

Curriculum Vitae

Martin G. Kocher

CURRENT APPOINTMENTS:

Scientific Director, Institute of Advanced Studies, Vienna
Josefstaedter Str. 39, 1080 Wien, Austria
kocher(at)ihs.ac.at, +43 1 59991 124

Chair Professor (W3), Department of Economics, University of Munich
Geschwister-Scholl-Platz 1, 80539 Munich, Germany
martin.kocher(at)lrz.uni-muenchen.de, +49 89 2180 9726

PROFESSIONAL EXPERIENCE AND APPOINTMENTS:

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|--------------------------|--|
| 2016 – present | Scientific Director, <i>Institute of Advanced Studies, Vienna</i> |
| 2011 – present | Chair Professor (W3), Seminar of Behavioral and Experimental Economics, Department of Economics, <i>University of Munich</i> |
| 2011 – present | Director of the Munich Experimental Laboratory for Economic and Social Sciences (MELESSA) |
| 2011 – present | Affiliate (Visiting) Professor, Department of Economics, <i>University of Gothenburg</i> |
| 2014 – present | Adjunct Professor, School of Economics and Finance, Queensland University of Technology, Brisbane |
| 2012 – 2013 | Head of Department (<i>Dean and Department Director</i>), Department of Economics, <i>University of Munich</i> |
| 2010 | Full Professor of Behavioral and Experimental Economics, School of Economics, <i>University of East Anglia</i> |
| 2009 – 2010, 2011 | Dean of Studies, Department of Economics, <i>University of Munich</i> |
| 2007 – 2010 | Substituting Professor (<i>W3-Vertretungsprofessor</i>), Department of Economics, <i>University of Munich</i> |
| 2005 – 2007 | Experienced Researcher, Marie Curie Research and Training Network ENABLE, at CREED, University of Amsterdam |
| 2004 – 2010 | Assistant (Associate) Professor, Institute of Public Finance and Center for Experimental Economics, University of Innsbruck (partly on unpaid leave) |
| 1998 – 2004 | Research and Teaching Assistant, Institute of Public Finance and Center for Experimental Economics, University of Innsbruck |

GRANTS (WITH A FUNDED AMOUNT \geq 100.000 € EACH):

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| 2013 – present | Joint principal applicant and coordinator: Investment Fund “Behavioral Risk and Insurance Group”, University of Munich [investment in lab infrastructure funded] |
| 2013 – present | Joint principal applicant: International Graduate School “Evidence-based Economics” (with seven additional applicants), Universities in Bavaria [20 doctoral positions funded] |
| 2013 – present | Joint principal applicant: Graduate School “Microeconomic Determinants of Labor Productivity” (GRK 1928) (with seven additional applicants), University of Munich [15 doctoral positions funded] |
| 2013 – 2014 | Senior Research Fellowship, Time and economic decision making (funded by Center for Advanced Studies), University of Munich [1 Post Doc position funded] |
| 2008 – 2010 | Principal Investigator, The foundations of cooperation and endogenous institutions (LMU excellent), University of Munich [1 Post-Doc, 1 doctoral position funded] |
| 2002 – 2008 | Joint principal investigator, Center for Experimental Economics (Raiffeisen Landesbank Tirol AG; with M. Gantner and M. Sutter) [1 Post-Doc, 2 doctoral positions funded] |
| 2003 – 2006 | Principal investigator, An economic analysis of the decision-making process within groups (the Austrian National Bank) [1 doctoral position funded] |

ACADEMIC EDUCATION:

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| 2007 | Habilitation (venia legendi) in Economics, University of Innsbruck |
| 2002 | Doctoral degree in Economics, University of Innsbruck (passed with distinction; supervisors: Manfred Gantner and Gottfried Tappeiner) |

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|--------------------|--|
| 1998 | Master degree in Economics, University of Innsbruck |
| 1993 – 1998 | Study of Economics and Political Sciences, University of Innsbruck |

AWARDS, HONORS, MEMBERSHIPS:

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|-----------------------|--|
| 2016 – present | Member, <i>Expert Council on Behavioral Economics, Federal Ministry for Families and Youth, Vienna</i> |
| 2015 – present | Member Executive Committee, <i>International Association for Research in Economic Psychology</i> |
| 2013 | <i>Handelsblatt</i> -Ranking of German speaking economists around the world according to research strength, under the age of 40: rank 12 |
| 2013 | <i>Frankfurter Allgemeine Zeitung</i> -Ranking of the most influential economists in the German speaking world: rank 38 |
| 2013 – 2014 | Senior Researcher in Residence, <i>Center for Advanced Studies, University of Munich</i> |
| 2013 – present | Member Executive Board, <i>Munich Risk and Insurance Center</i> |
| 2012 – present | Member Scientific Committee of the <i>Liechtenstein-Institute</i> |
| 2012 – 2015 | Member of the Board, <i>Volkswirte Alumni Club</i> |
| 2012 – present | Member of the <i>Sozialwissenschaftlicher Ausschuss, Verein für Socialpolitik</i> |
| 2011 – present | <i>CESifo</i> Research Fellow, <i>Munich</i> |
| 2013 | Bavarian Teaching Excellence Award |
| 2009 – present | Research Fellow, National Centre for Econometric Research, Australia |
| 2007 – present | Member of the Scientific Advisory Board of the European Forum Alpbach (EFA) and the EFA Economic Symposium |
| 2006 – 2007 | Research Fellow, Tinbergen Institute (Netherlands) |
| 2000 – 2006 | Member of the Council of the European Forum Alpbach |
| 2003 | Prize of the City of Innsbruck for Scientific Research |
| 2003 | Prize of the Principality of Liechtenstein for Scientific Research |

EDITOR:

Co-Editor-in-chief of the *Journal of Economic Psychology* (2015-present)
 Co-Editor-in-chief of *Homo Oeconomicus* (2016-present)
 Associate Editor of the *Journal of Behavioral and Experimental Economics* (2013-present)
 Associate Editor of the *Journal of Economic Psychology* (2008-2015)

ACADEMIC ADMINISTRATION:

- Member of the Senate of the University of Munich (2013-2015)
- Member of the Tuition Fee Allocation Committee (2013-present)
- Deputy Chairman of the Economics Research Ethics Committee, University of Munich (2012-present)
- Member of the University Research Ethics Committee and Chairman of the Economics Research Ethics Committee, University of East Anglia (2010)
- Deputy Research Director, School of Economics, University of East Anglia (2010)
- Member of the Department Directorate, Department of Economics, University of Munich (2009-2010, 2011-2014)
- Member of the (Academic) Senate of the University of Innsbruck (1998-2000)

OTHER SCIENCE MANAGEMENT:

- Member of the Board of the Munich Experimental Laboratory for Economic and Social Sciences (MELESSA) (2008-2010)
- Director of the research priority program “Experimental Economics and Applied Game Theory”, including the experimental laboratory, University of Innsbruck (2004-2007)

OTHER:

Language knowledge: German (native), English, Dutch (basic), French (basic), Russian (basic)
Date of birth: 13 September 1973
Marital status: married
Nationality: Austrian (Altenmarkt/Zauchensee)

List of Publications and Professional Activities

Martin G. Kocher

OVERVIEW:

HIRSCH-INDEX (SSCI): 16; HIRSCH-INDEX (GOOGLE SCHOLAR): 27; CITATIONS (GOOGLE SCHOLAR): > 3.300

PAPERS IN REFEREED JOURNALS

- [47] Kocher, M., Martinsson, P., Myrseth, K., Wollbrant, C. (2016). Strong, bold and kind: Self-control and cooperation in social dilemmas. **Experimental Economics**, forthcoming.
- [46] Grolleau, G., Kocher, M., Sutan, A. (2016). Cheating and loss aversion: do people lie more to avoid a loss? **Management Science**, forthcoming.
- [45] Kocher, M., Martinsson, P., Wang, X. (2016). Is there a hidden cost of imposing a minimum contribution level for public good contributions? **Journal of Economic Psychology** 56: 74-84.
- [44] Kocher, M., Matzat, D. (2016). Preferences over punishment and reward mechanisms in social dilemmas. **Journal of Institutional and Theoretical Economics** 172(1): 163-194.
- [43] Kocher, M., Martinsson, P., Matzat, D., Wollbrant C. (2015). The role of beliefs, trust, and risk in contributions to a public good. **Journal of Economic Psychology** 51: 236-244.
- [42] Kocher, M., Pahlke, J., Trautmann, S. (2015). An experimental study of precautionary bidding. **European Economic Review** 78(1): 27-38.
- [41] Güth, W., Kocher, M. (2014). More than thirty years of ultimatum bargaining experiments: Motives, variations, and a survey of the recent literature. **Journal of Economic Behavior and Organization** 108: 396-409.
- [40] Balafoutas, L., Kerschbamer, R., Kocher, M., Sutter, M. (2014). Revealed distributional preferences: individuals vs. teams. **Journal of Economic Behavior and Organization** 108: 319-330.
- [39] Van Damme, E., Binmore, K., Roth, A. et al. (2014). How Werner Güth's ultimatum game shaped our understanding of social behavior. **Journal of Economic Behavior and Organization** 108: 292-318.
- [38] Kocher, M., Krawczyk, M., van Winden, F. (2014). Let me dream on! Anticipatory emotions and preferences for timing in lotteries. **Journal of Economic Behavior and Organization** 98: 29-40.
- [37] Kocher, M., Sutter, M., Wakolbinger, F. (2014). Social learning in beauty-contest games. **Southern Economic Journal** 80(3): 586-613.
- [36] Kocher, M., Pahlke, J., Trautmann, S. (2013). Tempus fugit: Time pressure in risky decisions. **Management Science** 59(10): 2380-2391.
- [35] Balafoutas, L., Kocher, M., Putterman, L., Sutter, M. (2013). Equality, equity, or incentives: an experiment. **European Economic Review** 60(1): 32-51.
- [34] Heinemann, F., Kocher, M. (2013). Tax compliance under tax regime changes. **International Tax and Public Finance** 20(2): 225-246.
- [33] Kocher, M., Pogrebná, G., Sutter, M. (2013). Other-regarding preferences and management styles. **Journal of Economic Behavior and Organization** 88(1): 109-132.
- [32] Sutter, M., Kocher, M., Glätzle-Rützler, D., Trautmann, S. (2013). Impatience and uncertainty: experimental decisions predict adolescents' field behavior. **American Economic Review** 103(1): 510-531.
- [31] Kocher, M., Trautmann, S. (2013). Selection in auctions for risky and ambiguous prospects. **Economic Inquiry** 51(1): 882-895.
- [30] Kocher, M., Lenz, V., Sutter, M. (2012). Psychological pressure in competitive environments: New evidence from randomized natural experiments. **Management Science** 58(8): 1585-1591.
- [29] Kugler, T., Kausel, E., Kocher, M. (2012). Are groups more rational than individuals? A review of interactive decision making in groups. **WIREs Cognitive Science** 3(4): 471-482.
- [28] Dittrich, D., Güth, W., Kocher, M., Pezaris-Christou, P. (2012). Loss aversion and learning to bid. **Economica** 79(314): 226-257.
- [27] Kocher, M., Martinsson, P., Visser, M. (2012). Social background, cooperative behavior, and norm enforcement. **Journal of Economic Behavior and Organization** 81(2): 341-354.
- [26] Angelova, V., Güth, W., Kocher, M. (2012). Co-employment of permanently and temporarily employed agents. **Labour Economics** 19(1): 48-58.
- [25] Sutter, M., Haigner, S., Kocher, M. (2010). Choosing the stick or the carrot? Endogenous institutional choice in social dilemma situations. **Review of Economic Studies** 77(4): 1540-1566. [among the 10 most cited papers in ReStud 2009-2012]
- [24] Sutter, M., Bosman, R., Kocher, M., van Winden, F. (2009). Gender pairing in bargaining. Beware the same sex! **Experimental Economics** 12(3): 318-331.
- [23] Sutter, M., Kocher, M., Strauß, S. (2009). Individuals and teams in UMTS-license auctions. **Oxford Economic Papers** 61(2): 380-394.
- [22] Luhan, W., Kocher, M., Sutter, M. (2009). Group polarization in the team dictator game reconsidered. **Experimental Economics** 12(1): 26-41.
- [21] Kocher, M., Cherry, T., Kroll, S., Netzer, R., Sutter, M. (2008). Conditional cooperation on three continents. **Economics Letters** 101(3): 175-178.
- [20] Kocher, M., Martinsson, P., Visser, M. (2008). Does stake size matter for cooperation and punishment? **Economics Letters** 99(3): 508-511.
- [19] Davies, J., Kocher, M., Sutter, M. (2008). Economics research in Canada: A long-run assessment of journal

- publications. **Canadian Journal of Economics** 41(1): 22-45.
- [18] Sutter, M., Kocher, M. (2007). Trust and trustworthiness across different age groups. **Games and Economic Behavior** 59(2): 364-382. [among the three most cited papers by Research Fellows of the Tinbergen Institute 2007-2012]
- [17] Kugler, T., Bornstein, G., Kocher, M., Sutter, M. (2007). Trust between individuals and groups: Groups are less trusting than individuals but just as trustworthy. **Journal of Economic Psychology** 28(6): 646-657.
- [16] Kocher, M., Sutter, M. (2007). Individual versus group behavior and the role of the decision making process in gift-exchange experiments. **Empirica** 34(1): 63-88.
- [15] Kocher, M., Strauß, S., Sutter, M. (2006). Individual or team decision-making – Causes and consequences of self-selection. **Games and Economic Behavior** 56(2): 259-270.
- [14] Kocher, M., Sutter, M. (2006). Time is money – Time pressure, incentives, and the quality of decision making. **Journal of Economic Behavior and Organization** 61(3): 375-392.
- [13] Kocher, M., Luptacik, M., Sutter, M. (2006). Measuring productivity of research in economics. A cross-country study using DEA. **Socio-Economic Planning Sciences** 40(4): 314-332.
- [12] Kocher, M., Sutter, M. (2005). The decision maker matters. Individual versus team behavior in experimental beauty-contest games. **Economic Journal** 115(1): 200-223.¹
- [11] Sutter, M., Kocher, M. (2004). Patterns of co-authorship among economics department in the U.S. **Applied Economics** 36(4): 327-334.
- [10] Haas, D., Kocher, M., Sutter, M. (2004). Measuring efficiency of German football teams by Data Envelopment Analysis. **Central European Journal of Operations Research** 12(3): 251-268.
- [9] Sutter, M., Kocher, M. (2004). Favoritism of agents – The case of referees' home bias. **Journal of Economic Psychology** 25(4): 461-469.
- [8] Huber, G., Kocher, M., Sutter, M. (2003). Government strength, power dispersion in governments and budget deficits in OECD-countries. A voting power approach. **Public Choice** 116(3-4): 333-350.
- [7] Sutter, M., Kocher, M., Strauß, S. (2003). Bargaining under time pressure in an experimental ultimatum game. **Economics Letters** 81(3): 341-347.
- [6] Kocher, M., Sutter, M. (2002). Lack of standardization in informetric research: Reply. **Scientometrics** 55(2): 329-331.
- [5] Sutter, M., Kocher, M., Mrcic, R. (2002). Representation and educational background of European economists in top journals of economics. **Empirica** 29(4): 275-288.
- [4] Güth, W., Kocher, M., Sutter, M. (2002). Experimental 'beauty contests' with homogeneous and heterogeneous players and with interior and boundary equilibria. **Economics Letters** 74(2): 219-228.
- [3] Kocher, M., Sutter, M. (2001). The institutional concentration of authors in top journals of economics during the last two decades. **Economic Journal** 111(2): F405-421.
- [2] Sutter, M., Kocher, M. (2001). Tools for evaluating research output: Are citation-based rankings of economics journals stable? **Evaluation Review** 25(5): 555-566.
- [1] Sutter, M., Kocher, M. (2001). Power laws of research output. Evidence for journals of economics. **Scientometrics** 51(2): 405-414.

REVISE AND RESUBMIT

- [3] Karagözoğlu, E., Kocher, M. (2015). Bargaining under time pressure. **European Economic Review**.
- [2] Kocher, M., Tan, F., Yu, J. (2014). Providing global public goods: Electoral delegation and cooperation. **Economic Inquiry**.
- [1] Kocher, M., Poulsen, O., Zizzo, D. (2014). Social preferences, accountability, and wage bargaining. **Social Choice and Welfare**.

SUBMITTED

- [8] Kocher, M., Schudy, S., Spantig, L. (2016). I lie? We lie! Why? Experimental evidence on a dishonesty shift in groups.
- [7] Kocher, M., Lucks, K., Schindler, D. (2016). Unleashing animal spirits – Self-control and overpricing in experimental asset markets.
- [6] Alem, Y., Eggert, H., Kocher, M., Ruhinduka, R. (2016). Why (field) experiments on unethical behavior are important: Comparing stated and revealed behavior.
- [5] Kocher, M., Krawczyk, M., Le Lec, F. (2014). Sharing or gambling? On risk attitudes in social contexts.
- [4] Kocher, M., Lahno, A. M., Trautmann, S. T. (2015). Ambiguity aversion is the exception.
- [3] Kocher, M., Luhan, W., Sutter, M. (2012). Testing a forgotten aspect of Akerlof's gift exchange hypothesis: Relational contracts with individual and uniform wages.
- [2] Dittrich, D., Kocher, M. (2012). Monitoring and pay: An experiment on employee performance under endogenous supervision.
- [1] Sutter, M., Feri, F., Kocher, M., Martinsson, P., Nordblom, K., Glätzle-Rützler, D. (2012). Social preferences in childhood and adolescence – A large-scale experiment.

PAPERS IN NON-REFEREED JOURNALS AND BOOK CONTRIBUTIONS

¹ Reprinted in: Sadrieh, A., Weimann, J. (2008, eds.). *Experimental economics in Germany, Austria and Switzerland*, Metropolis Verlag, Marburg: 55-80.

- [20] Holler, M., Kocher, M., Sieberg, K. (2016). Welcome to the Future of *Homo Oeconomicus*. **Homo Oeconomicus** 33(1-2): 1-2.
- [19] Kocher, M., Schulz-Hardt, S. (2016). The Journal of Economic Psychology: Challenges and opportunities for the next five years. **Journal of Economic Psychology** 52(1): A1-A4.
- [18] Kocher, M. (2015). Verhaltensökonomik und Wirtschaftspolitik. **Ifo Schnelldienst** 68(24): 6-9.
- [17] Kocher, M. (2015). How trust in social dilemmas evolves with age. In: Van Lange, P. A. M., Rockenbach, B., Yamagishi, T. (eds.). *Social dilemmas: New perspectives on trust*, Oxford University Press, New York.
- [16] Güth, W., Kocher, M. (2015). Ultimatum game. In: Altman (ed.): *Real-world decision making: an encyclopedia of behavioral economics*, Quorum Books, Westport, CT. 451-452.
- [15] Kocher, M. (2015). Treffen Frauen wirtschaftliche Entscheidungen anders als Männer? *Gender Studies* 2015, LMU Munich: 3-6.
- [14] Kocher, M. (2014). Richtig falsch. Verzerrungen, Abweichungen und Fehler bei der Entscheidungsfindung. **Kursbuch** 180: 157-172.
- [13] Dall, S. R. X., Gosling, S. D., Brown, G. D. A., Dingemans, N. J., Erev, I., Kocher, M., Schulz, L., Todd, P. M., Weissing, F. J., Wolf, M. (2012). Variation in decision making. In: Hammerstein/Stevens (eds.). *Evolution and the mechanisms of decision making*, MIT Press, Cambridge, MA. 243-272.
- [12] Kocher, M., Sutter, M. (2010). Introduction to special issue "The economics and psychology of football". **Journal of Economic Psychology** 31(1): 155-157.
- [11] Kocher, M., Lenz, M., Sutter, M. (2008). Performance under pressure: the case of penalty shootouts in football. In: Andersson/Ayton/Schmidt (eds.): *Myths and facts about football: the economics and psychology of the world's greatest sport*, Cambridge Scholars Pub., Cambridge: 61-72.
- [10] Kocher, M., Sutter, M. (2008). Shirt color and team performance in football. In: Andersson/Ayton/Schmidt (eds.): *Myths and facts about football: the economics and psychology of the world's greatest sport*, Cambridge Scholars Pub., Cambridge: 125-130.
- [9] Kocher, M. (2006). Der souveräne Nationalstaat als Akteur im Prozess der Konstitutionalisierung aus Sicht der Ökonomik. In: Busek/Hummer (eds.): *Die Konstitutionalisierung der Verbandsgewalt in der (neuen) Europäischen Union. Rechtliche, politische und ökonomische Konsequenzen der neuen Verfassung der EU*, Böhrer, Wien.
- [8] Margreiter, M., Kocher, M., Pogrebna, G., Sutter, M. (2006). Women in top journals of economics. In: Wohlgemuth (ed.): *Arbeit, Humankapital und Wirtschaftspolitik*, Duncker und Humblot, Berlin: 317-338.
- [7] Kocher, M., Sutter, M. (2005). Spieltheoretische Analyse von Konflikt und Kooperation. **Wirtschaftsdienst - Zeitschrift für Wirtschaftspolitik**, Heft 12: 802-808.
- [6] Kocher, M. (2005). Außenabhängigkeit und der öffentliche Sektor von Kleinstaaten. In: Busek/Hummer (eds.): *Der Kleinstaat als Akteur in den Internationalen Beziehungen*. Liechtenstein - Politische Schriften, Band 39, Verlag der LAG, Schaan: 170-192.
- [5] Kocher, M., Sutter, M., Heregger, U. (2004). Die Bedeutung der Zeitschriftenauswahl für die Evaluation ökonomischer Forschung. In: Backes-Gellner/Moog (eds.): *Ökonomie der Evaluation von Schulen und Hochschulen*, Duncker und Humblot, Berlin: 101-118.
- [4] Kocher, M., Sutter, M. (2003). Zum Einfluss der Stärke und der Fragmentierung von Regierungen auf Defizite und Schulden. **Öffentliches Haushaltswesen**, Heft 3-4: 123-131.
- [3] Mrsic, R., Kocher, M., Sutter, M. (2002). Publish or Perish - Der Anteil einzelner Staaten an der ökonomischen Forschung. **Wirtschaftspolitische Blätter**, Heft 1: 79-86.
- [2] Kocher, M., Sutter, M. (2001). Lotkas Gesetz der wissenschaftlichen Produktivität. **WiSt - Wirtschaftswissenschaftliches Studium**, Heft 3: 157-159.
- [1] Sutter, M., Kocher, M. (2001). Rankings von ökonomischen Zeitschriften. **WiSt - Wirtschaftswissenschaftliches Studium**, Heft 2: 117-120.

BOOKS AND CONSULTANCY REPORTS

- [6] Heinemann, F., Hennighausen, T., Traut-Mattausch, E., Kocher, M., Jonas, E., Frey, D., (2011). *Gerechtigkeitswahrnehmung von Steuer- und Sozialsystemen*. Consultancy Report for Bundesministerium der Finanzen, Germany. Nomos: Baden-Baden.
- [5] Kocher (2004). *Abschätzung der fiskalischen Effekte des geplanten Kongresszentrums Kitzbühel bzw. des damit verbundenen Kongresstourismus auf die Stadtgemeinde Kitzbühel*. Consultancy Report for Kitzbühel-Tourismus.
- [4] Kocher (2003). *Very small countries: Economic success against all odds*. Liechtenstein - Politische Schriften, Band 35, Verlag der LAG, Schaan. (Dissertation)
- [3] Gantner, M., Boor, A., Kocher, M. (2000). *Arbeitslosigkeit in Liechtenstein*. Consultancy Report for the Government of Liechtenstein.
- [2] Gantner, M., Boor, A., Kocher, M. (2000). *Einführung einer leistungsabhängigen Schwerverkehrsabgabe im Fürstentum Liechtenstein*. Consultancy Report for the Government of Liechtenstein.
- [1] Kocher, M. (1998). *Regionale Integration als Büchse der Pandora? Ein wohlfahrts- und politökonomischer Vergleich von Regionalismus und Multilateralismus auf dem Weg zum Freihandel*. Master Thesis – University of Innsbruck.

PAPER-PRESENTATIONS AT CONFERENCES AND UNIVERSITIES

Keynotes:

Workshop "Perspectives from Behavioral and Experimental Economics on Child Development and Education" 2013 (Aarhus) | Economic Science Association 2014 (Auckland) | Workshop "Taxation, Social Norms and Compliance" 2014 (Nuremberg)

Conferences:

American Economic Association 2010 (Atlanta) | American Risk and Insurance Association 2014 (Seattle) | Bildungsökonomischer Ausschuss - Verein für Socialpolitik 2002 (Jena), 2003 (Zürich) | Canadian Economic Association 2001 (Montreal) | EALE 2006 (Prag) | Econometric Society 2003 (Chicago), 2009 (Barcelona), 2010 (Atlanta), 2014 (Philadelphia) | Economic Science Association 2000 (Amsterdam), 2001 (Barcelona), 2002 (Boston), 2003 (Pittsburgh), 2003 (Erfurt), 2004 (Amsterdam), 2005 (Montreal), 2006 (Atlanta), 2006 (Nottingham), 2007 (Rome), 2010 (Copenhagen), 2011 (Luxembourg), 2012 (New York), 2012 (Cologne), 2013 (Tokyo), 2013 (Zurich), 2015 (Sydney) | European Economic Association 2001 (Lausanne), 2004 (Madrid), 2005 (Amsterdam), 2009 (Barcelona), 2010 (Glasgow) | Game Theory Society 2004 (Marseille), 2008 (Chicago) | IAREP/SABE 2006 (Paris), 2010 (Cologne), 2015 (Sibiu), 2016 (Wageningen) | IIPF 2002 (Helsinki) | INEM 2015 (Cape Town) | Nationalökonomische Gesellschaft 2002 (Wien), 2003 (Klagenfurt), 2005 (Innsbruck) | Public Choice Society 2001 (Paris), 2002 (Belgirate), 2003 (Nashville), 2004 (Baltimore), 2004 (Berlin), 2005 (New Orleans), 2007 (Amsterdam), 2009 (Las Vegas) | Risk Theory Society 2015 (Cornell, Ithaca) | Royal Economic Society 2000 (St. Andrews), 2003 (Warwick), 2004 (Swansea), 2006 (Nottingham), 2007 (Warwick) | Social Dilemma Conference 2015 (Brown U, Providence) | Sozialwissenschaftlicher Ausschuss – Verein für Socialpolitik 2006 (Magdeburg), 2008 (Frankfurt) | SPUDM 2005 (Stockholm), 2007 (Warsaw) | Verein für Socialpolitik 2002 (Innsbruck), 2003 (Zürich), 2006 (Bayreuth), 2007 (Munich), 2013 (Düsseldorf) | Western Economic Association 2002 (Seattle).

Symposia, workshops, seminar presentations at universities:

Arne Ryde Symposium on Experimental Economics 2000 (Lund) | BEGG Workshop, Gothenburg 2016 | Bilkent University, Ankara 2014 | California State University at Sacramento 2005 | CATIE (Turrialba) 2014 | Center for Small State Studies 2004 (Reykjavik) | CESifo Research Area Conference in Behavioral Economics 2012, 2015 (Munich) | Colorado State University 2008 (Fort Collins) | DIW Berlin (2012) | ENABLE Symposium 2006 (Amsterdam), 2007 (Zurich) | ENABLE Workshop 2007 (Mannheim) | Ernst Strüngmann Forum 2011 (Frankfurt) | ESI Spring Workshop 2007, 2008 (Jena) | ETH Zurich 2015 | EWEBE 2008 (Innsbruck), 2009 (Barcelona), 2011 (Munich), 2013 (Frankfurt), 2014 (London), 2016 (Cologne) | Fachreferententagung Wirtschaftswissenschaften 2010 (Vienna) | Florence Workshop on Behavioral and Experimental Economics 2013 (Florence) | Frankfurt School of Finance and Management 2014 | GATE, CNRS, Lyon 2009, 2015 | Georgetown University, Campus Doha 2013 | IMEBE 2008 (Alicante), 2009 (Granada), 2011 (Barcelona) | JITE Workshop "Beyond Privacy" 2015 (Edinburgh) | Kleinstaatensymposium 2003 (St. Gallen) | Liechtenstein-Institut 2001, 2003 | Max-Planck-Institute for Economics Jena 2002, 2004, 2011 | M-BEES 2009 (Maastricht) | Monash University 2012, 2016 | Morality, Incentives and Unethical Behavior Conference, UCSD 2015 | Psychoeconomics, Zeppelin University, Friedrichshafen 2013 | Queensland University of Technology, Brisbane 2012, 2013, 2014, 2015, 2016 | Royal Melbourne Institute of Technology 2015 | Science of Philanthropy Conference, University of Chicago 2013 | Sino-German Workshop on Experimental and Behavioral Economics 2010 (Chengdu) | Start-Preis 2007 (Vienna) | Technical University of Munich 2016 | Tilburg University 2012, 2015 | University of Adelaide 2106 | University of Amsterdam 2006, 2007, 2011 (20 years CREED) | University of Arizona at Tucson 2005, 2006, 2012, 2014 | University of Auckland 2012, 2015 | University of Augsburg 2012 | University of Bamberg 2014 | University of Bayreuth 2008 | University of Brussels 2011 | University of California, San Diego 2010 | University of Canterbury, Christchurch 2012 | University of Chicago 2016 | University of Cergy-Pontoise 2009 | University of Cologne 2006, 2009, 2016 | University of Copenhagen 2014 | University of Duisburg-Essen 2012 | University of East Anglia 2010, 2011 | University of Edinburgh 2007 | University of Erlangen-Nürnberg 2009, 2010 | University of Gothenburg 2005, 2006, 2009, 2011, 2012, 2013 | University of Göttingen 2007, 2011, 2012 | University of Granada 2011 | University of Hamburg 2006, 2006, 2014 | University of Hannover 2006 | University of Hawai'i 2012 | University of Heidelberg 2009, 2014 | University of Innsbruck 2000, 2002, 2004, 2008, 2014 | University of Lausanne 2009 | University of Linz 2010 | University of London, Royal Holloway 2010 | University of Maastricht 2010 | University of Magdeburg 2015 | University of Mannheim 2011, 2015 | University of Melbourne 2012, 2016 | University of Michigan, Ann Arbor 2013 | University of Munich 2006, 2007, 2008, 2010 | University of New South Wales 2012 | University of Nottingham 2010 | University of Otago, Dunedin 2012 | University of Paderborn 2009 | University of Passau 2013 | University of Queensland, Brisbane 2015 | University of Regensburg 2012 | University of Rostock 2012 | University of Rotterdam 2006 | University of Salzburg 2014 | University of Sydney 2014 | University of Ulm 2009 | University of Vienna 2008, 2012 | University of Zurich 2007 | Victoria University Wellington 2012 | Workshop on Bargaining Theory and Experiments 2016 (Ankara) | Workshop on Behavioral Public Economics 2013 (Vienna) | Workshop on Competition and Gender 2011 (Innsbruck) | Workshop on Experimental Economics 2002 (Jena) | Workshop on Incentives, Motivation and Cooperation 2013, 2015 (Stavanger) | Workshop on Policy Experiments 2014 (Helsinki) | Workshop on Prosocial Behavior 2011 (Southampton) | Workshop on Public Finance 2006 (Innsbruck) | Workshop on Reciprocity 2007 (Milan) | Workshop Theorien der Sozialpolitik auf dem Prüfstand 2015 (Darmstadt) | Zeuthen Workshop on Behavioral Economics 2002 (Copenhagen) | ZEW 2005, 2008 (Mannheim).

For a non-scientific audience/consultancy work:

Austrian Government 2015 (Vienna) | Bundesministerium für Familien und Jugend 2015 (Vienna) | Commerzbank 2011 (Frankfurt) | Diversity Day 2016 (Munich) | Eliteakademie Bayern Alumnus 2013 (Munich) | European Forum Alpbach 2005 (Innsbruck), 2012 (Alpbach), 2016 (Alpbach) | Hypo Vereinsbank Corporate Treasury Sales Forum 2011 (Munich) | Freiheit als Beschäftigter - unter welchen Mechanismen 2014 (Heidelberg) | Leadership Meets University 2013 (Munich) | Mind Symposium 2009 (Munich) | Nestlé-Preis 2003 (Innsbruck) | Public Management Impulse – FH Oberösterreich 2011 (Linz) | Volvo Finance Council 2013 (Göteborg)

REFEREING

Journals: American Economic Review (Excellence in Refereeing Award) | Behavioral Processes | B.E. Journal of Economic Analysis & Policy | Biology Letters | CEJOR | CESifo Economic Studies | Constitutional Political Economy | Development Policy Review | Eastern Economic Journal | Ecological Economics | Econometrica | Economica | Economic Journal | Economic Theory | Econ Journal Watch | Economic Inquiry | Economics of Governance | Economics Letters | Education Economics Journal | Empirica | Empirical Economics | European Economic Review | Experimental Economics | FinanzArchiv | Games and Economic Behavior | German Economic Review | Home Oeconomicus | IJMDM | International Game Theory Review | International Journal of the Economics of Business | International Journal of Behavioral Decisions Making | Journal of Econometrics | Journal of Economic Behavior and Organization (Excellence in Refereeing Award) | Journal of Conflict Resolution | Journal of Economic Dynamics and Control | Journal of Economic Surveys | Journal of the European Economic Association | Journal of Economic Psychology | Journal of Environmental Economics and Management | Journal of Experimental Political Science | Journal of Experimental Social Psychology | Journal of General Psychology | Journal of Industrial Organization | Journal of Institutional and Theoretical Economics | Journal of Law, Economics, and Organization | Journal of Political Economy | Journal of Psychology | Journal of Public Economics | Journal of Risk and Insurance | Journal of Risk and Uncertainty | Journal of Sports Economics | Journal of Socio-Economics | Kyklos | Management Science | PNAS | Psychology and Aging | Public Choice | Rand Journal of Economics | Rationality, Markets and Morals | Resource and Energy Economics | Review of Behavioral Economics | Review of Economic Studies | Review of Industrial Organization | Review of Managerial Science | Scandinavian Journal of Economics | Schmalenbach Business Review | Small Group Research | Social Choice and Welfare | Social Science Research | Socio-Economic Planning Sciences | Southern Economic Journal | Sport and Society.

Organizations: Agence Nationale de la Recherche | American Risk and Insurance Association, Annual Meeting 2014 | Austrian Economic Association NOeG, Annual Meeting 2013 | Behavioral Insurance Workshop, Munich 2014 | British Academy | Cambridge University Press | DAAD | Danish Council for Independent Research | Deutsche Forschungsgemeinschaft | ESRC | European Commission | European Economic Association Annual Meeting 2016 | European Science Foundation | Fritz Thyssen Stiftung | German-Israeli Foundation for Scientific Research and Development | IAREP/SABE Annual Meeting 2016 | International Congress of Applied Psychology 2014 | Israeli Science Foundation | Joachim-Herz-Wirtschaftspreis Jury | Max-Planck Society | National Science Foundation | Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NOW) | Oesterreichische Nationalbank | Österreichische Akademie der Wissenschaft (Austrian Academy of Science) | Palgrave Macmillan | Research Council of Norway | Research Promotion Foundation Cyprus | Social Sciences and Humanities Research Council of Canada | Studienstiftung | Swiss National Science Foundation | Tiroler Wissenschaftsfonds | University of Zurich | Verein für Socialpolitik, Annual Meeting 2009, 2014 | Verlag der LAG | Volkswagenstiftung | Wellcome Trust | Witt Award Committee, ARIA | Zentrum für Europäische Wirtschaftsforschung.

ORGANIZATION OF SCIENTIFIC EVENTS

- Bavarian Micro Day, University of Munich 2016
- CAS Workshop on “Moral Behavior: Children and Adults”, Center for Advanced Studies, University of Munich 2015
- CAS Workshop on “Time in Economic Decision Making”, Center for Advanced Studies, University of Munich 2014
- Scientific Review Committee, CEAR/MRIC Behavioral Insurance Workshop, University of Munich 2014
- Organizer Hans-Möller-Seminar, Department of Economics, University of Munich (2011-2013)
- 6th European Workshop on Experimental and Behavioral Economics (EWEBE), University of Munich 2011
- Economic Science Association (ESA) European Meeting, University of Innsbruck 2009
- 3rd European Workshop on Experimental and Behavioral Economics (EWEBE), University of Innsbruck 2008
- European Science Foundation Exploratory Workshop on Individual and Team Decisions in Economics 2008
- Organizer of several research seminars (Innsbruck and Munich), workshops and public understanding of science events (Science Days etc.).

SELECTED MEDIA COVERAGE OF RESEARCH RESULTS AND OWN CONTRIBUTIONS TO THE MEDIA

- „Der perfekte Professor.“ **ARD alpha**, 12. November 2015
- „Notizbuch: Mehr arbeiten, um besser zu leben.“ **Bayern 2**, 28. October 2015
- „Karmasin vertraut jetzt auf Verhaltensökonomie.“ **Der Standard**, 11. September 2015
- „Erkenntnisse über die Beschleunigung des Lebens.“ **Deutschlandfunk**, 13. August 2015
- „Reinen griechischen Wein einschenken.“ **Der Standard**, 07. July 2015

- „Zeitdruck tut gut.“ **Frankfurter Allgemeine Sonntagszeitung**, 24. May 2015
- „Bei fallenden Preisen müssen auch die Löhne fallen“. **Hannoversche Allgemeine Zeitung**, 30. January 2015
- Die Gefahr der Deflationsspirale“. **Märkische Allgemeine Zeitung**, 28. January 2015
- Die Macht des Irrationalen. **Einsichten. Das Forschungsmagazin**. 1/2014.
- ¿Afecta el tiempo las decisiones financieras? **El Economista**, 27. August 2013
- Ökonomie 2.0 – Evidenzbasierte Wirtschaftspolitik. **science.orf.at**, 06. August 2013
- König Kunde in Nöten. **Focus**, 03. June 2013
- Erst der Elektroschock, dann der Kuss. **Bild der Wissenschaft**, 21. May 2013
- So dumm sind wir nun auch wieder nicht. **Frankfurter Allgemeine Zeitung**, 23. April 2013
- Made in Germany. **Deutsche Welle-TV**, 16. April 2013
- Das Antispiel. **Süddeutsche Zeitung Magazin**, 14. April 2013
- Entscheidungen: Nach welchen Kriterien wir wählen. **3-sat** (scobel), 10. April 2013
- Abenteuer Forschung: Geliebte Gefahr – Das Spiel mit dem Risiko. **ZDF**, 26. March 2013
- Virtuelle Währungen steigern die Konsumfreude. **DRadio Wissen**, 05. March 2013
- Das digitale Dominospiel. **taz**, 31. January 2013
- Campus Magazin. **BR alpha**, 29. January 2013
- Faszination Wissen: Arme müssen draußen bleiben. Erkenntnisse der Armutsforschung in Deutschland. **BR-Fernsehen**, 28. October 2012; **Arte**, 20. November 2012; **3-sat**, 12. February 2013.
- EU-Prognosenstreit: Euro behalten oder nicht. **Der Standard**, 01. August 2012.
- Zündfunk. Angst vor der Krise in Europa. **Bayern 2**, 14. June 2012.
- Schwaben & Altbayern aktuell. **BR-Fernsehen**, 08. June 2012.
- Verhaltensökonomie. Studio talk. **Bayern 2 Wissen**, 18. May 2012.
- Cognitive skills, self-control, and life outcomes: The early detection of at-risk youth. **VOX-EU**, 16. April 2012.
- Fußballforschung: Elfmeter **BR-Fernsehen**, 12. April 2012.
- Wie wirkt Werbung? - Hinter den Kulissen einer Milliarden-Branche. **Süddeutsche TV on VOX**, 25. February 2012.
- Leben auf Pump - Schulden um jeden Preis? **Bayern alpha**, 31. October 2011
- Europe nears agreement on bailout fund that may be inadequate. **New York Times**, 27. September 2011.
- Games young people play: experimental evidence of children's attitudes to risk, time and trust. **VOX-EU**, 6. May 2011 (discussed on Freakonomics Blog 13. May 2011)
- Notizbuch Ölpest im Golf von Mexiko. **Bayern 2**, 23. July 2010
- Den Blasen auf der Spur. **Focus**, 09. June 2010
- Domenech et la science économique. **Le Monde**, 02. June 2010
- L'économists rate son péno. **L'Equipe**, 02. June 2010
- RadioWissen. Neuroökonomie. **Bayern 2**, 14. May 2010.
- Volkswirte sind Multitalente. **Deutschland Radio**, 29. April 2010
- Der Mittag – Ökosteuer. **Bayern 3**, 12. April 2010.
- Notizbuch Spieltheorie. **Bayern 2**, 03. February 2010.
- Martin Kocher – Der Vertrauensmann. **Handelsblatt**, 11. January 2009.
- Schönheitswettbewerbe im Hörsaal. **Handelsblatt**, 07. January 2009
- Live-Interview zum Banken-Rettungspaket. **n-tv Mittagsnachrichten**, 20. October 2008.
- Interview zum Banken-Rettungspaket. **mdr-info**, 19. October 2008.
- Fact or fiction? ‚Form‘ in football. **The Independent**, 08. October 2008.
- 20.000 Blitzzentscheidungen pro Tag. **Wirtschaftswoche**, 07. July 2008.
- Fußballistik: Das Trikot. **Neue Zürcher Zeitung (NZZ)**, 23. June 2008.
- Fußballforscher. **Österreichischer Rundfunk (ORF)**, 12. and 14. June 2008.
- Fußballmythen entzaubert. **Spiegel Online**, 04. June 2008.
- K(!)eine Chance für Österreich. **Die Furche**, 27. May 2008.
- Schiedsrichter wollen geliebt werden. **Handelsblatt**, 29. May 2007.
- "Gleicher Job, gleiches Geld" macht Sinn. **Die Welt**, 20. November 2006.
- Vertrauen und Ökonomie. **Ö1 Dimensionen**, 3. November 2006.
- Warum Sie Ihrem Kind lieber nicht trauen sollten. **Handelsblatt**, 9. October 2006.
- Spieltheoretische Analyse von Konflikt und Kooperation. **ORF ON Science**, 9. December 2005.
- Geben will gelernt sein. **Bild der Wissenschaft** 9/2005.
- Ekonomiforskare avslöjar: domare gynnar hemmalaget. **Dagens industri**, 25. August 2005.
- Group decision making. **The London Times**, 10. March 2005.
- Sex and the search for a better deal. **The Guardian**, 7. April 2004.
- Hakemlerin ev sahibi takım lehinde düdük çaldığı resmen kanıtlandı. **Hürriyet**, 14. June 2003.
- Home bias of football referees. **BBC London - Sports**, 11. June 2003.
- Der zwölfte Mann. **Die ZEIT**, 5. June 2003.
- German referees favour home teams. **CNN Sports Illustrated**, 4. June 2003.
- Diskriminierung: Warum Schiedsrichter oft ungerecht pfeifen. **ORF ON Science**. 27. May 2003.
- Schulden, Defizite und Regierungsform. **Ö1 Mittagsjournal/ORF-Text**, 12. February 2003.
- Spieltheorie. **Ö1 Dimensionen**, 23. January 2003.
- Effizienz muss sich nicht in der Tabelle zeigen. Studie belegt: Viele Vereine machen zuwenig aus ihren finanziellen Möglichkeiten. **Süddeutsche Zeitung**, 7. September 2001.
- Less ink for U.S. Economists. **Business Week**, 30. July 2001.
- European boost as US loosens grip on research. **The Guardian**, 21. June 2001.
- Europas Ökonomen holen auf. **Frankfurter Allgemeine Zeitung**, 12. July 2000.

SUPERVISOR OF DOCTORAL THESIS (COMPLETED)

Supervision as first supervisor: Jan Schikora (now at HVB), Julius Pahlke (Deutsche Bahn), Sebastian Strasser (Swiss Re), Dominik Matzat (Bundesnetzagentur), Gerhard Riewe (University of Munich), Amrei Marie Lahno (Allianz), Bianca Kern, Gökhan Aydogan (Arizona State University), Jing Yu, Konstantin Lucks
Joint supervision: Sabine Strauß (now at BTV), Verena Waldner (Bosch), Florian Wakolbinger (U Linz), Stefan Haigner (Gesellschaft für angewandte Wirtschaftsforschung), Wolfgang Luhan (U Bochum), Michael Trausnitz (BMW)
External committee member: Fangfang Tan, at U Tilburg (now at Facebook), Joris Gillet, at U Amsterdam (Middlesex U), Simone Quercia, at U Nottingham (U Bonn), Miguel Luzuriaga, at U Stavanger (U Stavanger), Emre Koç, at U Tilburg, Manuela Oberauer at U Innsbruck

POSTDOCS AND ASSISTANT PROFESSORS IN MY TEAM (AT LMU MUNICH)

Marta Serra-Garcia (now at UCSD), Ferdinand Vieider (now at U Reading), Eva van den Broek (now at U Wageningen), Simeon Schudy, Vojtech Bartos

Teaching: Martin G. Kocher

| No. | Term | Course | Hours | Evaluation ^a | SA ^b |
|------|---------|---|-------|-------------------------|-----------------|
| [1] | 1999 | Politische Ökonomie III [<i>Political Economics</i>] | 2x30 | 1.2, 1.3 | 1 |
| [2] | 1999/00 | Finanzwissenschaft [<i>Public Finance</i>] | 2x30 | 1.4, 1.5 | 2 |
| [3] | 2000 | Politische Ökonomie III | 3x30 | 1.5, 1.7, 1.5 | 1 |
| [4] | 2000/01 | Finanzwissenschaft | 2x30 | 1.2, 1.3 | 2 |
| [5] | 2001 | Politische Ökonomie III | 2x30 | 1.5, 1.6 | 1 |
| [6] | 2001/02 | VWL I [<i>Economics I</i>] | 3x30 | 1.6, 1.9, 2.0 | 1 |
| [7] | 2002 | VWL III | 45 | 1.4 | 1 |
| [8] | 2002/03 | VWL I | 30 | 1.7 | 1 |
| [9] | 2002/03 | VWL III | 30 | 1.3 | 1 |
| [10] | 2003 | VWL III | 30 | 1.6 | 1 |
| [11] | 2003/04 | VWL I | 30 | 1.5 | 1 |
| [12] | 2003/04 | VWL III | 30 | 1.7 | 1 |
| [13] | 2004 | VWL III | 75 | 2.2, 1.3 | 1 |
| [14] | 2004 | Vertiefung Empirische u. Experimentelle Finanzwissenschaft [<i>Empir. a. Experim. Public Finance</i>] | 75 | 2.0, 1.9 | 2 |
| [15] | 2004/05 | VWL III | 30 | 1.6 | 1 |
| [16] | 2004/05 | Aufbau Empirische Finanzwissenschaft | 75 | 1.4, 1.7 | 2 |
| [17] | 2005 | VWL III | 75 | n.a. | 1 |
| [18] | 2005 | Vertiefung Empirische Finanzwissenschaft | 75 | n.a. | 2 |
| [19] | 2005/06 | Public Economics ^c | 45 | n.a. | 2 |
| [20] | 2007 | Vertiefung Empirische Finanzwissenschaft | 30 | n.a. | 2 |
| [21] | 2007/08 | Behavioral and Experimental Economics ^c | 75 | 1.1, 1.3 | Ph.D. |
| [22] | 2007/08 | Research Strategy Seminar ^c | 30 | n.a. | Ph.D. |
| [23] | 2007/08 | Cooperation ^c | 30 | n.a. | Ph.D. |
| [24] | 2008 | AVWL I [<i>Intermediate Microeconomics</i>] | 45 | 1.2 | 1 |
| [25] | 2008 | Experimentelle Wirtschaftsforschung [<i>Experimental Econ.</i>] | 30 | 1.3 | 2 |
| [26] | 2008 | Experimentelle Wirtschaftsforschung | 30 | 1.4 | 2 |
| [27] | 2008 | Research Strategy Seminar ^c | 30 | n.a. | Ph.D. |
| [28] | 2008/09 | Behavioral and Experimental Economics ^c | 75 | 1.1 & 1.1 | Ph.D. |
| [29] | 2008/09 | Schwerpunktseminar Neuroökonomie [<i>Neuroeconomics</i>] | 45 | 1.2 | 2 |
| [30] | 2009 | Mikroökonomie I [<i>Microeconomics I</i>] | 60 | 1.4 | 1 |
| [31] | 2009 | Experimentelle Wirtschaftsforschung | 45 | 1.2 | 2 |
| [32] | 2009/10 | Managerial Economics ^c | 60 | n.a. | 2 |
| [33] | 2010/11 | Economic Theory ^c | 30 | 4 out of 5 ^d | 2 |
| [34] | 2010/11 | Introductory Economic Psychology ^c | 10 | n.a. | 1 |
| [35] | 2011 | Behavioral and Experimental Economics ^c | 45 | 1.8 | Ph.D. |
| [36] | 2011 | Schlüsselqualifikationen [<i>Key qualifications</i>] | 15 | n.a. | 1 |
| [37] | 2012 | Mikroökonomie I [<i>Microeconomics I</i>] | 60 | 1.5 | 1 |
| [38] | 2012/13 | Advanced Microeconomics | 30 | 1.6 | 2 |
| [39] | 2012/13 | Behavioral Economics | 30 | 1.4 | Ph.D. |
| [40] | 2013 | Mikroökonomie I [<i>Microeconomics I</i>] | 60 | 1.5 | 1 |
| [41] | 2013 | Advanced Seminar: Bounded rationality | 60 | 1.1 | 2 |
| [42] | 2013/14 | Schwerpunktseminar Verhaltensökonomik [Behavioral economics] | 60 | 1.1 | 1 |
| [43] | 2013/14 | Behavioral Theory | 10 | n.a. | 2 |
| [44] | 2014 | Contest Theory and Experiments | 30 | 1.3 | 2 |
| [45] | 2014 | Individual Determinants of Labor Productivity | 15 | n.a. | 2/PhD |
| [46] | 2014/15 | Mikroökonomie I [<i>Microeconomics I</i>] | 60 | 1.3 | 1 |
| [47] | 2014/15 | Empirical Gender Studies in Economics – Lecture | 30 | 1.1 | 2/PhD |
| [48] | 2014/15 | Empirical Gender Studies in Economics – Tutorial | 30 | 1.4 | 2/PhD |
| [49] | 2015 | Schwerpunktseminar Solving Social Dilemmas | 60 | 1.4 | 1 |
| [50] | 2015 | Behavioral and Experimental Economics | 60 | 1.1 | 2/PhD |
| [51] | 2015 | Research Workshop Graduate School | 30 | n.a. | Ph.D. |
| [52] | 2015 | Individual Determinants of Labor Productivity | 15 | n.a. | Ph.D. |
| [53] | 2015/16 | Behavioral Economics: Bargaining Theory – Lecture and Tutorial | 60 | 2.0 | 2/PhD |
| [54] | 2016/17 | Behavioral and Experimental Economics | 60 | | 2/PhD |

^a Teaching evaluations on a scale from 'Very Good (1)' to 'Insufficient (5)' [or (6)]. Rounded to one decimal.

^b SA = Studienabschnitt (1 = Grundstudium (1. Studienabschnitt, Bachelor); 2 = Hauptstudium (2. Studienabschnitt, Master); Ph.D. = Ph.D./Doctorate).

^c Taught in English.

^d Coded in reverse. "5" is best.

Courses [1] – [18] and [20] have been taught at the University of Innsbruck, course [19] at the University of Amsterdam, courses [21] – [32] as well as [35] – [54] at the University of Munich (partly at the Munich Graduate School of Economics), and courses [33] and [34] have been taught at the University of East Anglia.

Additional teaching: Bayerische Eliteakademie ("Vertrauensdozent LMU"), European Forum Alpbach, Management Center Innsbruck, Studienstiftung, University of Aarhus, University of Gothenburg, Queensland University of Technology, IMPRS Adapting Behavior in a Fundamentally Uncertain World.