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These forward-looking statements include, but are not limited to, statements regarding estimates and forecasts of financial and operational metrics, projections of market opportunity, market share and product sales, expectations and timing related to commercial product launches, including the start of production and launch of the Lucid Air and any future products, the performance, range, autonomous driving and other features of the Lucid Air, future market opportunities, including with respect to energy storage systems and automotive partnerships, future manufacturing capabilities and facilities, future sales channels and strategies, future market launches and expansion, potential benefits of the proposed transactions and PIPE investment (collectively, the "proposed" transactions") and the potential success of Lucid's go-to-market strategy, and expectations related to the terms and timing of the proposed transactions. 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Ranges for Lucid vehicles in this presentation are projected EPA estimated ranges and are made using an approximation of an EPA test cycle. Lucid vehicles are in pre-production, and specifications (including range) are subject to change. Final EPA estimated ranges for Lucid vehicles are not available. Certain vehicle performance characteristics included in this presentation are not available in every trim.

#### Additional Information About the Proposed Transactions and Where to Find It

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## Today's Presenters



Peter Rawlinson CEO, CTO







- Automotive Industry
   Executive with +30 years of experience
- Previous Vice President of Vehicle Engineering at Tesla and Chief Engineer of the Model S



Derek Jenkins
SENIOR VICE PRESIDENT OF DESIGN





- Leads Lucid's design, brand creative and brand strategy
- Previous Director of Design at Mazda North America Operations



Michael Smuts
VICE PRESIDENT OF FINANCE



- Effective Finance Executive with +25 years of experience
- Previous Global Director of Cost Optimization at Ford Motor Company

Lucid's mission is to inspire the adoption of sustainable transportation by creating the most captivating luxury electric vehicles centered around the human experience.

Lucid's first product, the Lucid Air, is on track for expected production and deliveries in 2H 2O21.



## CHURCHILL CAPITAL IV

## Our Value Proposition

## Pioneer in Equity Vehicles

Differentiated business partnership model and first GP team focused purely on public equity vehicles

## Experienced Dealmaker

Leading expertise leveraging our strategic and transaction experience on behalf of our clients

### **Strong Sourcing Capability**

Renowned base of operating partners with extensive access to global network of industry leaders

### Value Creation Playbook

Lineup of former senior executives of S&P500 companies with deep operational expertise across sectors

## Proven Management Partner

Interests aligned with and skills complementary to those of our target's existing management teams

#### Track Record of Success

Demonstrated history of acquiring and running high-growth, viable businesses at scale

#### Note: Public company filings and FactSet data as of February 19, 2021.

### Successful Track Record

Asset	Clarivate Analytics	skillsoft* + Global Knowledge.	<b>Multi</b> Plan.
Vehicle	CHURCHILL CAPITAL I	CHURCHILL CAPITAL II	CHURCHILL CAPITAL III
Acquisition Announced	January 2019	October 2020	July 2020
Sector	Info Services	Education Technology	Transaction Processing / Healthcare
Transaction Size	\$4B	\$1.7B	\$11B
High Value of IPO Capital 1)	\$2,837 / 311%	\$860 / 25%	\$1,383 / 26%

CHURCHILL CAPITAL IV Raised July 2020	\$2.1B	\$52.94 / sh.		
CHURCHILL CAPITAL V Raised December 2020	\$50	00mm		
CHURCHILL CAPITAL VI Raised February 2021	\$5	\$552mm		
CHURCHILL CAPITAL VII Raised February 2021		\$1.4bn		
176% Return on IPO Capital To Date				

<sup>1)</sup> Represents return percentage calculated based on Churchill Cap. unit price at IPO and the peak market value of the corresponding common share and warrant units.

Lucid, a leader in EV technologies, defines a new generation of EVs, ushering in a new paradigm for the automotive industry.

1 Legitimate Track Record

Management team with track record of helping to bring disruptive products to market, including the Tesla Model S and iPhone

2 | Validated Technology

Innovative, validated and race-proven technologies outpace peers and provide competitive advantage

3 Long Term Success

High-end first product, followed by progressively attainable vehicles positions brand for long-term success and growth

4 Established In-house Manufacturing

In-house manufacturing with Arizona factories that are on track for start of production and configured for expansion

5 In-house Sales and Service Network

Superior and differentiated retail and ownership experience cultivates consumer satisfaction and loyalty

6 Untapped Potential in Adjacent Markets

Additional untapped potential in battery storage solutions and powertrain technology licensing

7 Robust Product Pipeline

Multi-product roadmap drives scale and cost efficiencies

8 | Favorable Market Forces

Large addressable market with favorable tailwinds

9 | Experienced Partner

Opportunity to enhance execution with Churchill partners' automotive, software and manufacturing expertise

10 Attractive Valuation

Attractive entry valuation at <2% of Tesla's current value<sup>1</sup>

A transaction with Churchill creates an opportunity to advance and accelerate the immense progress Lucid has made.

## Led by Peter Rawlinson, Former Tesla Chief Engineer of Model S, Lucid's Management Team Comprises Seasoned Executives with Backgrounds in Automotive, EV and Tech.















SENIOR VICE PRESIDENT OF



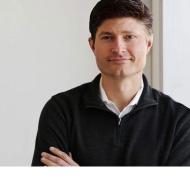


Michael Bell SENIOR VICE PRESIDENT OF DIGITAL

**RIVIAN** 



Peter Hochholdinger



Peter Hasenkamp VICE PRESIDENT OF SUPPLY CHAIN



Michael Carter VICE PRESIDENT OF PEOPLE

SAMSUNG

cisco.



Jonathan Butler VICE PRESIDENT, GENERAL COUNSEL



Michael Smuts VICE PRESIDENT OF FINANCE



VICE PRESIDENT OF PROGRAM MANAGEMENT







Jeff Curry VICE PRESIDENT OF MARKETING1)







Nic Minbiole VICE PRESIDENT OF GLOBAL QUALITY











VICE PRESIDENT OF BUSINESS DEVELOPMENT















Zak Edson SENIOR DIRECTOR OF RETAIL OPERATIONS











1) Consultant

## Lucid at a Glance: Proven Tech Breakthroughs... Setting New Standards

Real-world technology enables Lucid to offer captivating luxury combined with groundbreaking technology

### Proven, Real World Validation

### 20M +Real-World Vehicle Miles Driven<sup>1)</sup>

403 Patents Filed, >80% of Which Have Been Issued<sup>2)</sup>

10+ Years Design, Engineering and Manufacturing Track Record

### Dramatically Innovative Drivetrain / Propulsion Technology

> 4.5 Mi/kWh, projected<sup>6)</sup>

Modular Platform

9.0 HP / Kg Drive Unit

### Highly Differentiated Performance

### < 2.5 Seconds to Travel from 0 to 60 mph, projected

1,000+ Horsepower

9.9 Seconds to Run a Quarter-Mile, projected

### Completed, State-of-the-Art EV Manufacturing Facility

Purpose-Built EV Facility in North America

34,000 units **Annual Production** Capacity

365,000 units Planned Annual Capacity<sup>4)</sup>

### Revolutionary Battery System / Range

### > 500 Miles on a Single Charge

 $\sim 20$ Minutes to Charge Up to 300 Miles with 900V+ Architecture<sup>3)</sup>

100% Teams Using Lucid Batteries in Premier EV **Racing Series** 

> 7,500 Reservations Received as of February 2021

> \$650mm In Potential Sales Represented by Reservations<sup>5)</sup>

**Growing Loyal Customers** 

> 1.4mm Views of Lucid Air Global Reveal

Note: Projected range, performance and specifications are for the Lucid Air Dream Edition and are based on Lucid testing data. Miles per kWh is calculated for Lucid Air Grand Touring based on projected range. Projected range based upon manufacturer's projected EPA estimated range. EPA estimated ranges for Lucid vehicles are not available. Vehicles are in pre-production and specifications are subject to change.

- Miles driven on Lucid battery technology since inception.
- 2) As of February 19, 2021.
- 3) Up to 300 miles with 900V+ architecture.
- Represents planned vehicle production capacity after completion of expected future factory expansion and full production ramp
- Depending on final trim specification and package. As of February 19, 2021. Includes reservations for the Lucid Air Dream Edition and other expected future models. Customer reservations are fully refundable and may be canceled without penalty. Customer reservations do not guarantee future sales.
- 6) Based on testing to date, subject to final EPA validation.

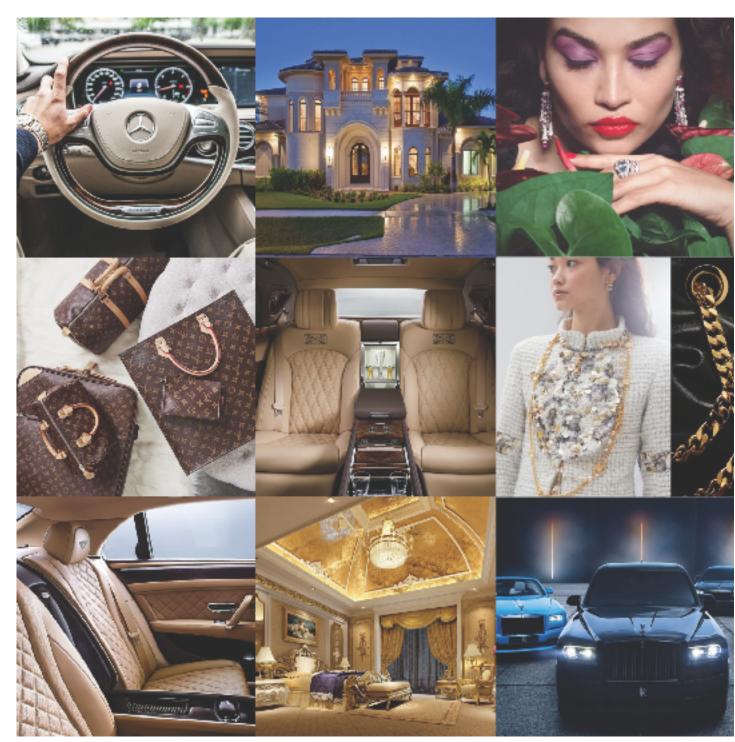


## Changing Luxury Market Values

"Post-luxury" consumers increasingly seek brands that **align with their values** - brands that are more enlightened, informed, and inspired.

As a leading EV brand that offers sustainable luxury, performance, and advanced connectivity, **Lucid is ideally positioned** to address the wants and needs of a new generation of "post-luxury" consumers.

## Traditional Luxury



Status

Opulence

Materialism

Indulgence

Physical Engagement

## Post-Luxury

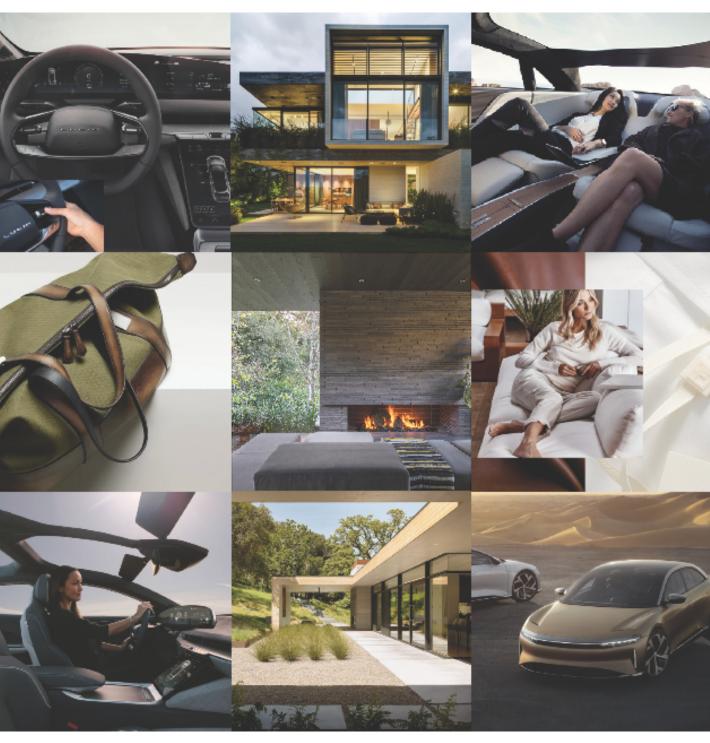
Well-being

Refinement

Experience

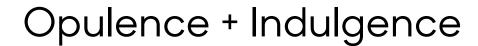
Sustainability

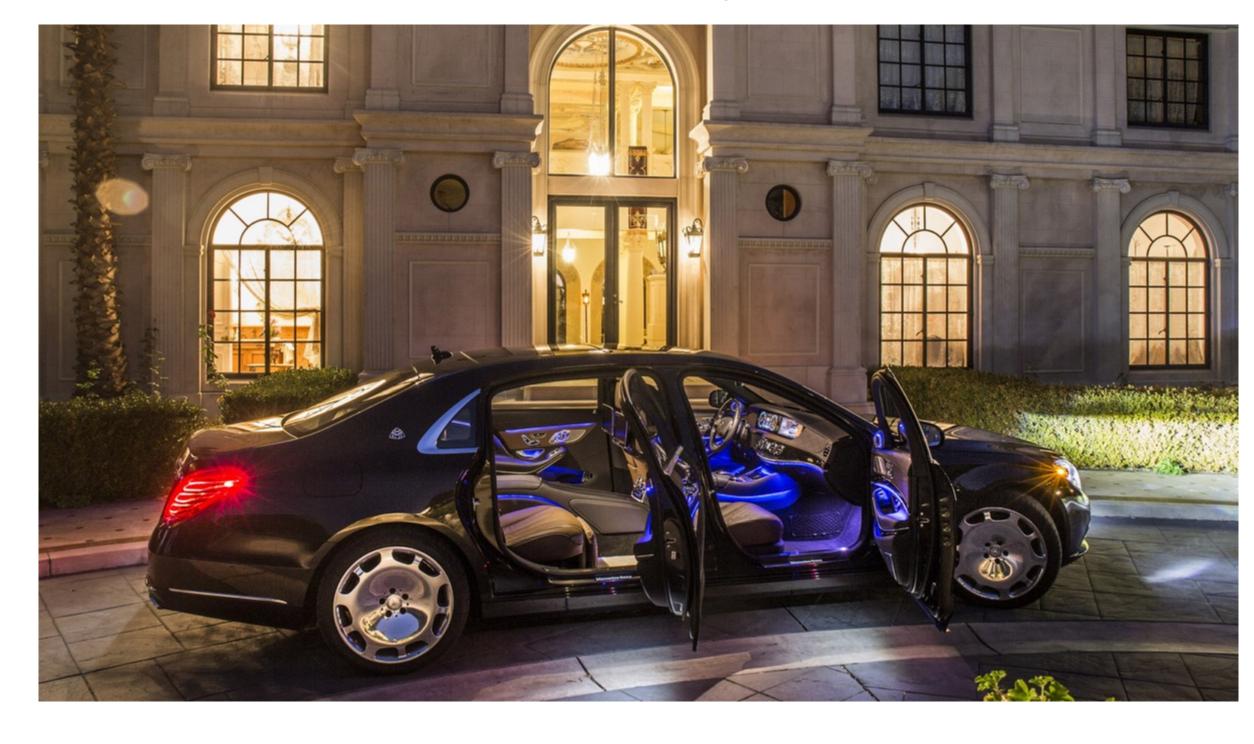
Physical & Emotional Engagement



Lucid Air is pioneering "Post-Luxury."

This, Lucid's first product, will effectively define the Lucid brand.





Elegance + Modernity



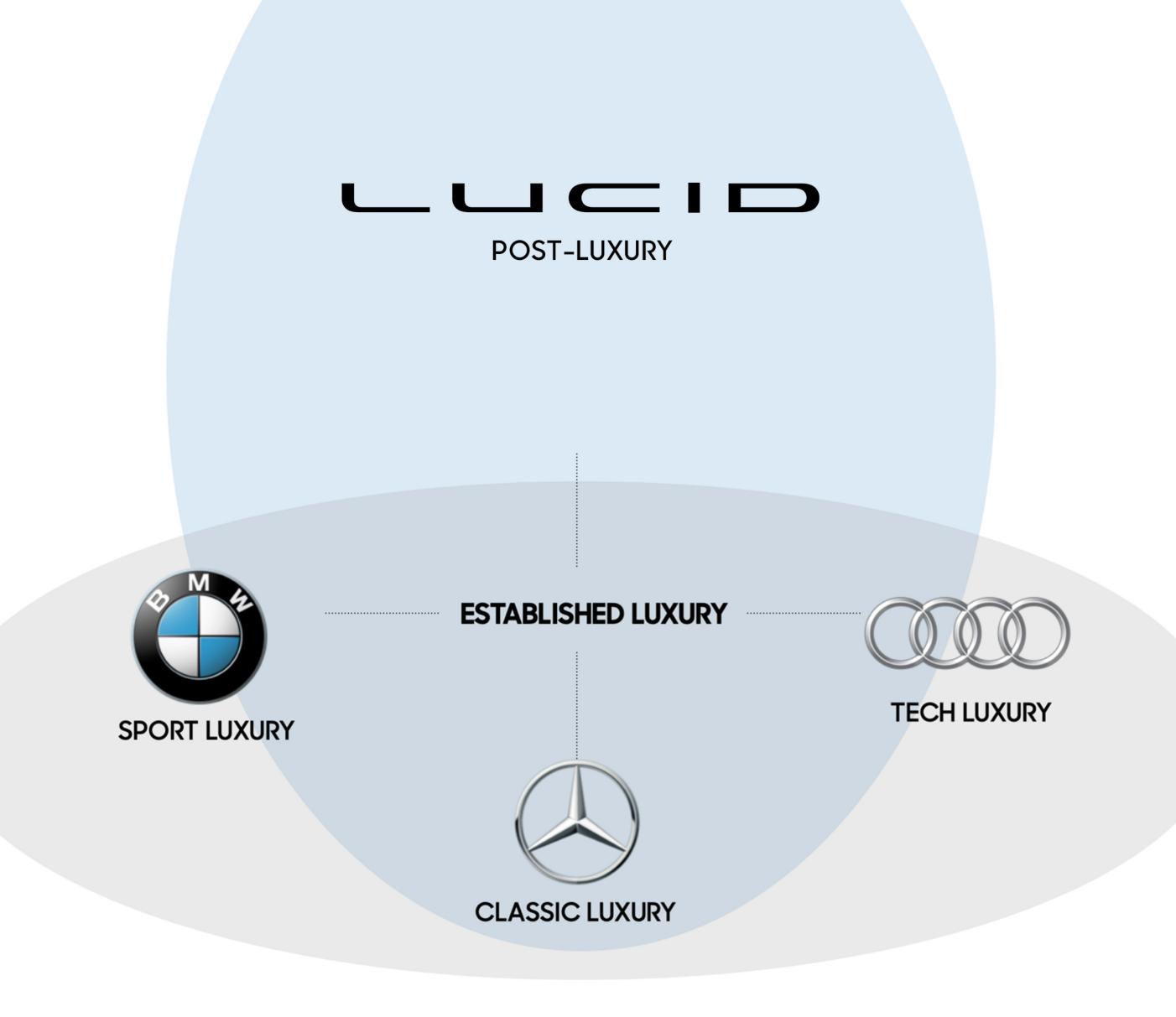
## Post-Luxury: Increased Expectations

We look past traditional definitions of luxury in order to **appeal to customers who expect more**, including brand values, experiences and designs without constraints.

Lucid appeals to people who value **purpose and meaning**, and who realize that the decisions they make have an impact.

Lucid appeals to people who are **no longer willing to compromise** for luxury since they can have performance, technology and sustainability.





## The Brand Proposition

## Heart

California Cool
Understated Luxury
Reflection of Customer Values
Sustainable
Effortless Performance

## Mind

Silicon Valley Tech
Technological Tour-de-Force
Connected Computer on Wheels
Race Proven Battery Technology
Sophisticated Software





Lucid's first product, the Lucid Air, fuses art and science to capture the full potential of electrification.

As Lucid's flagship product, the Air establishes the bar for excellence across all Lucid products and experiences.

- 1) Starting price for Air Pure, after \$7,500 potential federal tax credit.
- 2) Represents Air Grand Touring Edition, which is expected to retail for \$131,500 after potential \$7,500 federal tax credit. Projected range and performance statistics are based on Lucid testing. Projected ranges for Lucid Air models are based upon manufacturer's projected EPA estimated range. EPA estimated ranges for Lucid vehicles are not available. Vehicles are in pre-production and specifications, including timing and pricing of future models, are subject to change.
- 3) Represents Air Dream Edition, which is expected to retail for \$161,500 after potential \$7,500 federal tax credit. Vehicles are in pre-production and specifications, including timing and pricing of future models, are subject to change.

See page 26 for specific figures for each trim.

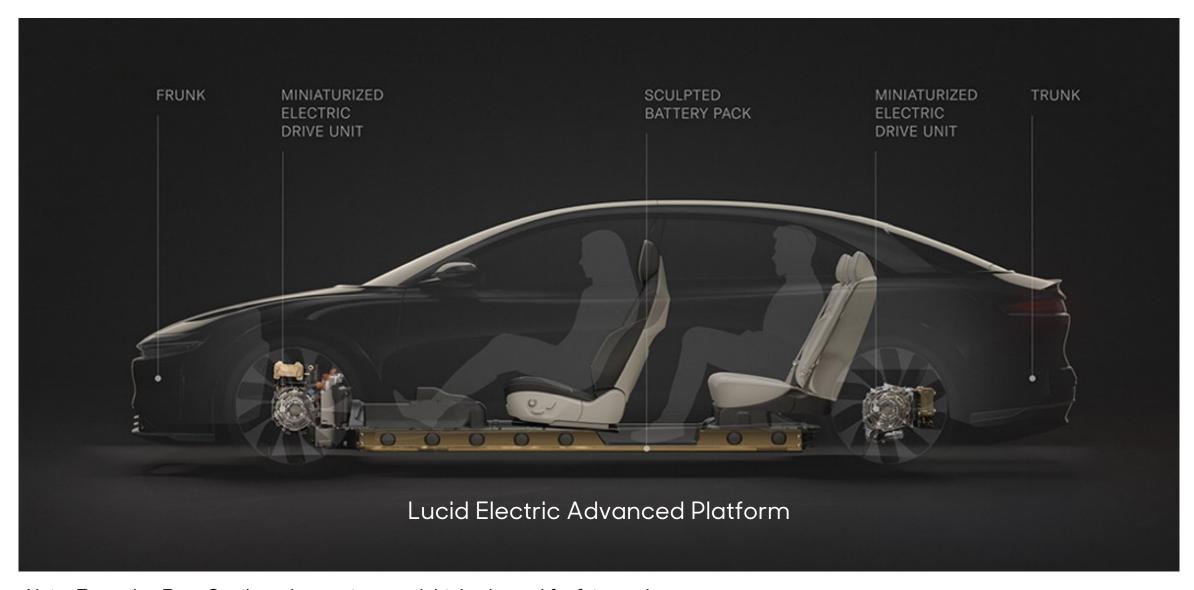


## Introducing the Lucid "Space Concept"

- Spacious, Luxurious Interior
- Compact, Efficient Exterior

Lucid's Space Concept represents a technical breakthrough, achieved through a ground up rethink in the way an automobile is designed.

Lucid's reimagining of the car has resulted in more interior space for driver, passengers and storage within a more compact, sporty and efficient exterior.

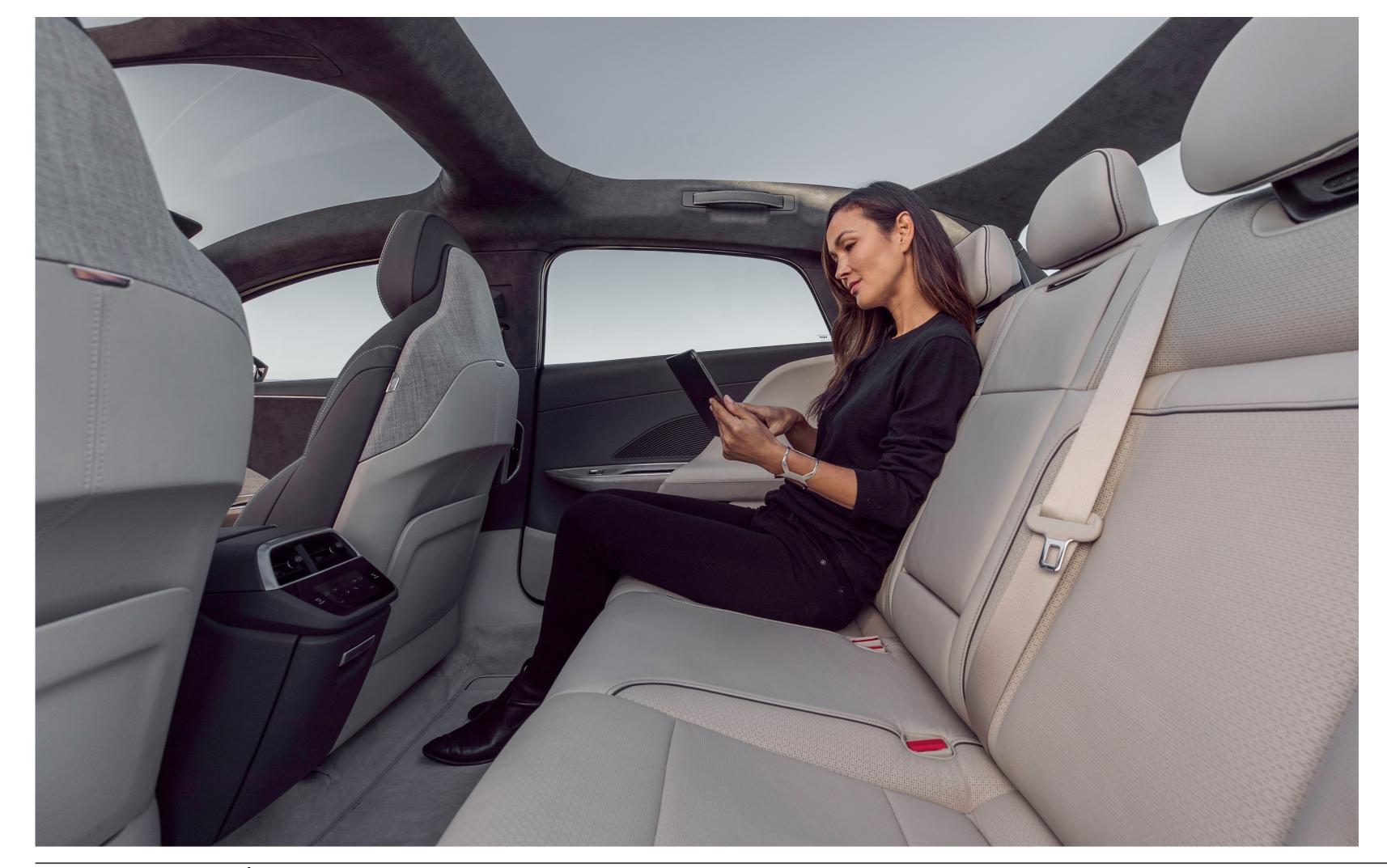






Note: Executive Rear Seating, shown at upper right, is planned for future release.

Lucid Air will launch with a "bench" style rear seat, providing expansive space for three adults with class-leading legroom.





Lucid Air's interior themes are crafted with colors and materials that invoke iconic California locations at various times of day and night.



#### 5:11am Santa Monica

At dawn, the sun begins to rise and there is a clarity to the new day that is beginning. It is fresh and clean, bathed in light, with a nebulous haze prior to the sun's appearance.

A time to reflect



#### 12:09pm Santa Cruz

At solar noon the sun crosses the meridian and is at its highest elevation of the day. The sun has burned off the morning fog and the day is bright, clear and nearly blinding.

Colors are their most vibrant and clear. The light brings us color and creates an



#### 7:01pm **Tahoe**

The sun appears large and glowing near the horizon as sunset begins.

When the sun silently drops behind the mountains, and slips below the horizon, a beautiful light prevails and the sky is set on fire.



#### 11:59pm Mojave

It is here we experience a universe that is reminiscent of 100 years ago: a dark sky paradise. This phenomenon is only known a few places in the world.

A rich black backdrop in which the galaxy of stars falls at your feet, creating

sense of wonder.



A glass canopy sweeps over the cabin, creating an even more extravagant sense of space.





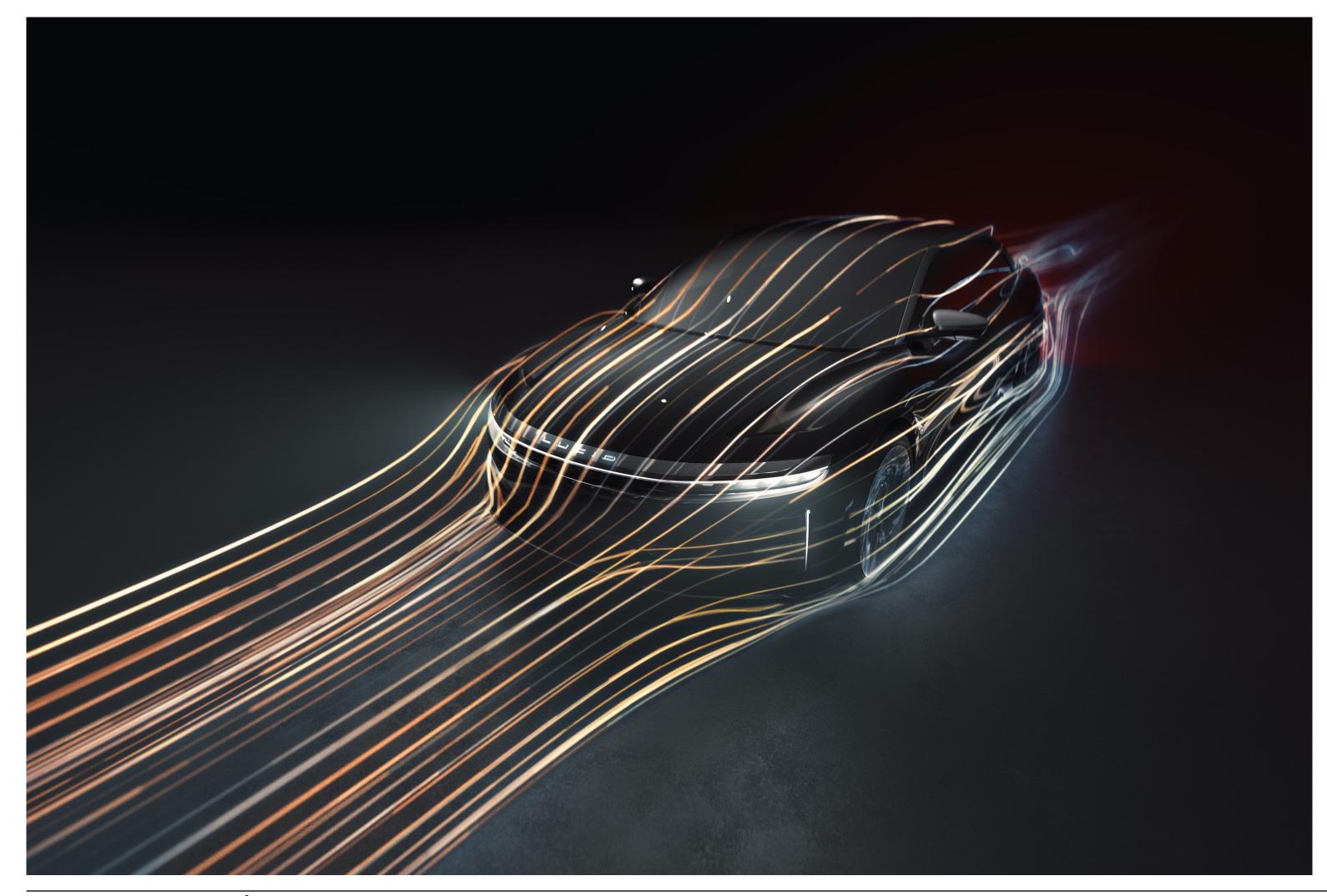


Introducing "Glass Cockpit;" Lucid Air's beautifully integrated, configurable infotainment system is a technical marvel, providing a seamless connected experience.





With a drag coefficient of only 0.21, Lucid Air offers outstanding aerodynamics that enable greater range and performance.



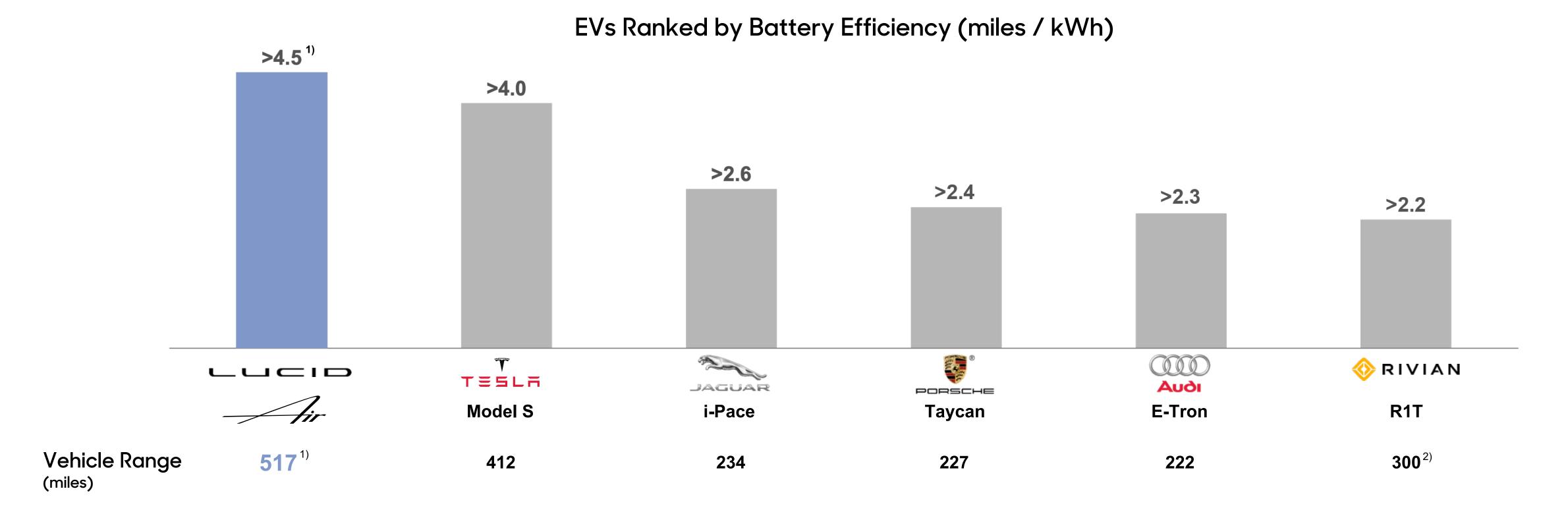




## Efficiency is the ultimate measure of EV technology, and Lucid is the clear winner.

### High efficiency is crucial in that it provides key benefits:

- Longer range in its own right
- Faster miles-per-minute charging for the equivalent power charger
- Equivalent range with a smaller, and therefore lower cost battery pack



<sup>1)</sup> Data is for Lucid Air Grand Touring and is based on projected EPA estimated range. EPA estimated ranges for Lucid vehicles are not available. Vehicles are in pre-production and specifications are subject to change.

2) Based on announced range figures.

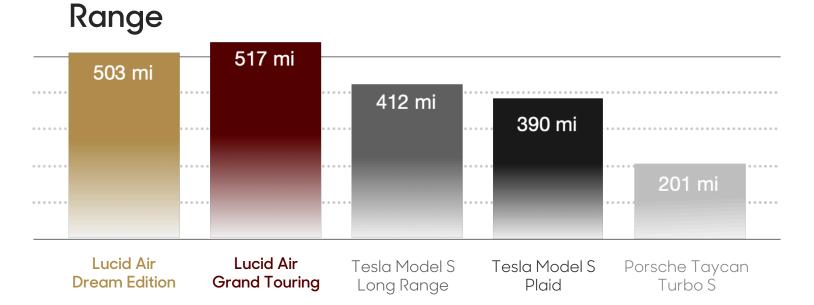
# Lucid's advanced technology has enabled long-range and high-performance to co-exist. Other EVs have either range or performance, not both.



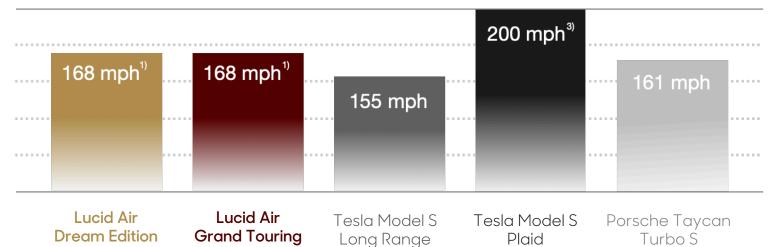
Lucid Air Dream Edition
(Dual Motor)



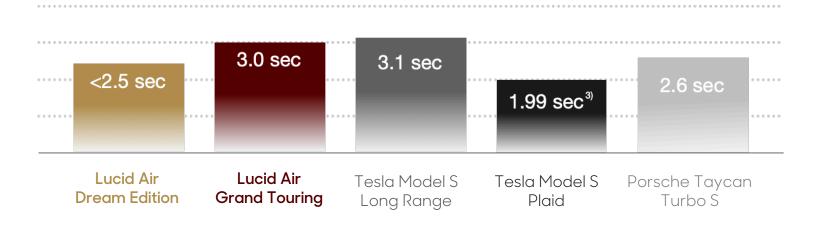
Lucid Air Grand Touring
(Dual Motor)













Tesla Model S Long Range (Dual Motor)



Tesla Model S Plaid<sup>2)</sup> (Tri Motor)



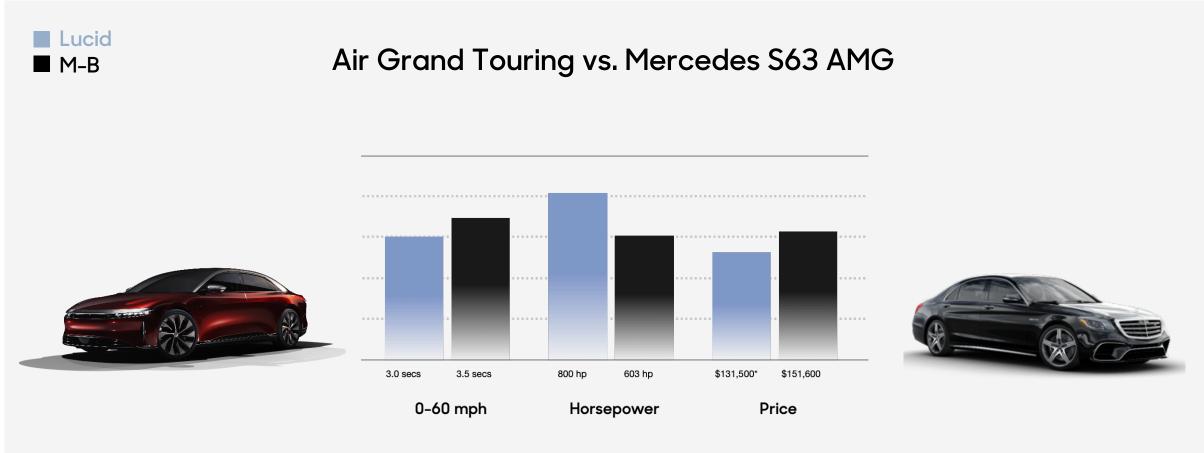
Porsche Taycan Turbo S (Dual Motor)

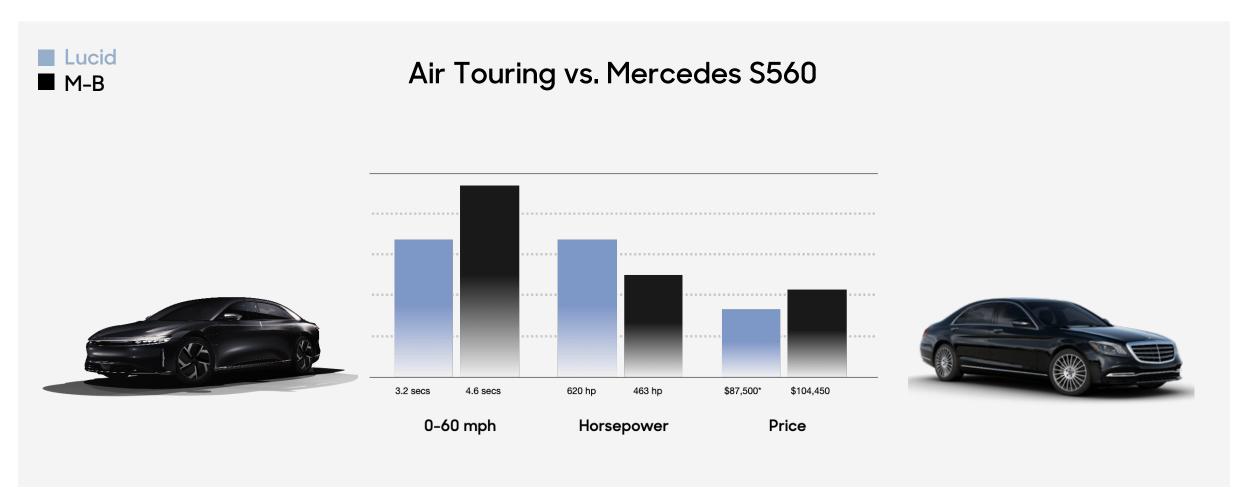
Note: Chart based on Tesla and Lucid testing data. Projected range for the Lucid Air is based upon manufacturer's projected EPA estimated ranges for Lucid vehicles are not available. Vehicles are in pre-production and specifications are subject to change.

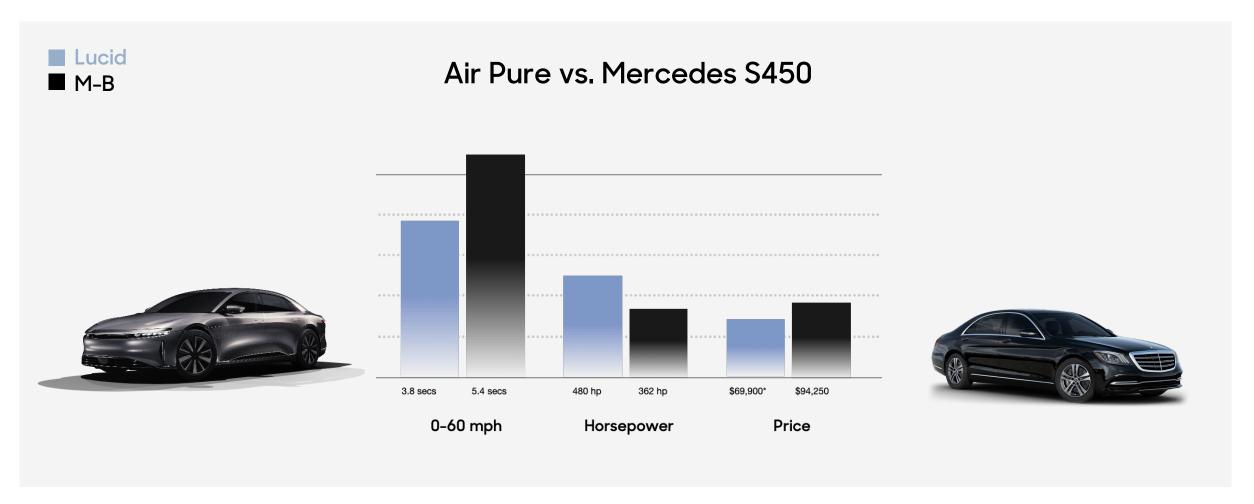
- 1) Top speed of the Lucid Air is software limited due to tire limits.
- 2) Model S Plaid+ is marketed to have 520 miles of range and to start delivery in late 2021, both subject to change.
- 3) When equipped with the proper wheels and tires (available Fall 2021).

## Lucid Air redefines luxury by offering more than Mercedes-Benz S-Class across price points.









Note: Chart based on data advertised by Mercedes-Benz and Lucid testing data. Vehicles are in pre-production and specifications are subject to change.

<sup>1)</sup> S-Class acceleration reflects 0 – 100 km/h acceleration.

<sup>\*</sup> Prices shown after \$7,500 potential U.S. federal tax credit.

## Lucid Air is expected to be offered at various price points with different specifications.









	Dream Edition	Grand Touring	Touring	Pure
Horsepower	1,080 hp	800 hp	620 hp	480 hp
Range	Projected >500 mi. *	Projected >500 mi. *	Projected >400 mi. *	Projected >400 mi. *
Cost	\$161,500 inclusive <sup>(1)</sup>	From \$131,500 <sup>(1)</sup>	From \$87,500 <sup>(1)</sup>	From \$69,900 <sup>(1)</sup>
Reservation Payment <sup>2)</sup>	\$7,500	\$1,000	\$1,000	\$300

Note: Projected ranges are based on manufacturer's projected EPA estimated range. EPA estimated ranges for Lucid vehicles are not yet available. Vehicles are in pre-production and specifications are subject to change.

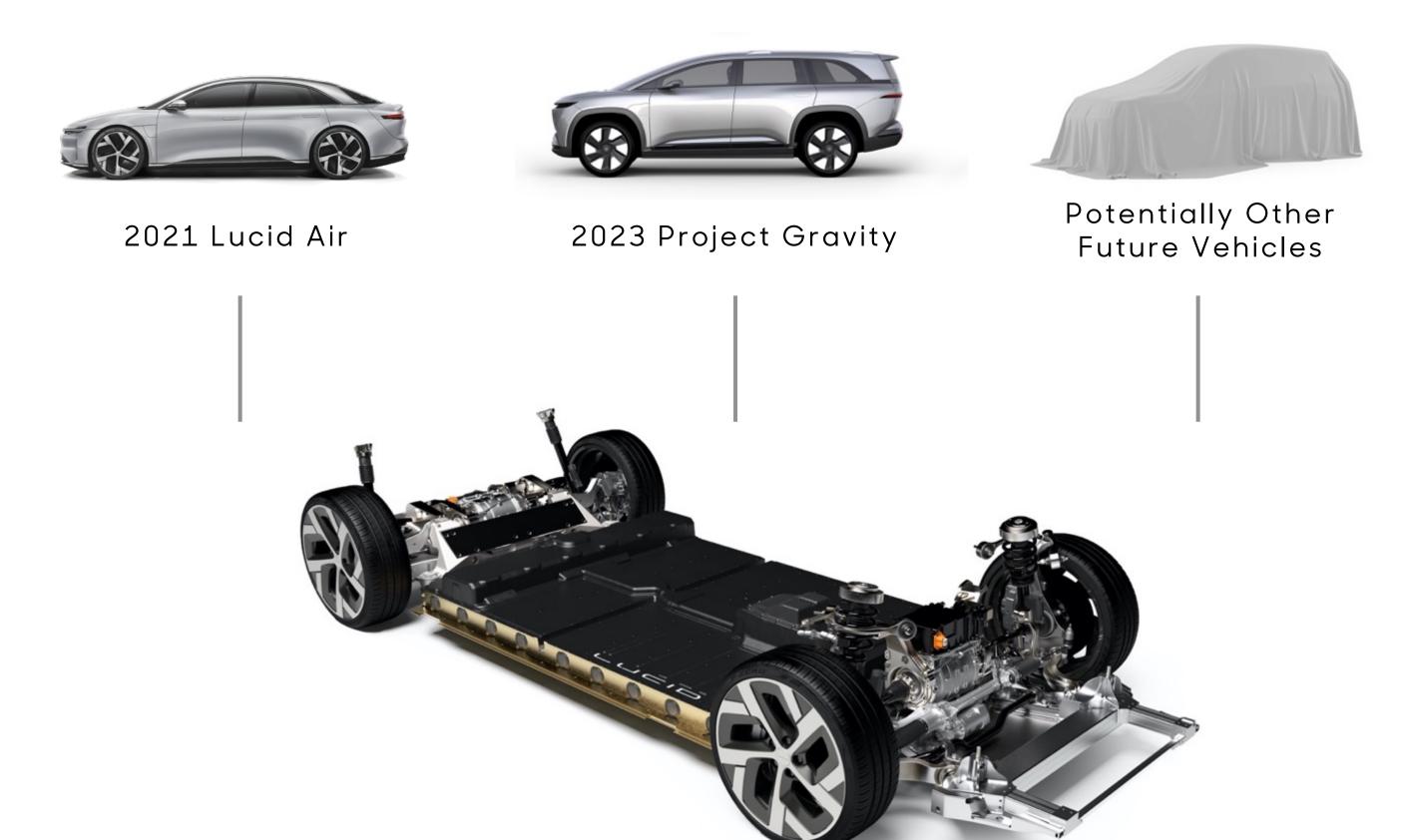
<sup>(1)</sup> Prices shown after \$7,500 potential U.S. federal tax credit.

<sup>(2)</sup> Customer reservations are fully refundable and may be canceled without penalty.

# Lucid Air is underpinned by the Lucid Electric Advanced Platform (LEAP), which is designed to support other vehicle variants, enabling greater capital deployment efficiency and speed to market.

The LEAP platform incorporates Lucid's 6 key powertrain elements, designed and developed fully in-house:

- Battery Pack & Battery Management Software
- Electric Motors
- Power Electronics
- Transmission
- Control Software
- Two-way Onboard Boost-Charger<sup>1)</sup>



### Lucid "Skateboard" EV Platform

100% In-house design, underpinning Lucid's "Space Concept"

Note: Timing and specifications of planned future models are subject to change.

1) Bi-directionality feature expected by OTA update in late 2021.

## Project Gravity



## Project Gravity redefines sport and utility for luxury SUVs.

## Reimagining the SUV

Project Gravity elevates the SUV to a new level with extraordinary performance, as well as category-redefining interior space.

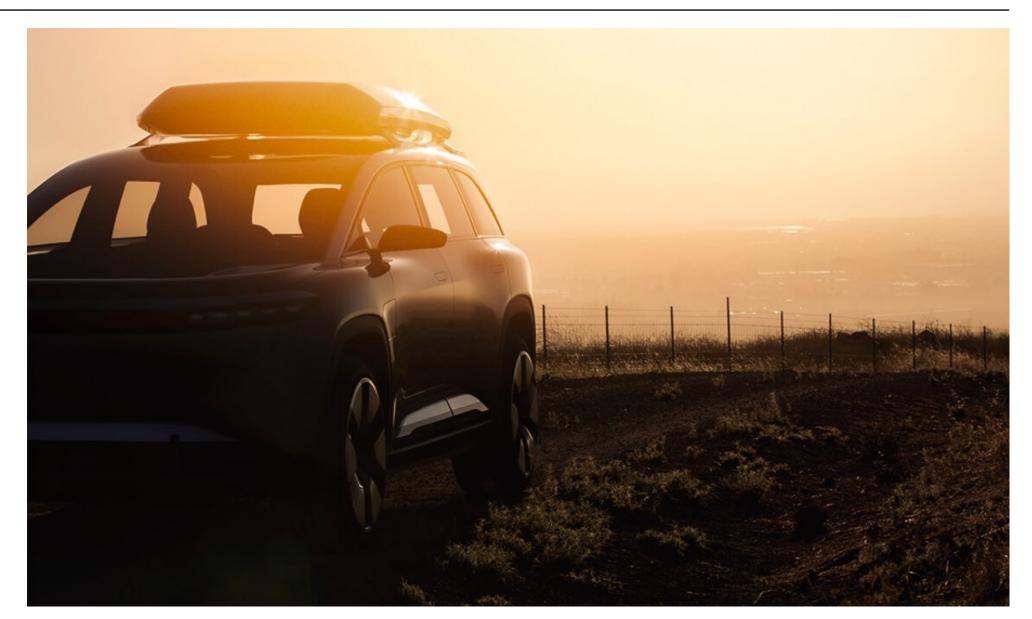
## Introducing Utility 2.0

Project Gravity's maximized interior space will allow for seven passengers, made possible by Lucid's miniaturized electric drivetrain.

## Utilizing the Lucid Electric Advanced Platform (LEAP)

Lucid's electric platform is designed to enable multiple vehicle top-hats, including Project Gravity.

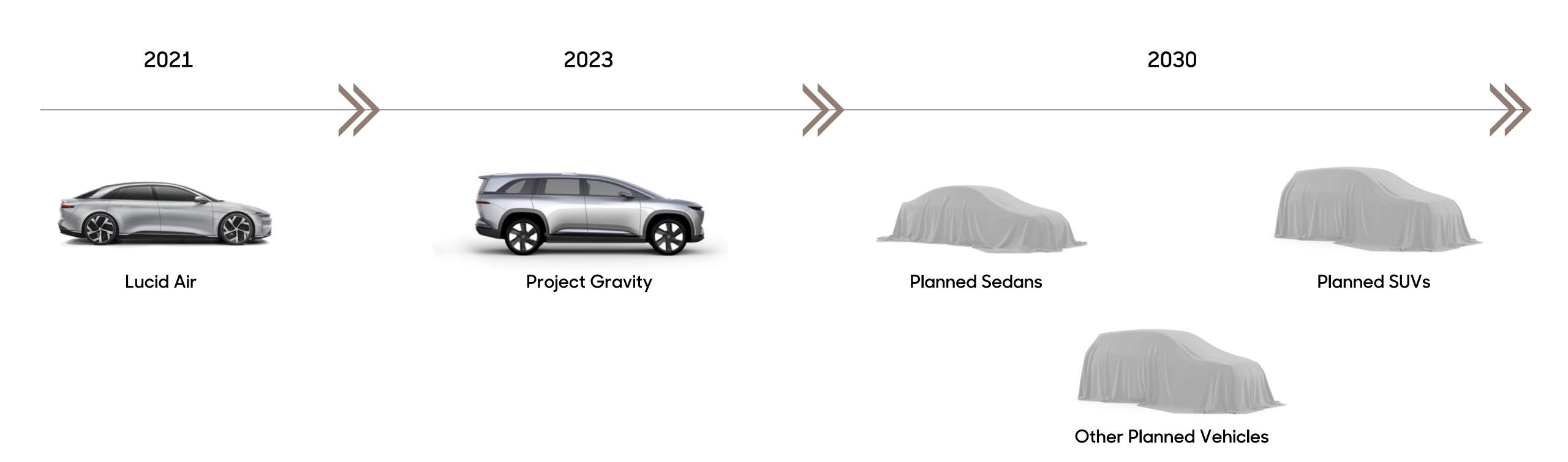
Planned Start of Production for Project Gravity is 2023.





## Lucid Air and Project Gravity are the initial cornerstones of a broader Lucid family of products.

Lucid plans to offer a portfolio of products with varying body styles and price points, all powered by Lucid's powertrain technology.



Lucid plans to start with high end cars, build the brand synonymous with luxury, and then manufacture progressively more affordable vehicles in higher volumes.

## Future growth opportunities extend beyond Lucid vehicles.





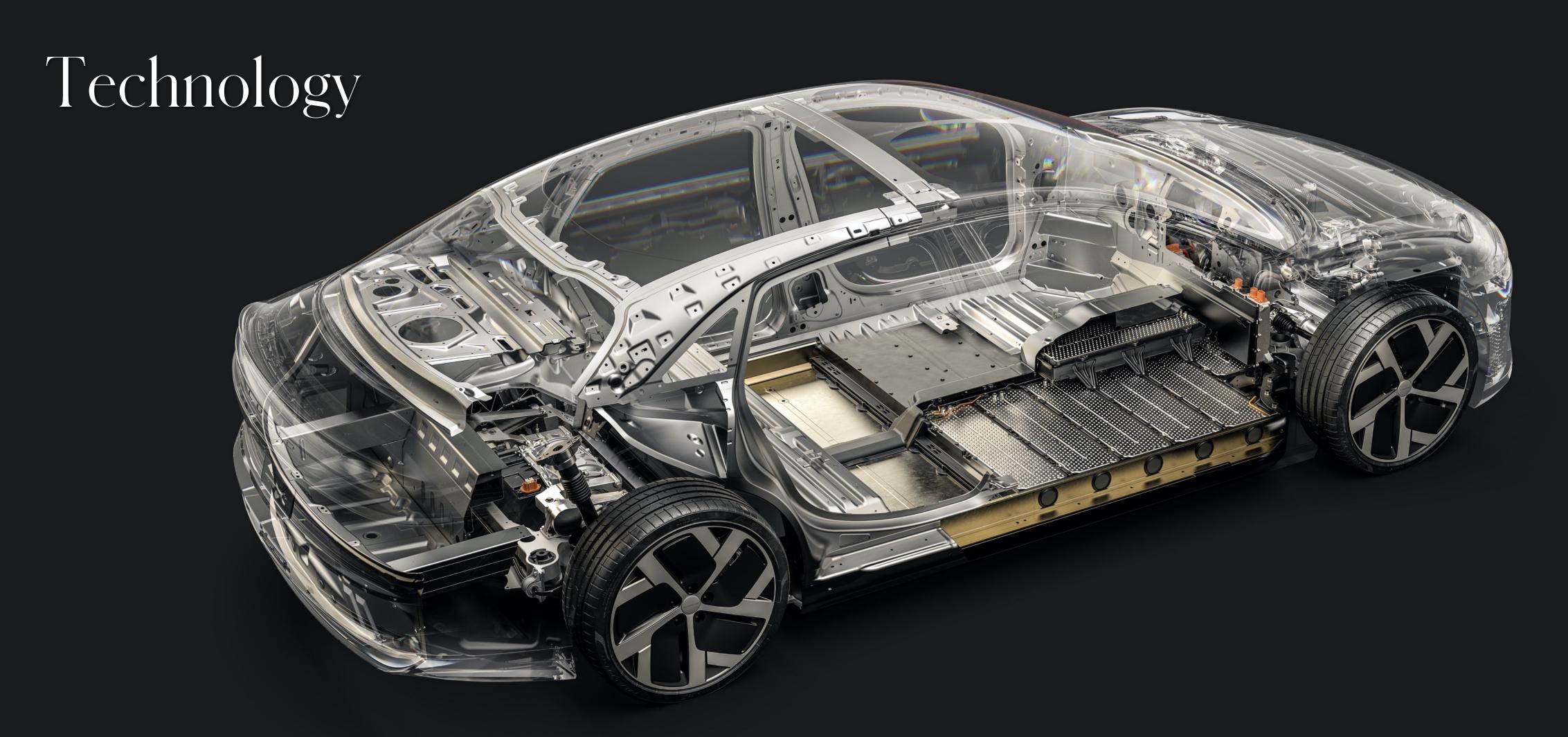
- Early prototype already operating at Lucid Headquarters
- Leverages Lucid's extensive battery pack and battery management systems (BMS) experience
- Opportunity to leverage Lucid vehicle battery module and power electronics technologies
- Positioned to address the home, commercial and utility scale energy storage markets
- Opportunity to feed economy of scale back into the car cost structure



### **Technology Supplier**

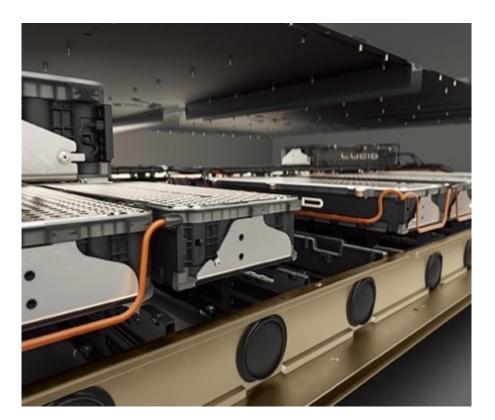
- All OEM racing teams in the world's premier EV racing series are powered by Lucid battery packs and software
- In-house technology **designed for mass production** at Lucid's purpose-built manufacturing facility positions Lucid well for large scale supply to other OEMs
- Potential for wide range of applications including aircraft,
   eVTOL, military, heavy machinery, agriculture and marine

Note: ESS design is preliminary and subject to change



## Lucid's miniaturized EV powertrain is developed in-house as an integrated & holistic system.

Examples of dramatic and proprietary tech & engineering advances include:



#### **Battery Pack**

- Compact and energy dense pack developed in-house embodies international motorsports expertise
- Scalable and modular, providing cost and range bandwidth
- Advanced next-generation end-cooling technology
- Advanced low-resistance architecture reduces heat loss and increases range
- Production cell supply contracts in place



**Motor & Transmission** 

- State-of-the-art in-house synchronous PM motor
- Next-generation, integrated in-house transmission
- Ultra compact and efficient with industry leading power-to-weight and volume ratios



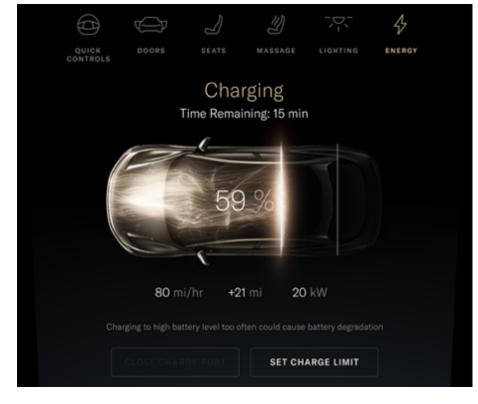
#### Inverter

- State-of-the-art, 900v in-house technology
- Ultra compact & efficient
- Advanced thermal and silicon carbide MOSFET systems reduce energy loss to improve range



### **Bidirectional Charging**

- In-house "Wunderbox" boostcharge technology
- >900v system
- 2 way, GtoV, VtoG, VtoV<sup>1)</sup>
- 300 kW DC fast charge capable
- 300 miles in ~20 minutes
- Electrify America partnership



#### Software

- Cutting-edge in-house software
- Delightful in-house HMI and infotainment systems
- Connected-car designed to enable regular OTA encrypted updates
- Advanced Ethernet gigabit ring onboard architecture
- Race-derived battery management software (BMS) improves battery performance

34

**Potential Applications Across Multiple Industries** 



Passenger Vehicles



CVs/Buses







Helicopters/ Drones/Aircraft



Heavy Equipment/ Agriculture



Static Energy Storage Systems Complete system functions synergistically to enable Lucid's efficiency of over 4.5 miles range per kWh

Note: Miles per kWh are for Lucid Air Grand Touring and are based on projected EPA estimated range. EPA estimated ranges for Lucid vehicles are not available. Vehicles are in pre-production and specifications are subject to change. 1) Bi-directionality feature expected by OTA update in late 2021.

Lucid's battery technology has been refined over 10 years and is powering every current car in the world's premier EV racing series.

10+ years' experience in the design, engineering and manufacturing of battery packs and battery management software.

Millions of real-world vehicle miles of data accrued.

Our battery pack and battery management software power all teams in the world's premier EV racing series.

Our technology has doubled energy capacity, enabling races to be completed with a single charge, transforming the sport.

Proprietary know-how and IP developed for the race series are translated into Lucid consumer-facing products, starting with the Lucid Air.



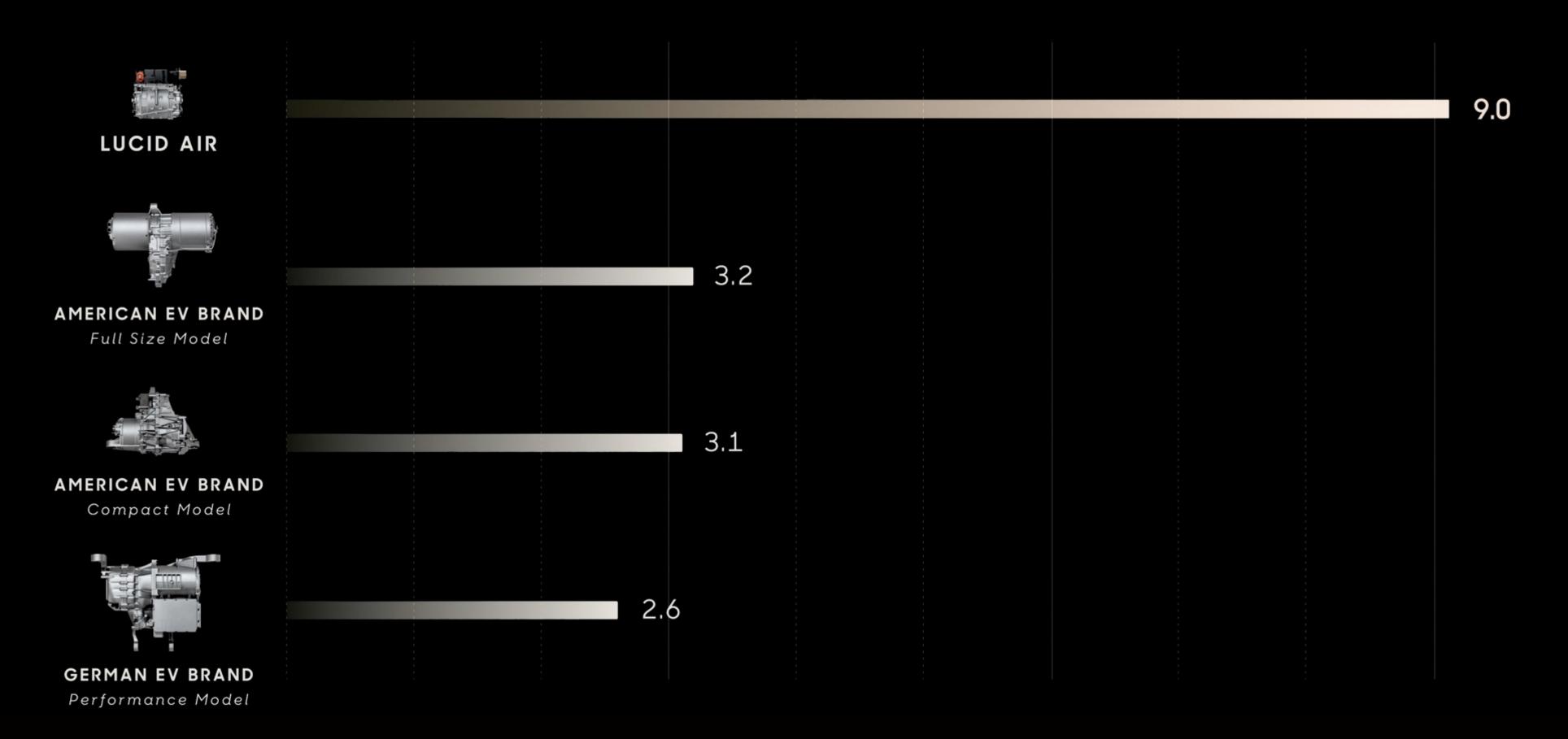
Race-proven battery technology is behind the battery technology in every Lucid Air.



## Lucid has developed an incredibly power dense drive unit.

Comprising integrated motor, transmission and inverter, Lucid's Drive Unit is designed to increase efficiency and power output, while reducing size and weight; attributes that enhance range and enable the "space concept."

DRIVE UNIT POWER TO WEIGHT (HP/KG)



Note: 9.0hp/kg is projected based on existing data and testing. Competitor data based on publicly available information and internal studies.

## Lucid's proprietary technology enables ultra-fast and bi-directional charging.

## **Leading Charging Speeds**

## Grand Touring / Dream Edition

Time to Charge

~20 Minutes/ 300 Miles

Tesla Model S Long Range



15 Minutes / 200 Miles

Tesla Model S Plaid / Plaid+



15 Minutes / 200 Miles

Porsche Taycan Turbo S



22.5 Minutes / 160 Miles

## Two-Way Charging<sup>1)</sup>

- In-house "Wunderbox" boost-charge Technology
- >900v system
- 300kW DC fast charge capable
- Electrify America partnership
- Expected to be first bi-directional system on the market<sup>1)</sup>



Note: Charging times and range are based on Tesla and Porsche announced data and Lucid testing data. Projected range for the Lucid Air is based upon manufacturer's projected EPA estimated range. EPA estimated ranges for Lucid vehicles are not available. Vehicles are in pre-production and specifications are subject to change.

1) Bi-directionality feature expected by OTA update in late 2021.

# The Lucid Infotainment System is designed to provide a seamless Connected Experience, both inside the car and out.

With highly advanced processing capabilities, the system is designed to leverage data analytics and OTA updates to improve over time.

#### Expected Features\* include:

**Seamless connectivity**, including 4G LTE and WiFi. Supports CarPlay, Android Auto and Amazon Alexa integration.

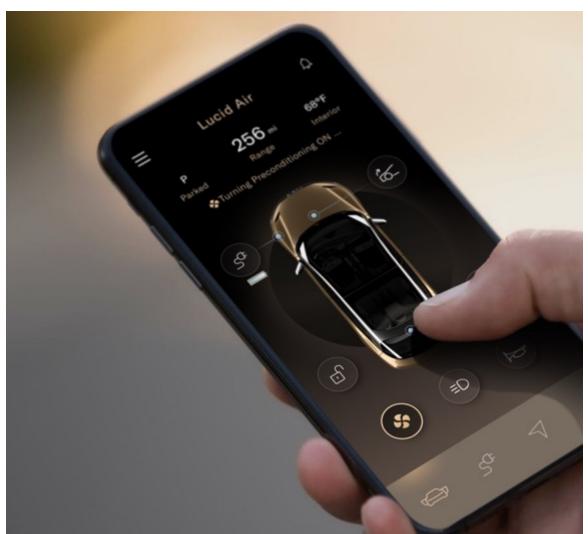
**Remote access** to climate controls, charging status and controls, and vehicle monitoring.

**Lucid ID profiles** for a personalized experience based on profiles, not last driver. Facial ID recognition automatically loads profiles and preferences.

**Predictive analytics** that evolve the car-to-driver relationship over time, with shortcuts and assistance based on learned behaviors.





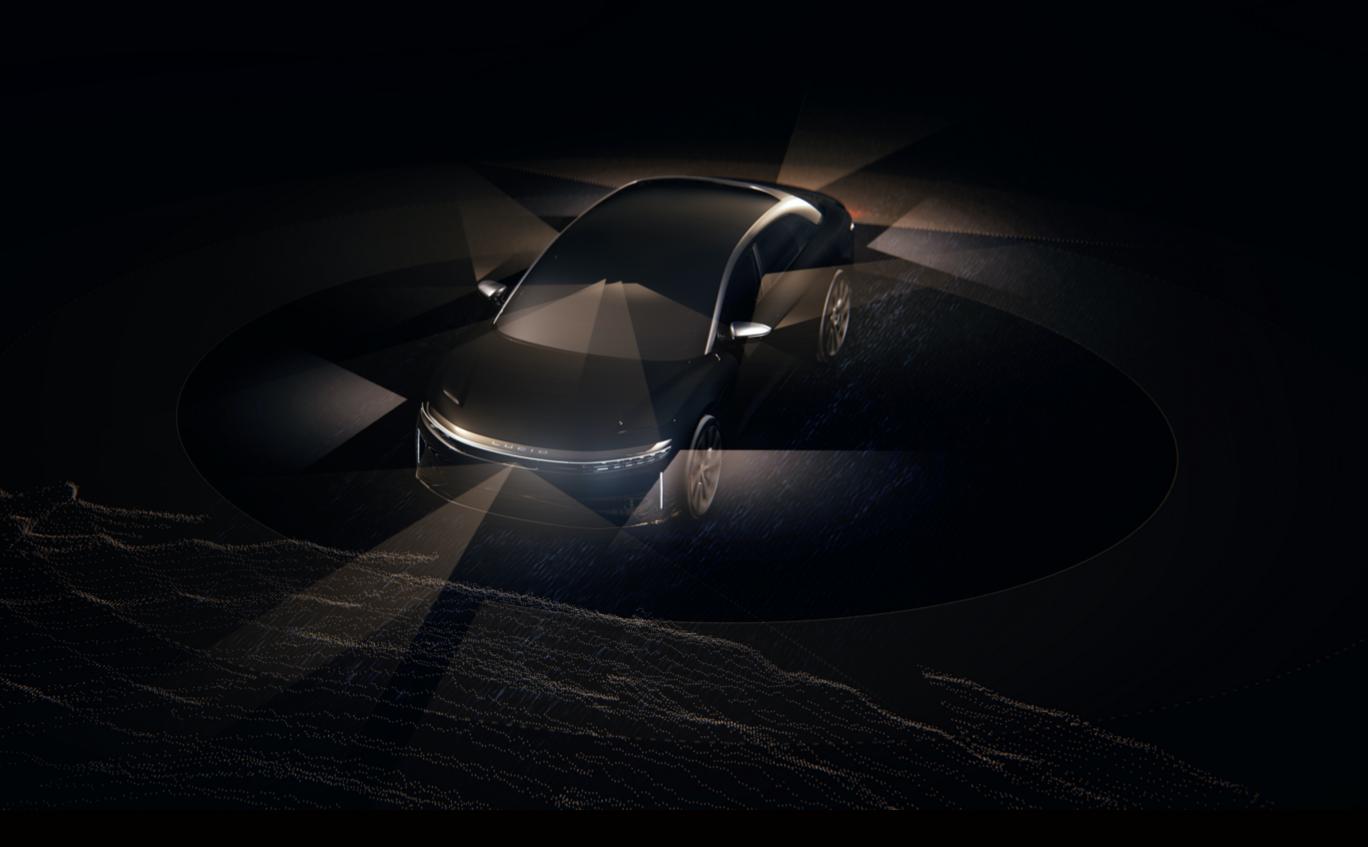


\_ \_ CHURCHILL CAPITAL

<sup>\*</sup> Not all features available at SOP; some features planned for OTA software updates.

Lucid Air is equipped with an extensive sensor suite, high on-board computing power, and back-up systems for advanced autonomous driving functionality.

- With 32 sensors onboard, the Lucid Air is expected to launch with the most comprehensive sensor suite in the market.
- Lucid Air is planned to launch with Level 2 autonomous driving functionality and be capable of software upgrades over-the-air.
- By collecting and analyzing fleet data, Lucid can continuously enhance its autonomous driving features.



Note: Expected specifications are for the Lucid Air Dream Edition. Vehicles are in pre-production and specifications are subject to change.

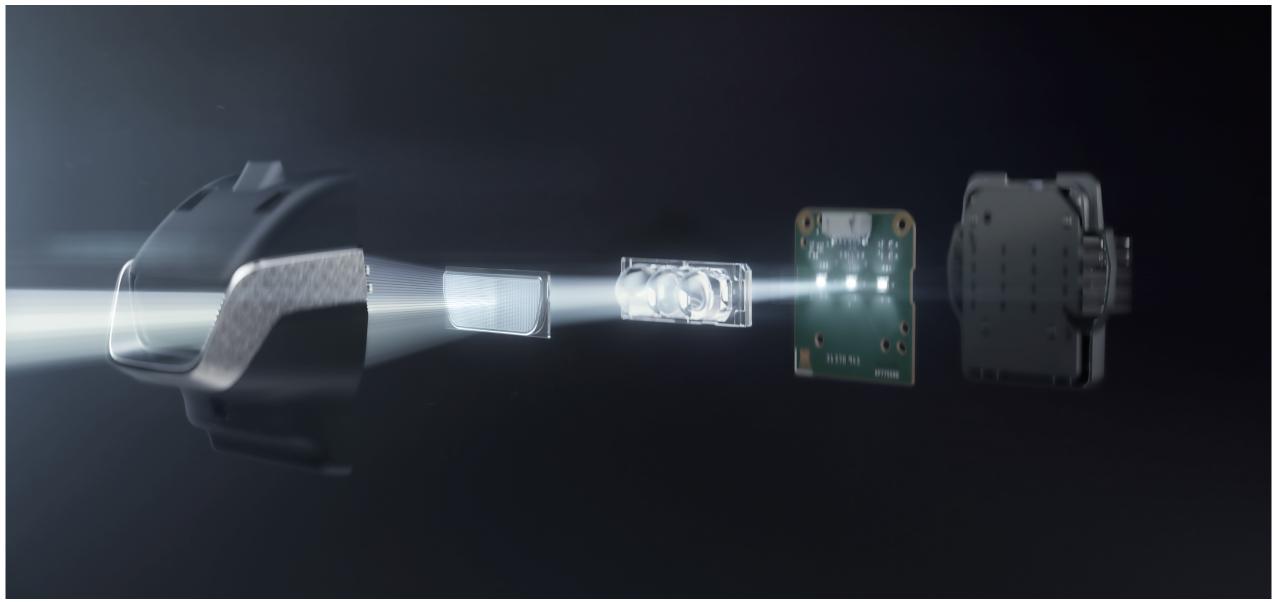
## Lucid's Micro Lens Array Lighting -A Revolution in Optical Technology

Lucid's in-house created and engineered Intelligent Micro Lens Array (MLA) headlights provide an incredibly homogeneous and luminant light source.

The MLA system automatically adapts to driving situations and provides exceptional outward visibility that make it easier to see – and avoid – objects on the road.

Lucid Air is expected to be the only car available with such advanced lighting.







Note: Vehicles are in pre-production and specifications are subject to change.

## Rich Patent Portfolio

- Innovation is at our core.
- Our in-house R&D establishes Lucid as a leader across multiple technologies and areas of expertise.

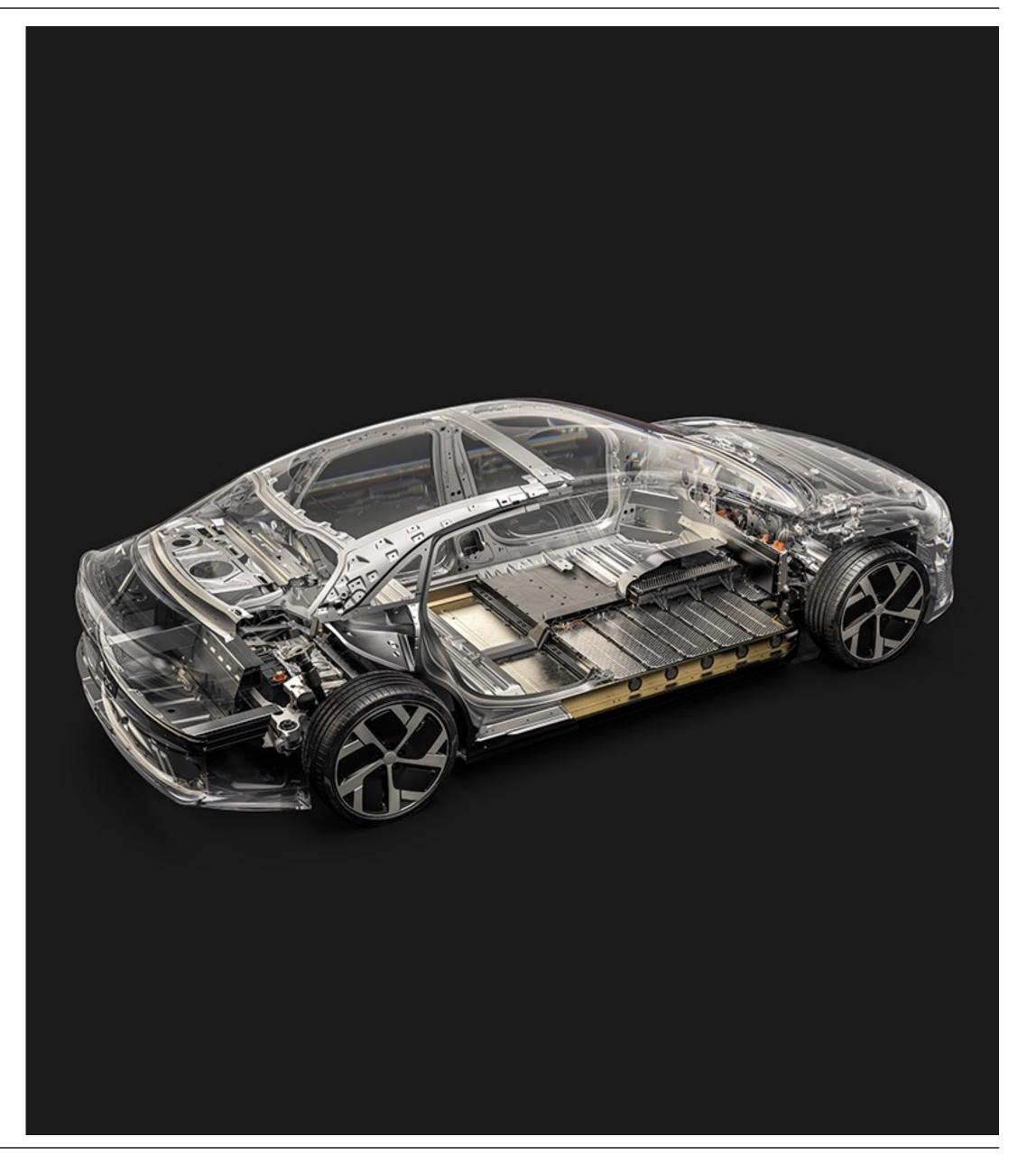
Business Area	Total
Powertrain	155
Battery Lab & Algorithms	110
Infotainment, Controls, Integration, AD/ADAS	61
HVAC, Thermal	41
Integrated Safety	19
Body Structures	12
Chassis	5
Total	403

Lucid has developed a state-of-theart electric powertrain

Over 80% of patents are issued

Lucid also has 44 non-utility patents that are issued or pending.

Our technology is designed to be highly scalable and modular for both power and energy, creating opportunities for a wide range of potential applications.



## Designed for Mass Production

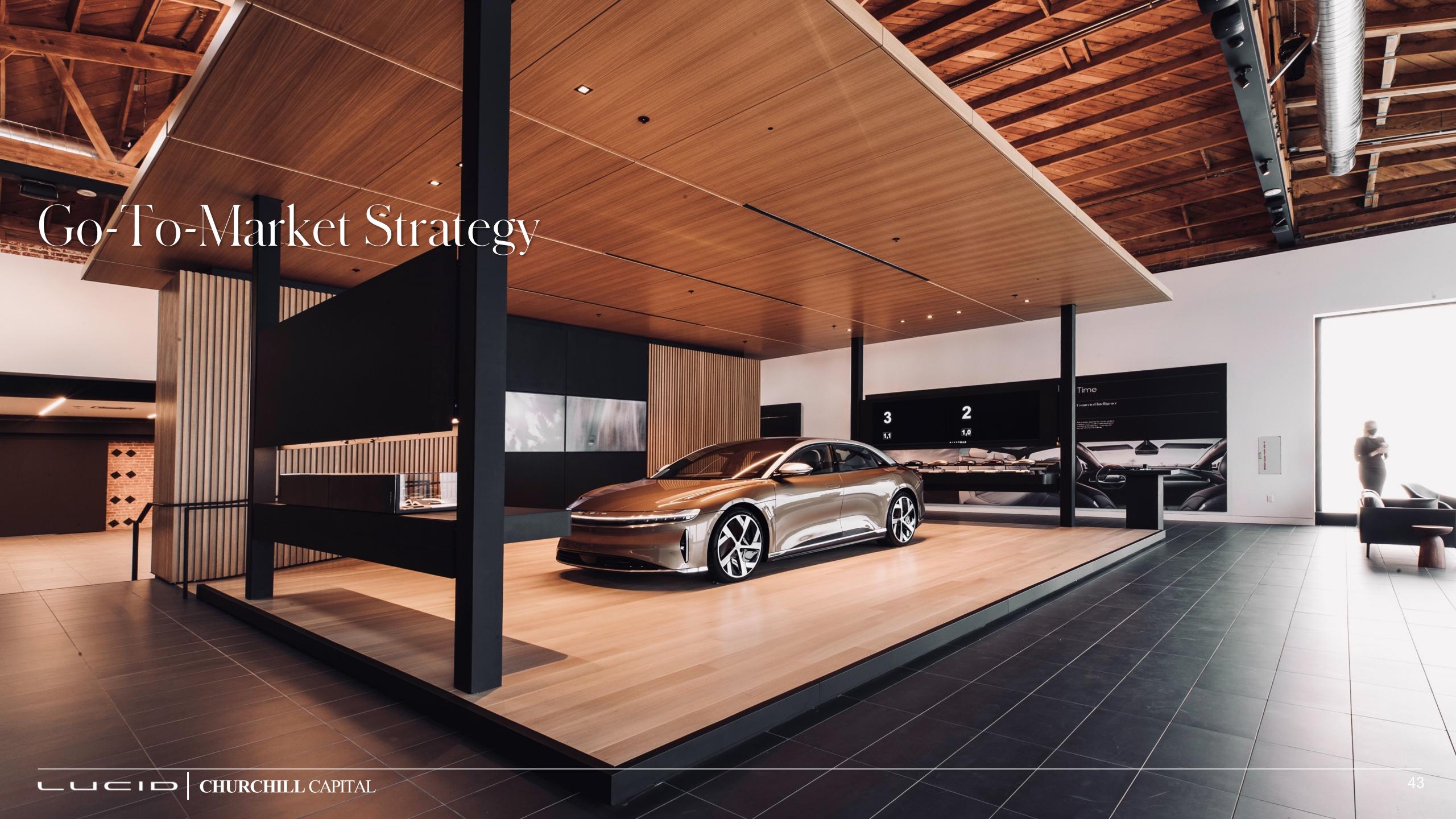
Lucid's vision is to truly revolutionize EV technology through mass industrialization on a scale hitherto not achieved.

- For the technology developed for Lucid Air to transfer
- To enable more affordable future Lucid models
- To make that available to other OEMs
- To transfer to other industries
- To leverage economies of scale



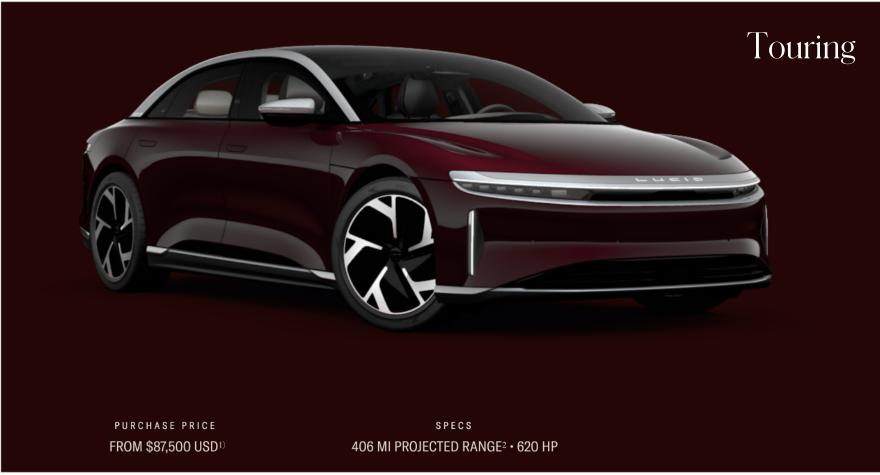


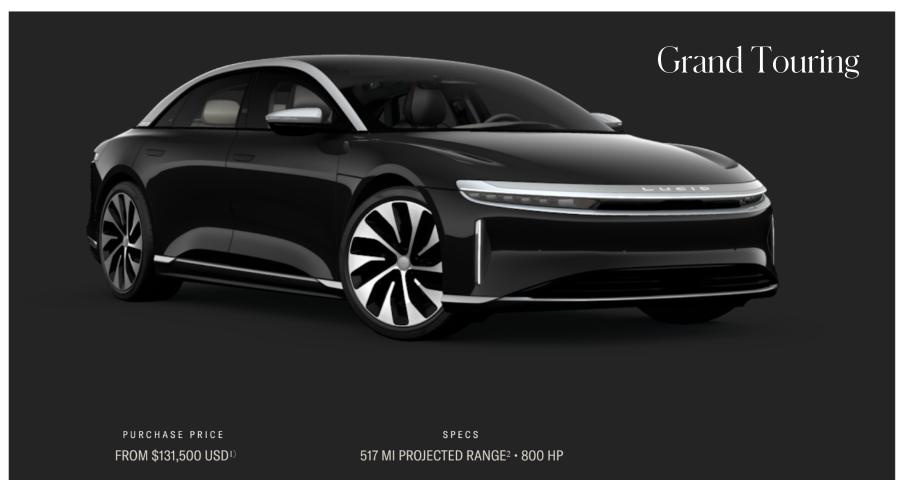
Lucid's single piece "brick" injection moulded battery module is race derived yet designed for manufacture in the millions of units. The electrical "bus bar" connectors are integrally captured in the moulding in a single operation. This is revolutionary.



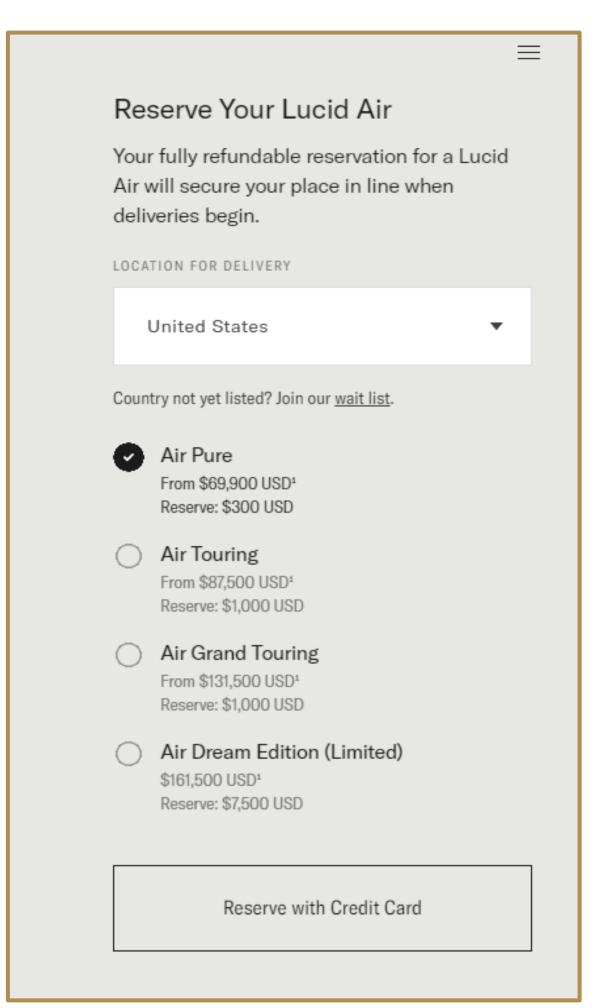
With existing reservations already representing over >\$650mm in anticipated sales, customer traction is strong and has continued to grow as brand awareness has increased.











1) Depending on final trim specification and package. As of February 19, 2021. Includes reservations for Lucid Air Dream Edition and other expected future models. Customer reservations are fully refundable and may be canceled without penalty. Customer reservations do not guarantee future sales. Pricing is presented after potential federal tax rebate of \$7,500.

## Lucid showrooms and service centers offer customers an immersive and engaging brand and product experience.

Lucid's **direct sales strategy** enables full control over the customer experience, to ensure that interactions are on-brand and pressure-free.

First six retail stores are now open, with numerous additional stores opening in North America throughout 2021.

Entry to European and Middle East markets expected to begin by 1H 2022.

Retail locations expected to serve not only as sales channels, but also important marketing tools in high-foot-traffic areas within urban areas.

Lucid also expects to implement a **direct service strategy** with physical locations, mobile service, and regular over-the-air updates.











## Multiple Lucid Studios are currently open, and additional high-profile locations are under construction or in development.

## Currently Open



Lucid HQ - Newark, CA



Beverly Hills - Los Angeles, CA



Century City - West Los Angeles, CA



Valley Fair Mall – San Jose, CA



Brickell City Center - Miami, FL



Rosemary Square – West Palm Beach, FL

## **Under Construction / In Development**



Oak Brook Center - Oak Brook, IL



Fashion Square – Scottsdale, AZ



Hawthorne Blvd - Torrance, CA



Meatpacking District – New York, NY



Seaport – Boston, MA



University Town Center – San Diego, CA



Adrian Rd – Millbrae, CA



Tysons Corner Center, VA

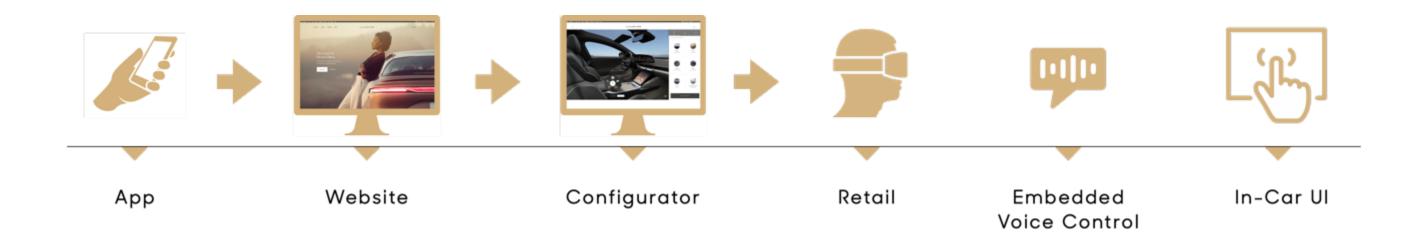


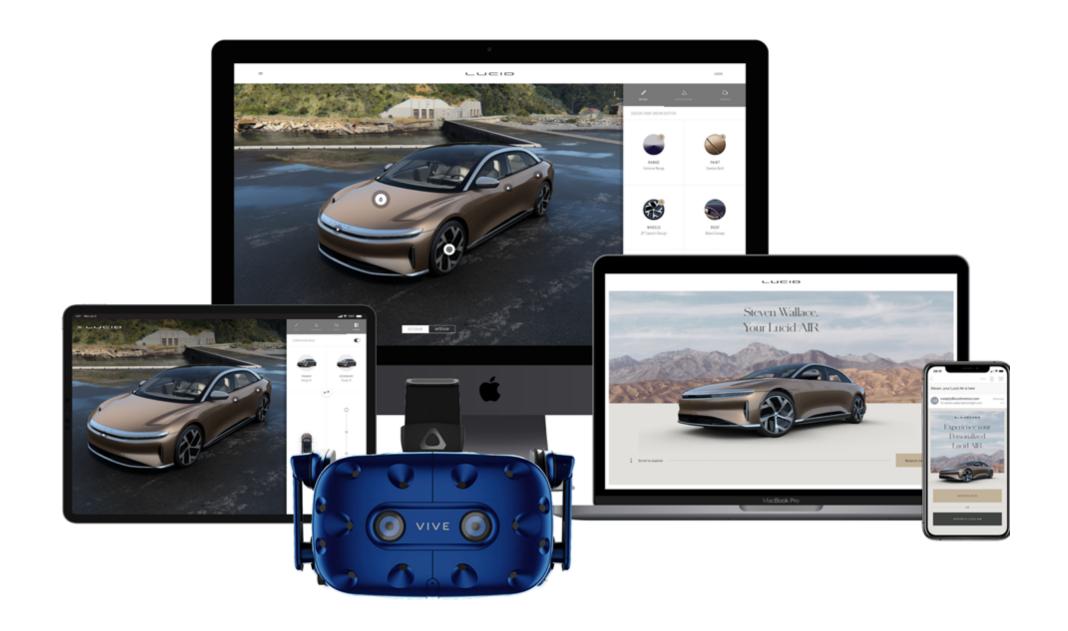
Gate at Manhasset, NY

46

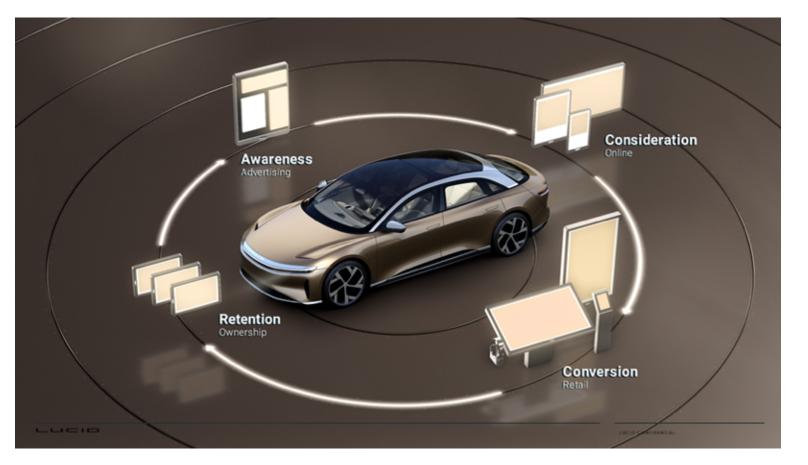
## The Lucid Digital Journey

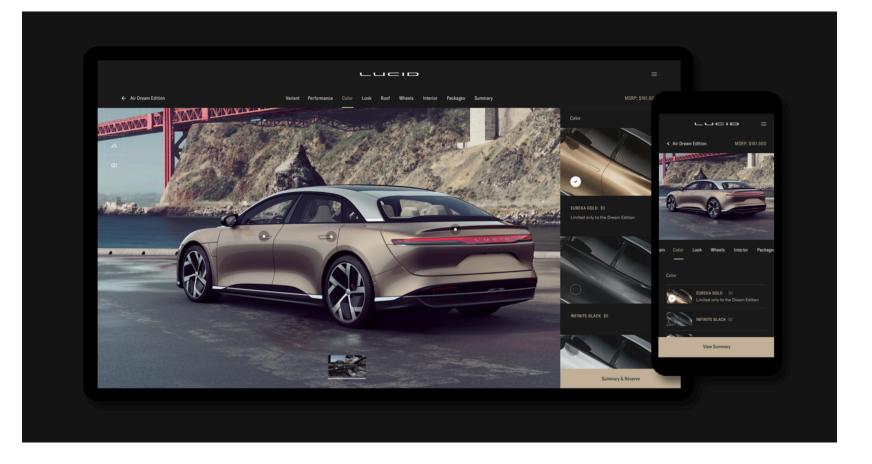
Customers engage with Lucid through its advanced digital platform.











\*Some elements of the platform are in development and are not yet available.

## Whether at home or on the road, Lucid and its partners are positioned to provide charging solutions.

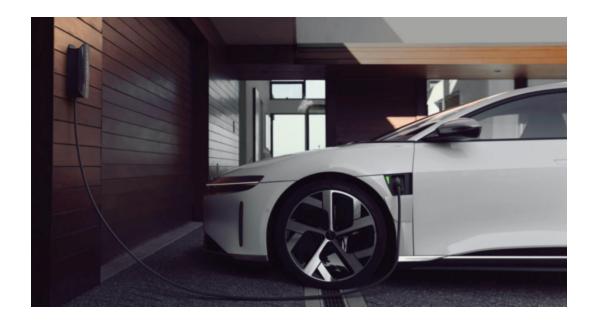
Our Commitment to Customers: Maintaining and Growing the Availability of Charging Options

### Lucid-Branded EV Supply Equipment -



AC Power

Power (kW):  $\sim 10 - 20$ 



- Home energy management system
- Plug & Play using portable EV Supply Equipment (EVSE) included with every vehicle

OR

- Purchase optional wall mount EVSE<sup>1)</sup>
- Installation through official Lucid-Installation partner, QMerit, or an electrician of choice



AC or DC Power Power (kW): <50



**Lucid Partnerships** 



DC Power Power (kW): ~ 50 – 350



- Capable of AC up to ~20kW, DC up to ~300kW
- Partner with aggregators / station owners
- Use Infotainment & Lucid companion app to find, charge and pay at integrated partner charging networks such as Electrify America. Electrify America Charging Plan included with vehicle (first year free)
- Compatible with networks leveraging J1772 and CCS charging standards, such as ChargePoint and EVgo
- Additional services billed monthly to Lucid account
- Plug & Charge authentication and payment at compatible stations

Note: Vehicles are in pre-production and specifications are subject to change. Some features will be available post-SOP. Power levels indicated may vary by geography.

1) Wall mount EVSE is planned for release in late 2021.

## Tesla Supercharger Network vs Lucid Strategy with Electrify America



### Tesla Supercharger Network

- First Mover perception of advantage
- Highly capital intensive
- 400v, first generation system
- Max 250kW with latest v3 units
- Unique closed source system



## Lucid - Electrify America Partnership

- Second Mover advantage a reality
- Capex light solution
- 900v, second generation system
- Max 350kW
- Open source CCS combo connector



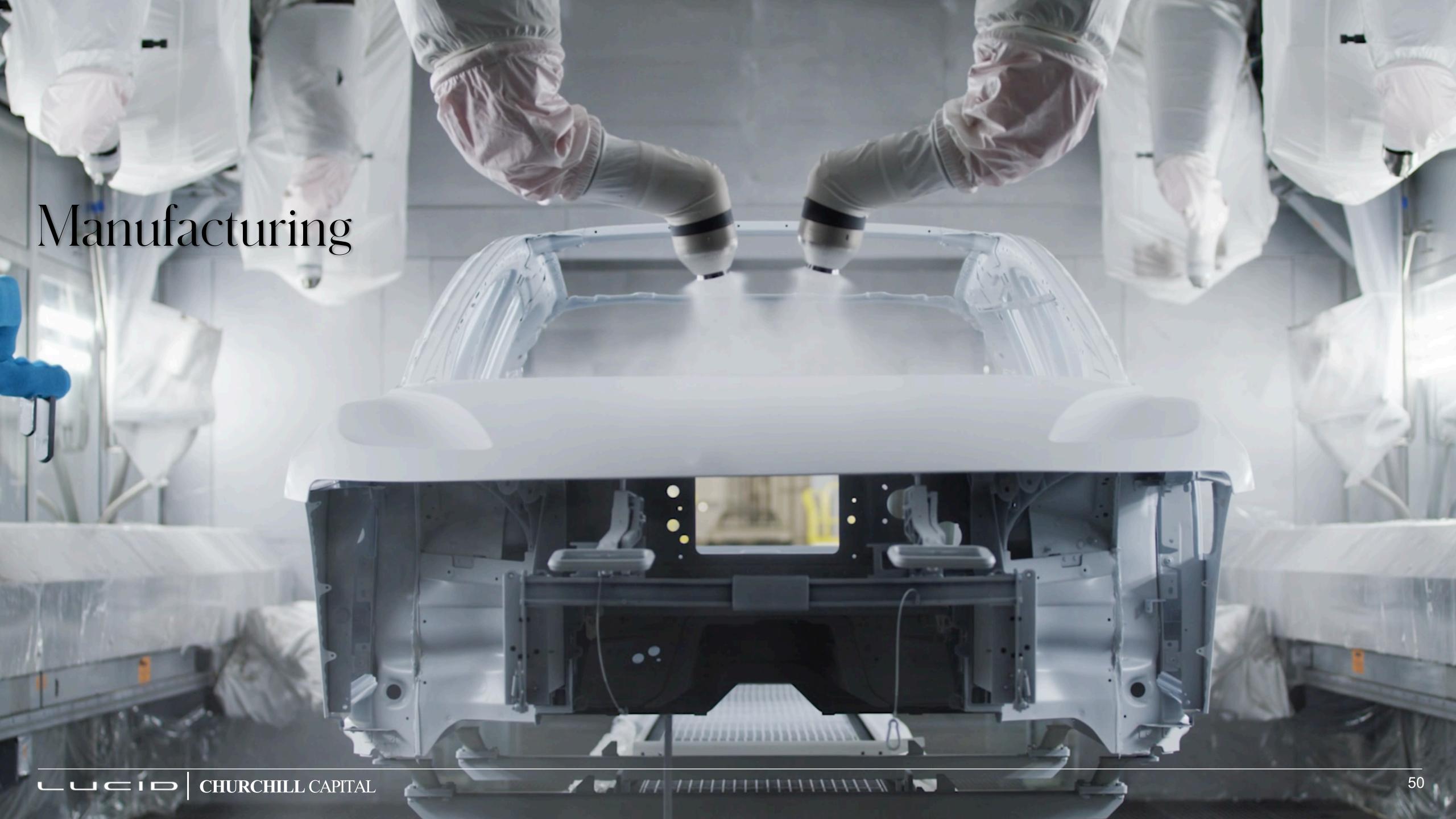
Modern EVs are migrating to ultra high voltage architectures. Eg Porsche at 800v, Lucid at over 900v.

VS

Tesla system and vehicles adopted 400v largely as a consequence of earlier technology.



LLCID CHURCHILL CAPITAL



## Lucid has built the first state-of-the-art, greenfield EV manufacturing facility in North America.

Our Advanced Manufacturing Plant (AMP-1) in Casa Grande, Arizona is scheduled to begin production in 2H 2021.

Built with strong incentives package and excellent support from government team.

By building the facility from a clean slate and leveraging our decades of previous experience from Tesla, Audi and more, we expect to achieve:

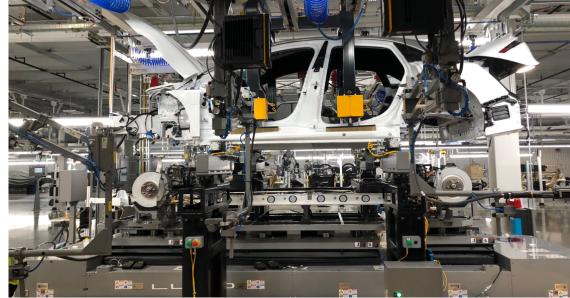
- Greater capital efficiencies
- Greater operational efficiencies
- Consistent production quality

Three key activities take place within AMP-1:

- Body shell manufacture
- Painting of body shells
- General assembly











## Lucid Powertrain Manufacturing (LPM-1) Plant

Powertrain technology is a key Lucid differentiator. Therefore core manufacture is conducted exclusively in-house (other than the battery cells).

Lucid Powertrain Manufacturing (LPM-1) plant is located just a few miles away from our vehicle manufacturing (AMP-1) plant in Arizona.

At this location we manufacture and assemble our complete electric powertrain which includes:

- Battery Packs, including:
  - Battery modules
  - Integrated BMS
- Integrated Drive Units, including:
  - Electric Motors
  - Transmissions and differentials
  - Power Inverters
- Wunderbox Chargers







Lucid Advanced Manufacturing Plant (AMP-1) Buildout Phases

#### PHASE 1: COMPLETE

Up to 34k units/year

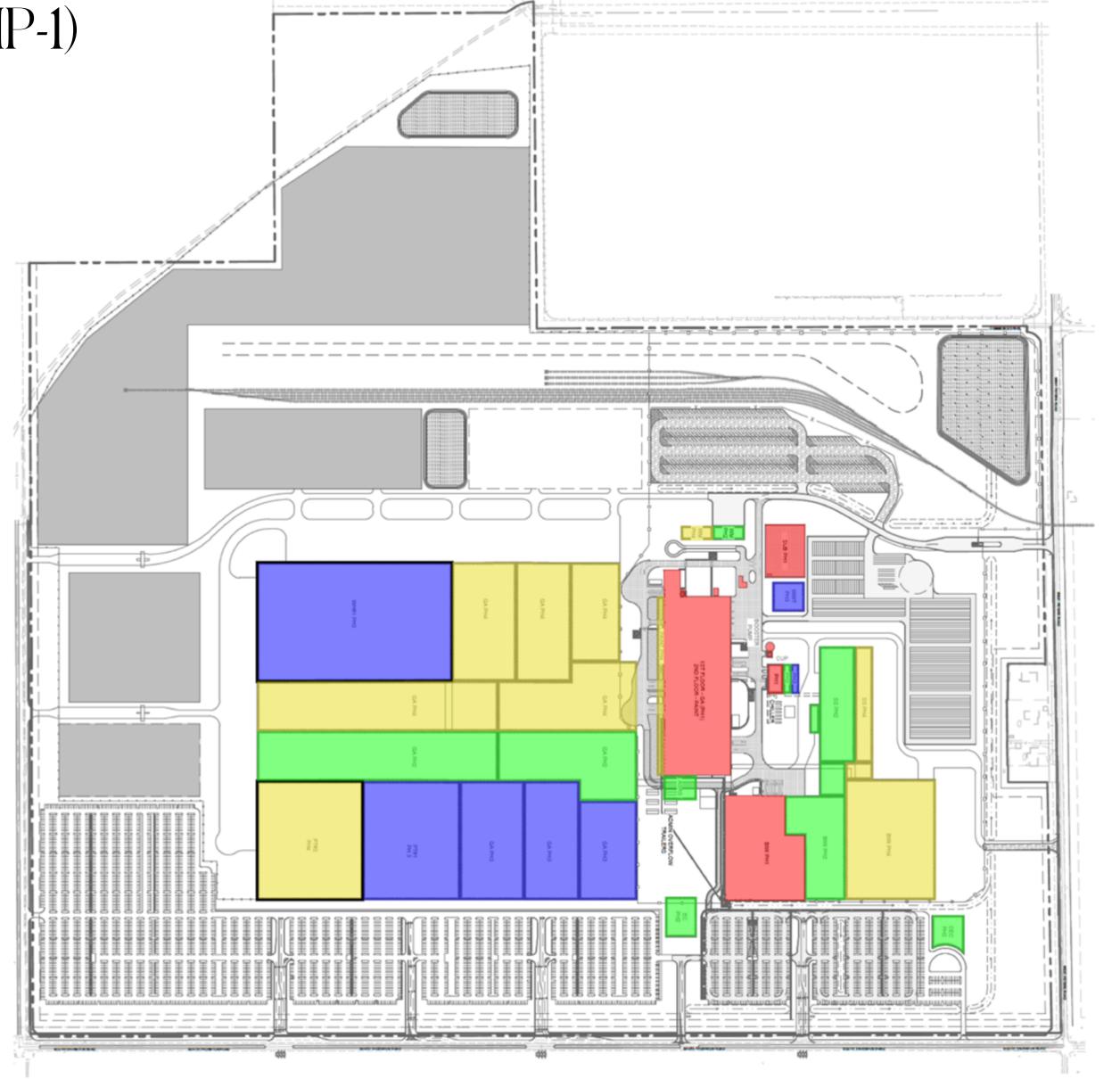
#### PHASE 2

 Up to 90k units/year (currently being implemented)

### AT FULL CAPACITY

• Up to 365k units/year





## Our Arizona site was meticulously selected.

Good proximity to Lucid HQ and existing automotive supply base.

All utilities fully in place:

- · Power
- · Water/sewer
- · Road infrastructure
- · Rail

Zoning suitable for automotive factory ("attainment" status for air quality).

Site well positioned between Phoenix + Tucson with ample local labor pool.

Strong incentives package and excellent support from government team.

Strong existing talent pool in surrounding area:

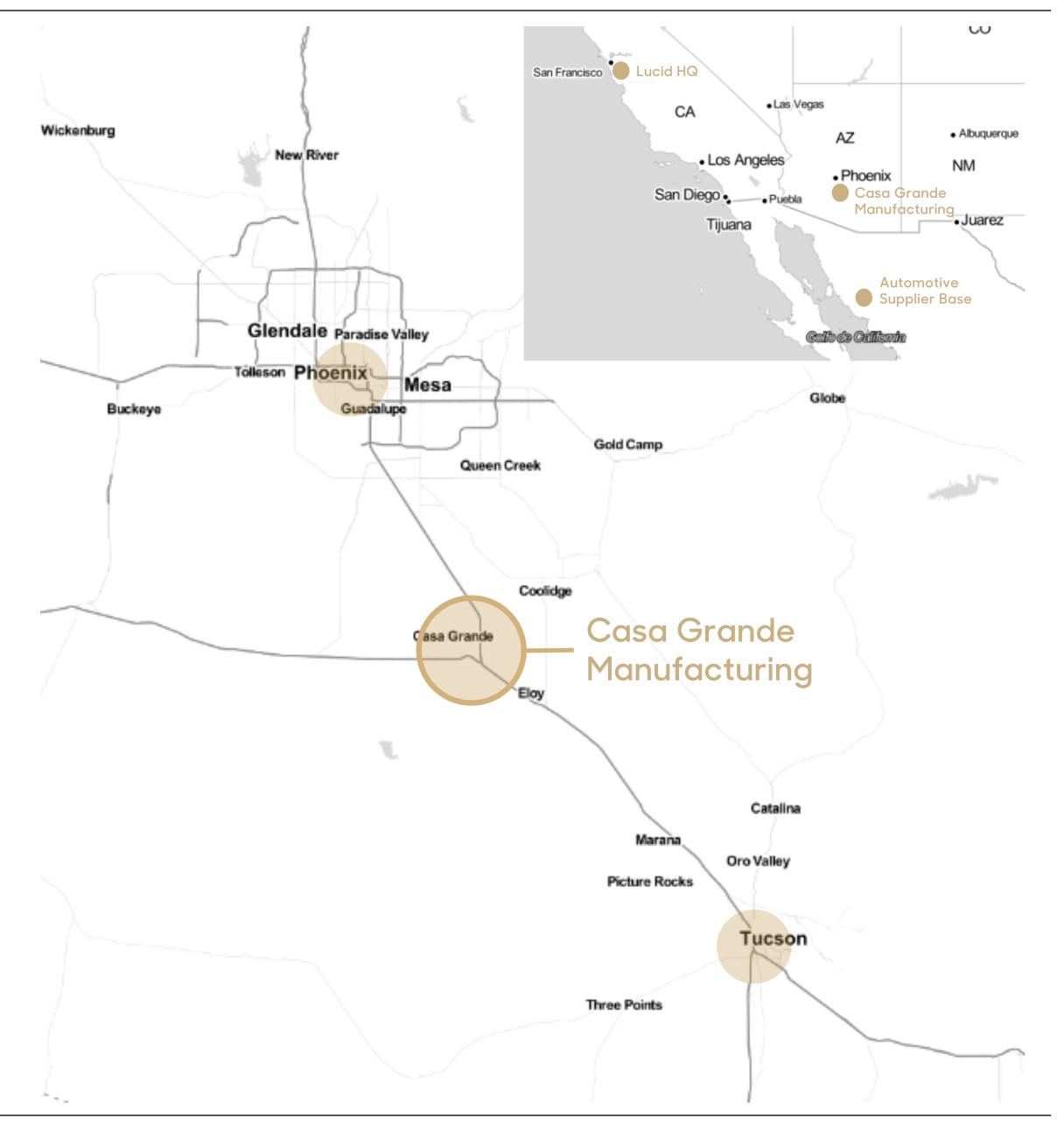


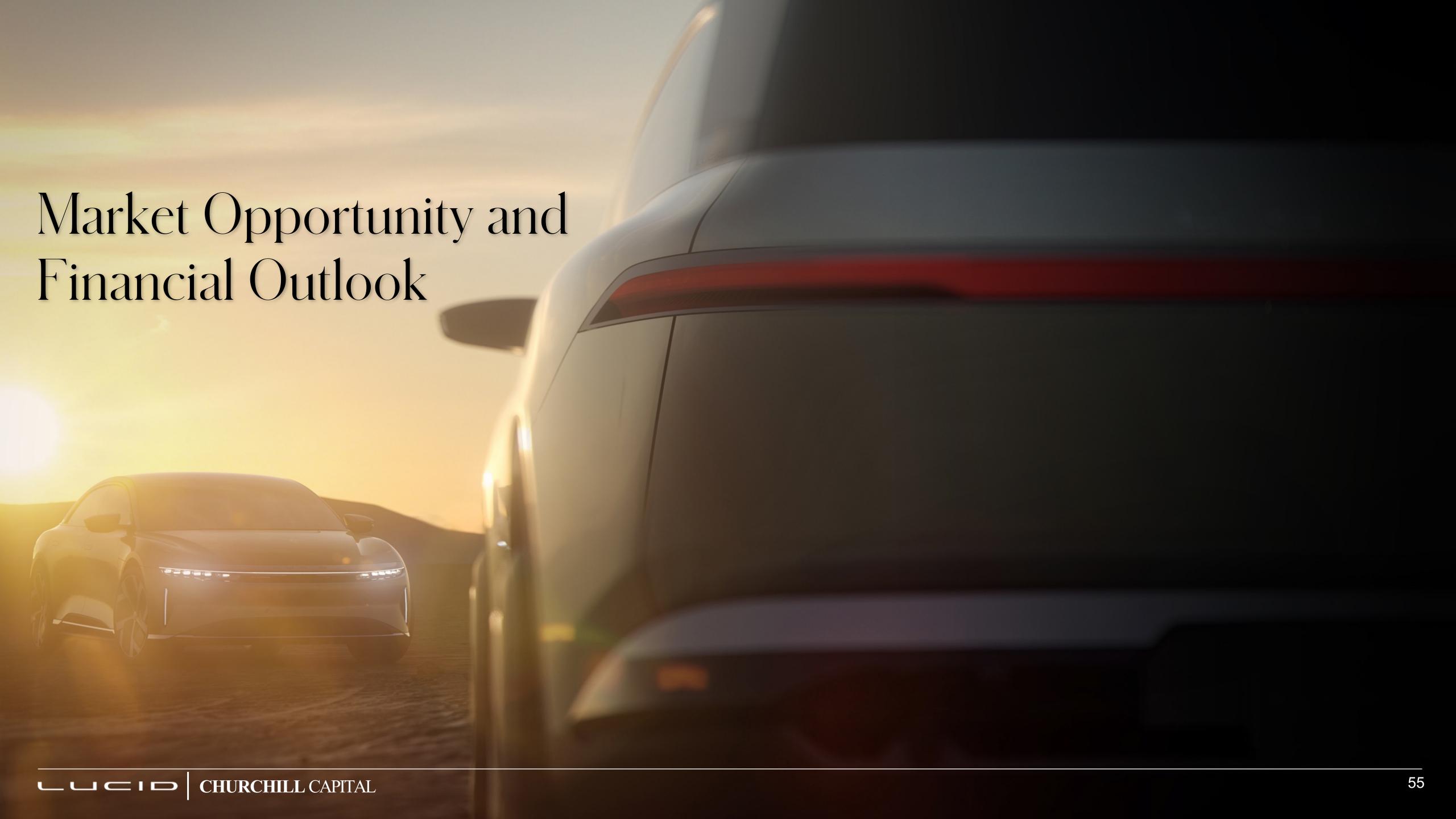












## Luxury Vehicle Market Opportunity

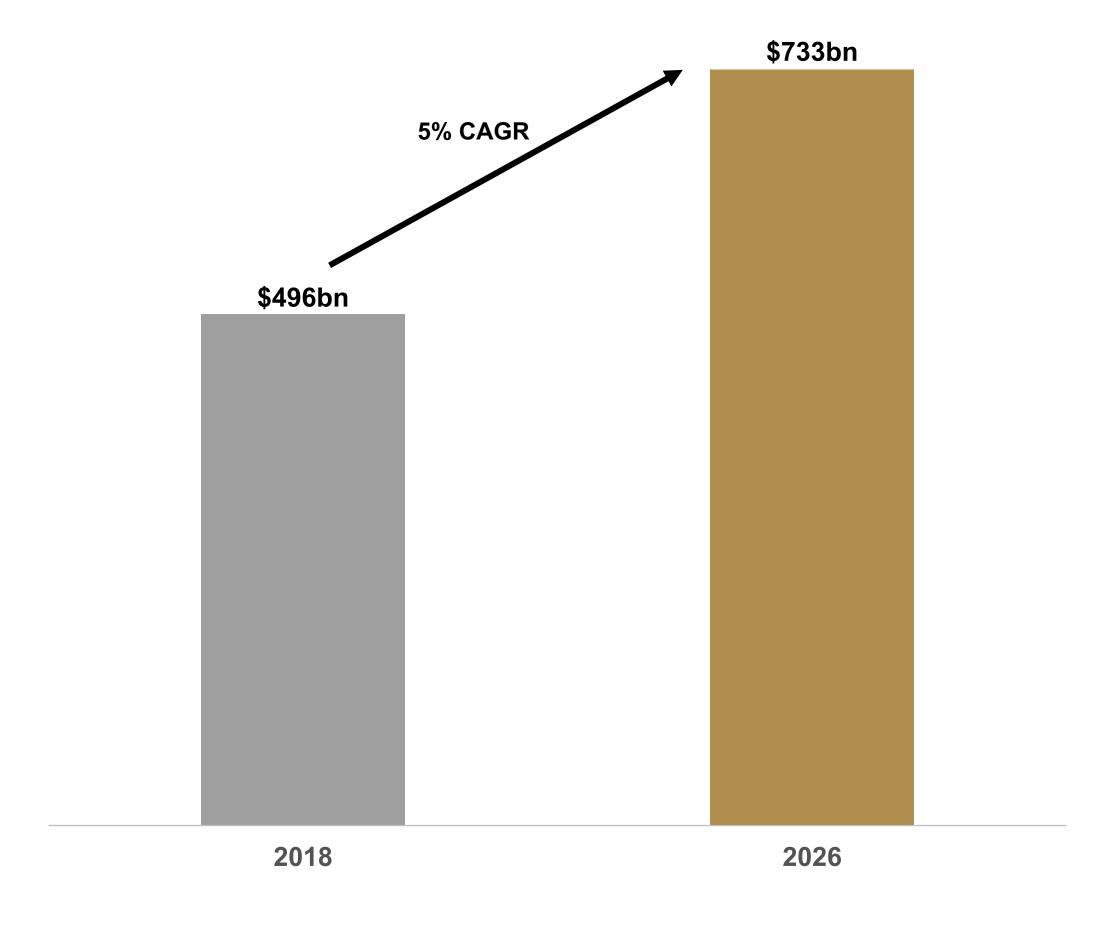
The global luxury car market was estimated to be **\$495.7 billion** in 2018 and is projected to reach **\$733.2 billion** by 2026, registering a CAGR of ~5.0% from 2018 to 2026

This presents an **opportunity** for a true luxury EV company to address unmet needs and revolutionize this market

With increased government mandates for electrification, combined with consumers' growing desire for clean energy vehicles, electrification of the automotive industry is taking place globally at a rapid pace, representing 5% of all new car sales in 2020

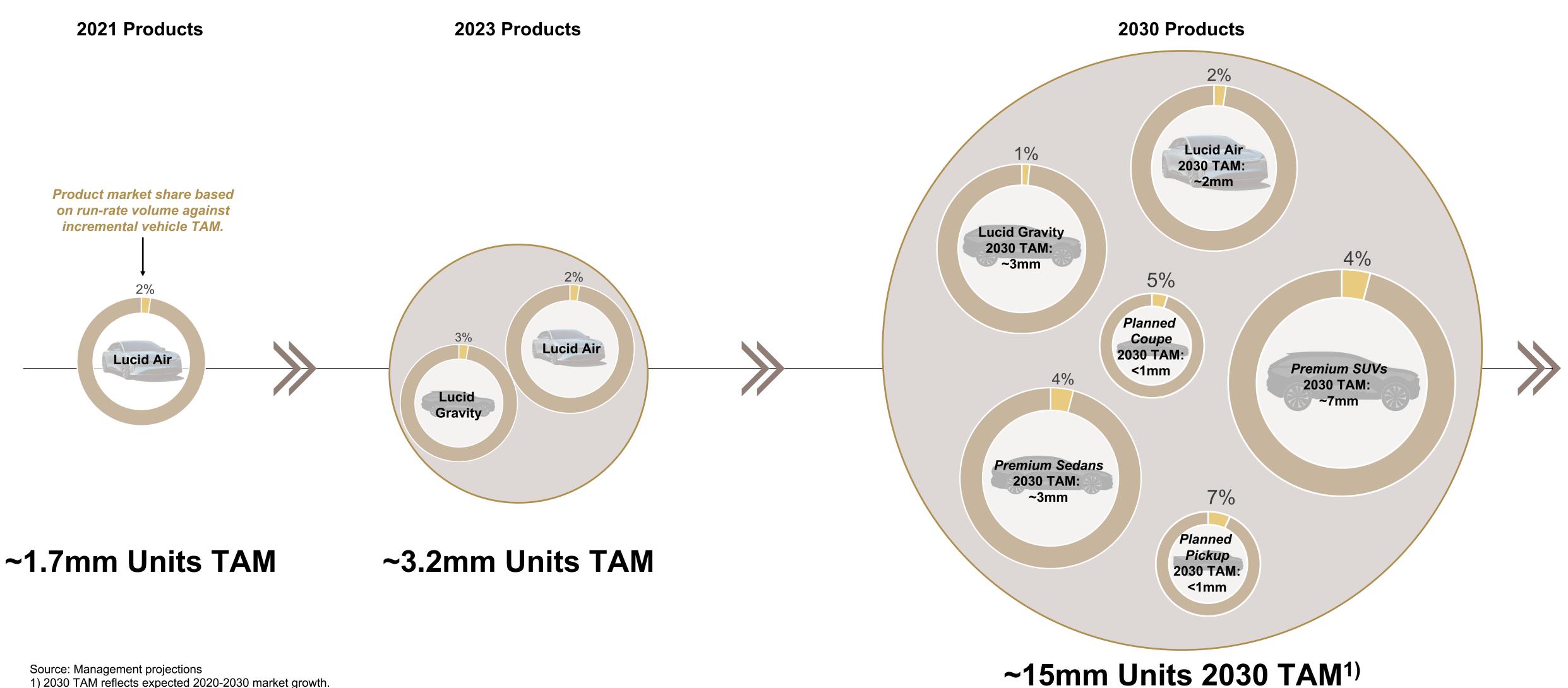
"Production of electric luxury vehicles to meet stringent emission standards provides a remarkable growth opportunity for the players operating in the luxury car market."

-Allied Market Research, Feb. 2020



Allied Market Research 2020; Canalys 2021; Company.

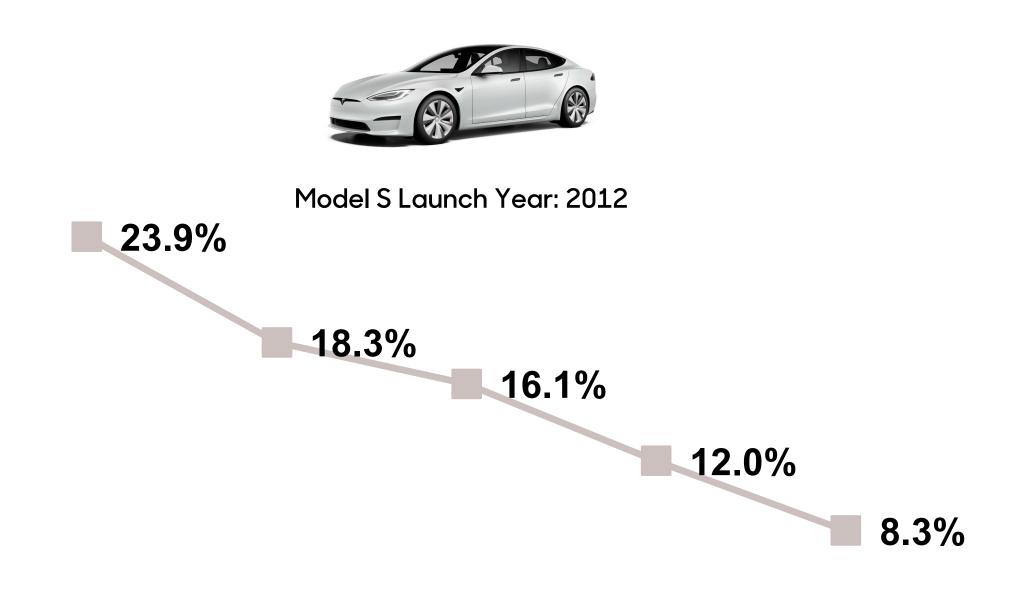
By 2030, Lucid anticipates run-rate production of >500,000 units, representing ~4% market share of an anticipated 2030 TAM of 15mm units.



## Projected Market Share

(Global EV Market Share)

#### **Tesla Model S Market Share After Launch**



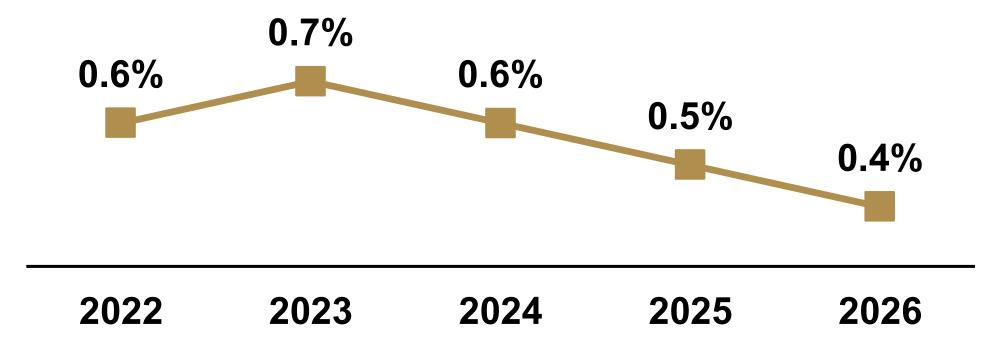
2017

2016

#### **Lucid Air Planned Market Share After Launch**



Air Expected Launch Year: 2021



Source: IHS production forecast, EV-volumes, Chinese new car registrations, McKinsey Center for Future Mobility.

2015

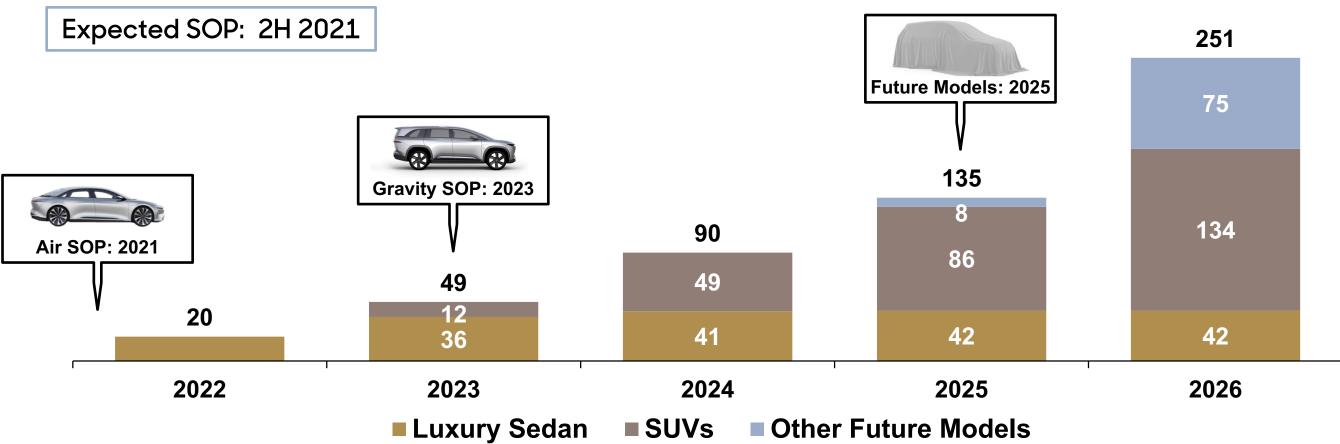
2014

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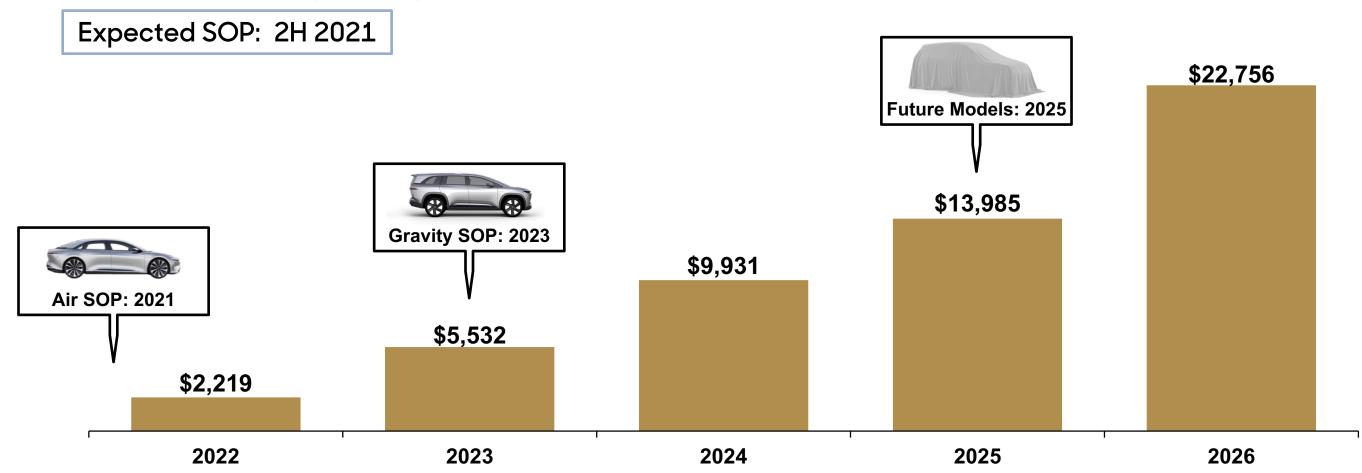
2013

## Production Volume and Revenue Forecast

## Annual Total Deliveries ('000s)



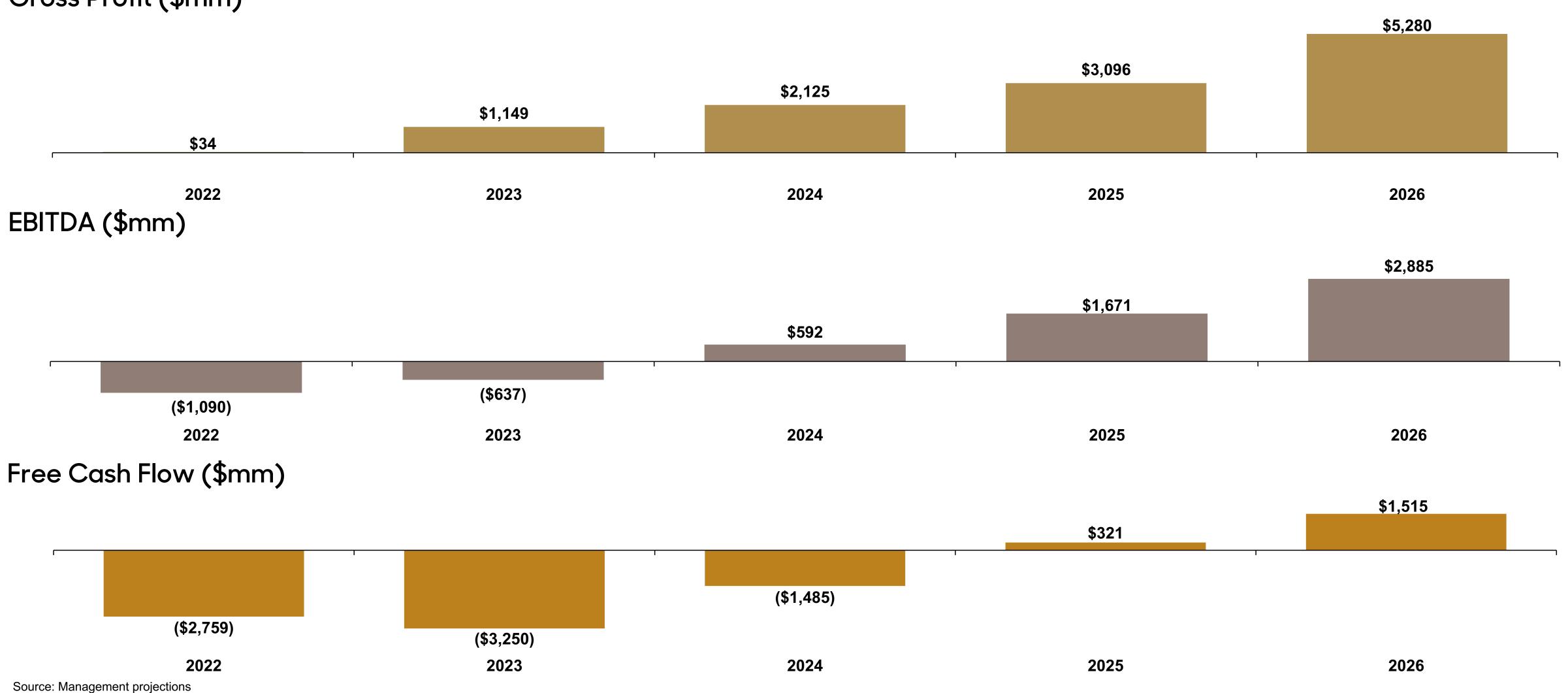
## Total Revenue (\$mm)



- Lucid is launching first in North American markets to solidify establishment of luxury brand position
  - Advanced Manufacturing Plant (AMP-1) in Casa Grande, Arizona is scheduled to begin production in 2H 2021
- Lucid is implementing a direct sales strategy to maintain full control over the customer experience and ensure that interactions are aligned with Lucid brand
  - North American Lucid Air deliveries expected in 2H 2021
  - EMEA and China deliveries expected to begin in 2022 and 2023, respectively
- Deliveries for Gravity planned to start in 2023

## Significant Investment and Progress to Date Leads to Near Term Profitability





Note: EBITDA and Free Cash Flow are non-GAAP financial measures and should not be considered in isolation or as alternatives to measures derived in accordance with GAAP. See slide 68 for reconciliations.

60



## Transaction Overview

### Estimated Transaction Sources and Uses

Sources	\$	%
CCIV Cash in Trust <sup>1)</sup>	2,070	12.7%
PIPE Proceeds <sup>2)</sup>	2,500	15.3
Existing Lucid Shareholders <sup>3)</sup>	11,750	72.0
Total Sources	\$16,320	100.0%

Uses	\$	%
Cash to Balance Sheet 4)	4,405	27.0%
Existing Lucid Shareholders 3)	11,750	72.0
Ilustrative Fees & Expenses	165	1.0
Total Uses	\$16,320	100.0%

## Pro Forma Ownership

	# Shares	% O/S	
CCIV Shareholders <sup>1) 5)</sup>	258.1	16.1%	
PIPE Shareholders 2)	166.7	10.4	
Existing Lucid Shareholders 3) 6)	1,175.0	73.5	
Pro Forma Shares Outstanding	1,599.7	100.0%	

## **Transaction Highlights**

- \$11.75B Acquisition Value
- \$2,070M Churchill Capital IV Cash in Trust +
   \$2,500M PIPE
- Transaction expected to close in Q2 2021
- CCIV ticker will convert to LCID upon closing

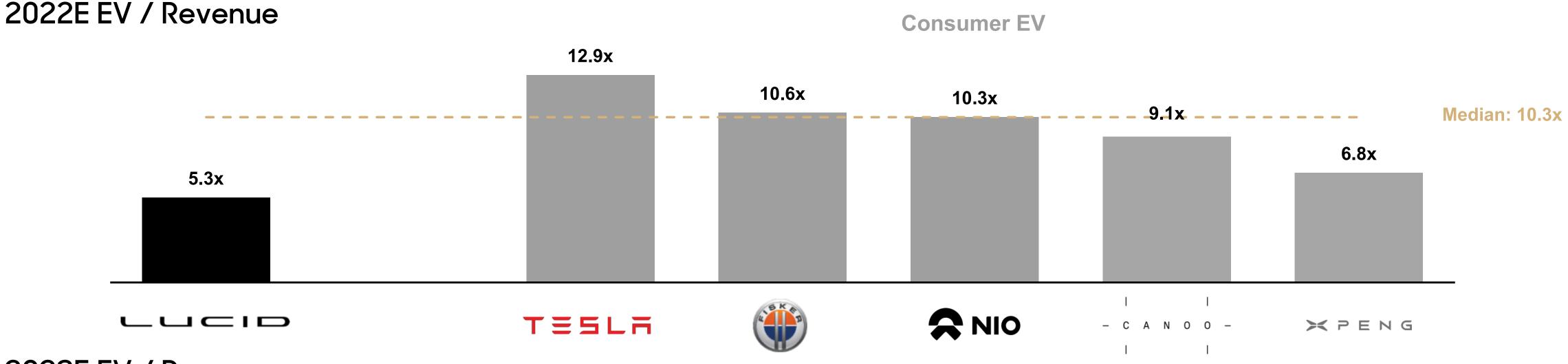
Company expected to have \*\$4.5 billion<sup>7)</sup> plus existing cash to substantially fund through the committed programs

Note: Dollars and shares in millions, except for per share values.

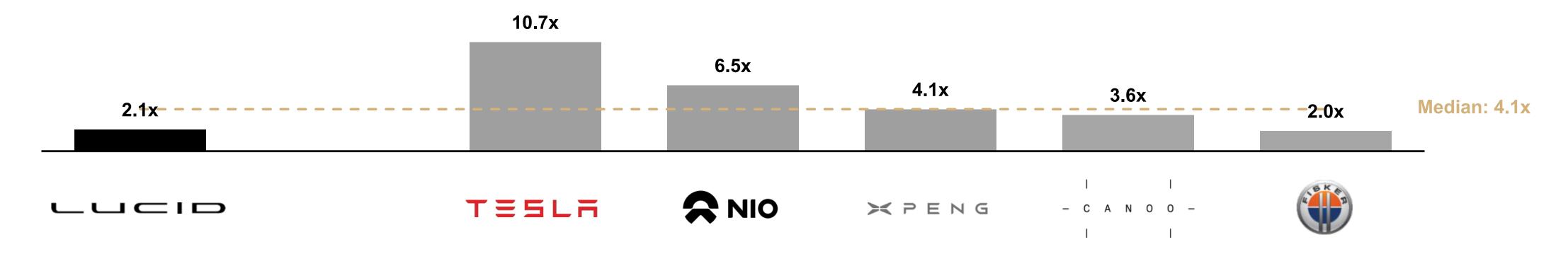
- 1) Assumes no redemptions in connection with business combination.
- 2) Assumes \$2.5bn of PIPE proceeds at purchase price of \$15.00 per share.
- 3) Based on fixed equity rollover of 1,175.0mm shares, subject to increase for balance sheet cash at closing (see footnote 4). Includes the dilutive impact of existing vested equity incentive awards and warrants, and excludes the impact of existing unvested and future management equity incentive awards.

- 4) Pro forma cash balance assumes no balance sheet cash at closing. \$600mm bridge financing expected to be completed in near term to capitalize business through closing. Equity rollover will be increased to the extent of balance sheet cash at closing based on value of \$10.00 per share.
- Includes the dilutive impact of 41.4mm public warrants and 29.57mm founder warrants at \$15.00 per share, using treasury stock method at the PIPE purchase price. Excludes the impact of 17.25mm CCIV founder shares and 14.78mm founder warrants each vesting ratably at \$20.00, \$25.00 and \$30.00 within 5 years of closing.
- P.I.F. holds up to 85% of existing Lucid equity (as adjusted for bridge financing, see footnote 4) and is expected to hold up to 62% of pro forma shares outstanding. Pro forma P.I.F. ownership excludes potential P.I.F. participation in the PIPE.
- 7) Before fees and expenses.

## Attractive Entry Valuation – Significant Discount to Other Entrants



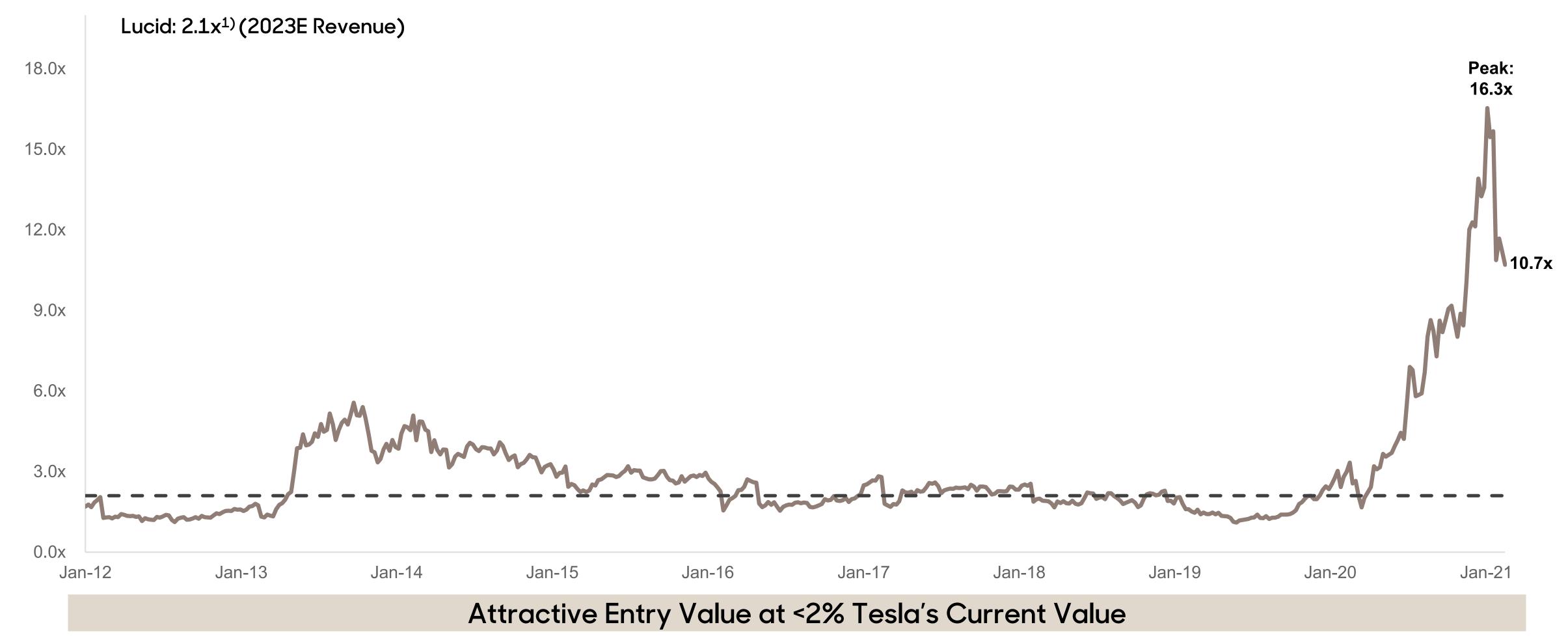




Source: Company filings, Management estimates, Wall Street research, CapIQ and FactSet as of February 19, 2021. Note: Lucid valuation based on acquisition value of \$11,750m at \$10.00 per share.

## Lucid Positioned at a Fraction of Tesla's Valuation Multiple

### Tesla EV / 3-Year Forward Revenue Since 2012



Source: FactSet as of February 19, 2021.

<sup>1)</sup> Lucid valuation based on acquisition value of \$11,750m at \$10.00/per share.

Lucid, a leader in EV technologies, defines a new generation of EVs, ushering in a new paradigm for the automotive industry.

Legitimate Track Record

Management team with track record of helping to bring disruptive products to market, including the Tesla Model S and iPhone

Validated Technology

Innovative, validated and race-proven technologies outpace peers and provide competitive advantage

Long Term Success

High-end first product, followed by progressively attainable vehicles positions brand for long-term success and growth

Established In-house Manufacturing

In-house manufacturing with Arizona factories that are on track for start of production and configured for expansion

In-house Sales and Service Network

Superior and differentiated retail and ownership experience cultivates consumer satisfaction and loyalty

Untapped Potential in Adjacent Markets

Additional untapped potential in battery storage solutions and powertrain technology licensing

Robust Product Pipeline

Multi-product roadmap drives scale and cost efficiencies

Favorable Market Forces

Large addressable market with favorable tailwinds

**Experienced Partner** 

Opportunity to enhance execution with Churchill partners' automotive, software and manufacturing expertise

**Attractive Valuation** 

Attractive entry valuation at <2% of Tesla's current value<sup>1</sup>

A transaction with Churchill creates an opportunity to advance and accelerate the immense progress Lucid has made.

1) As of February 19, 2021



## Summary P&L

(\$ Million)

$(\phi \mid k(t))$	2021E	2022E	2023E	2024E	2025E	2026E
Total Volume	577	20,157	48,896	89,847	135,347	251,281
% Grouth	NA	NM	142,6%	83,8%	50,6%	85, 7%
Total Revenue	\$97	\$2,219	\$5,532	\$9,931	<b>\$13,985</b>	\$22,756
% Grouth	NM	NM	149.4%	79.5%	40,8%	62.7%
COGS	(\$252)	<b>(\$2, 185)</b>	<b>(\$4,384)</b>	<b>(\$7,805)</b>	<b>(\$10</b> , 889)	<b>(\$17,476)</b>
Gross Profit	(\$155)	\$34	<b>\$1,149</b>	\$2,125	\$3,096	<b>\$5,280</b>
EBIT	(\$1,494)	(\$1,361)	(\$1,026)	(\$150)	\$637	<b>\$1</b> , 768
EBITDA	(\$1,389)	(\$1,090)	<b>(</b> \$637 <b>)</b>	<b>\$592</b>	<b>\$1,671</b>	\$2,885
Capital Expenditures	<b>(\$877)</b>	<b>(\$1</b> , 342)	(\$1,917)	<b>(\$1</b> , 784)	(\$774)	(\$573)
% of Revenue	902.8%	60,5%	34,7%	18.0%	5,5%	2,5%
Free Cash Flow	(\$2,312)	(\$2,759)	(\$3,250)	(\$1,485)	\$321	<b>\$1,515</b>

Note: EBIT, EBITDA and Free Cash Flow are non-GAAP financial measures and should not be considered in isolation or as alternatives to measures derived in accordance with GAAP. See slide 68 for reconciliations.

## Reconciliation of Non-GAAP Financials

#### **EBITDA**

(\$ Million)

	2021E	2022E	2023E	2024E	2025E	2026E
Net Income	(\$1,494)	<b>(\$1</b> , 36 <b>1)</b>	<b>(\$1</b> , 026)	(\$150)	\$632	<b>\$1</b> ,698
(+ ) Income Tax	_	_	_	_	5	70
EBIT	(\$1,494)	(\$1,361)	(\$1,026)	(\$150)	\$637	<b>\$1</b> ,768
(+) Depreciation & Amortization	105	270	389	741	1,034	1,117
EBITDA	(\$1,389)	(\$1,090)	(\$637)	\$592	<b>\$1,671</b>	\$2,885

#### Free Cash Flow

(\$ Million)

	<b>2021E</b>	<b>2022E</b>	2023E	2024E	2025E	2026E
EBITDA	(\$1, 389)	(\$1,090)	(\$637)	\$592	<b>\$1</b> ,671	\$2,885
(-) Change in NWC	(\$50)	(\$334)	(\$706)	(\$327)	(\$675)	(\$903)
(-) Cash Taxes		_		_	(5)	(70)
(+) Incentives	4	7	10	34	105	176
(-) Total Capex	(877)	(1, 342)	(1,917)	(1,784)	(774)	(573)
Free Cash Flow	<b>(\$2,312)</b>	(\$2,759)	(\$3,250)	(\$1,485)	\$321	<b>\$1,515</b>

Our business, ability to execute our strategy, the proposed business combination, and your investment in our securities are subject to many risks. Before making a decision to invest in the securities offered hereby, you should carefully evaluate and consider all of the risks and uncertainties with respect to such investment. These risks include, but are not limited, to the following:

#### Risks Related to Lucid's Business and Industry

- The ongoing COVID-19 pandemic could adversely affect Lucid's business, operating results and financial condition.
- Lucid's limited operating history makes evaluating its business and future prospects difficult, and may increase the risk of your investment.
- Lucid has incurred net losses each year since its inception and expects to incur significant expenses and increasing losses for the foreseeable future.
- Lucid's independent registered public accounting firm included an explanatory paragraph relating to Lucid's ability to continue as a going concern in its report on Lucid's audited financial statements.
- Lucid may be unable to adequately control the costs associated with its operations.
- Lucid's operating and financial results forecast relies in large part upon assumptions and analyses developed by it. If these assumptions or analyses prove to be incorrect, Lucid's actual operating results may be materially different from its forecasted results.
- The automotive industry has significant barriers to entry that Lucid must overcome in order to manufacture and sell electric vehicles at scale.
- The automotive market is highly competitive, and Lucid may not be successful in competing in this industry.
- Lucid will initially depend on revenue generated from a single model and in the foreseeable future will be significantly dependent on a limited number of models.
- Lucid will not have a third-party retail product distribution network.
- Lucid's sales will depend in part on its ability to establish and maintain confidence in its long-term business prospects among consumers, analysts and others within its industry.
- Lucid's ability to generate meaningful product revenue will depend on consumer adoption of electric vehicles.
- Developments in electric vehicle or alternative fuel technology or improvements in the internal combustion engine may adversely affect the demand for Lucid's vehicles.
- Extended periods of low gasoline or other petroleum-based fuel prices could adversely affect demand for Lucid's vehicles, which would adversely affect Lucid's business, prospects, results of operations and financial condition.
- The unavailability, reduction or elimination of government and economic incentives could have a material adverse effect on Lucid's business, prospects, financial condition and operating results.
- If Lucid fails to manage its future growth effectively, it may not be able to market and sell its vehicles successfully.
- While Lucid does not currently have any leasing arrangements finalized, in the future it intends to offer a leasing option to customers, which exposes it to credit risk.
- Lucid is subject to risks associated with autonomous driving technology, and Lucid cannot guarantee that its vehicles will achieve its targeted autonomous driving functionality within its projected timeframe, if ever.
- Lucid has received only a limited number of reservations for the Lucid Air, all of which may be cancelled.
- Lucid's business and prospects depend significantly on the Lucid brand.
- Lucid faces risks associated with international operations, including unfavorable regulatory, political, tax and labor conditions, which could harm its business.
- Lucid's financial results may vary significantly from period to period due to fluctuations in its operating costs, product demand and other factors.
- Uninsured losses could result in payment of substantial damages, which would decrease Lucid's cash reserves and could harm its cash flow and financial condition.

#### Risks Related to Manufacturing and Supply Chain

- Lucid may experience significant delays in the design, manufacture, launch and financing of its electric vehicle, including a delay to its expected start of production. Lucid's expected start of production is subject to a number of risks, the occurrence of any of which could delay production and harm Lucid's business and prospects. These risks include:
  - the inability or failure to successfully tool its manufacturing facility as planned and on the desired timeline;
  - the inability or failure to ensure working supply chain and desired supplier part quality as planned and on the desired timeline;
  - the occurrence of product defects that cannot be remedied without adversely affecting the expected start of production;
  - the inability to ensure readiness of firmware features and functions to be integrated into the Lucid Air as planned and on the desired timeline;
  - the inability or failure to finalize regulatory control specifications as planned and on the desired timeline;
  - the ongoing COVID-19 pandemic, related business interruptions and its other effects; and
  - any other risks identified herein.
- If Lucid's vehicles fail to perform as expected, Lucid's ability to develop, market and sell or lease Lucid's products could be harmed.
- Lucid faces challenges providing charging solutions for its vehicles.
- Lucid has no experience servicing its vehicles and their integrated software. If Lucid is unable to adequately service its vehicles, its business, prospects, financial condition and operating results may be materially and adversely affected.
- Insufficient reserves to cover future warranty or part replacement needs or other vehicle repair requirements, including any potential software upgrades, could materially adversely affect Lucid's business, prospects, financial condition and operating results.
- Lucid has no experience to date in high volume manufacture of its vehicles.
- If Lucid fails to successfully tool its manufacturing facility or if its manufacturing facility becomes inoperable, Lucid will be unable to produce its vehicles and its business will be harmed.
- Lucid's ability to start production and its future growth depends upon its ability to maintain relationships with its existing suppliers and source suppliers for critical components, and to complete building out its supply chain, while effectively managing the risks due to such relationships.
- Lucid is dependent on its suppliers, the majority of which are single-source suppliers, and the inability of these suppliers to deliver necessary components of Lucid's products according to its schedule and at prices, quality levels and volumes acceptable to Lucid, or Lucid's inability to efficiently manage these components, could have a material adverse effect on Lucid's results of operations and financial condition.
- Lucid may not be able to accurately estimate the supply and demand for its vehicles, which could result in a variety of inefficiencies in its business and hinder its ability to generate revenue. If Lucid fails to accurately predict its manufacturing requirements, it could incur additional costs or experience delays.
- Increases in costs, disruption of supply or shortage of materials, in particular for lithium-ion cells, could harm Lucid's business.
- Lucid must develop complex software and technology systems, including in coordination with vendors and suppliers, in order to produce its electric vehicles, and there can be no assurance such systems will be successfully developed.
- Lucid's facilities or operations could be adversely affected by events outside of Lucid's control, such as natural disasters, wars or health epidemics or pandemics.
- If Lucid updates or discontinues the use of its manufacturing equipment more quickly than expected, it may have to shorten the useful lives of any equipment to be retired as a result of any such update, and the resulting acceleration in Lucid's depreciation could negatively affect its financial results.
- Lucid's vehicles will make use of lithium-ion battery cells, which have been observed to catch fire or vent smoke and flame.

#### **Risks Related to Cybersecurity and Data Privacy**

- Any unauthorized control, manipulation, interruption or compromise of or access to Lucid's products or information technology systems could result in loss of confidence in it and its products, harm its business and materially adversely affect its financial performance, results of operations or prospects.
- Lucid is subject to evolving laws, regulations, standards, policies and contractual obligations related to data privacy and security, and any actual or perceived failure to comply with such obligations could harm its reputation and brand, subject is to significant fines and liability, or otherwise adversely affect its business.

#### **Risks Related to Employees and Human Resources**

- The loss of key personnel or an inability to attract, retain and motivate qualified personnel may impair Lucid's ability to expand Lucid's business.
- Lucid is highly dependent on the services of Peter Rawlinson, its Chief Executive Officer and Chief Technical Officer.
- Lucid will need to hire and train a significant number of employees to engage in full-scale commercial manufacturing operations, and its business could be adversely affected by labor and union activities.
- Misconduct by Lucid's employees and independent contractors during and before their employment with us could expose it to potentially significant legal liabilities, reputational harm and/or other damages to Lucid's business.

#### **Risks Related to Litigation and Regulation**

- Lucid is subject to substantial laws and regulations that could impose substantial costs, legal prohibitions or unfavorable changes upon its operations or products, and any failure to comply with these laws and regulations, including as they evolve, could substantially harm Lucid's business and results of operations.
- Lucid may face regulatory limitations on its ability to sell vehicles directly, which could materially and adversely affect its ability to sell its vehicles.
- Lucid may choose to or be compelled to undertake product recalls or take other actions, which could adversely affect its business, prospects, operating results, reputation and financial condition.
- Lucid may in the future be subject to legal proceedings, regulatory disputes and governmental inquiries that could cause it to incur significant expenses, divert its management's attention, and materially harm its business, results of operations, cash flows and financial condition.
- Lucid may become subject to product liability claims, which could harm its financial condition and liquidity if it is not able to successfully defend or insure against such claims.
- Lucid may be exposed to delays, limitations and risks related to the environmental permits and other operating permits required to operate its manufacturing facility.
- Lucid is subject to various environmental laws and regulations that could impose substantial costs on it and cause delays in expanding its production facilities.
- Autonomous driving technology is subject to uncertain and evolving regulations.
- Lucid is subject to U.S. and foreign anti-corruption, anti-money laundering and anti-boycott laws and regulations. Lucid could face criminal liability and other serious consequences for violations, which could harm its business.
- Lucid is subject to governmental export and import controls and laws that could subject it to liability if it is not in compliance with such laws.
- Changes in U.S. trade policy, including the imposition of tariffs and the resulting consequences, could adversely affect Lucid's business, prospects, results of operations and financial condition.

#### **Risks Related to Intellectual Property**

- Lucid may fail to adequately obtain, maintain, enforce and protect its intellectual property and may not be able to prevent third parties from unauthorized use of its intellectual property and proprietary technology. If Lucid is unsuccessful in any of the foregoing, its competitive position could be harmed and it could be required to incur significant expenses to enforce its rights.
- Lucid may be sued by third parties for alleged infringement, misappropriation or other violation of their intellectual property, which could be time-consuming and costly and result in significant legal liability.

#### Risks Related to Financing and Strategic Transactions

- Lucid will not generate positive cash flow from operations for the foreseeable future and will require additional capital to operate the business, and this capital might not be available on commercially reasonable terms, or at all.
- Lucid may not be able to identify adequate strategic relationship opportunities or form strategic relationships, in the future.
- Lucid may acquire other businesses, which could require significant management attention, disrupt its business, dilute stockholder value and adversely affect its operating results.
- Lucid may not be able to obtain or agree on acceptable terms and conditions for all or a significant portion of the government grants, loans and other incentives for which it may apply. As a result, Lucid's business and prospects may be adversely affected.

#### **Risks Related to Public Company Requirements**

- Lucid's management team has limited experience managing a public company.
- Lucid is an "emerging growth company" and cannot be certain if the reduced disclosure requirements applicable to emerging growth companies will make its common stock less attractive to investors.
- The requirements of being a public company may strain Lucid's resources and distract its management, which could make it difficult to manage our business, particularly after it is no longer an "emerging growth company."
- Lucid has identified material weaknesses in its internal control over financial reporting. If it is unable to remediate these material weaknesses, or if it identifies additional material weaknesses in the future or otherwise fails to maintain an effective system of internal controls in the future, it may not be able to accurately or timely report its financial condition or results of operations, which may adversely affect investor confidence in it and, as a result, the value of its common stock.
- Lucid is a "controlled company" within the meaning of the New York Stock Exchange listing standards and, as a result, will qualify for, and intends to rely on, exemptions from certain corporate governance requirements. Lucid is controlled by the Public Investment Fund of the Kingdom of Saudi Arabia, whose interests in its business may be different than yours, and certain statutory provisions typically afforded to stockholders are not applicable to Lucid.

#### Risks Related to CCIV and the Business Combination

- Churchill Sponsor IV LLC (the "Sponsor") and certain Churchill stockholders affiliated with the Sponsor have agreed to vote in favor of the business combination, regardless of how Churchill's public stockholders vote.
- The Sponsor, certain members of the Churchill Board and certain Churchill officers have interests in the business combination that are different from or are in addition to other stockholders in recommending that stockholders vote in favor of approval of the business combination proposal and approval of the other proposals described in this proxy statement/prospectus.
- The NYSE may not continue to list Churchill's securities, which could limit investors' ability to make transactions in Churchill's securities and subject Churchill to additional trading restrictions.
- Future resales of Churchill's outstanding shares may cause the market price of its securities to drop significantly, even if its business is doing well.
- The Sponsor is liable to ensure that proceeds of the trust are not reduced by vendor claims in the event a business combination is not consummated. It has also agreed to pay for any liquidation expenses if a business combination is not consummated. Such liability may have influenced the Sponsor's decision to approve the business combination.
- The exercise of Churchill's directors' and officers' discretion in agreeing to changes or waivers in the terms of the business combination may result in a conflict of interest when determining whether such changes to the terms of the business combination or waivers of conditions are appropriate and in Churchill's stockholders' best interest.
- If Churchill is unable to complete the proposed business combination or another initial business combination by August 3, 2022 (or November 3, 2022, if Churchill has an executed letter of intent, agreement in principle or definitive agreement for a business combination by August 3, 2022) Churchill will cease all operations except for the purpose of winding up, redeeming 100% of the outstanding public shares and, subject to the approval of its remaining stockholders and the Churchill Board, dissolving and liquidating. In such event, third parties may bring claims against Churchill and, as a result, the proceeds held in the trust account could be reduced and the per-share liquidation price received by stockholders could be less than \$10.00 per share.
- Churchill's stockholders may be held liable for claims by third parties against Churchill to the extent of distributions received by them.
- Activities taken by existing Churchill stockholders to increase the likelihood of approval of the business combination and the other transactions contemplated in connection therewith could have a depressive effect on Churchill's stock.
- Churchill's stockholders will experience dilution as a consequence of, among other transactions, the issuance of Churchill's Class A common stock as consideration in the business combination and the PIPE investment. Having a minority share position may reduce the influence that Churchill's current stockholders have on the management of Churchill.
- A significant portion of Churchill's Class A common stock following the business combination will be restricted from immediate resale, but may be sold into the market in the future. This could cause the market price of Churchill's Class A common stock to drop significantly, even if Churchill's business is doing well.
- The Sponsor and the Public Investment Fund will beneficially own a significant equity interest in Churchill and may take actions that conflict with your interests.
- Substantial future sales of shares of Churchill's Class A common stock could cause the market price of the Churchill's Class A common stock to decline.
- Churchill may issue additional shares of Churchill's Class A common stock or other equity securities without your approval, which would dilute your ownership interests and may depress the market price of your shares.
- Churchill has no operating history and its results of operations and those of the post-combination company may differ significantly from the unaudited pro forma financial data included in this presentation.
- Lucid's operating and financial results forecasts, which were presented to the Churchill Board, may not prove accurate.
- Churchill and Lucid have incurred and expect to incur significant costs associated with the business combination. Whether or not the business combination is completed, the incurrence of these costs will reduce the amount of cash available to be used for other corporate purposes by Churchill if the business combination is not completed.
- If Churchill is unable to complete an initial business combination, Churchill's warrants may expire worthless.
- Our ability to successfully effect the business combination and to be successful thereafter will be dependent upon the efforts of certain key personnel, including the key personnel of Lucid whom Churchill expects to stay with the post-combination business following the business combination. The loss of key personnel could negatively impact the operations and profitability of the post-combination business and its financial condition could suffer as a result.
- Churchill and Lucid will be subject to business uncertainties and contractual restrictions while the business combination is pending.
- Unanticipated changes in effective tax rates or adverse outcomes resulting from examination of Churchill's and Lucid's income or other tax returns could adversely affect the financial condition and results of operations of the post-combination business.

#### Risks Related to CCIV and the Business Combination

- If Churchill's due diligence investigation of the Lucid business was inadequate, then stockholders of Churchill following the business combination could lose some or all of their investment.
- Following the consummation of the business combination, Churchill's only significant asset will be its ownership interest in the Lucid business and such ownership may not be sufficiently profitable or valuable to enable Churchill to pay any dividends on Churchill's Class A common stock or satisfy Churchill's other financial obligations.
- Subsequent to the completion of the business combination, Churchill may be required to take write-downs or write-offs, restructuring and impairment or other charges that could have a significant negative effect on Churchill's financial condition, results of operations and Churchill's stock price, which could cause you to lose some or all of your investment.
- A market for Churchill's securities may not continue, which would adversely affect the liquidity and price of Churchill's securities.
- If the business combination's benefits do not meet the expectations of investors, stockholders or financial analysts, the market price of Churchill's securities may decline.
- · Churchill's quarterly operating results may fluctuate significantly following the business combination.
- If, following the business combination, securities or industry analysts do not publish or cease publishing research or reports about Churchill, its business, or its market, or if they change their recommendations regarding Churchill's Class A common stock adversely, then the price and trading volume of Churchill's Class A common stock could decline.
- There is no guarantee that an active and liquid public market for shares of Churchill's Class A common stock will develop.
- Churchill may be unable to obtain additional financing to fund its operations or growth.
- Changes in laws, regulations or rules, or a failure to comply with any laws, regulations or rules, may adversely affect Churchill's business, investments and results of operations.