## FRANKIE VALLI/ 'ADORED' ONCE MORE

DRE WAYNE & ALL

Industry Execs View Economy

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Marct 22, 1975

Intersong To Buy Major Interest In Hill & Range Copyrights; Chappell Gets U.S., Can. Rights

Bowie's 'Young Americans' LP Production Halted By Suit; Artist Sues MainMan

L.A. City Attorney Coordinates Major Drive Against Pirates

\*Chappell's Weiser Cites Benefits of Musexpo '75

The Wide World Of Awards (Ed)

Gregg Rolie from the original Santana band on keyboards and vocals. Neal Schon from Santana—lead guitar From the Mothers and David Bowie, Aynsley Dunbar on drums. And two of San Francisco's finest studio musicians: George Tickner—rhythm guitar; Ross Valory—bass.

Visions of things to come:"Journey."

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"Journey." On Columbia Records 🗨 and Tapes.

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THE INTERNATIONAL MUSIC-RECORD WEEKLY



cash box editorial

# The Wide World Of Awards

In case you haven't noticed, you can turn on your television nearly every week and view an awards show, one that features stars galore making the usual pledges of love and allegiance to the dozens of people responsible for their success. What we are wondering is how many of these shows can the American public take before it becomes non-plussed or even turned off by the whole concept.

In the music industry we have noticed a proliferation of such shows in the past five years including programs that combine TV achievement awards with music awards. We heartily support the Grammys, Academy Awards and NARM Awards because they have always represented the best our industry has to offer. The new awards shows are also attempting to present 'big names' that will obviously result in high ratings and though some have successfully attracted recording stars of high caliber, others have only been rehashes of previous shows.

Though our industry's stars gain widespread exposure via TV, they also dilute the importance of awards altogether by their repeated participation in such events. No one wants to see 'Mr. X' accepting for a big star because he or she is in the studio or on tour in Europe. Sports became a huge business when two rival football leagues merged, but now there are so many leagues and so much TV coverage, that even die-hard sports fans are throwing up their hands in disgust.

The record industry should guard very carefully against such over saturation resulting in diluted quality and less public interest. It may be fun now to turn on the tube and see Elton John, Charlie Rich, Olivia Newton-John, Bachman-Turner Overdrive, Barry White, Stevie Wonder, etc. parading before your very eyes with their prizes, but what will it be like in a year or two when there's an award show every week?

We think it's great that the stars of our industry are getting so much attention on TV and we know that this helps stimulate record sales. It's always nice to be recognized for excellent work, but we feel that there will be a point of diminishing returns in the near future if performers don't decide to be more selective when it comes to awards. Part of the mystique and allure of recording artists will disappear if they continue to be repeatedly accessible to the public via TV. Eventually, John Q. Public may just decide to bypass an important act in concert to stay home and watch an award show. We feel that the golden goose is too good to be killed and that performers, their managers and label executives should be more aware of the danger of media over-saturation and consider staying away from the marginal "let's do it for Nielsen" shows.



NUMBER SINGLE OF THE WEEK LADY MARMALADE LABELLE — Epic Writers: Bob Crewe, Kenny Nolan Pub: Stone Diamond, Tanny/BMI, Kenny Nolan/ASCAP

> NUMBER ONE ALBUM OF THE WEEK PHYSICAL GRAFFITI LED ZEPPELIN Swan Song SS2-200



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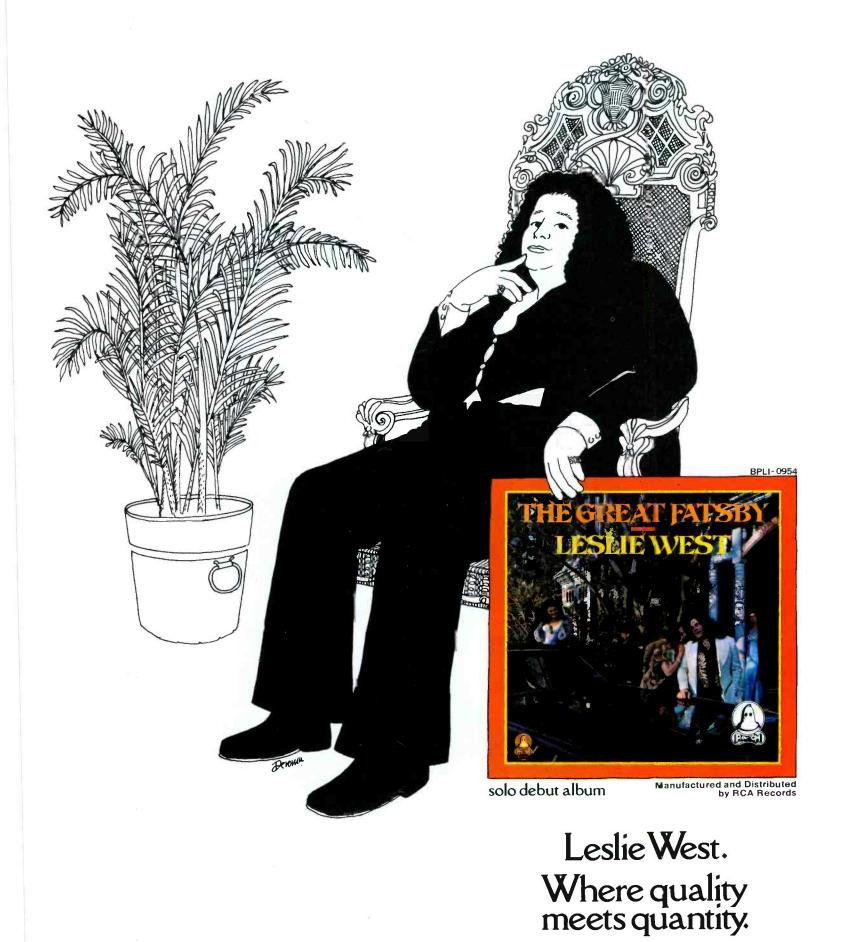
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Pick Up Pieces (AWB - BMI)
Pick Up Pieces (AWB — BMI)
Poetry Man (Shelter — ASCAP)
Reach Out I'll (Stone Agate - BMI)
Reality (Unichappell/Belinda – BMI)
Roll On Down (Eventide – CAPAC/ Walking In Rhyti
Ranbach/Top Soil - BMI)
Runaway (Vicki – BMI)
Sad Sweet (Leeds/Jacktone — ASCAP)
Satin Soul (Sa-vette/January — BMI)
Shame, Shame (Gambi — BMI)
Shaving Cream (Madison — BMI)
Shoeshine (Stone Diamond — BMI)

70	BEER BARREL POLKA	3/8	3/15
71	Bobby Vinton (ABC 12056) I'LL BE HOLDING ON	75	85
72	AI Downing (Chess 2158)	72	76
73	Loretta Lynn (MCA 40338)	84	99
	James Brown (Polydor 14268)	77	81
74	ANGEL Atlanta Rhythm Section (Polydor PD 14262)	79	84
75	SKATING AWAY ON THE THIN ICE OF THE NEW DAY Jethro Tull (Chrysalis CRS 2103)	78	83
76	SHAVING CREAM Bennie Bell (Vanguard 35183)	86	90
77	THANK GOD I'M A COUNTRY BOY		
78	John Denver (RCA PB 10239) SWING YOUR DADDY	_	_
79	Jim Gilstrap (Roxbury 2005)	82	89
80	Pointer Sisters (Blue Thumb 262) REACH OUT I'LL BE THERE	81	86
X	Gloria Gaynor (MGM 14790)	89	—
81	RUNAWAY Charlie Kulis (Playboy P-6023)	95	-
82	YOUNG AMERICANS (SHORT VERSION) David Bowie (RCA JB 10152)	96	_
83	I'M HER FOOL	00	
84	Billy Swan (Monument ZS 8-8641)		
85	Kraftwerk (Vertigo VE 203) THE IMMIGRANT Neil Sedaka (MCA/Rocket 40370)	_	-
86	(IF YOU ADD) ALL THE LOVE		
	IN THE WORLD Mac Davis (Columbia 3-1011)	-	-
87	SUN GODDESS Ramsey Lewis & Earth Wind & Fire (Columbia 3-10103)	88	
88	BUMP ME BABY Dooley Silverspoon (Cotton 636)	90	0.0
89	I'LL PLAY FOR YOU Seals & Crofts (Warner Bros. WBS 8075)	90	92
90	LIKE A SUNDAY MORNING		
91	SORRY DOESN'T ALWAYS	91	95
	MAKE IT RIGHT Diana Ross (Motown M 1335P-A)	93	98
92	CRY TO ME Loleatta Holloway (Aware 047)	_	_
93	TOUCH ME BABY Tamiko Jones (Arista 0110)	97	
94	DON'T TELL ME GOODNIGHT Lobo (Big Tree BT-16033) (Dist: Atlantic)	_	_
95	YOU'RE A PART OF ME Susan Jacks (Mercury 73649)	0.9	
96	EVERYBODY WANTS TO FIND A BLUEBIRD	98	_
97	Randy Edelman (20th Cent. TC 2155) CE SOIR	99	_
	Golden Earring (MCA 40369)	-	
98	BLACK SUPERMAN Johnny Wakelin & The Kirshasa Band (Pye 71012)	100	_
99	WILDFIRE Michael Murphey (Epic 8-50084)	_	_
100	ONE BEAUTIFUL DAY Ectasy. Passion And Pain (Roulette R-7163)		-

Showdown (Anne-Rachel/Yellow Dog —       68         ASCAP)       68         Skating (Maison Rouge/Chrysalis — ASCAP)       75         Somebody Done (Press & Tree — BMI)       19         Sorry Doesn't (Jobete — ASCAP/       19         Sotne Diamond — BMI)       91         South's Gonna (Kama Sutra/Rada Dara — BMI)       26
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Swing Your (Heart Delight/Kenny Mullan — BMI) 78 Tangled (Ram's Horn — ASCAP)
The Immigrant (Don Kirshner – BMI)
To The Door (April – ASCAP)
Walking In Rhythm (Blackbyrd – BMI)
What Am I (Sa-Vette/January — BMI)       29         Who's Sorry Now (Millie — ASCAP)       53         Wildfire (Mystery Music — BMI)       99
You Are So (Almo/Preston Songs — ASCAP)6 Young American (Main Man — ASCAP)82 You're A Part (Chappell/Brownshoes — ASCAP).95



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from the hit album



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# cashbox/news

## Youth Potential Big Value At Musexpo Says Chappell's Weiser

HOLLYWOOD — Norman Weiser, president of Chappell Music, said last week in an interview at **Cash Box** that publishing has become a world business and that Musexpo '75 will offer an opportunity to foreign publishers to show their wares, but even more significantly allow some of the smaller U.S. labels to do some catalog dealing and showcase much of the bright young talent that would otherwise remain unknown to the rest of the globe.

"Publishing is a little more sane than the record labels." said Weiser, "but we're the last of the running companies. We've had number one hits with "Kung Fu Fighting." "Mandy." "You're No Good" and "Fire." We've also had eight to ten r&b songs on the charts each week and we've got five of the new songs on the "Funny Lady" soundtrack."

In praising Musexpo and its founder, Roddy Shashoua. Weiser said that American music has lacked an overall unification and further added that the hopes of many of our own young writers

# FRONT COVER



The dawning of Frankie Valli's new career has just begun. In one of the biggest comebacks of the year. Valli has returned to the number one position on the charts with his recent smash. "My Eyes Adored You." The single, the first big hit for Private Stock Records, marks a decade of top selling hits for the falsettovoiced singer who first rose to fame as a member of the Four Seasons.

Valli's everlasting popularity is evidenced by his recent SRO engagement at The Latin Casino, where his tenday stand packed in a total of 3100 people each night. This engagement coincided with Private Stock's first album release. Valli's "Close Up." The fans obivously just can't keep their eyes off Frankle Valli!

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are riding with Shashoua's gala set to take place in Las Vegas in September.

"The big value of Musexpo." said Weiser, "is that it has a tremedous youth potential. Youth is the future of our business and we can't forget that. That's why our young writers have to be exposed to Europeans. Since they can't afford a trip to France every year. I think Musexpo provides an ideal setting with tremendous opportunities for all involved.

"Personally," continued Weiser, travel and study in foreign countries was an invaluable part of my own education. I learned their cultures and got to know their music and the way their record people thought. Musexpo will offer a similar opportunity to our young writers who will, many for the first time, get to learn the value of other cultures in terms of records and publishing and come away a great deal more knowledgeable in the long run. Obviously, this will lead to an increase in productivity and sales down stream.

"The major contribution to music is creativity." he added. "This is not a computer business. It's emotional and personal. It has and always will be a man to man business and the new blood must have exposure to the international music people so their education process can continue."

Weiser added that all 21 Chappell publishing affiliates from around the globe would be sending representatives and that Phonogram and Polydor would We as represent the record side. publishers are married to the record labels." said Weiser. "and there is no divorce possible." He feels that Las Vegas is an ideal site not only because it's regarded as the entertainment capital of the world, but also because other major U.S. cities such as Los Angeles and New York are easily accessible to our foreign visitors. Weiser concluded his enthusiastic remarks by saying that he joined Shashoua's advisory board as soon as he found out about the proposed Musexpo

## Intersong To Buy Major Interest In Hill & Range Pub.

NEW YORK — Cash Box has learned that Intersong, the European Music Publishing Company run by Heinz Voight in Hamburg, has purchased or is presently concluding a deal for the purchase of a majority interest in all of the songs in the Hill & Range catalog. It is also understood that the Hill & Range songs will be administered in the U.S. and Canada by Chappell Music, a sister company of Intersong.

Intersong, in the acquisition, will purchase everything but Gladys Music, the firm that has most of Elvis Presley's material. However Chappell, it was learned, will administer the Presley-Gladys catalog.

No figure was revealed, as to the purchase price.

Hill & Range was one of the hottest music publishing companies in the 50's and early 60's and was involved with a chain of hit songs including material by Johnny Mathis, Johnny Cash and a host of others. It was during that time they also purchased the Joy Music catalog, another heavyweight music publishing company of the 40's and 50's.

Complete details are expected to be announced in the next few weeks.

## Industry Executives Take A Serious Look At Economic Scene

NEW YORK — One fortuitous result of the present period of economic uncertainty has been the preparation of more rational, analytical budgets and financial balance sheets by the record industry. As one executive put it. "People are now treating this business more like a business, All expenditures are looked upon as an investment." Cognizant of the fact that the days of unlimited funds are now only a memory, several industry executives told **Cash Box** that financial management has become as important a concern as the exploitation of an act.

The heightened financial analysis has resulted, some record men say, in tighter, more efficient organizations. Staffs have been trimmed back, waste has been eliminated and other management devices to increase output have

## L.A. City Att'y Pilots Program To Stop Pirates

HOLLYWOOD — A wide ranging and comprehensive program to combat tape piracy was announced last Thursday (13) by City Attorney Burt Pines. "The illegal reproduction and sale of sound recordings robs record companies, their distributors, musicians and artists of over a quarter of a billion dollars each year." Pines said. "My office is moving forward on several fronts to attack this crime.

"A special unit of the City Attorney's Office has been established to go after the manufacture, distribution and sale of pirated recordings. This unit is working very closely with the bunco division and geographic area vice units of the Los Angeles Police Department." Pines announced.

"The special unit has given detailed training in identifying pirated tapes to personnel with the City Attorney's Office and the police.

"In addition, this office has developed a comprehensive bill which would amend and toughen existing state law covering tape piracy. Several bills are now being considered by the state legislature in this area." City Attorney Pines said.

Assistant City Attorney Dion Morrow presented a bill to the Assembly Criminal Justice Committee (March 12) which makes the illegal manufacture and transportation of sound recordings a felony in most cases instead of a misdemeanor.

My office has just sent notices to more than 400 retail record outlets in Los Angeles warning them that the sale of pirated tapes is a misdemeanor punishable by a \$500 fine and/or six months in county jail." Pines said. "We will have a Spanish translation of the notice shortly.

The close cooperation the recording industry has provided this office has made this program work. Industry recording experts and technical guidance provided by many major recording companies and RIAA has been invaluable in the battle against pirates. The City Attorney said.

"Through coordinated efforts of the City Attorney's Office, the Los Angeles Police Department and the FBI, we will vigorously enforce tape piracy law and prosecute violators." Pines said.

The Tape Piracy Prosecution Unit is headed by Deputy City Attorney Ron Robinson under the direction of Madeline Flier. Special Prosecution Division head. been employed. Most importantly. Mark Shulman, advertising director at Atlantic explained. "We're spending more time thinking. How can we reach our goals? What should we spend money on? We're waiting longer to see if someone will make it. We've grown cautious, more reflective. And it could be a very healthy thing for the industry." The emphasis is on maximizing returns through selective investments. Blanket coverage on TV. radio, and in the press may be a thing of the past. Herb Goldfarb, London's director of sales, said, "We've got to get the most out of the money we spend. For instance, we've got to know whether radio or some other visual medium is best for promoting a particular act. We may only use one or two promotional areas, depending on the artist. It's a total reevaluation

The question upon everyone's mind is, What will an investment return?" Herb Hellman, RCA's director of publicity, stated, "If the return is questionable. then the money won't be spent." Many companies have begun to use psychological testing and other research devices to insure an optimal level of exposure for each act and to moderate the unpredictability of the buying public. A number of companies. for instance. use test marketing in certain portions of the country. The aim is to achieve a maximum level of control over certain economic and esthetic variables. Gordon Bossin. Arista's vice president of marketing, stated, "The industry doesn't have the luxury of experimenting as it did in the past. We have to be discrete with our expenditures. Studies, thus, continued on page 37

## MainMan Stop Bowie LP In Suit Vs RCA

NEW YORK - As the result of a court action brought by MainMan productions. RCA has been enjoined and restrained from printing, shipping, and selling any David Bowie records and tapes not authorized by MainMan. RCA immediately appealed the decision handed down last Wednesday and at press time were awaiting a ruling on the injunction. RCA would not comment further than to say that the injunction has come as result dispute between David Bowie and MainMan." It was learned that approximately 200.000 copies of the Bowie LP Young Americans" have already been shipped to stores, but with the album entering the Cash Box charts at a bulleted 90 and the artist gaining momentum with his "Young Americans" single. the retail supply could soon be exhausted.

## ORDER LIFTED

Just as **Cash Box** was going to press. RCA west coast exec. Grelun Landon, advised that: "the temporary restraining order was lifted on Friday (14) in New York and RCA Records is no longer under any restriction to sell and promote David Bowie's new LP. There may be further hearings.

### Bowie Sues MainMan

In a related development **Cash Box** has learned that David Bowie has filed a lawsuit against the MainMan companies and its head Tony Defries declaring that all management. employment, record and publishing agreements between Bowie and MainMan are terminated.

The legal action was commenced in England by Bowie's attornies, J.L. Cooper and Michael B. Lippman of Cooper, Epstein, Hurewitz and Mark, who utilized British solicitors Balin & Co., to file the action in London.



# cashbox; news

## Pickwick Reports Record Earnings

NEW YORK — Pickwick International, Inc. last week announced new record sales and profits for the quarter ended Jan. 31.

During the third quarter of fiscal 1975 ended Jan. 31, sales rose 11% to \$67.237,654 from \$60,381,162 achieved during the same period of the prior year. Net income increased 7% to \$3,005,911 from \$2,816,900 and earnings per share rose to \$0.67 from \$0.63 in the comparable period of the previous year. The sales for the nine month period

The sales for the nine month period ended Jan. 31 increased 32% to \$182,205,911 compared with \$138,137,216 during the same nine month period of the previous year. Net income showed a growth of 12% or \$7,107,283 as against \$6,372,264. Earnings per share for this same period rose to \$1.59 from \$1.43.

Cy Leslie, chairman of Pickwick International, Inc., said: "This marks the 87th consecutive, comparative growth quarter. We are pleased with our progress through a period of increasing economic turbulence in which all private and governmental indicators continued to demonstrate that the low point in the economy has yet to be reached.

"While we have indicated that there is no way to forecast with any degree of accuracy the coming quarters, and while we recognize that there is no complete immunity from the consequences of interdependent relationships, we believe the effects will be less dramatic on the inexpensive, leisure product which we sell than on the higher priced consumer goods, which have suffered particularly during the current recession."

## 20th Pubbery Teams W/Atl. On 'Wiz' LP

HOLLYWOOD — Herbert Eiseman, president, 20th Century Music Corp., attends sessions this week in New York of the original cast recording, "The Wiz," Broadway's current all-black adaptation of the classic tales, "The Wonderful Wizard Of Oz." now enjoying tremendous success at the Majestic Theatre. 20th Music holds exclusive worldwide publishing rights to the score, penned by Charles Smalls.

LP which is set to be released shortly on Atlantic Records, is being produced by Phil Ramone, with executive supervision by Atlantic toppers Jerry Wexler and Jerry Greenberg.

## Adler To Direct ASCAP Membership

NEW YORK — Paul Strok Adler has been named to the newly created post of director of membership for the American Society of Composers, Authors and Publishers (ASCAP). He will report to Paul Marks, the society's director of operations. Adler, who joined ASCAP in its legal department in 1967, was the society's distribution manager at the time he left the performing rights organization last May to become a partner in the law firm of Kurnit and Adler.

ASCAP's southern and west coast regional membership directors will report to Adler, and he will maintain liaison with the contemporary music scene in Great Britain and wherever else it is to be found.

## Atlantic 'SuperSoul' Show Set For Major European Tour

NEW YORK — Atlantic Records, in conjunction with its affiliates in England, France, and Germany, will be presenting four of its r&b acts in a 13-day European tour called "SuperSoul in Concert." Starring The Spinners, The Jimmy Castor Bunch, Sister Sledge, and Ben E. King, the show will tour through 12 cities in the three countries.

Phil Carson, managing director of

first 500 ticket buyers at each venue will receive a free copy of the EP. In addition, those purchasing tickets in the mail through "Blues 'N Soul" magazine in England will also receive free copies of the EP.

In order to promote popular interest in the tour, about 100 discotheque DJ's and programmers in the three countries will be contacted via a separate mailing sent



Bob Kornheiser, Atlantic/AFCO vice president/international manager; Barbara Harris, Atlantic/ATCO director of artist relations; Buddy Allen, personal manager of The Spinners and Sister Sledge; and Phil Carson, managing director of Atlantic/AT-CO in London.

Atlantic Records in London, is responsible for coordinating the tour in England, while Siggi Loch, managing director of WEA, Germany, and Bernard de Bosson, managing director of WEA Filipacchi in Paris will handle events in their respective country. As an incentive to ticket buyers, an EP (extended play) disk has been prepared, containing one song by each of the four groups on the tour. The

**Elton Rule Wins** 

**IRTS Radio Award** 

Hotel in New York City last week

enrichment of the public interest

NEW YORK - Elton Rule, president of

American Broadcasting Companies, Inc.

was awarded the "Gold Medal" Award of

the International Radio and Television

Society at ceremonies at the Americana

The medal, the highest honor ac-

corded by the IRTS, cited Rule for his

dedication to "the betterment of broad-

casting, progress of his company and

The presentation was made by Maurie

Webster, president of IRTS, who said,

We recognize and applaud his enor-

mous energies directed toward improv-

ing broadcast media, their professional standards and their effectiveness. Will-

ing to innovate and to accept challenge,

he has contributed significantly to the

development of his company and to the

The IRTS also honored Sol Taishoff,

In his acceptance remarks, Rule

touched briefly on the responsibility of

broadcasters: "I don't intend to make this a serious talk on the broadcaster's ob-

ligations but I did want to make this one

point tonight: as broadcasters we are

constantly in the public eye and the

public ear, and when we are invited into

the homes of the people who depend on

us for news and entertainment we owe

them a solemn obligation to give them

our best efforts, always.

growth of his appreciative associates.

editor of Broadcasting Magazine.

from the U.S., from the office of Jerry Wexler, vice chairman of Atlantic/Atco Records. This mailing will consist of the latest single releases by each of the four acts — "Living A Little, Laughing A Little" by The Spinners, "Love Don't You Go Through No Changes On Me" by Sister Siedge. "Bertha Butt Boogie" by The Jimmy Castor Bunch, and Ben E. King's "Supernatural Thing."

## Kirshner Sets 2nd Anniversary Show

NEW YORK — "Don Kirshner's Rock Concert" will celebrate its second anniversary with special telecasts on Mar. 21 in Los Angeles and Mar. 22 in New York. The program will feature a number of rock artists, including The Rolling Stones, Seals & Crofts, Black Oak Arkansas, Johnny Winter, Ike & Tina Turner, Linda Ronstadt, Maria Muldaur, Jim Croce (in a special filmed segment), Billy Preston and the Eagles.

The special, which Kirshner will personally host, will be supported by extensive media advertising, including fullpage magazine ads and ads in many newspapers around the country. The program is composed of performances previously seen on the "Rock Concert" series.

## GRT & Buddah Set Tape Deal

NEW YORK — GRT Corporation and the Buddah Record Group have jointly disclosed an exclusive long-term music tape licensing agreement between the two organizations. effective Apr. 1, 1975. Under the agreement, GRT will distribute tapes of the music performed by artists for the Buddah Group, which includes the Buddah. Kama Sutra, and Charisma record labels. Approximately 98% of GRT's tape volume is represented by exclusive licenses with record companies.

## NARM Retailers Meet Results In 11 Resolutions

HOLLYWOOD — The Retailers' Meeting, 10:00 a.m. Sunday, Mar. 2, at the 17th Annual NARM Convention resulted in a series of resolutions which the group unanimously approved for consideration by the industry.

The meeting charied by Barrie Bergman, president of the Record Bar, was attended by NARM members representing over 850 free-standing retail outlets.

"This group," Bergman said, "represents a major segment of the independent full-time retailing part of our industry, and their point of view must be of interest to the manufacturers, distributors and labels."

The resolutions were drafted as a result of the group's agreement on the importance of the issues. They are considered by the retail group to be critical to the long term growth and success of the record and tape industry.

The resolutions were discussed prior to publication with a panel of representatives from major manufacturers and labels, including Ed Rosenblatt of Warners, Jack Kiernan of RCA, Jack Craigo of Columbia and Dave Glew of Atlantic. Following are the retailers' recommendations:

1) As of last year, unit sales are concontinued on page 37

## Federal Judge Denies Motion For Pirate Restraining Order

WASHINGTON, D.C. — Federal District Court Judge Thomas Flannery denied a motion by the International Tape Distributors, Ltd. for a temporary restraining order barring the U.S. Justice Department from criminally prosecuting record and tape pirates who are deemed to have infringed on the underlying musical compositions even when they duplicate uncopyrighted sound recordings.

International Tape Distributors also applied for the impaneling of a threejudge court to rule on the constitutionality of such prosecutions. Judge Flannery took the application under advisement.

The government's case was argued by John L. Murphy, chief of the government regulations section of the criminal division of the U.S. Justice Department. It was Murphy, who is in charge of en-forcing the criminal sections of the Copyright Law, who recently issued a directive to U.S. attorneys that they could prosecute even those record and tape pirates who reproduce recordings made before Feb. 15, 1972, when the anti-piracy amendment to the U.S. Copy Law became effective. The directive followed decisions by four different U.S. Circuit Courts of Appeals that the compulsory licensing provision of the Copyright Law did not entitle pirates to duplicate recordings issued by others.

The justice department has construed this to mean that pirates are infringing on the underlying musical compositions and can therefore be prosecuted criminally.

## W/E/A Moves

HOLLYWOOD — The Los Angeles branch of Warner/Elektra/Atlantic Corp. (WEA) will be closed on Mar. 14, 1975 to move their facility to Burbank. The new address and phone number will be as follows: Warner/Elektra/Atlantic Corp., 4510 Vanowen St., Burbank, Ca., 91505, phone: (213) 849-3941, both effective on Mar. 17,

www.americanradiohistory.com

## **RCA** Taps Becce, **Abramson For** National promo

NEW YORK - Michael Abramson has been appointed national album promotion manager and Mike Becce has been named national singles promotion manager at RCA. The announcement was made last week by Tony Montgomery, director of promotion, to whom both will report

Abramson joined RCA Records in 1972 as the company's local promotion representative working out of the Cleveland branch. In 1973 he moved to New York where he was appointed manager of product merchandising.

Abramson got into the music business as a singer. His first group, The Young Ideas, was signed to ABC Records. After leaving ABC, the group was signed to a management contract by Marc Gordon, manager of The 5th Dimension. They then worked with The 5th Dimension on the west coast.

In addition to being his group's lead singer, Abramson also functioned as producer, arranger, and handled management for them.

Becce was most recently national promotion director for Polydor Inc. He started in the music business at the old WMGM radio station in New York where he operated in most of the aspects of the station's activities, and was assistant music director.

From radio, Becce went into promotion, working first for a distributor, then doing independent work. He later held national promotion posts for such companies as ABC, MGM, Avco, Metromedia and Polydor



Becce, Abramson

## **UA Signs** Edelman

LOS ANGELES -Mike Stewart. chairman of the board, United Artists Music and Records Group, and Wally Schuster, vice president, United Artists Music Group, have announced that United Artists Music has signed a copublishing agreement with Randy Edelman and his publishing firm, Piano Picker Music.

Commenting on the signing, Schuster noted that "we are most fortunate in signing Randy Edelman, not only because of his success in the pop field, but also his acceptance in the motion picture industry as a most creative composer of film scores.

Edelman has written songs for such artists as Carpenters. Dionne Warwicke. Nancy Wilson, Jackie DeShannon and others

Edelman, who has also been musical conductor for many nightclub stars, has been active in the filmscore field recently, having written scores for several television films and the filmscore for the theatrical release "Executive Action." He has recently been signed by pro-ducer Ed Lewis to write songs for "The Blue Bird," starring Elizabeth Taylor, the first Russian-American film coproduction

## **Bass To UA Promo Post**

LOS ANGELES - Ray Anderson, vicepresident, promotion. United Artists Records, has announced the appointment of Billy Bass to the post of national album promotion director

In making the announcement, An-derson noted that "Billy Bass is one of the most respected members of the music industry, and we are sure that his promotional expertise, especially in the FM area, will make him a tremendous asset to our promotion effort

Bass, a music industry veteran, was most recently national album promotion manager for RCA Records. He had previously been program director (and, later, acting general manager) for WMMS-Cleveland, program director of WNCR in Cleveland, and manager of retail operations for Stark Records' retail merchandising operation, Music Grotto.

Bass, a native of Cleveland, attended Kent State University and Fisk University. He will be headquartered in Los Angeles and report directly to Anderson.



Bass

## **Reddy To Motown Controller Spot**

HOLLYWOOD — John C. Reddy has been appointed to the position of controller, replacing Tony D'Anna who was promoted to treasurer, it was announced by John J. Lorenz, vice president of finance

From 1973 until he joined Motown. Reddy was controller of Audio Magnetic Corporation. He was previously associated with Vanguard Records (general manager-controller), CBS. Inc. (con-troller-CBS Records, assistant controller- corporate) and General Electric Corporation (manager-finance, management auditor)

Reddy will report directly to the vice president of finance.

## **Braun Named** Dick James Prof. Mgr.

NEW YORK - Dick James Music, Inc. has announced the appointment of Arthur Braun to the position of east coast professional manager. Braun has previously worked in James' professional department.

Braun's duties will include exploitation of the Dick James publishing catalogs which include the songs of Elton John and Bernie Taupin, Roger Cook and Roger Greenaway, Don Black, Al Stewart and Biddu.

He was instrumental in securing the Carol Douglas recording of the Cook/Greenaway/Stephens song "Doctor's Orders.

In addition to his publishing activities, Braun has consummated an arrangement with Audiofidelity Enterprises for the release in the United States of "This Is Telly Savalas." an album originally released on the DJM label in London

## Front Line Forms 'R&R' PR HOLLYWOOD - Irv Azoff, president of

Front Line Management Co., has announced the formation of a new subsidiary public relations company, R&R Public Relations.

Trudy Green, formally an account executive with Gibson, Stromberg & Jaffe, has been appointed to head the newly formed company.

R&R Public Relations will deal exclusively with worldwide publicity for all artists managed by Azoff at Front Line as well as his Full Moon Records label.

Azoff says his main aim in forming an 'in-house' publicity company is that his own company is now expanding to such an extent that it has become imperative to maintain and develop closer association between his artists and the press, via a direct contact from his offices at Front Line Management.

## **UA Names Keith To Sales Post**

LOS ANGELES - Sal Licata, vice president, sales, United Artists Records, has announced the appointment of Art Keith to the post of United Artists' regional sales director, midwest.

In making the announcement, Licata noted that "Art Keith has a sound knowledge of the sales area of the record business. His professionalism and marketing expertise make him an ideal addition to United Artists' sales effort.

Keith had most recently been midwest regional director for the Discount Records chain. He had previously been district sales and promotion manager for Capitol Records, centering his activities on Angel, Capitol's classical division, and head of record merchandising for the Allied Radio audio component retail chain.

Keith, a native of Chicago, will be headquartered in Chicago, and report directly to Licata.



## Lavong To Island **R&B** And Jazz Post

HOLLYWOOD -- Charlie Nuccio, president of Island Records, Inc., has announced that Reggie Lavong is joining Island to oversee the company's R&B and jazz product.

Lavong, who will be working out of New York and Philadelphia, will be managing most aspects of promoting, marketing and generally developing Island's growing R&B and jazz catalog He will also play an important part in Island's overall plans to develop the potential impact of reggae in the United States

Lavong had been program director of WWRL in New York and was also vice president in charge of marketing, R&B products at Capitol

Nuccio described Lavong as "one of the record industries key individuals when it comes to marketing R&B and related product. Beyond that, Reggie's expertise in music of all kinds make him a truly valuable addition to our company. Its a pleasure to be reunited with him

## **Huesman To Head** A&M/Motown Atlanta Branch

HOLLYWOOD -In a joint announcement from Tom Noonan, acting vice president of marketing of Motown Records, and Bob Fead, vice president of sales and distribution for A&M Records, Chuck Huesman has been named the branch manager for Together Distributing Company in Atlanta, Georgia.

Huesman will be responsible for overseeing the entire Motown/A&M operation in Atlanta. He was formerly the southern regional sales representative for A&M Records.

Huesman can be located at Together Distributing Company, 6405 Atlantic Blvd., Norcross, Georgia 30071 (404) 449-7900



Huesman

## F&W, Munao Join, Expand To East

HOLLYWOOD - Faralla & Woltag, Inc. public relations has announced that effective immediately Susan Munao will be joining the firm as a full partner. The company's current principals Pat Faralla and Lydia Woltag disclosed that henceforth the company name will be Faralla, Woltag, & Munao.

Munao was formerly the vp of Gibson, Stromberg, & Jaffe in charge of their east coast operations for the past three years. She is an eight year music veteran having been associated with Capitol Records, Levinson & Ross, and April Blackwood Music.

According to Pat Faralla, the company's president, F&W has demonstrated tremendous growth since its inception only four months ago so that a New York consolidation was inevitable. The expansion in the Faralla, Woltag & Munao Los Angeles office is also made evident this week by the additional presence of Peggy Martin, previously with Atlantic Records west coast pr department and Frank Barron, formerly of Gibson, Stromberg & Jaffe, as a consultant.

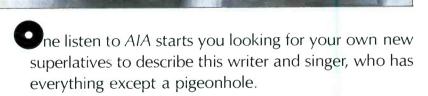
The N.Y. office under the aegis of Munao will also have Lois Amendola working from it. Amendola is also an alumnus of G,S&J. F.W&M's east coast office is located at 15 West 72nd St., Suite 6N, New York 10023

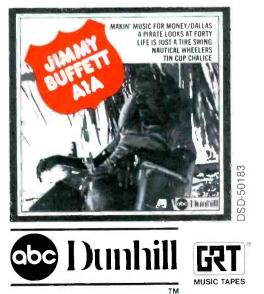
## Gerard Elected WCI Exec. Veep

NEW YORK - Emanuel Gerard has been elected an executive vice president of Warner Communications Inc. and a member of the company's board of directors.

Gerard joined Warner Communica-tions in Sept. 1974. For many years he had been one of the country's leading analysts in entertainment stocks, in his own Wall Street firm, Ruth, Gerard & Co. Before starting his own firm in 1961, he was with Wood, Struthers & Co. for four years as a security analyst.

# Jimmy Buffett is not just another pretty songwriter.





www.americanradiohistory.co

# up front

"Is the music business recognizing and rewarding women's professional talents significantly more today than in past years?"

### Linda Grey, Vice-President, Levinson Associates

Certainly the past five years seem to have brought a quantum leap in ne recognition of woman's role as an active and involved participant in the recognition of woman's role as an active and involved participant in the functional aspects of business and industry. Perhaps the better ques-tion is, "Has the music industry kept pace, lagged behind, or blazed ahead of that general trend of multi-level female involvement in the busi-ness community?" I think I would answer "Yes," but a guarded yes. Although a case could surely be made that there are more women in more levels of the music industry than for instance, banking, steel or in-surance, a closer look might suggest the answer that really has little to do with an enlightened attitude within the music *industry* toward *women*; but rather, isn't it true that all creative industries, e.g., advertising, designing, public relations, are quick to recognize badly needed creative talents in *all* peoples — whether black, Jewish or woman. Thus, what we may have is no particular recognition of women, per se in our business, but a "well-take-creative-talent-wherever-we-can-find-it-from-whomever-can-provoide-it" attitude dic-



Woman. Thus, what we may have is no particular recognition or women, per sellin our ousiness, out a "we'll-take-creative-talent-wherever-we-can-find-it-from-whomever-can-provide-it" attitude dic-tated by necessity, not altruism nor enlightenment. The industry need but take a hard look at the inequities in women's salaries as compared to men in comparable positions to find the answer. The Bob Levinsons of the industry are unfortunately the exception, rather than the rule.

### Elizabeth B. Montei, Vice-President, Adminsitration Beechwood/Glenwood Music Corporation

The music publisher's role has certainly changed significantly in the past decade, especially with the advent and success of the writer/performer. Women have come to the forefront in this change. There seem to be more professional women in our field in recent years. due to the music publisher's now increased involvement in all phases of production and promotion, whereby we are able to offer more op-portunities to qualified people in allied crafts. Fortunately, I feel we reward talent in our business, regardless of sex.

### Florence Semon, PR Dir., Barnaby Productions

Definitely. Women have made great inroads into the trade. Promotion used to be the exclusive domain of men but now there are many of us out there working product. While female acceptance is by no means complete, we've gotten away from yesterday's 'tokenism.' You know, there are many more female record buyers out there than male. Women are usually the first to hear new product because they listen to more radio at home. Teenage gals traditionally buy more records than the guys do. That's why it's imperative that professional women reach decision mak-ing positions in the industry. They can relate to that market. Women still have to try harder in this business. Once they get to an executive posi-tion, they're highly motivated and always do a superior job because they had to fight harder to reach it

### Florence Greenberg, President, Scepter Records

Since our industry has alway been ahead of the time in social concepts. I don't believe that there has been a significant change. However as more women apply and qualify themselves, a growth pattern will de-

### Pam Stark, National Media Director, UA Records

Yes, especially in the fields of publicity, advertising and promotion. These areas are still the easiest avenues into the music business for These areas are still the easiest avenues into the music business for women since a lot of them started out at publication or ad agencies. But, there are very few women out in the field or even at the labels involved purely with selling the product. I'd love to see greater female participa-tion there. I've personally gotten involved with regional marketing from the advertising standpoint and find it fascinating... measuring the effect of advertising on the sales of product, checking inventories, coordinat-ion with field sole noople on procload on on province with ing with field sales or product, checking inventories, containate I feel the future will find many more women out in the field in face-to-face contact with distributors, customers, artists, managers, etc. rather than hidden away in the ivory tower' as it has been

### Joan Bullard, Director Of Artist Relations And Publicity For MCA Records

Most definitely. Would CashBox have asked us to comment on a question like this five years ago? I don't think so. I want to thank the men in our industry for recogizing women's potential, and for being one of the first to do so. That takes courage. Since I joined MCA Records in July, women have been promoted from typewriters to important positions in sales, creative services and advertising. I am happy to say these promo-tions were based on abilities, not pressure. If the woman's position in the recording industry can be measured by the number of female artists who have become major recording stars in the past few years, then indeed the music business is beginning to recognize and reward women's

### Vicki Wickham, Manager-Producer, Labelle

but not specifically because they are anti-women, but because No. in general a business is scared to recognize fresh ideas until "John Q In general a business is scared to recognize fresh ideas until "John Q. Public" has given them the Good Housekeeping seal of approval! With Labelle, they had every disadvantage in they book against them; they were women, they were different, controversial, and they were black. But Epic records made it possible for these disadvantages to become advantages, so that after fourteen years Labelle are recognized and can, hopefully, be rewarded.

## Barbara DeWitt, Partner, Wartoke Concern Inc.

Is the music business recognizing and rewarding womens' professional talents significantly more today than in past years? Yes, they are, but generally only on an independent basis. In a corporate structure, women are advancing, in publicity and marketing positions. But when it comes down to high-level jobs, especially within a music corporation, no. There are few, if any women who carry a title like executive vice pre-sident within a company. Those positions are still filled by men. Away from the large companies, however, women are making rapid strides along those lines these days







## Atlantic Rushes 15 LP's For Release This Month

NEW YORK - Atlantic/Atco reported its March release of 15 albums, representing the company's final LP product for the quarter. The release is highlighted by the Atlantic debut of Alice Cooper, the soundtrack entitled "Welcome To My Nightmare," To be broadcast Apr. 18 on ABC-TV, the project was produced in Toronto and New York by Bob Ezrin. Also featured is Roberta Flack's sixth album, "Feel Like Makin' Love," which includes the gold single title track and Stevie Wonder's 12-minute "I Can See The Sun In Late December." In addition to vocals, Ms. Flack also contributes to production, keyboard work, background vocals and the cover design.

The ninth album from Yes, entitled 'Yesterdays," is a repackaging of released and unreleased tracks recorded for the group's first two albums in 1969-70, plus the full 10 and a halfminute version of Paul Simon's "America." Also from England comes 'Suicide Sal," Maggie Bell's second album for Atlantic and her debut on Led Zeppelin's Swan Song Records. Produced by Mark London, the LP includes the Beatles' "I Saw Her Standing There," Leo Sayer's "In My Life," and Maggie's self-penned title tune.

Elsewhere from Europe, Spain's Barrabas and Germany's Amon Duul II make their initial appearances on Atco. "Barrabas" features the group's original version of "Hi-Jack," which has hit the charts in a cover version by Herbie Mann. Amon Duul II's album is coincidentally titled "Hijack." Australia's Stevie Wright, formerly of

## Warner Disco **Program In Full Swing**

HOLLYWOOD - The recently inaugurated Warner/Reprise discotheque servicing program, "Disco Survival Pack," has generated positive reaction from d.j.'s and clubs across the country, according to label spokesmen.

Gary Borman, who coordinates the program from Warners' creative services department in Burbank, has announced the second edition of the "DSP The first mailing included upwards of 20 anceable singles; the follow-up servicing will spotlight just one record — Dionne Warwicke's "Take It From Me." As a cut from her recently released "Then Came You" album, "Take It From Me" has already been previewed in a great many discos, according to Borman.

Five hundred disco d.j.'s were included in the first "DSP" servicing. Requests poured in from others and Warners is now readying an additional 250 packs to cover the demand.

Borman revealed that future packs are now in preparation with current and catalog singles under consideration for servicing. In addition, research is under way to assess the impact of disco play on overall sales, while individual discotheques are being evaluated as to their effect on given markets as part of Warners' ongoing disco program.

## Fitch To A&M **Southern Sales**

HOLLYWOOD - Dave Fitch has been named southern regional sales representative for A&M Records, according to Bob Fead, vice president of sales and distribution.

Fitch will be working out of Together Distributing Company in Norcross, Ga.

the 60's Easybeats ("Friday On My Mind"), debuts as a solo artist. His "Hard Road" LP topped the Australian charts for most of 1974, primarily based on the success of the 11-minute single, "Evie. From Canada comes April Wine on Big Tree Records (distributed by Atlantic) with "Stand Back." Also on Big Tree is Lobo's "A Cowboy Afraid Of Horses.

Danny O'Keefe's "So Long Harry Truman" offers the title track, as well as reworkings of a pair of songs from his first Cotillion LP, "Covered Wagon" and "Steel Guitar." John Prine's "Common Sense" includes ten new songs plus a version of Chuck Berry's "You Never Can Tell." The album was produced in Memphis by Steve Cropper, and Prine's guests include Bonnie Riatt, J. D Souther, Jackson Browne, and Steve Goodman. A live album produced last fall at the St. Regis Hotel in New York, "Mel Torme Live At The Maisonette," includes a tribute to George and Ira Gershwin

Herbie Mann's "Discotheque" contains the single "Hi-Jack" as well as versions of Labelle's "Lady Marmalade" and AWB's "Pick Up The Pieces." Black Heat is represented by their third Atlantic disk, "Keep On Runnin'," produced by Jimmy Douglass. "I Need Some Money" by Eddie Harris is the artist's fortieth LP, and the Atlantic debut of Sam Dees is The Show Must Go On." named after his most recent r&b chart single. Bounding out the release is Margie Joseph's third Atlantic album, "Margie," on which she continues her studio association with producer Arif Mardin

## **ASCAP** Publishers Sue In Michigan

NEW YORK - American Broadcasting Music, Inc., Jobete Music Co., Inc. and Black Bull Music, Inc. have filed a lawsuit for copyright infringement against the Odyssey Lounge in Dearborn Heights, Michigan.

In another litigation, Jobete Music Co. Inc., Black Bull Music, Inc., Cayman Music, Inc., Walden Music, Inc., Oyster Music, Cauldron Music, and Miles Ahead Music have filed a lawsuit against the Hidden Hollow Lounge in Saginaw, Michigan.

Also, Bourne Co., MCA, Inc., Anne-Rachel Music Corporation and Pic Corporation have filed a lawsuit against the Tower Bowl & Lounge in Marine City, Michigan; and Blendingwell Music. Inc. American Broadcasting Music, Inc., and Cherry Lane Music Co. are suing the Moonlight Chalet in Somerset Centers. Michigan.

The plaintiffs, all members of the American Society of Composers. Authors and Publishers, allege that their copyrighted songs were performed at the establishments without authorization.

## Sunday, Mogul **Join Forces**

HOLLYWOOD Artie Mogul and Michael Sunday have announced their affiliation to develop new musical talent in the areas of production and publishing. Under this agreement, Sunday will be bringing artists into Mogul's organization and will also help develop artists presently signed to that office.

Their first co-venture is the Masters of the Airwaves.

Sunday recently resigned his position as Epic's director of contemporary product in Hollywood. He can be reached at (213) 980-5690.

# Superstars All Together on Don Kirshner's Second Anniversary Show (and tuning up for Year 3.)

## MICK JAGGER AND ROLLING STONES, JIM CROCE, MARIA MULDAUR, JOHNNY WINTER, SEALS & CROFTS, IKE AND TINA TURNER, BLACK OAK ARKANSAS, LINDA RONSTADT AND THE EAGLES, BILLY PRESTON.

A music celebration toasting two years of outstanding television entertainment.

In New York : Saturday, March 22 11:30 pm WNEW Channel 5 In Los Angeles: Friday, March 21 11:30 pm KTLA Channel 5



A Don Kirshner Production, in association with Viacom Enterprises.

Check television listings for your local playdate.

# cash box/news

## Pink Floyd Tour, LP Set For April

NEW YORK - Columbia recording group Pink Floyd will be performing 11 concerts on the west coast of the U.S. in April, coinciding with the release of the British act's first album for the label. The only announcement of the dates was made on a special FM radio show prepared by the group which was simulcast in the seven major cities where they are set to play — Seattle (Apr. 10); San Francisco (12.13); Tempe. Arizona (15); Denver (17); Tuscon, Ariz. (19); San Diego (21); and Los Angeles (23-26). On the day following the broadcast, nearly all seats for the shows were sold out. The show was placed at the various FM stations by Paul Rappaport, regional FM promotion manager, and Ron McCarrell, product manager in New York. A largescale east coast tour is currently being booked for Pink Floyd for June.

## New Sparks Single Release

HOLLYWOOD - A new single by British rock band Sparks has been released this week by Island Records.

Entitled "Achoo" and backed with Something for the Girl With Everything," the single is from the group's new album "Propaganda," which was produced by Muff Winwood.

## Kerner, Wise 2 Yrs. Together, More To Čome

HOLLYWOOD - On Mar. 31, Kenny Kerner & Richie Wise will celebrate their second anniversary as a production team. The duo, which began producing in 1973, has accumulated 11 chart singles, 7 chart albums, and a total of 5 gold records - 3 for singles, 2 for LPs.

For the duo, 1975 will be a year of expansion. Their two publishing companies are actively seeking new material from both new and established writers. Also, Kerner & Wise have begun writing songs again for the first time in almost five years. The first three songs already completed were submitted for use in a forthcoming motion picture to be announced shortly.

On the production front, the soon to be released Badfinger album, "Pros & Cons" on Warner Brothers was produced by them. The LP, recorded in England marked the first time that American producers have recorded an entire album with the group.

Producers Kenny Kerner & Richie Wise have announced the opening of their west coast offices at 6290 Sunset Blvd., Suite 1514, Los Angeles, California 90028. Telephone (213) 462-0949.

## SRS To Host Song Fest Forum

HOLLYWOOD - At a special SRS Forum scheduled for Tuesday, Mar. 18, 8 p.m. at the Wilshire Ebell Theatre. songwriters will have the opportunity to question the top executives of the American Song Festival.

The Forum will be moderated by Al Kasha. 1972 Academy Award Winner who has been nominated for the 1974 Award for "We May Never Love Like This Again." He has been conducting innovative and highly successful songwriting workships for SRS.

Helen King, president of SRS stresses that the association is in no way affiliated with the American Song Festival. She feels that songwriters and others in the music industry should know more about the organization, procedures and objectives of the Festival. Admission is free to this Special Forum. For further information call 463-7178.

## **Arista Pacts** Monty Python

NEW YORK - Clive Davis, president of Arista Records. revealed last week that the company had signed Monty Python. the British comedy group, to a long term exclusive recording contract. The groups' television series, "Monty Python's Flying Circus," is continuing to add PBS stations throughout the country. while gaining high audience ratings in current markets. The forthcoming album, "Matching Tie & Handkerchief, features three sides on a single disk and is now being rush-released by Arista

Monty Python are currently visiting the States on a promotional tour in support of the new album, their TV series, and to attend a preview of their new movie, "Monty Python & The Holy Grail," at a special midnight screening at the Filmex Movie Festival in Los Angeles.

## Shure Debuts New Sound Line

CHICAGO - Shure Brothers Inc. Evanston, III. has announced a major expansion of its line of sound reinforcement products to include a new group of SR" components which may be combined and used as a fully integrated sound system or used individually in association with other equipment of comparable high quality. To make certain the new "SR" compo-

nents would meet professional performance and operational requirements. this line has been developed in cooperation with leading sound system specialists. It has been field tested over a four-year period in a wide variety of in-door and outdoor commercial, institutional and theatrical installations. As a result, all of the components feature versatility, ruggedness and performance advantages that make them perfectly suited to permanent or temporary sound reinforcement of the highest quality.

Products in the new SR component group include an audio console, two power amplifiers, an electronic cross-over, an extended range speaker system, a portable speaker column, an all-weather speaker column and an array of custom accessories.

## **ATV Licenses 5** LPs To Fiesta

NEW YORK — Peter K. Siegel, president of ATV Records Inc. has revealed the completion of negotiations between Bob Spitz, director of licensing for ATV, and Jose Morand, president of Fiesta Records, for Fiesta to release five albums from Pye's international catalog.

The records involved in the transaction are a part of Pye's "Golden Guinea" catalog - a compilation of Irish and Scottish music.

This agreement between ATV and Fiesta encompasses Scottish artists The Alexander Brothers, Robert Wilson, Will Starr, Jim McLeod and The Royal Regiment



TALENT SALUTE - The 1975 NARM was one of the finest ever held in terms of accomplishment and one of the primary success reasons was the insight and foresight of Stan Cornyn of Warner Brothers who delivered a memorable speech entitled "The Day Radio Died." The speech contained 16 alternative proposals to promoting records other than through radio and drew a standing ovation from the seminar audience. Pictured at the Award's banquet are (I-r) Stan Cornyn and his lovely wife, Elton John and Cash Box publisher George Albert and his wife



# Congratulates Refus featuring Chaka Khan



Best R & B vocal performance by a group for their single

Tell me something good

# cashbox/news

## First LP On Westbound Via 20th Is Shipped

HOLLYWOOD — Armen Boladian, president. Westbound Records, has completed initial 20th-Westbound album, "When We Do," featuring Walter "Junie" Morrison, former lead singer of The Ohio Players, with 20th Century Records now shipping product nationally. Boladian and 20th president Russ Regan recently finalized pact calling for exclusive distribution of all Westbound product throughout the U.S. via a new label, 20th-Westbound.

Album will be backed by an array of special in-store aids to introduce the artist, showcased earlier on a number of Westbound LP's with The Ohio Players, "Pain, Pleasure and Ecstasy." Junie's first solo effort "When We Do." was written and produced by the artist, who performs all vocals and plays almost all instruments except strings, provided by the Detroit Symphony Orchestra.

## New Carpenter Disk Released

HOLLYWOOD — "Only Yesterday," an original tune written by Richard Carpenter and John Bettis, has shipped as the Carpenters' new single, it was announced by A&M Records.

## Prestige Sets 6 New Double LPs

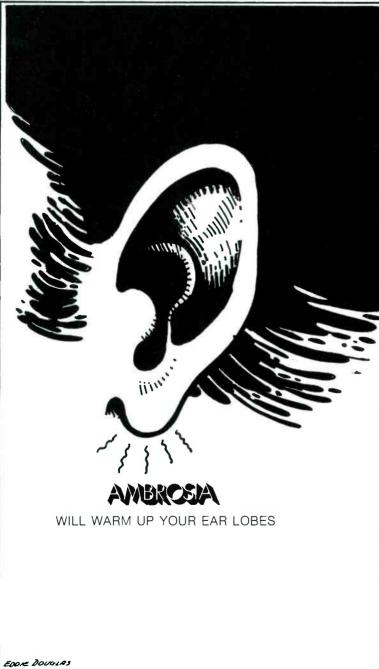
HOLLYWOOD — Prestige Records announces the release of six new doublealbum sets in their continuing twofer program. This new release brings the total number of twofers in current release to 93

New twofers include work by Sonny Rollins, Dizzy Gillespie, Milt Jackson, Gil Evans and Tadd Dameron. Two other sets are "Jam Session In Swingville" featuring Coleman Hawkins and Pee Wee Russell, and "Piano Giants, Vol. 1" which is a collection of single cuts by the most prominent pianists of the last 25 years — all the way from Duke Ellington to McCoy Tyner.

Many distinctive writers were commissioned to do the liner notes for these six Prestige releases. They include Ralph J. Gleason, Thomas Albright, Grover Sales, Bob Palmer, and Ira Gitler. The twofer packages are handsomely designed and all coordinated for easy recognition and effective in-store displays.

Additionally, Fantasy/Prestige/Milestone has just completed a twofer catalog, for use by distributors, salesmen, and record stores, which accurately lists all albums in the twofer series, the tunes and personnel, and identifies the liner note authors.

The Sonny Rollins twofer is called "Saxophone Colossus and More." "Saxophone Colossus" has long been considered a brilliant example of the art of



jazz improvisation. The set also includes the original version of Sonny's tune, "St. Thomas"

Dizzy Gillespie is represented in the release with two albums of brand new music — both albums had originally been issued in France, but were never available here before. They were recorded in Paris in 1973.

Milt Jackson has received much attention since the breakup of the Modern Jazz Quartet and the release of his new album. This twofer, "Opus De Funk" shows "Bags" on his own in 1954 and 1955.

Gil Evans and Tadd Dameron are in the release with a set called "The Arrangers' Touch." Evans and Dameron are considered two of the most prominent jazz arrangers in history. Evans' sides 1 and 2 were originally issued as "Gil Evans Plus Ten" and has long been unavailable. Tadd Dameron, who died some time ago, wrote all of the numbers on sides 3 and 4, and arranged them as well.

"Jam Session in Swingville, Featuring Coleman Hawkins and Pee Wee Russell" is a classic example of jam session. The two musicians came from very different backgrounds. Hawkins came from the big black swing bands; and his tenor saxophone playing influenced an entire generation to follow. Pee Wee Russell was one of the foremost musicians to come out of the prohibition-era Dixieland jazz scene.

"Piano Giants. Vol. 1" was produced by Orrin Keepnews. Fantasy/Prestige/Milestone vice president. As Keepnews points out, this twofer is about as close as one company can get to presenting a definitive sample of jazz piano. While two LPs cannot pretend to cover the depth and breadth of jazz piano. this set does hit all the highlights: Ellington. Art Tatum. Thelonious Monk. Bud Powell, John Lewis. Oscar Peterson. Bill Evans. and McCoy Tyner are all here, along with a host of other piano greats.

## Major Kiss Push To Coincide With New LP

HOLLYWOOD — Neil Bogart, president of Casablanca Records, announced the release of the new Kiss album "Dressed To Kill," to coincide with the group's first major headlining tour commencing Mar. 20 at the Beacon Theatre in New York.

The album's release is being expedited so that copies will be accessible to New York Kiss concert goers who sold out the entire Beacon Theatre performance in less than two days.

Larry Harris. Casablanca's vp disclosed that a major merchandising campaign has been set for "Dressed To Kill," to include posters, mobiles, TV spots, radio promo, consumer and trade advertising.

The group's managers Bill Aucoin and Joyce Biawitz of Rock Steady Management and Direction Plus commercial films reported that Kiss will be unveiling a new wardrobe and more special effects during this tour. The act itself will also include new material from "Dressed To Kill." Commenting on the "Kiss Klip." TV spot, Biawitz stated that the film will not only serve as a three minute segment which can be used to promote the new LP but which will also be used as a promo film in international markets. This "get acquainted with Kiss." footage will also be sent to local network TV stations in key cities wherever the group is appear-The film is being prepared by Auing. coin and Biawitz under their Direction Plus banner

## Nonesuch Sets March Release

NEW YORK — Nonesuch's March release — four classical LPs, a 2-record set in the contemporary series, and two Explorer Series albums — covers a large specturm of repertory.

Medieval vocal pieces — some of the earliest surviving polyphonic music from England — are presented in a collection entitled "The Worcester Fragments," performed by the Accademia Monteverdiana under the direction of Denis Stevens.

Richard Strauss' "Death and Transfiguration" and Paul Hindemith's Symphony. "Mathis Der Maler," are performed by the London Symphony Orchestra conducted by Jascha Horenstein; these recordings, produced in England by Unicorn Records, were the last Horenstein made before his death in April 1973.

The "String Quartets Nos. 1 and 2" by Charles Ives are performed by the Concord String Quartet. The album cover is based on photo reproductions of manuscript pages from Ives' Second Quartet.

The "Piano Music of Arnold Schoenberg," performed by Paul Jacobs, includes all of Schoenberg's solo piano pieces published during his lifetime — Opuses 11, 19, 23, 25, 33a, and 33b. Nonesuch's contemporary-series album features a reproduction of a rare watercolor portrait of Arnold Schoenberg by Egon Schiele.

In a 2-record contemporary series release, the flutist Harvey Sollberger presents a program of "Twentieth-Century Flute Music." The works — several of them written for Sollberger — are by Edgard Varese, Charles Wuorinen, Peter Westergaard, Burt Levy, Mario Davidovsky, Luciano Berio, Preston Trombly, Kazuo Fukushima, Nicolas Roussakis, and Roger Reynolds.

In the Expolorer Series, the sarangi player Ram Narayan performs classical Indian music on the instrument known as "the voice of a hundred colors."

"Africa/Ceremonial & Folk Music." recorded in Uganda, Kenya, and Tanzania by David Fanshawe, presents songs and dances of various East African tribes.

## Second Bristol LP Set By MGM

HOLLYWOOD — Jimmy Bowen, vicepresident of a&r for Polydor Incorporated, today announced a mid-March release for Johnny Bristol's second album on the company's MGM label. The LP, entitled "Feeling The Magic," features ten new original tunes by Bristol, who produced the album, arranged by Paul Riser. "Leave My World" is the first single just released from the forthcoming Bristol package.

Bristol, a renowned producer and writer for some time, made his debut as an artist in 1974 with his MGM single and LP, "Hang On In There Baby," culminating in two Grammy nominations.

Under the supervision of Rick Stevens. Polydor Inc.'s director of marketing/west, MGM has planned an extensive marketing and artist development program designed to reach the largest possible audience. The support campaign will include outdoor billboards, bus advertising, and national magazines. Radio will be a key to the total campaign plan with coast-to-coast time buys on Top 40 and r&b stations. A mobile and in-store image poster will be made available to retailers and racks through Phonodisc, the Polygram-owned distribution operation for MGM.

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# $\Delta$ E Y 5 $\square$ BARBRA STREISAND Includes: MILLION DOLLAR BABY PAPER MOON MORE THAN YOU KNOW (It's Gonna Be A) GREAT DAY ME AND MY SHADOW

 $\Delta$ 

# ON ARISTA RECORDS THE NEW RECORD COMPANY

5

# cash box/ news

## Houghton Mifflin To Dist. Argo Disk

NEW YORK — London Records. Inc. has designated Houghton Mifflin Company to distribute its Argo list of spoken word recordings. Charles Schicks. director of special projects for London, said that the Boston-based book publishing firm would serve as the primary distributor of the Argo spoken line to the education market

Argo is one of the several labels London distributes in the United States. Its list includes the complete works of Shakespeare in uncut performances by the Marlowe Dramatic Society and Professional Players, whose ranks include Sir John Gielgud, Irene Worth, Richard Johnson, Ian Richardson. Dorothy Tutin, Alan Bates, and the late Max Adrian.

Argo also offers an English literature series recorded in association with the British Council and Oxford University Press. The series encompasses English literature from Beowulf to Brathwaite. The recordings, many of which are offered on cassette, include the works of John Milton. Robert Burns. William Blake. William Wordsworth, Samuel Taylor Coleridge. Percy Bysshe Shelley. Alfred, Lord Tennyson and other great writers of the English language.

Recent releases in children's literature have been a complete recording of Antoine De Saint-Exupery's "The Little Prince" read by Peter Ustinov and J. R. R. Tolkien's "The Hobbit" narrated by Nicol Williamson. "The Hobbit" was published by Houghton Mifflin in the United States.

Future Argo releases will include The Secret Garden" narrated by Glenda Jackson, "Winnie-the-Pooh," and Kipling's "The Jungle Books."

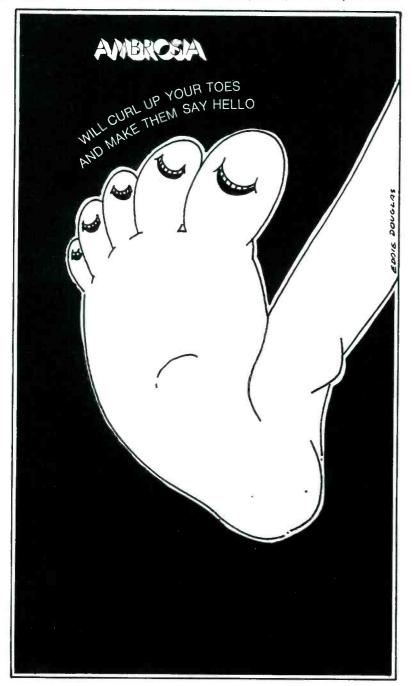
The latest Argo recording project, "500 Years Of Great Drama In The English Language." will feature dramatic works ranging in time from medieval miracle plays to contemporary drama. The first album in the new series is the soon-to-be-released, London production of George Bernard Shaw's "Pygmalion" starring Diana Rigg and Alec McCowen.

Houghton Mifflin is one of the country's largest publishers of textbooks and related educational materials.

## Joy Harvey To GRC Prod. Post

ATLANTA — Oscar Fields, vice president marketing, General Recording Corporation, has announced the appointment of Joy Harvey to the post of production manager.

Ms. Harvey, formerly with Capitol Records, joined GRC two years ago as assistant to the operations manager. In her new position, she will be directly responsible for factory production, distribution and accounting functions. Ms. Harvey will report directly to Fields.





SHE'S GOT LOVE IN HER HEART — Ahmet Ertegun, chairman of the board of Atlantic/ATCO Records, has announced the signing of vocalist-songwriter Rena Sinakin to the label. Ms. Sinakin writes, arranges, and performs her own songs. She has also written for other artists, including the Three Degrees' new single "I Didn't Know," cowritten by Ms. Sinakin and Bunny Sigler.

Leon Hugg coordinated the songstress' first Atlantic single, "Pure Love In My Heart," and her forthcoming album, the recording sessions at Philadelphia's Sigma Sound Studios. Huff directed backup musicans MFSB and Norman Harris, as well as the handling of backing vocals. Ahmet Ertegun, executive producer, also co-produced the sessions with Ms. Sinakin.

Pictured at the signing are, from left to right: Atlantic/ATCO senior vice president Henry Allen; Ahmet Ertegun; Rena Sinakin; and Atlantic/ATCO vice president Noreen Woods.

## "Blue Jays" World Premiere Playback

CARNEGIE HALL. NYC - The muchpublicized "Playback" of the Justin Hayward-John Lodge debut LP "Blue Jays" finally came to pass last Monday afternoon. A healthy contingent of press. radio and other media and record biz folks joined the general audience invitees (selected by post-card drawing) in the less-than-full house for the premiere play of the ex-Moody Blues members' disk. Co-sponsored by London-Threshold Records. Management III and WNEW-FM, the presentation was simple. perhaps to an extreme - consisting of a playing of the album through a large PA system on the stage and accompanied visually by a projected slide of the fine LP jacket (changed only once near the end of the presentation to one reading 'Good Luck Blue Jays'')

The presentation served well its basic and unique purpose of gathering a large group together to hear an album played for the first time and calling a great deal of attention to a single new release. It was also impressive to hear a record played on the over-grown stereo system. The event itself, however, was somehow incomplete overall. It could have been enhanced to a great extent by some live introduction or explanation of some sort from one or more of the sponsors, or better still, from Hayward and Lodge themselves since they were present. The human element was missed in the brief program. The one slide also seemed somewhat limited and a more elaborate visual show could also have made the afternoon more exciting.

The LP itsel tf falls very much along the lines of the Moodies in their most lush, orchestral moments, and their many fans present obviously enjoyed this new off-spring. Hopefully, Hayward and Lodge will be able to follow on the success of their parent unit.

Despite the limitations of this first "Playback," Threshold and the other sponsors should be given credit for having devised a unique promotional tool which fulfilled its basic purpose.



ALL SMILES — Capricorn recording artist Larry Henley was in town recently promoting his newly released album "Piece A Cake" and his forthcoming single "Love Junkie" taken from the album. Larry, who has had several chart successes in the last couple of years producing and writing for other people such as Ronnie Sessions and Bobby Goldsboro.

Shown during a visit to **Cash Box's** office are left to right: Johnny Slate. Larry Henley's producer; David Budge. Cash Box editor Henley; George Albert. **Cash Box**; and Phil Alexander. Cash Box.

# Records congratulates The Pointer Sisters



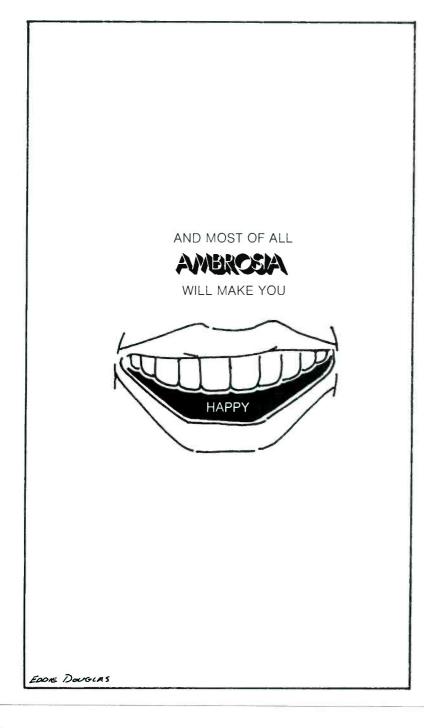
Best country vocal performance by a group for their single



# cashbox/news



LAST IS FIRST — James Last, who has earned 108 gold albums over the past ten years of his recording career as an artist, composer, and producer, teamed up with producer Wes Farrell at the Record Plant in Hollywood. The LP is scheduled for an early spring release. Polydor & James Last coordinated the project with Farrell. From (I-r): Mike von Winterfeldt, vice president of international division of Polydor Incorporated; James Last, Wes Farrell.



## Herman Herd Plans Benefit

NEW YORK — On Wed., Apr. 9, Woody Herman and his Young Thundering Herd will appear for a benefit concert and jazz seminar at the Milwaukee Auditorium. The prime purpose of the concert is to raise funds in the name of Sister Fabian Reilly. a Dominican nun who was Woody's teacher in his hometown of Milwaukee. Herman, who has been a bandleader for 38 years, has just won his third Grammy Award for the album "Thundering Herd."

Proceeds from the concerts and seminars will be used to provide continuing jazz education stipends to Milwaukee area youngsters. It is hoped that this year's performance will become an annual event.

In early March, applications for scholarship candidates were sent to band directors from all of the public and parochial high schools in Milwaukee County, requesting them to nominate one or two graduating senior students who are outstanding jazz performers. The selected finalists will be interviewed and auditioned on Apr. 6, and the winner will be awarded a \$1000 scholarship at the concert. Depending on proceeds received from the benefit concert, possibly two scholarships will be awarded, according to the concert and seminar coordinator Stanley DeRusha, director of bands at the University of Wisconsin. Milwaukee.

## David Pens Lyrics For New "Panther"

NEW YORK — Hal David has written the lyrics to Henry Mancini's "The Return of the Pink Panther" theme, titled "The Greatest Gift."

In recent years David has been collaborating with songwriter Burt Bacharach.

"The Return of the Pink Panther," a Blake Edwards Film, has a musical score by Mancini, who previously composed the music for "The Pink Panther" and many other Edwards films and television shows.

The film stars Peter Sellers, Christopher Plummer and Catherine Schell. It was produced and directed by Edwards from a screenplay he wrote with Frank Waldman.

Both "The Return of the Pink Panther" and "The Pink Panther" are released by United Artists, an entertainment service of Transamerica Corporation.

## Schroeder Releases Hendrix Song Folio

NEW YORK — Aaron Schroeder, head of the A. Schroeder International Ltd. group of music publishing companies, has announced the availability of a new, comprehensive songbook, "The Jimi Hendrix Anthology." Along with all the Hendrix songs which helped shape the rock music scene, the book includes recently-discovered compositions never commercially recorded or previously made available in print. Schroeder was publisher of Hendrix' music throughout his career.

Distributed by Cimino Publications, the 192-page songbook is now in music stores throughout the country. It features 74 songs, a section of photos, many in color, taken of Hendrix at various stages of his career. a discography of Hendrix albums, a commentary by music critic Al Aronowitz, and an article of appreciation from "Rolling Stone" magazine.

## Rubin, Rainey Buy Magna Firm

HOLLYWOOD — Negotiations have been completed between General Electric, Ed Rubin and Ron Rainey calling for the acquisition of G.E.'s Magna Artists, Corp., a subsidiary of Tomorrow Entertainment, Inc.

Formed in Feb., 1972 by Ed Rubin as a division of Hurok Concerts, Inc., subsidiary of G.E.'s Tomorrow Entertainment, Inc., firm has since become a major force in the agency field, dealing primarily with national concert attractions.

In July, 1973, Rubin acquired the services of veteran agent Ron Rainey to helm west coast operations. Under the new set-up, Rainey and Rubin are partnered.

Among the notable performers Magna Artists represents are Kris Kristofferson, Rita Coolidge, Don McLean, Donovan, Harry Chapin, New Riders of the Purple Sage. John Prine and Commander Cody and His Lost Planet Airmen.

## Columbia Inks Alexis Korner

NEW YORK — Columbia Records has reported that they have signed Alexis Korner to an exclusive long-term recording contract. The legendary British blues artist is currently working on his first album for Columbia. Scheduled for release in Apr., the album will be entitled "Get Off My Cloud," after the Jagger/Richard song.

The terms of the recording agreement were reached by Bruce Lundvall, vice president and general manager, Columbia Records and Philip Roberge, manager of Alexis Korner in association with Just Sunshine Records.

Korner. as a guitarist. composer and band leader, was responsible for a major role in developing the British blues-rock scene in the 60's. Korner attracted to his various groups what has turned out to be many of Britain's top rock, pop and blues stars, including Mick Jagger, Eric Burdon, Robert Plant, Paul Jones, Ginger Baker, Jack Bruce, Charlie Watts, Brian Jones, Steve Marriott, Keith Richard, Paul Rodgers, among others.

For the upcoming "Get Off My Cloud" album. Korner has gathered a stellar group of backing musicians such as Keith Richard. Steve Marriott, Peter Frampton. Nicky Hopkins, Alan Spenner, Terry Stannard, Rick Wills and others. The LP will include compositions by The Doors, Larry Williams, and Smokey Robinson in addition to the title track and four Alexis Korner originals.



**OXEN** — MCA Records hosted a party in Hollywood recently to celebrate the current U.S. tour of John Entwistle's Ox. Shown enjoying the festivities are (I-r) seated: John Entwistle; Graham Deakin. group member; Bert Bogash of **Cash Box**; standing: Jon Scott. MCA national album promotion. and Pete Gidion. MCA national singles promotion.

TWO SIDES OF THE MOON

# KEITH MOON'S FIRST SOLO ALBUM.



ON MCA RECORDS WHERE THE MOON IS A STAR.

Watch for another side of The Moon in "Stardust" and "Tommy." Produced by Saip Tarler and John Stronach

# for the record

**POINTS WEST** – Congratulations to **Bob Crewe** and **Kenny Nolan** who hit the top of the **Cash Box** charts for the second week in a row (on two different labels, **Private Stock** and **Epic**) with **Labelle's** fantastic "**Lady Marmalade.**" The duo hit the week before with "**My Eyes Adored You**" and the consecutive success prompted me to give Crewe a call and ask him if this was a first for him. "No, not at all," said Crewe." About ten years ago I bumped myself out of the number one spot three times." As you doubtless know, the producer/writer's track record is packed with #1's, but he's very excited over his current success. The new **Disco Tex & His Sex-O-Lettes** LP is on its way soon and Crewe told me that **Jerry Corbetta**, **The Sisters Love** and **Freddie Cannon** all appear on the record. In addition, **Lu Ann Simms**, who was a regular with **Arthur Godfrey** in the '60's does a cameo bit on a tune called "Shirley Wood." Crewe says the disco LP is the "most visual" he's ever done. In the meantime, offers from virtually every major label are pouring in asking Bob to produce some sides, but he says he's got commitments to 20th Century and Private Stock to attend to before he gets into any new projects.

At ABC/Dunhill recording artist Bobby "Blue" Bland's Troubadour opening Jimmy Page and Robert Plant of Led Zeppelin and Al Kooper showed up to drink in the blues Manhattan Transfer, newly signed to Atlantic will bow in Hollywood Mon. (17) at a Roxy opening preceded by a party thrown by their manager Aaron Russo along with Ahmet Ertegun and Lou Adler... Bo Donaldson & The Heywoods debuted their new "House On Telegraph Hill" single on their 4th Dinah Shore appearance. Last time out, Burt Reynolds pulled a prank and gave Bo a kiss. When asked by a member of the audience if he liked Reynolds' impulsive gesture, Donaldson said, "I didn't mind the kiss, but the mustache wasn't so much fun." Bo drew a mock slap on the knee from Dinah after uttering the blasphemy. Valerie Perrine, of "Lenny" movie fame, was also on the show and expressed surprise at the reaction accorded the group by the teenage girls in the audience. That's show biz.

Congratulations to all the Grammy winners . Upcoming, the First Annual Losers Awards, a TV special in which competition is among the also-rans of all the other awards telecasts . The motion picture pairing Oscar-winning comic genius Jacques Tati with Sparks' Ron and Russell Mael is tentatively titled "Confusion," with the script currently being assembled in Paris .... The Black Oak-hosted "Midnight Special" slated to air Friday, March 21, and Ruby Starr's among the guests . Glen Campbell hosts Johnny Carson's "Tonight" Show for the first time on March 31 ... Tony Or do and Dawn headline Universal Studios' Amphitheatre '75 season, July 21-27 Tony Orlan-The next Jim Stafford album called "Not Just Another Pretty Foot" and includes songs such as "Got Stoned and I Missed It," "Lady Greenfeet," "You'll Never Take Me Alive' and the recent hit single, "Your Bulldog Drinks Champagne" ... John Boylan will be producing the new Roger McGuinn album for Columbia Records R.E.O. Speedwagon have completed their last weekend in the mid-west by grossing \$48,000



Mr. & Mrs. White Visiting Roy & Dale - Right On

Joe Walsh has announced a new addition to his band, namely pianist and keyboards player Paul Harris. Harris was formally with Stephen Stills & Manassas and Souther-Hillman-Furay Band. Joe's current tour is still going strong and whilst on the road he will be recording a live album which will include selected tracks from various James Gang albums, as well as "The Smoker You Drink The Player You Get" and his current album "So What" (the best on the market). The live album will be titled "If I'm Not There Start Without Me"... Gwen Gordy Fuqua held an intimate dinner party for Motown artist C.G. Cameron at her lovely Beverly Hills home Sat. eve last attended by roughly 15 trade folk, including Peter Simone who (are you ready) cooked the Italian meal himself. Mange!... 20th veep Tom Rodden and wife Pam back from week's vacation in Hawaii... Gracious Carol Atkins of A&M back herself from Latin American 2-week vacation looking cute in her tan.

Philly Int'l. recording stars. The Three Degrees, Sheila Ferguson, Valerie Holiday and Fayette Pinkney have been set to make a 2-week appearance at the Swingers Two in Boston, Massachusetts. Engagement will begin Mar. 17. The girls have just returned from a whirlwind tour of Japan where they played to sell-out audiences at every concert stop. Extra security measures had to be taken to protect the girls from the standing-room-only crowds. ... Eddie Henderson is in doing an LP with George Duke, Harvey Mason, Benny Maupin, Al Johnson, Julian Priester; with Skip Drinkwater producing, and Fred Catero at the board Jefferson Starship working on their new LP, Larry Cox at the controls. Jon Hendricks new album for Arista is coming along real fine. Ben Sidran and Steve Backer are producing, and Ken Hopkins engineering.

David Kapralik was at Mama Jo's in North Hollywood with one of his new talents, Cotton. Jack Bielan was producing the demos with Billy Taylor at the controls. Andy Williams was in mixing a new single for CBS with producer/engineer Larry Brown, and Joe Cocker and Daniel Moore stopped by to do some vocals on the new Bo Diddley release with Albert Lee on guitar. The album is being produced for New Hope Ltd. with Ron Terry producing. Also, Larry Muhoberac did the string arrangements on the new Chuck Girard release for Good News Records ... ABC recording artist Kinky Friedman, who opened to a soldout house at the Los Angeles Troubadour Mar. 4, was the recipient of the "gold Frisbee" and a plaque to commemorate his activities on behalf of the Frisbee.... Pink Floyd will begin a west coast tour in Vancouver April 8th that will conclude with 4 dates at the Los Angeles Sports Arena April 23-26. They will return to the United States in June to tour major markets across the country in conjunction with the expected release of their first Columbia LP. EAST COASTINGS - A double Janis Joplin album will be released by Columbia in the first week of April. One of the disks will be the soundtrack from the movie "Janis" including some dialog with Dick Cavett. The other record will contain some never before released songs recorded in Texas and California in 1963 and 1964. Accompanying the album will be a 16 page photo booklet. Rory Gallagher is the latest to be named as a contender for the vacant position with the Rolling Stones. Actually, the guitarist joined the Stones in Rotterdam at the request of Keith Richards to add some tracks to their new album. Leslie West, Jimmy Page, and Ron Wood have reportedly already contributed some guitar work to the album. ... Arista Records hosted a fish and chips party for **Monty Python** last week to celebrate the signing of the comedy team to the label. Their LP, "Matching Tie and Handkerchief" will be rush released. It's being called the first three-sided disk ... In other party news, MCA Records threw a bash for John Entwistle's Ox at the Rainbow Room. The invitation which bore the inscription, "Wear something black" was heeded by most of the partygoers which included lan Lloyd, the above-mentioned Pythons, and Mick Jagger. Also at the party was the cast from the Broadway play, "The Magic Show," noted astrologer Sylvia Sherman, and a token number of witches, warlocks, and magicians. Speaking of MCA, what promo man has his own billboard on Sunset Strip?

**DR. Feelgood** are the latest English pub rock band about to graduate to bigger things. The group have just released their first album on UA Records. "Down By The Jetty" in the UK. The sound of the quartet is hard, uncompromising, and suitably arrogant for people to begin to compare them to the **Yardbirds** and the early **Rolling Stones.** The group has absorbed their early British rock influences which in turn refer back to American R&B, making it fitting that the only non-originals on the LP are John Lee Hooker's "Boom Boom" and Larry Williams' "Bonie Maronie." Guitarist Wilko Johnson in particular is impressive, with a chunky style of chording which chews away at songs like "She Does It Right" and "Down By The Jetty." The album which has only been released in mono, to further the air of crude, unsophisticated sound of mid-sixties rock, is an impressive debut — one which will be sorely missed if it does not obtain a U.S. release.

BITS & PIECES: The Troggs have set their first single release for Pye Records in



**CAFE DE CASHBOX** — Pictured above in poster and life-like form are Les Variations in their visit to CB. From left to right are: Sherlock Marks; Charles Benanty, comanager of the group; Bill Able, Buddah's artist relations; Barry Taylor, Kathi Turo, Buddah promotion; and band members Maurice Meimoun; Jim Morris; Jacky Bitton; Jacques 'Petit Pois' Grande; and Marc Tobaly. Robert Fitoussi stayed in bed.

this country as the Beach Boys' oldie, "Good Vibrations." Ex-Beach Boy, **Bruce** Johnston upon hearing a tape of the song, sent **Reg Presley** a telegram which read. "It's good to hear 'Good Vibrations' translated into English at last.".... Watch for a new group called Jet, formed by ex-Nice. Roxy Music guitarist David O'List... Ian Hunter and Mick Ronson will make an extensive tour of the U.S. in mid-April to coincide with the release of the duo's first album. Pete "Overend" Watts, Mott's bassist has reported that the group is still alive and well, and should also be on the road with a new album in the spring. Since Ian Hunter was not an original member of the band, the name Mott the Hoople will probably be retained. Where's Stan Tippin now?... It's almost definite now that Island Records have contracted dynamic Canadian group, **Spirit Of Christmas** for U.S. distribution ... **Peter Nero** is currently touring Australia with 24piece orchestra. Arista Records has just released a single, "Emanuelle."....

Buddah group Les Variations visited Cash Box last week (see photo) to talk about their new album, "Cafe De Paris," which has already picked up heavy airplay in the New York area. Furthermore, one of the album's tracks, "Berberian Wood" has begun to generate disco activity in some of the city's bigger clubs. The group fled CB offices after the picture-taking œremony to play shows in both Long Island and New Jersey that night. They will be on tour here until May.... Anchor Records, the British label being distributed here through ABC, held a press conference last week to better acquaint the media with their operation. On hand were ABC leisure group operator I. Martin Pompadour who introduced Anchor's U.K. manager lan Ralfini, A&R director Martin Wyatt, and press representative Penny Valentine. A slide and audio presentation focused on the labels first five acts; Ace, Moonrider, Sam Leno, Phillip & Vanessa, and Blue Goose after which Pompadour commented on Anchor being ABC's first international tie, which should account for a flow of British acts coming into the U.S. through the label in the future.

IN BRIEF: Joe Petralia to manage Buddy's Duplex Lounge in Astoria, L.I. Jerry Winston, founder of Mardi Gras Records in the 1950's, and most recently vice president of marketing, appointed president of Malverne Distributors, Inc. Elleen Fulton is coming to the Persian Room of the Plaza Hotel on Apr. 7 for two weeks. Nectar Records is releasing her disk, "For All Times."

barry taylor

david budge

americanradiohistory cor



(BSS 0304)

BEARSVILLE RECORDS, 75 EAST 55th STREET. NEW YORK, N.Y. 10022/(212) 751-7030 February 26, 1975 Perhaps this is not what one would call the "ol soft sell" type advertisement, but I thought I would try something a bit different. bit different. Marc Nathan and I work for Bearsville Records. My name spent the fact industry in main and the pleasure of I have so the fact industry, I main and the pleasure of about my job consequency are not but and environment about my ind consequency and the solution of the please profile all of your with me is could for an should can sine in his work and this letter. I have very important for the in his work and this is a very highly control of the please one of our artifiere is a very highly control of the please one of our artifiere is a very highly control of the please one of our artifiere is a very highly control of the please one of our artifiere is a very highly control of the please one of our artifiere is a very highly control of the please one of our artifiere is a very highly control of the please one of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of our artifiere is a very highly control of the please of the pl Dear Readers: bit different. here and write this letter. controversial sort of indicates of our artists is records has built up and you of our artists is records has is <u>TODD</u> rest creater of addicated aware of nost of his name impressive past creater of dedicated aware of nost our attention to the present lead of dedicated aware of all your attend a new single cial" in of this note is to call your attend a new single cial" in But future. It was have wry to convey to you the perform the audiences feeling that the and increase later and more work in the feeling that the masses they are speaking to you in the audience is a RUNDGREN track, up for what you it have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song i have been deeply affected by the message in this song in the message in this song in the masses is the masses in the message in this song in the message in this song is affected by the message in this song is in the masses is the message in this song is in the mass is in the song is in this song is in the song is in the song is in the song is in the song is is in the song the message in this song hard the message in this song hard the message in this song hard in the message in this song hard in the made a promise to my self listen and acquaintances in the made a promise to use on friends and acquaing in the make sure that y of my to utilize in making in the music industry, it and successful TODD RUNDGREN in the most important and successful in the most important and Marc Cathan Sincerely yours Marc Nathan

TODD RUNDGRE

# cashbox/insight&sound

## David Gates: Flying Solo, Flying High

When Bread disbanded in 1973, few groups on the contemporary music scene had claimed as much notoriety or success as had the foursome. The original group, David Gates, Jim Griffin, Robb Royer (later Larry Knechtel) and Mike Botts, recorded six albums for Elektra from late 1969 to their dissolution, each containing singles that were to become easily recognizable as stemming from the compositional genius of Gates himself. In fact, nearly all of Bread's phenomenal chart and sales success were penned by Gates, songs that have been re-arranged and performed by artists like Peggy Lee, Sinatra, and recently Telly Savalas! Such widespread acceptance by both the performing and consuming communities are in large part due to Gates' background and philosophy towards his music.

Born in Oklahoma and exposed to music through his family. Gates came to California in 1961, nearly broke, and began the arduous appreticeship of the studio session man. One can immediately think of half a dozen or so such stories, some with equally happy endings. For Gates, jam sessions with people like Glen Campbell and Leon Russell, as well as later arrangement assignments for RCA with Ann-Margret, Glen Yarborough were dues well paid. Gates' early days would make a trivia buff's head spin: he arranged the strings on the Dirt Band's hit "Buy For Me The Rain, wrote lead sheets with a company whose house writing staff included Randy Newman and Jackie DeShannon, and worked with Bobby Darin. When Gates' demos of his material began to sound overwhelmingly better than how the artist could interpret them, he began thinking seriously of putting together his own group. Hence, in 1969, Bread was formed, signing with the first label they approached, Elektra.

Bread always had a distinctive sound, a sound that earned them awards as "Best New Rock Group" in 1970, to "Top Group Of The Year" ins 1972. The vocals in particular, with lyrics always very personal and meaning-laden, were an immediate ear-catcher for the group. Suddenly, when the dust had cleared from the Bread's separation, the conclusion was clear. Bread's sound was Gates. All of the group's best-known titles are his compositions: "Make It With You" (from Bread's second LP), f," "Baby I'm-A Want You," "Everything I Own," "The Guitar Man." So much for the past. David Gates has been flying solo for two years, and it's time 'If.

for a status report. His second Elektra LP (why switch from a good thing?) entitled "Never Let Her Go" is a landmark for the singer-songwriter. The title track is bulleting up Cash Box's charts. A second single to be released off the album, "Part Time Love" figures to do the same



In a recent interview, David indicated that he is in the process of putting together a new band, hopefully to begin touring sometime later this year. But he has no intentions of a reformation of another "Bread." "What led to Bread's split was the fact that there was so much internal competition within the group to produce material, yet I was the only one to produce singles. We all parted as friends, yet now I would prefer to work within the framework of a small group of people who are musically and personally compatible, and are willing to devote some time to making music based on their mutual availability. The formation of a group is a tremendous drain of energy. energy that can be better devoted to writing music.

How does Gates feel about the wide spectrum of artists who have recorded his material? "Well," he explains, "I was raised in pretty much a middle class environment, and exposed to all kinds of music. The fact that these songs appeal to so many different groups of people makes me really happy. What's the point of writing a song that people aren't going to understand? If I can write songs that don't go over people's heads, and that masses can relate to, there's a simplicity in that that I like. and shouldn't be changed

Gates relates to simplicity, to writing at night, when things have "quieted down." "Most of my writing is done at night. I'll start with a melody, or a musical idea, and ask myself what kind of mood does this suggest?' and work from there. In the daytime there are too many distractions. If I get an idea, very often it's lost in the process of conversation. Who knows how many songs I could have written if I'd have been at home by the piano?

Very often a performer encounters difficulties after being associated with a group when he decides to make it on his own. David Gates, however, personified the Bread sound. Now that he's produced two masterful albums of his own material, the public should take notice that his music is as ingenious and lovely as ever, and that most importantly, David Gates is responsible for all of his creations. When something sounds as unique and inspired as does his melodies and lyrics, there's no producer or arranger to be called in for help. Gates does it all himself, as always, and there is ultimately nothing like the real thing.

What the future promises to yield from David Gates is beyond the imagination. What is certain is that it will be intensely personal, eloquently written, and simply beautiful

phil alexander

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## Al Martino: Opening The 'Door Of The Sun,' Again

Just back from an extended engagement at Puerto Rico's El San Juan Hotel, suntanned and zestful AI Martino doesn't look at all like he's had a hard climb to the top. But his career has come a long way from a first prize on the Arthur Godfrey Talent Scouts Show, launching pad for a number of today's stars. From then on it hasn't been an easy one for this Philadelphia born Italian crooner. It began in 1952 with the re-lease of his Godfrey winning tune. "Here In My Heart." The song shot over the million mark in sales and as Martino looks back on it he says. "It was too much too soon. I simply wasn't ready for the demands of instant success.

For a time he tried to enter the construction business in California but, after his unsuccessful attempt he returned to the career he was born to follow: singing. He paid his dues for the four year hiatus by singing in clubs throughout Europe for the next seven years. gaining the experience and maturity that was missing before

Gambling \$14,000 of his own money. Martino recorded "The Exciting Voice Of Al Martino," upon his return from Europe. His gamble paid off when Al Coury of Capitol heard the record and was so impressed that he made a deal for immediate release on the label. "Coury was responsible for my comeback," Martino says. "If a guy believes in you, you can stay with the company for a long time." And that he has, with a string of hit singles including "I Love You Because," "Spanish Eyes." and "Mary In The Morning" and LPs "Summer Of '42." "I Wish You Love, AI," and "Country Style." re-corded in Nashville.

Now. Martino is back on the charts with another single. "To The Door Of The Sun." Produced and arranged by Peter DeAngelis, who has been instrumental in acquiring the rights to many of Martino's songs that were originally recorded in Italy. Martino says. "It's really a miracle. I haven't had a hit in a while and now all the elements are together and I'm back on top.

But Martino knows that there is no formula for a hit record. "With each hit record I've changed with the times. A singer should go with the tempo, seeking out top writers. You can't rest on the past. I listen to everybody — Neil Diamond, Elton everybody." Recently he invited Ringo Starr and John Lennon to his Beverly Hills home to look for new material and tinker in his private recording studio in his home.

Martino has toured nearly every country in the world. So great is his popularity in Europe that he was flown all the way to Germany just to sing one song. "Come Into My Life." at the German National Press Ball in Bonn. one of the most glittering events of the year in the German capital. Through his travels he has become some what of an



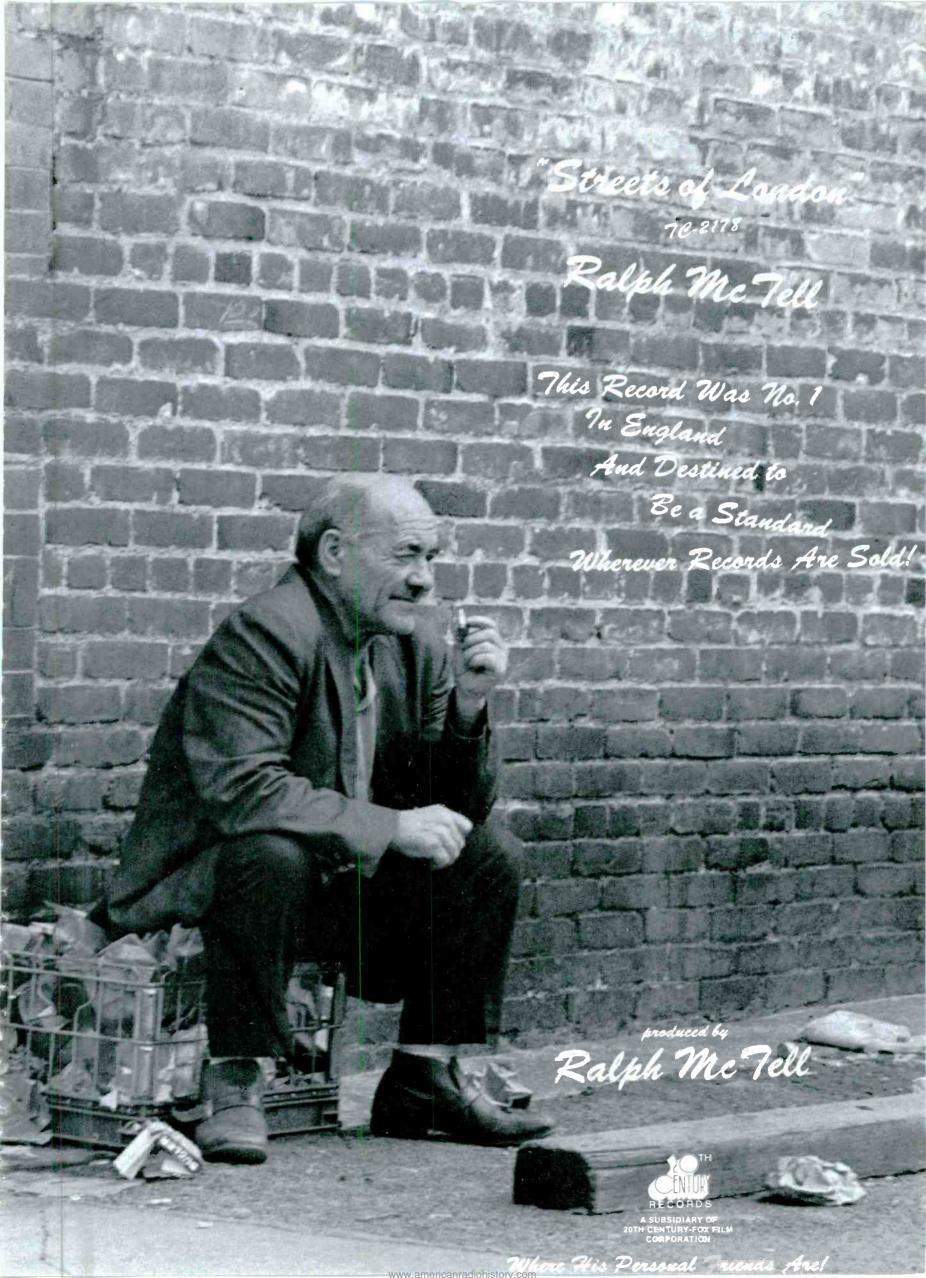
expert of foreign cooking and enjoys preparing large feasts for his dinner quests. You have to know how to cook when you're on a tour of one night stands or you don't eat." he says. "You need a good healthy meal to keep you going and when you're on stage the restaurants are open and by the time you're off, they're closed. So, I've learned to cook for myself and now include a clause in my contracts for use of kitchen facilities wherever I sing.

Between frequent engagements in Las Vegas. Martino found time in 1972 to play the key role of Johnny Fontane in "The Godfather." one of the most successful films in Hollywood's history. He found working in motion pictures was frequently a study in frustration with repeated delays and extended periods of idleness. While not ruling out film roles in the future. he is not getting carried away with himself as some singers turned actor have been prone to do

As for his recording future. Martino said. Al's (Coury) pulling all the punches now. Whenever he wants me to go to the studio, I go. We'll have another LP out soon. This one will really have something happening.

But for now. Al Martino is too excited about his new hit single to think about films or cooking. "I'm thrilled," he says. "I can't have enough." And obviously neither can his fans with "To The Door Of The Sun" at number 21 on this week's Cash Box charts. Looking like a proud father Martino says. "It's like having a baby.

david gertz



# poppicks

### JOHN DENVER (RCA JH-10239)

Thank God I'm A Country Boy (2:47) (Cherry Lane/ASCAP - Sommers)

This hand-clapping, down-home spirit lifter features a live, spontaneous Denver with fine dobro and fiddle accompaniment. Swing your partners and stomp your feet to this great chart-buster. Flip: No info. available

### TAVARES (Capitol P-4010)

My Ship (3:26) (ABC/Dunhill/One Of A Kind/BMI - D. Lambert - B. Potter)

This tight production by Michael Omartian is not only highly danceable, but is heavily-laden with some fine vocal artistry and lyrics. String and horn arrangements compliment the high-rising Tavares vocals with a bridge that assures this disk to sail ahead of the fleet. Demand for single springs from heavy disco play. Flip: No info. available

### CARL DOUGLAS BAND (20th Century TC-2179)

Blue Eyed Soul (Pt. I) (2:45) (Chappell/ASCAP - Biddu)

In this hot follow-up release to "Kung Fu Fighting" and "Dance The Kung Fu" the Douglas band demonstrates its versatility in an instrumental vein. Using full range of strings and high floating vocals, sharp horns and pulsating piano work (all arranged by Gerry Shury) this is a dynamic love theme. Smooth production in all respects. Flip: No info. available.

### PAUL DAVIS (Bank B717)

Make Her My Baby (2:47) (Web IV/BMI - P. Davis)

Written and produced by Paul, this country-inspired disk is an ode to happy springtime pursuits of elusive lovelies, truck stop love affairs and what a great American pasttime that is! With floating harmonies in its soothing break, this will be a super-mover as the snows melt and everyone moves out in the sunshine. A fine production, with tasteful non-pretentious pedal steel. Flip: Can't Get Back To Alabama.

### SYL JOHNSON (Hi SN-2285-D)

Take Me To The River (3:00) (Jec/Al Green/BMI — A. Green — M. Hodges)

Al Green's great tune, combined with Willie Mitchell's production skills are perfect mates for Syl's charming voice. Ms. Johnson delivers a sensuous, fluid, yet forceful performance. Keep a sharp eye out for this one, definitely bound for the stratosphere of the top chart positions. Flip: No info. available.

### PAT UPTON (BCA JH-10231)

This Time (2:53) (Dunbar/BMI - R. Burns - B. Knight)

Formerly lead singer of the Spiral Staircase, Pat Upton has a strong bid for a monster with this rocking, lyrical production featuring tight orchestration, background vocals and great harmony. Strings and Upton's winning voice make this one hot, a definite chart-topper. Flip: No info. available.

### LEA ROBERTS (United Artists UA-XW626-X)

All Right Now (3:00) (Irving/BMI - P. Rogers - A. Fraser)

Sweet and sassy, funky-pretty! Lea delivers a dynamic rendition of a hot rocker that lends itself perfectly to fine lead guitar work, bass tracks, and a crescendo of horns arranged by Chicago's Jim Pankow. Watch out for the synthesizer! It ushers in a finale that'll untie your dancin' shoes. Flip: No info. available

### THE MOB (Private Stock PSR 45016)

Rock And Roller (3:18) (Fox Fanfare/Double Diamond/BMI - C. Bond)

Despite the expectations its title might arouse, this disk opens up with a soft, mellow piano vocal, then goes crazy with punching rhythms, horns, get-down harmonies and tremendous lyrics. With a hook combining the best of boogie and beauty, this has to be a number 1 contender. Flip: No info. available.

### ANN PEEBLES (Hi 5N-2284-D)

Beware (3:00) (Jec/BMI - E. Randle - D. Carter)

Soulful songstress Peebles socks it to all the folks with a well-sung caveat soaring above a fine Willie Mitchell production, dynamic organ and shufflin' rhythm and horn tracks. Sure to sparkle all over your mind and soul. Flip: No info. available.

### BETTY WRIGHT (Alston 3713)

Where Is The Love (2:45) (Sherlyn/BMI - H. W. Casey - R. Finch - W. Clarke - B. Wright)

An uptempo, sensational vocal output by Betty, with notables being tight rhythm guitar work, solid drums, and a fine union of voices. Terrific horn section. Promises to be a prime mover in the weeks to come. This version shortened for AM play. Flip: No info. available

### PERSUADERS (Atco 45-7012)

Stay With Me (2:45) (Cookie Box/Mom Bell/Cotillion/BMI - P. Hurrt -A. Bell)

With its full-bodied, sensitive orchestration and arrangement by Tony Bell, the Persuaders give us a fine performance of this Hurrt-Bell love song. Soothing, sexy sax solo and vocal elegance make this one a sure chart-topper. Flip: I've Been Through This Before.

### GORDON LIGHTFOOT (Reprise RPS-1328)

Rainy Day People (2:43) (Moose/CAPAC - G. Lightfoot)

Lightfoot has an incredible gift for relating mood and poignancy with the simplest of metaphor and arrangement. As usual, this track features some gorgeous picking and warm orchestration. Perfect for sunny days and rainy day reflections: a song for lovers. Flip: No info. available.

### FALLEN ANGELS (Arista AS 0113)

Just Like Romeo and Juliet (2:37) (Jobete/ASCAP/Stone Agate/BMI - F. Gorman -R. Hamilton)

After a lightning-quick guitar/synthesizer piano intro, Fallen Angels deliver a fresh, inspired performance of a classic sixties smash. Jack Richardson's tasteful production lends a new insight into how to make a great tune even greater. Oldies resurgence aside, this one falls on eager neophytic ears and sounds great to the oldies among us. Destined to be an anthem of the airwaves in every market. Get on it, P.D.'s! Flip: No info. available.

### MARK LINDSAY (Columbia 3-10114)

Photograph (3:15) (Sheliac/BMI - S. Flint)

Mark's voice is as moving as ever in this personal history of love and fond memory. Production shines through with tasteful guitar and synthesizer tracks. Bound to "raid" the playlist of everybody's local AM. Flip: No info. available.

### LES McCANN (Atlantic 45-3253)

When It's Over (3:50) (Shayler/BMI — J. Mayer — B. Barnes — J. Lynn) Oooh, that man sings so sweet! Les somehow finds deep, secret places inside that have never been explored before. McCann's versatility in all areas of the business is well documented, and this disk strikes straight at the heart of his artistry. Beautiful and gold-bound. Flip: No info. available.

### SPARKS (Island IS-023-A)

Achoo (2:58) (Ackee/ASCAP - R. Mael)

This bouncy, fast-moving disk, with its ingenious lyrics and brilliant production marks a high point for this popular British group. Gesundheit! GesundHIT! Sure to skyrocket. Flip: Something For The Girl With Everything.

### BRENTON WOOD (Warner Bros. WBS-8079)

Rainin' Love (You Gotta Feel It) (2:33) (Little Peanut/ASCAP - Graham - Glaser -Todd - Smith - Winn)

Don't fight it, just let it happen!" implores Brenton. With its funky clavinet and soulful guitar licks acting as a perfect base for Wood's great interpretive voice, P.D.'s will be glad that Brenton is rainin' all over the airwaves. A tasty and appealing offering. Flip: No info, available.

### GROVER WASHINGTON, JR. (Kudu KU-924F)

Mister Magic (3:19) (Antisia/ASCAP — R. MacDonald — W. Salter) Producer: The impeccable Creed Taylor. There's so much to say about the fine sax work, jazzy flavor, solid guitar work and moving rhythm tracks in this single that I'll be emphatic and concise. Pick up your ears and do it with it! A totally mellow, shuffling instrumental that will permeate the corners of everybody's central nervous system. You can't keep still! Hello, out there in radioland, get with this one! Flip: No info. available.

### KRAFTWERK (Vertigo VE-203)

Autobahn (3:27) (Intersong - USA/ASCAP - R. Hutter - F. Schneider)

Ethereal, inspired and well conceived, Kraftwerk relates through electronic wizardry and soaring synthesizer tracks the moody feeling of motoring along the road. Better still if you sprechen Deutsch, as the few tastes of lyrics, as are the band members, are from der Vaterland. Lovely and interesting. Flip: No info. available

### ROGER WILLIAMS (MCA-40373)

Theme From "The Young And The Restless" (Screen Gems-Columbia/BMI — B. DeVorzon — P. Botkin Jr.)

In this haunting, thoughtful essay from the television series, Roger Williams lends his unique plano technique to a fine Snuff Garrett production with orchestrations by Stephen Dorff. Disk is released from William's MCA LP "I Honestly Love You." Flip: No info. available.

### SKY KING (Columbia 3-10115)

Makes Me Feel So Good (3:01) (Flying Crown/ASCAP - C. Brubeck)

From its funky, jazzy piano intro and sliding into an easy-riding dixie feeling, Sky King has captured a tight, spiritual instrumental and liquid vocals on this disk. It feels, indeed, so good! Flip: No info, available

### SKYBAND (RCA PB-10218)

Bank! Ooh! Ya Got Me! (2:56) (Yellow Dog/ASCAP - Beckett - Kipner - Pantry -Cotton)

From the opening violin/guitar licks into a high-energy rhythm mood setter, Skyband explodes with musicianship and lyrics that are more than catchy or witty. They represent rock and roll creativity at its finest. Outstanding violin and lead work make this great production a top ten AM smash prospect. This is a must. Flip: Cold Light Of Day.

### DENIS BRYANT (DiscReet DSS 1323)

Soul Man (2:58) (Pronto/East Memphis/BMI — I. Hayes)

Denis has taken this classic Isaac Hayes tune, added a distinctive, sense-tickling guitar lick and dynamic vocal, and taken it three steps further in the process. Horn and background vocals arranged by Chris Bond. Watch out for this one to jump out of the discos and onto your daughter's turntable. Flip: No info. available.

GUY THOMAS (RCA JH-10192) Rainbow (3:24) (N.Y. Times/Sona/BMI — G. Thomas)

A soft-spoken guitar/vocal intro leads into a union of voices and fine slide guitar track, plus a foot-tapping beat that compliments the easy, soothing feeling of Thomas' special lyric sensitivity. There's a pot of gold at the end of this rainbow. Flip: No info. available.

### RICHARD TORRANCE & EUREKA (Shelter SR-40374)

Don't Let Me Down Again (2:31) (Donna Marta/Pogo Logo/Buckingham Nixs/ASCAP L. Buckingham)

From Torrance's "Belle Of The Ball" LP, this hard-driving rocker features sensational rhythm, synthesizer and vocal tracks, not to mention harmonies that will make your neighbors upstairs ask you to turn your stereo Up! Torrance and Eureka have something very exciting going on here. Get on it! Flip: No info. available

# cash box/talent on stage

## **Tower Of Power**

L.A It was all a little Roy a Friday night on the rain pelting down on patrons down the block to await the newly re-opened Diana One of tages Dieon glittering off of slick side-Diana One of tages Dieon glittering off of slick side-Diana One of tages Dieon glittering off of slick side-Diana One of tages Dieon glittering off of slick side-Diana One of tages Dieon glittering off of slick side-the entire population the entire population the sterie tage this work mically takes he traffic jammed up even ARAHETAINING ROY WEEK mically taken "Back To Oakland" Where contineer with the service of the s

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pertoire of ingeniously-conceived horn arrangements that have earned Tower the well-deserved label of the world's tightest ensemble. Each member of the ten-man group is a virtuoso, making the most difficult of passages and rhythms seem so effortless. Together, Tower represents a peculiar sect of musicality that no other group has yet to copy. It is rare that ten such people find themselves on stage in grasp of such total communication, and one seems wellassured that wherever their travels take them, the world will be better off for having tasted the sweet taste of East Bay Grease.

Tower now features a new lead singer, Hubert Tubbs, who replaces Lenny

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Year.

th the high quality of mance, it was only fitting to special guest star the calibre of ina Trask

Diana proved her vocal versatility to an audience that had come to see Clark. She can really belt out a tune as she did on her rousing medley of standards that ncluded "Release Me," "Memphis," Your Cheatin' Heart," and "Stand By included Your Man," or her latest hit, "Oh Boy, and a moment later deliver the most tender, emotion-packed and believable vocal performance you can imagine as she demonstrated with her version of the recent country hit, "Country Bumpkin' which, in my opinion qualt to be the definitive version of that song

Ms. Trask's set, although too short (35 minutes), was very impressive and judging from the audience reaction, she will be a household name in music before too long b.b.

### **Roxy Music Babe Ruth**

ACADEMY OF MUSIC, NYC - As Roxy Music's founding member and fastest talker Bryan Ferry once explained that the aim of the group was to capture a sound that was totally unique on the music scene. To his credit, the Atco group, with four albums under their belt and three American tours to their credit. remain a sextet of ever increasing popularity who totally defy comparison Forging a sound that combines a calculated irony between their lyrics and presentation, Roxy Music exhibit a rare quality of flash bolstered by an incisive undercurrent of technical prowess

The focus of the group is undeniably Bryan Ferry. Dressed in a black dinner jacket, bow tie, and brylcreamed hair, he paints as perplexing and imposing a figure as you're likely to find. Snapping his fingers to a fiercely syncopated beat and strutting from his microphone to a piano, he occasionally heightens the tension of the music with some well placed ostinato runs.

Ferry's main foil is reedman Andrew Mackav. Dressed in a kelly green spacesuit and sporting a greased DA looking like a hybrid of Hawkwind and Sha-Na-Na, he plows through some descending saxophone and oboe runs

cliches when Tower opens up with their distinctive brand of Bay Area funk is anybody's guess; the point is that from the opening bars of "Oakland Stroke," the tightly-packed Roxy crowd seemed to be on the verge of making the walls bulge. There is not enough room in any venue now known on the concert circuit for the Tower, and it is shameful that anyone has to remain seated to listen to the band.

Tower of Power recently returned from a European tour as part of the Warner Bros. Music Show, and what they did to the collective continental cool must have been as devastating as a blitzkrieg. In terms of their L.A. performance, they remained fluid beyond belief, packing into one hour's worth of music their well-known "What Is Hip?" You're Still A Young Man," and a re-

which quicken the pulse of the music. John Wetton's bass and Paul Thompson's powerhouse drumming provide the bottom to the sound while Eddie Jobson's synthesized crosscurrents and Phil Manzanera's physical style of guitar-ing punctuate the thick blanket of swirl-

ing sounds and add the color. Ferry is a total showman, singing in a voice that is wistful and sardonic. He exudes an air of divinity during numbers like "Mother Of Pearl" and "Song For Europe," but will change the mood with a graceful pirouette or an Elvis-like twist and split step during a lighthearted romp through "If It Takes All Night" or "All I Want Is You.

The audience at the Roxy show was more sophisticated than the crowd which usually frequents the academy, reflecting the appeal generated by the group With Ferry's vocal capabilities and Roxy's masterful musicianship. the group looks certain to duplicate their European success here.

Opening the show was Capitol's Babe Ruth who won favorable audience reaction through the energetic performance by lead singer Jenny Haan.

Williams, who is off to pursue solo interests. Lenny Pickett, the tall, curlyand debonair saxophonist haired supreme of the group, is someone to watch our for in the future. His tone, and incredibly developed breathing enabled him to hold a sweet high note for an indeterminate amount of time, after which he performed some high-stepping antics in a white European tuxedo that not only pleased the crowd, but gave the impression of a distinguished diplomat gone berserk. His showmanship and intelligence are the high point of the Tower show. Also noteworthy, as always, was Emilio Castillo's brilliant sax playing and vocalizing. "Urban Renewal," the band's latest recording, is only a small indication of how the group gets off on stage. If you weren't there, you missed something really incredible. p.a.

## **Eddie Kendricks**

THE TOTAL EXPERIENCE, L.A. Tamla-Motown recording artist Eddie Kendricks gave a rousing performance to a packed Experience crowd who lavished the soulful songster with en-thusiastic applause time after time during the set. Kendricks, whose latest LP is entitled "For You," slid through a tightlywoven, super-professional set that included his hit "Keep On Truckin", "Shoe-Shine Boy," as well as "Some "Some thing" by the Beatles. "Behind Closed Doors," "Tell Her Love Has Felt The Need," the classic "Get Ready" and "I'm Gonna Make You Love Me.

Kendricks backup ensemble included a dazzling vocal duo, consisting of Shelly Williams and Denny McCormick. The Kendricks band features an array of superlative musicians, including Marty Wash, Roderick Chandler, Muriel Jones. Eddy Willis and Jules Vocal. Kendricks' dynamic delivery and resonance assure him a prominent force in the business for years to come. A fine evening of beautiful music.

### Eric Burdon Jimmy Witherspoon

THE ROXY-Eric Burdon is back with a hot album on Capitol Records entitled "Sun Secrets," and if his performance at the Roxy on Feb. 28 was any indication he has a hot, hot stage act to bring that new sound to his audience. What Burdon has created in the Eric Burdon Band is a unique blend of heavy metal pyrotechniques and those old familiar Burdon blues-based roots. His touring outfit includes guitarists Aalon and Snuffy Walden, bassist Greg Brown, drummer Alvin Taylor, and piano player Rabbit (formerly with the Free off-shoots Kossof, Kirke, and Tetsu ... the latter two with Bad Co. and Faces respectively).

The performance was made up primarily of selections from "Sun Secrets" including his lengthy reworked versions of Animals' hits "Don't Let Me Be Misunderstood" and "When I Was Young," as well as Johnny Cash's "Ring Of Fire." The latter was highlighted by some Burdon antics including a tamourine encircled by a series of lit incense sticks. To the audience's delight, the set's pivotal number was a reworked version of "House Of The Rising Sun" not to be found on the band's LP. Using echoplex mike setups, and leaping about the stage frantically throughout the set, Burdon created the state of frenzy which he was after, and which his band is so well geared to sustain.

Jimmy Witherspoon, whose new LP on Capitol is called "Love Is A Five Letter Word," and who is also handled by Far Out Productions (who handle Burton), opened the show. His entrance onto the stage saw him with the two striking models who appear on the album cover at his arms, while he tore into the album's title track. He followed this with a solid blues set, alternating between album cuts and standard blues tunes like Stormy Monday." A veteran performer of 30 years, he carried himself off with style. The show, from start to finish, was broadcast over KMET-FM in a quad simulcast

p.a.

### John Mayall **Dog Soldier**

BOTTOM LINE, NYC - The much anticipated New York debut by UA quintet Dog Soldier, met the expectations of an SBO crowd at the Bottom Line and hinted at a greater potential which can only be realized after the group logs more time on the road.

With a lineage which reads like an anthology of British blues, the members of the group are all seasoned veterans with credits which include John Mayall's Bluesbreakers, the Art Woods Band, Hemlock, Colin Blunstone and Savoy Brown

The talented conglomerate is led by drummer Keef Harley, who with bassist Paul Bliss and keyboardman Mel Simpson, provided a heavy, pulsating bedrock rhythm upon which the guitars of Miller Anderson and Derek Griffiths tempered and energized the attack. The group is aggressive and uncompromising at this early stage of their development and as such, are still defining and sharpening their intrinsic strengths. At the forefront of these are the band's three part harmonies which were effective but used sparingly. Also impressive was the interplay between guitars. Griffiths has a style which is tasteful and restrained as opposed to Anderson's more extroverted approach

ABC artist John Mayall who neadlined the show, was recently reviewed here.

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KEEP ON RUNNIN BLACK HEAT Atlantic - SD 18128 Produced by Jamm

SOLONG

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YESTERDAYS

BLACK HEAT

SO LONG HARRY TRUMAN DANNY O'KEEFE Atlantic SD 18125 Produced by John Boylan

1000

MEL TORMÉ LIVE AT THE MAISONETTE MEL TORMÉ Atlantic SD 18129 Produced by Michael Cox MEL TORME **I NEED SOME MONEY.** EDDIE HARRIS Atlantic SD 1669 Produced by Geoffrey Haslam EDDIE HARRIS NEED SOME MONEY

WELCOME TO MY NIGHTMARE ALICE COOPER Atlantic SD 18130 Produced by Bob Ezrin

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ALICE COOPER

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# The new release from Atlantic 25 Atco.

W @ 1975 Atlantic Recording O A Warner Communications Comp

# cashbox/album reviews

### TOMMY – Movie Soundtrack – Polydor PD 29502 – Producers: Pete Townshend, Ken Russell, Gus Dudgeon

Who fans rejoice. This sensational double package soundtrack of the film version of Tommy is sensational. Loaded with extras including Ann-Margret. Oliver Reed, Elton John, Eric Clapton, Jack Nicholson, Tina Turner, plus The Who, this is not to be missed. All of the excitement and fun is left intact from the original version of the world's premiere rock-opera, plus five new tunes by the Who that weren't on the original. A sure chart topper.

### PUT IT WHERE YOU WANT IT – Average White Band – MCA MCA 475 – Producers: Average White Band and Robin Turner

A fantastic repackage of AWB's first LP with the addition of one tune, "How Can You Go Home." All the soul and funk of their previous number one LP is included from this Scottish soul sextet. The vocals of lead singer Hamish Stuart are dynamic, to say the least. Of the eight cuts, our favorites are The World Has Music." "Show Your Hand" (the title of the original release, and "Back In '67." We feel it's headed for top 10 status.

### DUIT ON MON DEI – Harry Nilsson – RCA APL1-0817 – Producer: Harry Nilsson

The inimitable Schmilsson is back again with another collection of tunes that tell it like it is in Harry's own zany way. Backed by a barrage of heavies including Ringo Starr, Dr. John, Jesse Ed Davis, Klaus Voorman, Bobby Keys, Danny Kootch, and Jim Keltner, this record will definitely not disappoint Nilsson fans. Besides the new single "Kojak Columbo," we dig "Easier For Me" with a beautiful orchestral arrangement by Jim Price, "Salmon Falls," reggae inspired "Turn Out The Light," and "What's Your Sign."

### MORE AMERICAN GRAFFITI – MCA MCA-2-8007 – Producer: Terry Brown

A two record set of pop classics from the '60's inspired by the film and soundtrack "American Graffiti," this package contains some of the all time classics of the era. With introductions by who else but Wolfman Jack, this set contains such oldies as "Teenager In Love" by Dion & The Belmonts, "Stagger Lee" by Lloyd Price, "Louie, Louie" by The Kingsmen, "Locomotion" by Little Eva, "Will You Still Love Me Tomorrow" by The Shirelles, and "Duke Of Earl" by Gene Chandler. None of these tracks were on the original motion picutre soundtrack except "Gee" by the Crows.

### JOURNEY – Journey – Columbia PC 33388 – Producer: Roy Halee

A dynamic premiere LP for this group lead by former Santana member Gregg Rolie. Rolie was a major force behind the early Santana works and again emerges with the power and energy of his earlier credit. The album contains eight high energy tracks; three instrumentals with dynamic guitar work by Neal Schon. With production credit to the man who produced Simon & Garfunkel, this album should be a chart topper.

### TWO SIDES OF THE MOON – Keith Moon – MCA MCA-2136 – Producers: Skip Taylor, John Stronach

The Who's zany drummer is loose again on his first solo venture doing tracks penned by many friends including John Lennon, Harry Nilsson, and Pete Townshend. A host of fine musicians aid Moon including Jesse Ed Davis, Ringo Starr, Joe Walsh, Klaus Voorman, and Harry Nilsson. Top tracks are "Don't Worry Baby." "One Night Stand," "Back Door Sally," "In My Life," and "Together." You'll really get behind the album jacket, too.





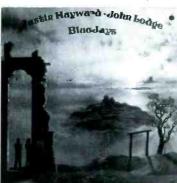








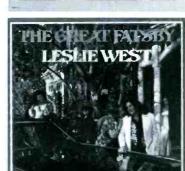


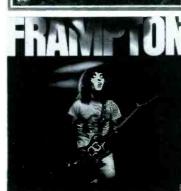












### BLUE JAYS – Justin Hayward and John Lodge – Threshold THS 14 – Producer: Tony Clarke

All of the haunting and majestic melodies and lyrics of the Moody Blues are brought to record again by these two ex-guitarists of the band. Beautiful orchestral arrangements, conducted by Peter Knight, highlight many of the tunes. Our favorites are "This Morning," "Nights, Winters, Years." "I Dreamed Last Night," and "Who Are You Now." This album is really a treat and will certainly pick up where the Moodies left off — on top.

### LOU REED LIVE - Lou Reed - RCA APL1-0959 - Producer: Steve Katz

Recorded live at New York's Academy of Music, this rocking package features six of Reed's biggest hits: "Walk On The Wild Side," "I'm Waiting For The Man," "Vicious." "Satellite Of Love," "Oh, Jim," and "Sad Song." This disk captures all of the dynamic talent of Lou Reed on stage. Featured is some fantastic guitar work by Dick Wagner and Steve Hunter. A superb live LP which should firmly establish Reed as one of the greats.

### FEEL LIKE MAKIN' LOVE – Roberta Flack – Atlantic SD 18131 – Producer: Rubina Flake

The superb voice of Grammy winner Roberta Flack is back on record with this great release of nine beautiful love songs highlighted by the title track "Feel Like Makin" Love." Roberta Flack is fast becoming a legend in her own time as this disc follows up her previous chart toppers. We don't have any favorites because they're all great. No doubt that this will be top 10 material.

### SWITCH – Golden Earring – MCA MCA-2139 – Producers: Golden Earring

Another smash disc from this heavy metal band from Holland. Tight vocal harmonies and excellent musicianship highlight this follow-up to their first top album. Heavy FM airplay is undoubtable for this one. Of the eight selections on this record we especially like "Intro/Plus Minus Absurdio." "The Switch." and the current single "Kill Me (Ce Soir)." We predict to be hearing a lot of this group in the future.

### THE GREAT FATSBY – Leslie West – Phantom BLP1-0954 – Producers: Leslie West, Bob d'Orleans

Ex-mountain guitarist West has put together an incredible collection of material for this solo venture. His lightning guitar work and dymanic vocals carry this album to unbelievable listening heights. With the help of friends including Mick Jagger, making a rare appearance on guitar, and Corky Laing, the disc is highlighted by West's versions of "House Of The Rising Sun," "Honky Tonk Women," and a tune penned by West, Jagger, Richard and Laing called "High Roller."

### FRAMPTON – Peter Frampton – A&M SP-5412 – Producer: Peter Frampton

Guitarist Frampton has put into eleven tracks a variety of moods to deliver an album so complete as to think it was recorded by more people than just him. The versatile English guitarist takes us from soft instrumentals like "Penny For Your Thoughts," to all out rockers like "Fanfare." Other top tracks include "Day's Dawning," and "Baby, I Love Your Way." A top pick.

# cashbox/album reviews

# poppicks

### IN THE LEVEL — Status Quo — Capitol ST-11381 — Producer: Status Quo

One of the top English bands to emerge in the seventies has another top LP in this package. This album is what rock and roll is all about. Dynamite guitar work shines in tracks like "Little Lady," "I Saw The Light," "Down Down," and their version of the Chuck Berry classic "Bye Bye Johnny." Softer moments on the LP are found in "Where I Am." This will establish Status Quo as one of the hottest bands around.

## A COWBOY AFRAID OF HORSES - Lobo - Big Tree BT 89505

Lobo has proven time and again that he's as capable a performer as he is a songwriter and this LP goes even further in establishing the credibility of Lobo as a major talent. His story telling ability is a most important factor in his songs and the musical direction he takes them in is suited to the material perfectly. Particularly enjoyable selections from this LP include "Would I Still Have You," "Something To See Me Through," "Don't Tell Me Goodnight" and the beautiful title track.

### WENDY WALDMAN – Wendy Waldman – Warner Bros. BS 2859 – Producer: Nick Venet

Wendy Waldman continues to improve her craft and in so doing is establishing legions of fans wherever she plays. Her material is perceptive and witty, though she deals with sensitive subjects as well as any performer twice her age. Her songs are carefully chosen pieces of fact and dream interwoven very skillfully. We particularly enjoy "Listen To Your Own Heart," "Constant Companion." "Green Rocky Road" and "Racing Boat." The element of genius is here and it's exciting to watch it grow.

## CRIME OF THE CENTURY – Supertramp – A&M SP 3647 – Producer: Ken Scott

A Grammy nomination in any category is worthy of mention and this Supertramp LP is worthy of a number of accolades. The music is tremendous with surging textures and moods filling the various tracks with excitement. The group's careful attention to the crucial factors of arranging and production have paid handsome dividends on this record. We particularly like the tracks "If Everyone Was Listening," "Crime Of The Century," "School" and "Dreamer."

### THE HOTEL ORCHESTRA – The Hotel Orchestra – Pye PYE 12106 – Producer: Andre Perry

A real treat of authentic 50's dance band music, this package comes complete with dance lessons on the back cover. A touch of synthesizer adds a great touch to such classics as "In The Mood," "Caravan," "Moon Ray," and "Tuxedo Junction." You'll be doing dips in no time when this platter hits the turntable. An absolute must for marathon dance enthusiasts.

### NOTHIN FANCY - Heartwood - GRC GA 10008 - Producer: Paul Hornsby

This first release cooks with country funk for the GRC group. These guys are off to a great start with exceptionally tight harmonies and some dynamite steel guitar playing by Joe McGlohon. A touch of sax and synthesizer add a touch of jazz to "Satan and Savior." Other great tracks are "Lover And A Friend," "Rock 'N Roll Range," and "Guaranteed To Win," just what this album will do.

























### SUICIDE SAL – Maggie Bell – Swan Song SS 8412 – Producer: Mark London

Ten dynamic tracks from the most prominent female vocalist to come along since Janis Joplin. A superb follow-up to her first smash LP. Her powerfully delivered vocals are better than ever and shine on tunes like "Suicide Sal," "What You Get," "In My Life," and "It's Been So Long." This Scotch lass will be high on the charts with this great release.

### KEEP ON RUNNIN' – Black Heat – Atlantic SD 18128 – Producer: Jimmy Douglass

This is the third dynamite LP for this seven man soul group. Tight musical arrangements and impeccable harmonies with most lead vocals by bassist Naamon (Chip) Jones ring through on "Questions and Conclusions," the Beatles "Drive My Car," "Last Dance," and the title track "Keep On Runnin." The dynamics and arrangements that permeate the creativity of each track are indications of what the band is capable of — total domination of the scene.

## MACON TRACKS – Grinderswitch – Capricorn CP 0150 – Producer: Paul Hornsby

The Capricorn dynasty continues to build as evidenced by this sensational new home grown Grinderswitch LP, properly entitled "Macon Tracks." The raw roots energy the group has always posessed is clearly present and never stops though there are some interesting musical twists. We're really enthusiastic about the band's selective use of arrangement and controlled dynamics to bring their tunes home. We dig "The Best I Can," "Get It While It's Hot" and "Put It All In Today."

### ELLIOT LURIE – Elliot Lurie – Epic KE 33337 – Producer: David Kershenbaum

To those of you unfamiliar with the name Elliot Lurie let us refresh your memory by telling you he was the lead singer on the #1 hit "Brandy" by Looking Glass. This, his first solo effort, demonstrates his ability to stand out on his own and take a shot at the elusive dream of stardom. He's got the voice and the material on this album is well chosen to showcase his ability. We really like "(Disco) Where You Gonna Go," "Just Another Music Man" and "Blue Lady."

### HAPPY TRAILS TO YOU – Roy Rogers – 20th Century T-467 – Producer: Snuff Garrett

Would you believe that this is the first time that "Happy Trails" has been available on record? You bet your silver bullets it is! Roy sings twelve cowboy classics including "Cowboy Heaven," "Hoppy, Gene and Me," "Happy Trails," and a medley of movie trail songs. Nostalgia buffs will delight to see the collage of photos inside with Gabby Hayes, Dale, Trigger and Bullet. Roy still sounds great.

## SHADOWBOXING – Joe Droukas – Southwind SWS 6400 – Producer: Eddie Germano

The wild world of Joe Droukas and his music comes to life again via his new Southwind LP which is a collage of thoughts and ideas typical of the Droukas direction. The music is solid ranging from good rock to sweet roll and the song selection is balanced. Droukas' vocals are compelling and the arrangement and dynamics are excellent. Exceptional cuts from this record include "Writing On The Wall," "The Sweetest One," "Tailfeather" and "Shadowboxing (In The Rain)."

# cashbox R&Bnews report

# cashbox/album reviews

# r&b ingredients

ABC recording group The Dramatics stopped up at the Cash Box L.A. office to talk about their new LP "Hit The Jackpot" and set the record straight concerning another group touring under the same name, composed of former Dramatics members. No chance that the latter will "Hit the Jackpot" Atlantic recording artist Major Harris also visited this past week to give us a listen to his recently released LP "My Way. Harris, formerly with the Delphonics, has released a single from the disk, "Love Won't Let Me Wait," which is on the Cash Box r&b charts this week at number 69 Bob Crewe and Denny Randell are finishing up the new Disco Tex & the Sex-O-Lettes album on the Chelsea label. Joining in the party style atmosphere are Freddy Cannon and Jerry (Sugarloaf) Corbetta ... Barry White along with Love Unlimited and the Love Unlimited Orchestra kicked off the fund raising efforts of The West Coast National Youth Movement at L.A.'s Shubert Theatre last Monday. Celebrities included Al Wilson, Good Times star John Amos, Mannix star Gail Fisher, George Foreman, "Mr. Needlepoint" Rosie Grier, and L.A. mayor Tom Bradley Flora Purim, Milestone Records' singer. gave a concert at Terminal Island Federal Correctional Institution in Flora Purim, Milestone San Pedro, Ca. last Sunday hosted by "Cannonball" Adderley. Ms. Purim is currently serving a sentence herself on a 1971 drug charge. ABC group the Crusaders were toasted by members of the Average White Band backstage after a recent SRO concert at New York's Carnegue Hall. "Southern Comfort" anyone .... On a recent tour of Japan. Stevie Wonder told a press conference that one of the reasons he was in Japan



AWB and Crusaders Partying was "to feel" Japanese snowflakes after being so impressed with Isao Tomita's album. 'Snowflakes Are Dancing." which features the music of Debussy played electronical-Casablanca artist Gloria Scott, whose latest single "Just As Long As We're Together" was produced by **Barry White**, was in L.A. to tape **Don Cornelius** Soul Train More Latimore," is followed by the mid-March single release "Keep The Home Fire Burning" from the forthcoming "Latimore III" LP, produced by Steve Alaimo Kahka Kahn of Rufus will be posing nude in a lucite bathtub filled with cream for the centerfold of the magazine by the same name. Sugar anyone ... Capitol recording artists Tavares will appear on The Dinah Shore Show on CBS on Mar. 21... Little Beaver is releasing another single off his "Party Down" LP. "Let The Good Times Roll Everybody" follows his current release "Party Down" all on Cat Records ... Bobby "Blue" Bland and B. B. King have both received their first gold LP's in over 25 years of recording for their live studio recording of "Bobby Bland & B. B. King: Together For The First Time," on ABC Records. No reason to sing the blues anymore Sherlyn of T. K. Productions in Hialeah, Fla. is on her way to becoming one of the top r&b publishers in the world, publishing all of TK's new single releases. . Minnie Riperton is currently in the studio finishing her latest LP due for release to coincide with her April-May tour david gertz

## Holloway LP Via GRC

ATLANTA - Loleatta Holloway General Recording Corp. artist (Aware label), has been in the studio finishing an album, produced by Floyd Smith.

Her current, fast-climbing, chart single, "Cry To Me." was penned by Sam Dees, writer for Moonsong Music Publishing Co., a division of GRC's Thevis Music Group. Loleatta's album, "Cry To Me," which is a rush March release, will contain four additional tunes by Dees: "I Know Where You're Coming From," "The Show Must Go On," "The World Don't Owe You Nothing," and Help Me My Lord.



## **Barrett Strong To Capitol**

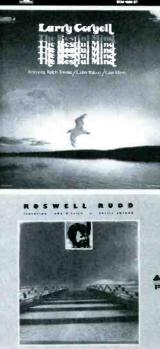
HOLLYWOOD - Capitol Records has signed Barrett Strong to an exclusive long-term recording contract, it was announced today by AI Coury, senior vice president, a&r/promotion/artist development

Negotiating the agreement for the Grammy Award-winning singer-songwriter were managers Ron Strasner and Cholly Bassoline of Ron Strasner As-sociates, together with Capitol's Coury and Larkin Arnold, general manager

Strong's initial album for the label is titled "Stronghold" and features original tunes penned by the artist and co-writer Billy Always. Strong also produced the LP, which is due for April release.

A veteran on the music scene, Strong achieved his first hit record with the nowclassic "Money," which he sang in the early sixties for the then-fledging Motown organization. Since then he has added to his long list of credits songs like "I Heard It Through The Grapevine," "Cloud Nine." "Psychedelic Shock," "I "Cloud Nine." "Psychedelic Shock," "I Wish It Would Rain," "Just My Imagination," and "Smiling Faces," not to mention his 1972 Grammy Award for the Temptations' "Papa Was A Rolling Stone

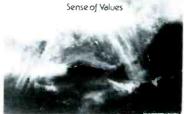












# jazz picks

PIANO IMPROVISATIONS - VOL. II - Chick Corea – ECM 1020ST

This second volume of Corea's solo piano improvisations follows hard on the heels of Return to Forever's "No Mystery." "PI" has been available for several years as an import, but it is now readily available in the U.S. It is interesting to compare "Mystery" and "PI," in light of Corea's re-cent popularization. "PI" is an exquisite tour de force of piano performance and composition. Powerful and weighty at certain moments, it is also fragile and light at others. Corea's acoustic piano work forms the foundation of his musical legacy.

### THE RESTFUL MIND - Larry Coryell - Vanguard VSD 79353

This is Larry Coryell's best album since "Spaces." As the title indicates, the music is re-laxed, acoustic and very lyrical. Coryell is joined by Oregon members Ralph Towner on guitar. Colin Wolcott on tabla and congas, and Glenn Moore on bass. Coryell plays a stereo guitar and the bulk of the work consists of two extraordinary improvisations on pieces by Robert De Visee Menuet II" and "Sarabande." This record will introduce younger fans attracted to Coryell through the 11th House to the more delicate moments of his art.

### FLEXIBLE FLYER - Roswell Rudd - Arista -AL 1006

Roswell Rudd's two new LP's should be played together, for while "The Numatik Swing Band" demonstrates his compositional and performing talents with a concert jazz orchestra, "Flexible Flyer" shows Rudd's work in a small ensemble. Michel Legrand's "What Are You Doing The Rest Of Your Life?" spotlights the voice of Sheila Jordan. Ms. Jordan's haunting, guarter-tonal flights pierce the listener to the quick. Watch Rudd's comp work on the intro and the head. The quintet is also composed of Hod O'Brien, Avild Anderson, and Barry Altschul.

### HUES - Sam Rivers - Impulse - HSD 9302

This record is an interesting follow-up to Crystals." Rivers appears here in a series of trio performances recorded between 1971 and 1973 with Cecil McBee, Richard Davis, Avild Anderson, Norman Connors, Warren Smith and Barry Altschul. The interesting juxtapositioning of large orchestral work and small ensemble performances provides an insight into the ideas motivating Rivers conception of music. This LP is pleasantly surprising because of its easy accessibility. As the title suggests, the compositions are multi-colored, modal musical excursions

### FAST LAST - Lester Bowie - Muse - 50555

A leader of the Association for the Advance-ment of Creative Music and a co-founder of the Art Ensemble of Chicago, Lester Bowie is one of the few avant gardists of the '60's who is continuing to perform exciting music. In many ways, this LP reminds one of the early JCOA outings in that the music is a structural combination of freeblown, modal (for the most part) voices. The meaning of each part only emerges from the interaction of the whole. Check out the boppish, rhythmic off-beat breaks on "Banana Whistle

### SENSE OF VALUES - Keno Duke - Strata-East - SES 7416

Keno Duke's first LP as a leader for the cooperative Strata-East organization. Joining him are George Coleman on tenor, Harold Mabern on piano, Lisle Atkinson on bass, and Frank Strozier on alto and flute. The music, as the title indicates, is distinguished in no small part for its honesty. It is loose and relaxed and the voicings contain none of the jive which, unfortunately has characterized recent jazz. Watch Coleman and Mabern play off each other on the second chorus of the blues ballad "Mirage

# cashbox/radio news

# behind the counter

Cash Box has expanded its coverage of sales, marketing and merchandising news and record company product support programs in this column. It is directed to the retailer, distributor, one-stop and those others that are directly involved in the industry's bottom line — sales. Each week in this column you can expect to find information that will help make your "final assault on the consumer dollar" a successful one.

Items, photographs, comments for 'Behind The Counter' are invited and should be sent directly to Bert Bogash, Cash Box, 6565 Sunset Blvd., Hollywood, Calif. 90028 or call (213) 469-2966.

March is country month at United Artists, according to the company's vice president. sales. Sal Licata who has proclaimed a "massive, advertising merchandising and promotion campaign around the company's recent country album release that includes product by Sunday Sharpe, Jean Shepard, Del Reeves, Crystal Gayle, Dave Dudley and Billie Joe Spears. The program, to be implemented mainly through UA's Phonodisc distributors, will also involve direction from the company's marketing staff and its Nashville operation helmed by Larry Butler and Jack Mesler. Besides the new product, the campaign will also feature catalog LPs by Bob Wills, Willie Nelson, Dick Feller, Jean Shepard, George Jones, and Asleep At The Wheel. According to Licata. various advertising and merchandising aids have been supplied to Phonodisc for distribution to accounts including special order pamphlets. ad mats, mini LP covers. "image" posters on the artists in the new release and in-store posters featuring all the releases in the campaign. In addition, funds are being allocated for special radio advertising which will couple three artists in each spot. There will be the six artists represented in the latest release. "We're establishing United Artists as a major country force." Licata emphasized. "We're no longer releasing product and waiting to see if it does something before we get behind it. We're actively committed from the beginning and programs like this prove it.

General Recording Corporation has kicked off an extensive special promotional merchandising campaign on their new medium-priced label. Elephant Records, according to Oscar Fields, GRC's vice president marketing. The campaigns, aimed at all major markets, are being utilized at each distribution level. The push begins with the creation of a standup/counter display, incorporating the new logo, designed by Ruby Mazur, creative services director. Included are consumer and newspaper advertising, trade ads, as well as additional in-store promotion displays. Suggested retail price on the Elephant catalog is \$3.29. The albums included in the campaign are: "Festival Strings, Vol. I," "Play Hits Of The Carpenters," Australia's original cast version of "The Rocky Horror Show," and "The Daly Wilson Big Band."

The Beach Boys, who recently garnered a platinum album of Capitol repackaged oldies but goodies under the banner of "Endless Summer," have augmented to their wave of success a new tour and a second Capitol conglomerate called "Spirit Of America," which will be released in April. Old Beach Boy favorites like "Hushabye," "Dance, Dance, Dance," and "Check My Custom Machine," will be included on the Capitol April two record LP set. After 13 years of performing 1974 was the group's biggest year in gross dollars from both record sales and personal appearances.

With the increasing number of non-professionals becoming interested in the music business as not only a possible future career but also as a hobby, it may pay for record retailers to consider carrying books on the subject. There are a bevy of titles available, one of which is "Your Introduction To Music/Record Copyright. Contracts and other Business & Law" by Walter Hurst and William Hale, available through 7 Arts Press.

Los Angeles City Attorney, Burt Pines, has compiled and released perhaps one of the most effective, easy to understand and comprehensive source materials to help retailers spot and properly report pirated records and tapes. Not only does Pines explain the local California State and Federal laws on piracy but he also includes a partial list of commonly pirated performances originally fixed prior to Feb. 15, 1972 together with the trademarks and logos used on those recordings. Included also are photographs of several legitimate tape recordings and typical illegal reproductions of those recordings. Pines also warns retailers to keep the following points in mind: "Legitimate recording companies place their name, address, trademark and logo on their products: legitimate recording companies do not state on their products that federal laws have been complied with or that all royalties have or are being paid; and finally, legitimate record companies rarely combine performances of exclusive popular artists, for example Dean Martin and Frank Sinatra, on one album or tape." A tip of the Cash Box hat to Burt Pines for doing his part to help stop the sale of pirate recordings at the retail level. We would further urge other state and local officials throughout the country to supply record and tape retailers with similar comprehensive. easy to understand materials as we feel the education of everyone involved on all levels of our industry is one way to minimize the manufacture and sale of such illegal product. Interested parties may obtain a copy of Pines' materials by writing me

bert bogash

# station breaks:

Mac Hudson, eight-year veteran of the Hudson and Harrigan Show on KILT, has teamed with another Houston personality, KULF afternoon man. Joe Bauer and together they took over (March 10) for Charlie and Harrigan at San Diego's KFMB who are moving to KLIF after taking KFMB from fourteenth to first in adults in morning drive time. KFMB station manager Paul Palmer notes that KFMB has committed a total three-year investment in the new morning team of over \$450.000 to include TV, local daily newspaper and outdoor advertising in addition. of course, to their salaries. On the FM side. KFMB-FM debuted its new "B-100" rock format (March 3) with live

On the FM side. **KFMB-FM** debuted its new "**B-100**" rock format (March 3) with live personalities. Paul Palmer stated, "The entire staff is excited about what we're doing, and our promotion effort is extremely heavy. We're going head-on against a good AM contemporary station, but we're in stereo, run fewer commercials, and plan to work very hard to win." Palmer added that TV spots are currently running on all local TV outlets and four color posters are displayed on local bus lines while ads in area high school and college newspapers are due later this month. New lineup at the station includes **Rob Landree, Dave Conley, William B. Goode, Dr. Boogie, Rocket Man, Jimi Fox, and Billy Martin. Bobby Rich** is PD.

As rumored last week, it has been confirmed that **Combined Communications Corp.**, of Phoenix has agreed in principle to purchase radio stations KIIS in Los Angeles and **KEZL-FM** in San Diego. KIIS is presently owned by **Eleven-Fifty Corp.** KEZL-FM is owned by **Pacific Southwest Airlines.** Both purchases are subject to approval by Combined Communications' lenders and directors, and by the Federal Communications Commission.

April Fool's Day is fast approaching and for at least one radio personality, the date will be of monumental importance. April 1 is election day in Colorado Springs and **KPIK** assistant manager, disk jockey and chief engineer. **George James** is bringing his campaign for a seat on the City Council into high gear.

Ronn McKay has resigned as PD of KMLA in Ashdown, Ark. in favor of a gig at KOKO in Warrensburg. Mo.

RCA notes that **Ronnie Milsap**, their blind Country singer. has cut PSA spots on behalf of the **National Association for the Blind**. The spots may be obtained free by contacting **Paul Randall** at **RCA Records** in **Nashville**. The script fits any locale where there is an Association for the Blind and the spot features a music bed at the end suitable for local tags. The spots were recorded at **WEEP** in Pittsburgh where PD **Ed Salomon** had the local Association braille out the script beforehand for Milsap to read and record.

Thomas B. Watson has been named general manager for WLCY-AM-FM in St. Petersburg. according to Jack W. Lee, president of Rahall Communications, the parent firm. Watson was formerly general manager of WQXM.

Back in San Diego. XHIS, has been taken over by new management. New owner is Curtis Minnifield's Community Radio with Javier Salas taking over as station manager. On March 11, the station changed frequencies from FM-104 to FM-90 and boosted power from 114,000 watts to 200,000 watts. Program director. Al Ballard told me the soul outlet is automated except for two airshifts — morning and afternoon/evening drive with Ballard doing mornings and Minnifield afternoon/evenings. Chris Johnson is presently handling the production chores.

Timothy Alan Akers has been named music director of Lancaster (Ohio) stations WHOK and WHOK-FM, by general manager. Stan Robinson. Lineup at the AM adult contemporary station is 6-10 a.m.. Lynn Wilcox; 10 a.m.-noon. Marty Frye; noon to sign-off. Keith Smithfield. Lineup for the FM (a 24-hour. 50,000 watt modern country format) is 6 a.m.-noon. Alan (Alan Mack) Mechling; noon-6 p.m.. Chuck (Chuck Gavin) Arnold; 6 p.m.-midnight. Kit Custer; midnight-6 a.m., Jim Sain; weekends. Tim (Dean Jefferies) Akers.

Dr. Bop is celebrating his 12th year at WAMA in Milwaukee and they're having a big spectacular for him. If you're going to be in Milwaukee on March 30. you'll want to attend. Contact Bell Allison at Dr. Bop Enterprises in Milwaukee for further details. bert bogash



**ADDORING WPIX** — Frankie Valli journeyed up to WPIX-FM in New York recently to personally thank everyone at the station for being the first in the Apple on his record. "My Eyes Adored You," which reached the number one spot on the **Cash Box** Top 100 Singles Chart last week. Pictured above are (from left) Dave Marshall, national promotion director at Private Stock Records; Valli; Les Marshank. WPIX-FM morning personality; and station's PD. Neil McIntire.

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radio stations in all important markets throughout the country to determine by pe reporting which releases are being added to station play lists this week for the fir degree of concentration combining previous reports. Percentage figures on left in of the stations reporting this week have added the following titles to their play list for centage figures on right include total from left plus the percentage title received eks. ey t time. Pércer eek or weeks.

	TITLE ARTIST LABEL	% OF STATIONS ADDING TITLES TO PROG SCHED. THIS WEEK	TOTAL % OF STATIONS TO HAVE ADEO TITLES TO PRO SCIED TO DATE
1.	He Don't Love You — Tony Orlando & Dawn — Elektra	29%	58%
2.	l Don't Like To Sleep Alone — Paul Anka — U.A.	28%	35%
3.	What Am I Gonna Do With You — Barry White — 20th Cent.	23%	40%
4.	L-O-V-E – Al Green – Hi	20%	23%
5.	How Long – Ace – Anchor/ABC	19%	36%
6.	Jackie Blue – Ozark Mt. Daredevils – A&M	18%	76%
7.	Once You Get Started – Rufus – ABC	15%	95%
8.	Supernatural Thing – Ben E. King – Atlantic	14%	77%
9.	Autobahn – Kraftwerk – Vertigo	14%	14%
10.	Shinin' Star — Earth, Wind And Fire — Columbia	13%	36%
11.	Shaving Cream — Bennie Bell — Vanguard	12%	19%
12.	Killer Queen – Queen – Elektra	11%	39%
13.	Stand By Me – John Lennon – Apple	9%	22%
14.	Butter Boy – Fanny – Casablanca	9%	44%
15.	Thank God I'm A Country Boy — John Denver — RCA	8%	8%
16.	Long Tall Glasses – Leo Sayer – W.B.	7%	72%
17.	Harry Truman — Chicago — Columbia	6%	70%
18.	No-No Song — Ringo Starr — Apple	5%	83%
19.	Chevy Van – Sammy Johns – GRC	5%	93%



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# vital statistics

### #77

Thank God I'm A Country Boy (2:47) John Denver – RCA JH-10239 1133 6th Ave., New York, N.Y. PROD: Milton Okun PUB: Cherry Lane Music Co. — ASCAP WRITER: Sommers FLIP: My Sweet Lady

## #83

#83 I'm Her Fool (2:57) Billy Swan – Monument ZS8 8641 51 W. 52nd St., New York, N.Y. PROD: Chip Young & Billy Swan PUB: Combine Music Corp. – BMI WPITERS: Deposed index Billy Swa WRITERS: Dennis Linde, Billy Swan FLIP: I'd Like To Work For You

## #84

#84 Autobahn (3:27) Kraftwerk – Vertigo VE 203 One IBM Plaza, Chicago, III. PUB: Ralph Hutter & Florian Schneider PUB: Intersong-USA Inc. — A WRITERS: R. Hutter, Florian - ASCAP Schneider FLIP: Morganspaziergang (Morning

Walk)

### #85 The Immigrant (3:43)

Neil Sedaka – MCA 40370 100 Universal Center, Universal City, Cal

Cal. PROD: Neil Sedaka & Robert Appere PUB: Don Kirshner Music, Inc./Kirshner Song — BMI/ASCAP WRITERS: Neil Sedaka, Phil Cody FLIP: Hey, Mister Sunshine

### #86

(If You Add) All The Love In The World (3:33) Mac Davis - Columbia 3-1011 52 West 51st. St., New York, N.Y. PROD: Rick Ball PUB: Big Mitzi/Mashy WRITER: I. Page FLIP: Smiley

## #89 I'll Play For You (3:47) Seals & Crofts – Warner Bros. WBS 8075 4000 Warner Blvd., Burbank, Cal. PROD: Louie Shelton PUB: Dawnbreaker — BMI WRITERS: Seals & Crofts

#92 Cry To Me (3:34) Loleatta Holloway — Aware 047 174 Mills St. Atlanta. Ga PROD: Floyd Smith PUB: Moon Song — BMI PUB: Moon Song — BMI WRITERS: Sam Dees/David Camon

FLIP: Truth Is But A Woman

#94 Don't Tell Me Goodnight (3:03) Lobo – Big Tree BT16033 75 Rockefeller Plaza, New York, N.Y. PROD: Phil Gernhard PUB: Famous Music — ASCAP WRITER: K. LaVoie FLIP: My Mamma Had Soul

#97 Ce Soir (3:28) Golden Earring – MCA 40369 100 Universal Plaza, Universal City, Ca. PROD: Fred Haayen PUB: Feelgood Music Inc. WRITERS: G. Kooymans, B. Hay, J. Fenton

### #99 Wildfire (4:47)

Michael Murphey – Epic 8-50084 52 West 51st St., New York, New York PROD: Bob Johnston PUB: Mystery Music Inc. – BMI WRITER: Michael Murphey

# looking ahead

- REMEMBER WHAT I TOLD 101 YOU (ABC Dunhill — BMI) Tavares (Capitol 4010)
- 102 UPROAR (Tessa/Jolly Cheek — BMI) Anne Murray (Capitol P-4025)
- THE HOUSE ON TELEGRAPH 103 (ABC Dunhill/One of a Kind — BMI) Bo Donaldson & The Heywoods (ABC 12072)
- 104 HEY GIRL, COME AND GET IT (Avco Embassy — ASCAP) Stylistics (Avco 46-49)
- 105 **SMOKEY FACTORY BLUES** Steppenwolf (Mums ZS 8-6036)
- SMOKING ROOM 106 -ASCAP) (American Broadcasting – Carl Carlton (ABC 12059)
- 107 TOBY (Julio — Brain — BMI) ChiLites (Brunswick 55515)
- THIS OL' COWBOY (No Exit BMI) Marshall Tucker (Capricorn CPS 0228) 108
- SUPER DUPER LOVE 109 Sugar Billy (Fast Track 2501)
- **MY FIRST DAY WITHOUT** 110 YOU (Keca — ASCAP) Dennis Yost (MGM M 14785)
- **POWERFUL PEOPLE** 111 Gino Vannelli (A&M 16525)
- LAST FAREWELL 112 (Arcola — BMI) Roger Whittaker (RCA TB 50030)
- 113 **KOJAK COLUMBO** (Golden Syrup Music — BMI) Harry Nilsson (RCA PB 10183)
- WHERE HAVE THEY GONE 114 Lightning Ride — BMI) Jimmy Beaumont & Sky Liners (Capitol 3979)
- REAL MAN 115 (Earkmark Music — BMI) Todd Rundgren (Bearsville 0304)
- 116 **MIDNIGHT SHOW** (Don Kirshner — BMI) Ron Dante (Bell 6519)
- 117 STEP BY STEP (Yellow Dog — ABCAF) The Kiki Dee Band (MCA/Rocket 40355)
- NO LOVE IN THE ROOM 118 (Tiny Tiger/Balloon — ASCAP) The Fifth Dimension (Arista AS 0101)
- RUNAWAY 119 (Vicki — BMI) The Rhodes Kids
- DANCIN' ON A SATURDAY 120 NIGHT (ATV — BMI) Bond (Columbia 3-10101)

## #100 One Beautiful Day (2:25) Ecstasy, Passion, And Pain – Roulette R-7163 17 West 60th St., New York, N.Y. PROD: Bobby Martin PUB: Big Seven/Steals Bros. — BMI WRITER: Mystro FLIP: Try To Believe Me

WABC – NEW YORK L-O-V-E – Al Green – Hi No No Song – Ringo Starr – Apple You Are So Beautiful – Joe Cocker – A&M 25 To 15 – Once You Get Started – Rufus 30 To 12 – What Am I Gonna Do – Barry White Extra To 29 – Philadelphia Freedom – Elton John

WING – DAYTON Last Farewell – Roger Whitaker – RCA All The Love – Mac Davis – Col. Rescue Me – Cher – MCA Reach Out – Gloria Gaynor – MGM My First Day Without You – Dennis Yost & Classics 4 – MGM Devert L Boolo, Gioo Vangelli, A&M Powerful People - Gino Vannelli - A&M

WLS – CHICAGO Lovin' You – Minnie Riperton – Epic Poetry Man – Phoebe Snow – Shelter/MCA Shaving Cream – Bennie Bell – Vanguard 15 To 10 – No No Song – Ringo Starr 29 To 11 – Lady Marmalade – Labelle 20 To 13 – I Am Love – Jackson 5 60 To 28 – Phila. Freedom – Elton John

WOKY – MILWAUKEE He Don't Love You – T. Orlando & Dawn – Elektra Beer Barrel Polka – Bobby Vinton – ABC I Don't Like – Paul Anka – U.A. The Pill – Loretta Lynn – MCA Shaving Cream – Bennie Bell – Vanguard 24 To 16 – Phila. Freedom – Elton John

WLEE -- RICHMOND Supernatural Thing -- Ben E. King -- Atlantic L-O-V-E -- Al Green -- Hi Long Tall Glasses -- Leo Sayer -- W. B. Shaving Cream -- Bennie Bell -- Vanguard Trampled Underfoot -- Led Zeppelin -- Swan Song He Don t Love You -- T Orlando & Dawn -- Elektra Butter Boy -- Fanny -- Casablanca 20 To 5 -- No No Song -- Ringo Starr 11 To 4 -- Express -- B. T. Express 19 To 10 -- I Am Love -- Jackson 5

WBBQ – AUGUSTA Thank God I'm A Country Boy — John Denver — RCA Shining Star — Earth, Wind & Fire — Col. Don't Tell Me Goodnight — Lobo — Big Tree 11 To 14 — Emma — Hot Chocoiate 17 To 10 — Jackie Blue — Ozark Mtn. Daredevils 23 To 11 — Phila. Freedom — Elton John 22 To 15 — Once You Get Started — Rufus 36 To 23 — Bertha Butt Boogle — Jimmy Castor 29 To 24 — It's A Miracle — Barry Manilow 33 To 28 — Killer Queen — Queen 32 To 27 — What Am I Gonna Do — Barry White

WFIL – PHILADELPHIA Shaving Cream — Bennie Bell — Vanguard Jackie Blue — Ozark Mtn. Daredevilis — A&M Love Won Let Me Go — Maj. Harris — Atlantic Once You Get Started — Rufus — ABC 23 To 16 — Phila. Freedom — Elton John 24 To 18 — Sad Sweet Dreamer — Sweet Sensations Extra To 20 — Somebody Done Song — B. J. Thomas

WMEX – BOSTON Emotioni – Helen Reddy – Capitol Walking In Rhythm – Blackbyrds – Fantasy II's A Miracle – Barry Manilow – Arista He Don't Love You – T. Orlando & Dawn – Elektra 15 To 9 – Can't Get It – E L.O. 17 To 8 – Lovin You – Minnie Riperton 19 To 10 – No No Song – Ringo Starr

KLEO – WICHITA Killer Queen – Queen – Elektra Once Yau Get Started – Rufus – ABC Somebady Done Song – B. J. Thomas – ABC 20 To 13 – Lovin' You – Minnie Riperton 28 To 23 – Phila. Freedom – Elton John 29 To 24 – Emma – Hot Chocolate 25 To 19 – Jackie Blue – Ozark Mtn. Daredevils

CKLW – DETROIT Toby — Chi-Lites — Brunswick Chevy Van — Sammy Johns — GRC Somebody Done Song — B. J. Thomas 16 To 3 — Supernatural Thing — Ben E. King 30 To 10 — Philadelphia Freedom — Elton John 29 To 19 — Poetry Man — Phoebe Snow

WCOL – COLUMBUS What Arr I Gonna Do — Barry White — 20th Cent. Shining Star — Earth, Wind & Fire — Col. Autobahn — Kraftwerk — Verligo The Immigrant — Neil Sedaka — MCA/Rocket I Don't Like — Paul Anka — U.A. 36 To 25 — Walking in Rhythm — Blackbyrds 37 To 22 — It's A Miracle — Barry Manilow 20 To 13 — Long Tall Glasses — Leo Sayer 23 To 9 — Philadelphia Freedom — Elton John 17 To 8 — Jackie Blue — Ozark Mth. Daredevis 16 To 7 — Somebody Done Song — B. J. Thomas 10 To 5 — Chevy Van — Sammy Johns

WKLO – LOUISVILLE L-O-V-E — Al Green — Hi Don't Tell Me Goodnight — Lobo — Big Tree Somebody Done Song — B J. Thomas — ABC Poetry Man — Phoebe Snow — Sheiter He Don't Love You — T. Orlando & Dawn — Elektra 9 To 2 — Lovin' You — Minnie Riperton 8 To 3 — Toby — Chi-Lites 30 To 19 — Philadelphia Freedom/I Saw Her — Elton John

Extra To 21 — Swing Your Daddy — Jim Gilstrap Extra To 27 — Killer Queen — Queen

WLAV – GRAND RAPIDS Sorry Dcesn't Always – Diana Ross – Motown Last Farewell – Roger Whitaker – RCA I'll Play For You – Seals & Crofts – W.B. Rainy Day People – Gordon Lightfoot – W.B. 16 To 5 – Philadelphia Freedom – Elton John 15 To 13 – You Are So Beautiful – Joe Cocker 9 To 11 – Somebody Done Song – B. J. Thomas Extra To 20 – What Am I Gonna Do – Barry White Extra To 21 – It's A Miracle – Barry Maniłow Extra To 22 – He Don't Love You – T. Orlando & Dawn

KILT - HOUSTON Jackie Blue — Ozark Mtn. Daredevils — A&M Amie Pure Prairie League — RCA How Long — Ace — Anchor What Am I Gonna Do — Barry White — 20th Cent. Bertha Butt Boogie — Jimmy Castor — Atlantic 16 to 8 — Somebody Done Song — B. J. Thomas 27 To 15 — Philadelphia Freedom — Elton John 33 To 17 — Once You Get Started — Rufus 28 To 19 — No No Song — Ringo Starr 39 To 24 — I'm Her Fool — Billy Swan 37 To 21 — Long Tall Glasses — Leo Sayer 40 To 35 — Sad Sweet Dreamer — Sweet Sensations

WQAM – MIAMI L-O-V-E – AI Green — Hi Once You Get Started — Rufus — ABC Chevy Van — Sammy Johns — GRC Poetry Man — Phoebe Snow — Shelter No No Song — Ringo Starr — Apple 25 To 16 — Somebody Done Song — B. J. Thomas 26 To 17 — Emma — Hot Chocolate 7 To 2 — Lady Marmalade — Labelle

### WIXY - CLEVELAND

MXY - CLEVELAND I Don't Like - Paul Anka - U.S. 15 To 6 - No No Song - Ringo Starr 16 To 7 - Once You Get Started - Rufus 18 To 10 - Emma - Hot Chocolate 26 To 17 - Philadelphia Freedom - Elton John

1.

2

KCBQ — SAN DIEGO Emma — Hot Chocolate — Big Tree Jackie Blue — Ozark Mountain Daredevils — A Shame Shame — Shirley & Company — Vibration Tangled Up In Blue — Bob Dylan — Columbia How Long — Ace — ABC Autobahn — Kraftwerk — Mercury 15 To 11 — Philadelphia Freedom — Elton Joh 18 To 14 — No No Song — Ringo Starr

KNDE – SACRAMENTO L-O-V-E – Al Green – Hi It's A Miracle – Barry Manilow – Arista He Don't Love You – Tony Orlando & Dawn – Elektra Extra To 25 – I'm Her Fool – Billy Swan – Monument Extra To 22 – Sad Sweet Dreamer – Sweet Sensations

KKDJ – LOS ANGELES Emma – Hot Chocolate – Big Tree How Long – Ace – ABC Jackie Blue – Ozark Mountain Daredevils – A&M Long Tall Glasses – Leo Sayer – Wamer Brothers L-O-V-E – Al Green – Hi Runaway – Charlie Kulis – Playboy Tangled Up In Blue – Bob Dylan – Columbia Thank God I'm A Country Boy – John Denver – RCA 13 To 6 – Don't Call Us – Sugarloaf 6 To 8 – Emotion – Helen Reddy 20 To 9 – Poetry Man – Phoebe Snow 23 To 10 – Shame Shame – Shirley & Company

23 To 10 — Shame S

KJR – SEATTLE Butter Boy — Fanny — Casablanca Autobahn — Kraftwerk — Mercury Thank God I m A Country Boy — John Denver — RCA Stand By Me — John Lennon — Apple

WPRO – PROVIDENCE No No Song – Ringo Starr – Apple What Am I Gonna Do – Barry White – 20th Cent. I'll Play For You – Seals & Crofts – W B. 22 To 6 – You Are So Beautiful – Joe Cocker 27 To 15 – Poetry Man – Phoebe Snow 23 To 18 – Shining Star – Earth, Wind & Fire 12 To 7 – Shame, Shame, Shirley & Co. Extra To 12 – Philadelphia Freedom – Elton John Extra To 24 – Long Tall Glasses – Leo Sayer Extra To 25 – He Don't Love You – T. Orlando & Dawn

### KIMN - DENVER

KIMN – DENVER Thank God – John Denver – RCA I Don't Like – Paul Anka – U.A. Bertha Butt – Jimmy Castor – Atlantic Walking in Rhythm – Blackbyrds – Fantasy Rainy Day People – Gordon Lightfoot – W B. Amie – Pure Prairie League – RCA Sail On Sailor – Beach Boys – Brother 11 To 5 – Harry Truman – Chicago 24 To 9 – How Long – Ace 27 To 18 – Phila. Freedom – Elton John

cashbox; additions to radio playlists

KXOK – ST. LOUIS Poetry Man – Phoebe Snow – Shelter Shame, Shame, Shame – Shirley & Co. – Vibration Supernatural Thing – Ben E. King – Att. Jackie Blue – Ozark Mtn. Daredevils – A&M 10 To 4 – Lovin You – Minnie Riperton 16 To 5 – Once You Get Started – Rufus 14 To 7 – Phila, Freedom – Elton John 23 To 15 – It's A Miracle – Barry Manilow

WSGN – BIRMINGHAM Who's Sorry Now – Marie Osmond – MGM Supernatural Thing – Ben E. King – Atlantic Stand By Me – John Lennon – Apple I Don't Like – Paul Anka – U.A. 12 To 6 – Once You Get Started – Rufus 17 To 11 – Jackie Blue – Ozark Min. Daredevils 18 To 12 – It's A Miracle – Barry Manilow

WMAK – NASHVILLE Stand By Me — John Lennon — Apple 20 To 14 — Love Finds — Gladys Knight & Pips

WBLI – LONG ISLAND How Long – Ace – Anchor L-O-V-E – Al Green – Hi Jackie Blue – Ozark Mtn. Daredevils – A&M Extra To 10 – What Am I Gonna Do – Barry White 8 Tc 3 – Black Water – Doobie Bros.

# the big three

- He Don't Love You Tony Orlando & Dawn Elektra 1.
- 2. I Don't Like To Sleep Alone – Paul Anka – U.A.
- 3. What Am I Gonna Do With You - Barry White - 20th Cent.

# profile of the giants

- Philadelphia Freedom Elton John MCA WABC X-29, WLS 60-28, WIXY 26-17, KIMN 27-18, KFIL 23-16, WQXI 25-18, WXOK 14-7, WORK 24-16, WCOL 23-9, WRKO 24-13, CKLW 30-16, WIBG 16-4, WAPE 24-14, WROY 20-14, WIRL 20-12, KFRC 18-11, WLAC X-7, WPGC 22-7, WKLO 30-19, WLAU 16-5, KILT 27-15, WCAO 25-18, KIOA 26-6, WPRO X-12, WBBQ 23-11, KLEO 28-23, WHBQ 26-20
- Lovin' You Minnie Riperton Epic WTTX 23-17, KLIF 19-13, WKWK 17-10, WXQX 10-4, WAPE 16-6, JET 14-6, WMEX 17-8, KLEO 20-13, WPOP 13-8, WKLO 9-2, WHB 10-5, WPRC 19-8, KIOA 13-3, WPGC 11-5
- **No No Song Ringo Starr Apple** WRKO 19-10, KILT 28-19, WIXY 15-6, WHEX 19-10, WPOP 21-15, WLEE 20-5, WHB 24-14, KCBQ 18-14, KNOE 29-21, WFOM 13-7 3.

A&M

Elton John

WMPS - MEMPHIS Somebody Done Song - B.J. Thomas - ABC Runaway Charlie Kulin - Playboy Love Corp. - Hues Corp. - RCA Bertha Butt - Jimmy Castor - Atlantic 17 To 11 — Chevy Van — Sammy Johns Extra To 13 — My Boy — Elvis Presley

### WRKO - BOSTON

WRKO – BOSTON Young Americans — David Bowie — RCA Shining Star — Earth, Wind & Fire — Columbia How Long — Ace — ABC 24 To 13 — Philadelphia Freedom — Elton John 19 To 10 — No No Song — Ringo Starr 17 To 11 — My Eyes Adored You — Franki Valli

### SAN FRANCISCO

KFRC – SAN FRANCISCO Butter Boy — Fanny – Casablanca Walkin' in Rhythm — Blackbyrds — United Arftists Chevy Van — Sammy Johns — GRC 18 To 11 — Philadelphia Freedom — Elton John 25 To 15 — Sad Sweet Dreamer — Sweet Sensations. 27 To 18 — Long Tall Glasses — Leo Sayer

### WHBQ - MEMPHIS

WHBU - MEMPHIS L-O-V-E - Al Green - Hi Amie - Pure Prairie League - RCA Jackie Blue - Ozark Mountain Daredevils - A&M 22 To 13 - Bertha Butt Boogie - Jimmy Castor Bunch 20 To 15 - Don't Call Us - Sugarloaf

Bunch 20 To 15 — Don't Call Us — Sugarloaf 26 To 20 — Philadelphia Freedom — Elton John

KHJ – LOS ANGELES Stand By Me — John Lennon — Apple What Am I Gonna Do With You — Barry White — 20th Century Killer Oueen — Oueen — Elektra Supernatural Thing — Ben E, King — Atlantic He Don't Love You — Tony Orlando & Dawn — Elektra

WFOM – MARIETTA Bertha Butt Boogie – Jimmy Castor – Atlantic Killer Queen – Queen – Elektra Autobahn – Kraftwerk – Vertigo Only One Woman – Niget Olsson – MCA 13 To 7 – No No Song – Ringo Starr 21 To 15 – Butter Boy – Fanny 30 To 26 – Long Tall Glasses – Leo Sayer

WAPE - JACKSONVILLE Conna Do - Barry White - 20th Cent. Apple WAPE – JACKSONVILLE What Am I Gonna Do — Barry White — 20th Cer Stand By Me — John Lennon — Apple Tangled Up In Blue — Bob Dylan — Columbia Autobahn — Kraftwerk — Vertigo 10 To 5 — You Are So Beautiful — Joe Cocker 16 To 6 — Lovin' You — Minnie Riperton 17 To 7 — Don't Call US — Sugarloaf 19 To 9 — My Eyes Adored — Frankie Valli 18 To 10 — Part Of The Plan — Dan Fogelberg 24 To 14 — Phila. Freedom — Elton John 21 To 15 — Poetry Man — Phoebe Snow 29 To 23 — Chevy Van — Sammy Johns

WROV - ROANOKE He Don't Love You — Tony Orlando & Dawn — I Shining Star — Earth. Wind & Fire — Columbia I Don't Like — Paul Anka — U.A. Pinball — Brian Prothroe — Chrysalis 30 To 25 — I'm Her Fool — Billy Swan 28 To 20 — Killer Queen — Queen 21 To 16 — Don't Call Us — Sugarloaf 20 To 14 — Phila. Freedom — Elton John 12 To 4 — You Are So Beautiful — Joe Cocker – Elektra

WAYS - CHARLOTTE Phila, Freedom - Elton John - MCA What Am I Gonna Do - Barry White - 20th Cent Somebody Done Somebody Wrong Song - B.J. Somebody Done Somebody Wrong Song — B.J. Thomas — ABC Harry Truman — Chicago — Columbia Reach Out — Gloria Gaynor — MGM 23 To 17 — Once You Get Started — Rufus 15 To 11 — Supernatural Thing — Ben E King 19 To 9 — Chevy Van — Sammy Johns 18 To 8 — Shame, Shame — Shirley & Co

KNOE – MONROE Emma — Hot Chocolate — Big Tree Philadelphia Freedom — Elton John — MCA 34 To 22 — Emotion — Helen Reddy 29 To 21 — No No Song — Ringo Starr 15 To 10 — Sad Sweet Dreamer — Sweet Sensations

KILF – DALLAS Philadelphia Freedom — Elton John — MCA 19 To 13 — Lovin' You — Minnie Riperton

WIBG – PHILADELPHIA Long Tall Glasses – Leo Sayer – W.B. How Long – Ace – Anchor One Beautiful Day – Ecstasy. Passion & Pain – Roulette 16 To 4 – Philadelphia Freedom – Elton John 18 To 14 – Emma – Hot Chocolate 26 To 19 – Chevy Van – Sammy Johns 29 To 21 – He Don't Love You – Tony Orlando & Dawn

Dawn 30 To 22 — Once You Get Started — Barry Manilow Extra To 25 — It's A Miracle — Barry Manilow Extra To 27 — Love Won't Let Me Wait — Major Harris Extra To 28 — Jackie Blue — Ozark Mtn. Daredevils

WSAI – CINCINNATI I Don't Like — Paul Anka — U.A. Hang On Sloopy — Rick Derringer — Columbia Take Your Momma For A Ride — Lulu — Chelsea 13 To 8 — Poetry Man — Phoebe Snow 16 To 9 — Philadelphia Freedom — Elton John 30 To 23 — Somebody Done Somebody Wrong Song — B. J. Thomas

WLAC – NASHVILLE 1 Don't Like – Paul Anka – U.A. L-O-V-E – Al Green – Hi What Am I Gonna Do – Barry White – 20th Cent. Stand By Me – John Lennon – Apple He Don't Love You – Tony Orlando & Dawn – Elektra How Long – Ace – Anchor Once You Get Started – Rufus – ABC Extra To 7 – Philadelphia Freedom – Elton John Extra To 71 – Spider Divin – Andy Fairweather-Low

WRL – PEORIA L-O-V-E — AI Green — Hi Once You Get Started — Rufus — ABC Killer Queen — Queen — Elektra Long Tall Glasses — Leo Sayer — W.B. Amie — Pure Prairie League — RCA What Am I Gonna Do — Barry White — 20th Cent 10 To 5 — My Boy — Elvis Presley 11 To 6 — Part Of The Plan — Da Fogelberg 15 To 10 — Somebody Done Somebody Wrong Song — B. J. Thomas 20 To 12 — Philadelphia Freedom — Elton John 23 To 13 — Emma — Hot Chocolate

### WQXI - ATLANTA

WOXI – AILANIA No new additions. 21 To 14 — Poetry Man — Phoebe Snow 28 To 19 — Bertha Butt Boogie — Jimmy Castor 25 To 18 — Philadelphia Freedom — Elton John 16 To 11 — L-O-V-E — Al Green — Hi 21 To 7 — Chevy Van — Sammy Johns 27 To 21 — Emma — Hot Chocolate

### WEDO - PITTSBURGH

WEDO – PITTSBURGH Harry Truman – Chicago – Columbia I'll Play For You – Seals & Crofts – W.B Sorry Doesn't Always – Diana Ross – Motown He Don't Love You – T. Orlando & Dawn – Elektra Only You & Rock 'n Roll – Redbone – Epic Sail On Sailor – Beach Boys – Brother The Immigrant – Neil Sedaka – MCA/Rocket

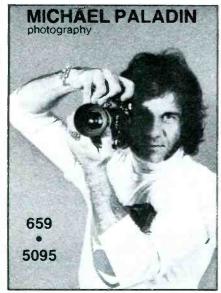


NARM AWARDS FESTIVITIES — There were many highlights to the 1975 NARM Convention held in L.A. Mar. 1-6. but everyone was excited over the awards banquet which culminated the affair. Pictured (top row, I-r) Dave Lieberman presents Executive of the Year Awards to Mo Ostin and Joe Smith of Warner Brothers; Smith presents Epic s Ron Alexenburg with Charlie Rich s award for Best Selling Album by a Male Country Artist; Smith presents MCA's Mike Maitland with an award for "The Sting" which was Best Movie Soundtrack Album; Paul Anka sings a special line for UA chairman of the board. Mike Stewart, Jerry Greenberg. Atlantic president receives an award for Mike Oldfield who won for Best Selling Pop Instrumental Album. (Second row, I-r) Smith presents Cheech Marin with the award for Best Selling Comedy Album; Smith gives Herbie Hancock's award for Best Selling Jazz Album; Russ Regan. 20th Century president accepts Carl Douglas award for Best Selling Single: Atlantic's Jerry Wexler accepts for Bad Company who won for Best Selling Album by a New Artist; Buddah's Art Kass accepts Gladys Knight & The Pips award for Best Selling Album by a Female Soul Artist; and Irwin Steinberg of Mercury accepts Bachman-Turner Overdrive's award from Smith for Best Selling Album by a Group. (Bottom row, I-r) Motown president E. G. Abner pauses with five-time Grammy winner Stevie Wonder to congratulate Olivia Newton-John who won NARM awards for Best Selling Album by a Female Artist and Best Selling Album by a Male Artist: Capitol president Bhaskar Menon hugs Helen Reddy, giving her roses for her fabulous NARM show: and Stevie Wonder shares a happy moment with Elton John and Bernie Taupin who also won for Best Selling Album by a Male Soul Artist.

## Sammy Spear Dies

NEW YORK — Bandleader Sammy Spear. a regular for many years on the Jackie Gleason TV show. died last week of a heart attack at his home in Miami Lakes. Fla. He was 65.

Spear, whose real name was Shapiro, joined Gleason in the late 1940s.



## CTI Signs NY Jazz Quartet

NEW YORK — CTI Records has disclosed the signing of The New York Jazz Quartet. composed of Roland Hanna, Frank Wess, Ben Riley and Ron Carter.

The group has often appeared in the greater New York area and San Francisco, usually billed as either the Frank Wess Quartet, the Ron Carter Quartet, or using the current title.

While on tour in Japan, beginning later this month, a live recording is scheduled to take place for release in the U.S. on the CTI label.

## Chavous Named CBS Regional Promo Mgr.

NEW YORK — Richard Mack, director of national r&b promotion of special markets at CBS Records, has announced the appointment of George Chavous to the position of northeast regional promotion manger of special markets at CBS Records.

Chavous will be responsible for the promotion and merchandising of all black product on the Columbia, Epic and CBS Custom labels in the northeast marketing region. He will also supervise the activities of local promotion.

## Katie Welsh To GRC PR Post

ATLANTA — Ruby Mazur, General Recording Corporation's creative services director, has announced the appointment of Katie Welsh as director of publicity for GRC's four labels: Aware, Hotlanta. Elephant and GRC.

In her new capacity, Welsh will be responsible for press on a nationwide basis, including the west coast and Nashville offices. She will direct publicity efforts for the entire roster of GRC artists, their records, and all activities of the company. Welsh, who joined GRC in 1973. will report directly to Mazur.

## Pat Boone To Chair March Of Dimes

HOLLYWOOD — Pat Boone, Motown recording artist, has been set for the third consecutive year to be the national entertainment chairman for the March of Dimes, it was announced by Arthur A. Gallway, vice-president for development for the national charity institution.

During the course of the year Boone will cut radio and television spots for public service time and pose for pictures with the poster child in cities throughout the United States.

## Tommy Roe Inks Monument Pact

NEW YORK — Fred Foster, president of Monument Records, reported the signing of Tommy Roe to a recording contract with the label. On making the announcement. Foster noted, "I am pleased to have Tommy on the label because it reunites him with my long time friend, Felton Jarvis, who produced two of Tommy's earlier songs, "Everybody" and "Sheila." Roe's credits include three million sellers, "Sweet Pea." "Sheila." and "Dizzy." His first single for Monument, titled "Glitter And Gleam" is being rush-released. It was produced by Jarvis at Youngun Sound outside of Nashville.

## Instrument Firms To Enter Musexpo

NEW YORK — Participation in International Musexpo '75, has been opened to musical instrument firms for the first time. It is scheduled for Las Vegas this Sept. 21-24.

Musexpo '75 is designed to provide a showcase for and dialog between the diverse business enterprises that are involved with music and with recorded product.





**PAR-R-R-TY** — Shown here at a recent party for Lamont Dozier, recording artist at ABC/Dunhill, (I. to r.) are; UA Records Z. Z. Hill, Walter Gaines of the Originals. Dozier, Ty Hunter and Fred Gorman of the Originals, Dozier's business manager Cary Harwin. Dozier writes and produces for Z. Z. Hill, who is on UA Records and the Originals, who record for Motown.

# Dufallo Joins ASCAP Panel

NEW YORK — Richard Dufallo, music director and conductor of 20th century music at the Juilliard School, has been named to the Standard Awards Panel of the American Society of Composers. Authors and Publishers. The panel is an independent body that allocates cash awards to ASCAP writers above and beyond performance royalty income, and has distributed some \$4,292,400.

American born and American trained, Dufallo has conducted many of the world's leading orchestras. such as the Chicago Symphony. the Amsterdam Concertgebouw, the New York City Opera, the Buffalo Philharmonic and the Orchestra of the Metropolitan Opera's Mini-Met which he serves as principal conductor and artistic adviser. Before his Juiliard post, he was assistant conductor of the New York Philharmonic, and earlier associate conductor of the Buffalo Philharmonic.

Dufallo will participate in the June meeting of the panel, whose other members include such figures as Milton Katims of the Seattle Symphony; professor Donald E. Brown, chairman of the division of fine arts at Barrington College. Rhode Island, and executive vice president of the National Church Music Fellowship; Donald Engle, professional president of the Minnesota Orchestral Association and Edwin E. Heilakka, director of the division of music education of the school district of Philadelphia.

## Morgan To Motown Mdw. Reg. Promo Post

HOLLYWOOD — Andre Morgan has been appointed Motown's midwest regional promotion manager, it was announced by Paul Johnson, Motown's vice-president of promotion.

On making the announcement Johnson stated, "The acquisition of Andre Morgan as Motown's midwest regional promotion manager is another firm step in the total direction that Motown is taking in developing a stronger and broader base in our industry."

Morgan, who will report to Sonny Woods. Motown's national r&b and jazz promotion director; will be directing all Motown midwest regional promotional field personnel in regard to enhancing and establishing Motown's roster of recording artists.

Morgan's decade of professional music industry performances spans the entire gamut of the music business. His most recent association was with Atlantic Records where he functioned as WEA's promotional representative in the midwest.

## NARM Retailers' 11 Resolutions fr 9

sistently down. It was felt that the recent price increases were primarily responsible for this fact. The price increase also made it necessary to reduce the number of units in retail inventory. The combination of their effects are to the detriment of the industry on both a short and long term basis.

2) It was agreed that the purchase of pre-recorded music is a habit pattern which can to a large degree be influenced by the easy and relatively inexpensive availability of singles through traditional retail outlets.

Further, many retailers felt that a retail price of \$1.00 or less, including tax and reasonable margin would more realistically meet the demands of the entire singles market, including the younger segments.

Also discussed was the anticipated favorable effect of adaptation of a universal small hold versus the "jukebox" oriented large hole.

3) Point-of-purchase aids furnished by the manufacturer should be more innovative and more oriented toward selling the product.

Specifically, materials should be less pop art, and more related to assisting the sale of the product. It was agreed that systems for assuring delivery to the retail outlets would increase the net effectiveness of the material produced and that increased quantities should be produced — particularly of posters and mobiles for giveaway.

4) Because of the high ticket aspects of records and tapes today, packaging of product received the group's criticism. It was felt that the consumer would respond favorably to any attempt to reduce the risk of a mistake in purchasing. Key to this would be better information regarding the contents of the album and tape on the exterior surfaces. This especially relates to double-fold jackets. It was recommended that liner notes be used more universally.

5) Trade media, charts and activities of promotion people came under scrutiny by the group. It was felt that closer contact with retailers for out-the-door sales statistics would be beneficial and that regional data would result in more accurate information for the industry's benefit.

As an interim solution, retailers are by and large developing their own lists of best-selling product and only using published charts as very general tools for purchasing.

It was strongly recommended that manufacturers reduce their emphasis on the performance of product as expected by the trade media, and rely more on the actual input available from retailers. Many radio stations have found this a more accurate way to determine local market activities without promotional prejudice.

The group also expressed approval for the concept of significantly increased assistance at the retail level from manufacturer promotional people with emphasis on product selling information. It was shown through group discussion that the promotional cycle has been successfully started from retail store relations with radio stations.

6) The industry benefit to be realized from a uniform numbering code for LPs and tapes was recognized and totally endorsed. The retailers felt that it would result in better re-ordering, faster handling and tighter controls.

The eventual adaptation of an industry-wide bar code system for product identification was also discussed and endorsed.

7) It was the group's consensus that RAs constituted a major problem in relations between manufacturers and retailers. It was agreed that defective product should be RA'd separately from stock RAs, that credits for RAs should be handled consistently with terms for payment, and that the same product price is applicable to both purchase and return. The "cover-order" concept was totally rejected as a business procedure, and it was agreed that advertising credit should be expedited because of the cash drain involved.

8) Quality control was discussed and it was agreed that product quality is as vital to the reputation of full-line retailers as it is to the artist. It was recommended that manufacturers inform the consumer by printing on the cover or product itself the heaviest tracking weight the LP can safely withstand. The retailers agreed that the percentage of defectives is increasing and that the relative weight of vinyl covers and shrink wrap are significant in this problem.

9) It was agreed that "TV specials" not available to retailers are detrimental to the general welfare of the industry.

10) To obtain the maximum benefit of "one-shot" programs, the retailers recommended that a maximum of one month availability be established by the manufacturers. Further, these programs would be greatly enhanced through integration of a full-scale promotion support activity by the manufacturers.

11) Retailers agreed that the present confusion in Quad is detrimental to sales and when the best solution is arrived at, the full impact of the retailer will be implemented to make Quad a viable product entry.



THEIR PASSPORTS ARE ALL IN ORDER — Cash Box' Bob Kraus dropped by Atlantic's offices to visit with Passport's leader Klaus Doldinger upon the release of the band's latest LP "Cross-Collateral." From the left. Dave Glew, Atlantic's senior director of publicity and artist development.

#### Execs On Economy fr 7

have become more important. We've got to know, for example, when an artist has got a foothold, so that we can follow that up with advertising and promotion. As the industry grows in depth, it has got to become more intelligent. As the economy tightens up, we had better use our heads." In many cases, the functions of artist development, promotion, and exploitation have slowed down as industry principals have attempted to cautiously locate each expenditure within a company's total budgetary scheme. As one executive argued. We're not trying to pinch pennies, but to get the most out of them.

Though Bill Farr, president of Polydor-MGM stated, "things are not really different from the plush days in that we have always had a pretty tight budget locked into our sales projection." there has, in fact, been a change in the number of new acts which a company may be willing to sign. While the total size of the expendable income has remained constant, the number of new artists receiving a portion of the pie has decreased. All record companies, of course, have continued to develop new talent. However, as Art Kass, president of Buddah remarked, "We are taking on fewer projects now." Fred Ruppert, the national promotion director at Buddah explained that it takes a couple of years to break an act because new groups are investments in the future. He added that there are often no returns for a period of 3 or 4 years. "We want a more than 100% commitment to the acts that we decide to break." Ruppert said. "Thus, each individual artist gets more, but we're more analytical in determining who will be supported and how that support is to be given." The Buddah example does not seem to differ markedly from the rest of industry

It does appear that successful. established artists will continue to receive an important chunk of advertising and promotional money. But certain executives hinted that as a result of the industry's desire to make every dollar count, only the best would continue to receive allocations. One recordman, in fact, said that this change could be invigorating, for "only the cream of the crop would emerge." However, many executives also noted that the heightened selectivity could mean that fewer potential stars would be developed. The dominant view, though, was summerized by Jack Kiernan, RCA's division vice president of marketing. "The amount that we spend is directly related to an artist's potential," he stated. "The general pie has gone down, but it is our aim to achieve a greater share for each artist. It all boils down to how hot an act is, or how strongly we believe in a new artist's potential

The trend towards scientific management seems to have paid off. Jack Craigo, vice president of marketing at Columbia, said that the fourth quarter of each year is traditionally excellent for Columbia and that '74 was no exception. He added that January and February were also quite successful. Dave Glew. senior vice president of Atlantic, remarked that his company will do what it always has done: "Get the product to the Both Glew and Craigo warned buyer. the industry "not to panic." The important point, Glew emphasized, is that the developments of the past year be studied over time. He noted that the industry needs a perspective from which it can make sense of recent developments.

# cashbox/country news

# Conn Announces Wembley Lineup

LONDON — Impresario Mervyn Conn has announced the confirmed lineup of country stars scheduled to appear at Wembley's Empire Pool in his Seventh Annual International Festival of Country Music over Easter weekend.

The event involves two full days of activity with daytime exhibitions when many of the festival stars will make personal appearances. Each evening there will be marathon concerts.

BBC television will cover the evening concerts and two specials will be transmitted from the festival.

The festival will take place on Easter Saturday (March 29) and Easter Sunday (March 30).

"The evening stage shows will be the longest we've put on to date." Conn commented. "To accommodate extra acts we have advanced the start-time for each concert from 7:00 p.m. to 6:30 p.m."

Saturday's bill will include Marty Robbins. Dolly Parton. Mac Wiseman, Molly Bee, Johnny Carver, Miki & Griff, Vernon Oxford, Ray Lynam & Philomena Begley. Kelvin Henderson's Country Band and The Tumbleweeds.

Sunday's lineup includes George Jones. Wanda Jackson, Melba Montgomery. Barbara Mandrell, Jimmy Payne, Red Sovine, Lefty Frizzell, Larry Cunningham & Margo and Frisco. Added to each evening's bill is Jon Derek's Country Fever.

# Atkins Booked On 3 Boston Pops Dates

NASHVILLE — Guitarist Chet Atkins will join Arthur Fiedler and the Boston Pops Orchestra on three of that orchestra's tour dates. For Atkins and Fiedler, the dates represent another reunion of old friends. Atkins has appeared frequently with the Boston Pops. having become one of its most popular guest artists. The two collaborated on two best selling RCA Red Seal albums, "Chet Picks on the Pops" and "The Pops Goes Country."

The Atkins/Fiedler team will journey to Columbus, Ohio, for a March 16 concert, then to Chicago for a March 19 date and finally to Ames, Iowa, for a March 21 appearance.

Atkins will perform the following selections accompanied by Fiedler: "Requerdos de La Alhambra," "The Entertainer," "Yakety Saxe," "Black Mountain Rag," "Red. White and Blue" medley, "Chaplain in New Shoes" and "Alabama Jubilee."



**TWO DEVILS** — Bobby David, writer of "There's A Devil In The Bottle," has signed as a writer member with The American Society of Composers. Authors and Publishers. David's first country chart song. the hit by T. G. Shepard, is also getting pop chart activity. Here the "Devil In The Bottle" writer tussles with ASCAP's Charlie Monk (right) over the possession of several "devil-filled" bottles.



A NARVEL SIGNING — ABC/Dot Records has announced the signing of veteran country singer Narvel Felts. Pictured with Felts (seated) as he signed the pact are Jim Fogelsong, president of ABC/Dot Records; Bob Risby, former vice president & treasurer of Cinnamon Records; Johnny Morris, personal manager and producer; and Larry Baunach, vice president in charge of sales and promotion, ABC/Dot Records.

# Chuck Glaser Recovery Seen

NASHVILLE — Chuck Glaser, 39, producer and head of Nova Agency in Nashville, is who is gaining steadily in his battle against paralysis resulting from a recent stroke is expected to return to the activities of his office in a matter of weeks, it has been announced.

Glaser is one of the famous Glaser Brothers, which split up recently to pursue individual interest.



**BACK STAGE** — Cyril Brennan of WBAM Radio in Montgomery, Alabama (left) and his daughter. Dianne. enjoy an aftershow party for Gary Stewart, when the RCA recording artist played there recently.

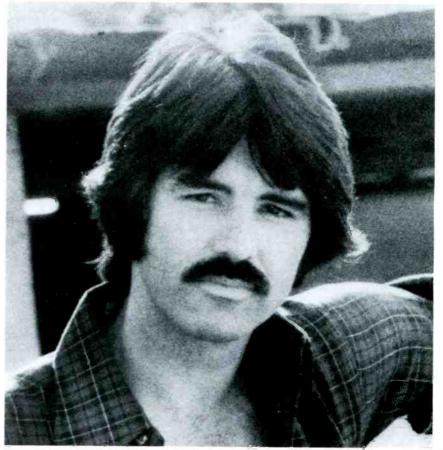


LAST SUPPER — Liz and Casey Anderson and Maggie Cavender recently hosted a cocktail-supper in Nashville in honor of Charlie Walker to introduce his new Capitol Records single "The Last Supper." Liz (second from left) penned the tune for Charlie. With Liz are (I-r) Cal Young owner of WENO. Charlie Walker. WENO personality Johnny K and Bill Williams. national country sales and promotion chief for Capitol Records.

# IFCO Dinner Set For Fan Fair

NASHVILLE — The International Fan Club Organization presents its 8th Annual Dinner and Show as the kick-off event in the Municipal Auditorium for Fan Fair '75. co-sponored by WSM. Inc., and the Country Music Association.

Masters of Ceremonies for the evening will be Dale Eichor of KWMT Radio in Fort Dodge and Jay Drennan of WSLR Radio in Akron. IFCO tickets can be ordered only from IFCO Headquarters at Box 17. Wild Horse, Colorado. 80862. Country Artist Of The Week Jim Weatherly



Fair Weather for Weatherly - Pontotoc Mississippi born Jim Weatherly was "fooling" around with a guitar by the time he was 11 years old and even then songs were forming in his head. To date, almost 200 versions of Weatherly's tunes have been cut by such artists as Andy Williams, Jose Feliciano. The Persua-ders. Peggy Lee. Diahann Carroll, Bill Anderson, Dean Martin, Johnny Mathis, Danny Thomas. Ray Coniff, Ferrante & Teicher. Wayne Newton, Clint Holmes, Lynn Anderson, Red Steagall, Brenda Lee, Johnny Russell, Vikki Carr, Dionne Warwicke, and, of course Weatherly himself. The singer-songwriter has had three of his own albums released on RCA Records, and has just recently completed his first album for Buddah Records

Due to the simplicity of their messages, Jim's songs have wide appeal in pop. country and soul, as demonstrated in "The Best Thing That Ever Happened To Me," a number one country hit for Ray Price in 1973, and then a millionseller for Gladys Knight and The Pips the following year and his "Neither One Of Us Wants To Be The First To Say Goodbye," was a pop/soul hit for Gladys Knight and The Pips, as well as a top country record by Bob Luman.

In fact, Gladys Knight and The Pips have returned to the Weatherly song book on their five recent singles, including "Where Peaceful Waters Flow." their giant "Midnight Train To Georgia" and

# Gilley Embarks On U.S. Club Tour

HOLLYWOOD — Playboy recording artist Mickey Gilley, who was recently voted "Most Promising Newcomer" by the Academy of Country Music, has embarked on a club tour of the U.S. Gilley has just released his fourth single for the Playboy label, entitled "Window Up Above," written by George Jones. His next album for Playboy, as yet untitled, is slated for late Mar. release. "Between Her Goodbye And My Hello." The consistent quality of a Weatherly song is also recognized by Ray Price, who has recently completed cutting 33 of Jim's songs, a first in Ray's 24 year tenure as a country star. The son of a Pontotoc County lineman,

The son of a Pontotoc County lineman. Jim played quarterback in high school and when he moved on to the University of Mississippi, he serioiusly considered turning pro-footballer "But I was really into music by that time," he reflects. "and couldn't see any other kind of life for me. Music just sort of happened to me and stuck with me."

Under the influence of Elvis Presley. Weatherly took a five-man group, "The Gordian Knot." on the road and after a series of one-nighters, they saved \$2,000 so they could crash the Hollywood recording scene where they played club dates until Weatherly met Jim Nabors and was signed to write for Nabors who was just starting his own variety TV show. Jim worked the show for 2½ years.

Today, Weatherly lives in Hollywood with his guitars, lead sheets, tape recorders and record players and performs club dates in Los Angeles, New York, Miami as well as making the college campus circuit. He is also studying acting with an eye for a future in a broader field.

Jim's current self-penned country single is "I'll Still Love You" on Buddah Records. Production was directed by Jimmy Bowen, management is by Larry Gordon.

# A. A. Jones Inks Homa Records Pact

OKLAHOMA CITY — Randy Sherman, president of Homa Records, Inc., has announced the signing of Anthony Armstrong Jones to his six-month-old allcountry Oklahoma City-based label.

The first record recorded by Jones on the label is titled "Just Can't Turn My Habit Into Love," and has just been released, using independent distributors. Jones formerly was an Epic and Chart Records artist.

# cashbox/country news

# country looking ahead

76	HURT Connie Cato (Capitol 4035) (Miller – ASCAP)	99
77	CLEAN YOUR OWN TABLES Stoney Edwards (Capitol 4015) (Blackwood/Backroad — BMI)	84
78	HOW COME IT TOOK SO LONG (TO SAY GOODBYE) Dave Dudley (U.A. 585)	81
79	(Newkeys — ÉMI) IF THAT'S WHAT IT TAKES Ray Griff (Dot 17542)	
80	(Blue Echo — ASCAP) AIRPORTS AND PLANES	86
	Pat Roberts (Dot 17359) (Pe-Gem Music — BMI)	85
81	LIFE'S LIKE POETRY 'Lefty Frizzell (ABC 12061) (Shade Tree — BMI)	91
82	IN THE MISTY MOONLIGHT George Morgan (4-Star 5-1001) (4-Star — BMI)	87
83	COMIN' HOME TO YOU Jerry Wallace (MGM 14788) (Four Tay — BMI)	94
84	THE ONE SHE'S CHEATIN' WITH Brian Shaw (RCA PB 10189) (Hill & Range - BMI)	89
85	CAT'S IN THE CRADLE The Compton Brothers (ABC-Dot 17538)	
86	(Story Songs — ASCAP) I JUST CAME HOME TO COUNT	88
	THE MEMORIES Bobby Wright (ABC 12062) (Contention — SESAC)	92
87	RIGHT OR LEFT AT OAK STREET Molly Bee (Granite G515) (Attache — BMI)	100
88	SWEET LOVIN' BABY Wilma Burgess (Shannon 821) (Coach & 4 — BMI)	76

ig anead	
I CAN SEE CLEARLY NOW Rex Allen, Jr. (Warner Bros. 8046)	
(Cayman - ASCAP)	93
LOVER PLEASE Kris Kristofferson & Rita Coolidge (Monument ZS 8-8636) (Combine — BMI)	95
COME ON HOME Mary Lou Turner (MCA 40343) (Excellorec — BMI)	7
BAD WATER Gene Watson (Resco 630) (Unart – BMI)	83
PUT ANOTHER NOTCH IN YOUR BELT Kenny Starr (MCA 40350) (Screen Gems(Col. Music — BMI)	
	ICAN SEE CLEARLY NOW Rex Allen, Jr. (Warner Bros. 8046) (Cayman — ASCAP) LOVER PLEASE Kris Kristofferson & Rita Coolidge (Monument ZS 8-8636) (Combine — BMI) COME ON HOME Mary Lou Turner (MCA 40343) (Excellorec — BMI) BAD WATER Gene Watson (Resco 630) (Unart — BMI) PUT ANOTHER NOTCH IN YOUR BELT

- 94 LIVE YOUR LIFE BEFORE YOU DIE The Pointer Sisters (ABC/Dot BT 262)
- o Ground Music BMU 95
- HER MEMORY'S GONNA KILL ME Jim Alley (Avco CAV 606) (Brougham Hall BMI) 96
- LOW CLASS Carl Perkins (Mercury 73653) (Cedarwood BMI) 97
- IT'S ONLY A BARROOM Nick Nixon (Mercury 73654) (Debdave/Briarpatch BM1) THE BEST IN ME 98
- Jody Miller (Epic 8-50079) Algee BMI)
- GOD IS GOOD Betty Jean Robinson (4-Star 5-1004) 90 ar Music — BMI)
- THE SWEETEST MISTAKE Hank Locklin (MGM 14777 (Acuff-Rose BMI) 100

97

37

30

19

25

34

23

29

32

35

44

43

# top country LP's

13

11

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42

43

#### 1 PROMISED LAND Elvis Presley (BCA APL 1-0873) LINDA ON MY MIND 2 IT'S TIME TO PAY THE FIDDLER (MCA 467) A LEGEND IN MY TIME Ronnie Milsap (RCA APLI 084 ALL THE LOVE IN THE WORLD lac Davis (Columbia PC 3293) HAVE YOU NEVER BEEN 6 MELLOW livia Newton-John (MCA 2133) SONGS OF FOXHOLLOW 7 EVERY TIME I TURN THE 8 RADIO ON/TALK TO ME OHIO Bill Anderson (MCA 454) HEART LIKE A WHEEL BACK TO THE COUNTRY 10 nn (MCA 471 THE SILVER FOX Charlie Rich (Epic PE 33250) 11 LIKE OLD TIMES AGAIN 12 CITY LIGHTS 13 ev (Playboy 403) RIDE 'EM COWBOY 14 BREAKAWAY 15 KrisKristofferson & Rita Coolidge (Monument PZ 33278) HIGHLY PRIZED POSSESSION 16 SONS OF THE MOTHERLAND 17 The Statler Brothers (Mercury SRM 1-1019) I CAN HELP 18 an (Monument KZ 33279) PICKIN' GRASS AND SINGIN' 19 COUNTRY Osborne Brothers (MCA 468) I GOT A LOT OF HURTIN' 20 DONE TODAY Connie Smith (Columbia KC 3775) IT WAS ALWAYS SO EASY Moe Bandy (GRC 10007)

SONGS ABOUT LADIES AND

ny Rodriguez (Mercury SRM 1-10)

23	A PAIR OF FIVES Roy Clark & Buck Trent (ABC/Dot DOSD 2015)
24	BARROOMS TO BEDROOMS David Wills (Epic KE 33353)
25	BARBI DOLL Barbi Benton (Playboy PB404)
26	ONE DAY AT A TIME Marilyn Sellars (Mega MLPS 603)
27	TANYA TUCKER'S GREATEST HITS (Columbia 33355)
28	DON WILLIAMS VOL. III Don Williams (ABC/Dot DOSD 2004)
29	PRIDE OF AMERICA Charley Pride (RCA APL 1-0757)
30	HIS 30TH ALBUM
23	Merie Haggard (Capitol ST 11331)
31	COUNTRYFIED Ray Pillow (Dot DOSD 2013)
32	I'M A BELIEVER Tommy Overstreet (ABC/Dot DOSD 2016)
33	AN EVENING WITH JOHN
	DENVER John Denver (RCA CPL 2-0765)
34	THE BARGAIN STORE Dolly Parton (RCA APL 1-0950)
35	THE WAY I LOSE MY MIND Carl Smith (Hickory/MGM 4518)
36	GEORGE & TAMMY & TINA (Epic KE 33351)
37	JOE STAMPLEY (Epic KE 33356)
38	CHET ATKINS GOES TO THE
	MOVIES (RCA APL 1-0845)
39	
40	Waylon Jennings (RCA APL 1-0734) SHE CALLED ME BABY
40	Charlie Rich (RCA)
41	OUT OF HAND Gary Stewart (RCA APL 1-0900)

## 40 28 39 **COUNTRY PARTNERS** pretta Lynn & Conway Twitty (MCA) 42 I'M JESSI COLTER Capitol ST 11363 45

JOHNNY CASH SINGS 44 PRECIOUS MEMORIES hia C-33087 BEST OF JIM REEVES 45 SACRED SONGS (RCA APL1-0793)

RADIO is everywhere MAKE WNAX))))((((570 OUR HOM

Radio station WNAX in Yankton. South Dakota, with VALENTINES FOR KITTY Capricorn Records recently sponsored a Valentine Contest with Capricorn country artist Kitty Wells. Listeners were invited to create their own Valentine cards for Kitty Wells and send them to the station. WNAX reported a great response, with hundreds of cards coming in from over a four-state area. Winning entries were awarded copies of the new Kitty Wells Capricorn album, "Forever Young," and runner-ups were sent a copy of Kitty's new single, "I've Been Loving You Too Long." Kitty participated in the contest with telephone calls to the station. Pictured are (left to right): Gary Edwards, Steve Anthony, Jay Jackson, Bill Lee, and Bill Betz of WNAX

# **ASCAP** Fetes Chappell Music

NASHVILLE - Chappell Music's highlysuccessful Nashville office has been honored for exceptional achievement by the American Society of Composers. Authors, and Publishers.

At a cocktail-dinner party in Nashville's Cumberland Club, Ed Shea, ASCAP's southern region director, cited "the amazing growth and strength of Chappell-Nashville as evidenced by 17 country chart songs in the last two years. Shea presented a plaque reading ASCAP proudly salutes Henry Hurt and the country family of Chappell for chart activity yesterday, today, and tomorrow.

Chappell Music claims some of Nashville's finest writers," Shea commented. "Such great talents as Rory Bourke, Johnny Wilson, Gene Dobbins. Darrell Statler, and Jim Mundy." Shea also saluted the writing talents of Gayle Barnhill who co-wrote six of the chart

songs with Rory Bourke. Norman Weiser, president of Chappell Music, led a New York contingent to the affair. He was accompanied by assistant to the president, creative, Buddy Robbins; and by Ms. Vivian Friedman, Chappell's director of public relations. Henry Hurt is a Chappell vice president, and runs the Nashville office.

The Chappell chart songs were recorded by such artists as Elvis Presley. Crash Craddock, Ferlin Husky, Kenny Rogers. Lynn Anderson, Terry Stafford, and Johnny Carver

# **Title Records** Signs Johnson

NASHVILLE - Title Records President Mike Gamble has signed Little Richie Johnson and his agency to handle national promotion for the label which headquarters in Austin and Nashville. The new country label will start a large national promotion campaign immediately. The label has just released two singles; one by Mary Margaret Kyle. the other by Jess DeMaines.

Chairman of the board for the music firm is George Weems. The main office in Austin is handled by Jan Sablaturo. Gamble said "We're really ready to get the label off the ground and we're really excited with the talent and key personnel

# **Ember To Tie Films** To Wembley Festival

LONDON - Ember Film Distributors have arranged a pair of special late-night country film shows to coincide with the Wembley International Festival of Country Music this Easter.

On Fri., Mar. 28 (Good Friday), the movies "From Nashville With Music" and "Road To Nashville," will play at the Wembley ABC Theatre. On Easter Sat., Mar. 29, the same pair of features will be showing at the Bayswater ABC Theatre.

# **Coe Forms New Firms**

NASHVILLE - Columbia recording artist David Allan Coe announced the formation of David Allan Coe En-terprises, which will include JCDAC Productions and David Allan Coe Music (BMI)

Jack Coe, vice president of the firms. announced the signing of Ladysmith, an all girl band from New York City. currently on tour with Coe as a backup band for management, production and publishing agreements with the exception of band members Carol Anderson and Sharon Ruhlman, who will continue to write for Chappell Music.

Among the writers contributing songs to the publishing company are Jay Bolotin, Buzz Rabin, Jimmy Lewis Howard, Phyllis Hasty and Richard Dobson

# Set Lynn For **CBS Minute Spot**

NASHVILLE - Loretta Lynn has been set to tape the Shell bi-centennial sixtysecond "200 years ago today" which airs on the CBS television network March 14. The script which Loretta received, is about the Cherokee Indians and their role in American history, and as is generally known. Loretta is part Cherokee Indian

LOVE

21

22

38

# cashbox/country roundup



Barbara Mandrell says, "Wonder When My Baby's Comin' Home" - Freddy Weller is off on a two week tour of Germany, making concert stops in cities that include Frankfurt, Augsburg and Hanau. Upon his return, Weller will tour the southern states through the end of June

When Jerry Jeff Walker got married recently, good friends Guy and Susanna Clark missed the wedding so when the Walkers got to Venezuela, where they spent their honeymoom, they called the Clarks to come join them for a visit.

Merle Haggard's latest release on Capitol Records is "Always Wanting You" b/w "I've Got A Yearning." Merle penned both love songs. In the meantime. Merle plays the starring role of 'Duke" a river rat, in ABC's "Huckleberry Finn" which will air on Tuesday Movie of the Week on March 25

Heartwarming Records recently mailed singles of "Tears Will Never Stain the Streets of That City" to 2300 radio stations. Anyone that has not received the single, please drop an air mail letter to Bill Murray, director. Rambo Evangelistic Association, 2199 Nolensville Road Nashville. Tenn. 37221.

Congratulations to Wynn Jackson, of Bang Records, on the recent birth of his daughter, Amanda Lynn.

Loretta Lynn has been set to guest star on "The Mac Davis Show." The taping is April 11 and the air date is May 8.

Tommy Cash's first single for Elektra Records has been released, and is titled 'The One I Sing My Love Songs To." It was produced by Pete Drake. In conjunction with the release of this record, Cash is on promotion junkets to Dallas, and Denver, Memphis, St. Louis, Chicago, Des Moines. Cincinnati, Louisville and Charlotte.

After being away for about a year and a half. Jimmy C. Newman is back and in the swing of things with his new Shannon recording entitled, "Throughbred Los-This is an open Road Music. Inc. publications. written by Gary Sefton.

Warner Brothers recording artist, Doug Kershaw's showcased performance, not only secured the "Rajun Cajun" an agenda of 37 consecutive dates, during the National Entertainment Conference recently in Washington, but also pro-duced an additional 100 dates for him throughout the coming year. Kershaw has just recorded his first live album produced by Buddy Killen.

Linda K. Lance, Warner Brothers re-cording artist, was recently married to Ron Oates, at the Arlington Methodist Church in Nashville. Witnesses for the couple were Dottie West and her husband, Byron Metcalf,

James O'Gwynn and Rusty Adams teamed up and recorded a male duet for Plantation Records titled "We Love Her. The song is a story about two fellows who loved the same woman. Rusty and Lefty Frizzell wrote the song. The Hinson Family of Madisonville.

Kentucky, recording artists for Calvary Records and regulars on the syndicated television show "Gospel Singing Jubi-lee." is the latest act signed for booking representation by Don Light Talent.

Carol Channing, the first Broadway musical star to record in Nashville has taken to the country once more with a new single titled "Think Twice Before You Get Yourself In A Love." It will be on the GRT label. Carol has an impressive array of gold albums ranging from "Thor-oughly Modern Millie," to "Hello Dolly." The new single will coincide with Miss Channing's national concert tour Following her U.S. tour, she will star in the London production of the Broadway musical "Lorelei," at the Drury Lane Theatre

# additions to country playlists

WJJD – CHICAGO Misty – Ray Stevens – Barnaby Who's Sorry Now – Marie Osmond – MGM These Days I Barely Get By – George Jones – Epic Hurt – Connie Cato – Capitol Brass Buckles – Barbie Benton – Playboy Thank God I'm A Country Boy – John Denver – RCA

WMAQ – CHICAGO I'd Like To Sleep Till I Get Over You — Freddie Hart — Capitol Can't Get Her Out Of My Mind — Johnny Rodriguez — Mercury Mercury Who's Sorry Now — Marie Osmond — MGM Who Ever Turned You On Forgot To Turn You Off — Little David Wilkins — MCA

WHK - CLEVELAND

WHK – CLEVELAND Revelation – Bobby Borchers – ABC From Bar Rooms To Bed Rooms – David Wills – Epic Bottle Of Wine – Tim Holliday – United Artists It Takes A Whole Lotta Livin' – David Rogers – United Artists Butterbeans – Little David Wilkins – MCA

Zella Lehr, formerly a member of the Hee Haw cast, is set to appear at the Stardust Lounge in Las Vegas Mar. 21-Apr. 10. Miss Lehr, who has also recently signed with Mega Records, will simultaneously enjoy the release of her first single on the label titled "I Can't Help Myself." The last living member of a large vaudevillian family, Zella originally gained recognition in the music industry via "Tennessee Wig Walk," which she recorded nearly 20 years ago with Spade Coolev.

Melodyland recording artist. Jerry Naylor, begins his tenth European tour on April 4. The twenty-eight day engagement encompasses Naples, Venice, Athens, the Island of Crete, Turkey and Germany

Being the only entertainer-auctioneer in the business makes LeRoy Van Dyke unique among country music artist-farmers, and the American Farm Bureau publication. American Farmer, ran a January feature on LeRoy, his auctioneering, his farm and Angus/Chianina herd to point this up. As the itinerary indicates. 1975 is shaping up to be another full year for fairs and stock shows. LeRoy's current ABC record is titled 'Unfaithful Fools," and was produced by Ricci Mareno.

Hickory artist Don Gibson started a month long concert tour of Australia March 8, with a possible two weeks in New Zealand. Gibson has had several number one records in Australia and Buddy Lee Attractions advises that via advance ticket sales all shows are a sell out. Upon his return Don and wife, Bobbi plan to stop in Hawaii for a brief holiday.

Monument recording artist. Larry Gatlin, has been set to make his first appearance on the "Midnight Special." The show was taped March 11 in Chicago at the University of Chicago's Bartlett Gymnasium. Gatlin will perform his current single "Penny Annie."

UA's Jean Shepard slated for TV appearances in New York March 21. Jean is celebrity guest on "The Eddie Meath Show" in Buffalo; and "The Tom Ryan Show" in Rochester.

It was a happy family gathering for Del Reeves and ten brothers and sisters in Sparta, N.C., for the 65th wedding anniversary of Mr. & Mrs. A.J. (Jack and Laura) Reeves. The celebration at the old home place united the Reeves clan around a large cake and a multitude of gifts from family and friends, including a silver tray from the Reeves children.

General Recording Corporation's Moe Bandy, just returned from a promotional tour, launching his new album "It Was Always So Easy (To Find an Unhappy Woman)." The tour included radio station interviews and remotes, autograph sessions, along with coordinated bookings by Top Billing, Bandy's represen-tative. Ann Tant, GRC's national country promotion director. accompanied Bandy on the trip. juanita jones

www.americanradiohistory.com

KLAK – DENVER One Step – Bobby Harden – United Artists I'll Still Love You – Jim Weatherly – Buddah My Boy – Elvis Presley – RCA Back In Huntsville – Bobby Bare – RCA Ill Still Love You — Jim Weatherly — Buddah My Boy — Elvis Presley — RCA Back In Huntsville — Bobby Bare — RCA 16 To 9 — Life — Marty Robbins 24 To 10 — My Elusive Dreams — Charlie Rich 26 To 14 — Hurt — Connie Cato

WXCL - PEORIA

Vou're Gonna Love Yourself In The Morning — Roy Clark — Dot Thank God i'm A Country Boy — John Denver — RCA 41st Street Lonely Hearts Club — Buck Owens — Capitol

Capitol From Bar Rooms To Bedrooms — David Wills — Epic I An't All Bad — Charlie Rich — RCA These Days I Barely Get By — George Jones — Epic If You Add All The Love In The World — Mac Davis — Columbia

She's Already Gone — Jim Munday — ABC My Old Kentucky Home — Johnny Cash — Columbia

WTL – LANSING Thank God Im A Country Boy – John Denver – RCA I Aint All Bad – Charlie Rich – RCA Beyond You – Crystal Gayle – United Artists Misty – Ray Stevens – Barnaby Bottle Of Wine – Jim Holliday – United Artists 41st Street Lonely Hearts Club – Buck Owens – Capitol

WPNX - COLUMBUS Revelations - Bobby Brothers - ABC You're Gonna Love Yourself In The Morning - Roy Clark - Dot Home made Love - Sue Richards - Dot I Aint All Bad - Charlie Rich - RCA Bar Room Pals And Good Time Gals - Jim Ed Brown - RCA

— HCA The One I Sing My Love Songs To — Tommy Cash — Elektra

WMC – MEMPHIS Thank God I'm A Country Boy – John Denver – RCA I Ainit All Bad – Charlie Rich – RCA You're Gonna Love Yourself In The Morning – Roy Clark – Dot

Clark — Dot My Old Kentucky Home — Johnny Cash — Columbia Boilin' Cabbage — The Billy Black Combo — Hi

KFDI – WICHITA If Takes A Whole Lotta Livin – David Rogers

United Artists She's Already Gone — Jim Munday — ABC Weekend Eddy — Buck Owens — Capitol Brass Buckles — Sheilia Tilton — Con Brio Bar Room Pals Good Time Gals — Jim Ed Brown

Having Second Thoughts — Redd Stewart — Hickory Most Wanted Woman In Town — Roy Head — Shannon

Shannon There I Said It — Margo Smith — 20th Cent 43 To 34 — Smokey Mountain Memories — Mel Street 48 To 38 — Loving You Beats All — Johnny Paycheck 50 To 44 — I'm Knee Deep In Loving You — Roy Drusky

#### WAME - CHARLOTTE

WAME - CHARLOTTE Mathilda -- Donny King -- W.B. Brass Buckles -- Barbi Benton -- Playboy Thank God I'm A Country Boy -- John Denver -- RCA I Aint All Bad -- Charley Pride -- RCA 41st St. Lonely Hearts Club -- Buck Owens -- Capitol 39 To 19 -- Still Thinkin' Bout You -- Billy "Crash" Cradiock

40 To 21 — Always Wanting You — Merle Haggard 30 To 18 — My Boy — Elvis Presley

#### WHN - NEW YORK

Hurt — Connie Cato — Capitol Charley Is My Name — Johnny Duncan — Columbia

#### WHN - NEW YORK Cato - Capitol

Whit – NEW JOAN Hurt – Connie Cato – Capitol Charley Is My Name – Johnny Duncan – Columb She's Acting Single – Gary Stewart – RCA Comin Home To You – Jerry Wallace – MGM I'd Like To Sleep – Freddie Hart – Capitol I's This All There Is – Jerry Naylor – Melodyland Loving You – Johnny Paycheck – Epic All American Girl – Statler Bros. – Mercury I'm Not Lisa – Jessi Colter – Capitol Roll On Big Mama – Joe Stampley – Epic I Can Still Hear The Music – Jerry Lee Lewis – Mercury Uproar – Anne Murray – Capitol Window Up Above – Mickey Gilley – Playboy Columbia

KMAK – FRESNO He Took Me For A Ride – LaCosta – Capitol Proud Of You Baby – Bob Luman – Epic He Turns It Into Love Again – Lynn Anderson Columbia

Columna You Make Me Want To Be A Monner Wynette — Epic Another Somebody Done Somebody Wrong Song B. J. Thomas — ABC 36 To 30 — Oh Boy — Diana Trask 17 To 11 — I'll Still Love You — Jim Weatherly

## Turner Inks Lee To Endorsement Pkg.

CEDAR RAPIDS - The Turner Division of Conrac Corp. is expanding their New Performance Line Microphone advertising this year with a new series of ads aimed at the growing number of country music performers. When RCA recording artist Dickey Lee steps on stage to perform, he is now using Turner TC-20 microphones

Turner representatives recently visited RCA Recording Studios in Nashville to wrap up Lee's endorsements.

March 22, 1975

# GARY STEWART **MAKES THE HITS!** "She's Actin' Single" (I'm Drinkin' Doubles) PB-10222 "Drinkin' Thing" "Out Of Hand" PB-10061

# The second secon

ASK TALENT AGENCY P.O.Box 12744 Nashville,Tenn. 37212 (615) 385-2059

**RC/I** Records and Tapes

PUBLISHED BY: ROSE BRIDGE MUSIC

# CASHBOX/COUNTRY TOP75

		-
	BEFORE THE NEXT TEARDROP	3/15
	Freddy Fender (ABC/Dot 17540) (Shelby Singleton Music, Inc. — BMI) THE BARGAIN STORE	3
3	Dolly Parton (RCA 10164) (Owepar — BMI) MY ELUSIVE DREAMS	8
4	Charlie Rich (Epic 8-50064) (Tree — BMI) LINDA ON MY MIND	4
5	Conway Twitty (MCA 40339) (Twitty Bird — BMI) WHOEVER TURNED YOU ON	1
6	Little David Wilkins (MCA 40345) I CARE/SNEAKY SNAKE	6
7	Tom T. Hall (Mercury 73641) (Hallnote — BMI) PENNY	2
8	Joe Stampley (ABC/Dot 17537) (A! Gallico — BMI LOVING YOU WILL NEVER	7
9	GROW OLD Lois Johnson (20th Cent. 2151) (Hank Williams. Jr. Music BMI) WRITE ME A LETTER	9
10	Bobby G. Rice (GRT 014) (Fox Fanfare/Cakewalk — BMI) A LITTLE BIT SOUTH OF	10
	SASKATOON Sonny James (Col. 3-10072) (Marson — BMI)	12
11	THE PILL Loretta Lynn (MCA 40358) (Coal Miners/Guaranty BMI)	13
42	HAVE YOU NEVER BEEN MELLOW Olivia Newton-John	
13	(MCA 40349) (ATV – BMI) ROSES AND LOVE SONGS Bay Price (Myrth MS 150)	15
14	Ray Price (Myrrh MS 150) (Keca – ASCAP) I JUST CAN'T GET HER OUT OF MY MIND	19
15	Johnny Rodriguez (Merc. 73659) (First Generation — BMI) I'LL STILL LOVE YOU	24
16	Jim Weatherly (Buddah 444) (Keca Music, Inc. — ASCAP) OH BOY	17
17	Diana Trask (ABC/Dot 17536) (Wherefore — BMI) I STILL FEEL THE SAME ABOUT	16
40	YOU Bill Anderson (MCA 40351) (Stallion — BMI) ALWAYS WANTING YOU	20
18 19	Merle Haggard (Capitol 4027) (Shady Tree – BMI) SOULFUL WOMAN	29
20	Kenny O'Dell (Capricorn 0219) (House of Gold — BMI) MY BOY	21
21	Elvis Presley (RCA 10191) (Colgems — ASCAP) DON'T LET THE GOOD TIMES	27
	FOOL YOU Melba Montgomery (Elektra 45229A)	0.5
22	(Acoustic Music — BMI) IT DO FEEL GOOD Donna Fargo (Dot 017541) (Prima Donna — BMI)	25 30
23	LEAVE IT UP TO ME Billy Larkin (Bryan 1010) (Blue Moon — ASCAP)	23
24	BEST WAY I KNOW HOW Mel Tillis & The Statesiders (MGM 14782)	
25	(Passkey — BMI) PROUD OF YOU BABY Bob Luman (Epic 8-50065)	28
26	(Algee – BMI) RAINY DAY WOMAN Waylon Jennings (RCA 10142) (Baron – BMI)	<b>34</b>
27	(YOU MAKE ME WANT TO BE) A MOTHER Tammy Wynette (Epic 8-50071)	0
28	(Algee — BMI) HE TOOK ME FOR A RIDE LaCosta (Capitol 4022)	35
29	DEVIL IN THE BOTTLE T. G. Shepard	42
30	(Mełodyłand 6002) (Dunbar – SESAC) I GOT A LOT OF HURTIN' DONE TODAY	14
31	Connie Smith (Col 3-10086) (Acuff-Rose — BMI) 1 CAN HELP (IF I'M STILL IN LOVE	50
	WITH YOU) Linda Ronstadt (Capitol 3990) (Fred Rose — BMI)	33
32	BLANKET ON THE GROUND Billie Jo Spears (U.A. 584) (Brougham Hail – BMI)	46
33	THE TIES THA'T BIND Don Williams (Dot-The New York Times Music Corp.) (Eden Music - BMU)	22
34	(Eden Music – BMI) <b>ROLL ON BIG MAMA</b> Joe Stampley (Epic 8-50075) (Algee/Al Gallico – BMI)	22 43
35	STILL THINKIN' 'BOUT YOU Billy "Crash" Craddock (ABC 12068)	,0
36	(Chriswood/Easy Nine Music — BMI) LONELY MEN, LONELY WOMEN Connie Eaton (ABC/Dot 15002)	44
37	(Hill & Range — BM1) COVER ME Sammi Smith (Mega 1222)	37
	(Rose Bridge — BMI)	39

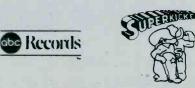
38	UPROAR	3/15	
39	Anne Murray (Capitol 4025) (Tessa/Jolly Cheeks — BMI) MAMA DON'T 'LOW	47	
	Hank Thompson (Dot DOA 17535)	38	
10	YOU ARE THE ONE Mel Tillis/Sherry Bryce (MGM 14776) (Sawaras — BMI)	11	
11	(Sawgrass — BMI) I CAN STILL HEAR THE MUSIC IN THE RESTROOM	11	
	Jerry Lee Lewis (Mercury SRM 73661) (Halinote – BMI)	49	
12	THE TIPS OF MY FINGERS Jean Shepard (U.A. 591) (Tree/Champion — BMI)	55	
13	IS THIS ALL THERE IS TO A HONKY TONK? Jerry Naylor (Melodyland 6003) (Brother Korle (Melodyland 6003)	= 0	
124	(Brother Karls' Mandina — BMI) MATHILADA Donny King (W.B. 8074)	52	
15	(Longhorn Music — BMI) WONDER WHEN MY BABY'S COMIN' HOME Bachara Maadaall (Col. 2, 10082)	53	
IC.	Barbara Mandrell (Col. 3-10082) (Great Foreign/Arthur Kent/ Galleon — ASCAP)	48	
16	HE TURNS IT INTO LOVE AGAIN Lynn Anderson (Col. 3-10101) (Rodeo Cowboy — BMI) HE'S EVEDYWEDE	54	
17	HE'S EVERYWHERE Marilyn Sellars (Mega 1221) (Two Rivers – BMI)	36	
18	I'M A BELIEVER Tommy Overstreet (ABC/Dot 17523) R. Mareno – SESA()	19	
9	(R. Mareno — SESAC) JUST LIKE YOUR DADDY Jeannie Pruett (MCA 40240) (Piek A Bit, DRM)	18	
50	(Pick-A-Bit — BMI) LIFE Marty Robbins (MCA 40342)	32	
1	(Mariposa — BMI) SMOKEY MOUNTAIN MEMORIES Mel Street (GRT 017)	31	
2	(Blue Moon — ASCAP) ALL AMERICAN GIRL The Statler Brothers (Mercury	57	
3)	(American Cowboy — BMI) WHO'S SORRY NOW	71	
14	Marie Osmond (MGM 14785) (Mills — ASCAP) ANOTHER SOMEBODY DONE	58	
	SOMEBODY WRONG SONG B. J. Thomas (ABC 12054) (Press/Tree — BMI)	61	
5	CHARLEY IS MY NAME Johnny Duncan (Col. 3-10085) (Otter Creek — BMI)	56	
6	I'D LIKE TO SLEEP TILL I GET OVER YOU Freddie Hart (Capitol 4031)	0.5	
7	(Brougham Hall — BMI) LOVING YOU BEATS ALL I'VE EVER SEEN	63	
	Johnny Paycheck (Epic 8-50073) (Columbia) (Copper Band Music — BMI)	64	
8	SHE'S ACTING SINGLE (I'M DRINKIN' DOUBLES) Gary Stewart (RCA 10222) (Rece Retides - RMI)	60	
9	(Rose Bridge — BMI) IT'S TIME TO PAY THE FIDDLER Cal Smith (MCA 40335)	68	
10	(Coal Miners — BMI) I'M NOT LISA Jessi Colter (Capitol P4009) (Baron Music — BMI)	45	
51	CHAINS Buddy Alan (Capitol 4019)	69	
2	(Screen Gems/Columbia — BMI) JANUARY JONES Johnny Carver (ABC/Dot 12052)	70	
3	(Chappell — ASCAP) WHILE THE FEELING'S GOOD Mike Lunsford (Gusto 124)	41	
60	(Brougham Hall/Heart Line — BMI) NASHVILLE Hoyt Axton (A&M 1657) (Lath Leas — PMI)	72	
5	(Lady Jane — BMI) I'LL SING FOR YOU Don Gibson (Hickory 338) (Acutt Reco. – BMI)	65	
6	(Acuff-Rose — BMI) WINDOW UP ABOVE Mickey Gilley (Playboy 6031) (Glad Music — BMI)	26	
57	Carl Smith (Hickory 337)	67	
8	(Acuff-Rose – BMI) TOO LATE TO WORRY, TOO BLUE TO CRY Boopio Milsop (BCA 10228 A)	67	
0	Ronnie Milsap (RCA 10228-A) (Hill & Range/Elvis Presley Music/Noma Music — BMI) A MAN NEEDS LOVE	=	
19	A MAN NEEDS LOVE David Houston (Epic 8-50066) (Al Gallico/Algee — BMI) ONE STEP	<b>9</b> 0	
1	ONE STEP Bobby Harden (U. A. 597) (Windchime — BMI) BRASS BUCKLES	-	
2	Barbi Benton (Playboy 6032) (Tree – BMI) BUT I DO	96	
3	Del Reeves (United Artists 593) (Arc—BMI)	79	
د	SING ME A LOVE SONG, PORTER WAGONER Mike Wells (Playboy 6029) (Excellorec — BMI)	80	
4	IFOUGHT THE LAW Sam Neely (A&M 1651) (Acuff-Rose — BMI)	78	
5	SWEET COUNTRY MUSIC Ruby Falls (50 States FS 31)		
	(Sandburn — ASCAP)	83	

# **'I JUST CAME HOME TO COUN' THE MEMORIES** ABC-12062





Makes your station sound just a little bit better!



# In the company of hits

# the fantastic Johnny Rodriguez

# 'I JUST GAN'T GET HER OUT OF MY MIND' written by Larry Gatlin MERCURY 73659

# b/w 'HAVE I TOLD YOU LATELY THAT I LOVE YOU'



from Johnny's latest album SONGS ABOUT LADIES AND LOVE SRM 1-1012

FIRST GENERATION MUSIC a member of the Combine Group Combine AUSIC CORPORATION th/Nochville Tennessee 37203

WILLIAM MORRIS AGENCY, INC. 10 • 2325 Crestm or Road shville, Tennessee 37215

Exclusively on Mercury Records, Distributed By Phonogram, Inc.



# cashbox/country reviews

# singles

#### ROY CLARK (ABC/Dot DOA 17545)

You're Gonna Love Yourself In The Morning (2:41) (Combine Music - BMI) (D. Fritts) Taken from his "Classic Clark" LP. Roy's latest single is a beautiful rendition of a classic song. Roy puts body and soul into vocals and Jim Foglesong puts all his talents into the production. With these combinations this will be another chart topper for Roy. Flip: Banjoy (2:11) (Otter Creek - BMI) (R. Clark - B. Trent)

#### JIM ED BROWN (RCA PB10233)

Barroom Pal, & Goodtime Gals (2:36) (Ma-Ree Music/Porter Jones Music - ASCAP) (R. Porter - B. Jones)

Jim Sings the tale of a man explaining his leaving to a lady. Seems she's champagne on his beer pocketbook. She's a violin and he's a country fiddle, so he's going back to his own world. Excellkent productions and vocals will have this one haunting both barrooms and the charts. Flip: Nearer My Love To you (2:45) (Famous ASCAP) (A. Kent - F. Stanton)

#### JIM MUNDY (ABC 12074)

#### She's Already Gone (2:15) (Chappell - ASCAP) (J. Mundy)

Produced by Don Gant, this latest single release from Jim is an up-tempo of a classic story about love that's gone. He's found himself not having to worry about her leaving, because she's already gone. This one will take off in a hurry for Jim. Flip While The Feeling's Good (2:27) (Brougham Hall - BMI) (R. Bowling)

#### SARAH JOHNS (RCA PB 10203)

Glory, Tennessee (3:35) (Screen Gems/Columbia - BMI) (Don Goodman - Paul Harrison — Charlie Feldman)

A rockin' up-tempo tune, produced by Jack D. Johnson, Sarah exerts all vocal talents on this tune about the man she loves down in Glory. Tennessee. Good programming record, should do well. Flip: I'm Making Love To A Memory (3:11) (Chess Music - ASCAP) (S. Johns)

#### THE DANNY DAVIS SINGERS WITH THE NASHVILLE STRINGS (RCA PB 10282)

Stay A Little Longer (2:26) (Peer International - BMI) (Bob Wills - Tommy Duncan)Unusual productions gives this record a square dance flavor. Vocals are blending and production is supurb, making for an all around good programming record with up-tempo appeal. Fli: Singing The Blues (2:28) (Acuff-Rose — BMI) (Melvin Endsley)

#### SHERRY BRYCE (MGM 14793)

Love Song (3:05) (Music Mill - ASCAP) (T. Brasfield - C. Shields)

Sherry sings out a plea for her man to help her write a love song, and after they write it, to sing it together in perfect harmony. Produced by Dick Glasser, the tempo. vocals and overall appeal are outstanding. Sherry has been a chart topping artist since her signing with MGM, and with releases like this one will stay on top. Flip: No info available

#### **REDD STEWART (MGM-H343)**

Having Second Thoughts (2:13) (Acuff-Rose - BMI) (D. Gibson)

Taken from his "I Remember" LP, and produced by Wesley Rose, this record is an up-tempo although it flows easily. Redd tells the tale of a lady gone, but he can't decide how he feels about her being gone. Redd will enjoy chart action with this one. Flip: Sunshine Over The Hill (2:28) (Acuff-Rose — BMI) (R. Stewart)

#### BOBBY BORCHERS (ABC 12075)

Revelation (3:17) (Tree - BMI) (B. Borchers)

Bobby's first single release for ABC, produced by Ron Chancy, is a sort of running commentary on conditions in the world, or "revelations." Production is superb and vocals powerful, making for a sure hit contender. Flip: We've Come As Far As We Can Go Together (1:59) (Tree - BMI) (B. Borchers)

#### MOE BANDY (GRC 2055)

Don't Anyone Make Love At Home Anymore (2:30) (Acuff-Rose - BMI) (Dallas Frazier)

On this latest single release. Moe asks the age old question, must everyone cheat instead of staying true to what they have at home. Excellent country sounds will see Moe again headlining the charts. Flip: No info available.

#### JACK BARLOW (Antique 1403A)

All Night Country Radio (3:03) (Spirit of 76/Gerogene - BMI) (D. Corey - J. Milteer) A familiar voice to country fans, Jack sings to the all night country radio D.J.'s asking them not to dedicate any records to Joe. Seems Joe's wife listen's all night and other ladies dedicate songs to him. Good up-tempo record listing many of the top men of the 50,000 watt stations. Flip: No info available.

#### ANTHONY ARMSTRONG JONES (Homa SV 4508B)

I Just Can't Turn My Habit Into Love (Click Music - ASCAP) (D. Johnson - B. Nelson) Anthony has changed labels and Homa is fortunate to have gotten him. His vocal sounds get more powerful all the time and show through with fine style on this tender ballad. Another new label will deserve chart space very soon. Flip: Hurry Home (2:59) (Click Music - ASCAP) (D. Johnson - B. Nelson)

#### TOMMY CASH (Elektra E45241)

The One I Sing My Love Songs To (2:33) (Jack Music - BMI) (W. Holyfield)

Produced by Pete Drake for Curb-Vinneau Productions, Tommy's first record for Elektra is set in a lot of good solid country sounds, and good vocal delivery. Should put Tommy off on the right foot both with Elektra and the charts as it is already gaining widespread airplay. Flip: No info available.

#### JIMMY GATELEY (ABCudot DOA 17544)

He's Got A Way With Women (2:33) (Twitty Bird - BMI) (L. E. White)

A slightly up-tempo ballad about unrequited love, this song has a great hook line. Backed with country fiddles and solid vocals, a great box record, with good solid chart potential. Flip: No info available.

#### BOBBY VINTON (Epic 8-50080)

I Can't Believe That It's All Over (2:24) (Ben Peters Music -- BMI) (B. Peters)

Bobby uses ranging vocals on this soft easy paced ballad, claiming to love forever a lady he can't believe doesn't love him. Produced by Billy Sherrill, this all market record will program well. Flip: no info available

#### BUFORD ROCKEFELLER (Capitol P 4033)

Today, I Almost Felt You Touch Me (3:25) (Front Lawn — BMIuhouse of Lloyd — BMI) (P. Bunch - J. Chappell)

A quietly sad ballad telling of all the almosts a man goes through after losing his love. Vocals are soft and easy and production by Ken Mansfield is solid, giving all indications of a chart contender. Flip: No info available



#### VOCAL GROUP OF THE DECADE - Tompall & The Glaser Brothers - MGM 4976

Jim Bowen, Waylon Jennings, Buzz Cason, Larry Collins, and all three of the brothers, in different cuts, had a hand in producing this latest LP. All this talent in extra producers plus the overall talents of the Glaser Brothers, come together to make an outstanding package. Best cuts include "Loving Her Was Easier," "Freedom To Stay," "Life's Little Ups and Downs," "Velvet Wallpaper," and "She's Never Been This Gone Before," all selections will rate as classics, and this package will be a fans collector's item.



#### SMOKY MOUNTAIN MEMORIES - Roy Acuff -Hickory/MGM H3C-4517-A

The legendary Roy Acuff centers this last LP around the country, Tennessee, and the Smoky Mountains. Produced by Wesley Rose, in-strumentation is superb as well as vocals on such selections as "Take Me Home Country Roads," Tennessee Central (Number 9)," "Roof Top "Wait For The Light To Shine, Lullaby." and 'Thank God." Roy has long been a favorite opry star, recording, and personal a favorite, this LP will please all his fans. and personal appearance



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#### HANK LOCKLIN - MGM M3G-4986

Featuring his current chart single "The Sweetest Mistake," and other past singles like "Send Me Your Coffee Cup," and "Irish Eyes," this LP also includes fine renditions of "Scarlet Wings," "Come In Out of the Rain," "If I Throw Away My Pride," and "Woman in the Back Of My Mind." Produced by Mel Tillis, Hank is in good form throughout the LP and will see it pleasing fans for some time to come.



#### WALTZ TIME - The Magic Organ - Ranwood R-8137

As the title suggests, this latest LP from The Magic Organ is composed of all waltz tunes. Beginning with "Tales From The Vienna Woods," "Skater's Waltz," and "Waves of the Danube." An instrumental LP is always enjoyable listening and this one rates right up with the best.



# cashbox/coin machine news

# "Soccer" 2-player In Production At Gottlieb Factory



Gottlieb Soccer 2-pl.

CHICAGO — D. Gottlieb and Company has scheduled production on its new 2player pinball machine called "Soccer." The new "Rolling Bonus" scoring

The new "Rolling Bonus" scoring method which was so successfully initiated on its big brother, the recent Gottlieb "Super Soccer" 4-player, is among the outstanding features on this unit. "Soccer" is encased in a colorfully designed cabinet, depicting all of the excitement of the sport, and is currently on display in Gottlieb distributor showrooms across the country.

# "Supreme," A New United Shuffle From Williams



United Supreme S/A

CHICAGO — Latest 6-player shuffle alley in delivery at the Williams Electronics factory is the new United "Supreme" model, in deluxe console styling. The unit offers players five ways to play, plus a special new game feature in which hi-low tenth combines hi-low with repeat strike action in the tenth frame.

Although there are many innovative game features incorporated into "Supreme," the model also has such standard, proven equipment as the triple coin chutes which accept any combination of nickels, dimes and guarters.

In recommending quarter play on this unit Williams' sales manager Bill DeSelm said, "Supreme' has the appearance, styling and play features to command quarter play, for top earnings!"

#### No Space At ATE: Hogwash!! by Robert E. Haim

A few months ago Cash Box ran an editorial describing how a great number of applicants were refused space for the 1975 ATE show in London. The reason given by ATE officials was that there was simply not enough space. To this I respectfully say HOGWASH!

Alexandra Palace is a very large exhibition hall and although I certainly would like to see ATE change homes I think that Alexandra Palace could house ATE for several more years. The simple solution is the efficient use of space and limiting space to those companies who deal in coin operated machines.

In the past, the Palm Court area has been used mainly for amusement park rides. This section of the show is, of course, grossly neglected since nearly all visitors to the show come to look at the coin machines. This year saw three or four coin machine exhibitors in the Palm Court area. Next year I hope to see more.

Besides the amusement park rides, which take up tens of thousands of square feet of exhibit space, there are several other exhibitors of merchandise such as plates, glasses, toys, etc. The merchandisers are interspersed throughout the exhibition. There was even one booth occupied by someone selling popcorn. Why a popcorn booth when popcorn could be made in a back room and sold by a vendor walking the floor?

In fact nearly thirty applicants were refused space. Applicants who were retused space were companies such as Williams Electronics and U.S. Billiards. These are important companies in our industry who certainly deserve space at a coin machine show. The only American firms accepted were R. H. Belam Co., Inc., Brunswich Corp., and Gamex Industries. Besides these three there were only an additional four or five exhibitors who were not English.

One thing we must keep in mind is that ATE is basically a local English show which is geared for the local English market. As it has turned out people from all over the world attend the show but I feel that the administration of ATE has not been able to properly cope with this. The whole world of the coin machine industry is begging ATE to accept the responsibility of being the largest show and to gear the show for all visitors and not just Great Britain.

The German IMA/DAT show is rapidly becoming very popular and could easily replace ATE as the premiere European show. The exhibition hall in Dusseldorf is brand new, very modern, and easy to get to and from. Unfortunately the show is only held every two years and would have to be made an annual event to become as popular as ATE and MOA.

In any event there is enough space at Alexandra Palace to accommodate the ATE show if properly administered. The ideal solution would be to move to larger and more modern quarters and then to separate the amusement park equipment show from the coin machine show.

# Meadows Cocktail Table Via National

SAN JOSE — National Entertainment. Inc., a marketing firm which handles all Meadows Mfg. video games on an exclusive basis, has begun shipping samples of a brand new cocktail piece to its distributors called the FF-320 ... FF standing for 'Flim Flam,' a configuration which has proven popular with the game operators.

The FF-320 cocktail table is hex shaped, carries a two year warranty on the logic board, a 90 day warranty on the 19" monitor and weighs in at 130 lbs. The piece also features an exclusive track mode light system comprised of two alternating flashing lights, located on both sides of the monitor, which can attract the patron's attention even from far off in the location.

National Entertainment, Inc. was founded almost two years ago on the premise that a cocktail video configuration would find a ready place on the coin market. Sales manager Dick Jannuzzi and associates Dave Perry and Bill Wasson originally contracted with a leading video manufacturer for an initial 200 pieces. After receiving the equipment, they went directly into the field, set up the machinery at the locations and then 'sold" the machine at the stop to an 'operator," more often than not, an individual outside the industry who read their classified ads. National Entertainment established regional sales people in San Francisco, Los Angeles and Phoenix, Denver to handle this program.

They ventured to Meadows in 1974 where they set up an arrangement for that factory to supply them with video tables, marketing same through the machine-on-location deal. Since then, they have gone over to normal trade distribution, setting up ten distributors in the country to handle the Meadows line on an exclusive basis. (National, according to Jannuzzi, owns the exclusive rights to the "flim flam" configuration; now, as he puts it, "also to every machine coming off the meadows line.")

They are also now negotiating with a Canadian investment group to establish a video games factory in Winnipeg.

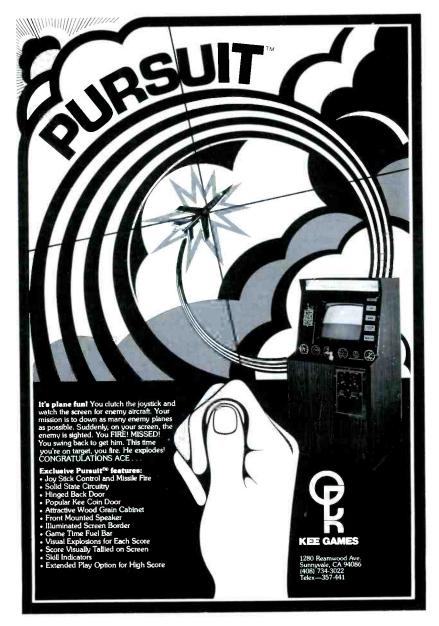
## Coin People From Far and Wide Attend Bettelman Wedding

BEVERLY HILLS, CAL. — Sandy Bettelman, son of Leah and Al Bettelman evening (11) here at Temple Sinai.

Attending the wedding and the lavish reception which followed were many coin industry people from the local trade. plus such out-of-towners as Mr. and Mrs. Ross Scheer (Bally), Mr. and Mrs. Larry Berke (Midway) and Nolan Bushnell, Pat Karns and Joe Keenan (Atari-Key).

Numerous operators from Southern California attended a pre-wedding celebration Friday afternoon (10) at the C. A. Robinson showrooms, hosted by the Bettelmans and company manager Hank Tronick.

Tronick himself has a family wedding coming up when his son Michael weds Ms. Nancy Keatinge March 22nd in San Marino, Cal.



# classified advertising section

### **COIN MACHINES** WANTED

ANTED — 1-balls, bingos, 20 hole, OK feoture, 6-cords. Write best price and quantity available. Cash waiting! ARJAY EXPORT. P.O. Box 404 East Sandwich, WANTED Mass. 02537. Tel. (617) 362-2444

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- USED JOHNSON OR BRANDT portable coin counters, also want electric con sorters. Want Watling or Ameican penny scales. Will pick up in Floida or egeorgia. Bill penny scales. Will pick up in Flaida Frey, Box 1360, Key West, Fla. 33040

Bally and Belgium-made 3-, 5- and 6-coin Multipliers with hopper. Mechanical Aristocrat, Nevada and Grosvenor models with visible automatic Jack-pot 2-20 pay-out. Gattlieb and Williams, pin balls, max. 3 years old. Spa parts wanted. One hopper for Bally Continental and one for Bally Multiplir. HANSA MYNTAUTOMATER AB, Box 300 4x, Sd400 43 Gothenburg, Sweden, Tel.: 031/41 4200." 42.00

"WANT — all makes new and used Phonographs, Wall Boxes, Dart Games, T.V. Games, Air Hackey, Pool Tables, Electronic Games, Kee Games, floor models. St. Thomas Cain Sales, 669 Talbot Street, St. Thomas, On-tario, Canada. N5P 1C9. Canada's Oldest Established Distributor since 1927. Phone Vince Barrie, (519) 631-9550. Mail current Price List of equipment now available."

WANTED — Older overhead scoring units, with coin box for American shuffleboards. Write or Call Schaeffer Music Co. RR4 So. 12th Quincy, III. 62301 Ph. 017 000 0005. Music Co. RR 217-222-8225.

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- Twin Quarter Dispensers (holds \$45) \$10 each; Nickel-Dime \$7.50 each; Nickel-Nickel \$5 each. Write for quantity prices. Western Distributors, 1226 S. W. 16th Avenue, Portland, Oregon 228-7565.
- Prof. Quizmaster I.Q. Machines. Original List Price \$750 each We have eight new in cartons and fifteen used ask ing \$2500. Novel Amusement Company. 200 U.S. B1 Linden, N.J. (201) 862-66191
- EXPORT Bally slots, new and used. Bally and Keeney uprights. Bally bingas. Write for complete list of slots, music, games, arcade and vending machines. Special factory closeouts. ARIAY.EXPORT. P.O. Box 464 East Sandwich, Mass. 02537. Tel. (617) 362-2444.
- FOR SALE: Write or coll 200 Asst. used T.V. Games 300 Asst. Arcade Pieces Late Model Pins ROBERT JONES INTERNATIONAL INC., 880 Providence Hymy, Dedham, Mass. 02026 617/329-4880 or ROBERT JONES INTERNATIONAL INC., 601 Thompson Rd. North, Syracuse, N.Y. - 315-463-6251.
- Pin Ball Machines (New) Bally-Sky King or Bon Voyage or Delta Queen \$675 ea. F.O.B. N.J. NOVEL AMUSEMENT Co. 200 U.S. #1 Linden N.J. 07036. Phone (201) 862-6619

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# **CLASSIFIED** POWER!

Got machines to sell? Is there something you're looking to buy? Maybe you'd like to move some used 45's or need a route mechanic? See ad rates above.

#### Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 6565 Sunset Blvd., Hollywood, Cal. 90028 Make sure your check is enclosed

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- **EMPLOYMENT** SERVICE
- SHOP AND ROUTE MECHANICS WANTED JUKES BINGOS, UPRIGHTS, Slots, Flippers: Gaad Pay; Rais air fare furnished. SHELTON MUSIC CO., PO Box 803 Agana, Guam 96910. Phone 772-6244
- SCHOOL FOR GAMES & MUSIC, ONE TO FOUR WEEK COURSES. COURSES. Phono's, Flippers, and Bingos. By schematics. CAL'S COIN COLLEGE, P.O. Box 810, Nicomo Park, Okla. 73066. (405) 769-5343.
- JO-BAR MUSIC PUBLISHING CORPORATION and BAR-JO RECORDS, INC. NEEDS INVESTORS and STOCKHOLDERS TO RE-OPEN MUSIC BUSINESS – WRITE BAR-JO at 83-45 VIETOR AVE., SUITE 28 ELMHURST, NEW YORK, 11373 ar call (212) 989 1429 898-1628. 243-5668

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- CONVERT YOUR MIDWAY WINNER IV TO BASKETBALL Only \$325.001 Complete kit includes logic board, con-version harness and power supply. Just plugs in! Call or write: RDM ASSOCIATES, 4 Brook Street, Scituate, ma. 02066, (617) 545-3439
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- 200,000 BUYERS read MUSIC CITY NEWS Classified Ad Write: "MCN Bulletin," Box 975 Nashville, TN. 37202.
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- OPERATORS We buy used records not over 1 year old 10<sup>e</sup> each plus postage. John M. Aylesworth & Co. 9701 Central Ave. Garden Grove, Calif. 92644 (714) 672 Ford 537-5939.
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# cash box; coin machine news

# "Wheels," Midway's New Driving Game

CHICAGO — After premiering prototype models of its new "Wheels" TV driving game for factory distributors attending the recent national showing at the Marriott in Chicago, Midway Manufacturing Company, this past week, made the official announcement of the game's release

'In 'Wheels' we have produced a game which will convey the sensational feeling of a race car driver speeding down the race track against time and traffic," said Larry Berke, firm's director of sales, "The faster you go, the higher you score!

He described many of the innovative realistic features of the game, such as the gear shift and the tachometer which indicate when to shift into high gear; the solid state 23" Motorola TV screen and the exciting motor and crash sound effects. The unit is equipped with double 25¢ coin chutes and offers extended play. Dimensions are: 28" wide, 38" deep and 65" high.

Factory distributors who viewed and tested "Wheels" were extremely impressed with it, according to Berke. "Its realism tempts you to put on your goggles, turn your cap around, step on the accelerator, and speed away!" he concluded.



Midway Wheels

# ALI Fields 'Fotsball' Electronic Soccer



HIALEAH - Allied Leisure Industries has just released 'Fotsball,' their newest electronic game. Fotsball is an electronic version of the table soccer games that have been popular in the last few years Fotsball is a two player game, in which each player has a handle controlling six men on the field. After a goal has been made, the score is displayed; however, it is not displayed while the ball is in motion on the field. Fotsball is equipped with a serve button by each player, allowing the player who lost the last point to serve the next ball.

Fotsball is easy to play, with the competitive spirit taking the lead, which makes Fotsball only as difficult as win-ning a game from an opponent.

'A service man's dream." said ALI's marketing v.p. Chuck Arnold. "The power supply is on a sliding tray which enables service men to view the video portion of the game while servicing the electronic or mechanical parts. The con-trol handle is Allied's joystick which has proven to be very durable in other games." he said.

Allied's Fotsball, may be seen now at local distributors.

# Mass. Nutrition Educator Named Industry Consultant By NAMA

CHICAGO - Dr. Fergus M. Clydesdale. associate professor. department of food science and nutrition of the University of Massachusetts, is being retained as consultant on nutrition by the NAMA

A native of Toronto, Canada, Dr. Clydesdale holds Bachelor's and Master's degrees from the University of Toronto and earned his PhD letters from the University of Massachusetts in 1966. He has been on the university's faculty since 1967 and is an active teacher. writer and consultant.

The new NAMA consultant has authored more than 90 technical publications and presented more than 60 papers before technical societies and professional meetings.

In addition to numerous membership and activities in professional food and nutrition societies. Dr. Clydesdale was appointed a member of the panel on Nutrition and the Consumer of the U.S. Senate Select Committee on Nutrition and Human Needs and to the committee on Food Service Systems of the National Academy of Sciences.

We are delighted to have the advice and counsel of this highly regarded scientist and educator in behalf of the NAMA membership." NAMA president Dick Schreiber said. "With so much interest being focused on eating habits and on how various foods rank from a nutritional viewpoint. Dr. Clydesdale's advice will be of great value to our entire industry and will be of benefit to our customers.

Schreiber said that Dr. Clydesdale will be a featured speaker at the NAMA Western Convention on April 4 and that his activities will be primarily as an adviser to the NAMA staff and committees

#### Some Artists And Record Companies Bite The Hands That Feed Them by Ben Chicofsky, Music & Amusement Assn.

It's been proven time and again, even through the trade magazines, that the jukebox offers enormous exposure for single records and a stepping stone for large sales in albums.

The wise artist or record manufacturer who realizes this is certainly cashing in on huge sales of single records.

'No begging of artist managers to have the radio stations play their record. no advertising expenses, no favors the jukebox gives all this exposure free. Do you realize that there are over 500,000 jukeboxes in the U.S., putting the operator's buying power at over 75 million single records yearly. These are authentic figures. Why in the world would an artist or their representative or record manufacturer overlook such a potential market in single sales?

I could name you dozens and dozens of singles that started their rise, eventually becoming a hit. through the

## FLIPPERS, PINBALLS

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jukebox medium, even though the radio stations tried getting them off the ground but failed. Sure you need radio exposure too, but what's wrong with the jukebox. for free?

Smarten up artists, managers, record manufacturers. Don't neglect the jukebox or the operator by letting these millions of record sales slip through your fingers, without any favor for the asking. Pay a little bit more attention to the operator who buys your records and keeps your wheels turning.

#### SEGA Arcade Games Spring Inventory now on hand - New and Used

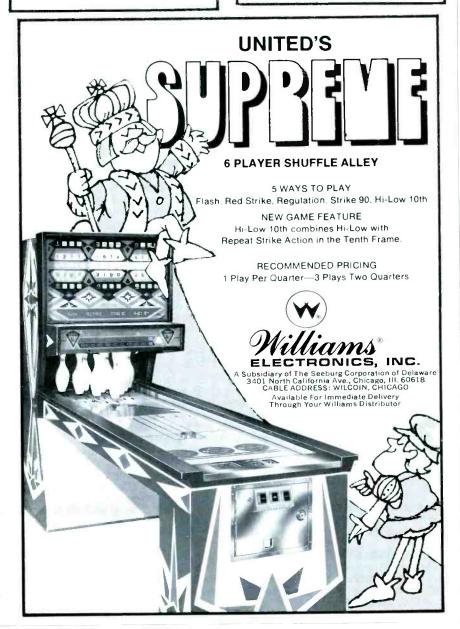
#### **Immediately Available:**

Cowboy	Jet
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Moto Champ	Mo
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Used Pinballs also in Stock - Write or Phone:

Games of Nevada 2575 So. Highland Dr. Las Vegas, Nev. 89109 Tel: 702/732-1414



# **Round the Route**

# **EASTERN FLASHES**

Approximately 60 members of Music and Amusement Assn. (formerly MONY) gathered Tuesday night (11) for a dinner and general membership meeting out at the International Hotel at JFK Airport. In the absence of ailing prexy Al Denver, vice president Irv Holzman presided over the meeting. Irv's remarks touched on the volunteer registration of machines per route that members are asked to log. The system now is on the honor basis but there's a feeling not every member has his count up to snuff. So the board will be investigating a better way to do it. Managing director Ben Chicofsky told the membership that effective Jan. 1, 1975, every location owner is required to display the COAD tax (containing full name and address of location) prominently on the music box. Failure to do so can result in a fine up to \$1,000, a year in prison or both. Plus, the tax guys will immediately seal the coin slot on any jukebox they find without a COAD sticker on it. (By the way, it looks like the tax people might try to boost the annual COAD price from \$25 up to \$100, but the association is fighting it.) Benny also showed off new machine identification stickers for members. They're very clever ID tags, the same size as a title strip, and designed to be slotted in the lower right title strip slot on the juke playlist. Copy on the ID strip will contain name of operation, association logo, and service number. Welcome new members to the group: Gold Vending Co., New Milford, N.J. and 7 Vending Co., of Staten Island. Also to associate members Runyan Sales, Betson Enterprises and Milt Tucker

Ben closed with a talk on the upcoming convention May 16 thru 18 at the Stevensville Country Club in Swan Lake. Activities will start with cocktails Friday evening at 6:30, then dinner. Annual banquet set for Saturday night. There'll be door prizes and gifts for ladies at that affair. Don't forget free golf and those nice shows each night (not free, sorry). Ben sent reservations out last week and would like interested parties to fill 'em out and return soon as possible (super deluxe rooms go for \$40 per day, per person). Have a grand time!

Phil Sternberg at Eastern Music Systems in Philly tells us that a hot new book entitled 'Is This Your Day.' on the subject of bio-rhythm, is one big reason they're doing so well selling For-Play's 'Bio-Computer' game. The book is published by Crown and is reportedly building up quite a consumer interest in this new psychological science, U.S. Billiards sales chief which is then translated to machine play at the location . Len Schneller likewise delighted over machine sales, in particular their new 'Survival' cocktail table. Len tells us they've increased production dramatically to meet distributor orders. He says that his distribs have dubbed the 'Survival' "overall, one of the best games now on the market." Len's also pleased that their giant arcade shooting game 'Duck Shooting' has been booking top coin whenever it's placed, e.g., one high of \$680 per week in quarters in New York, \$85 per day at a Sebring, Florida arcade. Len quotes the owner of Toronto's Funland saying "everybody has room for a Congrats to Len's son Stu who, upon graduation from Marquette moneymaker. University Medical School, will join Boston University Hospital as an intern... By the way, all planning on attending the April 25-26 MOA business seminar at Notre Dame should be getting their reservations in to Fred Granger soon as possible. Fee is \$85 for the seminar (rooms at Morris Inn on campus are \$16 a single, \$21 a double made directly to the Inn). Registration is limited to 75 persons. It's well worth the cost; we were there and know.

# CALIFORNIA CLIPPINGS

Ed Wanisko (Edcoe Mfg., Culver City) going into strong distribution thrust to get his 'Palm Reader' machine out there at the arcades in time for the season. New Edcoe 'Love Computer' almost ready to ship.... A.C.A.'s Mickie Greenman says there's no end to the orders coming in from his distribs for the For-Play 'Bio Computer' machine. Mickie also notes that the science of bio rhythm (on which the machine is themed) is becoming quite a popular conversation item among the public; also says one airline, is checking out its pilots' bio rhythm on the day they fly.... JWR Electronics (Sunnyvale) in business making video game conversion kits a little over a little over a year, now has their own '4 Square' cocktail table on the market... Hank Tronick tickled with customers response to the new Bally 'Air Aces' 4-player flipper. Likewise, he's anxiously awaiting samples of the much-publicized Ball 'Wizard' 5'player pin — the game with the Tommy movie tie-ins... Enjoyed chatting with affable Steve Lieberman of Lieberman Distributing in Minneapolis, out here in Lotus Land for the recent record convention. Steve attributes the success of Lieberman's coin and record distributing outlets to the people on the team. 'any company's most valuable asset," he observed.

# MILWAUKEE MENTIONS

**Bob Rondeau** and the staff at Empire Dist.-Green Bay rate a salute for their contribution to the recent YMCA Carnival of Nations benefit, held at the area Y center. Empire furnished four games, which got a real work-out during the daylong event! The CEM Cocode Chicken Game was especially appearing to the many children attending. All proceeds from the equipment were donated to the Y's service division, which directs funds to all corners of the world as well as to the needy in the U.S. "We are very proud to take part in this particular benefit." Bob said, "because 95% of all funds collected are used for charitable purposes and only 5% for administrative help." PIANO DUO FERRANTE AND TEICHER, who record for United Artists Records.

PIANO DUO FERRANTE AND TEICHER, who record for United Artists Records, will be in Milwaukee April 6 for a concert at the Performing Arts Center.

AFTER ENJOYING SUPER WEATHER during their Florida vacation, **Clint** and **Marie Pierce** of Pierce Music were greeted with substantial snow and not so warm temperatures upon their return to Brodhead last week! They're not complaining, though, since the memories of a great time spent with friends in Fort Charles are still pretty fresh!

ON THE SINGLES SCENE: John Jankowski of Radio Doctors lists the following as very active with area ops: "Shaving Cream" by Benny Bell (Vanguard), "He Don't Love You" by Tony Orlando and Dawn (Elektra), "Beer Barrel Polka" by Bobby Vinton (ABC), "Big Mamou" by Fiddlin' Frenchy Burke (20th Century) and "Blanket On The Ground" by Billie Jo Spears (UA).

# cashbox/coin machine news

# CHICAGO CHATTER

Would like to begin this week's column with an acknowledgement of Chicago's 138th birthday, which was celebrated citywide on March 4!

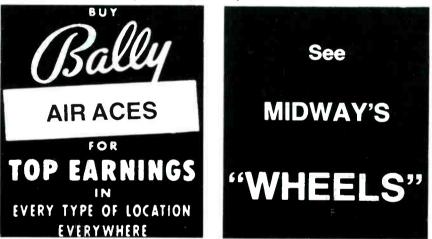
NICE CHATTING WITH Steve Heckmyer, the new marketing services coordinator for Brunswick's Briarwood Division. Steve mentioned that the firm will be exhibiting both its coin-operated and home recreation line at the upcoming Apartment Builders Show in Miami Beach. April 28 thru 30. Display will be housed in Booth 2045, manned by various company reps including Larry Smith and Lyle Elliott ... With the emergence of apartment building complexes, condominiums and the like as potential locations for coin-operated equipment, we expect there will be significant industry representation at this show.

WILLIAMS ELECTRONICS recently announced delivery of a gorgeous new United shuffle alley called "Supreme"! Trade's response, according to **Bill DeSelm**, prompted the immediate processing of quantity shipments! A very big item. Of course, the reported interest among young people is obviously opening up a whole new market for shuffles!

GOT THE WORD FROM Bally Mfg. Corp.'s sales manager **Paul Calamari** that upon completion of export shipments of the firm's new "Air Aces" 4-player, domestic deliveries will be in progress. He said the game tested out just beautifully! ... At presstime, Bally's **Tom Nieman** was all engrossed in the massive promotion campaign being conducted by the firm as a tie-in with Columbia film "Tommy." which premieres nationally this week. Bally figures prominently in the musical score of the original "Tommy" soundtrack by **The Who**, which was released in 1968; and with the much heralded premiere of the rock opera's film version will shortly be producing a colorfully designed new pinball machine called, appropriately enough, "Wizard"! Prototypes of the game have been made available for a series of celebrity tournaments Bally is hosting, nationally, as part of the campaign. Local tournaments are being staged, throughout this week, in various shopping malls with radio and television celebrities competing!

TO FOLLOW-UP ITS big selling. "Super Soccer" 4-player, introduced in late Feburary, D. Gottlieb & Co. has released an equally exciting 2-player version called "Soccer"! See it at your nearest factory distrib showroom.

ON THE SINGLES SCENE: Operators in the vicinity of Martin & Snyder One Stop in Detroit are showing interest in the following singles, categorized thusly by **Chet Kajeski**: pop: "The Essence Of Joan" by **Andy Kim** (Capitol), "Philadelphia Freedom" by **Elton John** (MCA) and "Like A Sunday Morning" by **Lana Cantrell** (Polydor); country: "Before The Next Teardrop Falls" by **Freddy Fender** (Dot). "The Pill" by **Loretta Lynn** (MCA and "Lonely Men Lonely Women" by **Connie Eaton** (Dunhill); r&b: "Lady Marmalade" by **Labelle** (Epic) "Walking In Rhythm" by the **Blackbyrds** (Fantasy) and "Love" by **Al Green** (Hi). Chet also made mention of a novelty single called "Shaving Cream" by **Benny Bell** (Vanguard) as a potential juke box hit! "







# It Makes Them Say Yes

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An automatic phonograph for locations that have always said no to a jukebox.

In sophisticated locations, pushy jukeboxes are not welcome.

Here, the Crestwood is welcome.

Low profile. Rich woods. A quiet, unobtrusive console that blends into and subtly enriches the elegant atmosphere.

As a matter of fact, in use with wallettes and with the lid down, you'd hardly notice it, except as a fine furniture piece. Make yourself welcome with Crestwood.

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# cashbox/international news

# London

Route Records formed by Roger Easterby and Des Champ makes its debut this week via a single from Chicory Tip entitled "Survivor." Chicory Tip hit previously with such blockbusters as 'Son Of My Father" and "What's Your Name" so Easterby and Champ are hoping they will put Route on the map. The formation of the new label will enable both Easterby and Champ to spend less time on their own productions and recruit masters from outside producers and they are currently seeking out new talent for the label. Shelby and Guy Darrell move over from the now defunct Santa Ponsa label and Shelby will feature on Route's second release "Dance With The Guitar Man." Off to the states in April go Easterby and Champ for general talks with record executives with a view to U.S. distribution. They will retain Record & Tape Co. in South Africa and Ricordi in Italy but will set up new European licensing deals.

Phonogram have raised their prices by an average of 10 percent which means that singles go up to 59 pounds (\$1.43); deluxe pop and classical to 2.90 pounds (\$7); super deluxe 3.10 pounds (\$7.53) and cassettes and cartridges 2.95 pounds (\$7.02). Ken Maliphant, general manager said that Phonogram would be the first company to break the 3 pound barrier but with the escalation of costs it just had to come. Labor costs have risen by 24 percent and raw materials had risen dramatically,

Des Brown who, with Don Arden, set up Jet Records six months ago has now left the company giving his reasons for leaving as "a conflict on policy." Jet scored with their first release "No Honestly" by Lynsey de Paul and Don Arden said that some new and exciting plans for the label will be announced shortly.

New staff appointments at Magnet Records. Michael Levy (chairman) has appointed Steve Colyer (director of promotions) and Brian Reza (sales director) to the board. Peter Waterman has joined the label as assistant to director of a&r Peter Shelley.

# Belgium

French-sung hit in Wallonia are: "Le Zizi" (Pierre Peree "Garde-moi Avec Toi" (Carene Cheryl). "Tu T'en Vas" (Alain Barriere). "Mal. Tu Me Fais Mal" (Frederic Francois). "Une Fille Aux Yeux Clairs" (Michel Sardou). "Shang Shang a Lang" (Sylvie Vartan). "Station Service" (Richard Anthony). "Un Disque D'Amour" (Michele Torr) and "Comme Le Meunier Fait Son Pain" (Stone Et Charden).

Editions Basart-Belgium has a new address: M. Lemonnierlaan 91-97, 1000 Brussels (Tel. 02/5125034/35). After smash hits such as "The Hostage" and "Lady of the Night" Donna Summer comes up with new hit entitled "Love To Love You." With "You're The First. The Last. My Everything" Barry White scored his biggest hit in Belgium. In May he will visit Belgium for a concert. Two months after the release of the first album by Jef Elbers. a local Brussels singer, through Fonior, the album proves to be a success. All numbers are original Basart copyrights. Cindy had her biggest hit with "De Volgende Dans." also a Basart copyright.

Polydor distributes three new labels: State of ex-Polydor England manager John Fruin and Rubettes-producer Wayne Bickerton. Ringo, the private label of Ringo Starr and Jet (on which Lynsey de Paul. Raymond Froggatt and



HAIL, HAIL — Pictured here at the start of Rocket Records artist Neil Sedaka's British tour are (I-r) Mike Maitland, president, MCA Records in the U.S., Elton John, Rocket Records president John Reid and Neil Sedaka. Party at Les Ambassadeurs was to celebrate U.K. success of "Laughter In The Rain" and to launch tour.

# Kim Up For Four Junos

HOLLYWOOD — Capitol/EMO Canada recording artist Andy Kim has been nominated in four categories in the upcoming Canadian Juno Awards Show. which is the equivalent of the Grammy Awards Show in the U.S.

Kim has been nominated in the following categories: Top Male Vocalist; Producer of the Year ("Rock Me Gently"); Album of the Year ("Rock Me Gently"); and Record of the Year ("Rock Me Gently"). Kim will perform "Rock Me Gently" on the Awards program.

The Juno Awards Show will take place at the Queen Elizabeth Theatre in Toronto. Canada on Mar. 24. and will be televised live by the Canadian Broadcasting Company.

Kim recently released his third single. "Essence of Joan." which will be on the forthcoming album. "Andy Kim II."

#### Midget Prod. Names Foreign Label Pacts HOLLYWOOD — Midget Productions.

HOLLYWOOD — Midget Productions, and their publishing firms Little Peanut Music (ASCAP) and Moppet Music (BMI) have entered into catalog arrangements with Teal Records of South Africa, Gamma Records of Mexico, and EMI in Australia and New Zealand, it has been announced. Teal and Gamma are currently preparing to release a new single by artist Brenton Wood.

Additionally. Midget is under negotiation with Essex Music of Australia and New Zealand, Laetrec of South Africa, Pacific Music of Japan, and UFA-Musikverlage of Germany, Belgium and Luxembourg for release of their product in those territories.

#### many others record).

JR Productions released the new Nick Mackenzie single entitled "Please, Let Me Come On Board." The first album by Luk Bral entitled "Vrije Vogel" is doing very well. Luk will be seen on TV in Belgium in March and April.

# Victor Expands Japan CD-4 Promo

TOKYO — Yoshihisa Honda, deputy manager, international division of Victor Musical Industries of Japan, was in Manila recently for talks with Victor International executives Vic del Rosario, Jr., managing director, and Vic Jose, vice president. Discussed were projections for the year 1975, as well as other important projects.

Victor Musical Industries, in the person of Mr. Honda, has been instrumental in the acquisition by Victor International of a number of foreign labels. notably, Chess/Janus, Barnaby, Zapiro, GRT Canada, and the CD-4 catalogs. Most of the talks centered on a promotional campaign toward greater sales of Victor's CD-4 albums, which Victor International distributes in the Philippines. The lineup of CD-4 albums has been one of the most consistent top sellers in 1974. It is hoped that with the addition of some one hundred albums to the existing CD-4 catalog for the Philippines, greater sales will be achieved this year.



**TOKYO** — Mr. Keith Whessels, manager of Mercury popular repertoire division of Phonogram International of Holland. visited Japan to promote Bachman-Turner Overdrive and Ohio Players. Whessels arrived in Tokyo on Feb. 23 and made a round of visits to TV studios. promoters and radio stations in Tokyo to push artists on Mercury labels. Pictured at Nippon Hoso (Japan radio) are I-r: Mr. Kizu, chief of international repertoires of Nippon-Phonogram. Mr. Keith Whessels. Mr. Itoi, Mr. Kitazawa, Mr. Watanabe (Nippon-Phonogram).



# Canada

April Wine, anchor group for the Montreal-based Aquarius label, have scored a U.S. release for their album, "Stand Back" on the Big Tree label. They are currently on tour of the U.S.

Polydor's new Vancouver branch manager is Peter Behnke, who replaces Ted Hopkins. Behnke was previously in the sales office.

Jay Telfer is ready for a new single on the Axe label. Titled, "I Write Your Name On The Wall Above My Bed," the single is being pushed as a contemporary, rock. country item.

Angel, a newly arrived group with former Abraham's Children leader, Jimmy Bertucci, bows the record scene with their first for United Artists, titled "Winning Side."

Babe Ruth, while in Montreal for an engagement, were presented with a Gold Leaf Award for their "First Base" album. The certification was made by Capitol's Bill Bannon, and the presentation made by the label's director of marketing. Dave Evans. The group turned around and presented mini Gold Leaf Awards to Michel Theriault of Ottawa's Treble Clef and to CHOM-FM's Earl Jive and Les Sole.

Dave Marsden has left CHUM-FM and will head up his own commercial enterprise. Marsden was just recently featured on a CBC-TV special which caught him in action in the CHUM-FM control room.

WBEN-FM. the Buffalo station ("Rock 102") continues to take its toll of Canadian advertisers away from the Canadian Golden Horseshoe. Their rates are \$30 per minute, which is less than that by Canadian stations. CKFH Toronto has decided to go country. The fifty thousand watter has been consistently at the bottom of the ratings and this could change their direction.

Canada's on again off again post office strike has literally brought the record business to a standstill but given Ma Bell a feeling of being wanted. Mailing of deejay copies of newly released singles is almost impossible, outside the major centres and those critical few days after release are just non-existent.

Some record companies have curtailed their release schedule until the post office department can get their never-too-good service back to its usually unreliable state, which was better than nothing.

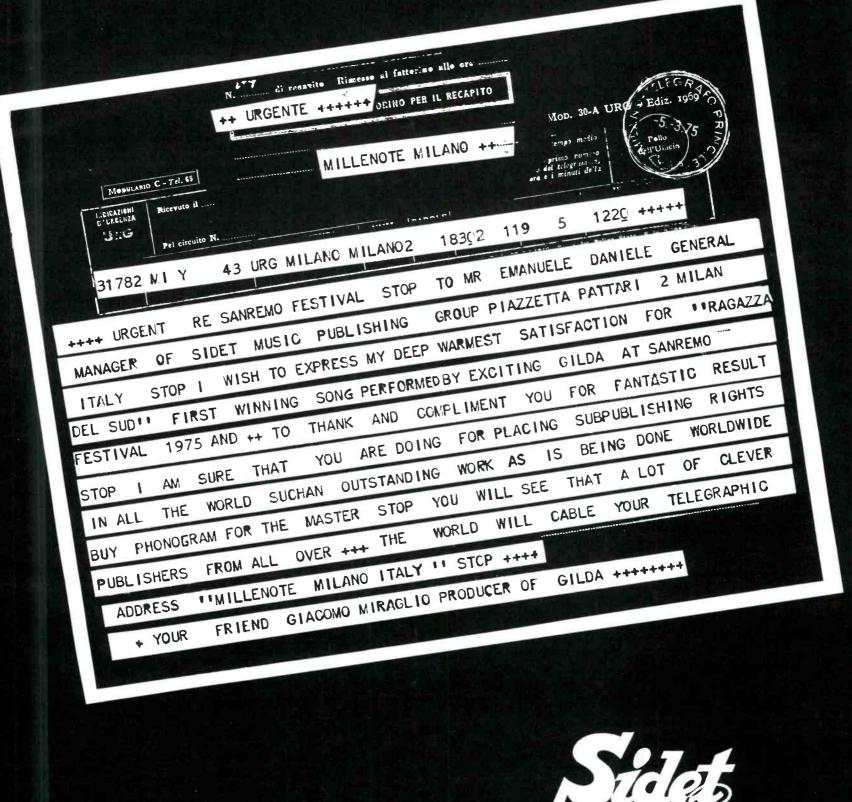
#### Shobochi Named New JPRA Pres.

TOKYO — Mr. Takami Shobochi, president of Nippon Columbia Co., Ltd. is expected to take an appointment as the president of Japan Phonograph Record Association succeeding Mr. Yutaka Ando, present president of JPRA who is to leave office at the end of May. Mr. Ando is expected to be named as advisor of JPRA.



The presidents of the main 14 labels which are affiliated with JPRA are to be appointed as president of JPRA successively from now on. Through this agreement, Mr. Shobochi has been due to become the president of JPRA as the first among them.

# 1975 SanRemoSongFestival Winner "RAGAZZA DEL SUD"



Ceble address. MILLENOTE Piazzetta Pattari, 2 - Tel. 804.818 861.165

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A

NO

# cashbox/international best sellers

# England

тw	LW	
1	2	If — Telly Savalas — MCA — Screen Gems/Col
2	1	Make Me Smile — Steve Harley & Cockney Rebel — EMI —
		Trigram/Rak — local copyright
3	8	Only You Can — Fox — GTO — Gurusama — local copyright
4	8 4	The Secrets That You Keep — Mud — Rak — Chinnichap/Rak —
		local copyright
5	6	My Eyes Adored You — Frankie Valli — Private Stock —
		KPM/Jobete/London
6	3	Please Mister Postman — Carpenters — A&M — Dominion
7	5	Shame Shame Shame — Shirley & Co — All Platinum — Con Con
8	17	It may be winter Outside — Love Unlimited — 20th Century —
0		Kassner
9	14	I'm Stone In Love With You — Johnny Mathis — CBS —
10	10	Gamble/Huff/Carlin
11	10 19	Footsee — Wigan's Chosen Few — Pye Disco — Planetary
	19	Please Tell Him That I Said Hello — Dana — GTO —
12		Hush/Chrysalis — local copyright
13	-	Dreamer — Supertramp — A&M — Rondor
10		Pick Up The Pieces — Average White Band — Atlantic — Warner Bros
14	-	
• •		Bye Bye Baby — Bay City Rollers — Bell — KPM/Ardmore & Beechwood
15	13	Good Love Can Never Die — Alvin Stardust — Magnet — Bumper
		— local copyright
16	12	Your Kiss Is Sweet Syreeta Tamla Motown
		Jobete/London
17	-	Young Americans — David Bowie — RCA — Mainman/Chrysalis
		-local copyright
18	9	Sugar Candy Kisses — Mac & Katie Kissoon — Polydor — Pam
		Scene
19	11	Angie Baby — Helen Reddy — Capital — Warner Bros
20	_	Mandy — Barry Manilow — Arista — Screen Gems/Col

#### TOP TWENTY LPS

- 3
- 5
- 6

- 10
- 11 12 13
- 15
- 16
- 17 18
- 19
- On The Level Status Quo Vertigo Tubular Bells Mike Oldfield Virgin Elton John's Greatest Hits DJM His Greatest Hits Engelbert Humperdinck Decca Blood On The Tracks Bob Dylan CBS Crime Of The Century Supertramp A&M Sheer Heart Attack Queen EMI The Singles 1969-73 Carpenters A&M Can't Get Enough Barry White 20th Century Simon & Garfunkel's Greatest Hits CBS The Dark Side Of The Moon Pink Floyd Harvest Physical Graffiti Led Zeppelin Swan Streets Ralph McTell Warner Bros His 12 Greatest Hits Neil Diamond MCA Rollin' Bay City Rollers Bell Cop Yer Whack For This Billy Connolly Polydor Average White Band Atlantic Band On The Run Wings Apple Not Fragile Bachman-Turner Overdrive Mercury Bridge Over Troubled Waters Simon & Garfunkel CBS 20

# **Belgium**

TW	LW	
1	4	The Secrets That You Keep — Mud — Rak — Universal
2	2	Sugar Candy Kisses — Mac & Katie Kissoon — Polydor — Hans Kusters Music
3	10	100 Years — Joey Dyser — Delta — Gnome Music
4	1	I Can Help — Billy Swan — Monument
5	5	<b>Never Can Say Goodbye</b> — Gloria Gaynor — MGM
6	6	I Wonder — Jack Jersey — Imperial — Planet Music
7	8	Shame, Shame, Shame — Shirley & Company — Philips
8	11	<b>Down Down</b> — Status Quo — Vertigo
9	9	Lady Marmalade — Labelle — Epic — Ardmore & Beechwood
10	3	My Boy – Elvis Presley – RCA – Universal Songs

# Australia

TW	LW	
1	1	Please Mr. Postman — Carpenters — Festival — A&M
2	3	Lucy In The Sky With Diamonds — Elton John DIM
3	5	Santa Never Made It Into Darwin — Bill & Boyd — Samantha — Fable
4	8	Horror Movie — Skyhooks — ns — Mushroom
5	2	My Little Angel — William Shakespeare — Albert — Albert
6 7	4	When Will I See You Again — Three Degrees — April — CBS
7	-	You Ain't Seen Nothin' Yet — Bachman-Turner Overdrive — Leeds — Mercury
8	7	Wild One — Suzi Quatro — Castle — Rak
9	6	Cat's In The Cradle — Harry Chapin — Quaver — Elektra
10	10	Laughter In The Rain — Neil Sedaka — Contol — Polydor
TOP FI	VELP	S

- Living In The Seventies Skyhooks Mushroom Quatro Suzi Quatro Rak Wonderland Stevie Wonder Tamla Motown Elton John Greatest Hits Elton John DJM Just A Boy Leo Sayer Chrysalis
- 2 3
- 4
- 5

# Japan

τw	LW	
1	1	22 Sai No Wakare — Kaze — Crown — Pub: Crown MP. PMP
2 3	24	Shitetsu Ensen — Goro Noguchi — Polydor — Pub: Fuji Music
3	4	Waga Yoki Tomoyo — Hiroshi Kamayatsu — Express/Toshiba —
		Pub: Nichion
4	6	Smokin Bugi — Down Town Bugiwugi Band — Express/Toshiba
		- Pub: PMP
5	5	Showa Karesusuki — Sakura To Ichiro — Polydor — Pub:
		Diamond Shuppan
6	3	Onna No Yume — Aki Yashiro — Teichiku — Pub: Creo
		Music/Teichiku
7	9	Saraba Haiseiko — Sueo Masuzawa — Polydor — Pub: Diamond
		Shuppan
8	_	Kono Ai No Tokimeki — Hideki Saijo — RCA/Victor — Pub: Geie
		Shuppan
9	15	<b>Gakko No Sensei</b> — Jiro Sakagami — CBS-Sony — Pub: Asahi
		Music
10	8	Please Mr. Postman — Carpenters — A&M/King — Sub Pub:
		Shinko Gakufu
11	12	Airenki — Hiroshi Itsuki — Minoruphone/Tokuma — Pub:
		Noguchi Pro.
12	13	Mikaniro No Koi — Zuutorubi — Ai/Elec — Pub: Nichion, NTV
		Music
13	10	Kogarashi No Futari — Sakiko Ito — Toshiba — Pub: Union
		Shuppan
14	7	Ai No Mayoigo — Agnes Chan — Warner Brothers/Warner-
		Pioneer — Pub: Watanabe
15	11	Hajimete No Dekigoto — Junko Sakurada — Victor — Pub: Sun
		Music

# Italy

LW	
1	Un Corpo E Un'Anima — Wess & D. Ghezzi — Durium — Durium
3	Un'Altra Donna — Cugini Di Campagna — Pull — Pull
	<b>Sereno E'</b> — Drupi — Ricordi — Ricordi
7	Kung Fu Fighting — C. Douglas — Durium — Chappell
5	<b>Romance</b> — J. Last — Phonogram — P.D.
-4	<b>Sugar Baby Love</b> — The Rubettes — Polydor — Ricordi
-	Lu Maritiello — T. Santagata — Carosello — Curci
6	E La Vita, La Vita — Cochi & Renato — CBS — Impala
10	Ci Vuole Un Fiore — S. Endrigo — Fonit
9	Verde — M&G Orchestra — RCA — Souzelle
	1 3 2 7 5 4 - 6 10

# Canada

1	Roll On Down The Highway — Bachman-Turner Overdrive — Mercury	,
^	V. B. the state of the control of th	1

- 3 4
- Holl On Down The Highway Bachman-Turner Overdrive You Beat Me To The Punch Charity Brown A&M Dancin' On A Saturday Night Bond Columbia Can You Give It All To Me Myles & Lenny Columbia I Wouldn't Want To Lose Your Love April Wine Aquarius Crazy Talk Chilliwack Goldfish Renaissance Valdy A&M Linda Put The Coffee On Ray Materick Asylum Dancin' Fool Guess Who Nimbus 9 California Jam Klaatu Daffodil
- 5 6 7
- 8 9
- 10

#### TOP TEN LP's

- 1
- 3 4
- 5 6 7
- 8 9
- Bachman-Turner Overdrive Not Fragile Mercury A Foot In Coldwater All Around Us Daffodil Keath Barrie Sings of Love & Places United Artists The Guess Who Flavours Nimbus 9 Myles & Lenny Columbia Anne Murray Highly Prized Posession Capitol Nazareth Loud 'N' Proud A&M Stampeders Backstage Pass Music World Creations Valdy Family Gathering A&M Bruce Cockburn Salt, Sun & Time True North 10

# Argentina

тw	LW	
1	- 1	A Flor De Piel — Julio Iglesias — CBS
	2	Quieres Ser Mi Amante — Relay — Camilo Sesto — RCA
3	2 3 5 7	Amor De Flacos — Luis Aguile — CBS
4	5	Celos De Mi Guitarra — Jose Luis Perales — Microfon
5	7	Besandonos En La Ultima Fila — The Drifters — Bell
6	4	Solo Tu — Ringo Starr — EMI
2 3 4 5 6 7 8	6 8	Enfermo De Amor — Dany — Music Hall — local copyright
8	8	Adios Hoy Sobran Las Palabras — Relay — Fernando de
		Madariaga — RCA — local copyright
9	11	Una Vieja Cancion De Amor — Raul Abramzon — CBS — local
		copyright
10	9	Juntos Y Enamorados — Marcelo Dupre — Music Hall — local
		copyright
11	14	Por Favor Senor Cartero — Carpenters — EMI
12	10	Que Sera De Mi Manana — MAI — Manzano — EMI
13	15	<b>Te Lo Dije Mi Amor</b> — Trompos — Petit Matin — Microfon
14	12	Sal Y Pimienta — Carl y Carla — Music Hall
15	13	La Tristeza De Mi Mujer — Edifon — Aldo Monges — local
		copyright
16	-	Es Mi Amor — Trompos — Sabu — Microfon
17	20	El Dia Que Murio Chicago — Paper Lace — Philips
18	17	Nos Dijimos Adios — Dave McLean — RCA
19	18	Canciones Son Canciones — Cacho Castana — Polydor
20	19	Porque Llora La Tarde — Relay — Antonio Marcos — RCA

BU/VS ) Д  $\Delta$ 

		3/15
1	PHYSICAL GRAFFITI LED ZEPPELIN (Swan Song SS 2200)	3
2	HAVE YOU NEVER BEEN MELLOW	
3	OLIVIA NEWTON-JOHN (MCA 2133) BLOOD ON THE TRACKS BOB DYLAN (Columbia PC 33235)	1.
	AN EVENING WITH JOHN	Z
	JOHN DENVER (RCA CPL 2-0764)	10
5	Cheiter/MCA SRA109)	5
6	PERFECT ANGEL MINNIE RIPERTON (Epic KE 3261)	8
7	AVERAGE WHITE BAND (Atlantic SD 7308)	4
8	RUFUSIZED RUFUS (ABCD 837)	7
9	NIGHT BIRDS	14
10	HEART LIKE A WHEEL LINDA RONSTADT (Capitol ST-11358)	12
11	WHAT WERE ONCE VICES ARE NOW HABITS DOOBLE BROTHERS (Warner Bros. BS 2750)	15
12	STYX II Wooden Nickel (WNS-1012)	13
13	FOR EARTH BELOW ROBIN TROWER (Chrysalis CHR 1073)	23
14	SO WHAT JOE WALSH (ABC/Dunhill DSD 50171)	9
15	ROCK 'N' ROLL JOHN LENNON (Apple SK 3419)	22
16	SUN GODDESS RAMSEY LEWIS (Columbia)	19
17	ALL THE LOVE IN THE WORLD MAC DAVIS (Columbia PC 32927)	18
18	ON THE BORDER EAGLES (Asylum 7E 1004)	20
19	ELTON JOHN'S GREATEST HITS	17
20	B. T. EXPRESS (Scepter SPS 5117)	11
21	BARRY MANILOW II (Bell 1314)	16
22	EMPTY SKY	6
23	NEVER CAN SAY GOODBYE GLORIA GAYNOR (MGM M3G 4982)	24
24	COLD ON THE SHOULDER GORDON LIGHTFOOT (Warner Bros. MS 2206)	49
25	SOUVENIRS DAN FOGELBERG (Epic KE 33137)	21
26	A SONG FOR YOU TEMPTATIONS (Gordy G6-969S1)	28
27	NEW AND IMPROVED SPINNERS (Atlantic SD 18118)	26
28		34
29	URBAN RENEWAL TOWER OF POWER (Warner Brothers BS 2834)	31
30	FLYING START THE BLACK BYRDS (Fantasy F9472)	32
31	SHEER HEART ATTACK QUEEN (Elektra E 1026)	33
32	THE FIRST MINUTE OF A NEW	
00	GIL SCOTT-HERON (Arista 4030)	3
33	OHIO PLAYERS (Mercury SRM 1-1013)	2
34	ROXY MUSIC (Atco SD 36-106)	3
35	JETHRO TULL (Chrysalis CHR 1067)	3

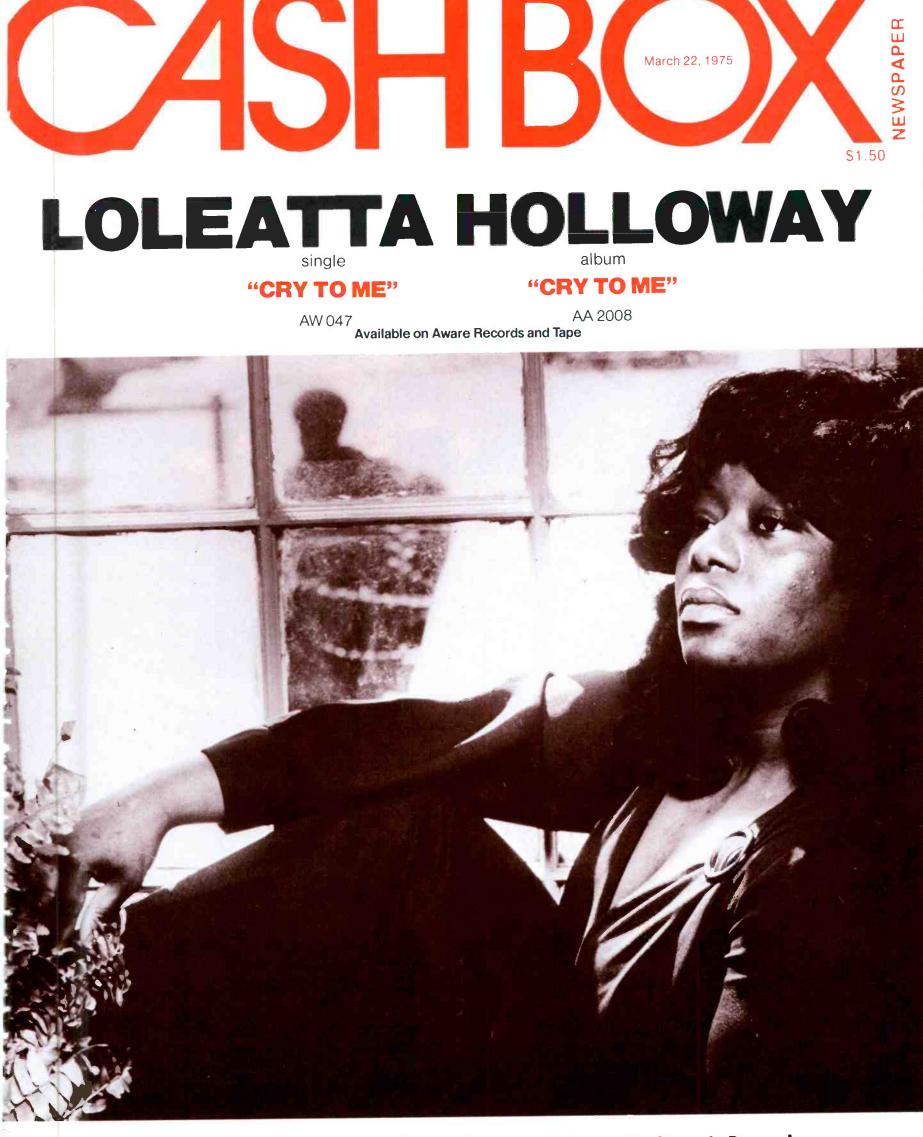
	3/15
36 IT'LL SHINE WHEN IT SHINES OZARK MT. DAREDEVILS (A&M SP 3654)	29
37 ELDORADO ELECTRIC LIGHT ORCHESTRA (United Artists UA LA 339-G)	39
38 ALL THE GIRLS IN THE WORLD BEWARE GRAND FUNK (Capitol SO 11356)	37
39 THAT'S THE WAY OF THE WORLD	05
EARTH, WIND & FIRE (Columbia PC 33280) 40 SATIN DOLL	85
41 BACK HOME AGAIN JOHN DENVER (RCA CPL 1-0548)	
42 AL EXPLORES YOUR MIND AL GREEN (HI SHL 32087)	
43 MILES OF AISLES JONI MITCHELL (Asylum AB 202)	
44 PROMISED LAND ELVIS PRESLEY (RCA APL 1-0873)	
45 DARK HORSE GEORGE HARRISON (Apple SMAS 3418)	41
46 FIRE ON THE MOUNTAIN THE CHARLIE DANIELS BAND (Buddah KSBS 2603	47
47 IF YOU LOVE ME, LET ME KNOW OLIVIA NEWTON-JOHN (MCA 411	/
48 STANLEY CLARKE	
49 NOT FRAGILE BACHMAN-TURNER OVERDRIVE	
(Mercury SRM 1-004	
NEKTAR (Passport PPSD 98005	
BAD COMPANY (Swan Song SS 8410 52 MODERN TIMES AL STEWART (Janus JXS 7012	
53 JOHN DENVER'S GREATEST	) 03
	) 53
54 AL GREEN'S GREATEST HITS (London SHL 32089	63
55 FLAVOURS GUESS WHO (RCA CPL 1-0636 56 FULFILLINGNESS' FIRST	i) 43
FINALE STEVIE WONDER (Tamia TR 6332S1	) 58
57 REALLY ROSIE CAROLE KING (Ode SP 77027	7) 65
58 RELAYER YES (Atlantic SD 18122	2) 50
59 WHITE GOLD THE LOVE UNLIMITED ORCHESTR (20th Century T-458	A 3) 56
60 NO MYSTERY CHICK COREA (Polydor PD 651)	2) 87
61 PRIME TIME TONY ORLANDO & DAWN (Bell 131)	7) 42
62 FREE AND EASY HELEN REDDY (Capitol ST 1134	8) 60
63 YESTERDAYS YES (Atlantic 1810)	3) 94
64 GOODNIGHT VIENNA RINGO STARR (Apple SW 341	7) 67
65 PRONOUNCED LEH-NERD SKIN-ERD	3) 64
66 PROPAGANDA SPARKS (Island ILPS 931	2) 75
67 PLUG ME INTO SOMETHING HENRY GROSS (A&M SP 450	2) 81
68 JOY TO THE WORLD/THEIR GREATEST HITS THREE DOG NIGHT (Durnhill DSD 5017	8) 62
דמאבב טוטט אוטמיד (טעוואוווי טאט 1007)	5, 02

		3/15
69	GHOSTS STRAWBS (A&M SP 4506)	89
70	A1A JIMMY BUFFETT (ABC/Dunhill DSD 50183)	71
71	SEDAKA'S BACK NEIL SEDAKA (Rocket/MCA 463)	59
72	CICERO PARK HOT CHOCOLATE (Atlantic BT 89503)	84
73	REALITY JAMES BROWN (Polydor PD 6039)	48
74	PROPHET RICHARD HARRIS (Atlantic SD 18120)	52
75	JUST A BOY LEO SAYER (Chrysalis BS 2836)	90
76	WELCOME TO MY NIGHTMARE ALICE COOPER (Atlantic SD 18130)	118
77	BAD BENSON GEORGE BENSON (CTI 6045)	73
78	KOOL & THE GANG GREATEST HITS	
79	KOOL & THE GANG (DeLite DEP 2015)	91
	JACKSON BROWNE (Asylum 7E-1017)	61
80	MELISSA MANCHESTER (Arista 4031)	105
81	I CAN STAND A LITTLE RAIN JOE COCKER (A&M SP 3633)	93
82	THE SILVER FOX CHARLIE RICH (Epic PE 33250)	66
83	PHOTOGRAPHS AND MEMORIES	68
84	BLUE SKY NIGHT THUNDER	
85	MICHAEL MURPHEY (Epic KE 33290)	95
	VERITIES & BALDERDASH	97
86 87	HARRY CHAPIN (Elektra 7E-1012)	
	ELTON JOHN (MCA 2116)	83
88	MOODY BLUES (Threshold 2 THS 12/13)	74
89	MICK RONSON (RCA APL 1-0681)	92
90	DAVID BOWIE (RCA APL 1-0998)	
91	SERENADE NEIL DIAMOND (Columbia PC 32919)	79
92	MICHAEL JACKSON (Motown M6-825S1)	91
93	B WAITRESS IN A DONUT SHOP MARIA MULDAUR (Warner Bros. WB 2194)	80
94	CRIME OF THE CENTURY SUPERTRAMP (A&M SP 3647)	98
9	BUSTIN' OUT PURE PRAIRIE LEAGUE (RCA LSP 4769)	115
96	BAKER GURVITZ ARMY	102
97	GEORGE DUKE FEEL	) 99
98	COMMANDER CODY AND HIS LOST PLANET AIRMEN (Warner Brothers BS 2847)	) 140
99	KNEES	
	BLUE OYSTER (Columbia PG 33371	)
10	GROVER WASHING I ON JR. (Kudu Ku 20	) 162

# CASH BOX/R&B TOP 7C

2	SUPERNATURAL THING Ben E. King (Atlantic 3241) SHAME, SHAME, SHAME	3/15 2	20	LAUGHING A LITTLE	3/15	38	BAD LUCK Harold Melvin & The Bluenotes	3/15	54	GET DOWN, GET DOWN Joe Simon (Spring 156)	3/15
	Shirley and Company (Vibration 532)	3	21	Spinners (Atlantic 3252) LOVE IS A FIVE LETTER WORD	25	39	(Epic 8-3562) AS LONG AS WE'RE TOGETHER	51	55	(Dist: Polydor) <b>THE JONES (PART 1)</b> S.O.U.L. (Musicor)	70 55
4	Minnie Riperton (Epic 50057) EXPRESS	4	22	Jimmy Witherspoon (Capitol 3998) LOVE CORP. Hues Corp. (RCA PB 10200)	21	40	Gloria Scott (Casablanca 815) CHANGES (MESSING WITH MY MIND)	29	56	RHYME TYME PEOPLE Kool & The Gang (DeLite 1563) LOVE WON'T LET ME WAIT	40
5	B. T. Express (Road Show 7001) (Dist: Scepter) ONCE YOU GET STARTED	1	23	SHAKY GROUND Temptations (Motown G7142) ONE BEAUTIFUL DAY	34	41	Vernon Burch (UA 587) LOVE HAS FOUND ITS WAY	48	58	Major Harris (Atlantic 3248) COME ON DOWN	69
6	Rufus (ABC 12066) SHOESHINE BOY Eddie Kendricks	8		Ecstasy, Passion and Pain (Roulette R7163)	30	42	Blue Magic (Atco 70)	47	<b>59</b>	Greg Perry (Casablanca 817) <b>THINK ABOUT ME</b> Flamingos (Worlds 103)	60 63
7	(Tamla T-54257F-A) <b>SHININ' STAR</b> Earth, Wind & Fire (Col. 3-10090)	10 11	25 26	DANCE THE KUNG FU	26	43	ARE Zulema (RCA 10116) ALL BECAUSE OF YOU	42	60	HEAVEN RIGHT HERE ON EARTH Natural Four (Curtom CMS 0101)	61
8	REMEMBER WHAT I TOLD YOU TO FORGET		27	BUMP ME BABY	27 33	44	Leroy Hutson (Curtom CMS 0100) WILL WE EVER COME	45	61	FRIENDS B. B. King (ABC 12053)	62
9	Tavares (Capitol 4010) LADY MARMALADE Labelle (Epic 8-50048)	9	28 29	FIRE Ohio Players (Mercury 1-013)	13	45	TOGETHER Black Ivory (Buddah 443) GET READY FOR THE GET	46		STOMP & BUCK Crusaders (Blue Thumb 261) (Dist: ABC)	64
10 11	L-O-V-E Al Green (Hi) SATIN SOUL	14	30	WE'RE ALMOST THERE	18		<b>DOWN</b> Willie Hutch (Motown 1339)	54	63	ROLLING DOWN A HILLSIDE The Main Ingredient	
	Love Unlimited Orchestra (20th Century 2162)	12	31	Michael Jackson (Motown M1341F) BERTHA BUTT BOOGIE	39	<b>46</b> 47	I DIDN'T KNOW Three Degrees (Epic ZS 8-3561)	53	64	(RCA JH-10224) SPECIAL LOVING	
	<b>LOVE FINDS ITS OWN WAY</b> Gladys Knight & The Pips (Buddah BDA 453-N)	15	-	Jimmy Castor Bunch (Atlantic 3232) : SWING YOUR DADDY	32	47	I CAN'T SEE WHAT YOU SEE IN ME The Jonses (Mercury 73663)	50	65	Barbara Acklin (Capitol) THERE'S ANOTHER IN MY LIFE	65
<b>13</b> 14	CRY TO ME Loleatta Holloway (Aware 047) SUPER DUPER LOVE	16	33	SING IT AGAIN - SAY IT AGAIN	30		THE BOTTLE Joe Battaan (Salsoul 8701)	49	66	Phillip Mitchell (Polydor-Event 223) MIGRATION	-
15	Sugar Billy (Fast Track 2501) WALKING IN RHYTHM Blackbyrds (Fantasy 736)	7		Aretha Franklin (Atlantic ST-A-30184 SP) ( IGET LIFTED	36	49 50	DEEPER & DEEPER Bobby Wilson (Buddah) TOUCH ME BABY	52	67	Creative Source (Sussex 632) I BETCHA DIDN'T KNOW THAT	67
16	WHAT AM I GONNA DO Barry White (20th Cent. 2177)	20	35	George McCrae (T.K. 1007) I'LL BE HOLDING ON		51	Tamiko Jones (Arista 0110) SUN GODDESS	58	68	Frederick Knight (Truth 3216) YOU'RE THE SONG (I'VE	-
17	STAR ON A TV SHOW/HEY GIRL The Stylistics (Avco 4549)	17	36	AI Downing (Chess 2158) ( BABY THAT'S BACKATCHA	37	50	Ramsey Lewis & Earth, Wind & Fire (Col. 3-10103) PICK UP THE PIECES	68		ALWAYS WANTED TO SING) Timmy Thomas (Glades 1723)	
<b>18</b> 19	MY LITTLE LADY Bloodstone (London) I AM LOVE	24	_	Smokey Robinson (Tamla T 54248F)	41		Average White Band (Atlantic 29700)	28	69	<b>RED HOT MAMA</b> Funkadelic (Westbound 5000)	_
19	Jackson Five (Motown 1310)	6		SMOKING ROOM Carl Carlton (ABC 12059) 2	43		DON'T CHA LOVE IT Miracles (Tamla 54256)	35	70	HONEY BABY (BE MINE) Innervision (Private Stock 45-015)	J
	achh				$\frown$	,				+	$\leq$
		$\bigcirc$	X	top700 (	$\cup$	11				10110175	
101	NEVER LET HER GO DAVID GATES (Elektra 7B 1028)	3/15 101		TO BE TRUE HAROLD MELVIN & THE BLUENOTES	/15			3/15	158	CROSS-COLLATERAL	3/15

	NEVER LET HER GO DAVID GATES (Elektra 7B 1028)	3/15 101	120	TO BE TRUE HAROLD MELVIN & THE BLUENOTES (Phila. Int'l. KZ 3314) (Dist: Col.)	3/15 135	139	HOLIDAY AMERICA (Warner Bros. W 2808)	3/15 134	158	CROSS-COLLATERAL PASSPORT (Atco SD 36-107)	3/15 164
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106	CAROL DOUGLAS ALBUM CAROL DOUGLAS (RCA BKL 1-0931)	114		JIMMY CLIFF (Mango 9202)	129	144	BEHIND CLOSED DOORS CHARLIE RICH (Epic KE 33247)	147	162	MY WAY MAJOR HARRIS (Atlantic SD 181.19)	165
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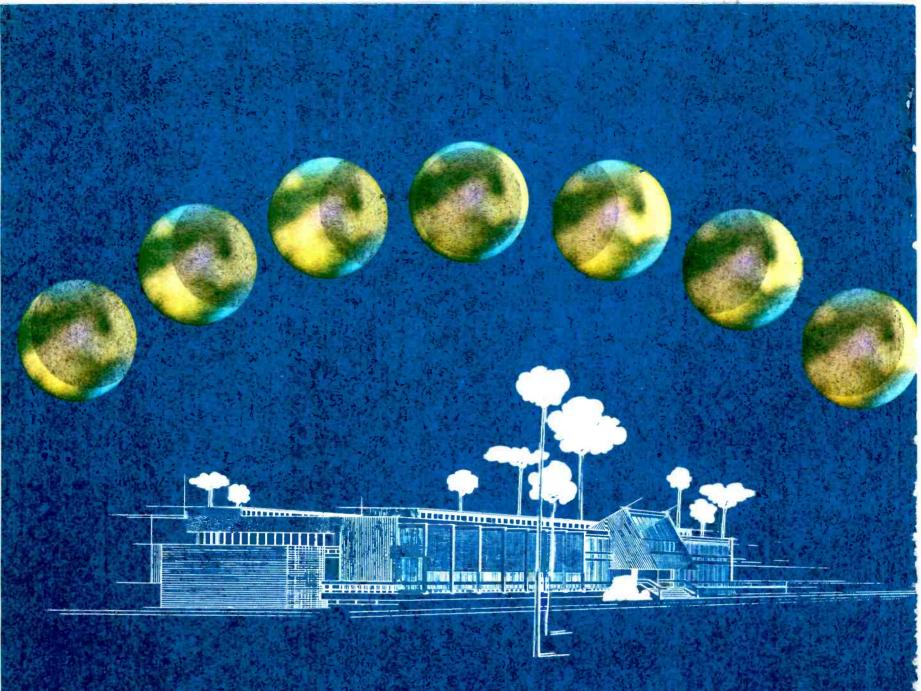


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