

	2012		2013		2014		2015		2016		2017	
All 7(A)	\$ 10,998,987,200		\$ 12,704,982,400		\$ 13,558,123,900		\$ 16,355,566,400		\$ 17,668,441,143		\$ 18,951,425,800	
Ethnicity												
All Minority	\$ 2,782,633,300	25%	\$ 3,470,123,800	27%	\$ 3,906,950,000	29%	\$ 4,635,772,700	28%	\$ 5,286,090,300	30%	\$ 5,974,428,400	32%
AMERICAN INDIAN	\$ 53,085,900	0%	\$ 58,291,600	0%	\$ 55,313,100	0%	\$ 94,097,500	1%	\$ 90,325,500	1%	\$ 100,429,500	1%
ASIAN OR PACIFI	\$ 2,027,844,900	18%	\$ 2,583,922,900	20%	\$ 2,888,256,700	21%	\$ 3,315,005,700	20%	\$ 3,851,885,300	22%	\$ 4,347,828,600	23%
BLACK	\$ 171,046,200	2%	\$ 231,171,700	2%	\$ 259,755,200	2%	\$ 314,573,800	2%	\$ 362,701,700	2%	\$ 458,288,100	2%
HISPANIC	\$ 530,656,300	5%	\$ 596,737,600	5%	\$ 703,625,000	5%	\$ 912,095,700	6%	\$ 981,177,800	6%	\$ 1,064,304,200	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%
UNDETERMINED	\$ 1,137,381,600	10%	\$ 1,557,806,000	12%	\$ 2,008,411,300	15%	\$ 2,159,739,600	13%	\$ 2,361,364,843	13%	\$ 2,853,158,400	15%
WHITE	\$ 7,078,972,300	64%	\$ 7,677,052,600	60%	\$ 7,642,762,600	56%	\$ 9,560,054,100	58%	\$ 10,020,986,000	57%	\$ 10,123,839,000	53%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%
Female Owned 50% or less	\$ 1,823,812,300	17%	\$ 2,037,247,000	16%	\$ 2,319,056,700	17%	\$ 2,741,957,500	17%	\$ 2,796,893,900	16%	\$ 2,941,918,800	16%
Female Owned more than 50%	\$ 1,353,616,500	12%	\$ 1,625,398,700	13%	\$ 1,756,820,400	13%	\$ 2,133,870,200	13%	\$ 2,532,234,943	14%	\$ 2,711,104,300	14%
Male Owned	\$ 7,821,558,400	71%	\$ 9,042,336,700	71%	\$ 9,482,246,800	70%	\$ 11,479,738,700	70%	\$ 12,339,248,300	70%	\$ 13,298,402,700	70%
Veteran	\$ 444,528,500	4%	\$ 454,216,500	4%	\$ 427,008,200	3%	\$ 853,157,900	5%	\$ 835,671,600	5%	\$ 750,146,500	4%
EXISTING BUSINESS	\$ 8,050,685,600	73%	\$ 9,344,519,100	74%	\$ 9,558,490,800	71%	\$ 10,863,940,200	66%	\$ 11,434,566,500	65%	\$ 12,139,498,400	64%
NEW BUSINESS	\$ 2,937,177,900	27%	\$ 3,348,474,600	26%	\$ 3,945,355,700	29%	\$ 5,436,737,400	33%	\$ 6,166,716,500	35%	\$ 6,757,743,500	36%
Rural	\$ 1,750,343,500	16%	\$ 1,956,947,300	15%	\$ 2,216,711,900	16%	\$ 2,692,788,900	16%	\$ 2,782,881,143	16%	\$ 2,573,313,100	14%
Urban	\$ 9,248,643,700	84%	\$ 10,748,035,100	85%	\$ 11,341,412,000	84%	\$ 13,662,777,500	84%	\$ 14,885,560,000	84%	\$ 16,378,112,700	86%
Export	\$ 379,426,800	3%	\$ 693,242,900	5%	\$ 873,479,700	6%	\$ 952,049,000	6%	\$ 1,025,448,700	6%	\$ 1,601,600,100	8%
CAPLine	\$ 295,579,300	3%	\$ 407,615,500	3%	\$ 297,078,500	2%	\$ 332,428,300	2%	\$ 246,490,600	1%	\$ 208,259,000	1%
PLP	\$ 5,939,289,200	54%	\$ 7,084,142,300	56%	\$ 8,074,842,000	60%	\$ 10,125,188,700	62%	\$ 11,230,505,343	64%	\$ 13,419,339,200	71%
Express	\$ 1,342,837,200	12%	\$ 1,224,141,600	10%	\$ 1,388,789,800	10%	\$ 1,634,661,200	10%	\$ 1,642,163,600	9%	\$ 1,577,511,700	8%
\$150K and Under	\$ 1,099,437,400	10%	\$ 1,061,766,500	8%	\$ 1,347,521,900	10%	\$ 1,666,852,600	10%	\$ 1,705,872,643	10%	\$ 1,703,581,900	9%
>\$150K - \$350K	\$ 1,555,677,600	14%	\$ 1,643,565,100	13%	\$ 1,608,249,100	12%	\$ 1,896,669,500	12%	\$ 2,045,000,000	12%	\$ 2,065,046,100	11%
>\$350K - \$2M	\$ 5,661,917,200	51%	\$ 6,515,049,900	51%	\$ 6,679,475,900	49%	\$ 7,829,389,900	48%	\$ 8,285,907,200	47%	\$ 8,695,907,100	46%
>\$2M	\$ 2,681,955,000	24%	\$ 3,484,600,900	27%	\$ 3,922,877,000	29%	\$ 4,962,654,400	30%	\$ 5,631,661,300	32%	\$ 6,486,890,700	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	33,515		33,994		37,723		45,586		48,193		46,391	
Ethnicity												
All Minority	7,354	22%	7,782	23%	8,868	24%	11,017	24%	12,492	26%	12,034	26%
AMERICAN INDIAN	303	1%	255	1%	251	1%	324	1%	311	1%	328	1%
ASIAN OR PACIFI	3,860	12%	4,296	13%	4,783	13%	5,739	13%	6,290	13%	6,058	13%
BLACK	843	3%	811	2%	1,105	3%	1,460	3%	1,762	4%	1,834	4%
HISPANIC	2,348	7%	2,420	7%	2,729	7%	3,494	8%	4,129	9%	3,812	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,076	9%	3,637	11%	4,725	13%	5,827	13%	5,763	12%	6,211	13%
WHITE	23,085	69%	22,575	66%	24,130	64%	28,742	63%	29,938	62%	28,146	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	5,219	16%	5,329	16%	5,891	16%	6,700	15%	6,691	14%	6,357	14%
Female Owned more than 50%	5,378	16%	5,570	16%	6,276	17%	7,997	18%	8,918	19%	8,383	18%
Male Owned	22,918	68%	23,095	68%	25,556	68%	30,889	68%	32,583	68%	31,651	68%
Veteran	1,712	5%	1,680	5%	1,571	4%	2,227	5%	2,428	5%	2,489	5%
EXISTING BUSINESS	23,284	69%	23,388	69%	25,979	69%	30,298	66%	29,667	62%	29,210	63%
NEW BUSINESS	10,219	30%	10,582	31%	11,685	31%	15,204	33%	18,442	38%	17,120	37%
Rural	4,423	13%	5,112	15%	6,096	16%	7,256	16%	7,780	16%	6,964	15%
Urban	29,092	87%	28,882	85%	31,627	84%	38,330	84%	40,413	84%	39,427	85%
Export	648	2%	944	3%	1,167	3%	1,217	3%	1,266	3%	1,911	4%
CAPLine	392	1%	539	2%	415	1%	458	1%	348	1%	289	1%
PLP	9,131	27%	9,375	28%	8,831	23%	11,273	25%	12,534	26%	18,106	39%
Express	17,817	53%	16,280	48%	19,392	51%	23,724	52%	25,009	52%	21,903	47%
\$150K and Under	19,666	59%	18,643	55%	22,407	59%	27,497	60%	29,054	60%	26,410	57%
>\$150K - \$350K	6,156	18%	6,518	19%	6,227	17%	7,321	16%	7,744	16%	7,827	17%
>\$350K - \$2M	6,813	20%	7,714	23%	7,797	21%	9,143	20%	9,572	20%	10,101	22%
>\$2M	880	3%	1,119	3%	1,292	3%	1,625	4%	1,823	4%	2,053	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	4,555,905,000	\$	3,842,317,000	\$	2,979,091,000	\$	3,181,593,000	\$	3,435,309,000	\$	3,931,421,000						
Ethnicity																		
All Minority	\$	995,345,000	22%	\$	954,168,000	25%	\$	757,173,000	25%	\$	829,817,000	26%	\$	943,380,000	27%	\$	1,119,415,000	28%
AMERICAN INDIAN	\$	7,644,000	0%	\$	8,703,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,660,000	0%	\$	2,549,000	0%
ASIAN OR PACIFI	\$	702,864,000	15%	\$	727,814,000	19%	\$	531,412,000	18%	\$	569,085,000	18%	\$	671,658,000	20%	\$	841,417,000	21%
BLACK	\$	72,626,000	2%	\$	57,293,000	1%	\$	44,997,000	2%	\$	41,317,000	1%	\$	47,468,000	1%	\$	66,544,000	2%
HISPANIC	\$	212,211,000	5%	\$	160,358,000	4%	\$	174,363,000	6%	\$	211,601,000	7%	\$	214,594,000	6%	\$	208,905,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	292,880,000	6%	\$	278,855,000	7%	\$	235,025,000	8%	\$	264,572,000	8%	\$	296,419,000	9%	\$	344,500,000	9%
WHITE	\$	3,267,680,000	72%	\$	2,609,294,000	68%	\$	1,986,893,000	67%	\$	2,087,204,000	66%	\$	2,195,510,000	64%	\$	2,467,506,000	63%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	20,219,000	0%	\$	18,584,000	0%	\$	9,001,000	0%	\$	13,567,000	0%	\$	9,232,000	0%	\$	176,756,000	4%
Female Owned more than 50%	\$	511,902,000	11%	\$	495,391,000	13%	\$	382,390,000	13%	\$	425,769,000	13%	\$	451,219,000	13%	\$	422,736,000	11%
Male Owned	\$	4,023,784,000	88%	\$	3,328,342,000	87%	\$	2,587,700,000	87%	\$	2,742,257,000	86%	\$	2,974,858,000	87%	\$	3,331,929,000	85%
Veteran	\$	231,646,000	5%	\$	168,579,000	4%	\$	118,420,000	4%	\$	103,985,000	3%	\$	115,746,000	3%	\$	137,192,000	3%
EXISTING BUSINESS	\$	4,013,744,000	88%	\$	3,319,468,000	86%	\$	2,453,334,000	82%	\$	2,620,620,000	82%	\$	2,935,354,000	85%	\$	3,340,832,000	85%
NEW BUSINESS	\$	542,161,000	12%	\$	522,849,000	14%	\$	525,757,000	18%	\$	560,973,000	18%	\$	499,955,000	15%	\$	590,589,000	15%
Rural	\$	1,052,558,000	23%	\$	805,940,000	21%	\$	657,008,000	22%	\$	696,863,000	22%	\$	700,682,000	20%	\$	855,112,000	22%
Urban	\$	3,503,347,000	77%	\$	3,036,377,000	79%	\$	2,322,083,000	78%	\$	2,484,730,000	78%	\$	2,734,627,000	80%	\$	3,076,309,000	78%
Export	\$	108,400,000	2%	\$	104,663,000	3%	\$	135,107,000	5%	\$	169,285,000	5%	\$	154,645,000	5%	\$	58,416,000	1%
\$150K and Under	\$	76,724,000	2%	\$	69,717,000	2%	\$	50,078,000	2%	\$	45,295,000	1%	\$	44,494,000	1%	\$	49,451,000	1%
>\$150K - \$350K	\$	495,776,000	11%	\$	429,292,000	11%	\$	312,043,000	10%	\$	312,876,000	10%	\$	290,381,000	8%	\$	326,823,000	8%
>\$350K - \$2M	\$	2,787,092,000	61%	\$	2,336,928,000	61%	\$	1,800,570,000	60%	\$	1,912,587,000	60%	\$	1,923,455,000	56%	\$	2,204,108,000	56%
>\$2M	\$	1,196,313,000	26%	\$	1,006,380,000	26%	\$	816,400,000	27%	\$	910,835,000	29%	\$	1,176,979,000	34%	\$	1,351,039,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	6,660		5,759		4,234		4,358		4,316		4,845	
Ethnicity												
All Minority	1,322	20%	1,245	22%	884	21%	941	22%	939	22%	1,109	23%
AMERICAN INDIAN	16	0%	12	0%	10	0%	12	0%	12	0%	7	0%
ASIAN OR PACIFI	786	12%	771	13%	479	11%	532	12%	526	12%	663	14%
BLACK	125	2%	101	2%	80	2%	70	2%	67	2%	93	2%
HISPANIC	395	6%	361	6%	315	7%	327	8%	334	8%	346	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	358	5%	370	6%	297	7%	323	7%	342	8%	357	7%
WHITE	4,980	75%	4,144	72%	3,053	72%	3,094	71%	3,035	70%	3,379	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	34	1%	32	1%	10	0%	18	0%	10	0%	273	6%
Female Owned more than 50%	924	14%	906	16%	673	16%	709	16%	740	17%	704	15%
Male Owned	5,702	86%	4,821	84%	3,551	84%	3,631	83%	3,566	83%	3,868	80%
Veteran	343	5%	298	5%	191	5%	169	4%	188	4%	194	4%
EXISTING BUSINESS	5,933	89%	5,113	89%	3,607	85%	3,683	85%	3,802	88%	4,197	87%
NEW BUSINESS	727	11%	646	11%	627	15%	675	15%	514	12%	648	13%
Rural	1,768	27%	1,385	24%	1,056	25%	1,085	25%	1,074	25%	1,265	26%
Urban	4,892	73%	4,374	76%	3,178	75%	3,273	75%	3,242	75%	3,580	74%
Export	134	2%	127	2%	135	3%	171	4%	136	3%	46	1%
\$150K and Under	707	11%	643	11%	448	11%	409	9%	412	10%	437	9%
>\$150K - \$350K	1,992	30%	1,770	31%	1,288	30%	1,263	29%	1,170	27%	1,326	27%
>\$350K - \$2M	3,567	54%	3,021	52%	2,238	53%	2,387	55%	2,363	55%	2,653	55%
>\$2M	394	6%	325	6%	260	6%	299	7%	371	9%	429	9%

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