Orchestrating a Firm's Resource Base for Performance, *Strategic Management Society Annual Conference*, Madrid, October 2014.

## SPONSORED RESEARCH

### **Summary**

Arun's research has been financially supported by leading government agencies in the United States (Georgia Research Alliance), Australia (Australian Research Council) and Hong Kong (Hong Kong General Research Fund), by prestigious research councils (e.g., the Advanced Practices Council of the Society for Information Management), and by major corporations and their research labs and innovation centers (e.g., United Parcel Service, Intel, IBM, SAP, SunTrust, Georgia-Pacific, SunTrust). In addition, Arun has also received extensive research support in the form of access to data and research sites for longitudinal field studies from major corporations (e.g., Apollo Hospitals Group, China Mobile, Georgia-Pacific, IBM, Laureate Education, UPS). This support has been instrumental for his research program and for the research of several PhD students who are now tenured at research universities. Arun has also received research funding from competitive college and university sources, including funding to establish interdisciplinary research excellence at GSU in big data analytics, unstructured data analytics, and AI augmented systems.

### **External Funding**

*Hong Kong General Research Fund, 2018 (~717K HKD)*

Search for Innovation: Integrating the Behavioral Theory of the Firm with Agency-Theoretic Explanations  
(PI: Prasanna Karhade. Co-Is: John Qi Dong, Arun Rai and Sean Xu Xin)

*Hong Kong General Research Fund, 2017 (~40 K USD; 307K HKD)*

Social Investment in Corporate IT Investment (Co-investigators: Zhuo (June) Cheng, Hong Kong Polytechnic University; Feng Tian, Hong Kong Polytechnic University; Sean Xu, Tsinghua University)

*Australian Research Council Discovery Grant, 2015-2017 (600 K)*

Towards Engineering Behavioral Research Design Systems (Guy Gable Queensland University of Technology (Chief Investigator); co-investigators: Kai Riemer, University of Sydney; Mary Tate, Victoria University of Wellington, New Zealand; Wasana Bandara, Queensland University of Technology).

*Advanced Practices Council, Society for Information Management (\$5 K)*

Leveraging IT to Create Value from External Relationships

*Hong Kong General Research Fund, 2013 (50 K USD)*

Understanding the Temporal Progress of Knowledge Transfer and Its Impact on Users' Evaluations of Analytical Customer Relationship Management Systems: A Cognitive Dissonance Perspective and Latent Growth Modeling Approach (Co-investigators: J.J. Po-An Hsieh, Hong Kong Polytechnic University; Xixi Li, Georgia State University/Tsinghua University)

*Hong Kong General Research Fund, 2013 (~28 K USD)*

IT Assets and Firm Innovation Output: An Empirical Examination (PI: Prasanna Karhade, co-investigators: Arun Rai, Jeevan Jaisingh, Jinyu He)

*Australian Research Council Discovery Grant, 2012-2014 (375 K AUD; ~385 K USD)*

Reconceptualizing the Information Systems as a Service, (Co-Investigators: Guy Gable Queensland University of Technology (chief investigator); Mao Huang Xi'ian Jiatong University; Ji-Yie Mao, RenMin University; and Mary Tate, Victoria University of Wellington, New Zealand).

*Hong Kong General Research Fund, Summer 2010 (50 K USD)*

Understanding Post-Acceptance Routine Use, Extended Use, and Innovative Use: Their Differential Performance Impacts and their Motivational Drivers. (Co-principal investigator: JJ. Po-An Hsieh)

*Hong Kong General Research Fund, Summer 2009 (50 K USD)*

The Antecedents, Contingencies, and Consequences of Post-Adoptive Extended Use of CRM Technology (Co-principal investigators: JJ. Po-An Hsieh and Sean Xu)

*SunTrust Corporation, Spring 2009 (\$ 12.5 K)*

Project: Business Value of Process Standardization

*Georgia-Pacific, Inc., Fall 2007 (\$15K)*

Project: Business Value of Procure-to-Pay Innovation Initiative

*Open Systems, Inc., Spring 2007 (\$ 20K)*

Project: Technology Adoption Patterns in a Minority Business Network. (Co-principal investigator: Lars Mathiassen)

*Intel Corporation (Intel Labs), Fall 2007 (\$25K)*

Project: Measuring the Business Value of IT (Co-principal investigators: Lars Mathiassen and Richard Welke)

*Intel Corporation (Intel Labs), Fall 2006 (\$25K)*

Project: Measuring the Business Value of IT (Co-principal investigators: Lars Mathiassen and Richard Welke)

*Intel Corporation (Intel Labs), Fall 2005 (\$ 25K)*

Project: Investigations On IT Business Value and Value Chain Operations Reference Models (Co-principal Investigators: Lars Mathiassen and Richard Welke)

*Gartner, Inc. Fall 2003 (\$112 K)*

Project: Researching Gartner's Research Process (Co-principal Investigators: Lars Mathiassen and Richard Welke).

*United Parcel Services, 2003 (\$ 12K)*

Project: A Case Study of Capabilities for Sustained Value Creation in Long-Term Inter-Firm Supply Chain Relationships

*SAP AG, 2002 (\$ 40 K)*

Project: Adaptive Supply Chain Capabilities

*Advanced Practices Council, Fall 2001 (\$ 50K)*

Project: Unleashing IT-Enabled Value Networks: Organizing Logic and Governance Architectures, (Co-principal Investigators: Ritu Agarwal & V. Sambamurthy)

*Georgia Research Alliance, Spring 2001 (\$ 190K)*

Project: e-Business Models for the Digital Economy, (Co-principal Investigator: Richard J. Welke)

*IBM Faculty Award, Fall 2000 (\$ 40K)*

Project: eBusiness & Supply Chain Management.

*Comdisco Inc., November 1995 (\$ 50K)*

Project: Establish a Point of Reference for Business Discontinuities Due to Information Systems. (Ramaprasad, A., Rai, A., and S. Bhattacharyya).



*IBM Corporation, November 1995 (\$ 30K)*

Project: Design of a Semantic Interface for Complex Data Manipulation. (Ramaprasad, A., Bhattacharyya, S., and Rai, A.). The project focused on the automated discovery of knowledge from very large databases and presentation of information.

*Bozell Worldwide Inc, April 1993 (\$ 10K).*

Project: Design of an intelligent media management system. (Co-principal investigator : A. Ramaprasad).

*Chrysler Corporation, August 1992 (\$112K).*

Project: Design and test of an intelligent decision support system. Included integration of several corporate databases, and selection of predictive technologies (statistical analysis, expert systems, and neural networks). (Co-principal investigator : A. Ramaprasad).

*A.T. Kearney, December 1991 (\$2.5K).*

Project: Critical Success Factors for Strategic Alliances in the Information Technology Industry. (Co-investigators: A. Ramaprasad and S. Borah).

*SIU-C Foundation, August 1995 (\$ 30K).*

Project: Ongoing reengineering project since 1993 for this organization (Investigators: Rai, A. and Ramaprasad, A.).

*SIU-C Foundation, August 1994 (\$ 30K).*

Project: Reengineer core processes and assist in the evaluation and implementation of an enabling information technology infrastructure. (Investigators: Rai, A., and Ramaprasad, A.).

*SIU-C Foundation, August 1993 (\$ 33K).*

Project: Reengineering the processes and recommending an enabling information technology infrastructure. (Investigators: Rai, A., and Ramaprasad, A.).

### ***University Funding***

#### **Competitive University Funding to Establish Interdisciplinary Areas of Research Excellence**

Next Generation Faculty Program, Georgia State University, Spring 2019 (\$350K/year for 2 faculty hires)

Initiative: Artificial Intelligence Augmented Systems: Design and Application; Co-PI with Bala Ramesh  
Partnering Units: CEPRIN, CIS Department, Psychology, Philosophy, Computer Science

Next Generation Faculty Program, Georgia State University, Spring 2016 (\$270K/year for 2 faculty hires)

Initiative: Unstructured Data Analytics in Business; Co-PI with Sanjay Srivastava  
Partnering Units: CEPRIN, Computer Science, CIS Department, Institute for Insight  
Award: 2 faculty lines, one in CIS/CEPRIN and one in Computer Science, received in Spring 2016.

Second Century (2CI) Initiative Grant, Faculty Hire in Big Data Analytics, Georgia State University, 2013 (initial support received for one senior hire, converted to two junior hires)

At the request of the President and Provost, I played a leadership role in consolidating three proposals from different academic units including one from RCB. The consolidated proposal was funded for three senior faculty hires (one each in business, geovisualization, disease modeling). The senior faculty line in business was subsequently converted to two assistant professor lines for RCB's Institute for Insight (each line ~ 150 K/year provided by the University).

## **University Research Grants**

Research Initiation Grant: Georgia State University, Spring 2006 (\$10K)

Project: The Efficiency and Real-Options Perspective for Inter-Firm Relationship Portfolio Management

Team Grant, Georgia State University, Fall 2002. (\$ 15K)

Project: Towards A Dynamic Theory of ICT-enabled Collaboration in Unpredictable Demand and Supply Environments (co-Principal Investigators: R. Welke, S. Purao, J. Wareham, S. Zahra).

Summer Research Grant, Office of Research and Development, SIU-C, Summer 1994.

Project: Comparing the Diffusion of Two Unstructured Process Innovations.

University Priorities & Interdisciplinary Initiative Program, Office of Research and Development, SIU-C, October 1993 (\$ 6K)

Project: Hybrid Techniques for Pattern Induction in Data Mining: A Theoretical and Empirical Investigation Using Artificial Neural Networks, Artificial Intelligence, and Statistical Techniques. (Investigators: Rai, A., and A. Ramaprasad).

University Priorities and Interdisciplinary Initiative Program, Office of Research and Development, SIU-C, April 1993. (\$ 2.6K)

Project: Hybrid Techniques for Pattern Induction in Data Mining: An Investigation Using Artificial Neural Networks, Artificial Intelligence, and Statistical Techniques. (Investigators: Rai, A., and Ramaprasad, A.).

## **College Grants**

Course Release Grant for Research, RCB – GSU, 1998 – 2019.

Course Release Grant, Georgia State University, Spring 1998

Project: The Effects of Software Development Process Modeling and Task Uncertainty on Development Outcomes.

Summer research fellowship, COBA, SIU-C, Summer 1996.

Project: Understanding the Relationships between Elements of User Context and IS Service Quality.

Summer research fellowship, COBA, SIU-C, Summer 1994.

Project: Develop a grant proposal for funding.

Summer research fellowship, COBA, SIU-C, Summer 1993.

Pontikes Center for the Management of Information, SIU-C, Summer 1993 (\$ 2.5K).

Project: TQM Practices for Systems Development (co-principal investigator: T. Ravichandaran).

Pontikes Center for the Management of Information, SIU-C, Summer 1993 (\$ 2K).

Project: Design of a multimedia system for the core course in computer information systems.

Pontikes Center for Management of Information, SIU-C, Summer 1992 (\$2.5K)

Project: An Innovation Based Perspective for EDI Implementation. (Co-principal investigator: David Paper).

CIBER, SIU-C & Memphis State University, Summer, 1991 (\$5K)

Project: Enhancing U.S. Competitiveness in the Global Software Industry.

COBA Scholars Award, College of Business and Administration, SIU-C, Summer 1991 (\$3K).

Project: Integrating AHP & Expert Systems for the File Design Selection Problem.

## SERVICE

### *Summary*

Arun has served in a variety of key internal and external service roles at Georgia State University. He serves as Director and co-founded the Robinson College of Business' Center for Process Innovation (CEPRIN). CEPRIN has developed to become a renowned interdisciplinary research center focused on addressing business and societal problems through digital innovation. He has served as its Ph.D. Coordinator and a member of the RCB PhD Program Committee since 2001. Doctoral students from CEPRIN have been placed at major research universities (e.g., Arizona State University, Clemson University, University of South Carolina, Florida State University, Hong Kong University of Science and Technology, University of Oklahoma); research from CEPRIN has been consistently placed in the most competitive journals contributing significantly to the research rankings of the top-ranked CIS Department and the Robinson College of Business; and leading corporations and government agencies, both within the United States and internationally, have actively collaborated in and sponsored CEPRIN's research activities. Arun served three consecutive three-year terms as Chair of the RCB Promotion and Tenure Committee and has served on various key university, college and departmental committees.

He is serving as the Editor-in-Chief of *MIS Quarterly*, widely regarded as the premier IS journal. He was initially appointed for a three-year term in January 2016, and his term was renewed until December 2020. In this role, he advanced and is enacting a trifecta vision: *Impact* of Work, *Range* in Scholarship, and *Speed* of Editorial Processes. He has designed and offered workshops, held in conjunction with major IS conferences (ICIS, AMCIS, PACIS, others), to develop authors and reviewers in the IS community. He has also launched other innovative initiatives (e.g., partnerships with complementary channels such as *Sloan Management Review*, *MISQ Research Curations*) to enhance the impact of scholarly work.

Arun has previously served as Senior Editor for the *MIS Quarterly* and *Information Systems Research* (*MISQ* and *ISR* are widely regarded as the top two IS journals). He has also served as Associate Editor for both *Information Systems Research* and *MIS Quarterly*. In addition, he has served in editorial roles for several prestigious journals including Senior Editor for *Journal of Strategic Information Systems*, Associate Editor for *Decision Sciences*, *Journal of Management Information Systems*, and *Management Science*, and editorial board member for *IEEE Transactions on Engineering Management* and *Journal of the Association for Information Systems*. He has served as Guest Editor for journal special issues, including the *Information Systems Research 2007 Special Issue on the Digitally Enabled Extended Enterprise*. He has also served as a Panelist for the National Science Foundation, Track Co-Chair for the International Conference on Information Systems and Pacific-Asia Conference on Information Systems, chair and counselor for several junior faculty and doctoral consortia, and President of the Special Interest Group on the Adoption and Diffusion of Information Technology.

He was appointed in September 2019 to the US National Commission on Innovation and Competition Frontiers' working group on *Developing and Deploying at Scale Disruptive Technologies*. The commission will run through 2021 and the working group will advise the commission on policy and private sector actions to bolster America's investments in talent, technology, innovation and infrastructure.

## ***Internal Service***

### **University**

- Next Generation Faculty Award Proposal Review Committee, 2016, 2017
- Regents' Professor Selection and Reappointment Committee, 2015
- Co-Chair, University Search Committee, Senior Scholars in Big Data, 2013 -2016 (On the request of the President and Provost, consolidated three Second Century Initiative (2CI) separate proposals on Big Data senior faculty hires. The consolidated proposal was funded by the University for three senior faculty hires – on in business, one in revisualization, and one in disease modeling.)
- Member, Second Century Initiative (2CI) Proposal Evaluation Committee, 2014
- University Distinguished Professor Review Committee, 2013, 2014
- University Promotion and Tenure Document Committee, 2012- 2016
- President Triennial Evaluation Committee, 2011
- Administrator Triennial Evaluation Procedures Review Committee, 2008-2009
- Chair, Regents' Professor Advisory Committee, 2008
- Member, Regents' Professor Advisory Committee, 2007, 2008, 2009
- Provost Triennial Evaluation Committee, 2006
- Mentor for Dr. Karynne Turner, Faculty Member in the Managerial Sciences Department; Part of the University Minority Mentoring Program, GSU.
- Member, Triennial Evaluation Committee for the Associate VP for Information Technology, GSU, Spring 2002.
- Member, Quality Improvement Fund Research Grant Evaluation Committee, GSU, Spring 2000.
- Master's Program Committee, College of Business Administration, SIU-C (95-97). Led the development of the cross-functional information management concentration for the MBA program. The program was successfully developed and implemented. Innovative cross-functional courses (Management of Financial Information and Management of Marketing Information) were developed
- Faculty Advisor and co-founder for *SIU.EDU*, a registered student organization at SIU-C (95-97). The organization focuses on learning about advanced internet-related technologies and their use in organizations.

### **College**

- Member, Promotion Committee, Department of Managerial Sciences, 2019
- Member, Promotion Committee, School of Accountancy, 2019
- Member, Pre-Tenure Review Committee, Institute for Insight, 2019
- Chair, RCB Dean Triennial Evaluation Committee, 2017
- Member, Search Committee, Director for the Institute for Insight, 2017
- Member, Department of Finance Ad Hoc Promotion Committee, 2017
- Member, Search Committee for the Director for the Institute for Insight, 2017
- Chair, Bradford and Patricia Ferrer Professorship in Analytics, 2017
- Co-Chair, Next Generation Faculty Search Committee, 2016-2017
- Chair, Robinson College of Business Promotion and Tenure Committee (2007-2016; three terms)
- Chair, University Second Century Initiative (2CI) Senior Scholar (Big Data) Search Committee, 2013- 2015. This position was converted in 2016 to two Assistant Professor hires in the Institute for Insight
- Member, RCB Dean Search Committee, 2013 - 2014
- Member, RCB Strategic Planning Task Force, 2009-2011
- Member, Faculty Advisory Committee, Executive Doctorate in Business, 2008 - 2010
- Member, Search Committees for Professorships in Risk, Management and Insurance, 2008
- Chair, RCB Dean Five Year Review Committee, 2012

- Chair, RCB Dean Triennial Evaluation Committee, 2007
- Member, Search Committee for Professorships in Finance, 2007
- Member, Instructional Technology Innovation Committee, 2006
- Member, Committee to develop the Executive Doctoral in Business (EDB) program, 2005-2006. Assumed leadership role to work with various college and university committees that were responsible for program review and approval
- Development of research partnerships with industry through the Center for Process Innovation, 2004- (ongoing discussions with companies that can be partners to investigate research problems related to process innovation)
- Co-developed (with Dr. Richard Welke and Dr. Lars Mathiassen) an interdisciplinary research center on Process Innovation. Concept developed through extensive interactions with university administrators, faculty, and industry executives. The Center was launched in January 2004, following approvals by the RCB Executive Committee and the RCB faculty in Fall 2003
- Member, RCB Task Force for online education and online instructional support, 2006
- Member, Doctoral Program Committee, RCB, GSU, 2001- ongoing
- Member, Doctoral Program Strategy Committee, RCB, GSU 2003-2005
- Member of ad-hoc promotion and tenure committee for the Institute of International Business and the Real Estate Department, 2005
- Member, Promotion and Tenure Committee, RCB, GSU, 2001- 2004
- Member, Graduate Program Council, Robinson College of Business, GSU, 2000- 2002
- Member, GRA Eminent Scholar Selection Committee, RCB, GSU, Spring 2002
- Member, Tull Professorship Selection Committee, RCB, GSU, Spring 2002
- Member, Student Evaluation of Instructional Performance Instrument Reassessment Committee, RCB, Spring 2002
- Member, Dean's e-commerce strategy steering committee, Fall 2000
- Member, Dean's e-commerce curriculum task force, GSU, Spring 2000
- Member, Dean's task force on Supply Chain Management, GSU, Spring 1999
- Member, Selection Committee, Director of the eCommerce Institute, Robinson College of Business, Georgia State University, Spring 1999
- Member, curriculum evaluation task force on Supply Chain Management, Robinson College of Business, Georgia State University, Spring 1999 - Summer 1999
- Dean's Search Committee, College of Business Administration, SIU-C (92-94)
- Undergraduate Curriculum Committee, College of Business, SIU-C (91-92)
- IT infrastructure planning for the Pontikes Center & the Department of Management, SIU-C (1991-1997)
- Computer Utilization Committee, College of Business, SIU-C (92-93)

#### **Department and Center for Process Innovation**

- Chair, Promotion to Professor Committee, CIS Department, 2019
- Chair, Post-Tenure Review Committee for CEPRIN, 2019
- Chair, P&T Committee, 2018
- Member, CIS Faculty Search Committee, 2015-2016.
- Co-chair, CIS Faculty Search Committee, 2013-2014 (Appointed by the Dean to strategically lead the recruiting of multiple faculty at the associate and senior assistant levels)
- Ph.D. Coordinator, Center for Process Innovation, Spring 2004 –
- Ph.D. Coordinator, Electronic Commerce Institute, Fall 2000-2003
- Member, Strategic Planning Committee, 2010
- Chair, Curriculum Committee, Information Systems Concentration in MBA Program, 2006-2007.
- Promotion and tenure committee, CIS Department, 2004, 2005

- *EDGE* Research Seminar Series Coordinator, eCommerce Institute, Fall 1999 - 2003
- Mentor for junior faculty and doctoral students
- Research Seminar Series Coordinator, Decision Sciences Department, Robinson College of Business, Georgia State University (Spring 1998 - Summer 1999)
- Course Coordinator, MBA core course Information Technology and Decision Strategy, Georgia State University (Fall 1998-1999)
- Member, Steering Committee of the Department of Management, SIU-C (95-97)
- Curriculum design and review, Masters and Doctoral program in MIS, SIU-C (1992-1997)
- Undergraduate Curriculum Committee, Department of Management, SIU-C (91-93)
- Doctoral Admissions Committee, Department of Management, SIU-C (91-93)
- Coordinator, MIS Search Committee, Department of Management, SIU-C (92-93)

### ***Service to the Profession***

#### **Editorial**

- Editor-in-Chief, *MIS Quarterly*, January 2016 – December 2020
- Senior Editor, *MIS Quarterly*, 2013-2015
- Guest Senior Editor, *Information Systems Research*, 2010, 2011, 2013, 2014, 2015
- Senior Editor, *Information Systems Research*, 2007- 2009
- Guest Senior Editor, *MIS Quarterly*, 2007- 2009, 2012
- Guest Editor, *Information Systems Research*, Special Issue on The Digitally-Enabled Extended Enterprise, in process; (co-editors; Mayuram Krishnan, U. of Michigan; Robert W. Zmud, U. of Oklahoma), 2005- 2007
- Senior Editor, *Journal of Strategic Information Systems*, 2004 - 2006
- Associate Editor, *MIS Quarterly* (Special Issue on Digital Business Strategy (2010-2011))
- Associate Editor, *MIS Quarterly* (Special Issue on Value Co-Creation (2009-2010))
- Associate Editor, *Management Science*, 2007 -2009
- Associate Editor, *Journal of Management Information Systems*, 2008 -
- Advisory Board, *Journal of Strategic Information Systems*, 2007 -
- Senior Advisory Board, *Journal of Management Information Systems*, Special Issue on Services Science, 2008 - 2010
- Editorial Board, *MIS Quarterly Executive*, 2006 -
- Associate Editor, *Decision Sciences*, 2005 - 2006
- Associate Editor, *Information Systems Research*, 2000 - 2005
- Associate Editor, *Journal of the Association for Information Systems*, Summer 2002 - 2005
- Guest Associate Editor, *MIS Quarterly*, 2001, 2002, 2003, 2004, 2009
- Co-Editor, Special Issue on B2B e-Commerce, *e-Services Journal* (co-editors, Paul Ambrose and Mary Jones), published in 2003
- Associate Editor, *MIS Quarterly* (January 1997- December 1999)
- Associate Editor, *e-Services Journal* (November 1999 - 2003)
- Associate Editor, *Information Resources Management Journal* (January 1997 – December 2001).
- Departmental Editor, *Data Base for Advances in Information Systems* (August 1997 – December 2001)
- Editorial Board Member, *IEEE Transactions on Engineering Management*, 2002- 2004
- Editorial Board Member, *Computer Personnel* (Summer 1998 - 2000)
- Editorial Board Member, *Annals of Cases on IT Applications and Management in Organizations* (August 1998- December 2001)
- Editor, Special Issue on Diffusion of Information Technology, *Information Resources Management Journal*, Spring 1998

- Ad-hoc reviewer for *Communications of the ACM*, *Computers and Operations Research*, *Decision Sciences*, *Data Base for Advances in Information Systems*, *International Journal of Operations and Production Management*, *MIS Quarterly*, *Journal of Strategic Information Systems*, *OMEGA The International Journal of Management Science*, *Organization Science*, *Information Systems Research*, *Journal of MIS*, and others

### **Author and Reviewer Development Workshops**

- Designed and offered *MISQ Author Development Workshops* at AMCIS and PACIS (San Diego [2016], Boston [2017], New Orleans [2018], Xi'an [2019], and Cancun [2019]). The workshops are designed to provide participants with (1) feedback from *MISQ* Senior Editors and Associate Editors on potential submissions to *MISQ* and (2) the opportunity to discuss with editors and other authors how to develop papers for submission and resubmission to *MISQ*.
- Designed and offered *Post-ICIS MISQ Reviewer Development Workshops* in Dublin (2016), Seoul (2017), and San Francisco (2018). The next workshop is scheduled for Munich in December 2019. The objective of these workshops is to coach participants who have reviewed, or are interested in reviewing, for *MISQ* or other outlets on how to develop a *virtuous review*. The workshop is designed to provide participants with (1) feedback from *MISQ* Senior Editors and Associate Editors on a review that the participants develop on a first-round submission to *MISQ* and (2) the opportunity to discuss with editors and other participants on how to develop a virtuous review. Following the Munich workshop, 200+ participants would have received training on virtuous reviewing since 2016.

### **Research Curations**

- Launched *MISQ Research Curations* in 2016 to curate *MISQ* articles on selected topics of significant interest to the Information Systems and other disciplines. The curations present a short summary of the work published in *MISQ* on the topic and the progression of the work over time, include an infographic, and provide the bundle of *MISQ* articles on the topic. Working with Dr. Ashley Bush, Research Curations Editor, nine curations have been completed (Securing Digital Assets, Information Privacy, Trust, IS Use, Knowledge Management, Health IT, IS Sourcing, IS Strategic Alignment, IT Workforce) and others are in process.

### **Partnerships With Leading Complementary Practitioner Channels**

- Developed a partnership between *MIS Quarterly* and *MIT Sloan Management Review (MIT-SMR)*, where selected *MISQ* articles are developed into versions for publication in *MIT-SMR*. *MISQ* and the IS scholarly community benefit by having its articles reach and impact business executives (80K practitioners) who are *MIT-SMR*'s primary audience, while *MIT-SMR* benefits by having a supply channel of excellent IS research. Established the role of *MISQ-SMR Liaison*, appointed Dr. Gerald Kane (Boston College) to the role. The partnership, launched in 2016, is working very well; several *MISQ* papers have been versioned for and published in *MIT-SMR*, thereby broadening the reach and influence of IS scholarship on practice.

### **Conference Keynotes**

- Pacific-Asia Conference on Information Systems, July 2019 [How Will the AI Genie Behave]
- Pacific-Asia Conference on Information Systems, Chiyai, Taiwan, June 27 - July 1, 2016 [Road Ahead for IS Research]
- Mediterranean Conference on Information Systems, Paphos, Cyprus, September 4-6, 2016 [Road Ahead for IS Research]
- Twelfth Wuhan International Conference on International Business, Wuhan, China, May 2013 [IT-Enabled Management of Interfirm Relationships for Value Co-Creation]

### **Doctoral Consortium**

- Keynote Speaker, International Conference on Information Systems, San Francisco, December 2018
- Keynote Speaker, Americas Conference on Information Systems, New Orleans, August 2018
- Co-Chair, Mediterranean Conference on Information Systems, Paphos, Cyprus, September 2016
- Co-Chair, Americas Conference on Information Systems, San Diego, CA, August 2016
- Keynote Speaker, Pacific-Asia Conference on Information Systems, Chiayi, Taiwan, June 2016
- Faculty Mentor, Pacific-Asia Conference on Information Systems, Chiayi, Taiwan, June 2016
- Faculty Mentor, *Americas Conference on Information Systems*, Puerto Rico, August 2015
- Faculty Mentor, International Conference on Information Systems, Auckland, New Zealand, December 2014
- Faculty Mentor, Americas Conference on Information Systems, Savannah, GA, August 2014
- Faculty Mentor, Pacific-Asia Conference on Information Systems, JeJu, S. Korea, June 2013
- Keynote Speaker, Pacific-Asia Conference on Information Systems, JeJu, S. Korea, June 2013
- Faculty Mentor, Academy of Management Conference, OCIS Division, 2009

### **Junior Faculty Consortium**

- Panelist, International Conference on Information Systems, San Francisco, December 2018
- Keynote Speaker, International Conference on Information Systems, Dublin, Ireland, December 2017
- Faculty Mentor, Academy of Management, OCIS Division, Atlanta, GA, August 2017
- Keynote Speaker, International Conference on Information Systems, Dublin, Ireland, December 2016
- Faculty Mentor, International Conference on Information Systems, Auckland, New Zealand, December 2014
- Faculty Mentor, Americas Conference on Information Systems, Chicago, IL, August 2013
- Faculty Mentor, International Conference on Information Systems meeting, St. Louis, Missouri, 2010
- Faculty Mentor, International Conference on Information Systems meeting, Washington, D.C, 2004
- Faculty Mentor, International Conference on Information Systems meeting, Barcelona, Spain, 2003

### **Mid-Career Consortium**

- Mid-Career Consortium Faculty Mentor, *International Conference on Information Systems*, Fort Worth, TX, December 2015
- Faculty Mentor, Academy of Management, OCIS Division, San Diego, CA, August 1998



## **Conference Programs**

- Track Chair, International Conference on Information Systems, Theme Track on Digital Innovation in a Service Economy, Orlando, FL, 2012
- Track Chair (Research Methods), Mediterranean Conference on Information Systems, Cyprus, 2011
- Track Chair, Pacific-Asia Conference on Information Systems, Hyderabad, India, 2009
- Track Chair, International Conference on Information Systems, Washington, D.C., 2004
- Associate Editor, International Conference on Information Systems, 2002, 2003, 2006, 2007, 2008, 2009
- Program Committee Member, Workshop on Information Technology & Systems, Brisbane, Australia, 2000
- Program Committee Member, College of Information Systems and Technology, INFORMS, 2003, 2012, 2013, 2014, 2015
- Program Committee Member, International Federation on Information Processing Conference, Working Groups 8.2 and 8.6, Helsinki, Finland, December 1998
- Program Chair, Diffusion Interest Group in Information Technology (DIGIT) Meeting, Cleveland, Ohio, December 1996
- Program Committee Member, International Conference on Information Systems, Charlotte, NC, 1999
- Ad-hoc reviewer for national and internal conferences, including Association for Information Systems, Decision Sciences Institute National Meetings, International Conference on Information Systems, and Hawaii International Conference on Systems and Science

## **Grant Agencies**

- Panel Member, National Science Foundation, 2008-2011
- Ad-hoc Reviewer, National Science Foundation, Hong Kong Research Grants Council, Social Sciences and Humanities Research Council of Canada

## **External Reviewer**

- External reviewer for several promotion & tenure cases per year
- External Review Committee, School of Business, Hong Kong University of Science and Technology (3-member committee to assess strategies for next-generation research excellence)

## **Other Leadership Roles and Committees**

- Selection Committee, Distinguished Fellow, INFORMS Information System Society, 2016, 2017, 2018
- Best Paper Selection Committee, eBusiness, INFORMS, 2016
- Best Paper Selection Committee, College of Information Systems and Technology, INFORMS, 2016
- Co-Chair, *MIS Academic Leadership Conference*, Georgia State University, 2016
- Chair, Detmar Straub Career Celebration Conference, Georgia State University, 2015

- Best Paper Selection Committee, Decision Sciences Journal, 2005-2006
- Decision Sciences Journal, Reputation and Impact Enhancement Committee, 2006
- Budget Chair, International Conference on Information Systems, Charlotte, NC, 1999
- Electronic publications subcommittee, Decision Sciences Institute, 1999-2001
- Information Technology Infrastructure Committee, Decision Sciences Institute, 1998- 2001
- Publications Committee, Decision Sciences Institute, 1998- 2000
- President, Diffusion Interest Group in Information Technology (DIGIT), 1994-1998

### *Service in Advisory Roles*

- External Director, Indraprastha Apollo Hospitals, New Delhi, since 2013
- External Director, Apollo Health and Lifestyle Limited, Hyderabad, since 2013
- Member, International Academic Advisory Board, Advanced Management Institute, Harbin Institute of Technology
- Member, Working Group on *Developing and Deploying at Scale Disruptive Technologies*, US National Commission on Innovation and Competition Frontiers (the commission will run through 2021 with the working group advising the commission on policy and private sector actions to bolster America's investments in talent, technology, innovation and infrastructure)