## UNIVERSITY OF CALIFORNIA COOPERATIVE EXTENSION 2015

Amended-June 2016

# SAMPLE COSTS TO PRODUCE RICE



#### SACRAMENTO VALLEY

Rice Only Rotation, Medium Grain

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Sacramento Valley – 2015 Amended-June 2016

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#### **INTRODUCTION**

Sample costs to produce medium grain rice in the Sacramento Valley are presented in this study. This study is intended as a guide only, and can be used in making production decisions, determining potential returns, preparing budgets, and evaluating production loans. Practices described are based on production practices considered typical for the crop and area, but will not apply to every situation. Sample costs for labor, materials, equipment, and custom services are based on current figures. A blank column titled, "Your Costs", is available in Table 1 and Table 2 to enter your own costs.

For an explanation of calculations used in the study refer to the section titled Assumptions. For more information contact Donald Stewart; University of California Agriculture and Natural Resources, Agricultural Issues Center, Department of Agricultural and Resource Economics, at 530-752-4651 or destewart@ucdavis.edu.

Sample Cost of Production studies for many commodities are available and can be down loaded from the website, <a href="http://coststudies.ucdavis.edu">http://coststudies.ucdavis.edu</a>. Archived studies are also available on the website.

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#### **ASSUMPTIONS**

The assumptions refer to Tables 1 through 7 and pertain to sample costs to produce medium grain rice in the Sacramento Valley. The cultural practices shown represent production operations and materials considered typical of a well-managed farm in the region. Costs, materials, and practices in this study will not apply to all situations. Timing and types of cultural practices will vary among growers within the region and from season to season due to variables such as weather, soil, insect, and disease pressure. The use of trade names and cultural practices in this report does not constitute an endorsement or recommendation by the University of California, nor is any criticism implied by omission of other similar products or cultural practices.

**Land.** The hypothetical farm consists of 840 acres. The grower owns 10 acres and rents 830 acres. Medium grain rice (Calrose) is grown on 800 acres and 40 acres are roads, irrigation systems, equipment and shop area, and homestead. Typically, a grower with this amount of rice acreage will have several non-adjacent fields and the cultural practices will vary among fields. Additionally, extra costs may be incurred moving equipment between fields, but are not included in this study. No other crops are grown in rotation with rice. All operations are done on 100% of the acres unless noted otherwise.

This study assumes the grower owns 10 acres, valued at \$10,000 per acre, and rents 830 acres, rented at \$425 per acre. This study assumes 100% of farmed land is rented. For more details about owned and rented land, please refer to the "Cash Overhead Costs" and "Non-Cash Overhead Costs" sections.

#### **Cultural Practices and Material Inputs**

Land Preparation. Most of the primary tillage, including chiseling, plowing, discing, land leveling, laser leveling, and rolling is normally done from March through May. In this study, the permanent levees, which comprise 5% of the acres, are reworked, and drains are maintained as necessary. Environmental regulations may affect the way the drains and levees are maintained and additional costs may be incurred, which are not accounted for in this study. All fields are chiseled two times to open the ground and dry the soil. This is followed by one discing to break up large clods with a stubble disc, and then disced twice more with a finish disc, which increases the soil's drying surface. The field is then leveled with a dual GPS scraper. Precision leveling is done once every other year and one-half of the cost is charged to the cultural operations annually. In between GPS land and laser leveling years, the grower triplanes the fields to maintain even ground for water flow. The ground is rolled with a corrugated roller (with starter fertilizer) prior to flooding and planting.

**Fertilizer.** Aqua ammonia is applied pre-plant at 130 pounds of N per acre with an aqua fertilizer injector ground rig, 3 to 4 inches deep. A starter fertilizer, 12-23-20 at 200 pounds per acre, is applied by ground and incorporated using a corrugated roller (can also be applied by air). Zinc sulfate is applied by air to 50% of the acres at 30 pounds per acre before the aqua and pre-plant fertilizer which is incorporated with those operations. In July, 75% of the acres are top dressed with 31.5 pounds of N, or 150 pounds of ammonium sulfate, per acre. Adding soil amendments such as calcium and sulfur should only be done if a soil test indicates a need.

**Planting.** Water seeding, in contrast to drill-seeding or dry-seeding, is the primary seeding method in California. The soil is flooded, the seed is soaked and drained, and then the seed is broadcast by air into a few inches of water on the fields at a rate of 165 lbs. /acre. Most planting is done from April 20 to May 20, but sometimes continues into June.

**Irrigation.** The grower purchases the majority of irrigation water from an irrigation district; however growers may also use well water. The grower pays the water costs on the farmed land, which varies widely between

irrigation districts in the Sacramento Valley. The seasonal cost of irrigation water for this study is \$150.00 per surface acre. Typically, 4 to 6 acre-feet of water are applied during the growing season. This results in a water depth of 4 to 6 inches during the growing season. This does not include water needed for straw management.

**Pest Management.** The pesticides and rates mentioned in this cost study are listed in *UC Integrated Pest Management Guidelines, Rice*. For information on other pesticides available, pest identification, monitoring, and management visit the UC IPM website at <a href="www.ipm.ucdavis.edu">www.ipm.ucdavis.edu</a>. Although growers commonly use the pesticides mentioned, many other pesticides are available. Check with your PCA and/or the UC IPM website for current recommendations. To purchase pesticides for commercial use, a grower must be a Certified Private Applicator to obtain a Pesticide Identification number. For information and pesticide use permits, contact the local county agricultural commissioner's office. Pesticides with different active ingredients, mode of action, and sites of action should be rotated as needed to combat species shift and resistance. Adjuvants are recommended for use with many pesticides for effective control and are included in this study.

Weeds. Grass weeds and broadleaf weeds are controlled with separate aerial and ground applications. An herbicide (e.g. Cerano, Clincher, Bolero, Granite GR, or a combination) to control grass weeds is applied to 100% of the rice shortly after planting. The study assumes that Cerano is applied to 100% of the acres by air in May. Tank mixes of two foliar active herbicides are often used for the second herbicide application. This study assumes that a Propanil (Super Wham) and Grandstand tank mix is applied by ground, as stated above, on 100% of planted acres. Final weed control is a cleanup herbicide (e.g. Regiment) application in late June that is applied using a ground rig on 80% of the acres. Weed material programs vary amongst growers due to management of herbicide resistant weeds or other production circumstances. However, material costs per acre are within similar ranges.

*Insects*. Rice water weevil control begins in May after planting, by treating 15% of the acres, which includes the field borders or edges, levees, and field area adjacent to these areas with Warrior insecticide. Armyworms are controlled with one insecticide application of Warrior in July, on 5% of the acres.

Algae and tadpole shrimp. After planting in May, copper sulfate is applied to 60% of the acres to control algae and tadpole shrimp.

*Diseases.* Aggregate sheath spot and blast are controlled July through August with one application of Quadris on 80% of the acres.

**Harvest.** The rice crop is harvested at 20% kernel moisture (green rice) using one combine with a cutter-bar header. The grower also owns a pulled grain cart. The grain is dumped from the one combine into the grain cart, which is then taken to bulk grain trailers for transport to the dryer.

Transportation. The grower pays the transportation of green rice from the field to the dryer. Hauling grain from the dryer to storage may be considered a processing or marketing expense, but is a cost and is reflected in the price returned to the grower. In this study, the cost of transporting the rice from the field to the dryer is included, but the hauling cost between the dryer and warehouse is not. The cost of transporting rice is based on a green weight of 98 hundredweight (cwt) per acre and a \$0.50 per cwt field pickup and hauling charge. In this study, green weight is the calculated weight of the harvested rice at 20% moisture, including 'invisible shrink'.

*Drying and Storage*. Drying charges increase with moisture content. Most dryers use a rate schedule that reflects the loss of moisture plus other 'invisible' losses in the system associated with immature kernels, dockage and dust. The non-moisture factor varies among dryers, but usually ranges from 2% to 6%. Together, these losses are called 'shrink'. Rice is assumed to be dried to 13% moisture. The drying rate charge is based on

a green weight of 98 cwt. The current cost of drying the rice in this study is \$0.95 per cwt. Storage is charged at \$0.78 per cwt on the dry weight and is similarly increased to estimate future power costs. Most of the drying cost is related to natural gas prices, and the storage cost to electricity prices.

*Yields*. The crop yield used in this study is 8,500 pounds (85 cwt) per acre at 13% moisture. Yields have varied over the years in California and are shown in Table A.

Returns. A selling price of \$20.70 per cwt. of grain rice (with an assumed loan value of \$6.60, or \$14.10 above loan value) is used to estimate market income, based on 2013 USDA prices. A range of yields and prices are presented in Table 4 (page 16). Direct Payments and Counter cyclical Payments (but not the Marketing Loan Program) have been eliminated in the Agricultural Act of 2014 (ACT) and are replaced with alternative commodity programs that provide growers with some income protection in the event of a downturn in price, yield or a combination of both. In March, 2015 producers chose between Price Loss Coverage (PLC) and Agricultural Risk Coverage (ARC), and remain enrolled in the selected program over the life of the current Farm Bill. The PLC program pays indemnities when the crop price drops below the established reference price for the commodity, which is \$16.10 per cwt for Temperate Japonica, as of 2015. The ARC program pays indemnities when revenues (individual or county averages) fall below the revenue guaranteed value, based on 5-year historical yields and the commodity reference price. These programs are administered by the United States Department of Agriculture's (USDA), Farm Service Agency (FSA). A single limit of \$125,000 for each "person...actively engaged in farming" (as defined by the ACT) applies to all payments under these programs. Payments are tied to a farm's historical rice and other commodity base acres and yields, and

Table A. Average California Yields and Prices

Year	Yield/Acre (Medium Grain)	Return/Cwt. (all types)
·-	Cwt.	\$/Cwt.
2000	80.00	4.99
2001	83.00	5.28
2002	83.00	6.32
2003	78.40	10.40
2004	88.00	7.34
2005	75.50	10.10
2006	78.80	13.00
2007	85.00	16.20
2008	85.50	27.40
2009	87.40	19.50
2010	82.00	20.80
2011	85.00	18.40
2012	83.50	18.40
2013	86.70	20.70
2014	88.00	-

Source: USDA NASS Historical Data

are not available to producers whose average adjusted gross income exceeds \$900,000. The study assumes that a grower selects the PLC program, however selection criteria should be based on individual farm analysis. For more information on these and other programs, or on meeting minimum requirements to comply with the programs please contact the USDA FSA, or visit the website: <a href="http://www.usda.gov/wps/portal/usda/usda/usda/navid=farmbill">http://www.usda.gov/wps/portal/usda/usda/usda/navid=farmbill</a>.

Net Returns. A grower will achieve a positive cash flow when net returns above cash costs (gross returns less operating costs) are positive. This means that returns are sufficient to cover annual operating expenses (material inputs, labor costs, harvest, fuel, lube and repairs, and interest on operating loans). However, a positive cash flow does not include consideration of a return on investment in owned capital, also called non-cash overhead expenses. Nor does it include loan payments on capital investments such as equipment, irrigation system, and buildings. Net returns over total cost (gross return less total costs) include both cash costs and non-cash costs. If net returns above operating costs are positive but net returns above total costs are negative, over time gross returns will be insufficient to replace equipment and other investments necessary for production.

**Assessments.** Under a state marketing order a mandatory assessment fee is collected and administered by the California Rice Research Board (CRRB). This assessment of \$0.07 per dry cwt pays for rice research funded by the CRRB. In addition, the California Rice Commission (CRC) assesses each rice grower \$0.07 per dry cwt. Rice millers and marketers also contribute an equal amount of \$0.07 per dry cwt. This provides the CRC

with a total budget based on \$0.14 per cwt for all California rice produced to work on a variety of issues facing the California rice industry.

**Straw Management.** Post-harvest operations for straw management are usually done using a single or a combination of commonly used methods, including: 1) burning (up to 25% of acres), 2) chopping, discing, and flooding, 3) chopping and flooding, 4) chopping, flooding and rolling (stomping), 5) chopping and discing, and 6) baling. In this study a combination of methods 1, 4, and 5 are used post-harvest.

Rice straw burning is done on 8% of the acres in the fall and/or spring for straw management. Burning permits and fees vary for each air pollution control district. For this study, a \$90 burn permit is charged to the farm and an additional \$2.50 per acre is charged for each acre burned. Check with the air pollution office in your county for burning regulations and fees. The rice straw is chopped, flooded, and then rolled on 30% of the acres. The balance 62% of acreage is chopped and disced twice. The winter water costs for single and continuous flooding vary by district, and may be rain fed.

#### **Labor, Equipment and Interest**

**Labor.** A labor rate of \$21 per hour for machine operator labor, \$35 per hour for irrigation labor and \$20.55 for non-machine labor are used, and include in payroll overhead of 40%. The basic hourly wage is \$15 for machine operator labor, \$25 for irrigation labor and \$14.68 for non-machine labor. The overhead includes the employer's share of federal and California state payroll taxes, workers' compensation insurance for field crops, and a percentage for other possible benefits. Workers' compensation costs will vary among growers, but for this study the cost is based upon the average industry final rate as of March 1, 2014.

Wages for management are not included as a cash cost. Any return above total costs is considered a return to management and risk. However, growers wanting to account for management may wish to add a fee. The manager makes all production decisions including cultural practices, action to be taken on pest management recommendations, and labor.

**Equipment Operating Costs.** Repair costs are based on purchase price, annual hours of use, total hours of life, and repair coefficients formulated by American Society of Agricultural Engineers (ASAE). Fuel and lubrication costs are also determined by ASAE equations based on maximum Power Take Off (PTO) horsepower, and fuel type. Prices for on-farm delivery of red dye diesel and gasoline are \$3.88 (excludes excise tax) and \$3.79 per gallon, respectively. Fuel costs are derived from the Energy Information Administration, 2014 January to December monthly data. The cost includes a 2.5% local sales tax on diesel fuel and 7.5% sales tax on gasoline. Gasoline also includes federal and state excise tax, which are refundable for on-farm use when filing your income tax.

**Interest on Operating Capital.** Interest on operating capital is based on cash operating costs and is calculated monthly until harvest at a nominal rate of 5.75% per year. A nominal interest rate is the typical market cost of borrowed funds. The interest cost of post-harvest operations is discounted back to the last harvest month using a negative interest charge. The interest rate will vary depending upon various factors. The rate is this study is considered a typical lending rate by a farm lending agency as of January, 2015.

**Risk**. The risks associated with crop production should not be underestimated. While this study makes every effort to model a production system based on typical, real world practices, it cannot fully represent financial, agronomic and market risks, which affect profitability and economic viability.

#### **Cash Overhead Costs**

Cash overhead consists of various cash expenses paid out during the year that are assigned to the whole farm and not to a particular operation.

**Rent.** Cash rents range from \$350 to \$500 per acre with surface water rights attached to the land, but water is not paid for by the landowner. The cost of water is borne by the grower renting the land. A rental price of \$425 per acre is used in this study. All farmed acres are assumed to be rented, and considered a cash cost. This study assumes all farmed acres are rented to account for the current cost of farming on rice land.

**Rented Equipment.** A 325 HP 4WD tractor is rented for one month (250 hours). The tractor is used for tillage operations over the 800 acres.

**Property Taxes.** Counties charge a base property tax rate of 1% on the assessed value of the property. In some counties special assessment districts exist and charge additional taxes on property including equipment, buildings, and improvements. For this study, county taxes are calculated as 1% of the average value of the property. Average value equals new cost plus salvage value divided by 2 on a per acre basis.

**Insurance.** Insurance for farm investments varies depending on the assets included and the amount of coverage. Property insurance provides coverage for property loss and is charged at 0.843% of the average value of the assets over their useful life. Liability insurance covers accidents on the farm and costs \$17.85 per acre or \$14,994 for the entire farm.

**Office and Business Expense.** Office and business expenses are estimated at \$50 per acre. These expenses include office supplies, telephones, bookkeeping, accounting, legal fees, and shop and office utilities.

**Regulatory Compliance and Administrative Costs.** Compliance and administrative costs are estimated to be \$25 per acre. This includes expenses such as managing paperwork for compliance, as well as miscellaneous administrative costs that accompany the compliance paperwork.

Crop Insurance. Crop insurance is a tool that some growers use to help offset revenue loss risk. This study assumes that all acres in the farm are eligible for Prevented Planting (PP) coverage, which is available under catastrophic (CAT) crop insurance and buy-up insurance policies. A buy-up insurance policy offers growers more coverage and flexibility to tailor a crop insurance plan to a specific operation. Yield and revenue insurance are the most common buy-up policies and offer coverage levels between 50% and 85%. The USDA RMA sets crop insurance policies and costs, which are administered by private insurance companies. Various crop insurance policies are offered for rice growers in the Sacramento Valley including revenue protection, revenue protection with harvest price exclusion and yield protection. Between 2011 and 2014, yield protection represented between 89 and 94 percent of total buy-up policies for rice growers in California. Depending on the crop insurance policy, the USDA RMA will subsidize between 38 and 67 percent of the grower premium cost, as of 2014. The grower is assumed to purchase a 75 percent yield protection policy, with an additional 55 percent PP coverage level, assumed to cost \$18 per acre. For more information on crop insurance, visit the Risk Management Agency website: <a href="http://www.rma.usda.gov/">http://www.rma.usda.gov/</a>, and for more information on prevented planting coverage, refer to the RMA Handbook: Prevented Planting Loss Adjustment Standards Handbook (FCIC-25370 [10-2006]).

**Investment Repairs.** Annual repairs on investments or capital recovery items that require maintenance are calculated as 2% of the purchase price. This includes repair on all investments (e.g. fuel tanks and pumps, backhoe, irrigation system, shop buildings, tools, etc.), except for land.

#### **Non-Cash Overhead Costs**

Non-cash overhead is calculated as the capital recovery cost for equipment and other farm investments.

**Land.** Rice land values range from \$7,000 to \$12,000 per acre. This study uses a value of \$10,000 per acre. Environmentally important rice land is valued in excess of the amount that growers can profitably afford to pay because environmental associations or government agencies may be willing to pay more to acquire the land, however such land represents a small portion of total rice land. In this study, 10 acres of land is assumed to be owned by the grower.

Capital Recovery Costs. Capital recovery cost is the annual depreciation and interest costs for a capital investment. It is the amount of money required each year to recover the difference between the purchase prices and salvage value (unrecovered capital). It is equivalent to the annual payment on a loan for the investment with the down payment equal to the discounted salvage value. This is a more complex method of calculating ownership costs than straight-line depreciation and opportunity costs, but more accurately represents the annual costs of ownership because it takes the time value of money into account (Boehlje and Eidman). The formula for the calculation of the annual capital recovery costs is [(Purchase Price – Salvage Value) x Capital Recovery Factor] + (Salvage Value x Interest Rate).

Salvage Value. Salvage value is an estimate of the remaining value of an investment at the end of its useful life. For farm machinery (tractors and implements) the remaining value is a percentage of the new cost of the investment (Boehlje and Eidman). The percent remaining value is calculated from equations developed by the American Society of Agricultural Engineers (ASAE) based on equipment type and years of life. The life in years is estimated by dividing the wear out life, as given by ASAE by the annual hours of use in this operation. For other investments including irrigation systems, buildings, and miscellaneous equipment, the value at the end of its useful life is zero. The salvage value for land is the purchase price because land does not depreciate.

Capital Recovery Factor. Capital recovery factor is the amortization factor or annual payment whose present value at compound interest is 1. The amortization factor is a table value that corresponds to the interest rate used and the life of the machine.

*Interest Rate.* An interest rate of 4.75% is used to calculate capital recovery. The rate will vary depending upon loan amount and other lending agency conditions, but is the basic suggested rate by a farm lending agency as of January, 2015.

*Irrigation System.* The irrigation system in this study has the water delivered by a water district via canal and moved to the field by a portable PTO powered, low-lift pump. The grower is assumed to own two portable pumps. Many growers use well water to supplement surface water deliveries. In this study a 75 HP electric pump with a 500 foot deep well pumps water from an average depth of 135 feet.

**Table Values.** Due to rounding, the totals may be slightly different from the sum of the components.

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#### Table 1. COSTS PER ACRE TO PRODUCE RICE

	Equipment_			Ca	sh and Labo	or Costs per A	cre	<u> </u>
	Time	Labor	Fuel	Lube	Material	Custom/	Total	YOUR
Operation	(Hrs/A)	Cost		& Repairs	Cost	Rent	Cost	COSTS
Cultural:								
Maintain Drains	0.10	3	2	1	0	0	5	
Maintain and Rework Levees	0.05	1	4	1	0	0	6	
Chisel 2X	0.17	4	13	3	0	16	36	
Stubble Disc	0.15	4	11	3	0	0	18	
Finish Disc 2X	0.28	7	21	6	0	0	34	
Triplane Fields - 1X/2yrs	0.07	2	5	1	0	0	8	
GPS Field Leveling - 1X/2yrs	0.00	0	0	0	0	20	20	
Fertilize-Zinc 50% Ac	0.00	0	0	0	7	5	12	
Fertilize - Aqua 130 Lbs. N/Ac	0.00	0	0	0	75	23	98	
Fertilize – Roll 12-23-20 @ 200 Lbs./Ac	0.07	2	5	1	44	0	52	
Irrigate	0.00	35	0	0	150	0	185	
Soak and Deliver Seed	0.00	0	0	0	53	5	58	
Plant @ 165 Lbs./Ac	0.00	0	0	0	0	14	14	
Weeds-Grass Spray	0.00	0	0	0	65	12	77	
Insects-Rice Weevil 15% Ac	0.00	0	0	0	2	2	4	
Pests-Shrimp/Algae 60% Ac	0.00	0	0	0	2	5	8	
Weeds-Broadleaf Spray	0.00	0	0	0	76	20	96	
Weeds-Cleanup 80% Ac	0.00	0	0	0	20	16	36	
Fertilize – Top dress 75% Ac	0.00	0	0	0	17	11	29	
Insects-Armyworms 5% Ac	0.00	0	0	0	1	1	1	
Disease-Fungus 80% Ac	0.00	0	0	0	22	9	31	
Pickup Truck 1/2 Ton	0.33	8	3	1	0	0	12	
Pickup Truck 3/4 Ton	0.33	8	3	1	0	0	12	
TOTAL CULTURAL COSTS	1.56	74	66	18	534	158	850	
Harvest:	1.50					150		
Combine Rice - Header 25'	0.39	10	29	17	0	0	55	
Grain Tub	0.21	5	15	3	0	0	24	
Haul Rice To Dryer	0.00	0	0	0	0	49	49	
Dry & Store Rice	0.00	0	0	0	0	159	159	
Rice Research Board Assessment	0.00	0	0	0	6	0	6	
California Rice Commission	0.00	0	0	0	6	0	6	
TOTAL HARVEST COSTS	0.59	15	44	20	12	208	299	
Post-Harvest:	0.39	13	44	20	12	200	277	
Post-Harvest: Burn Permit & Fees 8% Ac	0.00	10	0	0	0	0	11	
Flood & Roll 30% Ac	0.00	4	2	0	11	0	17	
Disc 30% Ac	0.02	1	3	1	0	0	5	
	0.03	3	2	1	0	0	5 6	
Chop 62% Ac Disc 62% Ac	0.12	2	7	2	0	0	6 11	
TOTAL POST-HARVEST COSTS	0.29	21	14	4	11	0	50	
Interest on Operating Capital at 5.75%							25	
TOTAL OPERATING COSTS/ACRE	2	110	125	42	557	366	1,225	
							•	

#### **Table 1. Continued**

	Equipment_			Cash and	d Labor Cost	ts per Acre		
	Time	Labor	Fuel	Lube	Material	Custom/	Total	YOUR
Operation	(Hrs/A)	Cost		& Repairs	Cost	Rent	Cost	COSTS
CASH OVERHEAD:								
Land Rent							425	
Liability Insurance							18	
Office Expense							50	
Compliance & Administration							25	
Crop Insurance							18	
Property Taxes							4	
Property Insurance							1	
Investment Repairs							3	
TOTAL CASH OVERHEAD COSTS/ACRE							544	
TOTAL CASH COSTS/ACRE							1,769	
NON-CASHOVERHEAD:		Per Producing		Annual	Cost			
		Acre		Capital Re	covery			
Backhoe	· <del></del>	24	_	3			3	
Fuel Tanks & Pumps		13		1			1	
2 - 550 gal Fuel Wagons		4		0			0	
Irrigation System		28		2			2	
Land - Rice		119		6			6	
Shop Building		54		4			4	
Shop Tools		16		1			1	
Tool Carrier		17		1			1	
Equipment		389		49			49	
TOTAL NON-CASH OVERHEAD COSTS		663		68			68	
TOTALCOSTS/ACRE							1,837	

#### Table 2. COSTS AND RETURNS PER ACRE TO PRODUCE RICE

	RAMENTO VALL  Quantity/		Price or	Value or	YOUR
	Acre	Unit	Cost/Unit	Cost/Acre	COSTS
GROSS RETURNS					
Rice	85	Cwt	20.70	1,760	
ΓΟΤAL GROSS RETURNS	85	Cwt		1,760	
OPERATING COSTS					
Fertilizer:				144	
Zinc Sulfate 36%	15.00	Lb	0.48	7	
Aqua Ammonia	130.00	Lb N	0.58	75	
12-23-20	200.00	Lb	0.22	44	
21-0-0 Ammonia Sulfate	112.50	Lb	0.16	17	
Herbicides:				135	
Cerano	10.00	Lb	5.00	50	
Grandstand	4.80	FlOz	1.13	5	
Super Wham	4.80	Qt	12.38	59	
Regiment	0.33	Oz	60.00	20	
Insecticides: Warrior	0.77	FlOz	3.21	<b>5</b> 2	
Copper Sulfate-Fine	1.00	Lb	2.26	2	
Fungicides:	1.00	Lo	2.20	22	
Quadris	8.80	FlOz	2.53	22	
Adjuvants:	5.00	1.02	2.55	26	
Crop Oil	1.80	Gal	13.85	25	
Adjuvant	3.50	FlOz	0.22	1	
Seed:				53	
Seed - Rice	1.65	Cwt	32.25	53	
Custom:				142	
GPS Laser Leveling	0.50	Acre	40.00	20	
Air Application - Zinc Dry	0.50	Acre	9.00 22.50	5 23	
Fertilizer Rig - Aqua Ammonium Soaking (Chlorine) Seed	1.00 1.65	Acre Cwt	22.50	23 4	
Delivery - Seed	1.65	Cwt	0.70	1	
Air Application - Seed	1.65	Cwt	8.55	14	
Air Application – Cerano	1.00	Acre	12.00	12	
Air Application - Warrior	0.15	Acre	11.50	2	
Air Application –Copper	0.60	Acre	9.00	5	
Ground Application – Super Wham/Grandstand	1.00	Acre	20.00	20	
Ground Application-Regiment	0.80	Acre	20.00	16	
Air Application - Dry Fertilizer	0.75	Acre	15.00	11	
Air Application - Warrior	0.05	Acre	10.75	1	
Air Application - Quadris	0.80	Acre	11.50	9	
Irrigation:	1.00		150.00	161	
Water - Irrigation	1.00	Acre	150.00	150 11	
Water - Straw Management Contract:	0.30	Acre	35.00	208	
Hauling	98.00	Cwt	0.50	<b>208</b> 49	
Drying Charge	98.00	Cwt	0.95	93	
Storage Charge	85.00	Cwt	0.78	66	
Assessment:	05.00	2111	0.70	12	
California Rice Research Board	85.00	Cwt	0.07	6	
California Rice Commission	85.00	Cwt	0.07	6	
Burn Permit:				0	
Burning Fees	0.08	Acre	2.50	0	
Burn Permit	0.08	Acre	1.41	0	
Rent:		**	20.22	16	
Tractor 325 HP 4WD	0.20	Hour	80.00	16	
Labor Equipment Operator Labor	2.02	1	21.00	110	
Equipment Operator Labor Non-Machine Labor	2.92 0.50	hrs hrs	21.00 20.55	61 10	
Irrigation Labor	1.10	nrs hrs	20.55 35.00	39	
Machinery	1.10	1115	33.00	1 <b>67</b>	
Fuel-Gas	1.33	gal	3.79	5	
Fuel-Diesel	30.83	gal	3.88	120	
Lube	2 3.00	o	2.00	19	
Machinery Repair				23	
Interest on Operating Capital @ 5.75%				26	
TOTAL OPERATING COSTS/ACRE				1,225	
				•	
TOTAL OPERATING COSTS/CWT				14	

#### **Table 2. Continued**

	Quantity/ Acre	Unit	Price or Cost/Unit	Value or Cost/Acre	Your Cost
CASH OVERHEAD COSTS Land Rent Liability Insurance				425 18	
Office Éxpense Compliance & Administration Crop Insurance				50 25 18	
Property Taxes Property Insurance Investment Repairs				4 1 3	
TOTAL CASH OVERHEAD COSTS/ACRE				544	
TOTAL CASH OVERHEAD COSTS/CWT				6	
TOTAL CASH COSTS/ACRE				1,769	
TOTAL CASH COSTS/CWT				21	
NET RETURNS ABOVE CASH COSTS				-9	
NON-CASH OVERHEAD COSTS (Capital Recovery) Backhoe Fuel Tanks & Pumps 2 - 550 gal Fuel Wagons Irrigation System Land - Rice Shop Building Shop Tools Tool Carrier Equipment				3 1 0 2 6 4 1 1 49	
TOTAL NON-CASH OVERHEAD COSTS/ACRE				68	
TOTAL NON-CASH OVERHEAD COSTS/CWT				1	
TOTAL COST/ACRE				1,837	
TOTALCOST/CWT				22	
NET RETURNS ABOVE TOTAL COST				-78	

#### Table 3. MONTHLY CASH COSTS PER ACRE TO PRODUCE RICE

	FEB 15	MAR 15	APR 15	MAY 15	JUN 15	JUL 15	AUG 15	SEP 15	OCT 15	Total
Cultural:										
Maintain Drains Maintain and Rework Levees Chisel 2X Stubble Disc Finish Disc 2X Triplane Fields - 1X/2yrs GPS Field Leveling - 1X/2yrs Fertilize-Zinc 50% Ac Fertilize - Aqua 130 Lbs. N/Ac Fertilize - 12-23-20 @ 200 Lbs.	5		6 36 18 34 8 20 12 98 52							5 6 36 18 34 8 20 12 98
Irrigate Soak and Deliver Seed Plant @ 165 Lbs./Ac Weeds-Grass Spray Insects-Rice Weevil 15 % Ac			32	37 58 14 77 4	37	37	37	37		185 58 14 77 4
Pests-Shrimp/Algae 60% Ac Weeds-Broadleaf Spray Weeds-Cleanup 80% Ac Fertilize – Top dress 75% Ac Insects-Armyworms 5% Ac Disease-Fungus 80% Ac				8	96 36	29 1 31				8 96 36 29 1 31
Pickup Truck 1/2 Ton Pickup Truck 3/4 Ton	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	12 12
TOTAL CULTURAL COSTS	8	3	286	200	171	101	40	40	3	850
Harvest: Combine Rice - Header 25' Grain Tub Haul Rice To Dryer Dry & Store Rice Rice Research Board Assessment California Rice Commission								55 24 49	159 6 6	55 24 49 159 6
TOTAL HARVEST COSTS	0	0	0	0	0	0	0	128	171	299
Post-Harvest: Burn Permit & Fees 8% Ac Flood & Roll 30% Ac Disc 30% Ac Chop 62% Ac Disc 62% Ac									11 17 5 6 11	11 17 5 6
TOTAL POST-HARVEST COSTS	0	0	0	0	0	0	0	0	50	50
Interest on Operating Capital @5.75%	0	0	1	2	3	4	4	5	6	25
TOTAL OPERATING COSTS/ACRE	8	3	288	202	175	105	44	172	230	1,225

#### Table 3. Continued

	FEB 15	MAR 15	APR 15	MAY 15	JUN 15	JUL 15	AUG 15	SEP 15	OCT 15	Total
CASH OVERHEAD										
Land Rent									425	425
Office Expense Liability Insurance	6	6	6	6	6	6	6	6	6 18	50 18
Compliance & Administration Crop Insurance	3	3	3	3	3	3	3	3	3 18	25 18
Property Taxes Property Insurance	2					2			10	4
Investment Repairs	0	0	0	0	0	0	0	0	0	3
TOTAL CASH OVERHEAD	12	9	9	9	9	11	9	9	470	544
TOTAL CASH COSTS/ACRE	19	11	296	211	183	115	52	181	700	1,769

#### Table 4. RANGING ANALYSIS

#### SACRAMENTO VALLEY - 2015

#### COSTS PER ACRE AT VARYING YIELDS TO PRODUCE RICE

	C	OSTS PER ACRE A	I VARYING YI	ELDS TO PROD	UCE RICE			
				YIEL	D (CWT)			
		70.00	75.00	80.00	85.00	90.00	95.00	100.00
OPERATING COSTS/AC	RE:	950	950	950	950	950	950	950
Cultural Harvest		850 260	850 273	850 286	850 299	850 312	850 325	850 338
Post-Harvest		50	50	50	50	50	50	50
Interest on Operating Capi		24.83	24.91	24.99	25.06	25.14	25.21	25.29
TOTAL OPERATING CO		1,186 16.94	1,199 15.99	1,212 15.15	1,225 14.41	1,238 13.76	1,251 13.17	1,264 12.64
CASH OVERHEAD COS	TS/ACRE	544	544	544	544	544	544	544
TOTAL CASH COSTS/A		1,730	1,743	1,756	1,769	1,782	1,795	1,808
TOTAL CASH COSTS/C		24.71	23.24	21.95	20.81	19.80	18.89	18.08
NON-CASHOVERHEAD	OCOSTS/ACRE	68	68	68	68	68	68	68
TOTAL COSTS/ACRE TOTAL COSTS/CWT		1,798 25.69	1,811 24.15	1,824 22.80	1,837 21.61	1,850 20.56	1,863 19.61	1,876 18.76
These are the new tables-(2	2016 amended).	Net Return per	Acre above Ope	erating Costs for Ri	ce			
PRICE (\$/cwt)			YIE	LD (Cwt/acre)				
Rice	70.00	75.00	80.00	85.00	90.0	0	95.00	100.00
14.70	-157	-97	-36	24	8	5	145	206
16.70	-17	53	124	194	26		335	406
18.70	123	203	284	364	44		525	606
20.70	263	353	444	534	62		715	806
22.70	403	503	604	704	80		905	1,006
24.70	543	653	764	874	98		1,095	1,206
26.70	683	803	924	1,044	1,16		1,285	1,406
		Net Return	per Acre above C	ash Costs for Rice				
PRICE (\$/cwt)			YIE	LD (Cwt/acre)				
Rice	70.00	75.00	80.00	85.00	90.0	0	95.00	100.00
14.70	-701	-640	-580	-519	-45	9	-398	-338
16.70	-561	-490	-420	-349	-27		-208	-138
18.70	-421	-340	-260	-179	-9		-18	62
20.70	-281	-190	-100	-9	8		172	262
22.70	-141	-40	60	161	26		362	462
24.70	-1	110	220	331	44	1	552	662
26.70	139	260	380	501	62		742	862
		Net Return p	per Acre above T	otal Costs for Rice				
PRICE (\$/cwt)			YIE	LD (Cwt/acre)				
Rice	70.00	75.00	80.00	85.00	90.0	0	95.00	100.00
14.70	-769	-709	-648	-588	-52	7	-467	-406
16.70	-629	-559	-488	-418	-34		-277	-206
18.70	-489	-409	-328	-248	<u>-16</u>		<u>-87</u>	<u>-6</u>
20.70	-349	-259	-168	<u>-78</u>	1		103	194
22.70	-209	<u>-109</u>	<u>-8</u>	92	19		293	394
24.70	<u>-69</u>	41	152	262	37	3	483	594
26.70	71	191	312	432	55	3	673	794

#### ${\bf Table\,5.\,WHOLE\,FARM\,ANNUAL\,EQUIPMENT,INVESTMENT,AND\,OVERHEAD\,COSTS}$

#### SACRAMENTO VALLEY - 2015

#### ANNUAL EQUIPMENT COSTS

						Cash Overhead	<u></u> ,		
Yr.	Description	Price	Yrs. Life	Salvage Value	Capital Recovery	Insurance	Taxes	Total	
15	Chisel - 21'	21,000	10	3,714	2,388	10	124	2,522	
15	Combine - No Header	420,000	7	114,296	57,783	225	2,671	60,680	
15	Disc - Offset 21'	42,500	8	9,596	5,495	22	260	5,778	
15	Disc - Stubble 14'	28,000	8	6,322	3,621	14	172	3,807	
15	Disc Ridger - 12'	12,000	10	2,122	1,365	6	71	1,441	
15	Mower - Flail 15'	13,500	10	2,387	1,535	7	79	1,621	
15	Pickup - 1/2 Ton	30,000	7	11,380	3,729	17	207	3,954	
15	Pickup - 3/4 Ton	45,000	7	17,070	5,594	26	310	5,931	
15	V Ditcher	5,000	20	261	385	2	26	413	
15	Header - 25'	78,000	6	23,985	11,696	43	510	12,249	
15	Grain Tub	35,000	10	6,189	3,980	17	206	4,203	
15	95 HP 4WD Utility Tractor	75,000	16	13,433	6,218	37	442	6,698	
15	300 HP 4WD Tractor	250,000	10	73,846	26,044	137	1,619	27,800	
15	Triplane 24'X40'	35,000	10	6,189	3,980	17	206	4,203	
15	Roller Rice 24' + Dry Box	40,000	10	7,074	4,548	20	235	4,804	
	TOTAL	1,130,000	-	297,865	138,362	602	7,139	146,103	
	40% of New Cost*	452,000	-	119,146	55,345	241	2,856	58,441	

<sup>\*</sup>Used to reflect a mix of new and used equipment

#### ANNUAL INVESTMENT COSTS

				_	Cas	sh Overhead			
Description	Price	Yrs. Life	Salvage Value	Capital Recovery	Insurance	Taxes	Repairs	Total	
INVESTMENT									
Backhoe	20,000	10	0	2,559	50	100	400	3,109	
Fuel Tanks & Pumps	10,500	20	0	825	37	53	210	1,125	
2 – 550 Gal Fuel Wagons	3,478	10	349	417	14	19	70	520	
Irrigation System	22,500	20	0	1,767	80	113	450	2,410	
Land - Rice	100,000	40	100,000	4,750	0	1,000	0	5,750	
Shop Building	45,338	20	0	3,561	162	227	906	4,856	
Shop Tools	13,087	20	1,309	987	51	72	262	1,373	
Tool Carrier	14,418	20	1,442	1,088	7	79	120	1,294	
TOTALINVESTMENT	229,321	-	103,100	15,954	401	1,662	2,418	20,436	

#### ANNUAL BUSINESS OVERHEAD COSTS

	Units/		Price/	Total
Description	Farm	Unit	Unit	Cost
Land Rent	830	Acre	425	357,000
Liability Insurance	840	Acre	17.85	14,994
Office Expense	800	Acre	50	42,000
Compliance & Administration	800	Acre	25	21,000
Crop Insurance	800	Acre	18	15,120

#### Table 6. HOURLY EQUIPMENT COSTS

		Rice	Total	_	Cash Ov	erhead		Operating		_
		Hours	Hours	Capital			Lube &		Total	Total
Yr. Description		Used	Used	Recovery	Insurance	Taxes	Repairs	Fuel	Oper	Costs/Hr.
15 Chisel - 21'		133	200	4.78	0.02	0.25	2.98	0.00	2.98	8.03
15 Combine - No	o Header	340	428	54.00	0.21	2.50	31.34	67.55	98.89	155.60
15 Disc - Offset	21'	224	250	8.79	0.04	0.42	4.74	0.00	4.74	13.98
15 Disc - Stubbl	e 14'	236	250	5.79	0.02	0.27	3.12	0.00	3.12	9.21
15 Disc Ridger -	12'	40	200	2.73	0.01	0.14	1.32	0.00	1.32	4.20
15 Mower - Flai	1 15'	136	200	3.07	0.01	0.16	3.79	0.00	3.79	7.04
15 Pickup - 1/2	Гоп	267	285	5.23	0.02	0.29	2.62	7.58	10.20	15.74
15 Pickup - 3/4	Гоп	267	285	7.85	0.04	0.44	3.35	7.58	10.93	19.26
15 V Ditcher		80	100	1.54	0.01	0.11	0.88	0.00	0.88	2.53
15 Header - 25'		309	333	14.05	0.05	0.61	8.72	0.00	8.72	23.43
15 Grain Tub		181	300	5.31	0.02	0.27	0.00	0.00	0.00	5.60
15 95 HP 4WD	Utility Tractor	238	750	3.32	0.02	0.24	4.78	17.15	21.93	25.50
	IP 4WD Tractor	73	250	0.00	0.00	0.00	10.98	73.18	84.16	84.16
15 300 HP 4WD	Tractor	1013	1600	6.51	0.03	0.40	14.57	67.55	82.12	89.07
15 Triplane 24' X	X 40'	53	300	5.31	0.02	0.27	3.59	0.00	3.59	9.19
15 Roller Rice 2		135	200	9.10	0.04	0.47	3.06	0.00	3.06	12.66

#### Table 7. OPERATIONS WITH EQUIPMENT & MATERIALS

Operation	Operation Month	Tractor	Implement	Labor Type/ Material	Rate/ acre	Unit
Maintain Drains	Feb	95 HP 4WD Utl Trac	V Ditcher	Non-Machine Labor	acie	Omt
Maintain and Rework	Apr	300 HP 4WD Tractor	Disc Ridger - 12'	Equipment Operator Labor	0.06	hour
Chisel 2X	Apr	Rented 325 HP 4WD	Chisel - 21'	Equipment Operator Labor	0.10	hour
51113C1 22X	ripi	Refiled 323 III 4 WD	Chiser 21	Tractor 325 HP 4WD	0.20	Hour
	Apr	300 HP 4WD Tractor	Chisel - 21'	Equipment Operator Labor	0.10	hour
Stubble Disc	Apr	300 HP 4WD Tractor	Disc - Stubble 14'	Equipment Operator Labor	0.18	hour
Finish Disc 2X	Apr	300 HP 4WD Tractor	Disc - Offset 21'	Equipment Operator Labor	0.34	hour
Friplane Fields - 1X	. *	300 HP 4WD Tractor	Triplane 24'X40'	Equipment Operator Labor	0.08	hour
GPS Field Leveling	Apr	300 III 4WD IIactor	Tripiane 24 A40	GPS Laser Leveling	0.50	Acre
	Apr				15.00	Lb
Fertilize-Zinc 50% Ac	Apr			Zinc Sulfate 36% Air Application - Zinc Dry	0.50	Acre
Zantiliza A aug	A				130.00	Lb N
Fertilize - Aqua	Apr			Aqua Ammonia Fertilizer Rig - Aqua Ammonium		Acre
Fertilize - 12-23-20	Ann	300 HP 4WD Tractor	Roller Rice 24' + Dry Box	Equipment Operator Labor	0.09	
erunze - 12-25-20	Apr	300 HP 4 WD Tractor	Roller Rice 24 + Dry Box			hour
·	M			12-23-20	200.00	Lb
rrigate	May			Irrigation Labor	0.20	hour
				Water - Irrigation	0.20	Acre
	June			Irrigation Labor	0.20	hour
				Water - Irrigation	0.20	Acre
	July			Irrigation Labor	0.20	hour
				Water - Irrigation	0.20	Acre
	Aug			Irrigation Labor	0.20	hour
	_			Water - Irrigation	0.20	Acre
	Sept			Irrigation Labor	0.20	hour
				Water - Irrigation	0.20	Acre
loak and Deliver Seed	May			Seed - Rice	1.65	Cwt
				Soaking (Chlorine) Seed	1.65	Cwt
				Delivery - Seed	1.65	Cwt
Plant @ 165 Lbs./Ac	May			Air Application - Seed	1.65	Cwt
Veeds-Grass Spray	May			Cerano	10.00	Lb
• •				Crop Oil	1.00	Gal
				Adjuvant	3.50	FlOz
				Air Application - Cerano/Bolero	1.00	Acre
nsects-Rice Weevil	May			Warrior	0.58	FlOz
				Air Application - Warrior	0.15	Acre
ests-Shrimp/Algae	May			Copper Sulfate Fine	1.00	Lb
ests simmp, riigae	1.111)			Air Application -Copper	0.60	Acre
Veeds-Broadleaf Spray	June			Grandstand	4.80	FlOz
reeds Brodered Spray	o dirio			Crop Oil	0.80	Gal
				Super Wham	4.80	Qt
				Ground Application - Prop/Grand		Acre
Veeds-Cleanup 80% Ac	June			Regiment	0.33	Oz
veeus-Cleanup 80% Ac	June				0.80	Acre
Contilies Ton duose	Luler			Ground Application-Regiment		
ertilize – Top dress	July			21-0-0 Ammonia Sulfate	112.50	Lb
agasta A	T. de			Air Appl - Dry Fertilizer	0.75	Acre
nsects-Armyworms 5% Ac	July			Warrior	0.19	FlOz
N F 000/ 4	T1-			Air Appl - Warrior	0.05	Acre
Disease-Fungus 80% Ac	July			Quadris	8.80	FlOz
Y 1	T 1		D' 1 1/2 T	Air Appl - Quadris	0.80	Acre
rickup Truck 1/2 Ton	July		Pickup - 1/2 Ton	Equipment Operator Labor	0.40	hour
Pickup Truck 3/4 Ton	July		Pickup - 3/4 Ton	Equipment Operator Labor	0.40	hour
Combine Rice – Header	Sept		Combine - No Head	Equipment Operator Labor	0.46	hour
	_		Header - Conv. 25'			
Grain Tub	Sept	300 HP 4WD Tractor	Grain Tub	Equipment Operator Labor	0.25	hour
Iaul Rice To Dryer	Sept			Hauling	98.00	Cwt
ry & Store Rice	Oct			Drying Charge	98.00	Cwt
				Storage Charge	85.00	Cwt
	Oct			California Rice Research Board	85.00	Cwt
ice Research Board				California Rice Commission	85.00	Cwt
	Oct			Non-Machine Labor	0.50	hour
California Rice Comm	Oct					Acre
California Rice Comm				Burning Fees	0.08	
Rice Research Board California Rice Comm Burn Permit & Fees				Burning Fees Burn Permit	0.08	Acre
California Rice Comm Burn Permit & Fees	Oct	300 HP 4WD Tractor	Roller Rice 24' + Drv Box	Burn Permit	0.08	Acre
California Rice Comm Burn Permit & Fees		300 HP 4WD Tractor	Roller Rice 24' + Dry Box	Burn Permit Irrigation Labor	0.08 0.10	Acre hour
California Rice Comm Burn Permit & Fees Clood & Roll 30% Ac	Oct Oct		•	Burn Permit Irrigation Labor Water - Straw Management	0.08 0.10 0.30	Acre hour Acre
California Rice Comm	Oct	300 HP 4WD Tractor 300 HP 4WD Tractor 95 HP 4WD Utl Trac	Roller Rice 24' + Dry Box  Disc - Stubble 14'  Mower - Flail 15'	Burn Permit Irrigation Labor	0.08 0.10	Acre hour