



# BIDS AND AWARDS COMMITTEE 2

*PNR Executive Building, Mayhaligue Street, Tondo, Manila*

## **RESOLUTION NO. 06-2019-GOODS-RSM**

### **RECOMMENDING THE AWARD OF CONTRACT VIA PUBLIC COMPETITIVE BIDDING TO PT INDUSTRI KERETA API (PERSERO) FOR THE PROCUREMENT OF TEN (10) AIR CONDITIONING UNITS FOR PASSENGER COACH**

**WHEREAS**, the PNR Rolling Stock Maintenance Department sees the need to procure **TEN (10) AIR CONDITIONING UNITS FOR PASSENGER COACH** herein referred to as "**Goods**", with an Approved Budget for the Contract (ABC) **THIRTY-FIVE MILLION AND 00/100 PESOS (PHP 35,000,000.00)**, covered by **General Appropriations Act for CY 2014 (GAA CY 2014)**. The funding for the project is covered by **SARO-BMB-F-14-0008200 (Annex "A")**;

**WHEREAS**, the PNR Board of Directors issued **Resolution No. 237-2018 (Annex "B")** approving the said ABC and authorizing the Philippine National Railways Bids and Awards Committee 2 (PNR BAC 2) to conduct public bidding in accordance with Republic Act No. 9184 and its 2016 Implementing Rules and Regulations, subject to the usual accounting and auditing rules of the Commission on Audit and in accordance with all applicable laws, rules, and regulations;

**WHEREAS**, in pursuance of the above, and in compliance with R.A. 9184 and its R-IRR, the PNR BAC 2 initiated the public bidding process for the Infrastructure by conducting a pre-procurement conference on 30 July 2018 (**Annex "C"**);

**WHEREAS**, in pursuance of the above, the PNR BAC 2 invited all interested bidders to participate in a competitive bidding. Such **Invitation to Bid** was duly advertised/published in the **Business Section** of the **Philippine Star** dated **01 August 2018 (Annex "D")** and at the same time, posted to the PhilGEPS website, the PNR website, and on the PNR bulletin board (**Annex "D-1"**);

**WHEREAS**, on 09 August 2018, a Pre-Bid Conference was held and was attended by two (2) prospective bidders as shown in the attendance sheet (**Annex "E"**);

PROSPECTIVE BIDDERS
1. PT INDUSTRI KERETA API (PERSERO) ("PT INKA (Persero)")
2. Veltrap Teknik Philippines Inc.

**WHEREAS**, on 23 August 2018, the formal submission and opening of bids was conducted and two (2) bidders submitted their bidding documents; during the said opening of bids, the PNR BAC 2 checked the submitted documents against a checklist of required documents using the non-discretionary "pass/fail" criterion, as stated in the Instruction to Bidders of the Bidding Documents; hence, the result of the Bid opening is as follows:

**WHEREAS**, on 22 August 2018 the PNR BAC 2 issued **Bid Bulletin No. 1** moving the deadline of submission and opening of Bids for the Procurement of Ten (10) Air Conditioning Units for Passenger Coach from the original date 23 August 2018 to 24 August 2018, 2:00 pm at PNR Board Room. A copy of said notice is attached as **Annex "F"**;

**WHEREAS**, on the same date the PNR BAC 2 issued **Bid Bulletin No. 2** again moving the deadline of submission and opening of bids from the original date 23 August 2018 to 30 August 2018, 2:00 pm at PNR Board Room due to lack of indicative quorum. A copy of said notice is attached as **Annex "G"**;

**WHEREAS**, on 29 August 2018 the PNR BAC 2 issued **Bid Bulletin No. 3** moving the deadline of submission and Opening of Bids for the Procurement of Ten (10) Air Conditioning Units for Passenger Coach from 30 August 2018 to 10 September 2018, 2:00 pm at PNR Board Room due to lack of indicative quorum. A copy of said notice is attached as **Annex "H"**;

**WHEREAS**, on 10 September 2018, the formal **Submission and Opening of the Bids** was conducted and One (1) Bidder submitted their Eligibility Documents. The PNR BAC 2 checked the submission against a checklist of required documents using the non-discretionary "pass/fail" criteria, as stated in the Instruction to Bidders of the project Bidding Documents.

BIDDER	TECHNICAL COMPONENT
PT INDUSTRI KERETA API (PERSERO)	Passed

A copy of Minutes of the bid opening (**Annex "I"**) and attendance sheet (**Annex "I-1"**) are hereto attached;

**WHEREAS**, the PNR BAC 2 approved and adopted the TWG’s **Bid Evaluation Report** dated 11 September 2018 (**Annex "J"**) which indicates that the bid submission of PT INKA (Persero) passed the evaluation and was responsive. Further, the total calculated amount it offered in the amount of Thirty Three Million Four Hundred Eighty Five Thousand Six Hundred Fifty Pesos (Php 33,485,650.00), is the Lowest Calculated Bid (LCB). Consequently, a **Notice of Lowest Calculated Bid** and submission of Post-Qualification Requirements dated 19 September 2018, was sent to PT INKA (Persero). A copy of said notice is attached as **Annex "K"**;

**WHEREAS**, on 26 September 2018, after the conduct of post-qualification on the bid submission of PT INDUSTRI KERETA API (PERSERO), the TWG submitted its **Post-Qualification Report (Annex "L")** recommending the post-disqualification of PT INKA (Persero) on the ground of its failure to comply with the requirements and conditions specified in the Bidding Documents, to wit:

Requirement/Condition			Findings
Income Tax Return for CY 2017 Quarterly Income Tax Returns for First and Second Quarter of CY 2018 Value Added Tax payments for the First and Second Quarter of CY 2018			Non- Compliant
Technical Specification/Component Specification			Non-Compliant
1. Compressor	Four (4) Unit/Air Conditioning Unit	Two (2) Units per Car	
2. Condenser Fan	Four (4) Unit/Unit AC	Two (2) Units per Car	
3. Evaporator Fan	Two (2) Unit/Unit AC	Two (1) Units per Car	

**WHEREAS**, on 08 October 2018, after careful review and deliberation, the PNR BAC 2 declared the PT INDUSTRI KERETA API (PERSERO) as Post-disqualified. A copy of the **Notice of Post-disqualification** is hereto attached (**Annex "M"**);

**WHEREAS**, in view of the urgent necessity of the Goods to be procured, the PNR BAC 2 conducted a **Pre-Procurement Conference** on 20 November 2018 as shown in the minutes of meeting (**Annex "N"**) and its attendance sheet (**Annex "N-1"**);. Thereafter, the PNR BAC 2 once again invited all interested bidders to participate in a public competitive bidding. On 22 November 2018 (**Annex "O"**) The second **Invitation to Bid** for the Procurement of Ten (10) Air Conditioning Units for Passenger Coach was duly advertised/published in the Business Section B13 of the Philippine Star, and was

posted to the PhilGEPS website, the PNR website, and on the PNR bulletin board as certified by the Head of the BAC Secretariat (**Annex "O-1"**);

**WHEREAS**, on 29 November 2018, a **Pre-Bid Conference** was held and one (1) prospective bidder attended as shown in the minutes of meeting (**Annex "P"**) and its attendance sheet (**Annex "P-1"**);

PROSPECTIVE BIDDERS
1. Globalaire Tech. Corp.

**WHEREAS**, on 20 December 2018, the formal **Submission and Opening of Bids** was conducted and one (1) bidder submitted its bidding documents. During the said opening of bids, the PNR BAC 2 checked the submitted documents against a checklist of required documents using the non-discretionary "pass/fail" criterion, as stated in the Instruction to Bidders of the Bidding Documents; hence, the result of the Bid opening is as follows:

BIDDER	TECHNICAL COMPONENT	AMOUNT OF BID
PT INDUSTRI KERETA API (PERSERO)	Passed	Php33,485,000.00

A copy of Minutes of Meeting (**Annex "Q"**) and attendance sheet (**Annex "Q-1"**) are hereto attached;

**WHEREAS**, the PNR BAC 2 approved and adopted the TWG's **Bid Evaluation Report** dated 22 December 2018 (**Annex "R"**) which indicates that the bid submission of PT INKA (Persero) passed the evaluation and was responsive. Further, the total calculated amount it offered in the amount of Thirty Three Million Four Hundred Eighty Five Thousand Pesos (Php 33,485,000.00), is the Lowest Calculated Bid (LCB). Consequently, a **Notice of Lowest Calculated Bid** and submission of Post-Qualification Requirements dated 07 January 2019, was sent to PT INKA (Persero). A copy of said notice is attached as **Annex "S"**;


**WHEREAS**, the BAC 2, through its TWG, conducted a Post-Qualification Evaluation of the Bid in accordance with R.A No. 9184. Upon its culmination, the BAC declared PT INDUSTRI KERETA API (PERSERO) to have passed the Post-Qualification Evaluation for being compliant with and responsive to all the requirements and conditions specified in the Bidding Documents. The approved and adopted **Post-Qualification Evaluation Report** of the TWG dated 22 January 2019 is hereto attached as **Annex "T"**;

**NOW, THEREFORE**, for and in consideration of the foregoing, **WE**, the Members of the PNR Bids and Awards Committee 2, hereby resolve to **RECOMMEND**, as it is hereby recommended to the **PNR BOARD OF DIRECTORS**, acting as the PNR Head of the Procuring Entity (HOPE), the **award of contract to PT INDUSTRI KERETA API (PERSERO)** for the **PROCUREMENT OF TEN (10) AIR CONDITIONING UNITS FOR PASSENGER COACH** in the total amount of **Thirty Three Million Four Hundred Eighty Five Thousand Pesos (Php 33,485,000.00)**, inclusive of all applicable taxes.


**FURTHER**, the PNR Bids and Awards Committee 2 hereby certifies that the public competitive bidding complied with and is in accordance with all the requirements under Republic Act No. 9184 otherwise known as the Government Procurement Reform Act and its Implementing Rules and Regulations and other pertinent laws, rules, and regulations.

*-Nothing follows-*

**RESOLVED** at PNR Main Office, Manila, this 8<sup>th</sup> day of February 2018.

  
**ENGR. EMMANUEL L. TOLENTINO**  
*Chairman*  
Bids and Awards Committee 2

  
**ATTY. CELESTE D. LAUTA**  
*Vice Chairman*  
Bids and Awards Committee 2

  
**ENGR. ESPEREDION B. REGULTO**  
*Member*  
Bids and Awards Committee 2

  
**MR. RICARTE R. GALOPE, JR.**  
*Member*  
Bids and Awards Committee 2

  
**ENGR. JULIANITO F. CATAMEO**  
*Member*  
Bids and Awards Committee 2




"A"

REPUBLIC OF THE PHILIPPINES  
DEPARTMENT OF BUDGET AND MANAGEMENT  
MALACANANG, MANILA

SPECIAL ALLOTMENT RELEASE ORDER

For Fiscal Year 2014

Department : Department of Finance (DOF)		ORG CODE	
Agency : Bureau of the Treasury		11 005 0000000	
Operating Unit :		(A5514)	
Locality :			
Funding Source : Budgetary Support to Government Corporations - Philippine National Railways, FY 2014 General Appropriations Act, RA 10653		1 01 277	
Purpose : To cover the National Government subsidy to the Philippine National Railways (PNR).			
MFO/PAP Code	Particulars	Object Code	Amount
301000000	Operations		
	MFO 1: OPERATION OF A RELIABLE, AFFORDABLE AND EFFICIENT TRANSPORT SERVICE		P 344,000,000
	Maintenance and Other Operating Expenses	50200000 00	344,000,000
	<b>TOTAL:</b>		P 344,000,000
Amount in words: *** THREE HUNDRED FORTY-FOUR MILLION PESOS ONLY ***			
Notes: This release shall be valid for obligation until December 31, 2015 subject to conditional implementation/issuance of guidelines by DBM.			
The allotment herein authorized shall be used solely for the purposes indicated and disbursements therefrom shall be made in accordance with existing budgeting, accounting and auditing rules and regulations. It is the primary responsibility of the head of the Department, Bureau or Agency concerned to keep expenditures within the limits of the amount allotted.			
In following - up, pls cite barcode #SARO-2014-F00077B		By Authority of the Secretary:	
		<i>Luiz M. Cantor</i> LUZ M. CANTOR Undersecretary	
Page 1 of 1 page(s)		SARO No.: SARO-BMB-F-14-0008200	
		Date of Issue: June 20, 2014	

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## PNR BIDS AND AWARDS COMMITTEE

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

### PRE-PROCUREMENT CONFERENCE

30 JULY 2018 – 10:00 AM

<b>Project Title</b>	<b>ABC</b>
• Refurbishment of Diesel Multiple Unit	414,600,000.00
• Procurement of Ten (10) Air Conditioning Units for Passenger Coach	35,000,000.00
• Lubricating Oil and Grease for Diesel Electric Locomotive (Rebid)	12,886,275.00
• Lubricating Oil Laboratory Test (Rebid)	2,160,000.00
• Procurement of Tools (Tools for Preventive Maintenance)	2,306,282.00
• Purchase of Two (2) Cummins N14-R Engine and Spare Parts OEM	42,760,000.00

#### MEMBERS (BAC 2)

NAME	SIGNATURE
ENGR. EMMANUEL L. TOLENTINO	
ATTY. CELESTE D. LAUTA	
ENGR. HERMINIO S. DEL ROSARIO, JR.	
ENGR. ESPEREDION B. REGULTO	
ENGR. JULIANITO F. CATAMEO	

#### TWG MEMBERS

NAME	SIGNATURE
ATTY. MARIA CRESIELDA S. ECALNEA	
MR. ZAID SAHID M. PIANG	
ENGR. MC ROVERSON C. SAN JOSE	
MR. REX A. ABADINES	

#### SECRETARIAT

NAME	SIGNATURE
EDWIN STEFANO C. PEREZ	
ATTY. NIÑA F. FERNANDO	
ROMELYN P. SISON	
EUFEMIANO C. ACOSTA, JR.	
WENDELL MARK R. CHUA	
MA. KAREN B. BERNARDINO	
MERWIN JOHN SA. SATUR	



### Invitation to Bid

1. The Philippine National Railways now invites bids for procurement of the following:

LOT NO.	NOMENCLATURE	APPROVED BUDGET FOR THE CONTRACT (in Php)	SOURCE OF FUND	BIDDING DOCUMENT FEE (in Php)
01	Procurement of Ten (10) New Air Conditioning Units for Passenger Coach	35,000,000.00	PNR General Appropriations Act of CY 2014	25,000.00
02	Lubricating Oil and Grease for Diesel Electric Locomotive (Rebid)		Corporate Operating Budget CY 2018	
	Lot 1	12,886,275.00		25,000.00
	Lot 2	1,554,000.00		5,000.00
	Lot 3	96,875.00		5,000.00
03	Lubricating Oil Laboratory Test (Rebid)	2,160,000.00	Corporate Operating Budget CY 2018	5,000.00
04	Purchase of Two (2) Cummins N14E-R Engine and Spare Parts OEM	42,760,000.00	DOT's General Appropriations Act of CY 2015	25,000.00

- Bidding will be conducted through open competitive bidding procedures using non-discretionary "pass/fail" criterion as specified in the 2016 Revised Implementing Rules and Regulations (IRR) of Republic Act No. 9184 (RA 9184), otherwise known as the "Government Procurement Reform Act."
- Interested bidders may obtain further information from Philippine National Railways and inspect the Bidding Documents at the address given below from 8:00 am to 5:00 pm.
- A complete set of Bidding Documents may be acquired by interested bidders starting 01 August 2018 from the address below and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB.

PNR BAC Secretariat  
 4th level, Legal Division  
 PNR Executive Building  
 Mayhaligue Street, Tutuban, Tondo, Manila

It may also be downloaded free of charge from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and the website of the Procuring Entity at [www.pnr.gov.ph](http://www.pnr.gov.ph) provided that bidders shall pay the applicable fee for the Bidding Documents not later than the submission of their bids.

- The Philippine National Railways will hold a Pre-Bid Conference as stated below which shall be open to prospective bidders.

PRE-BID CONFERENCE		
LOT NO.	DATE & TIME	VENUE
1-4	09 August 2018 at 10:00am	PNR Board Room, 4th level, PNR Executive Bldg., Mayhaligue St. Tutuban, Tondo, Manila

- Bids must be duly received by the BAC Secretariat at the address stated above on or before the schedule stated below. All bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in ITC Clause 18.

DEADLINE OF SUBMISSION AND RECEIPT OF BIDS		
LOT NO.	DATE & TIME	VENUE
1-4	23 August 2018 at 10:00am	Office of the PNR BAC Secretariat, 4th level, Legal Division, PNR Executive Building Mayhaligue Street, Tutuban, Tondo, Manila

Bid opening shall immediately follow after bid submission in the presence of the Bidders who choose to attend or their duly authorized respective representatives. Late bids shall not be accepted.

- The Philippine National Railways reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Section 41 of RA 9184 and its IRR, without thereby incurring any liability to the affected bidder or bidders.
- For further information, please refer to:

OFFICE OF THE BAC SECRETARIAT  
 PNR Bids and Awards Committee  
 4th level, Legal Division  
 PNR Executive Building  
 Mayhaligue Street, Tutuban, Tondo, Manila  
[bacsecretariat@pnr.gov.ph](mailto:bacsecretariat@pnr.gov.ph)  
 (02) 319-0166; (02) 319-0041 loc. 338 or 150

ENGR. EMMANUEL L. TOLENTINO  
 Chairman, BAC 2

P.S. August 1, 2018

**CLASSIFINDER**  
 more on pages 10 & B4





## PNR BIDS AND AWARDS COMMITTEE

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

### PRE-BID CONFERENCE

9 August 2018 – 10:00 AM

#### Project Title

	ABC
1. Procurement of Ten (10) Air Conditioning Units for Passenger Coach	35,000,000.00
2. Lubricating Oil & Grease for Diesel Electric Locomotive (Rebid)	12,886,275.00
3. Lubricating Oil Laboratory Test (Rebid)	2,160,000.00
4. Purchase of Two (2) Cummins N14-R Engine and Spare Parts OEM	42,760,000.00

#### MEMBERS (BAC 2)

NAME	SIGNATURE
✓ ENGR. EMMANUEL L. TOLENTINO	
ATTY. CELESTE D. LAUTA	
ENGR. HERMINIO S. DEL ROSARIO, JR.	
ENGR. ESPEREDION B. REGULTO	
✓ ENGR. JULIANITO F. CATAMEO	

#### TWG MEMBERS

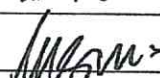
NAME	SIGNATURE
ATTY. MARIA CRESIELDA S. ECALNEA	
✓ MR. ZAID SAHID M. PIANG	
✓ ENGR. MC ROVERSON C. SAN JOSE	
✓ MR. REX A. ABADINES	


#### SECRETARIAT

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EDWIN STEFANO C. PEREZ	
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✓ ROMELYN P. SISON	
EUFEMIANO C. ACOSTA, JR.	
WENDELL MARK R. CHUA	
✓ MA. KAREN B. BERNARDINO	
✓ MERWIN JOHN SA. SATUR	

**PRE-BID CONFERENCE**  
9 August 2018 - 10:00 AM – PNR Board Room

*Procurement of Ten (10) Air Conditioning Units for Passenger Coach*

COMPANY NAME	PT MKA
NAME OF REPRESENTATIVE	WISNU MELIANTO
DESIGNATION	Marketing Staff
ADDRESS	Jl Yos Sudarso No. 71 Medan, Indonesia
TELEPHONE NO.	+62 811 3484477 or +62 351 - 452271/74
FAX NO.	
MOBILE NO.	+62 811 3484477
EMAIL ADD	wisnumelianto@gmail.com
SIGNATURE	

COMPANY NAME	Vetrop Technik Philippines Inc.
NAME OF REPRESENTATIVE	Celine Dubon
DESIGNATION	Sales
ADDRESS	2697 Guatemala St. San Isidro Makati
TELEPHONE NO.	845 0794 - 95 80
FAX NO.	845 0881
MOBILE NO.	0917 844 3124
EMAIL ADD	celine@vetrop.com.ph, clarissa@vetrop.com.ph
SIGNATURE	

**MINUTES OF THE PRE-BID CONFERENCE FOR  
CLUSTER 2-K OF BAC 2**

Held on 9 August 2018 (Thursday) at 10:00 am  
At the PNR Board Room, PNR Executive Bldg.,  
Mayhaligue St., Tondo, Manila

	<b>ABC</b>
<b>1. Procurement of Ten (10) Air Conditioning Units for Passenger Coach</b>	<b>35,000,000.00</b>
<b>2. Lubricating Oil &amp; Grease for Diesel Electric Locomotive (Rebid)</b>	<b>12,886,275.00</b>
<b>3. Lubricating Oil Laboratory Test (Rebid)</b>	<b>2,160,000.00</b>
<b>4. Purchase of Two (2) Cummins N14E-R Engine and Spare Parts OEM</b>	<b>42,760,000.00</b>

**ATTENDEES**

**MEMBERS**

Engr. Emmanuel L. Tolentino	Chairman
Atty. Celeste D. Lauta	Vice-Chairman
Engr. Julianito F. Catameo	Member

**SECRETARIAT**

Atty. Niña F. Fernando	Member
Ms. Romelyn P. Sison	Member
Mr. Wendell Mark R. Chua	Member
Ms. Ma. Karen B. Bernardino	Member
Mr. Merwin John SA. Satur	Member

**TWG REGULAR MEMBERS**

Mr. Zaid Sahid M. Piang	Member
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**TWG MEMBERS (BAC 2)**

Mr. Rex A. Abadines	Member
Engr. Mc Roverson C. San Jose	Member

**I. CALL TO ORDER**

The meeting proper was presided over by the Chairman, Engr. Emmanuel L. Tolentino who formally called the meeting to order at 10:33 in the morning.

39 **II. HIGHLIGHTS OF THE MEETING**  
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41 Atty. Niña introduced the BAC Members, TWG and BAC Secretariat to  
42 the Bidders and acknowledged the presence of the Bidders for the four  
43 (4) projects.  
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45 **Pre-Bid Conference of Cluster 2-K**  
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- 47 • **Procurement of Ten (10) Air Conditioning Units for Passenger**  
48 **Coach**  
49 ○ PT Inka represented by Wisnu Melianto, Marketing Staff  
50 ○ Veltrup Tecknik Philippines Inc. represented by Celina Duban,  
51 Sales  
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53 Brief description of the project was discussed by Atty. Lauta.  
54 After the brief description the chairman encouraged the bidders  
55 to ask question or clarification about the project.  
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<b>Bidders Question</b>	<b>BAC Answer</b>
<b>PT INKA</b>	
Where was the workshop?	Atty Lauta said that Tayuman Workshop will be used but if the works exceeds year 2018, the workshop to be used will be in Calamba, Laguna to give way for the construction of the elevated line from Tutuban to Malolos.
If they use PNR Workshop, was it free of charge?	Atty. Lauta said that the contractor may be allowed to use the workshop free of charge, provided that training will be provided for PNR employees.
Does Bidding Price includes tax or exclude tax? On scope of work supply, we could also provide not only air condition, anything like control panel!	Atty. Lauta replied affirmatively. Bidding price includes all taxes, delivery of imports and export duties is all included. Atty. Lauta said that the scope of work, includes commissioning. The contractor can install a new panel but it has to match the existing service panels.
How much are the income tax in the Philippines?	Atty. Lauta said that they can write their query regarding this so BAC will do due diligence in providing accurate tax rate.

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59 Since no more question was raised for this project the chairman  
60 proceeded to the next project.  
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- **Lubricating Oil & Grease for Diesel Electric Locomotive (Rebid)**
  - Beredo Construction represented by Noel B. Mendoza, Business Development Manager
  - Roqson Industrial Sales Inc. represented by Jessica Villa, sales
  - Firstchem Technologies represented by Raquel Rillon, Sales Representative

At 10:55AM, brief description of the project was discussed by Atty. Celeste Lautá. After the brief description the chairman encouraged the bidders to ask question or clarification about the project.

Bidders Question	BAC Answer
<b>BEREDO CONSTRUCUTION</b>	
Bid Documents have 3 lots, are the bid documents' price separate?	Atty. Lautá said yes, you can buy one or both or all of it but it is a separate procurement.
At 5.4 clause it said that the SLCC is 50% of the ABC per Lot. Is it not only 25% for goods?	<p>Atty. Lautá said that 50% is in accordance with Section 23.4.1.3 of the 2016 IRR which provides:</p> <p>“The prospective bidder must have completed, within the period specified in the Invitation to Bid, an SLCC that is similar to the contract to be bid, and whose value, adjusted to current prices using the Philippine Statistics Authority (PSA) consumer price indices, <b>must be at least fifty percent (50%)</b> of the ABC. However, in the case of Expendable Supplies, said SLCC must be at least twenty five percent (25%) of the ABC”.</p> <p><b>CORRECTION:</b> We will use 25% because lubricating oil and grease are “expendable supplies” as defined under Section 5(m) of the 2016 IRR which provides: “m) Expendable Supplies. Refer to articles which are normally consumed in use within one (1) year or converted in the process of manufacture or construction,</p>

	<p>or those having a life expectancy of more than one (1) year but which shall have decreased substantially in value after being put to use for only one (1) year (e.g., medicines, stationery, fuel, and spare parts).”</p> <p>We will clarify this through issuance of bid bulletin.</p>
<p>In the schedule of requirements it states that according to schedule of delivery the drums is 200L and the pails is 20L, however, some manufacturer recommended brand usually the drum is 209 and the pails is 18L would that be ok?</p>	<p>Atty. Lauta said yes, 200 is minimum it should be not less than 200L, and pails also not less than 18L.</p>
<p>In bid submission they asked if they need to submit 3 bids for lot 1, 2 &amp; 3.</p>	<p>Atty. Lauta said yes.</p>

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Since no more question was raised for this project the chairman proceeded to the next project.

- **Lubricating Oil Laboratory Test (Rebid)**

At 11:15 AM, brief description of the project was discussed by Atty. Celeste Lauta. After the brief description the chairman encouraged the bidders to ask question or clarification about the project.

Since there are no prospective bidder's and no question being raised the Chairman proceeded to next project.

- **Purchase of Two (2) Cummins N14E-R Engine and Spare Parts OEM**

- People's International Enterprises Co. Represented by Rachel Dulnuan, Sales
- Superserve Corp. represented by Annalyn Sevilla, Sales Representative

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At 11:23AM, brief description of the project was discussed by Atty. Celeste Lautá. After the brief description the chairman encouraged the bidders to ask question or clarification about the project.

QUESTION	ANSWER
<b>PEOPLE'S INTERNATIONAL ENTERPRISES CO.</b>	
Asked regarding similar contract, if they can use their contract on the supply of generators.	Atty. Lautá replied affirmatively. It could be considered.
If delivery period be extended to 300 days for the engine and 120 days for the spare parts.	Atty. Lautá said that they can write a letter to the BAC and indicate their reasons for the requested extension.
Requested for the serial number of the engines?	Mr. Abadines said yes, we can provide them.
Documents supplied for new products (page 66). These can only be obtained upon ordering of the product	Atty. Lautá said that it would be submitted upon delivery.

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The Vice Chairman reminds the bidders that the submission of queries in writing is within 3 days from Pre-Bid Conference. And the submission of bids is on August 23, 2018.

Since no more questions being raised the Pre-Bid Conference was adjourned.

### III. ADJOURNMENT

The meeting was adjourned at 11:34 AM.

Prepared by:

  
**MA. KAREN B. BERNARDINO**  
Member, BAC Secretariat

126 Noted by:

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*for: [Signature]*  
**EDWIN STEFANO PEREZ**  
Head, BAC Secretariat

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Certified Correct:

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**ENGR. JULIANITO F. CATAMEO**

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Member, PNR-BAC 2

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*[Signature]*  
**ATTY. CELESTE D. LAUTA**

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Vice Chairman, PNR-BAC 2

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*[Signature]*  
**ENGR. EMMANUEL L. TOLENTINO**

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Chairman, PNR-BAC 2





**Supplemental/Bid Bulletin No. 1  
22 August 2018**

Due to lack of indicative quorum to proceed with the conduct of procurement activities, the Bids and Awards Committee 2 has resolved that the **deadline for the Submission, Receipt, and Opening of Bids for the following project**

**1. Procurement of Ten (10) New Air Conditioning Units for Passenger Coach**

is hereby **moved** from 23 August 2018 to **24 August 2018, 10:00 AM**, at the PNR Board Room.

For everyone's information and guidance.

***\*\*Amendments/inclusions/clarifications made herein shall be construed as an integral part of the Bidding Documents.***

  
\_\_\_\_\_  
**ENGR. EMMANUEL L. TOLENTINO**  
Chairman, BAC 2

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**Supplemental/Bid Bulletin No. 2  
22 August 2018**

Due to lack of indicative quorum to proceed with the conduct of procurement activities, the Bids and Awards Committee 2 has resolved that the **deadline for the Submission, Receipt, and Opening of Bids for the following project**

**1. Procurement of Ten (10) New Air Conditioning Units for Passenger Coach**

is hereby **moved** from 23 August 2018 to **30 August 2018, 2:00 PM**, at the PNR Board Room.

For everyone's information and guidance.

***\*\*Amendments/inclusions/clarifications made herein shall be construed as an integral part of the Bidding Documents.***

**ENGR. EMMANUEL L. TOLENTINO**  
Chairman, BAC 2



"H"

**Supplemental/Bid Bulletin No. 3  
29 August 2018**


Due to lack of indicative quorum to proceed with the conduct of procurement activities, the Bids and Awards Committee 2 has resolved that the **deadline for the Submission, Receipt and Opening of Bids for the following project**

**1. Procurement of Ten (10) New Air Conditioning Unit for Passenger Coach**

is hereby **moved** from August 30, 2018 to **September 10, 2018 2:00PM** at the PNR Board Room.

For everyone's information and guidance.

***\*\*Amendments/inclusions/clarifications made herein shall be construed as an integral part of the Bidding Documents.***

  
\_\_\_\_\_  
**ENGR. EMMANUEL L. TOLENTINO**  
Chairman, BAC 2

**MINUTES OF THE SUBMISSION AND OPENING OF BIDS BAC 2**

Held on 10 September 2018 (Monday) at 02:00 pm

At the PNR Board Room, PNR Executive Bldg.,

Mayhaligue St., Tondo, Manila

	<b>ABC</b>
1. Procurement of Ten (10) New Air Conditioning Unit for Passenger Coach	Php. 35,000,000.00
2. Lubricating Oil and Grease for Diesel Electric Locomotive (Rebid)	Lot 1 P 11,235,400.00 Lot 2 P 1,554,000.00 Lot 3 P 96,875.00
3. Lubricating Oil Laboratory Test	Php. 2,160,000.00
4. Purchase of Two (2) Cummins N14E-R Engine and Spare parts OEM	Php. 42,760,000.00
5. Procurement of Road Rail Loader	Php. 82,000,000.00

**ATTENDEES**

**MEMBERS**

Engr. Emmanuel L. Tolentino	Chairman
Atty. Celeste D. Lauta	Vice-Chairman
Engr. Esperedion B. Regulto	Member
Engr. Herminio S. Del Rosario, Jr.	Member
Engr. Julianito F. Catameo	Member

**SECRETARIAT**

Atty. Niña F. Fernando	Member
Ms. Romelyn P. Sison	Member
Mr. Eufemiano C. Acosta, Jr.	Member
Ms. Ma. Karen B. Bernardino	Member
Mr. Wendell Mark R. Chua	Member

**TWG MEMBERS (BAC 2)**

Atty. Maria Cresielda S. Ecalnea	Member
Engr. Mc Roverson C. San Jose	Member
Mr. Rex A. Abadines	Member

**OBSERVER**

Mr. Ericmar G. Mangantulao	COA
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**I. CALL TO ORDER**

The meeting proper was presided over by the Chairman, Engr. Emmanuel L. Tolentino who formally called the meeting to order at 2:20 in the

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afternoon. The following were invited to be observers in the opening of Bids:

Ms. Teodora R. Joson	OIC Supervising Auditor, COA Audit Group A-LRTA
Mr. Renato Reyes, Jr.	Sec. General, Bayan Partylist
Mr. Sammy T. Malunes	Riles Network, Balai Obrero Foundation
Atty. Arthur Tugade	Secretary, DOTr
Arch Socrates Villegas	Catholic Bishop Conference of the Philippine (CBCP)
Mr. Dante Jimenez	Founding Chairman/President, Volunteers Against Crime and Curruption (VACC)
Mr. George T. Barcelon	President, Philippine Chamber of Commerce and Industry Plaza

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## II. SUBMISSION OF BIDS

The deadline for submission of bids ended at 02:00 o'clock in the afternoon with one or two bidder for each project submitted their bids.

## III. OPENING OF BIDS

The opening of Bids was called for to determine the winning Bidders' compliance with the technical and financial requirements for the following projects:

1. Procurement of Ten (10) New Air Conditioning Unit for Passenger Coach
2. Lubricating Oil and Grease for Diesel Electric Locomotive (Rebid)
3. Lubricating Oil Laboratory Test
4. Purchase of Two (2) Cummins N14E-R Engine and Spare parts OEM
5. Procurement of Road Rail Loader

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## IV. OPENING OF BIDS - TECHNICAL AND FINANCIAL COMPONENTS

- Procurement of Ten (10) New Air Conditioning Unit for Passenger Coach  
ABC: Php. 35,000,000.00

BIDDER	REPRESENTATIVE
PT INKA (Persero)	Agung Nur Muharrom, Manager of Private & Overseas Project Controlling Bambang Ramadhiarto, Senior Pricing Analyst

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The proposal of the lone bidder for this project, **PT INKA (PERSERO)** was opened at 2:25pm. The Secretariat announced that the bidder submitted One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The technical component submitted by the PT INKA (PERSERO) is considered complete and sufficient; therefore, the Committee rated their bid as "PASSED". Having no other bidder, the BAC opened the financial component.

BIDDER	Technical Components	Amount of Bid
PT INKA (Persero)	Passed	Php. 33,485,650.00

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Considering that the PT INKA (Persero) offered an amount of bid lower than the ABC, they are declared "PASSED" subject to bid evaluation and post-qualification.

- **Lubricating Oil and Grease for Diesel Electric Locomotive (Rebid)**  
**ABC: Lot 1 Php. 11,235,400.00**  
**Lot 2 Php. 1,554,000.00**  
**Lot 3 Php. 96,875.00**
- **Lot 1 Php. 11,235,400.00**

BIDDER	REPRESENTATIVE
Beredo Construction (BCON) & General Services Inc.	Noel B. Mendoza, Authorized Representative
Rogson Industrial Sales, Inc.	Rogelio Feliciano Jr., Marketing Coordinator

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The bid proposal of **Beredo Construction & General Services Inc.** was opened at 02:55 PM. The Secretariat announced that the bidder submitted One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The technical component submitted by bidder Beredo Construction is considered complete and sufficient. Therefore, the committee rated their bid as "PASSED".

Next, The bid proposal of **Rogson Industrial Sales Inc.** was opened at 03:25 PM. The Secretariat announced that the bidder submitted

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One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The technical component submitted by bidder Roqson Industrial Sales Inc. is considered complete and sufficient. Therefore, the committee rated their bid as "PASSED".

At 3:40 PM, the committee started checking the financial component of the bidder/s, to wit:

<b>BIDDER</b>	<b>Technical Components</b>	<b>Amount of Bid</b>
<b>Beredo Construction and General Services Inc.</b>	Passed	P 11,235,000.00
<b>Roqson Industrial Sales Inc.</b>	Passed	P 8,992,000.00

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Considering that the Roqson Industrial Sales Inc. offered an amount of bid lower than the ABC, they are declared "PASSED" subject to bid evaluation and post-qualification.

- **Lot 2 Php. 1,554,000.00**
- **Lot 3 Php. 96,875.00**

Having no bidder participated on this lot, the Chairman declared failure of bidding.

- **Lubricating Oil Laboratory Test**  
**ABC: Php. 2,160,000.00**

<b>BIDDER</b>	<b>REPRESENTATIVE</b>
Bureau Veritas SA	Alan Capistrano, Industry Manager

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The proposal of the lone bidder for this project, **Bureau Veritas SA** was opened at 3:45pm. The Secretariat announced that the bidder submitted One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The technical component submitted by the Burea Veritas SA is considered complete and sufficient; therefore, the Committee rated their bid as "PASSED". Having no other bidder, the BAC opened the financial component.

<b>BIDDER</b>	<b>Technical Components</b>	<b>Amount of Bid</b>
<b>Bureau Veritas SA</b>	Passed	Php. 2,093,795.20

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Considering that the Bureau Veritas SA offered an amount of bid lower than the ABC, they are declared "PASSED" subject to bid evaluation and post-qualification.

- **Purchase of Two (2) Cummins N14E-R Engine and Spare parts OEM ABC: Php. 42,760,000.00**

<b>BIDDER</b>	<b>REPRESENTATIVE</b>
Kempal Construction & Supply Corporation / Suzhou Dafang Special Vehicle Co. LTD (Joint Venture)	Nelson Darang, Technical and Bidding Officer
Peoples's International Enterprises Co.	Shellane Ann Espiritu, Sales
Superserve Corporation	Annalyn Sevilla, Sales Eddelyn Balderas, Sales Coordinator

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The bid proposal of **Kempal Construction & Supply Corp. / Suzhou Dafang Special Vehicle Co. Ltd. (JV)** was opened at 04:38 PM. The Secretariat announced that the bidder submitted One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The technical component submitted by bidder Kempal Construction & Supply Corp./Suzhou Dafang Special Vehicle Co. Ltd. (JV) is considered complete and sufficient. Therefore, the committee rated their bid as "PASSED".

Next, The bid proposal of **Superserve Corporation** was opened at 04:54 PM. The Secretariat announced that the bidder submitted One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The technical component submitted by bidder Superserve Corporation is considered complete and sufficient. Therefore, the committee rated their bid as "PASSED".

Last, the bid proposal of **Peoples's International Enterprises Co.** was opened at 05:19 PM. The Secretariat announced that the bidder submitted One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The BAC found out that the Omnibus Sworn Statement was not signed by the authorized representative. The Technical components submitted by the Peoples's International Enterprises Co. is considered incomplete and insufficient; therefore, the Committee rated their bid as "FAILED".



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At 05:24 PM, the committee started checking the financial component of the bidder/s, to wit:

<b>BIDDER</b>	<b>Technical Components</b>	<b>Amount of Bid</b>
<b>Kempal Construction &amp; Supply Corp. / Suzhou Dafang Special Vehicle Co. Ltd. (JV)</b>	Passed	P 38,000,000.00
<b>Superserve Corporation</b>	Passed	P 37,404,000.00
<b>People's International Enterprises Co.</b>	Failed	NA

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Considering that the Superserve Corporation offered an amount of bid lower than the ABC, they are declared "PASSED" subject to bid evaluation and post-qualification.

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- **Procurement of Road Rail Loader**  
**ABC: Php. 82,000,000.00**

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On the Bid Opening of August 31, 2018, BOSTON HOME INC. was declared failed. The TWG recommended not to consider the submitted SLCC and Similar Contract requirement provided in the project's bidding documents.

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On September 3, 2018 Boston Home submitted a Motion for Reconsideration. After careful review and discussions made by the Committee, it has found the contention of Boston Home, Inc. is found to be meritorious. Hence, the BAC has resolved to grant said request and declared Boston Home, Inc. as eligible to bid for this project. The BAC decided to continue the Public opening.

<b>BIDDER</b>	<b>REPRESENTATIVE</b>
<b>Boston Home Inc.</b>	Dahlia G. Ubay, Authorized Representative

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The proposal of the bidder for this project, **Boston Home** was opened at 5:28pm. The Secretariat announced that the bidder submitted One (1) original and three (3) other copies of its technical and financial components. The BAC proceeded to conduct the initial eligibility check. The technical component submitted by the Boston Home Inc. is considered complete and sufficient; therefore, the Committee rated their bid as "PASSED". The BAC opened the financial component.

<b>BIDDER</b>	<b>Technical Components</b>	<b>Amount of Bid</b>
<b>Boston Home Inc.</b>	Passed	Php. 79,800,000.00

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Considering that the Boston Home Inc. offered an amount of bid lower than the ABC, they are declared "PASSED" subject to bid evaluation and post-qualification.

201 The Opening of Bids ended at 05:31 pm.  
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203 **V. ADJOURNMENT**  
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205 There being no other matters to discussed, the meeting was adjourned at  
206 5:31 pm.  
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209 Prepared by:

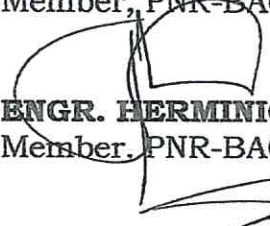
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212 **MA. KAREN B. BERNARDINO**  
213 Member, BAC Secretariat  
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219 **EDWIN STEFANO PEREZ**  
220 Head, BAC Secretariat  
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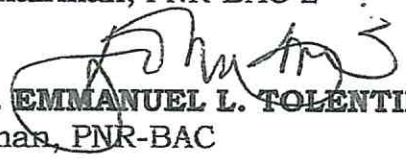
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226 **ENGR. JULIANITO F. CATAMEO**  
227 Member, PNR-BAC 2  
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230 **ENGR. HERMINIO S. DEL ROSARIO, JR.**  
231 Member, PNR-BAC 2  
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234 **ENGR. ESPEREDION B. REGULTO**  
235 Member, PNR-BAC 2  
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238 **ATTY. CELESTE D. LAUTA**  
239 Vice Chairman, PNR-BAC 2  
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242 **ENGR. EMMANUEL L. TOLENTINO**  
243 Chairman, PNR-BAC  
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**PNR BIDS AND AWARDS COMMITTEE**

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

**SUBMISSION AND OPENING OF BIDS  
10 September 2018 - 2:00PM**

**Project Title**

- Procurement of Ten (10) New Air Conditioning Unit for Passenger Coach
- Lubricating Oil and Grease for Diesel Electric Locomotive (Rebid)
- Lubricating Oil Laboratory Test (Rebid)
- Purchase o Two (2) Cummins N14E-R Engine and Spare Parts OEM

**MEMBERS (BAC 2)**

NAME	SIGNATURE
ENGR. EMMANUEL L. TOLENTINO	
ATTY. CELESTE D. LAUTA	
ENGR. HERMINIO S. DEL ROSARIO, JR.	
ENGR. ESPEREDION B. REGULTO	
ENGR. JULIANITO F. CATAMEO	

**TWG MEMBERS**

NAME	SIGNATURE
ATTY. MARIA CRESIELDA S. ECALNEA	
MR. ZAID SAHID M. PIANG	
ENGR. MC ROVERSON C. SAN JOSE	
MR. REX A. ABADINES	

**SECRETARIAT**

NAME	SIGNATURE
EDWIN STEFANO C. PEREZ	
ATTY. NIÑA F. FERNANDO	
ROMELYN P. SISON	
EUFEMIANO C. ACOSTA, JR.	
WENDELL MARK R. CHUA	
MA. KAREN B. BERNARDINO	

MERWIN JOHN SA. SATUR	
-----------------------	--

**OBSERVER**

<b>NAME &amp; Position</b>	<b>Company</b>	<b>SIGNATURE</b>
Erniomar G. Mangantulan	COR	<i>[Signature]</i>

# PNR BIDS AND AWARDS COMMITTEE

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

**SUBMISSION AND OPENING OF BIDS**  
10 September 2018 - 2:00 PM – PNR Board Room

## *Procurement of Ten (10) New Air Conditioning Unit for Passenger Coach*

COMPANY NAME	PT INDUSTRI KERETA API (Persero)
NAME OF REPRESENTATIVE	Mr BAMBANG RAMADHIARTO
DESIGNATION	SENIOR PRICING ANALYST
ADDRESS	Jl Yos SUDARSO 71 MADIAN INDONESIA
TELEPHONE NO.	+62 351 452271
FAX NO.	+62 351 452275
MOBILE NO.	+62 822 444 63063
EMAIL ADD	bambang.ramadhianto@inhs.co.id
SIGNATURE	B. Ramadhiarto

COMPANY NAME	PT INDUSTRI KERETA API (Persero)
NAME OF REPRESENTATIVE	Mr AGUNG NUR MUHARROM
DESIGNATION	MANAGER OF PRIVATE & OVERSEAS PROJECT
ADDRESS	Jl Yos SUDARSO 71 MADIAN INDONESIA
TELEPHONE NO.	+62 351 452271
FAX NO.	+62 351 452275
MOBILE NO.	+62 811 3484 882
EMAIL ADD	agung.nur@inhs.co.id
SIGNATURE	Agung N. Muharram



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**DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
Technical Working Group**  
PNR Executive Bldg, Mayhaligue St., Tondo, Manila  
Trunk line : (+632) 319-0041 \* Telefax: (+632) 319 0169



September 11, 2018

**ENGR. EMMANUEL L. TOLENTINO**  
*Chairman PNR-BAC 2*

**BID EVALUATION REPORT**

Sir:

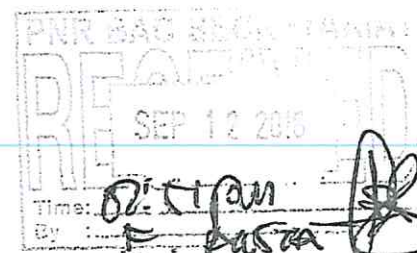
During the bid opening last September 10, 2018, the Technical Working Group ("TWG"), upon the instruction of the PNR-BAC, conducted a detailed evaluation of all bids using non-discretionary pass/fail criteria for the **Procurement of ten (10) new Air Conditioning Units for Passenger Coach.**

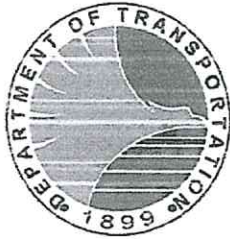
During the bid opening, only one prospective bidder submitted their eligibility documents containing the technical and financial components. The results of the opening of the technical components are tabulated below:

<b>Prospective Bidder</b>	<b>Technical Component</b>
1. PT INDUSTRI KERETA API (PERSERO)	Passed

The results of the technical and financial evaluation of the bids are as follows:

<b>Name of the Bidder</b>	PT INDUSTRI KERETA API (PERSERO)
<b>Total amount of Bid</b>	₱ 33,485,650.00
<b>Form of Bid Security</b>	Bid Securing Declaration
<b>Remarks</b>	Responsive






DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
Technical Working Group  
PNR Executive Bldg, Mayhaligue St., Tondo, Manila  
Trunk line : (+632) 319-0041 \* Telefax: (+632) 319 0169




Based on the results, **PT INDUSTRI KERETA API (PERSERO)** has the Lowest Calculated Bid offer of ₱ 33,485,650.00, lower than the ABC; therefore, its bid is the lowest calculated bid.

Attached is the Abstract of Bids.

  
**ATTY. MARIA CRESIELDA S. ECALNEA**  
Regular Member, BAC-TWG

*- absent -*  
**MR. ZAID SAHID M. PIANG**  
Regular Member, BAC-TWG

  
**ENGR. MC ROVERSON C. SAN JOSE**  
Provisional Member BAC-TWG

  
**MR. REX C. ABADINES**  
Provisional Member BAC-TWG




**DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
TECHNICAL WORKING GROUP  
PNR Exec. Bldg., Mayhaligue St., Tondo, Manila**



**ABSTRACT OF BID**

Contract Name : Procurement of ten (10) new Air  
- Conditioning Units for Passenger  
- Coach  
Implementing Office : Philippine National Railways  
Approved Budget for the Contract : ₱ 35,000,000.00  
Date and Time of Bid Opening : September 10, 2018 @ 2:00 p.m.  
Place of Bid Opening : Board Room, PNR, Executive Bldg.  
Mayhaligue St. Tondo, Manila

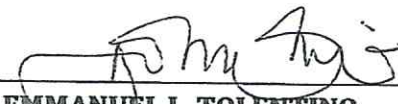
Name of Bidder	Total Amount of Bid	Total Amount of Calculated Bid	Form of Bid Security	Remarks	Rank
PT INDUSTRI KERETA API (PERSERO)	₱ 33,485,650.00	₱ 33,485,650.00	Bid Securing Declaration	Sufficient	1 <sup>st</sup>

  
ENGR. HERMINIO S. DEL ROSARIO  
Member, PNR-BAC 2

  
ENGR. JULIANITO F. CATAMEO  
Member, PNR-BAC 2

  
ENGR. ESPEREDION B. REGULTO  
Member, PNR-BAC 2

  
ATTY. CELESTE D. LAUTA  
Vice Chairman, PNR-BAC 2

  
ENGR. EMMANUEL L. TOLENTINO  
Chairman, PNR-BAC 2





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# BIDS AND AWARDS COMMITTEE

*PNR Executive Building, Mayhaligue St., Tondo, Manila*

19 September 2018

**MR. AGUNG NUR MUHARROM**

*Authorized Representative*

PT Industri Kereta Api (Persero)

Yos Sudarso Street., No. 71,

Madiun, East Java,

Indonesia

**Re : Notice of Lowest Calculated Bid and  
Post-Qualification Requirements**

Dear Mr. Muharrom,

After evaluating the Bid you have submitted last 10 September 2018 for the **Procurement of Ten (10) Air Conditioning Units for Passenger Coach**, we write to inform you that your bid, in the amount of **Thirty Three Million Four Hundred Eighty Five Thousand Six Hundred Fifty Pesos (Php 33,485,650.00)**, has been determined by the Bids and Awards Committee as the **"Lowest Calculated Bid"**.

As provided in the 2016 Revised Implementing Rules and Regulations of R.A. No. 9184, shall undergo post-qualification in order to determine whether the bidder concerned complies with and is responsive to all the requirements and conditions as specified in the Bidding Documents.

Further, the post-qualification shall verify, validate, and ascertain all statements made and documents submitted by the bidder with the **Lowest Calculated Bid**, using non-discretionary criteria, as stated in the Bidding Documents.

In view of the foregoing, you are hereby required to submit, within a **non-extendible period of five (5) calendar days from receipt of this Notice**, all documentary requirements for post-qualification indicated in the Bidding Documents and those included in the issued supplemental bid bulletin/s, if any.

Failure to submit any of the post-qualification requirements on time, or a finding against the veracity thereof, shall disqualify the bidder for award: Provided, that in the event that a finding against the veracity of any of the documents submitted is made, it shall cause the forfeiture of the Bid Security in accordance with Section 69 of the IRR on Imposition of Administrative Penalties.

For your information and compliance.

Thank you.

Sincerely yours,



**ENGR. EMMANUEL L. TOLENTINO**

*Chairman*

Bids and Awards Committee 2

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Copy furnished:

BAC 2 TWG  
BAC Secretariat



DEPARTMENT OF TRANSPORTATION  
**PHILIPPINE NATIONAL RAILWAYS**  
 BIDS AND AWARDS COMMITTEE  
 TECHNICAL WORKING GROUP  
 PNR Exec. Bldg., Mayhaligue St., Tondo, Manila



*Review & Refill*

September 26, 2018

**ENGR. EMMANUEL L. TOLENTINO**  
 Chairman PNR-BAC 2

Dear Engr. Tolentino

We have checked the pertinent documents of the first rank Bidder **PT INDUSTRI KERETA API (PERSERO)**, for the project, **"PROCUREMENT OF TEN (10) NEW AIR CONDITIONING UNITS FOR PASSENGER COACH"**. For your reference, below is the tabulation of our findings and observation in our post qualification:

DOCUMENTARY REQUIREMENT		SUBMISSION	REMARKS
<b>I.</b>	<b>LEGAL DOCUMENTS</b>		
	<ul style="list-style-type: none"> <li>PHILGEPS Certificate of Registration and Membership</li> </ul>	Platinum Membership, Valid Until: March 15, 2019	Complied
	<ul style="list-style-type: none"> <li>Registration certificate from the Securities and Exchange Commission (SEC), Department of Trade and Industry (DTI) for sole proprietorship, or Cooperative Development Authority (CDA) for cooperatives;</li> </ul>	Certificate of Non-Registration of Company	Complied
	<ul style="list-style-type: none"> <li><b>Certified True Copy of 2018 Mayor's Permit/municipal license</b></li> </ul> <p><b>Note:</b> Submission shall be the 2018 Mayor's Permit issued by the City of Municipality where the principal place of business of the prospective bidder is located.</p>	Large-Scale Trading Business Permit  Company Address: JL. YOS SUDARSO NO. 71 MADIUN LOR VILLAGE, MANGUHARJO SUB-DISTRICT MADIUN CITY	Complied
	<ul style="list-style-type: none"> <li><b>Tax clearance</b> per Executive Order 398, Series of 2005, as finally reviewed and approved by the BIR.</li> <li>Bidders have option to submit manually filed tax returns or tax returns filed through the Electronic Filing and Payments System (EFPS).               <ol style="list-style-type: none"> <li>Income Tax Return for <b>CY 2017</b> duly received by the BIR or its authorized agent banks.</li> <li>Quarterly Income Tax Returns for the <b>First and Second Quarter of CY 2018</b> duly received by the BIR or its authorized agent banks.</li> <li>Value Added Tax payments for the <b>First and Second Quarter of CY 2018</b> duly received by the BIR or its authorized agent banks.</li> </ol> </li> </ul>	TIN: 710-309-279-000 Valid Until: October 20, 2018  <b>a. Non-submission</b> <b>b. Non-submission</b> <b>c. Non-submission</b>	Non-compliant
	<ul style="list-style-type: none"> <li>GPPB Blacklisted of contractors and suppliers</li> </ul>	N/A	Not Blacklisted

RECEIVED  
 OCT 19 2018

**DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
TECHNICAL WORKING GROUP  
PNR Exec. Bldg., Mayhaligue St., Tondo, Manila**


II.	TECHNICAL DOCUMENTS																						
	<ul style="list-style-type: none"> <li>• Statement or list of on-going contracts and completed government and private contracts, including contracts awarded but not yet started if any, with at least one contract similar to the Services subject of this bidding; the value of the largest single similar contract completed within the specified period must be at least fifty percent (50%) of the ABC or (P17,500,000.00). The bidder's SLCC similar to the contract to be bid should have been completed within 5 years prior to the deadline for the submission and receipt of bids.</li> </ul> <p>For this purpose, similar contracts shall refer to <b>Supply and Delivery of air-conditioning unit for bus or rolling stock</b></p> <p>Note: The PNR BAC will NOT consider or accept "consolidated" contracts in determining the bidder's compliance with the similar contract requirement.</p>	<p>Submitted seven (7) contract awarded but not yet started</p> <p>Submitted four (4) contract similar to the service to be bid. The value of the largest single similar contract completed amounted to <b>₱ 1,275,169,619.00</b></p>	Complied																				
	<ul style="list-style-type: none"> <li>• TECHNICAL SPECIFICATION</li> </ul> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="4" style="text-align: center;">Component Specification</th> </tr> <tr> <th style="width: 5%;">No</th> <th style="width: 25%;">Parameters</th> <th style="width: 25%;">Required Specification</th> <th style="width: 45%;">Bidder Submitted</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1</td> <td>Compressor</td> <td>Four (4) Unit/Air Conditioning Unit</td> <td>Two (2) Units per Car</td> </tr> <tr> <td style="text-align: center;">2</td> <td>Condenser Fan</td> <td>Four (4) Unit/Unit AC</td> <td>Two (2) Units per Car</td> </tr> <tr> <td style="text-align: center;">3</td> <td>Evaporator Fan</td> <td>Two (2) Unit/Unit AC</td> <td>One (1) Unit per Car</td> </tr> </tbody> </table> <p>See attached annex A for the conformance with the specifications.</p>	Component Specification				No	Parameters	Required Specification	Bidder Submitted	1	Compressor	Four (4) Unit/Air Conditioning Unit	Two (2) Units per Car	2	Condenser Fan	Four (4) Unit/Unit AC	Two (2) Units per Car	3	Evaporator Fan	Two (2) Unit/Unit AC	One (1) Unit per Car	Submitted	Non-compliant
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3	Evaporator Fan	Two (2) Unit/Unit AC	One (1) Unit per Car																				
III	FINANCIAL DOCUMENTS																						
	<ul style="list-style-type: none"> <li>• For eligible foreign bidders with no PhilGEPS Certificate of Registration and Membership, Audited Financial Statements showing, among others, the prospective bidder's total and current assets and liabilities stamped "received" by its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two years from the date of bid submission.</li> </ul>	<p>Consolidated Financial Statements for the year ended December 31, 2016 and 2017 by Budi T. Wibawa CA. CPA</p>	Complied																				

**DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
TECHNICAL WORKING GROUP  
PNR Exec. Bldg., Mayhaligue St., Tondo, Manila**

<ul style="list-style-type: none"> <li>NFCC Computation in accordance with ITB Clause 5.5 or a committed Line at Credit from a universal or commercial bank:</li> </ul> <p><b>NFCC (at least equal to ABC: ₱35,000,000.00) or LC (at least equal to 10% of ABC: ₱3,500,000.00)</b></p> <ul style="list-style-type: none"> <li>Amount and form submitted: ₱ _____ ; _____</li> </ul>	<p>NFCC = ₱ 65,806,000,548</p>	<p>Complied</p>
<ul style="list-style-type: none"> <li>Bid security in accordance with ITB Clause 18. The bid security shall be in the form of a Bid Securing Declaration, or any of the following forms and amounts:</li> <li>The amount of not less than ₱700,000.00 [Insert 2% of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or</li> <li>The amount of not less than ₱1,750,000.00 [Insert 5% of ABC] if bid security is in Surety Bond.</li> </ul> <p>form submitted: _____</p>	<p>BID SECURING DECLARATION and SURETY BOND amounted to ₱ 1,750,000.00</p>	<p>Complied</p>
<p>Sworn statement in accordance with Section 25.3 of the IRR of RA 9184 and using the form prescribed in Section VIII. Bidding Forms.</p>	<p>Submitted</p>	<p>Complied</p>

In view of the foregoing, we are submitting to the PNR BAC 2 the above information resulting from our post-qualification. The bidder, **PT INDUSTRI KERETA API (PERSERO)** has failed to comply with some of the above requirements/submission. Thus, we recommend that the said bidder is post-disqualified/non-compliant.

  
**ENGR. MC ROVERSON C. SAN JOSE**  
Provisional Member, BAC 2-TWG

  
**MR. REX C. ABADINES**  
Provisional Member, BAC 2-TWG

  
**ATTY. MARIA CRESIELDA S. ECALNEA**  
Regular Member, BAC-TWG

**MR. ZAID SAHID M. PIANG**  
Regular Member, BAC-TWG

## Annex A

### General Specifications

No	Parameters	Required Technical Specification	Bidder's Submission
1.	Design	Conforms to the existing PNR EMU air conditioning mounting, Tropicalized or suitable for Philippine Climate.	
2.	Unit Mounting	Roof Mounted	One per Vehicle Roof Mounted
3.	Quantity of Supply Air	Four (4) Unit/Unit AC	none
4.	Quantity of Return Air	One (1) Unit/Unit AC	One (1) per AC Unit
5.	Quantity of Fresh Air	Four (4) Unit/Unit AC	none
6.	Quantity of Thermostat	One (1) Unit/Unit AC with two (2) steps of setting	One per AC Unit
7.	Quantity of Air Filter	Two (2) Set/Unit AC	none
8.	Quantity of Control Panel	One (1) UNIT/UNIT AC	none
9.	Electrical Component	One (1) Set/Unit AC	One (1) per AC Unit

### Overall Dimension and Weight (approx.)

No	Parameters	Required Technical Specification	Bidder's Submission
1.	Length (mm)	1,105	1100 mm
2.	Width (mm)	1,806	2110 mm
3.	Height (mm)	544	450 mm
4.	Weight (kg)	710	800 kg

### Unit Specification

No	Parameters	Required Technical Specification	Bidder's Submission
1.	Cooling Capacity	42,000 kcal/h	42,000 kcal/h
		<b>In Condition:</b>	
		- Condenser coil inlet air temp: 35°C - 45°C	none
		- Evaporator coil air inlet: 26°C - 35°C	none
		- Relative Humidity: 65%	none
2.	Power Supply	- Main: (415~440 V 3 phase 60 Hz)	440 V 3 phase 60 Hz
		- Control: (215 ~ 220 V 1 phase 60 Hz)	100 V 1 phase 60 Hz
3.	Power Consumption	18.7 kW to 24 kW	24.7 kw
4.	Air Flow (approx.)	- Supply Air: 90 m <sup>3</sup> /min - Return Air: 64m <sup>3</sup> /min - Fresh Air: 26m <sup>3</sup> /min	none

### Component Specification

No	Parameters	Required Technical Specification	Bidder's Submission
1.	Compressor	- Type Fully Hermetic Scroll	Fully Hermetic Scroll
		- Four (4) Unit / Air Conditioning Unit	Two (2) Units per Car
		- Operating voltage: 415 ~ 440 V 3 phase 60 Hz	440 V 3 phase 60 Hz
2.	Condenser Fan	- Axial Type Fan	Axial Type Fan
		- Four (4) Unit/Unit AC	Two (2) Units per Car
		- Operating voltage: 415 ~ 440 V 3 phase 60 Hz	440 V 3 phase 60 Hz
3.	Evaporator Fan	- Centrifugal Type Fan	Centrifugal Type Fan
		- Two (2) Unit/Unit AC	One (1) Unit per Car
		- Operating voltage: 415 ~ 440 V 3 phase 60 Hz	440 V 3 phase 60 Hz
4.	Condenser Coil and Evaporator Coil	- Copper Tube with Aluminum Fins	Copper Tube with Aluminum Fins
		- Condenser: Four (4) Unit/Unit AC	Four (4) Unit/Unit AC
		- Evaporator: Two (2) Unit/Unit AC	Two (2) Unit/Unit AC
5.	Safety Equipment	- HLPS (High Low-Pressure Switch)	HLPS
		- Relay Phase Counter, LVLF, MCB, and Control Panel	Relay Phase Counter, LVLF, MCB, and TOR
6.	Refrigerant	R407C (environmentally friendly and ozone friendly)	R407C
7.	Main Frame and Cover	Stainless Steel (able to withstand the load of 90 kg)	Stainless Steel
8.	Another Refrigerant Components	- Filter drier	Filter drier
		- Thermal Expansion (TX) Valves	Thermal Expansion (TX) Valves
		- Service Access Valve	Service Access Valve
		- Refrigeration Piping	Refrigeration Piping



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# BIDS AND AWARDS COMMITTEE

PNR Executive Building, Mayhaligue St., Tondo, Manila

08 October 2018

**MR. BAMBANG RAMARDHIARTO DAKUNG**

*Authorized Representative*

PT Industri Kereta API (Persero)

Yos Sudarso St.,

No. 71 Madiun,

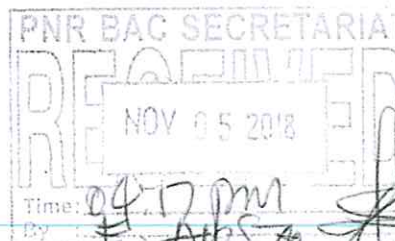
East Java, Indonesia

Subject: **NOTICE OF POST-DISQUALIFICATION**

Dear Mr. Dakung:

This is to inform you that as the bidder that submitted the Single Calculated Bid for the project, "Procurement of Ten (10) Air Conditioning Units for Passenger Coach", this Bids and Awards Committee (BAC) conducted a post-qualification of your eligibility, technical, and financial documents.

However, upon careful examination, verification, validation, and ascertainment of all statements and representations made, including all documents submitted in relation to your bid, this BAC, through its Technical Working Group (TWG), found that **your bid has failed to comply with, and be responsive to, the requirements and conditions specified in the Bidding Documents for said project, based on the following ground/s:**



Page 1 of 3



Requirements/Conditions	Findings																									
<ul style="list-style-type: none"> <li>• Tax clearance per Executive Order 398, Series of 2005, as finally reviewed and approved by the BIR.</li> <li>• Bidders have option to submit manually filed tax returns or tax returns filed through the Electronic Filing and Payments System (EFPS).               <ul style="list-style-type: none"> <li>a. Income Tax Return for <u>CY 2017</u> duly received by the BIR or its authorized agent banks.</li> <li>b. Quarterly Income Tax Returns for the <u>First Quarter of CY 2018</u> duly received by the BIR or its authorized agent banks.</li> <li>c. Value Added Tax payments for the <u>First Quarter of CY 2018</u> duly received by the BIR or its authorized agent banks.</li> </ul> </li> </ul>	TIN: 710-309-279-000 Valid Until: October 20, 2018  a. Non-submission  b. Non-submission  c. Non-submission	Non-compliant																								
<ul style="list-style-type: none"> <li>• TECHNICAL SPECIFICATION</li> </ul> <table border="1" data-bbox="239 862 912 1429" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="4" data-bbox="239 862 912 907">Component Specification</th> </tr> <tr> <th data-bbox="239 907 316 996">No</th> <th data-bbox="316 907 502 996">Parameters</th> <th data-bbox="502 907 746 996">Required Specification</th> <th data-bbox="746 907 912 996">Bidder Submitted</th> </tr> </thead> <tbody> <tr> <td data-bbox="239 996 316 1115">1</td> <td data-bbox="316 996 502 1115">Compressor</td> <td data-bbox="502 996 746 1115">Four (4) Unit/Air Conditioning Unit</td> <td data-bbox="746 996 912 1115">Two (2) Units per Car</td> </tr> <tr> <td data-bbox="239 1115 316 1227">2</td> <td data-bbox="316 1115 502 1227">Condenser Fan</td> <td data-bbox="502 1115 746 1227">Four (4) Unit/Unit AC</td> <td data-bbox="746 1115 912 1227">Two (2) Units per Car</td> </tr> <tr> <td data-bbox="239 1227 316 1339">3</td> <td data-bbox="316 1227 502 1339">Evaporator Fan</td> <td data-bbox="502 1227 746 1339">Two (2) Unit/Unit AC</td> <td data-bbox="746 1227 912 1339">One (1) Unit per Car</td> </tr> <tr> <td colspan="4" data-bbox="239 1339 912 1429">See attached annex A for the conformance with the specifications.</td> </tr> </tbody> </table>	Component Specification				No	Parameters	Required Specification	Bidder Submitted	1	Compressor	Four (4) Unit/Air Conditioning Unit	Two (2) Units per Car	2	Condenser Fan	Four (4) Unit/Unit AC	Two (2) Units per Car	3	Evaporator Fan	Two (2) Unit/Unit AC	One (1) Unit per Car	See attached annex A for the conformance with the specifications.				Submitted	Non-compliant
Component Specification																										
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3	Evaporator Fan	Two (2) Unit/Unit AC	One (1) Unit per Car																							
See attached annex A for the conformance with the specifications.																										


In view of the foregoing, we regret to inform you that the **PT Industri Kereta API (Persero)** is hereby declared **post-disqualified**.

Should you wish to request for a reconsideration of this decision, you may do so within three (3) calendar days from receipt of this notice.

We look forward to your active participation in our future procurement activities.

Thank you very much.

Sincerely yours,

  
**ENGR. EMMANUEL L. TOLENTINO**  
*Chairman*  
Bids and Awards Committee 2

Copy furnished:

BAC Secretariat  
BAC 2 TWG

Madison, 8 Oktober 2018  
PT. Industri Kereta Api (Persero)

Acknowledge Receipt,



Bambang Ramardhiarto Dating.

## Annex A

### General Specifications

	Parameters	Required Technical Specification	Bidder's Submission
1.	Design	Conforms to the existing PNR EMU air conditioning mounting, Tropicalized or suitable for Philippine Climate.	
2.	Unit Mounting	Roof Mounted	One per Vehicle Roof Mounted
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6.	Quantity of Thermostat	One (1) Unit/Unit AC with two (2) steps of setting	One per AC Unit
7.	Quantity of Air Filter	Two (2) Set/Unit AC	none
8.	Quantity of Control Panel	One (1) Unit/Unit AC	none
9.	Electrical Component	One (1) Set/Unit AC	One (1) per AC Unit

### Overall Dimension and Weight (approx.)

No	Parameters	Required Technical Specification	Bidder's Submission
1.	Length (mm)	4,405	4400 mm
2.	Width (mm)	1,806	2110 mm
3.	Height (mm)	544	450 mm
4.	Weight (kg)	710	800 kg

### Unit Specification

No	Parameters	Required Technical Specification	Bidder's Submission
1.	Cooling Capacity	42,000 kcal/h	42,000 kcal/h
		In Condition:	
		- Condenser coil inlet air temp: 35°C - 45°C	none
		- Evaporator coil air inlet: 26°C - 35°C	none
		- Relative Humidity: 65%	none
2.	Power Supply	- Main: (415~440 V 3 phase 60 Hz)	440 V 3 phase 60 Hz
		- Control: (215 ~ 220 V 1 phase 60 Hz)	100 V 1 phase 60 Hz
3.	Power Consumption	18.7 kW to 24 kW	24.7 kw
4.	Air Flow (approx.)	- Supply Air: 90 m <sup>3</sup> /min - Return Air: 64m <sup>3</sup> /min - Fresh Air: 26m <sup>3</sup> /min	none

### Component Specification

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3.	Evaporator Fan	- Centrifugal Type Fan	Centrifugal Type Fan
		- Two (2) Unit/Unit AC	One (1) Unit per Car
		- Operating voltage: 415 ~ 440 V 3 phase 60 Hz	440 V 3 phase 60 Hz
4.	Condenser Coil and Evaporator Coil	- Copper Tube with Aluminum Fins	Copper Tube with Aluminum Fins
		- Condenser: Four (4) Unit/Unit AC	Four (4) Unit/Unit AC
		- Evaporator: Two (2) Unit/Unit AC	Two (2) Unit/Unit AC
5.	Safety Equipment	- HLPS (High Low-Pressure Switch)	HLPS
		- Relay Phase Counter, LVLF, MCB, and Control Panel	Relay Phase Counter, LVLF, MCB, and TOR
6.	Refrigerant	R407C (environmentally friendly and ozone friendly)	R407C
7.	Main Frame and Cover	Stainless Steel (able to withstand the load of 90 kg)	Stainless Steel
8.	Another Refrigerant Components	- Filter drier	Filter drier
		- Thermal Expansion (TX) Valves	Thermal Expansion (TX) Valves
		- Service Access Valve	Service Access Valve
		- Refrigeration Piping	Refrigeration Piping



"N-7"

### PNR BIDS AND AWARDS COMMITTEE

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

### PRE-PROCUREMENT CONFERENCE

20 November 2018 – 10:30 AM

Project Title	ABC
• Lubricating Oil Laboratory Test (2nd Rebid)	2,160,000.00
• General Overhaul of Air Compressor and Thread Brake Unit of Diesel Multiple Unit (Rebid)	2,791,881.00
• Procurement of Ten (10) Air Conditioning Units for Passenger Coach	35,000,000.00
• Purchase of Capital and Fast Moving Parts for Diesel Electric Locomotive	92,511,106.00
• Replacement of Train Coaches Glass Panels by Polycarbonate Sheet	28,626,383.00
• Procurement of Services to Demolish the Existing Northrail Piers	48,078,094.97

#### MEMBERS (BAC 2)

NAME	SIGNATURE
ENGR. EMMANUEL L. TOLENTINO	
ATTY. CELESTE D. LAUTA	
ENGR. HERMINIO S. DEL ROSARIO, JR.	
ENGR. ESPEREDION B. REGULTO	
ENGR. JULIANITO F. CATAMEO	

#### TWG MEMBERS

NAME	SIGNATURE
ATTY. MARIA CRESIELDA S. ECALNEA	
MR. ZAID SAHID M. PIANG	
ENGR. MC ROVERSON C. SAN JOSE	
MR. REX A. ABADINES	

#### SECRETARIAT

NAME	SIGNATURE
EDWIN STEFANO C. PEREZ	
ATTY. NIÑA F. FERNANDO	
ROMELYN P. SISON	
EUFEMIANO C. ACOSTA, JR.	
WENDELL MARK R. CHUA	
MA. KAREN B. BERNARDINO	
MERWIN JOHN SA. SATUR	

## Invitation to Bid

1. The Philippine National Railways now invites bids for procurement of the following:

LOT NO.	NOMENCLATURE	APPROVED BUDGET FOR THE CONTRACT (in Php)	SOURCE OF FUND	BIDDING DOCUMENT FEE (in Php)
01	Lubricating Oil Laboratory Test (2 <sup>nd</sup> Rebid)	2,160,000.00	Corporate Operating Budget of CY 2018	5,000.00
02	General Overhaul of Air Compressor and Thread Brake Unit of Diesel Multiple Unit	2,791,831.00	General Appropriations Act for CY 2016	5,000.00
03	Procurement of Ten (10) Air Conditioning Units for Passenger Coach	35,000,000.00	General Appropriations Act for CY 2014	25,000.00
04	Purchase of Capital and Fast Moving Spare Parts for Diesel Electric Locomotive (Rebid) Lot 1 Lot 2 Lot 3	6,947,836.28 71,675,997.95 13,887,222.01	General Appropriations Act for CY 2016	10,000.00 50,000.00 25,000.00
05	Replacement of Train Coaches Glass Panels by Polycarbonate Sheet (Rebid)	28,626,393.00	General Appropriations Act for CY 2016	25,000.00

- Bidding will be conducted through open competitive bidding procedures using non-discretionary "pass/fail" criterion as specified in the 2016 Revised Implementing Rules and Regulations (IRR) of Republic Act No. 9184 (RA 9184), otherwise known as the "Government Procurement Reform Act."
- Interested bidders may obtain further information from Philippine National Railways and inspect the Bidding Documents at the address given below from 8:00 am to 5:00 pm.
- A complete set of Bidding Documents may be acquired by interested bidders starting 05 October 2018 from the address below and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPS.

PNR BAC Secretariat  
4<sup>th</sup> level, Legal Division  
PNR Executive Building  
Mayhaligue Street, Tutuban, Tondo, Manila

It may also be downloaded free of charge from the website of the Philippine Government Electronic Procurement System (PhilGEPS) and the website of the Procuring Entity at [www.pnr.gov.ph](http://www.pnr.gov.ph), provided that bidders shall pay the applicable fee for the Bidding Documents not later than the submission of their bids.

- The Philippine National Railways will hold a Pre-Bid Conference as stated below which shall be open to prospective bidders.

PRE-BID CONFERENCE		
LOT NO.	DATE & TIME	VENUE
1-5	29 November 2018 at 10:00am	PNR Board Room, 4 <sup>th</sup> level, PNR Executive Bldg., Mayhaligue St. Tutuban, Tondo, Manila

- Bids must be duly received by the BAC Secretariat at the address stated above on or before the schedule stated below. All bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in ITB Clause 18.

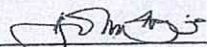
DEADLINE OF SUBMISSION AND RECEIPT OF BIDS		
LOT NO.	DATE & TIME	VENUE
1-5	11 December 2018 at 10:00am	Office of the PNR BAC Secretariat, 4 <sup>th</sup> level, Legal Division, PNR Executive Building Mayhaligue Street, Tutuban, Tondo, Manila

Bid opening shall immediately follow after bid submission in the presence of the Bidders who choose to attend or their duly authorized respective representatives. Late bids shall not be accepted.

- The Philippine National Railways reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Section 41 of RA 9184 and its IRR, without thereby incurring any liability to the affected bidder or bidders.
- For further information, please refer to:

**OFFICE OF THE BAC SECRETARIAT**  
PNR Bids and Awards Committee  
4<sup>th</sup> level, Legal Division  
PNR Executive Building  
Mayhaligue Street, Tutuban, Tondo, Manila  
bacsecretariat@pnr.gov.ph  
(02) 319-0166; (02) 319-0041 loc. 338 or 150

B13

  
ENGR. EMMANUEL L. TOLENTINO  
Chairman, BAC 2

P.S. November 22, 2018

## ERRATUM

In the advertisement of Philippine National Railways (PNR) Bids and Awards Committee 2 on 22 November 2018, below are the amendments to the contents of the document, specifically Lots 1, 3, and 5 of the Nomenclature column in item number 1 and the date stated in item number 4 of the Invitation to Bid:

<i>From</i>	<i>To</i>
Lot 01 Lubricating Oil Laboratory Test ( <del>2<sup>nd</sup></del> Rebid)	Lot 1 Lubricating Oil Laboratory Test ( <b>3<sup>rd</sup></b> Rebid)
Lot 3 Procurement of Ten (10) Air Conditioning Units for Passenger Coach	Lot 3 Procurement of Ten (10) Air Conditioning Units for Passenger Coach ( <b>Rebid</b> )
Lot 5 Replacement of Train Coaches Glass Panels by Polycarbonate Sheet	Lot 5 Replacement of Train Coaches Glass Panels by Polycarbonate Sheet ( <b>Rebid</b> )
4. A complete set of Bidding Documents may be acquired by interested bidders starting <del>05 October</del> <b>2018</b> from ...	4. A complete set of Bidding Documents may be acquired by interested bidders starting <b>22 November</b> 2018 from ...

  
**ENGR. EMMANUEL L. TOLENTINO**  
*Chairman*  
Bids and Awards Committee 2



'p-1'

## PNR BIDS AND AWARDS COMMITTEE

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

### PRE-BID CONFERENCE

29 November – 10:00 AM

Project Title	ABC
1. Lubricating Oil Laboratory Test (3 <sup>rd</sup> Rebid)	2,160,000.00
2. General Overhaul of Air Compressor and Thread Brake Unit of Diesel Multiple Unit (Rebid)	2,791,881.00
3. Procurement of Ten (10) Air Conditioning Units for Passenger Coach (Rebid)	35,000,000.00
4. Purchase of Capital and Fast Moving Spare Parts for Diesel Electric Locomotive (Rebid)	92,511,106.00
5. Replacement of Train Coaches Glass Panels by Polycarbonate Sheet (Rebid)	28,626,383.00

### MEMBERS (BAC 2)

NAME	SIGNATURE
ENGR. EMMANUEL L. TOLENTINO	
ATTY. CELESTE D. LAUTA	
ENGR. HERMINIO S. DEL ROSARIO, JR.	
ENGR. ESPEREDION B. REGULTO	
ENGR. JULIANITO F. CATAMEO	

### TWG MEMBERS

NAME	SIGNATURE
ATTY. MARIA CRESIELDA S. ECALNEA	
MR. ZAID SAHID M. PIANG	
ENGR. MC ROVERSON C. SAN JOSE	
MR. REX A. ABADINES	

### SECRETARIAT

NAME	SIGNATURE
EDWIN STEFANO C. PEREZ	
ATTY. NIÑA F. FERNANDO	
ROMELYN P. SISON	
EUFEMIANO C. ACOSTA, JR.	
WENDELL MARK R. CHUA	
MA. KAREN B. BERNARDINO	
MERWIN JOHN SA. SATUR	



**OBSERVER**

NAME	COMPANY	SIGNATURE

CONSULTANT:

ROMMEL D. RIVERA



**PRE-BID CONFERENCE**

29 November 2018 - 10:00 AM – PNR Board Room

**Procurement of Ten (10) Air Conditioning Units for Passenger Coach  
(Rebid)**

COMPANY NAME	Labalanis Tech. Corp.
NAME OF REPRESENTATIVE	Maria Magbanua
DESIGNATION	Sales Consultant
ADDRESS	2471 Bell St., San Andres, Makati.
TELEPHONE NO.	837 98-20 loc 806 0998 850 3445 0925 800 6496
FAX NO.	889-64-22
MOBILE NO.	0998-850-3445 0925-800-6496
EMAIL ADD	maria.magbanua@gmail.com
SIGNATURE	M. Magbanua

COMPANY NAME	
NAME OF REPRESENTATIVE	
DESIGNATION	
ADDRESS	
TELEPHONE NO.	
FAX NO.	
MOBILE NO.	
EMAIL ADD	
SIGNATURE	



"Q-1"

**PNR BIDS AND AWARDS COMMITTEE**

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

**SUBMISSION AND OPENING OF BIDS  
20 December 2018 – 10:00AM**

**Project Title**

- Lubricating Oil Laboratory Test (3rd Rebid) P 2,160,000.00
- General Overhaul of Air Compressor and Thread Brake Unit of Diesel Multiple Unit (Rebid) P2,791,881.00
- Procurement of Ten (10) Air Conditioning Units for Passenger Coach (Rebid) P35,000,000.00
- Purchase of Capital and Fast Moving Spare Parts for Diesel Electric Locomotive (Rebid) P92,511,106.00

**MEMBERS (BAC 2)**

NAME	SIGNATURE
ENGR. EMMANUEL L. TOLENTINO	
ATTY. CELESTE D. LAUTA	
ENGR. HERMINIO S. DEL ROSARIO, JR.	
ENGR. ESPEREDION B. REGULTO	
ENGR. JULIANITO F. CATAMEO	

**TWG MEMBERS**

NAME	SIGNATURE
ATTY. MARIA CRESIELDA S. ECALNEA	
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MR. REX A. ABADINES	

**SECRETARIAT**

NAME	SIGNATURE
EDWIN STEFANO C. PEREZ	
ATTY. NIÑA F. FERNANDO	
ROMELYN P. SISON	
EUFEMIANO C. ACOSTA, JR.	
WENDELL MARK R. CHUA	
MA. KAREN B. BERNARDINO	
MERWIN JOHN SA. SATUR	



# PNR BIDS AND AWARDS COMMITTEE

4<sup>th</sup> Floor, PNR Board Room, PNR Executive Building

## SUBMISSION AND OPENING OF BIDS

20 December 2018 - 10:00 AM – PNR Board Room

### *Procurement of Ten (10) Air Conditioning Units for Passenger Coach (Rebid)*

COMPANY NAME	PT INDUSTRI KERETA API (Persero)
NAME OF REPRESENTATIVE	BAMBANG RAMADHIARTO D
DESIGNATION	SENIOR PRICING ANALYST
ADDRESS	Jl. Yos Sudarso No 71 MADIUN INDONESIA
TELEPHONE NO.	+62 822 444 63 063 / 02 351 452271
FAX NO.	-0351 452275
MOBILE NO.	+62 822 444 63 036
EMAIL ADD	bambangramadhiarto@inka.co.id
SIGNATURE	B.R.

COMPANY NAME	PT INDUSTRI KERETA API (PERSERO)
NAME OF REPRESENTATIVE	AYU BERLIANTI
DESIGNATION	BUDGET CONTROL MANAGER
ADDRESS	JL. YOS SUDARSO NO 71 MADIUN - INDONESIA
TELEPHONE NO.	+62 81 2168 3208
FAX NO.	0351 452275
MOBILE NO.	+62 81 2168 3208
EMAIL ADD	ayu.berlianti@inka.co.id
SIGNATURE	



DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
Technical Working Group  
PNR Executive Bldg, Mayhaligue St., Tondo, Manila  
Trunk line : (+632) 319-0041 \* Telefax: (+632) 319 0169



"12"

December 22, 2018

**ENGR. EMMANUEL L. TOLENTINO**  
Chairman PNR-BAC 2

**BID EVALUATION REPORT**

Sir:

During the bid opening last December 20, 2018, the Technical Working Group ("TWG"), upon the instruction of the PNR-BAC, conducted a detailed evaluation of all bids using non-discretionary pass/fail criteria for the **Procurement of ten (10) Air Conditioning Units for Passenger Coach.**

During the bid opening, only one prospective bidder submitted their eligibility documents containing the technical and financial components. The results of the opening of the technical components are tabulated below:

Prospective Bidder	Technical Component
1. PT INDUSTRI KERETA API (PERSERO)	Passed

The results of the technical and financial evaluation of the bids are as follows:

<b>Name of the Bidder</b>	PT INDUSTRI KERETA API (PERSERO)
<b>Total amount of Bid</b>	₱ 33,485,000.00
<b>Form of Bid Security</b>	Bid Securing Declaration
<b>Remarks</b>	Responsive



DEPARTMENT OF TRANSPORTATION  
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Based on the results, **PT INDUSTRI KERETA API (PERSERO)** has the Lowest Calculated Bid offer of **₱ 33,485,000.00**, lower than the ABC; therefore, its bid is the lowest calculated bid.

Attached is the Abstract of Bids.

**ATTY. MARIA CRESIELDA S. ECALNEA**

Regular Member, BAC-TWG

- ABSENT -  
**MR. ZAID SAHID M. PIANG**

Regular Member, BAC-TWG

**ENGR. MC ROVERSON C. SAN JOSE**

Provisional Member BAC-TWG

**MR. REX C. ABADINES**

Provisional Member BAC-TWG



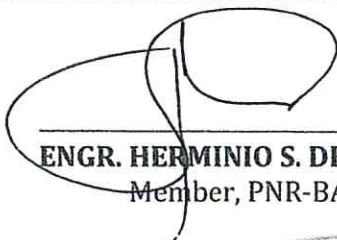
**DEPARTMENT OF TRANSPORTATION**  
**PHILIPPINE NATIONAL RAILWAYS**  
BIDS AND AWARDS COMMITTEE  
TECHNICAL WORKING GROUP  
PNR Exec. Bldg., Mayhaligue St., Tondo, Manila

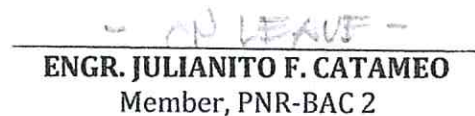



**ABSTRACT OF BID**

Contract Name : Procurement of ten (10) Air -  
- Conditioning Units for -  
- Passenger Coach  
Implementing Office : Philippine National Railways  
Approved Budget for the Contract : ₱ 35,000,000.00  
Date and Time of Bid Opening : December 20, 2018 @ 10:00 am  
Place of Bid Opening : Board Room, PNR, Executive Bldg.  
Mayhaligue St. Tondo, Manila


Name of Bidder	Total Amount of Bid	Total Amount of Calculated Bid	Form of Bid Security	Remarks	Rank
PT INDUSTRI KERETA API (PERSERO)	₱ 33,485,000.00	₱ 33,485,000.00	Bid Securing Declaration	Sufficient	1 <sup>st</sup>

  
**ENGR. HERMINIO S. DEL ROSARIO**  
Member, PNR-BAC 2

*- ON LEAVE -*  
  
**ENGR. JULIANITO F. CATAMEO**  
Member, PNR-BAC 2

  
**ENGR. ESPEREDION B. REGULTO**  
Member, PNR-BAC 2

  
**ATTY. CELESTE D. LAUTA**  
Vice Chairman, PNR-BAC 2

  
**ENGR. EMMANUEL L. TOLENTINO**  
Chairman, PNR-BAC 2





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# BIDS AND AWARDS COMMITTEE

*PNR Executive Building, Mayhaligue St., Tondo, Manila*

07 January 2019

**MR. BAMBANG RAMARDHIARTO DAKUNG**

*Authorized Representative*

PT Industri Kereta API (Persero)

Yos Sudarso St.,

No. 71 Madiun,

East Java, Indonesia

**Re : Notice of Single Calculated Bid and  
Post-Qualification Requirements**


Dear Mr. Dakung,

After evaluating the Bid you have submitted last 20 December 2018 for the **Procurement of Ten (10) Air Conditioning Units for Passenger Coach (Rebid)**, we write to inform you that your bid, in the amount of **Thirty Three Million Four Hundred Eighty Five Thousand Pesos (Php 33,485,000.00)**, has been determined by the Bids and Awards Committee as the "Single Calculated Bid".

As provided in the 2016 Revised Implementing Rules and Regulations of R.A. No. 9184, shall undergo post-qualification in order to determine whether the bidder concerned complies with and is responsive to all the requirements and conditions as specified in the Bidding Documents.

Further, the post-qualification shall verify, validate, and ascertain all statements made and documents submitted by the bidder with the Lowest Calculated Bid, using non-discretionary criteria, as stated in the Bidding Documents.

Page 1 of 2

Received Jan 14, 2019  
  
DADLE.

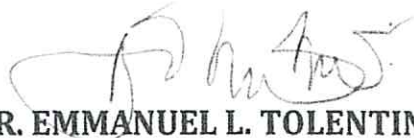
In view of the foregoing, you are hereby required to submit, within a **non-extendible period of five (5) calendar days from receipt of this Notice**, all documentary requirements for post-qualification indicated in the Bidding Documents and those included in the issued supplemental bid bulletin/s, if any.

Failure to submit any of the post-qualification requirements on time, or a finding against the veracity thereof, shall disqualify the bidder for award: Provided, that in the event that a finding against the veracity of any of the documents submitted is made, it shall cause the forfeiture of the Bid Security in accordance with Section 69 of the IRR on Imposition of Administrative Penalties.

For your information and compliance.

Thank you.

Sincerely yours,



**ENGR. EMMANUEL L. TOLENTINO**

*Chairman*

Bids and Awards Committee 2

Copy furnished:

BAC 2 TWG  
BAC Secretariat



DEPARTMENT OF TRANSPORTATION  
 PHILIPPINE NATIONAL RAILWAYS  
 BIDS AND AWARDS COMMITTEE  
 TECHNICAL WORKING GROUP  
 PNR Exec. Bldg., Mayhaligue St., Tondo, Manila



117

January 22, 2019

**ENGR. EMMANUEL L. TOLENTINO**  
 Chairman PNR-BAC 2

For BAC 2/20  
  
 1-31-19

Dear Engr. Tolentino

We have checked the pertinent documents of the first rank Bidder **PT INDUSTRI KERETA API (PERSERO)**, for the project, **"PROCUREMENT OF TEN (10) NEW AIR CONDITIONING UNITS FOR PASSENGER COACH" (REBID)**. For your reference, below is the tabulation of our findings and observation in our post qualification:

	DOCUMENTARY REQUIREMENT	SUBMISSION	REMARKS
I.	<b>LEGAL DOCUMENTS</b>		
	<ul style="list-style-type: none"> <li>PHILGEPS Certificate of Registration and Membership</li> </ul>	Platinum Membership, Valid Until: March 15, 2019	Complied
	<ul style="list-style-type: none"> <li>Registration certificate from the Securities and Exchange Commission (SEC), Department of Trade and Industry (DTI) for sole proprietorship, or Cooperative Development Authority (CDA) for cooperatives;</li> </ul>	Certificate of Non-Registration of Company	Complied
	<ul style="list-style-type: none"> <li><b>Certified True Copy of 2018 Mayor's Permit/municipal license</b></li> </ul> <p><b>Note:</b> Submission shall be the 2018 Mayor's Permit issued by the City of Municipality where the principal place of business of the prospective bidder is located.</p>	Large-Scale Trading Business Permit  Company Address: JL. YOS SUDARSO NO. 71 MADIUN LOR VILLAGE, MANGUHARJO SUB-DISTRICT MADIUN CITY	Complied
	<ul style="list-style-type: none"> <li><b>Tax clearance</b> per Executive Order 398, Series of 2005, as finally reviewed and approved by the BIR.</li> <li>Bidders have option to submit manually filed tax returns or tax returns filed through the Electronic Filing and Payments System (EFPS).               <ol style="list-style-type: none"> <li>Income Tax Return for <b>CY 2017</b> duly received by the BIR or its authorized agent banks.</li> <li>Quarterly Income Tax Returns for the <b>Second and Third Quarter of CY 2018</b> duly received by the BIR or its authorized agent banks.</li> <li>Value Added Tax payments for the <b>Second and Third Quarter of CY 2018</b> duly received by the BIR or its authorized agent banks.</li> </ol> </li> </ul>	TIN: 710-309-279-000 Valid Until: December 11, 2019  a. Submitted  b. Submitted Periodic Income Tax Return for July to November 2018  c. Submitted June to November 2018	Complied
	<ul style="list-style-type: none"> <li>GPPB Blacklisted of contractors and suppliers</li> </ul>	N/A	Not Blacklisted

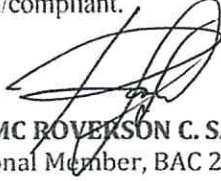
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 E. ANSTA

**DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
TECHNICAL WORKING GROUP  
PNR Exec. Bldg., Mayhaligue St., Tondo, Manila**

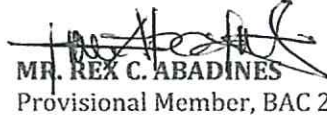
II. TECHNICAL DOCUMENTS			
	<ul style="list-style-type: none"> <li>Statement or list of on-going contracts and completed government and private contracts, including contracts awarded but not yet started if any, with at least one contract similar to the Services subject of this bidding; the value of the largest single similar contract completed within the specified period must be at least fifty percent (50%) of the ABC or (₱17,500,000.00). The bidder's SLCC similar to the contract to be bid should have been completed within 5 years prior to the deadline for the submission and receipt of bids.</li> </ul> <p>For this purpose, similar contracts shall refer to <b>Supply and Delivery of air-conditioning unit for bus or rolling stock</b></p> <p>Note: The PNR BAC will NOT consider or accept "consolidated" contracts in determining the bidder's compliance with the similar contract requirement.</p>	<p>Submitted seven (7) contract awarded but not yet started</p> <p>Submitted four (4) contract similar to the service to be bid. The value of the largest single similar contract completed amounted to ₱ 189,808,800.00</p>	Complied
	<ul style="list-style-type: none"> <li>TECHNICAL SPECIFICATION</li> </ul>	Submitted	Complied
	<ul style="list-style-type: none"> <li>SCHEDULE OF REQUIREMENTS</li> </ul>	Submitted	Complied
III FINANCIAL DOCUMENTS			
	<ul style="list-style-type: none"> <li>For eligible foreign bidders with no PhilGEPS Certificate of Registration and Membership, Audited Financial Statements showing, among others, the prospective bidder's total and current assets and liabilities stamped "received" by its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two years from the date of bid submission.</li> </ul>	Consolidated Financial Statements for the year ended December 31, 2016 and 2017 by Budi T. Wibawa CA. CPA	Complied
	<ul style="list-style-type: none"> <li>NFCC Computation in accordance with ITB Clause 5.5 or a committed Line at Credit from a universal or commercial bank:</li> </ul> <p><b>NFCC (at least equal to ABC: ₱35,000,000.00) or LC (at least equal to 10% of ABC: ₱3,500,000.00)</b></p> <ul style="list-style-type: none"> <li>Amount and form submitted: ₱ _____; _____</li> </ul>	NFCC = ₱ 68,549,497,861	Complied
	<ul style="list-style-type: none"> <li>Bid security in accordance with ITB Clause 18. The bid security shall be in the form of a Bid Securing Declaration, or any of the following forms and amounts:</li> <li>The amount of not less than <b>₱700,000.00</b> [Insert 2% of ABC], if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or</li> <li>The amount of not less than <b>₱1,750,000.00</b> [Insert 5% of ABC] if bid security is in Surety Bond.</li> </ul> <p>form submitted: _____</p>	BID SECURING DECLARATION	Complied
	Sworn statement in accordance with Section 25.3 of the IRR of RA 9184 and using the form prescribed in Section VIII. Bidding Forms.	Submitted	Complied

**DEPARTMENT OF TRANSPORTATION  
PHILIPPINE NATIONAL RAILWAYS  
BIDS AND AWARDS COMMITTEE  
TECHNICAL WORKING GROUP  
PNR Exec. Bldg., Mayhaligue St., Tondo, Manila**

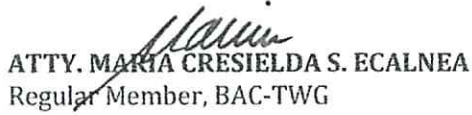
In view of the foregoing, we are submitting to the PNR BAC 2 the above information resulting from our post-qualification. The bidder, **PT INDUSTRI KERETA API (PERSERO)** has passed and complied with all of the above requirements. Thus, we recommend that the said bidder is post-qualified/compliant.



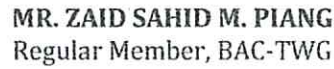
**ENGR. MC ROVERSON C. SAN JOSE**  
Provisional Member, BAC 2-TWG



**MR. REX C. ABADINES**  
Provisional Member, BAC 2-TWG



**ATTY. MARIA CRESIELDA S. ECALNEA**  
Regular Member, BAC-TWG



**MR. ZAID SAHID M. PIANG**  
Regular Member, BAC-TWG