

*Before the*  
**Office of the United States Trade Representative**  
Washington, D.C.

*In re* 2021 Review of Notorious Markets  
for Counterfeiting and Piracy: Comment  
Request

Docket No. USTR-2021-0013

**REPLY COMMENTS OF  
COMPUTER & COMMUNICATIONS INDUSTRY ASSOCIATION (CCIA) AND  
INTERNET ASSOCIATION**

Pursuant to the request for comments published by the Office of the United States Trade Representative (USTR) in the Federal Register at 86 Fed. Reg. 48,464 (Aug. 30, 2021), the Computer & Communications Industry Association (CCIA)<sup>1</sup> and Internet Association (IA)<sup>2</sup> submit the following Reply Comments for the 2021 Review of Notorious Markets for Counterfeiting and Piracy.

As comments submitted in the consultation demonstrate, U.S. Internet services continue to devote significant resources to improving existing measures, as well as deploying new tools, to address counterfeits and infringement online.<sup>3</sup> These companies extensively collaborate and consult with brand owners, and have established programs that encourage information sharing between all stakeholders to strengthen enforcement.

While some comments made in the consultation suggest that USTR should include U.S. Internet companies in the 2021 Notorious Markets Report,<sup>4</sup> USTR should disregard comments

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<sup>1</sup> CCIA is an international, not-for-profit trade association representing a broad cross section of communications and technology firms. For nearly fifty years, CCIA has promoted open markets, open systems, and open networks. CCIA members employ more than 1.6 million workers, invest more than \$100 billion in research and development, and contribute trillions of dollars in productivity to the global economy. See [www.cciainet.org](http://www.cciainet.org).

<sup>2</sup> Internet Association represents 40 leading global internet companies on matters of public policy. The Association's mission is to foster innovation, promote economic growth, and empower people through the free and open internet. See <https://internetassociation.org/>.

<sup>3</sup> Comments of Internet Association, In Re 2021 Review of Notorious Markets for Counterfeiting and Piracy: Comment Request, filed Oct. 11, 2021, *available at* [https://internetassociation.org/files/ia\\_comments-ustr-2021-notorious-markets-report\\_211011/](https://internetassociation.org/files/ia_comments-ustr-2021-notorious-markets-report_211011/) [hereinafter "IA Comments"].

<sup>4</sup> Comments of AAFA, In Re 2021 Review of Notorious Markets for Counterfeiting and Piracy: Comment Request, filed Oct. 11, 2021, *available at* <https://regulations.gov/comment/USTR-2021-0013-0001> (naming Facebook, but declining to nominate Amazon) [hereinafter "AAFA Comments"]. *See also* Comments of the Intellectual Property Owners Association, In Re 2021 Review of Notorious Markets for Counterfeiting and Piracy: Comment Request, filed Oct. 11, 2021, *available at* <https://regulations.gov/comment/USTR-2021-0013-0001> (naming Facebook international marketplaces and eBay's European marketplaces); Comments of the International

that (1) ask USTR to expand the scope of the Notorious Markets Report beyond the statutory purpose of the Special 301 process; and (2) ignore the practices used across different U.S. Internet and e-commerce platforms to address counterfeits and infringement online. In so doing, USTR can recognize the robust anti-counterfeit and anti-infringement practices used by U.S. Internet companies and ensure that the Notorious Markets Report continues to focus on bad actors in foreign markets.

**I. The Purpose of the Notorious Markets Report, Under the Auspices of the Special 301 Process, Is to Identify Bad Actors in Foreign Markets.**

The Special 301 Process is a tool by which to identify foreign markets that fail to provide adequate intellectual property protection and market access for those actors relying on intellectual property. Section 182 of the Trade Act of 1974, as amended, codified at 19 U.S.C. § 2242, establishes the Special 301 process. The law directs USTR to identify “*foreign countries*” that “(a) deny adequate and effective protection of intellectual property rights, or (b) deny fair and equitable market access to United States persons that rely upon intellectual property protection [emphasis added].” Section 2242(d)(2) further states, that a “*foreign country denies adequate and effective protection of intellectual property rights if the foreign country denies adequate and effective means under the laws of the foreign country for persons who are not citizens or nationals of such foreign country to secure, exercise, and enforce rights relating to patents, process patents, registered trademarks, copyrights and mask works [emphasis added].*” Further, the directives in § 2242(h) to USTR to compile the annual Report only contemplate foreign markets. That the Special 301 process must be focused on “foreign countries” is not ambiguous and the parameters for consideration were clearly defined under this trade tool.

The Notorious Markets for Counterfeiting and Piracy Review is now conducted as an Out-of-Cycle Review (OCR) under the Special 301 process pursuant to the 2010 Joint Strategic Plan on Intellectual Property Enforcement.<sup>5</sup> OCRs have been used to study countries to monitor

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Anti Counterfeiting Coalition, In Re 2021 Review of Notorious Markets for Counterfeiting and Piracy: Comment Request, filed Oct. 11, 2021, *available at* <https://regulations.gov/comment/USTR-2021-0013-0030> (naming Facebook International); Comments of the Union des Fabricants, In Re 2021 Review of Notorious Markets for Counterfeiting and Piracy: Comment Request, filed Oct. 11, 2021, *available at* <https://regulations.gov/comment/USTR-2021-0013-0026> (naming Pinterest).

<sup>5</sup> Executive Office of the President of the United States, 2010 Joint Strategic Plan on Intellectual Property Enforcement (June 2010), *available at* [https://www.whitehouse.gov/sites/whitehouse.gov/files/omb/assets/intellectualproperty/intellectualproperty\\_strategy\\_plan.pdf](https://www.whitehouse.gov/sites/whitehouse.gov/files/omb/assets/intellectualproperty/intellectualproperty_strategy_plan.pdf) [hereinafter “2010 Joint Strategic Plan on IP Enforcement”].

their progress on intellectual property issues, which may result in status changes for the following year's Special 301 report. Previously, sections on "Notorious Markets" were included in the Special 301 Report itself (starting in 2006), which, again, only included foreign virtual and physical markets.<sup>6</sup> The Notorious Markets were treated as separate OCRs since 2010, with the first report issued in February 2011. Per the 2010 Joint Strategic Plan on Intellectual Property Enforcement, the Notorious Markets list is to identify "foreign" marketplaces. The text states:

**Identify Foreign Pirate Websites as Part of the Special 301 Process:** Included in USTR's annual Special 301 report is the Notorious Markets list, a compilation of examples of Internet and physical markets that have been the subject of enforcement action or that may merit further investigation for possible intellectual property infringements."<sup>7</sup>

Finally, USTR's Federal Register Notices from 2010-2019 have stated that the Notorious Markets List is to identify foreign online and physical markets.<sup>8</sup>

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<sup>6</sup> Office of the U.S. Trade Rep., 2006 Special 301 Report, *available at* [https://ustr.gov/archive/assets/Document\\_Library/Reports\\_Publications/2006/2006\\_Special\\_301\\_Review/asset\\_upload\\_file473\\_9336.pdf](https://ustr.gov/archive/assets/Document_Library/Reports_Publications/2006/2006_Special_301_Review/asset_upload_file473_9336.pdf).

<sup>7</sup> 2010 *Joint Strategic Plan on IP Enforcement* at 9.

<sup>8</sup> 2010 ("USTR is hereby requesting written submissions from the public identifying potential Internet and physical notorious markets that exist outside the United States."), <https://www.federalregister.gov/documents/2010/10/01/2010-24710/2010-special-301-out-of-cycle-review-of-notorious-markets-request-for-public-comment>; 2011 ("USTR is hereby requesting written submissions from the public identifying potential Internet and physical notorious markets that exist outside the United States and that may be included in the 2011 Notorious Markets List."), <https://www.federalregister.gov/documents/2011/09/22/2011-24523/2011-special-301-out-of-cycle-review-of-notorious-markets-request-for-public-comments>; 2012 - "USTR is hereby requesting written submissions from the public identifying potential Internet and physical notorious markets that exist outside the United States and that may be included in the 2012 Notorious Markets List."), <https://www.federalregister.gov/documents/2012/08/14/2012-19840/2012-special-301-out-of-cycle-review-of-notorious-markets-request-for-public-comments>; 2013 ("The Office of the United States Trade Representative (USTR) is hereby requesting written submissions from the public identifying potential Internet and physical notorious markets that exist outside the United States and that may be included in the 2013 Notorious Markets List."), <https://www.federalregister.gov/documents/2013/09/20/2013-22857/2013-special-301-out-of-cycle-review-of-notorious-markets-request-for-public-comments>; 2014 ("The Office of the United States Trade Representative (USTR) requests written comments from the public identifying Internet and physical markets based outside the United States that should be included in the 2014 Notorious Markets List."), <https://www.federalregister.gov/documents/2014/09/26/2014-22904/2014-special-301-out-of-cycle-review-of-notorious-markets-request-for-public-comments>; 2015 ("The Office of the United States Trade Representative (USTR) requests written comments from the public identifying Internet and physical markets based outside the United States that should be included in the 2015 Notorious Markets List."), <https://www.federalregister.gov/documents/2015/09/10/2015-22761/2015-special-301-out-of-cycle-review-of-notorious-markets-request-for-public-comments>; 2016 ("The Office of the United States Trade Representative (USTR) requests written comments identifying Internet and physical markets based outside the United States that should be included in the 2016 Notorious Markets List."), <https://www.federalregister.gov/documents/2016/08/25/2016-20325/2016-special-301-out-of-cycle-review-of-notorious-markets-request-for-comments>; 2017 ("The Office of the United States Trade Representative (USTR) requests written comments that identify online and physical markets based outside the United States that should be included in the 2017 Notorious Markets List."), <https://www.federalregister.gov/documents/2017/08/16/2017->

It is clear that this tool is designed to focus on bad actors operating in foreign markets and commenters' recommendations to include U.S. companies are outside the scope of the Special 301 process.<sup>9</sup> Calls from proponents to include "U.S. based and U.S. Owned Online Markets" in the 2021 Report should be rejected as they undermine the effectiveness of USTR to use the Report to engage with trading partners.<sup>10</sup>

## **II. U.S. Internet and E-Commerce Firms Devote Significant Resources and Partnerships with Brand Owners to Address Counterfeits.**

The Internet has revolutionized the retail industry. The share of e-commerce to retail sales continues to rise each year. Retailers are increasingly digital, and are able to utilize Internet services to connect users and firms to new customers around the world. The Internet also empowers small businesses to reach new markets and even individual users to sell or resell goods.<sup>11</sup> These interactions are not possible without user trust in online services. Internet companies across the spectrum devote significant resources to maintaining trust in online purchases. Combating counterfeit and pirated goods online is central to these efforts.

As CCIA and IA has documented in related filings to the U.S. government,<sup>12</sup> Internet firms take the challenge of addressing the sale of counterfeit and pirated goods online seriously and invest heavily in programs and enforce company policies against counterfeits and pirated goods.<sup>13</sup> Online services also engage with rightsholders and brand owners extensively and have

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17287/2017-special-301-out-of-cycle-review-of-notorious-markets-comment-request; 2018 ("The Office of the United States Trade Representative (USTR) requests written comments that identify online and physical markets based outside the United States that should be included in the 2018 Notorious Markets List (List)."), <https://www.federalregister.gov/documents/2018/08/16/2018-17649/2018-special-301-out-of-cycle-review-of-notorious-markets-comment-request>; 2019 ("Conducted under the auspices of the Special 301 program, the Notorious Markets List identifies examples of online and physical markets based outside the United States that reportedly engage in and facilitate substantial copyright piracy or trademark counterfeiting."), <https://www.federalregister.gov/documents/2019/08/19/2019-17731/2019-special-301-out-of-cycle-review-of-notorious-markets-comment-request>.

<sup>9</sup> AAFA Comments at 5-7.

<sup>10</sup> AAFA Comments at 3.

<sup>11</sup> IA Comments at 2.

<sup>12</sup> See Comments to Dep't of Commerce, In Re Comment Request: Report on the State of Counterfeit and Pirated Goods Trafficking and Recommendations, filed July 29, 2020, available at <https://www.ccianet.org/wp-content/uploads/2019/07/DOC-2019-0003-0001-CCIA-Comments-Counterfeiting-Pirated-Goods-Trafficking-Report.pdf>, and IA Comments at 2-6.

<sup>13</sup> See, Amazon, *A blueprint for private and public sector partnership to stop counterfeiters* (Oct. 18, 2021), available at <https://www.aboutamazon.com/news/policy-news-views/a-blueprint-for-private-and-public-sector-partnership-to-stop-counterfeiters> ("In 2020 alone, we invested over \$700 million and dedicated more than 10,000 employees to stopping fraud, counterfeit and abuse.").

established programs that encourage information sharing between stakeholders that allow online services to identify and remove counterfeit and pirated goods from their platforms. A collaborative approach that continues to bring together brand owners, online services, and policymakers will make these efforts most effective, as recognized by the 2019 Memorandum on Combating Trafficking in Counterfeit and Pirated Goods.<sup>14</sup>

Existing measures taken by companies include the following:<sup>15</sup>

- **Brand registration programs.** E-commerce-focused firms allow trademark or brand owners to voluntarily enroll in brand registration programs, which allow the service to better utilize automated tools to identify and remove confirmed counterfeit products.<sup>16</sup> Through enrollment, the owners provide relevant information to the service about their products that better enables the service to proactively address counterfeits.
- **Simplified notice and removal procedures.** Online services have worked to make their reporting processes as efficient and easy as possible to facilitate swift removal of content that violates company policy. Companies comply with requisite obligations under current law regarding trademarks and content protected by U.S. copyright law,<sup>17</sup> and many online services exceed these obligations with online tools providing verified rightsholders priority access to tools for expeditiously flagging and removing potentially infringing products.<sup>18</sup>
- **Collaboration with brand owners.** Online services work with brand owners and rightsholders through expanded programs that build upon tools like brand registration. For example, some programs grant more control to trusted and verified brand owners

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<sup>14</sup> Memorandum on Combating Trafficking in Counterfeit and Pirated Goods (Apr. 3, 2019), <https://www.whitehouse.gov/presidential-actions/memorandum-combating-trafficking-counterfeit-pirated-goods/>, Section 1(e).

<sup>15</sup> This is an illustrative list and does not purport to identify all tools and programs utilized by Internet and e-commerce services. Nor does it suggest that all services utilize every practice listed. Business models of all online services vary greatly across platforms.

<sup>16</sup> See Amazon Brand Registry, <https://brandservices.amazon.com/> (last visited Oct. 25, 2021); eBay Verified Rights Owners Program (VeRO), <https://pages.ebay.com/seller-center/listing-and-marketing/verified-rights-owner-program.html> (last visited Oct. 25, 2021).

<sup>17</sup> See generally Facebook Help Center, What is a Counterfeit?, <https://www.facebook.com/help/962020680598166>; Google Ads, Counterfeit Policy, <https://support.google.com/adspolicy/answer/176017>; Google Shopping, Counterfeit Policy, <https://support.google.com/merchants/answer/6149993>.

<sup>18</sup> See, e.g., Facebook Brand Rights Protection, available at <https://www.facebook.com/business/help/828925381043253?id=4533021280101097>.

regarding the identification and removal of counterfeit goods.<sup>19</sup> Tools like “product serialization” have also recently been introduced, which allow manufacturers to attribute a unique code to each product which is then verified by the online marketplace intermediary to confirm authenticity.<sup>20</sup>

- **Transparency reports and information sharing.** Some services release reports regularly that detail removals on counterfeits, in addition to takedowns related to copyright and trademark claims and takedowns undertaken proactively.<sup>21</sup>
- **Trust and certification programs.** Some services utilize certification and other indicator schemes that indicate to a user whether a seller has a history of customer satisfaction and complying with online services’ policies.<sup>22</sup> Consumer reviews are also widely used.
- **Other collaborative proactive measures.** In enforcing their strict prohibitions against counterfeiting, in many cases platforms will take more extensive action than merely removing content that is specifically reported to them. Many are exploring ways to remove additional suspected counterfeit content on a proactive basis, implement repeat infringer policies and additional measures aimed at tackling recidivism, and developing machine learning tools to identify and remove content.<sup>23</sup>
- **User education.** Online services provide information to users regarding counterfeits and intellectual property to help them avoid searching for, posting, or sharing content that violates terms of service.<sup>24</sup> Online services also encourage law enforcement agencies,

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<sup>19</sup> See Amazon, Project Zero, <https://brandservices.amazon.com/projectzero>; Dharmesh M. Mehta, Amazon Project Zero, DAY ONE (Feb. 28, 2019), <https://blog.aboutamazon.com/companynews/amazon-project-zero>; Chaim Gartenberg, *Amazon’s Project Zero Will Let Brands Remove Counterfeit Listings of Their Products*, The Verge (Feb. 28, 2019), <https://www.theverge.com/2019/2/28/18244603/amazon-projectzero-counterfeit-listing-remove-products>.

<sup>20</sup> Dharmesh M. Mehta, Amazon Project Zero, Day One (Feb. 28, 2019), <https://blog.aboutamazon.com/company-news/amazon-project-zero>. See also Amazon, Transparency, Frequently Asked Questions, <https://brandservices.amazon.com/transparency/faq>.

<sup>21</sup> See, e.g., Facebook, Transparency Report: Intellectual Property 2020, <https://transparency.fb.com/data/intellectual-property/>; Google, How Google Fights Piracy (2018), *available at* [https://storage.googleapis.com/gweb-uniblog-publish-prod/documents/How\\_Google\\_Fights\\_Piracy\\_2018.pdf](https://storage.googleapis.com/gweb-uniblog-publish-prod/documents/How_Google_Fights_Piracy_2018.pdf).

<sup>22</sup> See eBay Top Rated Program, <https://pages.ebay.com/seller-center/service-and-payments/top-rated-program.html#what-is-top-rated-prog>.

<sup>23</sup> See Facebook, IP Protection on Facebook and Instagram (May 2021), *available at* <https://tiny.cc/IPonFBandIG>.

<sup>24</sup> *Id.* at 12.

rights owners, and consumer protection organizations to directly educate users by creating participant profile pages and public service campaigns.

- **Coordination with law enforcement.** Many online services closely coordinate with domestic and international law enforcement agencies to better identify bad actors and to prevent illegal or infringing practices.<sup>25</sup>

The tools listed above are often accompanied by processes to address abuse, as well as appeals procedures for sellers and users to register complaints and contest removals. Not all tools will be effective or relevant for all online services; there should be flexibility to develop appropriate measures targeted to the issues or problems observed as business models of online services vary greatly across platforms.

### **III. Conclusion**

Based on these assessments, it is wholly inappropriate to conflate U.S. firms that utilize extensive anticounterfeiting measures with rogue, bad foreign actors in naming them in the 2021 Notorious Markets Report. CCIA, IA, and member companies remain fully committed to the protection of intellectual property rights and stand ready to work with the U.S. government and other relevant stakeholders to combat the problem.

Respectfully submitted,

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<sup>25</sup> In 2020, Amazon launched the Counterfeit Crimes Unit (CCU) to help hold counterfeiters accountable through the courts and through law enforcement. *See* Amazon, A Blueprint for Private and Public Sector Partnership to Stop Counterfeiters (Oct. 18, 2021), <https://www.aboutamazon.com/news/policy-news-views/a-blueprint-for-private-and-public-sector-partnership-to-stop-counterfeiters>.