



# Corporate social responsibility report 2019 Summary





# Ronald Lotgerink: **Providing Food that Matters**

### "The purpose of a company is to engage all its stakeholders in shared and sustained value creation"

These words are written in the new Davos Manifesto 2020 from the annual World Economic Forum. Vion's purpose is to bring people together to build future-proof protein supply chains and provide Food that Matters. This purpose is derived from our new corporate strategy and will help us in providing solutions to the food challenges we are facing as a company in a fast-changing world. Everyone has a right to safe, healthy and sustainable food.

I am aware that Vion and its stakeholders are facing global food challenges. Meat prices are rising all over the world as a result of the global spread of African Swine Fever. Farmers are protesting in many countries, motivated by a feeling of disrespect from several NGOs, governmental bodies and some media. I stand for respectful stakeholder engagement with all parties which trust each other and want to create a sustainable future in a socially coherent society.

The past year showed mixed feelings businesswise. In spring 2019, the pork market developed over a period of a few months into a highly profitable business for pig farmers and Vion. Both have had a tough time over the past five years. In addition, the beef market was difficult as a result of the decreased availability of slaughter animals and low beef prices. The Food Service Business Unit again showed stable and good profitability.

#### The challenge for future protein consumption

Consumers are making more mindful consumption choices as people become increasingly aware of the environmental and social impact of our agricultural systems. At the brink of a new decade, Vion observed that millennials and Generation Z no longer want to work for, invest in, or buy from companies that lack values such as sustainability, higher animal welfare, fair prices and transparency. I recognize that our long-term success is closely linked to the lifestyles of our (future) customers, employees, and suppliers. It will change our consumption pattern and supply chain.

**CEO Vion Food Group** – Ronald Lotgerink

### **Foreword of the CEO**

In Europe, this awareness is reflected in the slow decline of meat consumption, as people exchange animal proteins for plant-based proteins in their diets. As a result, the European meat market is expected to shrink in the next ten years, whilst meat consumption in Asia and Africa will continue to grow.

To adapt to these changes in society, Vion extended its portfolio with plant-based protein products that serve as meat alternatives. In October 2019, we presented five new plant-based products. The plan is to start selling these products from the beginning of 2020 and to further extend our product range. We will produce these products in our production facility in Leeuwarden, which was rebuilt for this purpose in 2019. This Business Unit is one of our strategic priorities for the coming years.

### The challenge for animal welfare

Vion is a trustworthy, reliable supplier of proteins. Effective control of animal welfare in the supply chain is one of society's most relevant issues. Vion has a great responsibility in the control and transparency of animal welfare throughout the entire supply chain. Vion is taking its role through a professional animal welfare dialogue with farmers. NGOs. authorities and customers to realise additional value in the market. Additionally, this dialogue gives farmers and transporters the chance to continuously improve animal welfare. This approach has already resulted in successful supply chain concepts such as De Groene Weg (organic) and Good Farming Star. Our approach also resulted in our moving up one level to Tier 2 in the global Business Benchmark on Farm Animal Welfare (BBFAW). With this classification, the BBFAW recognises that Vion has made animal welfare an integral part of its business strategy.

### **Building Balanced Chains (BBC)**

Sustainability, transparency, integrity, safety, animal welfare and quality will be increasingly important differentiators for success in the market. In the coming years, Vion's answer to these challenges is to build strong relationships with our supply chain partners and other stakeholders to match supply and demand on these topics. We call this strategy: Building Balanced Chains. In past years, we were already actively involved in building balanced supply chains, such as Good Farming Balance, Geprüfte Qualität Bayern, Good Farming Star, De Groene Weg (Organic) and we recently announced the plant-based meat alternatives supply chain. These BBCs must be based on contemporary ICT systems in which all supply chain partners are connected to one another. Data exchange among feed, farm, animal trader, slaughterhouse, meat processor, retail and consumer should be open and transparent. Vion is in dialogue with its supply chain partners to create new standards for data exchange which is open to society. Within the next years, these data systems should provide reliable information to the consumer concerning food safety, animal welfare, sustainability and product integrity. I believe it is the consumer's right to know how food is produced with regard to topics like animal welfare and sustainability. It is Vion's responsibility, together with its supply chain partners, to provide this information.

Ronald Lotgerink CEO Vion Food Group

"Vion's purpose is to provide Food that Matters by building future-proof protein supply chains"

# Management board and executive committee

The management board of the company is comprised of Ronald Lotgerink (CEO) and John Morssink (CFO). The executive committee further includes John de Jonge (COO Pork), Philippe Thomas (COO Retail), Bernd Stange (COO Beef), Bernd Stark (COO Food Service) and Binne Visser (CHRO).



# Company profile

Vion is an international food producer with production locations in the Netherlands and Germany and sales support offices in thirteen (at the end of 2019) countries worldwide.

Through its three divisions – Pork, Beef and Food Service – the company provides fresh pork and beef, and by-products for the retail, food service and the meat processing industries.

Vion supplies customers in its home markets of the Netherlands and Germany, and in other countries in Europe and the rest of the world. Vion's headquarters are located in Boxtel (the Netherlands).

Vion Holding N.V. is a public limited liability company under Dutch law. Vion generally complies with the Dutch Corporate Governance Code.

Vion's sole shareholder, Stichting Administratiekantoor SBT, is a trust office that has issued depositary receipts for its shares to NCB-Ontwikkeling, which acts as the investment fund of ZLTO. ZLTO is an association for entrepreneurs working in the agricultural sector and has approximately 13,000 members in Noord-Brabant, Zeeland and the southern part of Gelderland.



12,445 Employees (FTES), including flex workers



4,544 Own employees



7,901 Flex workers



5.1 Revenue for 2019 in billion euros

22

# **Over 100 million**

consumers per day enjoy our meat



15



12 Production locations



2 Food Service locations

### **About Vion**



# Markets served

Vion supplies the retail, food service and the meat processing industries in its home markets of the Netherlands and Germany, as well as in other countries in Europe and the rest of the world. Vion's operations have market access to all relevant global food markets.



# Europe 4,224,000

Germany **1,866,000** 1,809,000 **2018** 2,051,000 **2017** 

Netherlands 613,000 616,000 2018 654,000 2017

Italy 437,000 446,000 2018 466,000 2017 United Kingdom **189,000** 179,000 **2018** 205,000 **2017** 

Greece **186,000** 160,000 **2018** 180,000 **2017** 

Other European countries **933,000** 882,000 **2018** 891,000 **2017** 

Net turnover per market in thousands of euros

**43,000** 35,000 **2018** 60,000 **2017** 

# Vision, purpose and positioning

Our Vision	In a global marketplace and on a planet that is under pressure from the overuse of resources, we believe in a world where people enjoy safe and healthy food from sustainable sources			
Our Purpose	By bringing people together to build future proof protein chains, we provide Food that Matters			
Our Positioning	In our view; Food that Matters is tasty and healthy, comes from upgraded demand-driven chains, provides a fair income for farmers and other chain partners, is produced with respect for animals and people and sets standards on reducing environmental impact			
Strategic focal point: Building Balanced Chains	We implement Building Balanced Chains to give farmers a future and customers a difference			

### Our Role: guide, providing clarity and direction in a complex world and serving as a beacon for others in the food chain

Healthy and tasty food

From upgraded demand driven food chains Providing a fair price for farmers and other chain partners Produced with respect for animals and people Setting the standards on reducing environmental impact

# **Building Balanced Chains**

To live up to our purpose of providing Food that Matters, our strategy is to Build Balanced Chains (BBC) to offer safe, healthy, tasty food while creating value across a future-proof ecosystem.

Balanced chains are demand driven food chains with:

- Farm management optimisation: making relevant data available to farmers for optimising their management and improving animal welfare, efficiency and environmental effects.
- Protein valorisation.
- Product specialisation: unique concepts and product innovations that tap into prevailing consumer trends.

The very best products, fresh on your plate, demand supply chains that are as short as possible. This helps to get the best products into shops in the best possible way.

As a trusted market maker at the midpoint of supply chains, we connect a group of farmers to a group of customers. That way, we aim to build tailormade, customer specific chains, so that our customers can communicate added value such as origin of products, animal welfare, or CO<sub>2</sub> footprint.

We are committed to setting the standard for hygiene measures in the chain. We also intend to set the standard with regard to integrity, transparency and data-sharing, to improve consumer trust in our industry. More cooperation in the chain leads to lower costs, less waste and increased transparency. Strong chains are less dependent on price increases or decreases. Supply chain partners are assured of a fair price and financial security. It takes time to match supply and demand. We believe there is space for 6 or 7 chains in the Netherlands and up to 10 in Germany, with Vion focusing on optimal valorisation of the meat. The rest, approximately 30% of the offer, remains free market.

Examples of balanced chains we built

### De Groene Weg

One of the things that distinguishes De Groene Weg is that - when it comes to pork - the company works on the basis of a demand-driven, closed supply chain. As a central player in the organic pig supply chain, with an integrated approach from pig breeder to end consumer. Vion has been able to develop best practices for supply chain management, pricing models and type of farming. De Groene Weg's integrated approach for the production and marketing of meat ensures an optimal balancing of supply and demand. For that purpose, the company works closely with both organic pig farmers and market parties, such as its own De Groene Weg butcher shops, retail outlets and Vion international sales agencies. The 95 farmers who supply pigs to De Groene Weg are members of a suppliers' association, all certified with the European Organic, EKO, and Beter Leven 3-star label. The processing of organic pigs takes place in Vion's specialised meat processing plant in Groenlo. In addition to this, De Groene Weg also processes organic beef. These are mainly dairy cows mostly from organic dairy farms in the Netherlands, Germany, and Austria, For more information on this concept, see page 16.

### Good Farming Star (GFS)

Within our GFS concept certified with Beter Leven 1-star, we developed dedicated supply chains for several Dutch retailers.

### Robusto

Selection of ham, originating from trusted and professional pig farmers, with the right fat content and cut to specification, for the top segment of dried premium Parma and Serrano ham on the Italian and Spanish market, and for bellies on the Korean market.

### Simmental PUR with Geprüfte Qualität Bayern certificate

A regional beef program, it combines beef from Simmental and Bavarian origin (certified according to GQ-Bayern - "Geprüfte Qualität Bayern"), which Vion developed in cooperation with two farmer organisations and the food retail.

### Boerderijvlees (Farm Meat)

Dedicated chain for pork, from the first Dutch farmer certified with Beter Leven 2-star to a specific Dutch retailer. The pigs can choose whether they go outside or stay indoors, have straw, and eat lupins and wheat. The farmer produces most of the feed for the pigs on its own fields and manure from the pigs goes into the biogas plant which generates electricity.

# Corporate governance and organisational structure



Vion's sole shareholder, Stichting Administratiekantoor SBT, is a trust office that has issued the depositary receipts for its shares to NCB-Ontwikkeling, which acts as the investment fund of ZLTO. ZLTO is an association for entrepreneurs working in the agricultural sector, and has approximately 15,000 members in Noord-Brabant, Zeeland and the southern part of Gelderland.



Vion Holding N.V. is a public limited liability company under Dutch law with a two-tier board. Because Vion is not listed on a stock exchange, the Dutch Corporate Governance Code does not apply to Vion. Nevertheless, Vion has chosen to voluntarily apply the principles and best practice provisions of the Dutch Corporate Governance Code.



There were no significant changes to the organisation's ownership in 2019. The management board of Vion consists of the Chief Executive Officer (CEO) and the Chief Financial Officer (CFO). The management board is supported by an executive committee. The executive committee consists of the CEO, CFO, CHRO, the Chief Operating Officers (COOs) of the Pork, Beef and Food Service Divisions, and the CCO Pork. The executive committee is led by the CEO.

The management board is ultimately responsible for the actions and decisions of the executive committee and the overall management of Vion, including the decisions on all CSR topics. The management board is supervised and advised by a Supervisory Board, including on the CSR topics.

The management board and the Supervisory Board are accountable to Vion's General Meeting of Shareholders.



In 2019, Vion had 4,544 own employees and 7,901 third-party labourers working to build on Vion's success. The number of flex workers is quite high and is mainly due to the need for flexibility in the company's operations. Our third-party labour workers mostly work in the production, e.g. slaughtering, deboning, packaging and cleaning processes.

Around a quarter of our employees work part-time. Due to the nature of our production processes, most of the workers are male. Around a quarter of our employees are women.

### The way we do business Our code of conduct and whistleblower procedure

We have strict procedures for our employees, including temporary and contract workers.



Vion's business principles and core values are laid down in a code of conduct. Together with the whistleblower policy, the code of conduct was updated completely in 2016.

In 2017, the code of conduct was reviewed, which led to the introduction of animal welfare and food safety and product integrity as separate sections and a clarified definition of our employees which includes temporary and contract workers.

Early in 2018, we communicated the revised code of conduct together with our whistleblower policy and our approach to information security, data privacy and fraud prevention in a new version of our Good Business Practice Guide which every employee received.

Whistleblower procedure

### **Vion's context**



# Trends in the market

There are ten trends that drive change in the global food market and that have an impact on Vion.

In 2019, volatility increased as African swine fever in China created a strong demand for pork from Europe, with higher prices as a result. The impact of African swine fever was strongly felt on the global pork market because of the size of the Chinese market. The world market determines the price of pork. After China, African swine fever also occurred closer to our home countries, in Eastern Europe and Belgium.

In May 2019, the Dutch State Council ended the four-year old Nitrogen Approach Program (PAS). The declaration and the subsequent impasse led to a crisis in the agricultural sector. Impactful measures to reduce nitrogen emissions are required. Proposed solutions such as limiting herdsizes in the Netherlands led to large-scale protests by farmers in October who feel mistreated and threatened in their entrepreneurship.

In Germany at the beginning of September there were farmersprotests against the package of measures proposed by Federal Minister of Agriculture Julia Klöckner (CDU) and Minister of Environment Svenja Schulze (SPD). Farmers fear that the agricultural measures will endanger family businesses and the competitive position of German farmers.

In December a new Corona virus (COVID-19) came up. Governments ordered restrictions for travel and limitation of distribution of goods in the Chinese market. The virus has spread to other parts of the world indicating possible restrictions for other markets.

Source: Trends based on the strategy analysis, Bain & Company 2018

Trends			Implications
1	Growing population and prosperity in emerging markets		Demand shift, changing diets, increasing demand for meat in upcoming markets and decreasing demand in saturated markets
2	Health		Fitness & wellness, low-fat/sugar/ sodium, pharma convergence
3	Food safety		Regulation, tracking & tracing, vertical integration
4	Volatility		Volume, quality, prices
5	Production shift		Upcoming processing infrastructure in emerging markets
6	Differentiation		Poor versus rich, premiumisation versus smart shopping, customisation
2	Consumer activism, animal welfare		Fair and sustainable products, transparency
8	Sustainability		Increasing pressure on land and water usage, biodiversity, greenhouse gas emissions, public and political discussion
9	Changing diets		Dispersion of diets as a result of globalisation, migration, and alternative sources of protein
10	Technological developments		Genetics, crop yield, extraction, processing possibilities, meat substitutes
Opportu	inity 🥥 Opportunity and risk	•	Risk

# Relevant CSR topics

With regard to our business, and the effect of the other companies in the supply chain on our business, we have developed a list of the relevant CSR topics for Vion.

Based on frequent contact with our important stakeholders, the key issues of other stakeholders and research among consumers, we defined the relevant CSR topics for each stakeholder group.

The meat industry has been receiving a lot of attention in recent years, especially on matters related to health, product integrity, animal welfare, environmental impact and pricing. These topics are of concern to a lot of our stakeholder groups and are covered in one or more topics.

### 8 Relevant topics

### Relevant social topics

- 1. Food safety
- 2. Animal welfare
- 3. Traceability and product integrity
- 4. Role of protein in a healthy diet
- 5. Salt, fat and sugar content
- 6. Additives
- 7. Working conditions
- 8. Employment and diversity
- 9. Training and education of workers
- 10. Nuisance for neighbours
- 11. Community involvement

### Relevant environmental topics

- 12. Sustainable farming
- 13. Water usage
- Carbon footprint of processing
- 5. (Food) Waste management
- Sustainable packaging

2 Relevant economic topics

Fair pricing
 Indirect economic impacts





# Vion's material topics

The nine topics that ended up in the upper right corner of the materiality matrix are the material topics for Vion and its stakeholders.

### **Social topics**



**Food safety:** the control of supply, processing and storage to produce healthy and wholesome food.

### Traceability and product integrity:



identification and control of the flow of goods through the supply chain. Additional control of specific attributes, such as organic, in the supply chain. Assurance that what is on the label of a product is in the package.



**Animal welfare:** control of the wellbeing of each individual animal from farm tot slaughter.

### **Environmental topics**



**Sustainable farming:** the environmental aspects of livestock farming.



**Carbon footprint of processing:** the energy used and greenhouse gasses emitted at the Vion locations.

### **Economic topics**



**Fair pricing:** a fair distribution of margins throughout the supply chain.



**Working conditions:** the health and safety of all our workers and working conditions with special attention for third-party labour.

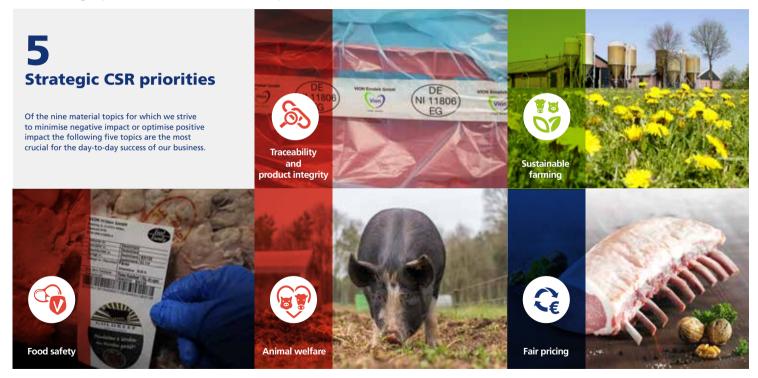


### Nuisance for neighbours:

circumstances causing inconvenience or annoyance for residents around Vion's production locations.

Water usage: all water used at Vion

### Our strategic priorities within the CSR topics

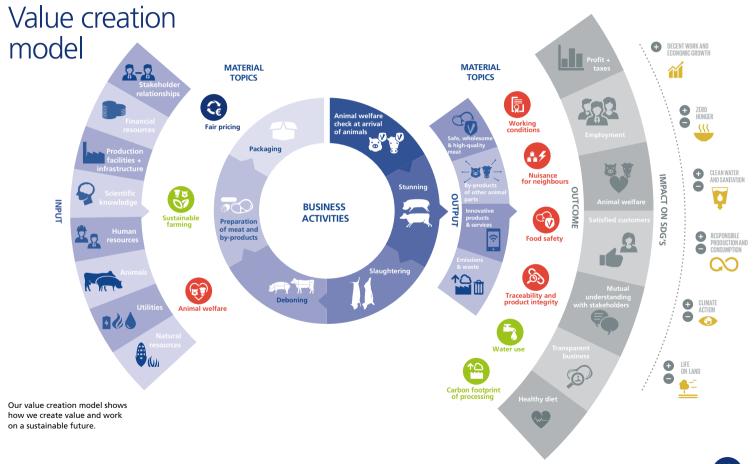


To stay a successful frontrunner, we use recognised standards and methods on these topics, such as food safety standards, integrity standards, animal welfare standards, and  $CO_2$  footprint calculations.

# CSR strategy

In executing our strategy of Building Balance Chains, we consider the economic, social and environmental impacts of our decisions. In this way, we create more value, both for our supply chain and for society at large, and we fulfil our purpose of providing Food that Matters. On all our material topics, we set targets which we want to continuously improve on in the coming years.

	Material topic	КРІ	Result 2019 Trend versus 2018 ▲ Better performance ▼ Lower performance ● Stable performance	Target for 2020	Contributing to SDG target	External trends	Risk/opportunity for Vion
	Social Topics						
6	Food safety	% compliance to Vion's internal - beyond legal – microbiological standards for product hygiene	▼ 87.8%	90%	2.1	Growing demand for safe food	<ul> <li>Opportunity: food safety is a key attribute for Vions customers. Food safety is embedded in the codes of practice at all Vion production sites</li> </ul>
	Traceability and product integrity	% of the sales volume originated from plants certified according to a specific product integrity standard	● 82%	85%		Growing demand for traceability	<ul> <li>Opportunity as Vion sources locally and is building balanced chains</li> </ul>
•	Animal welfare	% of the animals for which no restunning was needed. All of the animals were stunned before slaughtering	● 99.8%	99.9%		Growing attention for animal welfare	<ul> <li>Risk for overall meat demand</li> <li>Opportunity as we are a frontrunner on animal welfare and will also offer plant-based products as alternative</li> </ul>
5	Working conditions	% absentee rate Vion total	<b>▲</b> 4.3%	<4.5%	8.8	Shortage of potential workers	<ul> <li>Risk of shortage of operational personnel, potential problems with operational planning</li> </ul>
-	Nuisance for neighbours	Number of complaints about Vion in the municipality of Boxtel	▼ 211	<180			- Risk: licence to operate in the local community
	Environmental topics						
8	Sustainable farming	Number of farms on which the GHG emissions are assessed	▲ 5	20	13.3	Growing attention for environmental aspects of livestock farming	<ul> <li>Risk for overall meat demand</li> <li>Opportunity as GHG emissions of North-Western European livestock farming are relatively low compared to other regions in the world</li> </ul>
<b>(</b>	Carbon footprint of processing	Non-renewable energy consumption per tonne sold	▼ 803 MJ	<800 MJ	12.2		
6	Water usage	Usage of municipal water per tonne sold	▼ 1.62 m³	<1.55 m <sup>3</sup>	1.4		
	Economic topics						
0	Fair pricing	% of the delivered pigs in the Netherlands from farmers participating in Good Farming Balance	▲ 74%	80%	15.6	Price volatility	- Risk and opportunity for margins
		% of the delivered pigs in Germany from farmers participating in Good Farming Balance	<b>▲</b> 10%	25%			



# Our contribution to the Sustainable Development Goals

Our strategy and activities with regard to the material topics contribute to some of the Sustainable Development Goals (SDGs). These 17 goals, to be achieved by 2030, were set by the United Nations to create a better world for everyone.

These goals can only be achieved if governments, companies, NGOs and individuals each take responsibility for their role and work together. We show how Vion's activities contribute to the Sustainable Development Goals. On some of the material topics contributing to the SDGs, we have set ourselves concrete targets.

# SUSTAINABLE G ALS



If you want to know more about Vion's CSR policy, visit our website: www.vionfoodgroup.com/responsibility.

Here you will also find Vion's complete CSR report 2019.

### Vion

Vion Holding N.V. Boseind 15 5281 RM Boxtel The Netherlands

Tel.: +31 88 995 3555

www.vionfoodgroup.com

Chamber of Commerce: 17053901



