Is sue 236 • October 28, 1994

## HAPPY HALLOWEEN!

#### LIKE A FAVORITE PAIR OF JEANS, YOU'LL PUT IT ON OVER AND OVER AND OVER AND OVER AND OVER AND OVER

#### <u>On Tour:</u>

#### October:

- 28 Cincinnati
- 29 Cleveland
- 30 Chicago

#### November:

- 1 Pittsburgh
- 2 Detroit
- 4 Albany
- 5 Bethlehem, PA
- 6 Philadelphia
- 9 & 10 New York City
- 12 Rochester
- 13 Syracuse
- 15 Toronto
- 17 Lewiston, ME
- 18 Boston
- 20 Hershey, PA
- 22 Atlanta



The new ballad from the certified gold album "For The Love Of Strange Medicine."

Catch Steve on his upcoming tour:

mobia Res. I. S. Par. & Tur. Off. M.

**CDLUMBIA** 

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#1 Most Added >



STEVE PERRY "Missing You" (COLUMBIA)

CORONA "The Rhythm Of The Night" (EASTWEST)

KARYN WHITE "Can I Stay With You" (WB)

FRENTÉ! "Ordinary Angels" (MAMMOTH/ATLANTIC/AG)

BOSTON "Livin' For You" (MCA)

ZHANÉ "Shame" (HOLLYWOOD/JIVE)

VANESSA WILLIAMS "The Sweetest Davs" (WING/MERCURY)

LUTHER VANDROSS "Always And Forever" (LV/EPIC)

**GRANT LEE BUFFALO** "Mockingbirds" (SLASH/REPRISE)

BOYZ II MEN "On Bended Knee" (MOTOWN)

MPEOPLE "Excited" DECONSTRUCTION/EPIC)

BLACKGIRL "Where Did We Go Wrong" (KAPER/RCA)

FLAMING LIPS "She Don't Use Jelly" (WB)

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The Top-40 albums; the Top-5 records with the biggest sales increases.

Play It, Say It! / Rimshots

A Network 40 exclusive: four pages of the hottest new reaction records.

PPW lists from influential stations across the country begin on this page.

All the pertinent data on every song in Network 40's Top 80 PPW chart.

The Most Added Records and those with the most Accelerated Airplay.

GERRY CAGLE Vice President / General Manager

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#### GARY F. BIRD . STEVE SMITH

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## RADIO

#### GOIN' 'APE

The good folks at WAPE Jacksonville were slightly more than intrigued about the formerly Channel X'ed WHJX PD Keith Clark's assertions last week that their up book overtook WAPE in 18-34 and that research showed them to be on the verge of passing WAPE 12+. For the record, WAPE still held almost a twopoint lead 12+ and won 18-34 by a 10.1-7.8 margin. While 'HJX did show gains in those two categories, it also lost audience in the older demos. WAPE looks to recapture the WHJX listeners who aren't into its current Urban sound.

#### THE DR. HEADS EAST

KSFM Sacramento PD "Dr." Dave Ferguson announced his resignation, effective in early 1995. He will move to Maryland to be closer to his wife, who is ailing, and his kids. There he will base Dave Ferguson Productions to serve client stations for his voiceover work. Future programming opportunities on the East Coast will not go unnoted by the good Doctor, either. Until then, he will help in the search for a new PD for FM102.

#### Coming & Going

WBZZ/WZPT Pittsburgh VP/GM Tex Meyer was promoted to Sr. VP/GM of the duopoly...Russ Mottla was named OM/PD at WDRE Long Island and the Modern Rock Network... Michael Steele leaves his MD gig at KQKQ Omaha to do the same at WEDJ Charlotte... Ryan Walker left his APD gig at WKSI Greensboro to be PD at WRHT Moorhead City... On top of his weekend gig at WPLJ New York, Kenny Walker landed the morning shift at WZMX Hartford.

#### STRUCK OUT

It must've *seemed* like a novel idea at the time: Sports/Talk WJMP Akron attracted worldwide attention by blowing off its regular programming to play the "Bruce Springstone" (sic) version of "Take Me Out To The Ballgame" over and over until the baseball strike was settled. That began in August. Well...57,161 spins later (good thing 'JMP wasn't a Top 40; it'd wreck havoc on our PPW chart!), they decided to blow off the stunt.

#### Lenny Waronker Declines Warner Bros. CEO Post Decides To Remain As President

In a move that surprised many both in and out of Warner Bros. Records, Lenny Waronker decided to remain as President of the company and turn down the promotion to CEO he accepted a few weeks ago.

Previously, he was set to assume the position upon the departure of Mo Ostin on the first of the year. "At the time Bob Morgado and Doug Morris graciously offered me this position, I felt it would be the culmination of my career at Warner Bros., the world's greatest record company," he says in a prepared statement. "However, upon a great deal of reflection, I decided this job was simply not for me. I know this decision, a tremendously difficult one for me and my family, will come as a shock to many people, but it is the right one for me at this time.



LENNY WARONKER

#### Wild 107 In The Heat KYLD Accused Of Contest Rigging

A dozen former employees of KYLD San Francisco went public last week with allegations that the former management of the station engaged in contest manipulation where only Hispanic women 18-34 would win. Furthermore, air talent were told to only put on the same demo of callers on the air.

Current GM Bob Visotcky termed the charges as "former employees making allegations against former employees." Even so, Allen Shaw, President of Crescent Communications, which just recently purchased the station, pledged a full investigation into the matter.

In the San Jose Mercury News, for-

mer employees allege, among other things, they were told by then-PD Rick Thomas to pull over cars sporting Wild 107 stickers only if they were driven by young Hispanic females; air talent were criticized for letting any callers out of the target demo on the air; that entries to a summer car giveaway sent in by Hispanic females were separated from the rest - and that they won the first three cars; the former Promotion Director claims that names she pulled out to win their weekly cash giveaway were often substituted with a different name.

Thomas has denied the charges, noting that they were made by former "During the course of my 28 years at Warner Bros., we have built an extraordinary company under the leadership of Mo Ostin, with an incredibly dedicated staff and with a roster equal to none," he continues. "For me, the personnel and artists are the true heart and soul of this company; both are unequaled in this industry. Though a new chapter is beginning, it is clear that Warner Records will continue as an industry leader. Bob and Doug are very strong leaders and I wish them only success and I look forward to continuing our work together."

For details on the repercussions of Waronker's announcement, see Page 6.

employees with axes to grind. Shaw said the Mustang giveaway snafu came when staffers accidentally separated the entries by geographic area. When officials discovered that not all entries were used in the contest, they bought another car and gave it away to an entry from the entire batch.

"This is clearly out of parameters of how we would operate [and]... need to operate," Shaw was quoted as saying. "These allegations are quite disturbing. We have a lot of work to do here."

Other programmers discuss the impact of contest rigging charges in Conference Call on page 12.

### Joe Ianello Passes Away

Atlantic Records VP Top 40 Promotion Joe Ianello passed away on Wednesday morning morning of October 26 from complications due to MELAS, a rare neurological disorder.

Ianello, a longtime industry veteran, was one of the most respected and well-liked record executives in the business. In a recent interview with *Network 40*, Sr. VP Andrea Ganis and VP promotion Danny Buch said, "He is very much a part of our current success and we will always miss him." At press time, funeral services for



Ianello are scheduled for either Friday or Saturday (10/28-29) in Dunkirk, NY, with a memorial service to be held in New York City on Wednesday, November 2.

In lieu of flowers, the Ianello family has asked that donations be made to The Joe Ianello Fund/MELAS Foundation, c/o Dr. Salvatore Di-Mauro, Columbia University Department of Neurology, 630 West 168th Street, New York, NY 10032. Please make checks payable to "Columbia University."

#### **NEWS**

## Elektra, EastWest And Asylum Consolidate

New Elektra Entertainment Group Downsizes Staff

Three separate labels - Elektra, EastWest and Asylum - have been consolidated to form Elektra Entertainment Group. The move has led to a reduction of staff.

Chairman Sylvia Rhone stressed that "Each of these labels has a distinctive artistic personality and a dedicated following. We are committed to operating our group in a way that best nurtures our artists and best serves the fans who love them."

The restructuring will have the troika run by one promotion, marketing, publicity, product development and sales department, which has led to layoffs in the respective departments. The various A&R staffs have been "reorganized." "Downsizing is a difficult and sad moment, but will insure the overall success of the Elektra Entertainment Group," Rhone explains. "We are grateful for the support and dedication of all those at

Elektra and EastWest involved in our past. The efficiencies that our new organizational structure provides will enhance our market presence and sustain our high artistic standards."

The leaner staff already has a full slate of major releases set for 1995, including new product by AC/DC, The Breeders, En Vogue, Simply Red, Linda Ronstadt, Natalie Cole, Bjork, Keith Sweat, The Cure and a debut solo project by Natalie Merchant.

## Ron Shapiro Named Atlantic Sr. VP/GM

Oversees Label's West Coast Operations

Ron Shapiro was promoted to the post of Sr. VP/West Coast GM of Atlantic Records. Previously, he was the label's West Coast-based VP of Media & Artist Relations.

Shapiro will oversee the day-to-day operation of Atlantic's West Coast offices, while also being involved in a wide array of company interactions with the L.A. creative and business communities.

"Ron's new appointment represents both a recognition of his wide-ranging abilities and a further strengthening of Atlantic's status as a truly bi-coastal company. Not only will Ron be running our Los Angeles operation, but he will also take a very pro-active role in further developing our West Coast profile on a number of fronts," states



**RON SHAPIRO** 

Atlantic President Danny Goldberg. "Ron's extensive experience in both artistic and corporate cultures will serve him well in his new position."

Shapiro joined the label last year after a four-year stint at MCA Records, where he most recently was VP, Public Relations. "Since joining Atlantic just one year ago, Ron has proved to be one of the most important players in the ongoing revitalization of the company for the '90s and beyond," adds Exec. VP/GM Val Azzoli. "His knowledge, creativity and terrific personality make him ideally suited to be our primary point person on the West Coast."

#### Sony: Fred Ehrlich Sr. VP/GM, New Tech & Biz Dev. New Post Covers CD ROM, On-Line And Interactive Fields

Fred Ehrlich was appointed to the newly-created position of Sr. VP & GM, New Technology & Business Development of Sony Music Entertainment, Inc. Previously, he was VP/ GM of Columbia Records.

Ehrlich's responsibilities are twofold: He and his staff will be responsible for defining and developing all strategies in areas of new emerging technologies and multimedia, including CD ROM, multi-session CDs, Sony On Line and interactive media. Furthermore, he will be involved in the company's role in home shopping, licensing and electronic distribution as well as interfacing with ventures such as Pace Amphitheaters and Sony Signatures.

"The creation of this department | recognizes the importance of new technology in our business," states



FRED EHRLICH

Sony Music Entertainment Pres./ COO Thomas D. Mottola, "and puts Sony Music in the best position to answer the challenges of a rapidly expanding and ever-evolving field. Fred is a dynamic executive whose experience at Columbia Records provides the New Technology and Business Development team with a leader who will insure success."

"The means by which music will be created, marketed and distributed in the future is evolving now," Ehrlich notes. "Working in a multi-dimensional environment, Sony Music artists will be guaranteed access to the broadest possible range of media to reach the public."



#### AMERICAN

Michelle Gutenstein was appointed Co-Director of National Publicity, where she will team with Melissa Dragich, who previously was National Publicity Manager. Gutenstein previously was National Publicity Manager at EMI Records.

#### ATLANTIC

Lisa Swill was promoted to Director of Human Resources.

#### CAPITOL

Gary Gilbert was named Sr. VP, Business Management... The "Tower Of Achievement" award will be bestowed on the family of Nat King Cole in honor of his "irreplaceable contribution of music and American popular culture."

#### CEMA

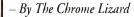
Cliff O'Sullivan was appointed to the newly-created position of VP, Artist Development for CEMA Distribution. Previously, he was Sr. Director of Product Development and Video for Mercury Records.

#### **PRIVATE**

Private Music and the nightclub, House of Blues, have formed a joint venture, funded by BMG, called The House Of Blues Music Company. The new label will sign new Blues-influenced artists as well as traditional Blues projects.



Appointed at RCA Records Nashville Group were: Randy Goodman as GM/Sr. VP, Thom Schuyler as Sr. VP of A&R and David Gales as VP Operations... Lisa Worden was named National Director, Alternative Promotion for RCA in Los Angeles... Just named to RCA Records: Tommy Daniel as VP and Mike Wilson as VP Promotion. Just named to the RCA Records Group: Mary Hamilton to Sr. Director. Creative Services and Glenda Break to Director, Production/Scheduling ... Appointed at the Country BNA Records: Dale Turner as VP and Ken Van Durand as VP Promotion.



RUMORS, HALF-TRUTHS AND OUTRIGHT LIES

#### Damn!

Just when you thought it was safe...oh, hell. It has never been safe out there, but now? The moon must be in suicide. With all the plots and sub-plots within the music industry lately, it must be the writers of *Days Of Our Lives* in control. What's up? Who's in? Who's out? And when will it all end? Only *The Shadow* knows...and that movie bombed at the box office, so maybe he doesn't have a clue, either. The CDs are spinning and so are the companies and people involved.

The long-rumored Elektra and EastWest realignment came down this week. (See News section for details.) Although there is no official word, look for EastWest Executive VP Craig Lambert to be GM of both labels. EastWest Sr. VP/Promotions Greg Thompson will lead the promotion efforts. A complete realignment of the staff was in progress at press time.

•••

Former Elektra Sr. VP Promotions Jon Leshay resigned to accept a position at Columbia as VP Alternative Marketing and Promotions.

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•:-

And what about Warner Bros.? President Lenny Waronker, who was tapped last August to replace outgoing Chairman and CEO Mo Ostin on January 1, stunned the industry this week by announcing that he wouldn't take the job. (See News section for more details.) This set off thermo-nuclear rumors that caused typhoons both in and out of the music industry. The New York Post ran thick headlines proclaiming, "MUSIC INDUSTRY IN CHAOS; GEFFEN POISED TO STRIKE." (Does this mean that Sony's Chaos label will absorb the entire music industry?) The Post is referring to the new Spielberg-Katzenberg-Geffen entertainment venture announced on Page 6 several weeks ago. The story suggests that Mo and Lenny will start a new label with David Geffen. It's no secret that Geffen and

Ostin are long-time friends and members of a mutual admiration society. It doesn't take a stretch of the imagination to see this possibility as a reality. What will really happen is anybody's guess.

•-

Although it's fun to sit on the sidelines and speculate about all the possibilities, the fallout is not nearly as entertaining. Especially in the promotion ranks, it's hard to get programmers excited about new releases when all they want to talk about is the future of your record company. The sooner the end result is announced, the quicker the industry can return to business as usual, which is grossing billions of dollars for the parent companies.

Another former Time Warner music executive is also in the rumor mill this week. Will Bob Krasnow, past CEO of Elektra Entertainment, start a new label based in New York? Distributed by MCA?

•-

•:-

EMI has made changes within their promotion department. Peter Napoliello, who joined the label a few weeks ago as VP Promotion, has been upped to Sr. VP Promotion. Ken Lane, also Sr. VP Promotion, and the rest of the promotion staff will report directly to Peter.

•:-

And what about Interscope? Variety tagged the price of picking up the remaining 75% of the company at \$300 million. Will Atlantic grab the rest of the tab or will the label go to Warner Bros.? And is Sony also interested? And what about Jimmy Iovine and Ted Fields? The two of them, with Marc Benesch masterfully managing marketing and promotion, have created the most successful new entry into the record business in recent memory. To cop a phrase from one of the few records they didn't break, "Their future's so bright, they have to wear shades." (Designer lenses, no doubt!)

#### BOX Me Up

The BOX is looking for a research director. You've got to have depth and expe-

rience in all forms of research. If you know you're qualified, contact Frankie Blue in Miami.

#### Sorry, Charlie

In last week's News story about the demise of Channel X in Jacksonville, some of the Arbitron figures we quoted were incorrect. It seems as if the death of the station was due more to the Big Ape's paw than anything else. WAPE PD Jeff McCartney supplied us with the corrected figures you'll find in the News section. As my distant cousins, the alligators, will attest, the Big Ape is the big animal in big J!

Horror of horrors, when compiling the listings in the 1994 Chrome Lizard Awards, we inadvertently left out Z100 New York and Steve Kingston in the running for Major Market Station and PD. We'll be sending out adjusted ballots. (Ain't it a bitch? Last year, *nobody* wanted in!)

•

#### Radio's Turn

Dr. Dave Ferguson, long-time PD and morning host at KSFM Sacramento, has resigned. (See News section for details.) Dave will assist the station in hiring his replacement. Will the first person interviewed be former Wild 107 San Francisco PD Rick Thomas? The best move would be to let OM Chuck Field have the whole ball of wax. He deserves the shot.

•:-

And speaking of Wild 107, is former KMEL APD Mike Marino staying in the Bay Area?

KQKQ Omaha MD Michael Steele segues to WEDJ Charlotte as MD.

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WKSI Greensboro APD Ryan Walker returns to WRHT Morehead City as PD.

ls KHTT Tulsa PD Mike Ring joining 550?

•-

#### We'll Never Forget

Much-loved Atlantic executive Joe Ianello passed on this week. To say he was a special person is a huge understatement, but one that Joe would be most proud of. A poem Joe carried in his wallet tells the story of his life and is reprinted in our memorial on page 37. Everyone who came in contact with him is a better person. In your honor, Joe, we'll try and pass it on.

Buzz

Gary Roberts...Henry Nelson...David Urso...Brian Bridgman...Tim Virgin...





Run it up the flagpole and see who salutes ...

TW	LW	TITLE/Artist (Combined audience totals for the week ending 10/23/94.	AUDIENCE
1	1	I'LL MAKE LOVE. TO YOU – Boyz II Men	-5.87%
2	3	ANOTHER NIGHT – Real McCoy	+6.68%
3	2	ALL I WANNA DO – Sheryi Crow	<u>-8.55%</u>
4	-4	SECRET – Madonna	+4.70%
5	5	WHEN CAN I SEE YOU - Babytace	-7.65%
6	6	100% PURE LOVE – Crystal Waters	+8.58%
7	9	HERE COMES THE HOTSTEPPER – Ini Kamoze	+19.45%
8	8	AT YOUR BEST – Aaliyah	+3.52%
9	15	I WANNA BE DOWN – Brandy	+8.08%
10	13	I'M THE ONLY ONE – Melissa Etheridge	-1.69%
11	10	DECEMBER 1963 – Four Seasons	-5.71%
12	14	NEVER LIE – Immature	+1.90%
13	22	ON BENDED KNEE – Boyz II Men	+33.76%
14	11	STROKE YOU UP – Changing Faces	-11.11%
15	19	YOU WANT THIS – Janet Jackson	+13.25%
16	7	ENDLESS LOVE – Luther Vandross & Mariah Carey	-20.64%
17	18	LIVING IN DANGER – Ace Of Base	+5.95%
18	16	WILD NIGHT – John Mellencamp	-6.89%
19	12	STAY – Lisa Loeb & Nine Stories	-15.28%
20	17	FANTASTIC VOYAGE – Coolio	-3.58%
21	24	ALWAYS – Bon Jovi	+16.34%
22	23	I'LL STAND BY YOU – Pretenders	+9.38%
23	21	SHINE – Collective Soul	-2.88%
24	20	DON'T TURN AROUND – Ace Of Base	-9.82%
25	26	WHAT'S THE FREQUENCY, KENNETH? - R.E.M.	+3.48%
26	38	SUKIYAKI – 4 P.M.	+32.83%
27	25	BOP GUN – Ice Cube	-14.72%
28	28	BASKET CASE – Green Day	+0.82%
29	35	FAR BEHIND – Candlebox	+12.19%
30	29	TURN THE BEAT AROUND – Gloria Estefan	+3.20%
31	27	THIS D.J. – Warren G.	-11.20%
32	40	YOU GOTTA BE – Des'ree	+15.58%
33	34	CRAZY – Aerosmith	+0.73%
34	41	PLAYAZ CLUB – Rappin 4–Tay	+7.15%
35	33	FLAVA IN YA EAR – Craig Mack	-4.86%
36	42	NEW AGE GIRL – Deadeye Dick	+5.94%
37	32	COME TO MY WINDOW – Melissa Etheridge	-8.54%
38	30	MR. JONES – Counting Crows	-13.25%
39	45	LUCAS WITH THE LID OFF – Lucas	+5.99%
40	52	SOMETHING'S ALWAYS WRONG – Toad The Wet Sprocket	+13.58%

COLUMN QUESTION



This Week's Guest: Jerry Blair VP Promotion Columbia Records

**0.P.T.:** Some people feel that you may be a bit upset at the amount of press Charlie Walk re-

ceives in The One Page Tipsheet - Why?

Jerry Blair: There was a time when being on the cover of such respected industry publications as O.P.T. was very important to me. Don't get me wrong, O.P.T. and their "only" chart are still important, but someone in my position has to evolve and in my career I've grown into other areas to allow people such as Charlie to grab a bit more of the spotlight. Like I said last week, He is smart, but I is smarter. In fact, I wish Charlie as much press as is humanly possible; perhaps it will make him grow a few inches! Besides, I'm now devoting my media coverage to *True Detective, Dog's Style* and *Field and Stream*. This week radio programmers descend upon Malibu to attend the first annual Minor Radio Conference. Panel topics include "How Big Is Too Big?", "Are Blondes Really More Fun?" and "The Monkey Bar Vs. The House Of Blues." Keynote address by

Wolfgang Puck. Call Charlie at (818) 501-

IPS

7900 to register.

HE

Time-saving tip of the week comes from KWTX Program Director Tom "Mohawk" Martens who wants O.P.T. readers to know that you can get your hair cut, tires rotated, a quick, delicious meal and pick up some killer popcorn all at the same time at your local Super K Mart. Next time you're in Waco check out Tom's new "do." It's guaranteed for 36 months or 36,000 miles, whichever comes first.



#### Urge Overkill

"Girl, You'll Be A Woman Soon" This cutting edge cover of the Neil Diamond classic has the country mesmerized. From the nation's number one film "Pulp Fiction", this is quite simply the coolest thing out there! With the soundtrack album jumping 122-31\*, the film #1, and alternative, MTV and VH-1 all on board you'd have to have your you-know-what, you-know-where not to jump on this N-O-W!

#### COVER STORY - The O.P.T. -- Redesigned For Your Reading Pleasure!

Universally regarded as <u>the</u> industry airplay information standard, the editors of The One Page Tipsheet (0.P.T.) have listened to you, our readers, and are proud to introduce these powerful new features to our publication.

First, you know the 0.P.T. "Only Chart That Matters" combines audience exposure numbers to show those songs reaching the most listeners. It is this application that not only makes it easier to spot the true mass appeal hit records, but also has revolutionized chart methodology. In fact, the change has been so overwhelming that several of our competitors have threatened us with legal action.



Now on over 80 stations
 Over 1200 PPW
 On Sold Out Tour With Steve Perry

See Sass on ABC In Concert This Week
 Pop CHR Chart debut 39\*

After careful evaluation we have eliminated the raw audience figures and have placed them with an increase/decrease percentage. Now you can see how much audience your song(s) have gained or lost in the previous week. (Ed. note: Audience loss or gain is only one of the factors you should consider in your music decisions each week.) For example, though <u>IMMATURE</u> only experienced a 2% increase in audience, "Never Lie" jumped up to 12\* on the "Only" Chart and in the past week has picked up KIIS FM, KHKS, KS104, KKRZ and KUBE on its way to becoming the #2 best selling single in the country.

In addition to our new audience gain/loss feature, we recognize your



MTV BUZZ BIN
 Now On Over 60 Stations
 Over 750,000 Albums Sold
 Sold out tour in progress
 80-53-47\* SoundScan Albums
 Z100 9-21 PPW/WKBQ 6-15 PPW/WHYT 45 PPW

need to get more information about the real leaders of our industry. To accommodate you in this area we introduce The One Page Tipsheet, One Column, One Question Interview, where we will take an in-depth look at today's industry movers and shakers – as in-depth as we possibly can in the space of one column.

<u>OFFCHART HIGHLIGHTS:</u> Live continues their domination outside of the "Only" charted Top 40. Moving 183-137\*, "I Alone" was the biggest moving rock single on the entire "Only" Top 200! MTV Buzz Clip rotation, A sold out tour 3/4 million albums sold out and major rotation at Z100, WHYT and WKBQ are no doubt driving this record to the top of the chart.



## TALES FROM THE SHIFT

### Uncommentary by Gerry Cagle



was working in the lab, late one night...."

Johnny "Prince of" Darkness potted down the rest of the song and grabbed the request line.

"Hello, K-Drac." "Hi there," a low,

female voice purred. "Is this Johnny Darkness?"

"You're talking to the Prince," the deejay said as he reached for a CD. "How can I help you?"

"It's not you who can help me, you poor, doomed soul. I'll be helping you before the clock strikes midnight."

Johnny punched another blinking line. "Hello, K-Drac, may I help you?"

"Did you think you could get rid of me that easily?"

Johnny frowned and quickly hit another line. It was the same voice...but it couldn't be...he had just hung up on her.

"K-Drac."

"lt's no use...you can run, but you can't hide."

"Jesus," he said, "you sound just like..."

"It is me, my dear, sweet, innocent fool."

Johnny slammed the phone down and checked the clock. Ten-fifty-five. *Halloween, Part*  $\beta$  had just ended at the local theater. The whacked-out calls always began when the movie was over. He leaned back in his chair and stretched. Only an hour left on his shift and he would become one of the ghouls himself, emceeing a costume contest at a local night club.

As the second-hand crossed the top of the hour, Johnny hit the station I.D.

"This is Kay Dracula...KDRC, Muldavia, Indiana."

When "Thriller" kicked in, he turned down the volume and reached for his tenth cup of coffee. He had been drinking since his shift began at seven, but it was all he could do to stay awake.

He leaned back in the chair and closed his eyes, the thoughts of the strange female on the consecutive phone calls nagging in the back of his brain. It should have been a warning signal. The last deejay who held the 7-midnight shift had disappeared the previous year...on Halloween night...but Johnny didn't give it any thought when he got the gig. Night deejays were always disappearing, then popping up at another station somewhere else.

It took KDRC a long time to fill the slot.

Word had it that the station was haunted...that the man Johnny replaced wasn't the first who had disappeared mysteriously. But Johnny didn't care. He needed the money. Besides, he didn't believe in ghosts.

When he opened his eyes, he instantly knew something was wrong. The entire room was dark. No illumination came from the ceiling or even the board. He sat up quickly. The air was ice cold. He could feel a cold mist against his face.

"What's going on?"

A voice behind him ran a chill up his spine. "I said you could run, but you couldn't hide."

He wheeled around in his chair. Standing next to the door, her face lit by the single candle

"You

can run, but you can't hide."

she held, was a beautiful woman. She seemed to be floating in mid-air, a flowing, white robe falling from her shoulders to the floor.

He started to rise, but she held up her hand. "Please don't get up."

He had no choice. From out of the darkness, strong, claw-like fingers clamped down on his wrists, mashing them against the chair. He jerked his head around, but could see nothing. Were others holding him or just unattached hands?

His breath caught in his throat. A steel vice crushed his chest. He fought to swallow.

"Wha...what do you want?" he stammered.

She smiled. Radiant. A face like an angel's. With a sultry, but chilling, voice she said, "You, my dear boy."

She stepped closer. The candle hung behind her, suspended in mid-air.

More claws grabbed his ankles and knees, spreading them apart.

She reached out and caressed his hair, then rubbed the back of her fingers against his cheek. "You're such a handsome young man. Much prettier than the last one...and the one before that."

Johnny's heart beat in his ears. He was hypnotized by her beauty and her eyes. She stared right through him to his soul.

She dropped between his knees and placed her palms gently on his thighs. She lay her head against his chest. He felt her body through the thin, sheer robe.

His mind raced, trying to find a solution to the puzzle he was a piece of. It was a nightmare, but he was wide awake.

"Relax," she cooed as she stood up. "I'm not going to hurt you."

Her shoulders shrugged and the robe dropped away. She wore nothing underneath.

She sat on his lap and leaned closer, her lips brushing against his ear. "Trick or treat," she whispered.

He closed his eyes, swept away by uncontrollable emotions and the erotic sensation of her tongue swishing against the side of his neck. He felt himself spinning into a deep, bottomless void. "Hey, idiot!"

Johnny snapped awake. Chuck Henry, the all night deejay, was standing over him, a wicked smile on his face.

"I thought you were doing some special Halloween programming by playing "Thriller" overand-over for an hour. I guess you just fell asleep."

Johnny rubbed his eyes and stared at the clock. It was midnight.

"It worked, though," Chuck rattled on, "the phones are ringing off the hook."

Johnny got out of his chair without a word and staggered down the hall to the bathroom. He turned on the cold water and splashed it against his face. After a few seconds, the fear that churned in his stomach was barely a memory. He checked out his reflection and managed a crooked grin. "No worse for the wear."

He never noticed the two, tiny puncture wounds on his neck.

"Yo, Darkness!" Chuck's voice stopped him as he was walking out the door. "You've got a call on line one."

He hesitated only a moment before picking up the phone. The dream was almost forgotten. But the familiar voice brought it crashing back with a vengeance, freezing him with fear, yet exciting him at the same time.

"Happy Halloween." ■

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THE NETWORK 40 INTERVIEW

**Kevin Weather** 

Bringing The Cutting Edge To The Mainstream

hen KROQ first brought commercial Alternative music to radio 15 years ago, to many it was little more than an aberration, solely confined to the trendy fruits 'n' nuts of southern California. Well, a decade later, that "fad" is a bonafide nationwide musical movement.

One of the prime forces behind the Mainstreaming of Alternative is Kevin Weatherly. By implementing rock-solid Top 40 basics to its aggressive music stance, KROQ has stormed the station past heritage Top 40 KIIS-FM to be within shouting distance of Power 106, the English speaking market-leader. At the same time, KROQ remains as the most influential Alternative station in the country. In a recent interview, Weatherly describes how he has helped bring the cutting edge to the Mainstream.

#### Early on, you were able to work with some major names, including Guy Zapoleon, Garry Wall, Steve Rivers and Keith Naftaly.

Throughout my career, I've been very fortunate to work with the best programmers in the business. Not only was I able to get an inside look at different programming philosophies, I experienced what it was like to be involved with winning radio stations. KZZP, KMEL, KIIS and Q106 had the intangible qualities that are difficult to define but are omnipresent. Even though each radio station was programmed differently, they all shared certain traits I think are critical for success. Looking back, I learned there is no one way to program.

They were all very successful, but different in many ways to their approach. Guy was my first mentor. He took the time when I was doing research at KZZP to share his philosophies about music programming. Guy is very particular about the music flow, but if you can graduate from the Zapoleon School of music scheduling, you've got it made. Keith is more of an artist. KMEL was all about the music and star-making process. Steve Rivers is a master of the basics... play the hits, put together larger-than-life promotions and personalities and execute flawlessly.

In San Diego, Garry Wall taught me the importance of chemistry and that programming a radio station is a process that takes and needs time. I learned that not everything is black-and-white. You have to allow things to settle, so you're not making knee-jerk reactions to things you have no control over. Garry was also very big on the team concept. Every single person in the programming department was brought into the loop and understood the vision of the station and was expected to carry an equal load.



There were no hidden agendas; everyone knew where they stood.

When you finally became PD, did anything about the job surprise you?

The most difficult part of any transition is breaking away from what is comfortable. For most of my career, I spent the majority of my time around the music and I felt that was one of my strengths. At Q106, Michelle Santosuosso was a very capable MD. I used to drive her crazy going over the logs. I had to force myself into other areas of the department that needed equal time - and gradually become less obsessive about playing two female artists backto-back. It was very difficult to assume the reins of a station that had been dominant for so long at a time when Z90 came on the air and went right at us. It certainly was a baptism under fire. It was a tremendous learning experience that gave me a new perspective.

When the KROQ gig came up, were you in the mood for a new challenge?

I still had a pretty big challenge staring me in the face in San Diego and was very comfortable there. We had just bought a house a year earlier and loved the lifestyle. I know it sounds crazy, but it was a difficult decision. However, KROQ was a legendary station and Infinity was and is the premier broadcasting company in the business. To have the opportunity to program in L.A. and to build on what was already a good situation was too good to pass up. Also, I was intrigued by the challenge of programming a different format.

What was the first thing you learned about KROQ once you came aboard?

It's hard to pinpoint individual things. I just wanted to understand all the nuances that contributed to the station's history and mystique. I spent the first few weeks getting to know the staff

and asked a lot of questions. I quickly discovered that KROQ was a very special place with a group of extremely eccentric and creative individuals. Over the years, KROQ has evolved into an institution in L.A. Part of the reason for that is the overall stability of the air staff. People have grown up listening to led the Fish, Richard Blade and "Rodney On The ROQ," Also, Kevin and Bean, Tami Heide and Sluggo have been here for several years, so you can really establish a sense of continuity. Too many radio stations have the "quick fix" mentality and don't have the patience required to build a loyal following.

#### Since you didn't make wholesale changes in the air staff, what did you do to inspire KROQ to move upward in the ratings?

Every single person at KROQ is responsible for the growth over the last several years. We have assembled a great team. When I arrived, the foundation was firmly in place. We simply built on that. Assistant PD Gene Sandbloom and our former MD, Darcy Fulmer, have played integral roles in shaping the sound. Also, Stacie Siefrir came on board as Marketing Director a year ago and has taken that department to a new level with a strong support staff.

Another reason we've grown is the evolution of our morning show. Kevin and Bean have always had the ralent to succeed in L.A. Now, with the addition of Frank Murphy and Jimmy the Sports Guy, all the pieces are in place. We now have a show that firs the station and is competitive in the most competitive marketplace in the country.

I also have to mention Dr. Drew, Riki Rachtman and producer Ann Wilkins of "Loveline." The show is as strong as ever and continues to pull big numbers. Finally, Creative Director John Frost is the glue that holds the station together. He is the most talented and creative production person in radio. His ability to keep KROQ's sound exciting and interesting can't be overstated. After coming from a Crossover Top 40 like O106 when did you feel

40 like Q106, when did you feel comfortable with your knowledge about Alternative music?

You never ger comfortable with this music because it's always changing. KROQ is one big balancing act; you always have to know where you are relative to the core and the Mainstream and understand that it's ever-changing. Most importantly, never think you have all the answers or believe you've arrived, because just when you think you have, somebody else is ready to knock you off. With hit albums, KROQ always seems to be one track ahead of the labels' release schedules. Is that planned and what has been the label's reaction?

There's no clear-cut answer to that. It's a case-by-case situation. We certainly don't set out to destroy the marketing plans of labels because we recognize the importance of working together to satisfy their objectives without compromising our own. When that can happen, it

#### Yet you've made them KROQ bands. Did you do that on purpose?

Absolutely. In order to be relevant, you have to identify the important artists who matter to your listeners. If you get too caught up looking back at where you've been and avoid songs because you don't think they fit the sound of your station, then you will pigeonhole the station and miss out on an entire movement. It doesn't matter what *I* think fits; it's up to the listeners. As an industry, we get too caught up in wanting to put songs and artists into categories so we can easily define them. The only thing that matters is if they are liked or not by your audience.

## THE LONG AND WINDING ROAD KEVIN WEATHERLY 13 K-HIT, Tucson Part-time/ air personality/ KZZP, Phoenix

KMEL, San Francisco	air personality/Research Dir./M		
KMEL, San Francisco	Music Director		
KIIS-FM, Los Angeles	Music Director		
KKLQ, San Diego	APD/Program Director		
KROQ, Los Angeles	Program Director		

works for everyone. However, we also cannot let outside influences get in the way of what we feel is best for the station. Overall, I don't think it has been much of a conflict.

#### When do you decide to go to the next track?

We don't have a formula that determines when that happens. Again, we try to determine what we need in a given week, listen to as much new music as possible and then make our decisions based on the information we have. Both Gene and I, along with input from jocks and interns, sit down and mutually decide what will work. We know our listeners can only digest so much new music, so we try not to overload them. But if it's selling Top-10 in your market, it's pretty safe to assume that you're not taking a huge risk by playing another cut. Soundgarden and Stone Temple Pilots, if their records came out a decade ago, would be AOR mainstavs.

#### With an active audience, do you use different kinds of research to get a handle on them?

We obviously have systems in place to measure acceptance of the music. We try to use it as a barometer, but don't treat it as gospel. All of our jocks are out at the clubs, in front of our listeners, and Gene goes out two to five times a week. The best research we do is oneon-one. Plus, we have a great internship program - and most of them are passionate KROQ fans. Last year, an intern turned us on to Blind Melon's "No Rain" six months before the little bee girl hit MTV. We have an informal network that helps to keep us dialed into what is real and what's not. We also are not shy about stepping out on something we strongly believe in.

#### When you say KROQ can grow, where will the new listeners come from?

We don't spend a lot of time worrying about that. I know this sounds clichéd, but we are interested in putting together an exciting station that elicits passion. Everyone at KROQ has realistic expectations. If we can continue to deliver a quality product for our listeners, then others will discover us and the numbers will take care of themselves. Our biggest challenge is to constantly reinvent the station so it doesn't become pabulum.

#### KROQ epitomizes a "lifestyle station." How much of that lifestyle do you reflect and how much do you affect?

Probably a little of both. It's certainly important to be wired into topics, events and social issues that are in synch with the lifestyle of the listeners. Whether it's *Melrose Place*, Lollapalooza or the movie premiere of *Pulp Fiction*, we want to be talking about it. We also developed a couple concerts that have quickly evolved into major events in L.A. - The Weenie Roast and Acoustic Christmas. Beyond that, our nightly talk show, "Loveline," is totally in touch and responsive to the lifestyle of many of our listeners.

#### Now that you've passed KIIS, have you set your sights on KPWR or even the Spanish KLAX in terms of becoming #1 in L.A.?

First of all, LA is the most competitive radio market in the country. With the ethnic composition exceeding 50%, I don't know if it's realistic to think that KROQ could be #1. If that happens, we'd all be thrilled, but it's certainly not our primary goal. We have very specific demographics that we want to excel in. Beyond that, we recognize that several tenths of a point can be the difference between second and seventh. We're all very happy with where the station is now. It's not just a matter of maintaining because that implies complacency. We just want to worry about those things which we can control. Besides, the variable in all of this is Arbitron.

#### Now that you've taken KROQ to new heights, have you thought about what lies beyond the 'ROQ?

Right now, my primary focus is KROQ. I'm also having a great time working with Ron Nenni and Jay Taylor at KOME. That station is on fire and should do real well in San Jose. The situation I'm in is incredible. Infinity is an unbelievable company and KROQ is one of the great radio stations in America. Hopefully, I can hang out at KROQ for a few more years.

### THE RISK OF RIGGING

Contesting is the top-of-mind story this week at radio due to allegations against KYLD in San Francisco that were printed in last week's San Jose Mercury News. (See news for details on this story.) Off the record, I probably could have obtained a number of contest manipulation tales from radio stations across the country. Instead of printing a plethora of anonymous stories about illegal deeds, it seemed more appropriate to go above board by asking programmers how they control the contesting within their walls. On this week's Programmers Conference Call, they delved into how they deal with rules and regulations around prize giveaways at their respective radio stations.

#### **This Week Featuring:**

**BOB PERRY** PD, KHQT San Jose

Tom GJERDRUM PD, KFMB San Diego

**TED KELLY** PD, KQIZ Amarillo

#### GARETT MICHAELS PD, WPLY Philadelphia

### What is your response to the contest rigging allegations against KYLD?

**BOB:** First of all, I'm sorry to hear that KYLD has allegedly been involved in contest rigging, fraudulent contesting and other allegations. To cut to the bottom line, it hurts the credibility of radio, period. There's a loss of credibility when these things are splashed across the front pages of newspapers and are on every TV station in San Francisco and San Jose. They do nothing to enhance radio's image.

TED: If these allegations are at all true, then it's extremely bad. Of course, this activity is

illegal and sheds a bad light on radio in general. Some people are skeptical about radio contesting already and when a story like this breaks, it's adding fuel to the flames.

TOM: If true, it's unfortunate that this station is involved in a situation like this. These types of things that are filtered to listeners are damaging for this station's image and for radio's image as a contest medium.

GARETT: It's unfortunate. I believe in innocence until proven guilty and I really hope it's



"Communication is a huge part of any successful orga-

nization. Unfortunately, it's not always like this at every company in this industry."

–Garett Michaels PD, WPLY Philadelphia untrue. If it is true, it's a black mark on our industry and it affects not only them, but everyone in radio. People have a tendency to associate behavior. Most organizations attempt to be on the up-and-up as much as possible and you should be because there are laws insisting that you do so.

#### Has there ever been a situation where you've had to draw a line for one of your staffers regarding a contest?

BOB: All the radio stations I've worked at have very candidly gone above and beyond in efforts to make sure all the contest rules were being followed to the letter. I've been in radio since '76 and programming since 1980, so this is not the first time I've seen radio stations get into trouble over contesting. It's just so hard to maintain the credibility of promotions on a day-to-day basis. A lot of listeners tend to disbelieve what we as radio stations are promoting a lot of the time. This is why every radio station and every Program Director should go above and beyond to make sure all contesting is conducted in a fair and impartial manner. I've always heard rumblings and rumors about this sort of thing at other stations during the course of my career. Sometimes, you can turn on a competing radio station and notice that within every dedication, every request, every [contest] winner there are demographic consistencies and/or ethnic consistencies. After you hear that for awhile, it becomes obvious what's going on - to the point where you may end up hearing listeners in the street asking, "How come everybody who wins on X radio station lives in the same area of town or is from X group?" We were beginning to hear that in the street here, to be quite honest with you. Once again, this does nothing but hurt the credibility of all radio station promotions.

TED: I won't mention any names but I was working at a radio station once where listeners were invited to decorate their cars with the station logo to win a prize - the concept being, best logo on an individual car entered into the contest would win. What happened was, no one participated in the contest. The PD had she's backed up the best. cindy of mizelle now she's breaking of mizelle i've had

> the first unforgetable ballad from her forthcoming selftitled debut album

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one of *his* friends decorate his car. It leaked out in the halls of the station, but everyone kept quiet about it. Yes, the PD's friend won the contest. We knew because this friend of the PD called while the judging was supposed to be going on and told us he was the winner –



"A lot of jocks get frustrated

conducting

contests when the winner isn't overly excited."

–Ted Kelly PD, KQIZ Amarillo

and the PD never got caught. This type of thing probably goes on more than we would like to think, but out of fear for losing our jobs in an economically downsizing industry, many probably choose to look the other way instead of saying anything about it.

TOM: I had to fire a part-timer in my first PD job awhile back. The reason was that this particular part-time person had given away money to a known friend. The station was conducting the infamous "Cash-call" giveaway where you randomly select phone numbers and if the person answers the phone with the correct station slogan, they win whatever amount of money is in the giveaway. The way I discovered it was that I was looking over the winners' logs from the previous weekend, noting the demos and zip codes in typical research fashion, and I recognized this person's name. I called the guy at his house and asked him how he won the contest. The guy had no idea who I was and gave up this part-timer. To the degree where he told me this staffer said, "Yeah, he told me what to say and we're splitting the cash." I confronted the part-timer, who admitted he was guilty, so I fired him.

GARETT: Actually, I've never witnessed it personally or been in a situation where something like this came up. In fact, all the organizations I've worked for have made great strides to insure all contesting was as fair as possible.

## What safeguards do you install to prevent contest manipulation at your station?

**BOB:** Generally, all drawings are done in the presence of several people. With every promotion that I've ever been associated with and before the promotion commences, there are rules that are drawn up and posted and a separate file for each promotion is developed with all rules and details enclosed. With any contest where there is a drawing involved, it's always best to make sure there are several people witnessing the event.

TED: You have to inform each member of your staff on the seriousness of staying within the specific rules of each contest your station conducts. You have to explain it in a fashion where they understand that even one complaint could cause major problems for the station. You need to make sure you keep detailed records of each contest and make sure the rules of each contest are available to and for the public. A lot of jocks get frustrated conducting contests when the winner isn't overly excited. This is where things can get dangerous. You have to instruct them that if the winner isn't exciting enough for their specific taste, don't put them on the air, but they're still the winner...period. Age, demographic and sex of a winner shouldn't and doesn't matter ... a winner is a winner.

TOM: This station is rather corporate and extremely detail-oriented. I explain in explicit detail all contest rules and regulations to each air personality before each contest begins. We have meetings periodically to make sure every staffer understands any new rules that might pop up from the FCC. Each time we do a contest, we distribute copies of all the contest rules to everyone, make sure copies are available to

the public, run the rules promo in accordance with the rules...we just play by the rules about contesting in general. We're very detailed about contesting and I want to make sure everyone understands these details.



"These types of things that are filtered to listeners are dam-

aging for this station's image and for radio's image as a contest medium."

–Tom Gjerdrum PD, KFMB San Diego

GARETT: Obviously, we have a station policy regarding this sort of thing. And this policy is, "Don't do it or face termination" if you're an employee of this radio station. At the same time, we also safeguard against people who attempt to manipulate the rules. We have a stated on-air policy of "One winner per household, per family every 30 days." We run our rules promo at least once a day. It's something that needs to be said. We always have weekly jock meetings and whenever we're doing a new contest or promotion, it's certainly important to go over the details and make sure everyone is on the same page of the guidelines within this promotion. Communication is a huge part of any successful organization...particularly an industry that thrives on communication. Unfortunately, it's not always like this at every company in this industry. I'm very happy to say that we are very communicative and we discuss these things as much as possible.

-Dwayne Ward

You, too, can participate in Network 40's Programmer's Conference Call. Contact Dwayne Ward at (800) 443-4001.

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Music	Calls:	M 10 am-1 pm

Patty McNulty	President
Ken Buehler	General Manager
Erik Austin	Promotion Manager
Shelly May Kemi.	News Director

Case & Company 5:30 am - 10:00 am
Christine Dean 10:00 am - 3:00 pm
James Baker 3:00 pm - 7:00 pm
Erik Austin
Ryan Kern 12 mid - 5:30 am
Ownership:WDSM/KZ10 Inc.

Consultant:..... None

### LAND OF 10,000 HITS

In a nutshell, KZIO PD James Baker sums up his station as "the Northland's only hit music station. We serve the Duluth/Superior area, which includes an 80mile radius from the twin ports. The TSA is about 230,000, which includes counties in both Minnesota and Wisconsin. KZIO targets a 28-year-old female, with a primary target demo of 18-to-34 year-olds. In many ways, KZIO is two different stations: one is an

Adult Top 40, not unlike what VH-1 is doing. At night, we're Modern Rock-flavored, which adds a hipness factor we're looking for and serves an audience which is more MTV-ish in their taste."

Duluth is about 2-1/2 hours north of the Minneapolis/St. Paul metropolis. "It was originally built up as a port city that serves the Great Lakes. Many products are shipped to Duluth by rail, and then sent around the Great Lakes area by cargo ship, although there are times during the winter that Lake Superior and/or the locks at Sault St. Marie are too frozen to let ships pass. In addition to shipping, the biggest industry is health care. From a radio standpoint, it's not particularly over-radioed. There are 16 signals in the market, including a strong Country station that shares some audience with us.

KZIO is undergoing what Baker calls "the KZIO rebound plan. It's a three-phase



James Baker

plan. The first phase was begun in March of this year and was called 'the new sound of 102.5 KZIO.' It featured artists with a modern flavor like David Bowie, Depeche Mode, Sheryl Crow, The Pretenders and Crash Test Dummies. We also changed the jingles, and changed our voiceover guy to Brian James. We also attacked the perception that KZIO played too many commercials

with a position of 30 minutes of back-toback hits, rather than the old 10 in a row. Currently we're in phase two, which we call '102.5 KZIO, We Play The Hits.' We've put back artists such as John Mellencamp, Madonna and Mariah Carey during the day. At night, the core shifts to artists like Boyz II Men and Aerosmith. By the time we're done, we'll have reinvented the station as a mass-appeal Top 40."

As far as promotions are concerned, the current push is called "the New Music Showcase. It's a show we put together in town featuring Lauren Christy and Deadeye Dick. The only way to get into the party is to listen and win free tickets on the air. We made them listen for the showcase montage and then they had to be the 10th caller on the KZIO phones. In addition, we're also planning the annual 'haremscarem bash' for Halloween."

– Pat Gillen



#### SAMPLE HOUR

## OUT OF TEARS

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WMTX 12 Plays	KDWB 11 Plays
WKSI 10 Plays	WPLJ 10 Plays
WXXL 7 Plays	And Many More

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## PROMOTIONS

#### **"STREET SWEEP"**

#### WQHT, New York Rocco Macri

Hot 97 and Martin Paint collaborated on a "Don't Dump On The Bronx" volunteer effort to repaint a local library and community center.

COST: MINIMAL. MARTIN PAINT DONATED ALL SUPPLIES AND (DUH) PAINT.

RETURN: GREAT FOR PUBLIC SERVICE IMAGE AND BRINGS HOT 97 CLOSER TO PUBLIC.

#### **DIAPER DERBY**

KIIS FM, Los Angeles

Karen Tobin

Rick Dees' morning show hosted up to 2,000 babies in a diaper derby at an area mall. The fastest crawling baby won \$10,000; the runner-up drooled on \$1,000. Dees and company broadcast live from the event.

COST: CO-SPONSORED BY BEECHNUT BABY FOODS.

RETURN: IDEAL TARGET DEMO STUNT ATTRACTED YOUNG PARENTS, AS WELL AS A NON-TRADITIONAL TOP 40 ADVERTISER AND POSITIVE MEDIA COVERAGE.

#### **CHARITY TENNIS MATCH**

#### WXKS, Boston

Mark Kroninger

Kiss 108's entertainment reporter Billy Costa participated in the Harbor Hotel's "Smash Hits" event to raise funds for Elton John's AIDS Foundation. The tennis matches raised over \$50,000. Showing off their backhands were Elton John, Martina Navratilova, John McEnroe and Billie Jean King. Costa was able to play a doubles match with Martina against Elton and Billie Jean, who narrowly won in a tie-breaker.

COST: MINIMAL. KISS DONATED AIR TIME TO PLUG THE EVENT - AND THEIR STAFFER PLAYS AGAINST STARS AND MAKES THE LOCAL NEWS.

RETURN: KISS 108 TIED INTO A HIGH-PROFILE CELEBRITY EVENT - AND A GOOD CAUSE TO BOOT.

#### JUST SAY "POWER RANGERS" KSSK, Honolulu

Scott Mackenzie

Over 15,000 star-struck fans turned out for the "Back to School/Say No To Drugs" kickoff with the stars from the Mighty Morphin Power Rangers. Tommy the Green Ranger (aka Jason Frank), Kim-

#### TOPICAL PROMO OF THE WEEK Throw 'em All Out!



The 1992 elections are just a few days away and if your local and/or state elections are anything like what's going on in California, the candidates could easily find second jobs as mud wrestlers. The impact on the voters: It's just more fuel to their anti-politician ire. The best way to capitalize on this antipathy - to hell with 'em all! Have them vote on this:

berly the Pink Ranger (aka Amy Jo Johnson) and Billy the Blue Ranger (aka Billy Yost) were all on hand to pose for photos and sign autographs. Some of the kids who showed up were in full costume.

COST: MINIMAL APPEARANCE FEES/EXPENSES TAKEN FROM STATION BUDGET.

RETURN: GREAT TIE-IN WITH THE MOST POPULAR TOY/CHILDREN'S FIGURES TODAY. GOOD CAUSE MAKES IT WORTHWHILE EVEN FOR THEIR PARENTS.

#### "ROLLING STONES ROLL-OFF" WABB, Mobile Dusty Hayes

Listeners called in when they heard the sounds of rolling dice on the air. The ninth caller won the Rolling Stones *Voodoo Lounge* CD and the chance to win a grand prize of two tickets to the Stones show, a T-shirt and a ride to the show on the WABB Magic Bus. There were 25 people who qualified and the 12 who rolled the highest number with a pair of huge dice (about 18 inches around), won. The event was held during the morning show at a park and since only 12 of the qualifiers showed up, they all won!

COST: EVERYTHING TRADED OUT.

RETURN: GREAT ACTIVE LISTENER PROMOTION INCREASED CUME AND TSL WITH OLDER AUDIENCE WHO I IKE (OR EVEN REMEMBER) THE STONES. • "Jock-idential Elections." Have the jocks "run" for various shifts; the morning show regulars vie for "Head of the Show." Their sweepers and liners can be used to throw mud at the others and promise more music, more contest winners, etc., while pledging to balance the "commercial" budget. Listeners vote via phone or through balloting held at client stores.

• Make up spots for fake propositions, such as the "Death Penalty for People Who Take Over 10 Items To "The 10 Items Or Less Line" proposition or the "Vegetarian Discrimination" law to deny basic rights to veggies, etc., then poll passersby about how they'll vote on them.

#### "UNIV. OF WGRD" WGRD, Grand Rapids

Sue Farmer

WGRD printed up sweatshirts and other promo items to give away at events on West Michigan campuses. They also brought their station van on campus with a jock or three, to play the station through its PA system, pass out WGRD discount cards, free Pepsi and area fun guides. People also registered for the sweatshirts, which have become a hot property on-campus.

COST: Sweatshirt cost more than offset by sales. Pepsi traded for mentions.

RETURN: STATION TIE-IN TO HOT FASHION WEAR MEANS TONS OF FREE PUBLICITY EVERY DAY THE ATTIRE IS WORN.

#### FREE LUNCH GIVEAWAY WMXZ, Destin

#### Broc Owen

To disprove the old saying, "There's no free lunch," Mix 103 told its listeners that they would blow away that notion in a couple of weeks. They were going to give away free lunches - and one bag would also have a check for \$1,000. After two weeks of daily promos that hyped the event (without saying exactly where they'd do it), listeners were encouraged to listen to the station exactly one hour before the special remote. At that time, they found out the location (a local Hardees). The throng that showed up included everyone from housewives and families to tourists and military personnel.

COST: A GRAND; HARDEES PROVIDED THE FOOD.

RETURN: DREW TONS OF MEDIA COVERAGE. INCREASED CUME AND TSL IN A DRAMATIC FASHION.

### FRIGHTENING FURNITURE CONTEST

#### WSBG, Stroudsburg

Jay Scott

WSBG gave away \$1,500 worth of new furniture to a listener who sent in pictures of their most frightening furniture. All photos were collected and put on the "WSBG Spider Web" at a local club. On Oct. 20, they play "Pin The Spider On The Web," and whoever's furniture is pinned wins the grand prize.

COST: FURNITURE FOR MENTIONS.

RETURN: ENTERTAINING WAY OF ATTRACTING TARGET DEMO LISTENERS TO SOUGHT-AFTER CLIENT.

### "THE BIGGEST LITTLE CITY IN THE WORLD SERIES"

#### KWNZ, Reno

Jay Cooper

KWNZ teamed up with Reno Diamonds, a local TV station and the local police department to put a series of charity softball games to benefit the Food Bank of Northern Nevada. The championship and runner-up games were held on October 14. Admission to the games were two cans of nonperishable food.

COST: MINIMAL.

RETURN: NICE ACTIVE LISTENER PROMOTION (ESPECIALLY DURING BASEBALL STRIKE) WITH GOOD-CAUSE BENEFITS.

#### RAGING WITH CHASE KDON, Salinas Kim Clark

Morning guy Mike Chase ran a oneweek on air promotion, giving away family four-packs to Raging Waters, a water theme park. They tied in transportation with a local bus company and took a bus load of listeners for the day.

COST: NONE. TICKETS AND TRANSPORTATION TRADED OUT; BUS COMPANY BOUGHT ADVERTISING AND PAID TALENT FEE.

RETURN: DREW ACTIVE FAMILY AUDIENCE AND CUME.





## **MUSIC MEETING**

#### MAINSTREAM

#### **STEVE PERRY**

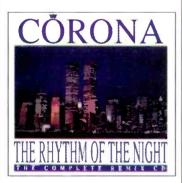
"Missing You" (Соlumbia)

A moving emotional epic from this ex-Journey vocalist that illustrates the hardships of a lost relationship. Early airplay at WMTX Tampa.

#### CORONA

"The Rhythm Of The Night" (EASTWEST)

If you liked Snap's "Rhythm Is A Dancer," then you're going to love the debut offering from Corona. This uptempo high-energy Dance number is not only #2 in the UK, but it's picking up major-market airplay in the U.S. and has already won over programmers such as Paul Bryant, Rick Stacy, John Ivey, Chet Buchanan. It's set to explode.



CORONA

#### KARYN WHITE

"Can I Stay With You" (WB)

This female soloist has a long list of positive-testing hits to her credit. This sultry, sexy ballad is no exception as White's powerful, unmistakable vocals are exceptional on this instant classic. Already supported with video airplay on VH-1, The BOX and BET.

#### FRENTE!

"Ordinary Angels" (Маммотн/АтLаnтіс/АG)

The next release from *Marvin The Album* has a healthy buzz from spins at 99X, WBRU, KWOD and WLUM, among others. This quartet brings its unique grass roots style into the Mainstream circuit.



Frente

#### BOSTON

"Livin' For You" (MCA)

Top 40 radio never gets tired of these Beantown rockers. Watch this one break out of the Midwest first as the rest of the regions quickly follow. Two decades later, Boston still has it.

#### ZHANÉ

"Shame"

#### (HOLLYWOOD/JIVE)

A fresh spice to a Top-10 million-seller 16 years ago. In a time when Old School works so well, this retro number, delivered `90s style, will ignite the phones. From the movie *A Low Down Dirty Shame*.

#### VANESSA WILLIAMS

"The Sweetest Days" (WING/MERCURY)

"This will easily be a #1 record," declares WEZB, New Orleans APD/MD Joey G. After just one listen, it'd be hard to disagree, as the former beauty queen's new ballad will rank as strong as her smash, "Save The Best For Last."

#### LUTHER VANDROSS

"Always And Forever" (LV/EPIC)

A brilliant rendition of a 1978 Heatwave smash. Following up the masterful duet performance of "Endless Love" with Mariah Carey, this polished femaleappealing number should work well as a daytime gem.



LUTHER VANDROSS

#### GRANT LEE BUFFALO

"Mockingbirds" (Slash/Reprise)

After building a sizable Alternative base by approaching 1,000 Plays Per Week on *Network 40*'s X chart, "Mockingbirds" is crossing successfully into the Mainstream. Another example of Top 40 embracing a hot Alternative act.

#### **BOYZ II MEN**

"On Bended Knee" (Мотоwn)

How do you follow a #1 soulful love song that set records on *Network 40*'s Plays Per Week chart? Simple. Spin off another monster smash that many stations ate already playing—it's already Top 15 on *Network 40's* Crossover chart.

#### MPEOPLE

"Excited"

(DECONSTRUCTION/EPIC)

Continuing to spread their magic through the United States, this UK trio scores big on this track. The third release from *Elegant Slumming* is an uptempo jammer poised for airplay at Top 40 and Crossover radio.

#### JOE COCKER

"The Simple Things" (550 Music/Epic)

How can you go wrong here? A legendary performer familiar to all demos, a mid-tempo tune with mass appeal and positive A/C Radio research - all these early indications point to a hit. "The Simple Thing" would be to give the track some airplay.

#### BLACKGIRL

"Where Did We Go Wrong" (KAPER/RCA)

This trio of funky divas has been building a solid foundation from Crossover radio for weeks. Early airplay at many majors, including WERQ, WFLZ, WIOQ, Z90 and others, proves that this tune will be accessible enough for Mainstream radio.

#### FLAMING LIPS

"She Don't Use Jelly" (WB)

Many Alternative stations have been spinning this track and garnering surprisingly good response. Don't be surprised if this number racks up positive phones at your station.

–John Kilgo

"SHE DON'T USE JELLY"

Produced by The Flaming Lips And Keith Cleversley From the album, Transmissions From The Satellite Heart

FIGNING



#### CHARI

COMPUTER GENERATED AIRPLAY	REP	S R. T. S	_
ARTIST/SONG/LABEL	2W	LW	TW
1 ELTON JOHN. Circle Of Life (Hollywood)	3803	3876	3729
BOYZ II MEN. I'll Make Love To You (Motown)	2793	3095	<u>3326</u>
3 SHERYL CROW. All I Wanna Do (A&M)	2779	29 <mark>8</mark> 4	<u>3077</u>
MADONNA. Secret (Maverick/Sire/WB)	2049	2500	<u>3007</u>
5 AMY GRANT. Lucky One (A&M)	3560	3390	<u>2977</u>
6 BABYFACE. When Can I See You (Epic)	2350	2515	2540
7 LUTHER VANDROSS/MARIAH CAREY. Endless Love (Columbia)	2969	2801	2458
8 HUEY LEWIS & THE NEWS . But It's Alright (Elektra)	2399	2389	2413
9 JON SECADA. If You Go (SBK/EMI Records)	2329	2318	<mark>2194</mark>
ANITA BAKER. Body & Soul (Elektra)	1948	2038	207 <mark>2</mark>
GLORIA ESTEFAN. Turn The Beat Around (Epic)	1466	<u>1861</u>	2069
12 JOHN MELLENCAMP. Wild Night (Mercury)	2388	2178	<u>2027</u>
MICHAEL BOLTON. Once In A Lifetime (Columbia)	562	1179	<b>1680</b>
KATHY TROCOLLI. If I'm Not In Love (Reunion/RCA)	1017	1316	1572
15 MELISSA ETHERIDGE. Come To My Window (Island)	1849	1748	1568
16 ELTON JOHN. Can You Feel The Love Tonight (Hollywood)	1870	1740	1482
<b>JOSHUA KADISON.</b> Picture Post Cards From L.A. (SBK/EMI Records)	980	1237	<b>1477</b>
18 TONI BRAXTON. You Mean The World To Me (LaFace/Arista)	14 <mark>15</mark>	1408	<b>1341</b>
19 WET WET WET. Love Is All Around (London/Island)	1520	1508	<b>1307</b>
MELISSA ETHERIDGE. I'm The Only One (Island)	790	101 <mark>8</mark>	<b>1203</b>
21 MARIAH CAREY. Anytime You Need A Friend (Columbia)	1363	1280	<b>114</b> 9
SARAH MCLACHLAN. Good Enough (Arista)	850	957	1073
SEAL. Prayer For The Dying (ZTT/Sire/WB)	1066	968	1054
24 PRETENDERS. I'll Stand By You (Sire/WB)	1191	1043	<b>1013</b>
ROLLING STONES. Out Of Tears (Virgin)	752	892	<mark>995</mark>
25 STING. When We Dance (A&M)	332	626	<mark>987</mark>
27 JOSHUA KADISON. Beautiful In My Eyes (SBK/EMI Records)	1048	1022	847
28 ACE OF BASE. Don't Tum Around (Arista)	1174	995	838
29 LAUREN CHRISTY. The Color Of Night (Mercury)	1444	1158	791
O BON JOVI. Always (Mercury)	343	626	783
31 LISA LOEB & NINE STORIES. Stay (I Missed You) (RCA)	1203	868	778
32 FOUR SEASONS. December `63 (Oh What A Night) (Curb Records)	956	790	773
33 EAGLES. Get Over It (Geffen)	137	544	760
JOE COCKER. The Simple Things (550 Music/Epic)	542	624	757
ELINE DION. Only One Road (550 Music/Epic)	172	480	748
36 OLETA ADAMS/BRENDA RUSSELL. We Will Find A Way (RCA)	<mark>819</mark>	809	737
JACKSON BROWNE. Sky Blue And Black (Elektra)	576	659	720
38 MADONNA. I'll Remember (Maverick/Sire/WB)	789	720	717
<b>39 HARRY CONNICK, JR.</b> (I Could Only) Whisper Your Name (Columbia)	1213	1037	714
OBANNIE RAITT. Storm Warning (Capitol)	270	438	<mark>645</mark>
BONNIE RAITT. Storm Warning (Capitol)	270	438	<mark>645</mark>

#### OT NOTES

THE STONES ROLL ON ... The Rolling Stones' Rose Bowl performance was both a visual and aural treat (to say the least, they still "got it"). So it wasn't surprising to see the megastars and wannabes swamp the after-show bash. Accompanied by *Network 40* Radio Editor Dwayne "If I Get Lucky, Walk Home" Ward, we holbed the nob with the likes of R.E.M., Nicolas Cage and David Keith, who was often ID'ed as "the guy who hung himself in *An Officer And A Gentleman.*" Virgin Records' Phil Quartararo, Michael Plen, Al Moinet and John Boulos were perfect hosts... Also enjoying the festivities were KROQ's APD Gene Sandbloom and Platinum's Big Dog... Then we rubbed the precious elbows of Judd Nelson, Juliette Lewis, Crispen Glover, Julian Lennon; *Tom Cruise's* Italian love interest in *Rain Man*; Bret Michaels and DW's favorite - and my long-lost look-alike, Rebecca DeMormay. Sometime after 2 am, some guy named Mick dropped by. By the time we left, it was about time to show up at the office. And the party was still going strong.

ON WITH THE SHOW: Friday's performance at the Rose Bowl was excellent as well. Seen on The Stone's mega-video screen during the song, "Honky Tonk Women," was attorney Robert Shapiro - who got one of the biggest ovations of the night.

FRIENDLY REMINDER: To find out how to generate and send your PPWs, please see page 55.

#### COMING YOUR WAY OCTOBER 31ST:

#### BABYFACE & LISA STANSFIELD "Dreamaway" (FOX)

Bringing this popular duo together has created a powerful and moving ballad that will definitely incite a reaction with your audience.

RICHARD MARX "Nothing Left Behind Us" (CAPITOL)

Trademark R.M. This mid-tempo track has such famed names as Fee Waybill writing the lyrics and Vince Gill doing background vocals. A staple for A/C radio.

#### JONI MITCHELL "How Do You Stop" (REPRISE)

This Canadian vocalist comes through with a catchy tune and a very Van Goghesque package. All the pictures on the CD package were painted by Joni and as a matter of fact, it even includes a silver charm of an ear.

**BOYZ II MEN** "On Bended Knee" (MOTOWN)

The follow up to the #1 single, "I'll Make Love To You," "On Bended Knee" will duplicate the previous hit's feat. A smash for all formats!

**DES'REE** "You Gotta Be" (550 MUSIC/EPIC) This soulful track is already on WPLJ, WKSE and Star San Diego.

#### Also Out This Week:

GIN BLOSSOMS "Allison Road" (A&M) VANESSA WILLIAMS "The Sweetest Days" (MERCURY) EARL KLUGH "Across The Sand" (WARNER BROTHERS) NATALIE COLE "No More Blue Christmas" (ELEKTRA) PETER COX & NIKI HARRIS "I Only Have Eyes For You" (RCA) AMY GRANT & VINCE GILL "House Of Love" (A&M) -Kristen Guaring

airplay

-	ccelerated anple	чγ
1	MADONNA. Secret (Maverick/Sire/WB)	+507
2	MICHAEL BOLTON. Once In A Lifetime (Columbia)	+501
3	STING. When We Dance (A&M)	+361
4	WYNONNA & MICHAEL ENGLISH. Healing (Curb)	+287
5	JOHN MELLENCAMP. Dance Naked (Mercury)	+277

## Image: Construction of the state of the

- STING. When We Dance (A&M)
   WYNONNA & MICHAEL ENGLISH. Healing (Curb)
   EAGLES. Get Over It (Geffen)
- 4 AMY GRANT & VINCE GILL. House Of Love (A&M)

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11

FROM THE PLATINUM ALBUM PAID VACA

PREJUCED AND ARBANGED BY BICHARD MARK DIRECTION THE LIFT SEMK OBGANIZATION GIGH CEPTICL RECORDS, INC

Capitol VIII

#### NEW ADDS INCLUDE WMTX ALREADY ON: WMXQ 24 Plays WMTX 20 Plays WPLJ 12 Plays

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RICHARD MARY JOINE GUEST VOCTORS VOICE GRU. IN A THOUGHAPHOVICATION TEST MENT TO THUST AND COMMUNICATION

AFTER THE NO. 1 SINGLES "INOW AND FORST VIER" AND "TILLE WAY SHE LOVES ME."

			X	
	COMPUTER GENERATED AIRPLAY	к в н 2W	IS R T S	TW
1	BOYZ II MEN. I'll Make Love To You (Motown)	3179	3109	2979
2	AALIYAH. At Your Best (You Are Love) (Blackground/Jive)	1981	1908	1837
3	IMMATURE. Never Lie (MCA)	1822	1928	1806
0	INI KAMOZE. Here Comes The Hotstepper (Columbia)	1053	1466	1646
5	CHANGING FACES. Stroke You Up (Big Beat/Atlantic/AG)	1833	1796	1630
6	REAL McCOY. Another Night (Arista)	1543	1541	1592
Õ	MADONNA. Secret (Maverick/Sire/WB)	<b>13</b> 72	1455	1577
0	BRANDY. I Wanna Be Down (Atlantic/AG)	839	1110	1556
9	BABYFACE. When Can I See You (Epic)	<mark>171</mark> 6	1 <mark>65</mark> 7	<b>151</b> 9
10	LUTHER VANDROSS/MARIAH CAREY. Endless Love (Columbia)	<mark>18</mark> 39	1692	1472
Ð	JANET JACKSON. You Want This (Virgin)	905	1265	1449
Ð	BOYZ II MEN. On Bended Knee (Motown)	568	819	1168
13	CRYSTAL WATERS. 100% Pure Love (Mercury)	1207	1237	1073
<b>14</b>	SHERYL CROW. All I Wanna Do (A&M)	1087	1142	<mark>998</mark>
Ð	4 P.M. Sukiyaki (Next Plateau/Island)	919	973	997
16	ICE CUBE. Bop Gun (One Nation) (Priority)	1086	1034	822
Ð	TONI BRAXTON. How Many Ways (LaFace/Arista)	651	725	776
18	LISA LOEB & NINE STORIES. Stay (I Missed You) (RCA)	975	810	756
Ð	RAPPIN' 4-TAY. Playaz Club (EMI Records)	5 <mark>85</mark>	658	741
20	GLORIA ESTEFAN. Turn The Beat Around (Epic)	662	648	686
3	ACE OF BASE. Living In Danger (Arista)	399	585	<mark>68</mark> 4
22	COOLIO. Fantastic Voyage (Tommy Boy)	965	976	683
23	JADE. Every Day Of The Week (Giant)	1 <mark>45</mark>	383	605
20	BONE THUCS-N-HARMONY. Thuggish Ruggish Bone (Ruthless/Realitivity)	5 <mark>81</mark>	578	<mark>58</mark> 3
25	SALT-N-PEPA. None Of Your Business (Next Plateau/London/Island)	<mark>68</mark> 5	602	548
26	AARON HALL. I Miss You (Silas/MCA)	827	623	518
27	ANITA BAKER. Body & Soul (Elektra)	678	601	<mark>507</mark>
28	TERROR FABULOUS. Action (EastWest)	669	670	<mark>506</mark>
29	WARREN G. This DJ (Violator/ral/Island)	8 <mark>9</mark> 0	674	502
30	C + C MUSIC FACTORY. Do You Wanna Get Funky (Columbia)	4 <mark>81</mark>	528	498
3)	DA BRAT. Fa All Y'all (So So Def/Chaos)	3 <mark>84</mark>	4 <mark>37</mark>	476
32	BLACK MEN UNITED. U Will Know (Mercury)	4 <mark>92</mark>	515	<mark>471</mark>
33	FOR REAL. You Don't Know Nothin' (A&M)	576	558	435
34		658	596	421
35	JOHN MELLENCAMP. Wild Night (Mercury)	432	459	420
-	NOTORIUS B.I.G. Juicy (Bad Boy/Arista)	334	265	395
-	BON JOVI. Always (Mercury)	331	367	394
38	FOUR SEASONS. December `63 (Oh What A Night) (Curb Records)	421	444	389
39	LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)	378	442	388
44	CO DOVA T I DIIIO I IDIIII	074	200	200

398

371

366

### RHYTHMNATION

THE NATURE OF THE BEAST: Competition...a word that can change in meaning depending on whether you're winning or losing. When the numbers are up, competition is exhilarating. Words like warfare, battle and strategy are bandied about. Down numbers give the word a different spin, such as inaccurate, underfunded and unlucky. The last Arbitron crapshoot gave us a fair amount of both sides of the C word. KBOS Fresno, KLUC Las Vegas, WPGC Washington, WIOQ Philadelphia, KGGI Riverside and Power 106 are all talking like Norman Schwarzkopf after Desert Storm. Congratulations to all on great gains in the Summer books. Any questions as to the validity of the format can refer questions to these stations.

HAPPY, HAPPY BIRTHDAY BABY: Randy Spendlove of Perspective Records is older now; anyone attending his party last weekend felt no younger the day after. Happy 30th to Randy, his Hukilau was well attended, so well in fact space does not allow for the usual name-dropping. Long distance props to Issey Sanchez and George Hess. Lucy Barragan of KCAQ Oxnard attended just to prolong the celebration of her 25th a day or two late. Gotta mention Rick Stone and Danny Ostrow because they have letters after their names. We need a line for Keith Naftaly because he returned my call. Finally, Shannon Doherty gets a mention because she was well-behaved. The bitch.

THE HAUNT IS IN THE HOUSE: Great expectations of the Halloween holiday are held by fans in two markets 3,000 miles apart. Jammin' Z-90 San Diego has something worth dragging me three hours on a freeway. Monday at Banks nightclub in downtown S.D., Jeff Nelson and Lisa Vasquez will jam with Brandy, Jade, Rappin' 4-Tay, 4 P.M., Spanish Fly, For Real, Rob Base & D.J. E-Z Rock and C&C Music Factory. Meanwhile, near the other coast, Power Pig has lined up All-4-One, G-Mo Rappin' 4-Tay and CeCe Peniston for Saturday. Any station told of scheduling conflicts for the bands just mentioned can now spell conflict Tampa and San Diego.

GOLD AND BOLD: L.A.'s low-powered KACE recently flipped to Classic R&B. New fans are jumping aboard to catch a quick fix of Marvin, James and Smokey. Favorite tracks so far in the two weeks on the air: Stevie's "Superwoman," Isaac's "Shaft" and the Isley's "For The Love Of You." KZFM Corpus Christi's Charlie Maxx was among the first to ask for a cassette - was it slammin' er what?

DOMINO THEORY: Designing ways to increase cume while learning valuable fall-back skills can be of use to all of us. KPRR El Paso leads the league with the 30 minutes-or-less guarantee. Tina Marie Simonet describes the labor-intensive concept. Win a prize on KPRR and someone from the station will be at your door within a half hour. Now, in case of an unfortunate Arbitrend, staffers are just a lighted windsock away from a new career.

NO, YOU DON'T HAVE TO SHAVE YOUR HEAD: Moby, the "King Of Rave," is offering cash to creative fans. His new single, "Feeling So Real" (Elektra) is shipping at press time, featuring separate parts (vocals, strings, drums etc.). Adoring legions are then asked to remix on DAT by November 18th for a cool grand. Send to Moby Remix Competition, 333 W. 52nd Street, #1003, NY, NY 10019. No obligation to buy, no salesmen will visit you, Ed McMahon is not affiliated in any way.

-Stephen Meade

a	ccelerated	airplay
1	BRANDY. I Wanna Be Down (Atlantic/AG)	+446
2	BOYZ II MEN. On Bended Knee (Motown)	+349
3	TLC. Creep (LaFace/Arista)	+337
4	JADE. Every Day Of The Week (Giant)	+222
5	JANET JACKSON. You Want This (Virgin)	+184

	most adde	
1	TC. Creep (LaFace/Arista)	23
2	MARY J. BLIGE. Be Happy (Uptown/MCA)	11
3	CHANGING FACES. Foolin' Around (Big Beat/Atlantic/AG)	7
3	WARREN G. Do You See (Violator/ral/Island)	7
4	INI KAMOZE. Here Comes The Hotstepper (Columbia)	6

40 69 BOYZ. Tootsee Roll (Downlow/Rip-It)

# even better the second time around hanging Faces

platinum debut sin<mark>gle</mark> ke You Up"

aroun

EN & PRODUCED BY IN KELLY

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#### EARLY BELIEVERS!

**HOT 97** 

FM 102

WJMH KKSS **KZHT** 

KZFM **KCAQ** Power 106 KBXX

#### from their self-titled GOLD debut album

MANAGEMENT: SPOILED ROTTEN ENTERTAINMENT/MARK PITTS MANAGEMENT EXECUTIVE PRODUCERS: KENNY "SMOOVE" KORNEGAY, CHARNISE CARTER, CRAIG KALLMAN

SPOILED



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#### TLC

#### "Creep"

#### (LAFACE/ARISTA)

After a number of unauthorized debuts, the single drops with the good graces of the folks at Arista. Early interest at The Beat, WPGC, WHHH and anyone else with a need for hit records.

#### NIU

#### "I Miss You"

#### (ARISTA)

This project has been exciting the folks at 57th Street for quite a while. Another discovery for Hosh Gureli that will pay dividends for years to come. Lyrics describing a family loss are both tender and relatable. Early interest at KBXX and Hot 97.7.



NILU

#### BOBBY DEE **KMXZ** Salinas

Brownstone "If You Love Me" Changing Faces "Foolin' Around" Vanessa Williams "The Sweetest Days"

**JEFF NELSON** XHTZ "Z90" San Diego TLC "Creep" Corona "The Rhythm Of The Night" Vanessa Williams "The Sweetest Days"

MARK ADAMS **KBOS "B95" Fresno** Vanessa Williams "The Sweetest Days" Ace Of Base "Living In Danger" Jade "Every Day Of The Week"

TINA MARIE SIMONET KPRR "Power 102" El Paso Paris "Guerrilla Funk" Livin' Joy "Dreamer" Real McCoy "Runaway"

#### MARY J. BLIGE

#### "Be Happy"

#### (UPTOWN/MCA)

Did we wait long enough for this one? Once dubbed the queen of Hip-Hop, this will solidify Mary's exalted status. A phat Curtis Mayfield sample and a slammin' bass line creates the perfect vehicle for lyrics by Blige and Arlene DelValle. Take her advice and Be Happy.



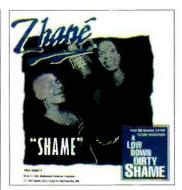
MARY J. BLIGE

#### ZHANÉ

#### "Shame"

(HOLLYWOOD/JIVE)

Fresh arrangement of Evelyn's '70s classic. This is the song off the Low Down Dirty Shame soundtrack, as it's generating lots of early interest from radio. The choice of the LP version or the Bump mix will please just about everyone.



#### ZHANÉ

#### SLICK RICK

"Behind Bars"

#### (DEF JAM/ISLAND)

The lyrics hit as close to home as Slick Rick wishes he was. Featuring Warren G., this track is getting lots of interest from Power 106.

#### CORONA

"The Rhythm Of The Night" (EASTWEST)

Originally released as an import, the clubs brought this to radio, and airplay is increasing. The Rapino Brothers' radio version is the early choice of the various mixes. Already in the mix at KZFM and KPRR.

#### WHITEHEAD BROS.

"Forget I Was A 'G'"

(MOTOWN)

Making their own name with the first single, "Your Love Is A .... " The

Whitehead Bros. are back with a track found on both the *lason's* Lyric soundtrack and on their own record. A mid-tempo smash with a message. Props to the Crusaders and what's not to like about a record sampling "Jungle Boogie"?

#### **BEYOND THE BEAT**

To successfully promote the alltoo-cool Casablanca Story box set, 12-inches of the Village People (Casablanca/PLG) have begun popping up. Look for"San Francisco (You've Got Me)" and "In Hollywood (Everybody is a Star)." Combine this and the return of Travolta in *Pulp Fiction* and we have reason for suspicion... Speaking of suspicious timing,Traci Lords "Control" (Radioactive) has been released as a white label with the single due in November and the album dropping in January. Traci will be appearing as regular villainess on Melrose Place come the first of the year... The buzz is big on the House Of Pain "Legend/Word is Bond" (Tommy Boy). A song with a conscience and a reference to "Kurt Cobain." Lyrics and the subject both very powerful... Radio's opinion on the best mixes from Prince "Space" (WB) vary from coast to coast. Hard to go wrong with the song as there is enough variety on the pro-CD to please all sides of Top 40.

–Steph<mark>en</mark> Meade

#### SONIA JIMENEZ KGGI "99 One" Riverside

N II U "I Miss You" Aaliyah "Age Ain't Nothing But A Number" Vanessa Williams "The Sweetest Days"

#### DAMION YOUNG

KHTY "Y-97" Santa Barbara

Sting "When We Dance" TLC "Creep" Corona "The Rhythm Of The Night"

SCOTT WHEELER

WHHH "Hoosier 96" Indianapolis

Barry White "Practice What You Preach" Zhané "Shame" TLC "Creep"



TOM STEELE WFLZ "Power Pig" Tampa Zhané "Shame" TLC "Creep" Corona "The Rhythm Of The Night"

CHARLIE MAXX **KZFM Corpus Christi** Big Mountain "I Would Find A Way" All 4 One "She Has Skills" Corona "The Rhythm Of The Night"

KEVIN KOSKE KKXX "The Power Station" Bakersfield Livin' Joy "Dreamer" N 2 Deep "Deep N2 The Game" Stevie Wonder "All 4 Tracks"

**BRUCE ST. JAMES** KPWR "Power 106" Los Angeles

Mr. X "Any Ole Sunday" Zhané "Shame" Various Artists "Murder Was The Case"

LUCY BARRAGAN KCAQ "Q105" Oxnard/Ventura N Phase "Kiss And Say Goodbye" N II U "I Miss You"

Y?N-Vee "I'm Goin' Down"

HURRICANE SHANE KBFM "B104" McAllen/Brownsville Aaliyah "At Your Best (You Are Love) Sting "When We Dance"

26



INTRODUCES ITS FIRST RELEASE

## Of The Geto Boys



#### FEATURING "I NEVER SEEN A MAN CRY"



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THE CRANBERRIES. Zombie (Island)         1439         1612         16           R.E.M. What's The Frequency, Kenneth? (WB)         1558         1578         15           NIRVANA. About A Girl (DGC)         1219         1497         15           STONE TEMPLE PILOTS. Interstate Love Song (Atlantic/AG)         1309         1341         13           OFFSPRING. Self Esteem (Eptaph)         1176         1245         12           DINOSAUR JR. Feel The Pain (Sire/Reprise)         1115         1207         12           VERUCA SALT. Seether (DGC)         968         1056         11           SMASHING PUMPKINS. Landslide (Virgin)         671         946         11           GREEN DAY. Welcome To Paradise (Reprise)         752         975         10           HOLE. Doll Parts (DGC)         653         781         88           OASIS. Supersonic (Epic)         711         758         80           COWBOY JUNKIES. Sweet Jane (Notking/Interscope/AG)         667         766         82           SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)         175         536         74           Soul ASYLUM. Can't Even Tell (Chaos/Columbia)         175         536         74           Soul ASYLUM. Can't Even Tell (Chaos/Columbia)         175         536         61		H A	R	Τ
THE CRANBERRIES. Zombie (Island)         1439         1612         16           R.E.M. What's The Frequency, Kenneth? (WB)         1558         1578         15           NIRVANA. About A Girl (DGC)         1219         1497         15           STONE TEMPLE PLIOTS. Interstate Love Song (Atlantic/AG)         1309         1341         13           OFFSPRING. Self Esteem (Epitaph)         1176         1245         12           DINOSAUR JR. Feel The Pain (Sire/Reprise)         1115         1207         12           LIZ PHAIR. Supemova (Matador/Atlantic/AG)         1064         1133         11           VERUCA SALT. Seether (DGC)         968         1056         11           SMASHING PUMPKINS. Landslide (Virgin)         671         946         11           GREEN DAY. Welcome To Paradise (Reprise)         752         975         10           UDAD THE WET SPROCKET. Something's Always Wrong (Columbia)         970         97         97           DASIS. Supersonic (Epic)         711         758         80         879         74           Soul ASYLUM. Can't Even Tell (Chaos/Columbia)         175         536         74         74         75           Soul ASYLUM. Can't Even Tell (Chaos/Columbia)         175         536         74         75 <th></th> <th></th> <th>_</th> <th>_</th>			_	_
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ILZ PHAIR. Supernova (Matador/Atlantic/AG)       1064       1133       11         VERUCA SALT. Seether (DGC)       968       1056       11         SMASHING PUMPHINS. Landslide (Virgin)       671       946       11         GREEN DAY. Welcome To Paradise (Reprise)       752       975       10         HOLE. Doll Parts (DGC)       653       781       84         OASIS. Supersonic (Epic)       711       758       84         COWBOY JUNKIES. Sweet Jane (Nothing/Interscope/AG)       667       766       83         LIVE. I Alone (Radioactive)       965       930       72         SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)       175       536       74         SARAH MCLACHLAN. Good Enough (Arista)       618       704       72         SULUAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         SUUAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         MAZZY STAR. Fade Into You (Capitol)       728       578       52         JESUS AND MARY CHAIN. Sometimes Always (American/WB)       600       647       44         CompuLSION. Delivery (Interscope/AG)       188       383       47         WEEZER. Buddy Holy (DGC)       143       449 <td></td> <td></td> <td></td> <td></td>				
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11       TOAD THE WET SPROCKET. Something's Always Wrong (Columbia)       970       970       92         12       HOLE. Doll Parts (DGC)       653       781       88         12       HOLE. Doll Parts (DGC)       711       758       86         13       OASIS. Supersonic (Epic)       711       758       86         14       COWBOY JUNKIES. Sweet Jane (Nothing/Interscope/AG)       667       766       83         15       LIVE. I Alone (Radioactive)       965       930       79         16       GRANT LEE BUFFALO. Mockingbirds (Slash/Reprise)       804       879       74         16       GRANT LEE BUFFALO. Mockingbirds (Slash/Reprise)       804       879       74         15       SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)       175       536       74         16       GRANT LEE BUFFALO. Mockingbirds (Slash/Reprise)       565       616       64         16       GRANT MCLACHLAN. Good Enough (Arista)       618       704       72         17       THE CULT. Coming Down (Drug Tongue) (Sire/Reprise)       565       616       64         20       dada. All I Am (IRS)       609       640       619       56         21       LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)				111
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OASIS. Supersonic (Epic)       711       758       84         COWBOY JUNKIES. Sweet Jane (Nothing/Interscope/AG)       667       766       82         LIVE. I Alone (Radioactive)       965       930       74         SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)       175       536       74         SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)       175       536       74         SARAH McLACHLAN. Good Enough (Arista)       618       704       72         THE CULT. Coming Down (Drug Tongue) (Sire/Reprise)       565       616       64         Odada. All I Am (IRS)       609       640       62         SOUNDGARDEN. My Wave (A&M)       450       573       60         SUUNDGARDEN. My Wave (A&M)       450       578       54         SUUNDGARDEN. My Wave (A&M)       728       578       54         SUGAR. Your Favorite Thing (Rykodisc)       755       663       44         SUBAND MARY CHAIN. Sometimes Always (American/WB)       800       697       44				91
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15       LIVE. I Alone (Radioactive)       965       930       79         16       GRANT LEE BUFFALO. Mockingbirds (Slash/Reprise)       804       879       76         10       SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)       175       536       74         10       SARAH McLACHLAN. Good Enough (Arista)       618       704       73         10       THE CULT. Coming Down (Drug Tongue) (Sire/Reprise)       565       616       64         20       dada. All I Am (IRS)       609       640       62         20       dada. All I Am (IRS)       609       640       62         20       dada. All I Am (IRS)       609       640       62         21       LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         22       LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         23       MAZZY STAR. Fade Into You (Capitol)       728       578       58         24       SUGAR. Your Favorite Thing (Rykodisc)       755       663       48         25       JESUS AND MARY CHAIN. Sometimes Always (American/WB)       800       697       48         25       JESUS AND MARY CHAIN. Sometimes Always (American/WB)       800				863
16       GRANT LEE BUFFALO. Mockingbirds (Slash/Reprise)       804       879       74         15       SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)       175       536       74         15       SARAH McLACHLAN. Good Enough (Arista)       618       704       72         16       THE CULT. Coming Down (Drug Tongue) (Sire/Reprise)       565       616       63         20       dada. All I Am (IRS)       609       640       62         20       dada. All II Am (IRS)       609       640       62         21       LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         22       LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         23       SOUNDGARDEN. My Wave (A&M)       755       663       48         24       SUGAR. Your Favorite Thing (Rykodisc)       755       663       48         25       JESUS AND MARY CHAIN. Sometimes Always (American/WB)       800       697       48         25       JESUS AND MARY CHAIN. Sometimes Always (American/WB)       800       697       48         26       COMPULSION. Delivery (Interscope/AG)       318       383       47         27       WEEZER. Buddy Holly (DGC)       143				81
SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)       175       536       74         SARAH McLACHLAN. Good Enough (Arista)       618       704       72         THE CULT. Coming Down (Drug Tongue) (Sire/Reprise)       565       616       64         dada. All I Am (IRS)       609       640       62         SOUNDGARDEN. My Wave (A&M)       450       573       66         MAZZY STAR. Fade Into You (Capitol)       728       578       54         MAZZY STAR. Fade Into You (Capitol)       728       578       54         SUGAR. Your Favorite Thing (Rykodisc)       755       663       44         SOUNDSION. Delivery (Interscope/AG)       318       383       47         WEEZER. Buddy Holly (DGC)       143       249       44         WEEZER. Buddy Holly (DGC)       143       249       44         SoundGARDEN. Fell On Black Days (A&M)       566       421       38         SoundGARDEN. Fell On Black Days (A&M)       566       421       38         SoundGARDEN. Fell On Black Days (A&M)       566       421       38         SoundGARDEN. Fell On Black Days (A&M)       566       421       38         SoundGARDEN. Fell On Black Days (A&M)       562       31       34         Shery	,			79
SARAH McLACHLAN. Good Enough (Arista)       618       704       73         THE CULT. Coming Down (Drug Tongue) (Sire/Reprise)       565       616       64         Adda. All I Am (IRS)       609       640       63         SOUNDGARDEN. My Wave (A&M)       450       573       60         MAZZY STAR. Fade Into You (Capitol)       728       578       54         MAZZY STAR. Fade Into You (Capitol)       728       578       54         SUGAR. Your Favorite Thing (Rykodisc)       755       663       44         SOUNPULSION. Delivery (Interscope/AG)       318       383       43         WEEZER. Buddy Holly (DGC)       143       249       44         WEEZER. Buddy Holly (DGC)       143       249       44         SOUNDGARDEN. Fell On Black Days (A&M)       566       421       38         SOUNDGARDEN. Fell On Black Days (A&M)       566       421       38         BAD RELIGION. 21st Century (Digital Boy) (Atlantic/AG)       146       239       38         STING. When We Dance (A&M)       152       285       37         Stillow Weine We Dance (A&M)       152       285       37         Almete Mann. That's Just What You Are (Giant)       161       275       37         Still				78
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20       dada. All I Am (IRS)       609       640       62         31       SOUNDGARDEN. My Wave (A&M)       450       573       60         32       SOUNDGARDEN. My Wave (A&M)       450       573       60         32       LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         32       MAZZY STAR. Fade Into You (Capitol)       728       578       58         32       SUGAR. Your Favorite Thing (Rykodisc)       755       663       44         32       SUGAR. Your Favorite Thing (Rykodisc)       755       663       44         32       JESUS AND MARY CHAIN. Sometimes Always (American/WB)       800       697       44         33       COMPULSION. Delivery (Interscope/AG)       318       383       47         34       WEEZER. Buddy Holly (DGC)       143       249       44         35       FREEDY JOHNSTON. Bad Reputation (Elektra)       434       456       44         36       SOUNDGARDEN. Fell On Black Days (A&M)       566       421       36         37       SHERYL CROW. All I Wanna Do (A&M)       619       454       36         38       All I Wanna Do (A&M)       619       454       36         39				71:
2)       SOUNDGARDEN. My Wave (A&M)       450       573       60         22       LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)       649       619       56         23       MAZZY STAR. Fade Into You (Capitol)       728       578       58         24       SUGAR. Your Favorite Thing (Rykodisc)       755       663       48         25       JESUS AND MARY CHAIN. Sometimes Always (American/WB)       800       697       48         25       JESUS AND MARY CHAIN. Sometimes Always (American/WB)       800       697       48         26       COMPULSION. Delivery (Interscope/AG)       318       383       47         27       WEEZER. Buddy Holly (DGC)       143       249       48         28       FREEDY JOHNSTON. Bad Reputation (Elektra)       434       456       48         29       GREEN DAY. Basket Case (Reprise)       591       500       42         30       SOUNDGARDEN. Fell On Black Days (A&M)       566       421       38         31       SHERYL CROW. All I Wanna Do (A&M)       619       454       38         32       AIMEE MANN. That's Just What You Are (Giant)       161       275       37         33       LOVE SPIT LOVE. Am I Wrong (Imago)       441       402 <td></td> <td></td> <td></td> <td>65</td>				65
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<b>37 PETE DROGE.</b> If You Don't Love Me (American/Reprise) 268 306 <b>3</b> 4				352
	· ·			342
HUODOO GURUS. The Right Time (Zoo) 310 320 33				34(
39 URGE OVERKILL. Girl, You'll Be A Woman Soon (MCA) 247 305 33				339

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295

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INTRODUCING THE PLAYERS: Since Mainstream Radio Editor John Kilgo still refers to Alternative as that "Death music," it's only befitting that KROQ Los Angeles, the leading grinder of left-of-Mainstream music, be our cover focus this Halloween. With a cast of characters similar to the best of players in late-night TV, the KROQ airstaff stand alone. Kevin & Bean set the stage each morning as a self-effacing duo cashing in on the quirks of the mainstream with Melrose Place updates, singles parties and call-ins from Star Search's Ed McMahon. Their sidekick sports reporter, Jimmy, offers play-by-play commentary not unlike New York's favorite Taxi dispatcher, Louie DePalma. On-the-spot reporter Michael The Maintenance Man does it best with a bullhorn.

Richard Blade is still makin' the women swoon 12-1/2 years later with his English accent, tight jeans at remotes and the nostalgia he brings in his daily dose of "Flashback" favorites. Tami Heide, the sister you wish you had, serves up a strong female image with quick wit and news of the weird. She's also the source of the latest Alternative music happenings. Daily pronouncing the calls as a word, Jed The Fish borders on psychosis and laughs like an inmate from One Flew Over The Cuckoo's Nest. He never ages. In fact, your only clue that he may have been around the block a few times is the fact that he's a veritable walking encyclopedia of all that is Alternative.

Sluggo (that's Doug The Slug to those who know him) defines the term "interactive radio." He creatively makes the audience his players through contests and phone bits, making all who concede to play look foolish in such a genuine way that they practically thank him afterward. Sluggo is joined nightly by Rodney Bingenheimer for his "Pick To Click." Rodney also hosts the weekly "Rodney On The ROQ" show - which has been on KROQ for only 15+ years. Resembling a character from The Addams Family (I still can't decide which one), Rodney's all-spit no-polish, anti-radio voice and fetish for girl groups makes him instantly likable. His worldy music information and local heritage knowledge of the scene makes him L.A.'s undisputed Alternative Pop icon.

Loveline's host Riki Racthman, whose sexual knowledge from years of female conquests during his Heavy Metal heydays probably rivals Gene Simmons' little black photo album, complements Dr. Drew's calm, cool and collected demeanor and common sense. With guest "sexperts" ranging from Punk rockers and TV stars to Julio Iglesias and Tom Jones, the interaction with the callers is incredible. Thank you all for making life on L.A. freeways bearable and office isolation a certainty. God love ya!

ONE MORE EDGE: KAMX, the latest in Edge stations, signed on last week in Albuquerque, NM with PD Michael Connor (aka Michael Blade) at the helm. The Jacobs Media-consulted station is still putting the final touches on an air staff and musical library. Send T&Rs and catalog product to P.O. Box 91420 Albuquerque, NM. 87109. Expect a playlist and call times in the next two weeks... A new soundtrack to rival all others will be for Robert Altman's Pret-A-Porter with new music from U2, Sam Phillips and the cranberries, to name a few! The album is due in stores Dec. 6th... New music to know and love include Smile (Headhunter/Cargo), Eggstone (Critique) and James (Fontana/Mercury). And have you received your full-length Portishead (Go! Discs/London) yet?

– Karen Holmes

a	ccelerated airp	olay
1	THE BLACK CROWES. A Conspiracy (American/Reprise)	+214
2	THE GO GO'S. The Whole World Lost Its Head (IRS)	+208
2	WEEZER. Buddy Holly (DGC)	+208
3	SOUL ASYLUM. Can't Even Tell (Chaos/Columbia)	+207
4	SMASHING PUMPKINS. Landslide (Virgin)	+166

1	WEEZER. Buddy Holly (DGC)	12
2	THE GO GO'S. The Whole World Lost Its Head (IRS)	10
3	LOVE SPIT LOVE. Change In The Weather (Imago)	8
3	THE MURMURS. You Suck (MCA)	8
4	BAD RELIGION. 21st Century (Digital Boy) (Atlantic/AG)	6

40 BRYAN FERRY. Mamouna (Virgin)

## BIG AUDIO DYNAMITE -- BADII == BIG AUDIO



## SWITCH TO "HIGHER POWER" THE NEW ALBUM FEATURING LOOKING FOR A SONG.

## **PRODUCED BY MICK JONES & ANDRE SHAPPS.**

MANAGEMENT: GARY KURFIRST, IRA LIPPY/OVERLAND PRODUCTIONS

EARLY AIRPLAY: WHFS 10 Spins WAQZ 14 Spins KITS WRXQ WBRU WXRT

#### COLUMBIA

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## **RETAIL CHART**

NATIONWIDE PLICE COUNT SALES

#### 2W LW TW ARTIST/LP

٠	DEBUT	0	MURDER WAS THE CASE. Soundtrack	Death Row/Interscope/AG
۲	DEBUT	0	QUEENSRYCHE. Promised Land	EMI
1	1	3	R.E.M. Monster	WB
•	DEBUT	0	SCARFACE. The Diary	Rap-A-Lot/Noo Trybe
2	2	5	ERIC CLAPTON. From The Cradle	Duck/Reprise
9	3	6	BOYZ II MEN. II	Motown
11	8	Ø	OFFSPRING. Smash	Epitaph
5	5	8	THE CRANBERRIES. No Need To Argue	Island
۲	DEBUT	9	BON JOVI. Cross Road	Mercury
3	7	10	ANITA BAKER. Rhythm Of Love	Elektra
19	9	11	JASON'S LYRIC. Soundtrack	Mercury
4	4	12	SMASHING PUMPKINS. Pisces Iscariot	Virgin
6	6	13	SHERYL CROW. Tuesday Night Music Club	A&M
•	DEBUT	٢	GLORIA ESTEFAN. Hold Me, Thrill Me, Kiss Me	Epic
13	12	15	GREEN DAY. Dookie	Reprise
10	10	16	MARY CHAPIN CARPENTER. Stones In The Road	d Columbia
17	15	17	STONE TEMPLE PILOTS. Purple	Atlantic/AG
7	13	18	LUTHER VANDROSS. Songs	LV Records/Epic
12	11	19	B.O.N.E. THUGS-N-HARMONY. Creepin' On Ah Co	ome Up Ruthless/Relativity
16	16	20	CANDLEBOX. Candlebox	Maverick/Sire/WB
40	25	3	BARRY WHITE. The Icon is Love	A&M
26	19	22	MELISSA ETHERIDGE. Yes I Am	Island
20	20	23	COUNTING CROWS. August And Everything After	DGC
8	14	24	SLAYER. Divine Intervention	American/WB
21	21	25	NOTORIOUS B.I.G Ready To Die	Bad Boy/Arista
-	27	26	THE CULT. The Cult	Sire/Reprise
۲	DEBUT	Ð	DIGABLE PLANETS. Blowout Comb	Pendulum/EMI
23	23	28	NINE INCH NAILS. The Downward Spiral	Nothing/TVT/Interscope/AG
—	35	29	THUG LIFE. Volume I	Out Da Gutta/Interscope
•	DEBUT	30	PULP FICTION. Soundtrack	MCA
15	18	31	LYLE LOVETT.   Love Everybody	Curb/MCA
22	26	32	THE LION KING. Soundtrack	Walt Disney Records
30	28	33	GERALD LEVERT. Groove On	EastWest/AG
18	22	34	BARBRA STREISAND. Barbra - The Concert	Columbia
25	24	35	DREAM THEATER. Awake	EastWest/AG
34	36	36	ROLLING STONES. Voodoo Lounge	Virgin
32	32	37	CARRERAS/DOMINGO/PAVAROTTI. Three Tenors In	Concert 1994 Atlantic/AG
33	33	38	SOUNDGARDEN. Superunknown	A&M
28	29	39	FORREST GUMP. Soundtrack	Epic Soundtrax
	DEBUT		THE TRACTORS. The Tractors	Arista

## **BIN BURNERS**

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#### VARIOUS ARTISTS Murder Was The Case Soundtrack

LABEL

Murder Was The Case Soundtrack

Regional Sales Breakout: Huge in Midwest and West. Number-one sales on entire West Coast, Carolinas, Nashville, Michigan, Arizona/Vegas, Denver, Indiana/Ohio, Texas/New Orleans, Pittsburgh, Illinois, Nebraska, Philadelphia, New York state. Primary Media Exposure: Huge word-of-mouth buzz and MTV exposure knocking 'em dead.



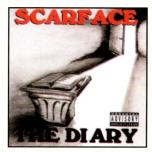
#### **2 QUEENSRYCHE** Promised Land

Regional Sales Breakout: South lagging behind strong sales elsewhere. Number-one sales in New York City, New England, Minneapolis, St. Louis, Dearborn, Arizona/Vegas, Pacific Northwest. Primary Media Exposure: Strong Rock radio play and MTV exposure bringing them in droves to the stores.



#### SCARFACE The Diary Rap-A-Lot/Noo Trybe

Regional Sales Breakout: Midwest strongest. Top-5 sales in upstate New York, Maryland, Pittsburgh, Illinois, Missouri, Ohio/Indiana, Atlanta, Nashville, Carolinas, Texas, Colorado, Arizona. Primary Media Exposure: Word-of-mouth from hardcore fans starting the sales buzz.



#### BON JOVI Cross Road

Regional Sales Breakout: South behind the other regions. Top-10 sales in New York City and state, New England, Philadelphia, Pittsburgh, Chicago, Indianapolis, Florida, Arizona/Vegas. Primary Media Exposure: Radio and MTV play a sold one-two punch.





Regional Sales Breakout: Strongest on both Coasts. Top-10 sales in New York City, Philadelphia, Florida and California. Top-20 sales in New England, Minneapolis, Atlanta, Chicago, Maryland. Primary Media Exposure: Radio and VH-1 play, tied in with retail campaign, paying off.



### the cranberries no need to argue

includes zombie the new album, following their smash debut, everybody else is doing it, so why can't we?

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NETWORKOver1,000PlaysPerWeek!WHYT 62 PlaysWLUM 35 PlaysWENZ 33 PlaysKROQ 33WRQK 31 Plays99X 27 PlaysKSMB 27 PlaysZ100 23WPST 21 PlaysWKSE 20 PlaysKISF 19 PlaysWSPK 19WHHY 18 PlaysB97 17 PlaysFIN92 15 PlaysWXXL 15WGRD 14 PlaysWTWR 13 PlaysWZALJ4 PlaysKWNZ 11WWKZ 10 PlaysWYCR 10 PlaysKNIN 10 PlaysKC101 9 WGRD 14 Plays WWKZ 10 Plays WKSI 6 Plays

**KROQ 33 Plays** Z100 23 Plays WSPK 19 Plays WXXL 15 Plays KWNZ 11 Plays KC101 9 Plays

**KUTQ 32 Plays** WBWB 23 Plays KMVR 19 Plays WPLY 15 Plays KIOK 11 Plays WLAN 8 Plays

WAHC 31 Plays **KRBE 22 Plays KDUK 18 Plays** KTMT 14 Plays (380 6

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## S-ON DICD

#### PLAY IT! SAY IT!

#### INI KAMOZE (COLUMBIA)

• Kamoze has been a Reggae artist and producer for over a decade.

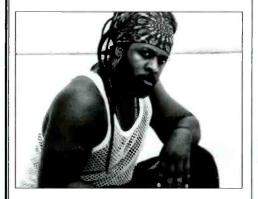
• In early 1994, he contributed to a Columbia Reggae compilation album with the Rasta classic, "Stir It Up," and the rest, as they say, is history.

• Kamoze wrote his current single in an effort to return to the roots of music and, as he puts it, write music with power in the word and not so much in guns and sex.

• His music combines sensuous lyrics with a politically-conscious edge.

• He has performed all over the world and his most exciting performance was a gig at the legendary London Country Club.

• His current single is entitled "Here Comes The Hotstepper."



#### BRANDY (ATLANTIC)

• Brandy Norwood was born in McComb, Mississippi and moved with her family to California at the age of four. That was the year she decided to be a professional singer.

• She built a reputation singing with local youth groups before moving on to more high-profile gigs.

• She performed on several TV shows including The People's Choice Awards and Showtime At The Apollo and recently had a starring role on the ABC-TV comedy series, *Thea*.

• Three of the album's songs were co-written by Brandy and she collaborated with such producers as Keith Crouch (Lalah Hathaway, Nona Gaye and Johnny Gill) and Damon Thomas.

• The single, "I Wanna Be Down," is on her self-titled debut album.



#### JAKI GRAHAM (CRITIQUE)

• Jaki recently came to the U.S. after being a popular singer in the United Kingdom for many years.

• After the release of three albums in Europe, she released her newest album, *Real Life* domestically.

• The album was executive produced by Road Gammons, who has worked with Oleta Adams and Ultravox.

• The video for the single was directed by Antoine Fuqua, who is also responsible for recent videos by CeCe Peniston and Shanice.

• Her current single is her version of the Chaka Kahn smash, "Ain't Nobody."





Percentage of PDs who used the Chrome Lizard Awards to...

Vote for the most-deserving nominee.

Didn't vote 'cuz they read the rules & regulations.

#### By Dwayne & Jeff

Like most of America, you probably have come to the conclusion that the O.J. Simpson debacle has been exploited to its fullest (or shall we say lowest?) potential. I mean, O.J. Simpson trading cards and statues were bad enough, but the Halloween outfits are rock bottom, right? To paraphrase the immortal words of Mr. T: *"Foo*?"

A Hollywood man sent a letter to Simpson attorney Robert Shapiro, asking to negotiate a licensing fee for the exact duplication of O.J.'s (ahem) apparatus (and we don't mean his stairclimber!), so a replica can be sold as a marital aid. The inspiration came after he read the book by alleged Nicole Simpson friend, Faye Resnick, where she allegedly claimed that O.J. was, shall we say, gifted in that department. Practically to the point where his pants are considered "carry-on luggage" on the airlines. He even came up with a catchy name... something akin to "The Ohhhhh! J." Our little entrepreneur conveniently CC'd the missive to various media outlets, so no later than 24 hours after the massfax, he was on any number of radio talk shows. *God*, we love this country!

We at *Rimshots* consider this new zenith in American free-market entrepreneurism a challenge of mindnumbing proportions. So if your hipboots are on, shall we plumb the depths?

\* \* \*

Actually, to confine, as it were, O.J.'s Johnson to just a marital aid would barely scratch the surface of the potential income this brainstorm could generate. For instance, we can see his "likeness" used for those water "Supershooters," gelatin and/or loaf-of-bread molds, telescopes, bookends, customized stick shifts for cars, golf club head covers, gun (or in his case, shotgun) holsters and last and certainly least, a retractable knife holder. You pull the "head" off and a knife's attached.

Hey, when we say, "plumb the depths," we mean it!

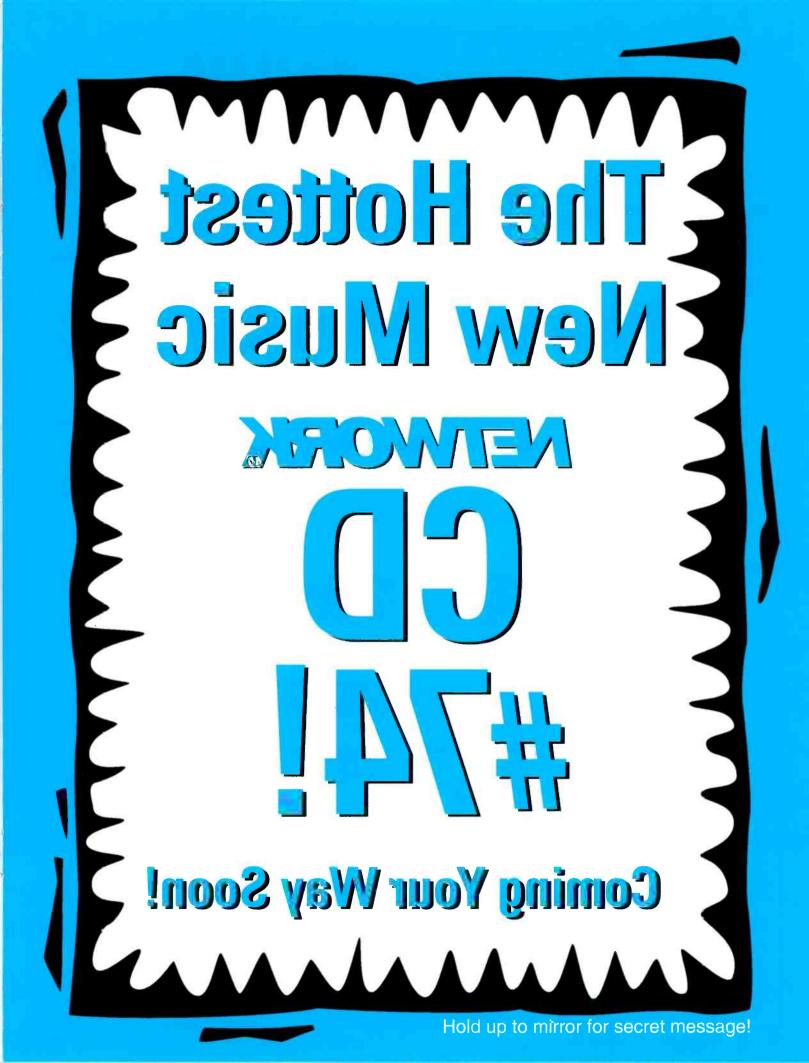
\*\*\*

One of the callers to the talk show I was listening to bitterly complained that the scam was just another example of the white man's fixation on the size of a black man's genitalia.

Politically-correct solution: Start an entire line of "Schlongs Of The Stars." For instance, have an O.J. pepper grinder, a John Holmes salt grinder and John Wayne Bobbitt corncob holders. (Bobbitt's one snaps into two, with sharp prongs on the inside to spear the ends of the cob.)

#### \*\*\*

We know what you're thinking: If the pet rock could make some slug a millionaire, this particular paean to depravity could rake in a mint. It's just too bad that the company name, "Members Only," has already been taken.



## **MOST REQUESTED**



#### WHTZ New York, Chio The Hit Man

- 1. Green Day, Basket Case
- 2. Madonna, Secret
- 3. Offspring, Self Esteem
- 4. Bon Jovi, Always
- 5. Live, I Alone



#### KPWR Los Angeles, Big Boy

- 1. Immature, Never Lie
- 2. Boyz II Men, I'll Make Love
- 3. 69 Boyz, Tootsee Roll
- 4. Ini Kamoze, Here Comes The
- 5. Boyz II Men, On Bended Knee



#### WJMN BOSTON, RALPHIE MARINO

- 1. Bone Thugs-N-Harmony, Thuggish
- 2. Brandy, I Wanna Be Down
- 3. Boyz II Men, On Bended Knee
- 4. Da Brat, Fa All Y'all
- 5. TLC, Creep



#### WKRQ CINCINNATI, RACE TAYLOR

- 1. Boyz II Men, I'll Make Love
- 2. Bon Jovi, Always
- 3. Wet Wet, Love Is All Around
- 4. Huey Lewis, But It's Alright
- 5. Blessid Union Of Souls, I Believe



#### WRQX WASHINGTON, GEORGE MASON

- 1. Lisa Loeb, Stay (I Missed You)
- 2. Madonna, Secret

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- 3. Sheryl Crow, All I Wanna Do
- 4. Gloria Estefan, Turn The Beat
- 5. Martin Page, In The House Of



- 1. Boyz II Men, I'll Make Love To You
- 2. Bon Jovi, Always
- 3. Green Day, Basket Case
- 4. Madonna, Secret
- 5. Deadeye Dick, New Age Girl
- 6. Real McCoy, Another Night
- 7. Lucas, Lucas (With The Lid Off)
- 8. Crystal Waters, 100% Pure Love
- 9. Sheryl Crow, All I Wanna Do
- 10. Ace Of Base, Living In Danger



#### WPLJ New York, A.J. Hammer

- 1. Pretenders, I'll Stand By You
- 2. Eagles, Get Over It
- 3. Wet Wet Wet, Love Is All Around



#### WBBM FM CHICAGO, GEORGE MCFLY

- 1. Boyz II Men, I'll Make Love
- 2. Ini Kamoze, Here Comes The
- 3. Real McCoy, Run Away
- 4. Boyz II Men, On Bended Knee
- 5. Da Brat, Fa All Yall



#### WFLZ TAMPA, BUBBA THE LOVE SPONGE

- 1. Bone Thugs N-Harmony, Thuggish
- 2. Dr. Dre/lceCub, Natural Born Killers
- 3. B.T.L.S., How Low Can U Go
- 4. Boyz II Men, I'll Make Love
- 5. Sir Mix-A-Lot, Ride

#### જિલ્લાઓ દિકલ્લી ઉપ્લોગ્સીક



#### WKBQ St Louis, Rikk Idol

- 1. Boyz II Men, I'll Make Love
- 2. Offspring, Self Esteem
- 3. 20 Fingers, Short Short Man
- 4. Bon Jovi, Always
- 5. Weird Al Yankovic, Headline News

## 107.1 **KUSS** FM

#### WAHC COLUMBUS, MIKE DURAN

- 1. Wezer, Undone-The Sweater Song
- 2. Nine Inch Nails, Closer
- 3. Offspring, Self Esteem
- 4. Deadeye Dick, New Age Girl
- 5. Lucas, Lucas (With The Lid Off)
- 6. Janet Jackson, You Want This
- 7. Eagles, Get Over It
- 8. The Cranberries, Zombie
- 9. Hootie & The Blowfish, Hold



#### WEDJ CHARLOTTE, JOEY DEE

- 1. Boyz II Men, I'll Make Love
- 2. 20 Fingers, Short Short Man
- 3. Green Day, Basket Case
- 4. Babyface, When Can I See You
- 5. 69 Boyz, Tootsee Roll
- 6. Bon Jovi, Always
- 7. Madonna, Secret
- 8. Cracker, Get Off This
- 9. Lucas, Lucas (With The Lid Off)



#### WNVZ NORFOLK, JUSTIN STORE

Boyz II Men, I'll Make Love
 Deadeye Dick, New Age Girl

3. Nine Inch Nails, Closer

4. Green Day, Basket Case

5. Nirvana, About A Girl

6. Wezer, Undone-The Sweater Song

7. Sheryl Crow, All I Wanna Do

9. R.E.M., What's The Frequency

NETWORK 40

8. Collage, I'll Be Loving You

"We're playing 'Whisper' 26 times a week & the research is in. #2 overall in our call-out behind Melissa Etheridge & only 63% familiar. When you get scores like this out of the box, play the \*\*\*\* out of it." -Tony Novia & Kevin Peterson Star 94, Atlanta



"No matter what this song is played next to. interest is stirred with my listeners. I know because I answer those phones middays. Women love Harry Connick, Jr so much, and men are asking 'Who sings that song?" -Tony Bristol, WTIC FM, Hartford

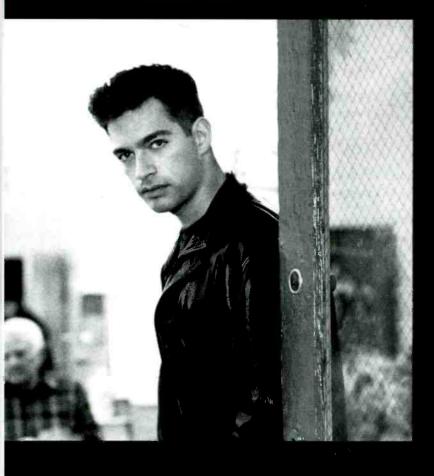


"It's surprising how well this song is being received. We started playing it mornings & the song has now become a full-time record for us. Just play it a few times & you will find out that your audience loves Harry Connick, Jr."

-Dave Edwards, 93Q, Syracuse



## Harry Connick, Jr. Whisper Your Name



## It's happening all over the map.



"Harry Connick, Jr is an artist that our target audience already knows & they light up the request lines to hear him. Charismatic live shows, requests, sales & the hipness factor all add up to a hit record from a superstar." -Michael Steele, KOKO, Omaha

"It's definitely one of the most active records on the station. We get reaction from the upper demo men & women, & men don't normally react. We've been playing the song four times a day for the last two months."







Over 800 Hot 100 spins, reaching 8 Million listeners. Active airplay at Kiss108 Boston, WTIC Hartford, WNCI Columbus, KKFR Phoenix, KC101 New Haven, WKTI Milwaukee, KYIS Oklahoma City, WPXY Rochester, WFMF Baton Rouge, KISN Salt Lake City. **USA Today** says "The music makes you want to jump up & shake a tail feather."





COLUMBIA a" Reg. U.S. Pat. & Tm. Off, Marca Registrada./% 1994 Sony Music Entertainme

Produced by Tracey Freeman. Management: Wilkins Management, Inc.

## **MOST REQUESTED**



#### KZZU FM Spokane, Casey Christopher

- 1. Boyz II Men, I'll Make Love
- 2. Crystal Waters, 100% Pure Love
- 3. Youssou N'Dour, 7 Seconds
- 4. John Mellencamp, Dance Naked
- 5. Madonna, Secret
- 6. Ace Of Base, Living In Danger
- 7. Bon Jovi, Always
- 8. Toni Braxton, How Many Ways
- 9. Melissa Etheridge, I'm The Only



#### KJYO OKLAHOMA CITY, DYLAN

- 1. Salt-N-Pepa, None Of Your
- 2. 2 Unlimited, Get Ready For This
- 3. Boyz II Men, I'll Make Love
- 4. Bon Jovi, Always
- 5. Crystal Waters, 100% Pure Love
- 6. Aaron Hall, I Miss You
- 7. Aaliyah, At Your Best (You Are
- 8. Madonna, Secret



#### WZEE MADISON, CATFISH COOPER

- 1. Real McCoy, Another Night
- 2. Boyz II Men, I'll Make Love
- 3. Janet Jackson, You Want This
- 4. Lucas, Lucas (With The Lid Off)
- 5. Deadeye Dick, New Age Girl
- 6. Bon Jovi, Always
- 7. Four Seasons, December `63
- 8. Candlebox, Far Behind



- 1. Bone Thugs-N-Harmony, Thuggish Ruggish Bone
- 2. Dr. Dre/Ice Cube, Natural Born Killaz
- 3. B.T.L.S., How Low Can U Go
- 4. Boyz II Men, I'll Make Love To You

Today's Best

5. Sir Mix-A-Lot, Ride



#### KHFI AUSTIN, BO NASTY

- 1. 20 Fingers, Short Short Man
- 2. Mazzy Star, Fade Into You
- 3. Madonna, Secret
- 4. Boyz II Men, On Bended Knee
- 5. John Mellencamp, Wild Night



#### WVIC LANSING, GERONIMO

- 1. Deadeye Dick, New Age Girl
- 2. Bon Jovi, Always
- 3. Offspring, Self Esteem
- 4. Candlebox, Far Behind
- 5. Boyz II Men, I'll Make Love



#### KZMG BOISE, C.B.

- 1. Crystal Waters, 100% Pure Love
- 2. Real McCoy, Another Night
- 3. Nine Inch Nails, Closer
- 4. Bon Jovi, Always
- 5. Madonna, Secret



#### WFMF BATON ROUGE, SCHOLAR BRAD

- 1. Soundgarden, Black Hole Sun
- 2. Hootie & The Blowfish, Hold
- 3. Ace Of Base, Don't Turn Around
- 4. Melissa Etheridge, I'm The Only
- 5. Candlebox, Far Behind



#### Today's Best Music!

#### KIOK TRI-CITIES, MICHAEL DEAN

- 1. Weird Al Yankovic, Headline News
- 2. Deadeye Dick, New Age Girl
- 3. Boyz II Men, I'll Make Love
- 4. Offspring, Self Esteem
- 5. Green Day, Basket Case



#### WIVINE AUGUSTA, ARTY THE ONE MAN PARTY

- 1. Bon Jovi, Always
- 2. Boyz II Men, I'll Make Love
- 3. Stone Temple Pilots, Interstate
- 4. Four Seasons, December `63
- 5. Green Day, Basket Case



#### WXLK ROANOKE, AIR JORDAN

- 1. Boyz II Men, On Bended Knee
- 2. Green Day, Basket Case
- 3. Lucas, Lucas (With The Lid Off)
- 4. Deadeye Dick, New Age Girl
- 5. Luther Vandross, Endless Love



- 3. Ini Kamoze, Here Comes The
- 4. Brandy, I Wanna Be Down
- 5. Rappin' 4-Tay, Playaz Club



#### WVKS TOLEDO, BILL MICHAELS

- 1. Crystal Waters, 100% Pure Love
- 2. Weird Al Yankovic, Headline News
- 3. Boyz II Men, I'll Make Love

5. Lucas, Lucas (With The Lid Off)

4. Bon Jovi, Always

KDUK EUGENE, BRIAN BECK

1. Madonna, Secret

3. 4 P.M., Sukiyaki

2. Boyz II Men, I'll Make Love

5. Rolling Stones, Out Of Tears

4. Sting, When We Dance

Joe Janello

# (1949-1994)



## Success

To laugh often and much. To win the respect of intelligent people and the affection of children. To earn the appreciation of honest critics and endure the betrayal of false friends.

To appreciate beauty.

To find the best in others.

To leave the world a bit better, whether by a healthy child, a garden patch, or a redeemed social condition. To know even one life has breathed easier because you have lived.

This is to have succeeded.

-Ralph Waldo Emerson

In lieu of donations, the family asks that donations be made to: The Joe Ianello Fund/MELAS Foundation c/o Dr. Salvatore DiMauro Columbia University Department of Neurology 630 West 168th Street New York, NY 10032

# **MOST REQUESTED**

WXLK

KIXY

WIMN

WBBM

KHFI



## WABB FM MOBILE, CRASH

- 1. Bon Jovi, Always
- 2. Boyz II Men, I'll Make Love
- 3. Crystal Waters, 100% Pure Love
- 4. Green Day, Basket Case
- 5. Sheryl Crow, All I Wanna Do
- 6. Babyface, When Can I See You
- 7. R.E.M., What's The Frequency
- 8. Real McCoy, Another Night



#### KBFM BROWNSVILLE, HURRICANE SHANE

- 1. Real McCoy, Another Night
- 2. Immature, Never Lie
- 3. Sheryl Crow, All I Wanna Do
- 4. Miranda, Round & Round
- 5. Boyz II Men, I'll Make Love
- 6. Mazzy Star, Fade Into You
- 7. Jon Secada, Whipped
- 8. Gloria Estefan, Turn The Beat
- 9. Juliana Hatfield, Spin The Bottle



## WJMX FLORENCE, C.J. MCKAY

- 1. Bon Jovi, Always
- 2. Madonna, Secret
- 3. R.E.M., What's The Frequency
- 4. Nirvana, About A Girl
- 5. Gin Blossoms, Allison Road
- 6. Offspring, Self Esteem
- 7. Boyz II Men, I'll Make Love
- 8. Rolling Stones, Out Of Tears
- 9. Stone Temple Pilots, Interstate



## 32.2 VCLI-LIM

- KCPI Albert Lea, Steph Helleksen
- 1. Deadeye Dick, New Age Girl
- 2. The Cranberries, Zombie
- Offspring, Self Esteem
   Collage, I'll Be Loving You
- 5. 4 P.M., Sukiyaki

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KKRD WICHITA, GREG WILLAMS

2. Green Day, Basket Case

3. Boyz II Men, I'll Make Love

4. Janet Jackson, You Want This

5. Deadeye Dick, New Age Girl

1. 4 P.M., Sukiyaki

6. Bon Jovi, Always

KISX TYLER, JEFF EVANS

1. Bon Jovi, Always

2. Madonna, Secret

3. Real McCoy, Another Night

4. Sheryl Crow, All I Wanna Do

5. Boyz II Men, I'll Make Love

WIXX GREEN BAY, STEVE LOUIZOS

2. Green Day, Basket Case

5. Candlebox, Far Behind

1. Boyz II Men, I'll Make Love

3. Pretenders, I'll Stand By You

4. Real McCoy, Another Night

# 93/2

**BOYZ II MEN** 

"On Bended Knee"

Roanoke

San Angelo

Boston

Chicago

Austin

#1

#1

#3

#4

#4

## WE PLAY THE

#### WNTQ Syracuse, Ragman

- 1. Bon Jovi, Always
- 2. Boyz II Men, I'll Make Love
- 3. Offspring, Come Out And Play
- 4. Green Day, Basket Case
- 5. Offspring, Self Esteem
- 6. Sheryl Crow, All I Wanna Do



#### KROC ROCHESTER, JAMES RABE

- 1. Deadeye Dick, New Age Girl
- 2. Boyz II Men, I'll Make Love
- 3. Bon Jovi, Always
- 4. Four Seasons, December `63
- 5. Real McCoy, Another Night



#### WFHN New Bedford, Kevin Palana

- 1. Immature, Never Lie
- 2. Ini Kamoze, Here Comes The
- 3. Brandy, I Wanna Be Down
- 4. Lucas, Lucas (With The Lid Off)
- 5. Corona, The Rhythm Of The Night



## WAZY LAFAYETTE, STEVE CLARK

- 1. Madonna, Secret
- 2. R.E.M., What's The Frequency
- 3. Bon Jovi, Always
- 4. Deadeye Dick, New Age Girl
- 5. Sheryl Crow, All I Wanna Do
- 6. Janet Jackson, You Want This
- 7. Nirvana, About A Girl
- 8. Boyz II Men, I'll Make Love
- 9. Green Day, Basket Case



#### WYYS ITHACA, CHRIS SHADOW

- 1. Bon Jovi, Always
- 2. Eric Clapton, Motherless Child
- 3. Nirvana, About A Girl
- 4. Mazzy Star, Fade Into You
- 5. Counting Crows, Rain King
- 6. Madonna, Secret
- 7. Toni Braxton, How Many Ways
- 8. Real McCoy, Another Night



## WQGN New London, Rob Hayes

- 1. Green Day, Basket Case
- 2. Janet Jackson, You Want This
- 2. Janet Jackson, rou wan
- 3. Bon Jovi, Always
- 4. Boyz II Men, On Bended Knee
- 5. Lucas, Lucas (With The Lid Off)



#### KIXY SAN ANGELO, JIMIMI JAMM

- 1. Boyz II Men, On Bended Knee
- 2. Changing Faces, Foolin' Around

5. Janet Jackson, You Want This

NETWORK 40

- 3. Stevie B, Dream About You
- 4. Madonna, Secret

 $\star \star \star \star$ . He writes pop songs that snap like small but potent firecrackers. Nobody sounds like Freedy Johnston. He's an American original." --Rolling Stone

"' Bad Reputation' is a gem as good as a pop song gets." --San Francisco Chronicle

# freedy johnston

## bad reputation

the premiere single and video from This Perfect World.

## **One Of The Most Added:**

B97	WAAL	WAPE	WBBO
WHHY	WKSI	WPST	KCHX
WCIL	KIOK	WJMX	KSMB
KQIX	WTCF	WTWR	WYYS

## **Early Rotations:**

WLUM 24 Plays	KROQ 8 Plays
99X 7 Plays	WNFZ 42 Play
WZAT 31 Plays	WGRG 21 Play
WPST 19 Plays	WSBG 17 Plays
WCIL 14 Plays	WENZ 14 Play
WXSR 12 Plays	WDDJ 9 Plays
WTCF 5 Plays	







produced by Butch Vig management: Jamie Kitman / The Hornblow Group USA

On Elektra compact discs and mere cassettes.

# **MOST REQUESTED**



## WNSL HATTIESBURG, BUBBA BOUDEROUX

- 1. Bon Jovi, Always
- 2. Counting Crows, Rain King
- 3. The Cranberries, Zombie
- 4. Eagles, Get Over It
- 5. Nirvana, About A Girl



## WLAN LANCASTER, DANA DANA

- 1. Real McCoy, Another Night
- 2. Deadeye Dick, New Age Girl
- 3. Boyz II Men, I'll Make Love
- 4. Pretenders, I'll Stand By You
- 5. Luther Vandross, Endless Love



## WSPK POUGHKEEPSIE, SCOTTY MAC

- 1. Bon Jovi, Always
- 2. Offspring, Come Out And Play
- 3. Green Day, Basket Case
- 4. Ini Kamoze, Here Comes The
- 5. Lucas, Lucas (With The Lid Off)



## WCIL CARBONDALE, MARK HOLLAND

- 1. Bon Jovi, Always
- 2. Boyz II Men, I'll Make Love
- 3. Madonna, Secret
- 4. The Cranberries, Zombie
- 5. Nirvana, About A Girl
- 6. Weird Al Yankovic, Headline News



KFTZ IDAHO FALLS, TODD SWAN

4. Offspring, Self Esteem

1. Weird Al Yankovic, Headline News

2. Lucas, Lucas (With The Lid Off)

3. Crystal Waters, 100% Pure Love

5. Boyz II Men, I'll Make Love

WAYV ATLANTIC CITY, DEBORDAH HEWITT

1. Sheryl Crow, All I Wanna Do

3. Boyz II Men, I'll Make Love

5. Luther Vandross, Endless Love

KKMG COLORADO SPRINGS, RICH WARD

2. Janet Jackson, You Want This

3. Stone Temple Pilots, Interstate

4. Gloria Estefan, Turn The Beat

1. Green Day, Basket Case

5. Bon Jovi, Always

2. Bon Jovi, Always

4. Madonna, Secret

SOUTH JERSEY'S BEET MUSIC!

- 1. Boyz II Men, On Bended Knee
- 2. Aerosmith, Blind Man
- 3. Nirvana, About A Girl
  - 4. Jade, Every Day Of The Week
  - 5. Ace Of Base, Living In Danger



## KZIO DULUTH, ERIK AUSTIN

- 1. Bon Jovi, Always
- 2. Lucas, Lucas (With The Lid Off)
- 3. Deadeye Dick, New Age Girl
- 4. Green Day, Basket Case
- 5. Sting, When We Dance



## WAOA MELBOURNE, DANNY WRIGHT

- 1. Boyz II Men, On Bended Knee
- 2. Lucas, Lucas (With The Lid Off)
- 3. Immature, Never Lie
- 4. Offspring, Self Esteem
- 5. Ace Of Base, Living In Danger



## KLUC LAS VEGAS, DANNY CRUZ

- 1. Boyz II Men, I'll Make Love
- 2. Immature, Never Lie
- 3. Da Brat, Fa All Y'all
- 4. Salt-N-Pepa, None Of Your
- 5. Bone Thugs-N-Harmony, Thuggish



## KKXL GRAND FORKS, TERVOR DEE

- 1. Boyz II Men, I'll Make Love
- 2. Weird Al Yankovic, Headline News
- 3. Crystal Waters, 100% Pure Love
- 4. Offspring, Self Esteem
- 5. Deadeye Dick, New Age Girl



## KIMN FORT COLLINS, PATRICK KAY

- 1. Bon Jovi, Always
- 2. Green Day, Basket Case
- 3. Hootie & The Blowfish, Hold
- 4. Big Head Todd, In The Morning
- 5. Mazzy Star, Fade Into You
- 6. Sting, When We Dance
- 7. Toad The Wet Sprocket, Something's
- 8. Madonna, Secret



## KMVR Las Cruces, Sean Towers

- 1. Immature, Never Lie
- 2. Ini Kamoze, Here Comes The
- 3. Lucas, Lucas (With The Lid Off)
- 4. Janet Jackson, You Want This
- 5. Sabelle, Where Did The Love Go
- 6. Boyz II Men, I'll Make Love
- 7. 24-7, Slave To The Music
- 8. Green Day, Basket Case

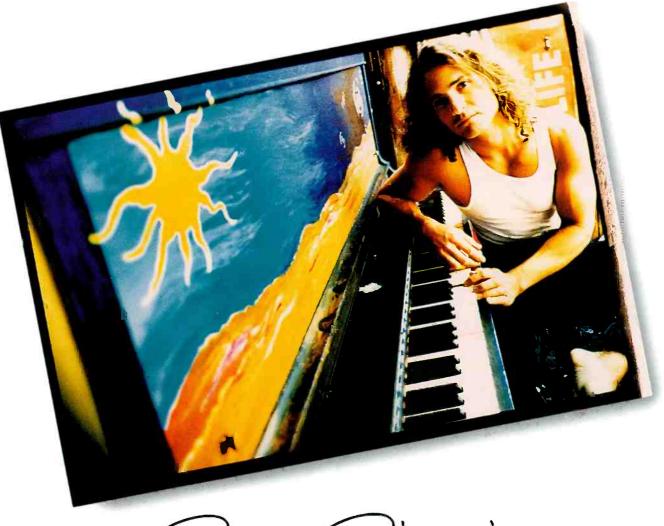


## WVAQ MORGANTOWN, LACY NEFF

- 1. Deadeye Dick, New Age Girl
- 2. Boyz II Men, On Bended Knee
- 3. Bon Jovi, Always
- 4. Green Day, Basket Case
- 5. Madonna, Secret
- 6. Janet Jackson, You Want This
- 7. Real McCoy, Another Night
- 8. Crystal Waters, 100% Pure Love
- 9. Boyz II Men, I'll Make Love

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Joshua Kadison





## The New Single From His GOLD Debut Album! A Great Callout Artist!

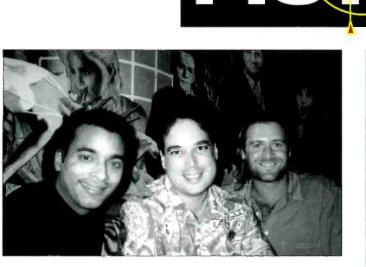
<u>New Adds Include</u>: WPLJ KKRZ WA1A WKMX WBWB Plus Others! NETWORK On 69 Stations! Over 1100 Plays Per Week!

WSTR 23 Plays KHTT 21 Plays WPRR 14 Plays WSPT 38 Plays WZYP 20 Plays WKDD 13 Plays KUTQ 7 Plays Fly 92 17 Plays 93Q 18 Plays WSNX 11 Plays WMJQ 28 Plays WVSR 19 Plays KDUK 12 Plays WKCI 8 Plays WXKB 20 Plays WIXX 16 Plays Q106 8 Plays

KPLZ 21 Plays WNNK 15 Plays WHTO 12 Plays WDJX 7 Plays WOVV 15 Plays WWCK 20 Plays And Many More! WBT 22 Plays WZOK 14 Plays WBMX 8 Plays EMI Records



Produced by Peter Van Hooke and Rod Argent Mixed by David Kershenbaum and Kevin Smith Management: Nick Bode



## A NOBHOBBING WITH DA STARS

Wistfully mingling with cardboard replicas of Hollyweird stars Sharon Stone, Luke Perry and Tom & Roseanne are (I-r): EMI artist Jon Secada, KKFR Phoenix PD Rick Stacy and EMI's Joe Reichling.



## A PAR FOR THE COURSE

Teeing off at the recent TJ Martell Team Challenge for the Martell Cup are (l-r): Virgin Record's Jimmy lenner, Air Inc. CEO Jonas Cash, Columbia Records Chmn./Pres. Don lenner and Columbia VP Album Promo Kid Leo.



## STILL LAUGHS AT PEA SOUP JOKES

Actress Linda Blair, who starred in the classic family film, *The Exorcist*, stopped by WPLY Philadelphia recently to help promote their Y-100 Haunted Mansions. (I-r): Y-100 morning show prod. Tony Angelo, Linda Blair, Y-100 morning show host Barsky, Y-100 ND Sherri Lee Stevens, Y-100 Promo Dir. Lynne Jeanraud and Y-100 express traffic announcer Kim Douglas.



## COME ON DOWN

Atlantic artist Brandy is all aglow after her NYC showcase at Tatou. (l-r): Atlantic Records Pres. Danny Goldberg, Brandy and Atlantic Sr. VP Richard Nash.



## ▲ KQIZ Show

Caught in a not-so-candid moment during their listener appreciation party are members of KQIZ Amarillo with Metropolitan artists from Collage. (l-r): KQIZ jock Hector Lopez, KQIZ PD Ted Kelly, KQIZ jocks Eric Michaels and Betti and (front) Collage's Adam Marano and Anthony Monteleone.



## Smile...OR Else

Threatening to put him on one of the moving trucks behind them if he didn't pose for this photo with WPST Trenton staffers is DGC artist Matt Sharp of Weezer. (I-r): WPST late night jock Joel Katz, Sharp, Geffen's Bobbi Silver, WPST PD Michelle Stevens and WPST MD/Asst. PD Dave McKay.

• You, too, can get your mug on these pages. Send your PR pix to Network 40, 120 N. Victory Blvd., Burbank, CA 91502 •

# salt-n-pepa None of your business





## **NETWORK** Approaching 1,000 Plays Per Week! Monitor R/C #33\*-#28\* SoundScan Single #19\* SoundScan LP #72



WKSE 60 Plays 920 22 Plays KIKI Add KHKS Ada WZPL Add **KLUC 55 Plays** KIX106 48 Plays KIIS Add **KPRR 22 Plays** POWER PIG 21 Plays WJMN 36 Plays KJYO 28 Plays WHHH 35 Plays **KBIU 43 Plays KISF 15 Plays** WBHT 21 Plays WJJS 21 Plays KHFI 19 Plays **KFFM 18 Plays KZFM 16 Plays** WIOQ 15 Plays KWIN 14 Plays B96 11 Plays **KMEL 11 Plays KZHT 15 Plays** WZJM 14 Plays WDJB 12 Plays KHTN 15 Plays POWER96 11 Plays Z90 10 Plays KC101 7 Plays WXKS 6 Plays **KSFM 9 Plays** Most Requested At: WNVZ, KQKS, KIKI, KJYO, WKSE, KLUC, WNTQ, KFFM, WZOQ, WBHT And More! Top 40 Tester Overall Top 40 With Males **Top 40 With Females** #1 #1 #1 #1 Top 40 With Male Teens #1 Top 40 With Female Teens Top 40 With Teens #1 Top 40 With Female Adults TM **Heavy! Top 40 With Adults** #1 Top 40 With Male Adults #1 #1 **Research Courtesy Of Strategic Media & MTV Research** 

MANAGEMENT BY IDOL MAKERS MANAGEMENT, INC./CD ENTERPRISES, INC.





## A BITE THIS

Celebrating the success of the *Reality Bites* soundtrack are (I-r): RCA Sr. Dir. Artist Dev. Hugh Surratt, *Reality Bites* Exec. Producer Stacy Sher, *Reality Bites* Producers Danny De-Vito and Michael Shamberg, RCA Pres. Joe Galante, RCA Sr. VP Randy Goodman, Co-Exec. Prod. of the soundtrack Karyn Rachtman, RCA Sr. VP A&R West Coast/Staff Prod. Ron Fair and RCA VP Music Licensing and Soundtracks Marty Olinick.



## CRAWLING FOR DOLLARS

Eleven-month-old Dustin Marinelli took the Gold at the KIIS Los Angeles "Dees Diaper Derby" recently. Pictured (I-r): KIIS-FM's Ellen K., Dustin's mom Kim Marinelli (holding Dustin), Dustin's big brother Derrick Marinelli, Jr., proud Dad Derrick Marinelli, KIIS-FM's Rick Dees and Vic "The Brick" Jacobs.



## ▲ IT'S LOVE, MAN!

A&M recording artist Barry White spread his gospel of love recently at KKBT Los Angeles. (I-r): Perspective Records Reg. Promo Mgr. Eddle George, KKBT personality Lisa Canning, White and Perspective VP Pop Promo Randy Spendlove.



## **MAMMOTH SERENADE**

Mammoth/Atlantic recording artist Victoria Williams recently performed a special showcase for execs in NYC. (I-r): Atlantic Exec. VP/GM Val Azzoli, Mammoth Pres. Jay Faires, Atlantic Pres. Danny Goldberg, Williams, Warner Music-U.S. Pres./COO Doug Morris and Warner Music Exec. VP Mel Lewinter.



## **J**UST SAY CINDY

EastWest artist Cindy Mizelle stopped by the KMEL San Francisco studios and took time out for a photo with KMEL MD Joey Arbagey.



## ▲ ORLANDO AT DAWN

A&M recording artist Sheryl Crow recently performed live for WXXL Orlando at Blockbuster Music in Orlando. (I-r): Sheryl Crow, WXXL's Adam Cook, Ric Austin, Pete de Graaf, Kid Cruz, Nikki Knight and Just Plain Mark.

\* You, too, can get your mug on these pages. Send your PR pix to Network 40, 120 N. Victory Blod., Burbank, CA 91502 .

## "MOTHERLESS CHILD" ERIC CLAPTON

THE DEBUT SINGLE FROM THE ALBUM FROM THE CRADLE.

- # 7 SoundScan LP Chart!
- Weekly SoundScan Sales 97,071
- Over 1.8 Million Ordered
- Stress Rotation
- 🚨 Artist Of The Month
- On Over 70 Top 40 Stations!

NETWORK Approaching 1400 Plays Per Week!

## 🛯 🧕 Video Airplay:

17:00V         13:02V         21:58M         13:28V         14:33V         17:31V         17:30V           20:31V         15:29V         23:30V         16:01V         16:59V         6         21:01V           20:58M         17:58V         7         19:32V         20:31V         21:21M           8         21:32V         8         8         8           9         9         10         10         10		<u>Oct16Su</u> 7:01V 9:31V 12:01V 21:30V 4	20:31V 20:58M	0:28V 2:32V 4:07M 7:34V 10:01V 13:02V 15:29V 17:58V 21:32V	23:30V	16:01V 19:32V	0:03V 1:34V 2:21M 9:03V 11:32V 14:33V 16:59V 20:31V	Oct22Sa 2:32V 4:33V 18:30V 3		5:56M 7:29V 10:00V 12:35V 15:01V 17:30V 21:01V 21:01V 21:21M	
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## WBZZ, Fittsburgh (412) 381-8100 Buddy Scott, Operations Manager Clarke Ingram, Assistant PD

RANK LW TW	ARTIST	TITLE
1 61 62	Babyface	"When Can I See
26161	Sheryl Crow	"All I Wanna Do
36161	Gerald Leven	"I'd Give Anythi
46161	1 Vandross/M.	"Endless Love"
	Boyz II Men	"I'll Make Love"
	Collective Soul	"Shine"
7 41 41	Bon lovi	"Always"
8 30 41		"Dance Naked"
9 42 39	Janet Jackson	"You Want This'
	Real McCoy	"Another Night"
11 43 38	Melissa Etherid	"I'm The Only C
12 42 38	Madonna	"Secret"
13 42 38	Gin Blossoms	"Until I Fall Aw"
14 43 38	Four Seasons	"December '63 (
15 41 38	Counting Crows	"Einstein On Th
16 34 35	Eagles	"Get Over It"
17.32.34	Pretenders	"I'll Stand By Y"
18 28 34	Boyz II Men	"On Bended Kne
19 28 32	Ace Of Base	"Living In Dange
20 33 29	Gin Blossoms	"Allison Road"
21 22 22		"What's The Free
	Soundgarden	"Black Hole Sun"
	Big Mountain	"Baby I Love You
	Ace Of Base	"All That She Wa
25 15 13		"Two Princes"
	Elron John	"Circle Of Life"
27 01 <b>2</b>	Counting Crows	"Mr. Jones"
	Deadeye Dick	"New Age Girl"
29 14 12		"Show Me Love"
	SWV	"1'm So Into You
	Erasure	"Always"
	Stereo Mc's	"Connected"
	Ace Of Base	"Don't Turn Aro
	Spin Doctors	"Little Miss Chn"
	Toad The Wet Sp	"Something's Alv
	En Vogue	"My Lovin' (You
	All-4-One	"I Swear"
38 0 11	TLC 10,000 Maniacs	"What About Yo
		"Because The Nig
40 0 11	Soul Asylum	"Renaway Train"

#### 1 See a Do iythi' ove ed" This" ight nly On' Aw' 63 (O n The Knee Dange ıď e Freq' Sun You ie Wa ife" lirl" ove You n Arou Cun s Alw (You' ir Your e Nig

## Voluy's Best Wools evo

WKBQ, St Louis (314) 644-1380 Cruze, Program Director Kenny Knight, Music Director

1 41 53	Boyz II Men	"I'll Make Love To You"
2 0 53	Lisa Loeb & Nine St	"Stay (1 Missed You)"
3 51 52	Sheryl Crow	"All I Wanna Do"
4 53 51	Deadeye Dick	"New Age Girl"
	John Mellencamp	"Wild Night"
6 32 35	Candlebox	"Far Behind"
	Stone Temple Pilots	"Big Empry"
	Iuliana Harfield	"Spin The Bottle"
9 27 28	Madonna	"Secret"
10 25 27	Real McCoy	"Another Night"
11 21 27	Melissa Etheridge	"I'm The Only One"
12 25 27	Lucas	"Lucas (With The Lid Off)"
13 15 27	Counting Crows	"Einsrein On The Beach"
	Four Seasons	"December '63 (Oh What A"
15 23 26	Soundgarden	"Black Hole Sun"
16 21 26	Nirvana	"About A Girl"
17 20 26	Gin Blossoms	"Allison Road"
18 23 24	Bon Jovi	"Always"
	Green Day	"Basket Case"
20 25 23	Toad The Wet Sprocket	"Something's Always Wrong"
21 17 <b>2</b> 3	Crystal Waters	"100% Pure Love"
	Pretenders	"I'll Stand By You"
23 19 18		"Undone-The Sweater Song"
24 17 18	Smashing Pumpkins	"Today"
	Nine Inch Nails	"Closer"
26 16 15		"What's The Frequency."
27 6 15		"I Alone"
28 15 15	Mazzy Star	"Fade Into You"
	Stone Temple Pilots	"Interstate Love Song"
30 14 14		"Get Over It"
	Offspring	"Self Esteem"
	Love Spir Love	"Am I Wrong"
	Yousson N'Dour	"7 Seconds"
	20 Fingers	"Short Short Man"
	Collective Soul	"Shine"
36 12 11		"Fantastic Voyage"
	Sarah McLachlan	"Good Enough"
	Offspring	"Come Our And Play"
	Aerosmith	"Blind Man"
40 11 10	Sass Jordan	"Sun's Gonna Rise"

## 100 7 EM

WHYI, Ft Lauderdale (305) 620-9299 Casey Keating, Program Director Al Chio, Music Director

43 44 John Mellencamp 2 43 44 Sheryl Crow 3 4 43 Jon Secada 4 43 43 Seal 5 43 42 Boyz II Men 6 37 42 Elton John 44 42 Four Seasons 8 29 30 M People 9 29 30 Amy Grant 9 29 30 Amy Grant 10 27 30 Huey Lewis & The N 11 29 29 Melissa Etheridge 12 25 29 Gloria Estefan 13 28 29 Melissa Etheridge 14 28 28 L. Vandross/M. Carey 15 22 27 Celine Dion 16 25 27 Des'ree 17 28 27 Madonna 18 29 27 Lisa Loeb & Nine St... 19 28 27 Bon Jovi 20 28 26 Sophie B. Hawkins 21 25 25 Joshua Kadison 22 23 24 Toni Braxion 23 25 23 Precenders 24 23 22 Eagles 25 23 22 Steve Perry 26 25 21 Ace Of Base 27 13 19 Haddaway 28 22 19 Anita Baker 29 18 19 Billy Joel 30 22 19 Richard Marx 31 12 16 Ace Of Base 32 20 16 Spin Doctors 33 15 16 Lisa Keith 34 25 15 Elton John 35 15 15 Big Mountain 36 14 15 Inner Circle 37 0 15 Mazzy Star 38 18 15 10,000 Maniacs 39 18 15 Gin Blossoms 40-15-14 Bonnie Raitt

Wild Night "All I Wanna Do "If You Go" "Prayer For The Dying" "I'll Make Love To You" 'Circle Of Life' December '63 (Oh What A" Movin' On Up' Lucky One "But It's Alright" "Come To My Window" Turn The Beat Around I'm The Only One "Endless Love Think Twice You Gotta Be "Secrer" "Stay (I Missed You)" "Always" "Right Beside You" "Beautiful In My Eyes" "How Many Ways" "I'll Stand By You 'Get Over It' "Missing You" "Living In Danger "What Is Love "Body & Soul" The River Of Dreams "The Way She Loves Me" "Don't Turn Around" Two Princes' Berrer Than You 'Can You Feel The Love' 'Baby I Love Your Way" Swear (A La La La La Fade Imo You' Because The Night (from) "Found Out About You" "Love Sneakin' Up On You"



KUBE, Seattle	(206) 285-2295 Mike	Tierney, Program Director Shellie Hart, Music Director
RANK LW TW	ARTIST	TITLE
1 76 76	Boyz II Men	"I'll Make Love"

1 76 76	Boyz II Men
	Sheryl Crow
	Babyface
4 6 <b>9 6</b> 9	Lisa Loeb & Nine
	Aerosmith
6 54 54	Changing Faces
7 46 46	Real McCoy
8 4 <b>6</b> 46	Collective Soul
9 4 <b>6</b> 46	Crystal Waters
10 44 44	Madonna
11 43 43	Toni Braxton
12 42 42	Des'ree
13 39 39	Elion John
14 39 39	Coolio
15 35 35	John Mellencamp
16 35 35	Bon Jovi
17 35 35	UCAS
18 33 33	Janet Jackson
19 30 30	lce Cube
20 29 29	Janet Jackson
21 27 27	Candlebox
	Warren G
23 25 25	Melissa Etherid
24 21 21	Weezer
25 20 20	Gloria Estefan
26 20 20	Green Day
27 20 20	R.E.M.
	Juliana Harfiel
<b>29</b> 17 17	Mairzy Star
30 17 17	Soundgarden
31 13 13	L. Vandross/M. Carey
32 10 10	Nirvana

'All I Wanna Do' 'When Can I See' Stay (I Missed) Crazy "Stroke You Up" Another Night Shin 100% Pure Love Secre You Mean The Wo You Gotta Be "Can You Feel Th' "Fantastic Voyag "Wild Night" "Always" "Lucas (With The You Want This "Bop Gun (One Na Any Time, Any F "Far Behind" "This DJ" "I'm The Only On" "Undone-The Swea" "Turn The Beat A" "Basket Case" "What's The Freq" Spin The Bortle Fade Into You Black Hole Sun "Endless Love" "Abour A Girl"

WAHC, Columbus (614) 442-2000 Pete Dylan, Program Director loe Kelly, Music

Secret "New Age Girl" "100% Pure Love" "Fade Into You" "All I Wanna Do" 'Allison Road' Interstate Love' "Always" "I'm The Only On" Another Night Basket Case "Rain King" "Far Behind" "What's The Freq" "Good Enough" "Something's Alw" "Hold My Hand" 'Closer' "I'll Stand By Y' Undone- The Swea "Zombie" Newborn Friend' "Living In Dange "Spin The Bottle" Lucas (With The About A Girl' Self Esteem Get Over It 1 Alone "Come Out And Pl" Sun's Gonna Ris' "Dance Naked" "Out Of Tears" TII Make Love 7 Seconds Ar Your Best (Y

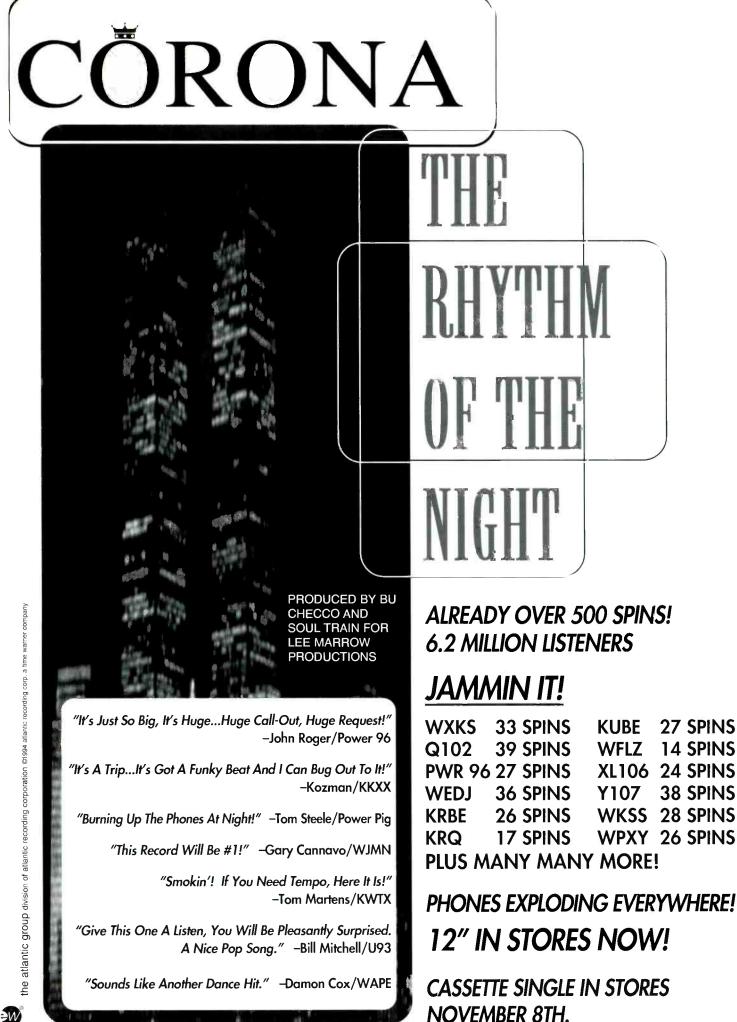


KBXX, Houston (713) 978-7328 Rob Scorpio, Program Director Greg Head, Music Director RANK EW TW AR Till Make Love To You 1 69 69 Boyz II Men

33

3/1

On Bended Knee 'l Wanna Be Down "Here Comes The "Body & Soul" 1 Can Go Deep" Be Happy "Stroke You Up" "Thuggish Ruggish Bone "Player Player (Priority)" "I'd Give Anything" "I Never Seen A Man Cry" "Never Lie" When A Man Cries "The Right Kinda Lover" "Let's Talk About It" Front Back & Side To" Turn It Up Ecstacy" Funkdafied 'Crazy Love" 'Lucas (With The Lid Off) Tootsee Roll' This DJ Fa All Y'all' Black Coffee "Endless Love" "Foolin' Around" Action" "Flava In Ya Ear" "How Many Ways" "Practice What You Preach" "Through the Rain" 'luicy



C

PPW REPORT SELECTED LARGE MARKET



WKCI, New Haven (203) 248-8814 Glenn Beck, Operations Manager Steve Wilson, Assistant PD

All I Wanna Do Sray (1 Missed You)" Wild Night" "Found Our Abour You" "Fin The Only One" "Crazy" "Come To My Window" "Can You Feel The Love" "Big Empry" "Selling The Drama" "Interstate Love Song" 'Shine' 'Far Behind' What's The Frequency, "Secret" "Black Hole Sun" "Fade Inro You" "(I Could Only) Whisper" "Mr. Jones" "Basker Case "If You Go" Come Out And Play" "New Age Girl" "I'll Stand By You" "Self Esteem Something's Always Wrong" About A Girl" 'Motherless Child" "Closer Gei Off This" Endless Love "Jessie" "I Alone Back & Forth Spin The Bortle" Get Over It Undone The Sweater Song 'Always' "Am I Wrong" "Stroke You Up"

## 106.7FM

WXXI., Orlando (407) 339-1067 Adam Cook, Program Director Larry D, Music Director

Secret All I Wanna Do December '63 (O "100% Pure Love When Can I See "Another Night "I'll Make I ove" "Round Here" Wild Night "Right Beside Yo" "New Age Girl" "The Real Thing Turn The Beat A 'Ain'r Nobody' "Living In Dange "Make This Last" Fade Into You "Always" 'I'll Stand By Y\* If You Go "What's The Freq" "You Want This" I'm The Only On Endless Love "Something's Alw "Basket Case" "Lucky One" Seconds You Gotta Be Interstate Love 'Ger Over It "Far Behind" 'Circle Of Life' "Come Out And Pl" "About A Girl" 'Allison Road' The Rhythm Of T "I'll Be Loving "Zombie" "Don't Turn Arou"



#### KKRZ, Portland (503) 226-0100 Ken Benson, Program Director Eric Murphy, Assistant PD

All I Wanna Do TII Make Love Wild Night" "I'll Remember Y' "Living In Dange" "Found Out About" You Don't Know Prayer For The Secret Love Is All Aro You Gotta Be December '63 (O When Can I See You Want This" "Endless Love Another Night "I'll Stand By Y Sukiyaki" "Hungah" Crazy "Always" "Never Li<mark>e</mark>" 100% Pure Love 'How Many Ways' Lucky One At Your Best (Y 'Hold On' "Mental Picture" "Turn The Beat A" Picture Post Ca

WGTZ, Davton (513) 294-5858 Louis Kaplan, Program Director Gretchen Corbett, Music Director 63.68 John Mellencamp 2 67 68 Crystal Waters 3 66 66 Babyface 4 0 65 R. Kelly 5 68 65 Sheryl Crow 6 39 64 Boyz II Men 7 52 34 Real McCoy 8 34 34 Ace Of Base 0 34 Sophie B. Hawki 10 33 33 Madonna 11 31 30 Janet Jackson 12 32 29 Melissa Etherid 13 30 27 Bon Jovi 14 22 20 Hootie & The Bl 15 17 19 Gin Blossoms 16 19 19 Black Men Unite 17 8 17 John Mellencamp 18 17 16 Immature 19 17 16 R.E.M. 20 18 15 Stone Temple Pi 21 14 15 Des'ree 22 15 14 Four Seasons 23 15 14 Green Day 24 16 13 Elron John 25 12 11 Rappin' 4-Tay 26 0 11 Pretenders 9 Eagles 9 Deadeye Dick 27 7 8 28 29 8 8 Toad The Wet Sp 30 8 Cindy Mizelle 8 Mazzy Star 31 8 32 Aaliyah 7 7 33 Jade 34 35 Jackson Browne 8 Juliana Harfiel 36 Rolling Stones Gloria Estefan 37 38 Sarah McLachlan 39 Salt-N-Pepa 7 7 0 40 Tom lones

Wild Night' 100% Pure Love When Can I See "Your Body's Cal" "All I Wanna Do" "I'll Make Love' Another Night "Living In Dange "Right Beside Yo" 'Secret' You Want This "I'm The Only On" "Always" "Hold My Hand" "Allison Road" "U Will Know "Dance Naked" Never Lie What's The Freq" Interstate Love You Gotta Be December '63 (O' "Basket Case" "Circle Of Life" "Playaz Club" T'll Stand By Y "Get Over It" "New Age Girl" "Something's Alw" "I've Had Enough" Fade Into You At Your Best (Y" Every Day Of Th "Sky Blue And BI" "Spin The Bottle" "Out Of Tears" Turn The Beat A "Good Enough" "None Of Your Bu" "If I Only Knew



RANK UW TW	ARTIST	TITLE
1 52 52	Sheryl Crow	"All I V
2 45 52	Crystal Waters	"100%
35152	Boyz II Men	"FILMa
	Gloria Esrefan	"Turn'
5 52 50	Real McCoy	"Anoth
	Gerald Levert	"I'd Gi
7 48 50	Jon Secada	"Whipp
8 47 50	John Mellencamp	"Wild I
<b>9</b> 46 49	L. Vandross/M.	"Endles
10 21 46	Elton John	"Circle
11 35 36	Amy Grant	"Lucky
	Melissa Etherid	"Come
	Four Seasons	"Decen
14 50 31		"Roune
	Pretenders	"I'll Sta
16 26 27		"Sukiya
	Celine Dion	"Think
	Wet Wet Wei	"Love l
	Baha Men	"Danci
20 32 25		"When
	Juliana Hatfiel	"Spin I
	Marta Sanchez	"Deses
23 25 24		"Your l
24 21 22		"Tree F
25 28 21	Mariah Carey	"Anytir
26 0 21	M People	"Movin
27 19 21	Jon Secada	"lf You
	Madonna	"Sected
	Janet Jackson	"You W
	Ace Of Base	"Living
31 23 20		"Alway:
32 24 20		"Girl I
33 17 19		"What'
	Mazzy Star	"Fade I
	The Goodmen	"Give I
	Ace Of Base	"Don't
	Culture Beat	"Mr. V
	Green Day	"Basket
	Inimature	"Never
40 13 14	Conage	"I'll Be

Wanna Do Pure Love' ake Love" The Beat A" her Night" ve Anythi" ped Night" ss Love Of Life' One To My Wind nber `63 (O" d & Round nd By Y aki Twice" ls Ail Aro ing In The Can I See The Bottle perada love Is So Frog" me You Nee' On Up Go' Vant This' In Dange Want You 's Up' nto You" It Up" Turn Arou ain Case Lie Loving

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	VAKS	A MARTIN AND AND AND AND AND AND AND AND AND AN
	107.3	FM
125	Today's Hottest 3	fusic

KISF, Kansas City (816) 254-1073 Alex Valentine, Program Director Booker Madison, Music Director

BANK LW	TW	ARTIST	пи
		Sheryl Crow	"All I Wanna Do"
		Real McCoy	"Another Night"
		Boyz II Men	"I'll Make Love To You"
		Babyface	"When Can I See You"
		Collective Soul	"Shine"
		Crystal Waters	"100% Pure Love"
		Mazzy Star	"Fade Into You"
		L. Vandross/M. Carey	"Endless Love"
		Madonna	"Secret"
		Ce Ce Peniston	"I'm Not Over You"
		Prince	"Leritgo"
		Lisa Loeb & Nine St	"Stay (I Missed You)"
		Melissa Erheridge	"I'm The Only One"
		Erasure	"Always"
		Elron John	"Can You Feel The Love"
16 43	37	John Mellencamp	"Wild Night"
17 22	34	Bon Jovi	"Always"
18 44	33	Janet Jackson	"You Want This"
19 10	26	Changing Faces	"Stroke You Up"
20 23	25	Candlebox	"Far Behind"
21 17	22	Gloria Estefan	"Turn The Beat Around"
		Ace Of Base	"Living In Danger"
23 0	21	Boyz II Men	"On Bended Knee"
		Aaliyah	"Back & Forth"
25 12			"Lucas (With The Lid Off)"
		Elton John	"Circle Of Life"
27 16	20	Ace Of Base	"Don'r Turn Around"
28 20	19	Toad The Wei Sprocker	"Something's Always Wrong"
		The Cranberries	"Zombie"
30.18	18	Green Day	"Basket Case"
31.18	18	R.E.M.	"What's The Frequency,"
32.18	17	Deadeye Dick	"New Age Girl"
.3.3 26	17	Eagles	"Get Over Ir"
34 1 <b>9</b>	16	20 Fingers	"Short Short Man"
		Counting Crows	"Mr. Jones"
36 8	15	Offspring	"Come Out And Play"
		Mariah Carey	"Anytime You Need A"
38-15	15	Salt-N-Pepa	"None Of Your Business"
39.15	14	DJ Miko	"What's Up"
		Immarure	"Never Lie"

**Major Rotations:** get up on it WPGC 12 Plays WHHH 26 Plays (featuring Kut Klose) **KHTN 14 Plays KCAQ 13 Plays KMVR 13 Plays** WWKX 11 Plays **KKBT 5 Plays** Exploding At The Box! millimm Produced by: Keith Sweat and Fitzgerald Scott Executive Producer: Keith Sweat On Elektra compact discs and meine cassettes. © 1994 Elektra Entertainment, a divis on of Warner Communications Inc. A Time Warner Company.

the new single and video from get up on it



MARKET PPW REPORTS ECTED MEDIUM

## FM

#### WJET, Erie (814) 453-5000 Neil Sharpe, Program Director Michael Dee, Assistant PD

1.58.60 Shervl Crow 2 60 59 Real McCoy 3 57 59 Madonna 4 58 59 Bon Jovi 5 59 59 Preienders 6 59 58 Melissa Etherid 7 33 45 Ace Of Base 8 33 45 Toad The Wei Sp 9 58 41 Four Seasons 10.32.33 Gloria Estefan 11 26 31 Eagles 12 32 31 Hootie & The Bl 13 32 31 Rolling Stones 14 29 31 Gin Blossoms 15 32 30 Toni Braxion 16 13 29 Mazzy Star 17 24 28 Boyz II Men 18 59 28 L. Vandross/M. 19 28 26 Crystal Waters 20 24 25 Richard Marx 20 24 25 Richard Marx 21 26 24 John Mellencamp 22 23 24 Aerosmith 23 23 24 Collective Soul 24 27 23 Amy Grant 25 24 23 Steve Perry 26 12 23 Nirvana 27 9 23 Janer Jackson 28 23 22 Lisa Loeb & Nin 29 22 22 Counting Crows 30 23 22 Babyface 31 22 21 Gin Blossoms 32 21 20 Elion John 33 31 19 Elton John 34 12 13 R.E.M. 35 14 13 Green Day 36 6 11 Sass Jordan 37 21 11 Ace Of Base 38 32 11 Des'ree 39 0 11 Deadeye Dick 40 0 10 Aaliyah

K LW TW ARTIS

"All I Wanna Do Another Night "Secrer" Always TII Stand By Y I'm The Only On Living In Dange "Something's Alw" "December '63 (O' "Turn The Bear A" "Gei Over It" "Hold My Hand" Out Of Tears "Allison Road" "How Many Ways" Fade Into You I'll Make Love Endless Love 100% Pure Love The Way She Lov 'Wild Night' 'Crazy' Shine "Lucky One" You Better Wait" "About A Girl" 'You Want This' 'Stay (I Missed" "Round Here" When Can I See 'Until I Fall Aw "Can You Feel Th" "Circle Of Life" "What's The Freq" "Basker Case" "Sun's Gonna Ris" "Don't Turn Arou You Gorta Be "New Age Girl" "At Your Best (Y

WAPE, Jacksonville (904) 642-1055 Jeff McCartney, Program Director Damon Cox. Music Coordinator WE LW TW

1 57 57 Sheryl Crow 2 50 49 Melissa Etheridge 3 41 49 Four Seasons 4 47 46 Boyz II Men 5 47 45 Crystal Waters 6 37 44 John Mellencamp 7 43 44 4 P.M. 8 35 43 Madonna 9 34 40 Bon Jovi 10 29 33 Seal 11 22 33 Real McCoy 12 27 32 Des'ree 13 37 30 Mazzy Star 14 29 29 Collective Soul 15 42 27 Collage 16 26 25 Babyface 17 20 24 Hoone & The Blowfish "Hold My Hand" 18 15 24 Pretenders 19 21 21 Aerosmith 20 39 20 Ion Secada 21 39 19 Melissa Etheridge 22 15 18 Deadeye Dick 23 18 16 Youssou N'Dour 24 26 15 Ace Of Base 25-13-15 The Proclaimers 26 - 0-15 Counting Crows 27 12 14 Ace Of Base 28 13 14 Jaki Graham 29 15 14 Soul Asylum 30 18 14 Prince 31 0 14 R.E.M. 32 13 13 Gloria Estefan 33 0 13 Amy Grant 34 0 12 Enigma 35 14 12 Blind Melon 36 13 12 Lisa Loeb & Nine St. 37 12 12 Counting Crows 38 7 12 Aaliyah 39 12 12 Ace Of Base 40-14-11 Elion John

"All I Wanna Do Tin The Only One "December '63 (Oh What A' "I'll Make Love To You" 100% Pure Love Wild Night Sukiyaki Secret Always "Prayer For The Dying" "Another Night" "You Gotta Be" Fade Into You "Shine Till Be Loving You' When Can I See You "I'll Stand By You" "Crazy" "If You Go Come To My Window "New Age Girl" "7 Seconds" "Living In Danger" "I'm Gonna Be (500 Miles)" Mr. [ones] "Don't Turn Around" "Ain't Nobody" 'Runaway Train" "Letitgo" "What's The Frequency," "Turn The Beat Around" "Lucky One" Return To Innocence No Rain "Stay (I Missed You)" "Round Here" "At Your Best (You Are" "The Sign" "Circle Of Life"



WZOK, Rockford (815) 399-2233 Tom Garrett, Program Director Tom Garrett, Music Director

RAN	K 1 W	TW	ARTIST
			Madonna
		44	
			Des'ree
			Bon Jovi
			Pretenders
			L. Vandross/M.
		33	Melissa Etherid
		29	Boyz 11 Men
		29	Anita Baker
		24	For Real
		23	
12	21	23	Candlebox
13	22	21	Green Day
14	15	20	Hootie & The Bl
۱5	18	20	Harry Connick.
		19	Lucas
		19	Gloria Estefan
18	16	18	Eric Clapton
19	18	17	Nirvana
20	14	17	Seal
21	17	17	Gin Blossoms
22	۱4	16	
23	16	16	Rolling Stones
24	0	16	John Mellencamp
25	15	16	Crystal Waters
26	0	15	lanet lackson
27	15	15	Eagles
28	10	15	Tom Jones
29	11	15	
30	23	14	Amy Grant
31	14		Joshua Kadison
32	13	14	R.E.M.
			Deadeye Dick
	11	13	Stone Temple Pi
	11	12	
36		11	
37			Sarah McLachlan
38	0	8	Cindy Mizelle

'Circle Of Life' "You Gotta Be" "Always" TII Stand By Y Endless Love I'm The Only On TII Make Love Body & Soul "You Don't Know "All I Wanna Do' Far Behind Basket Case "Hold My Hand" "(I Could Only)" "Lucas (With The" "Turn The Beat A' "Motherless Chill About A Girl Newborn Friend Allison Road "Something's Alw" "Out Of Tears" "Dance Naked" 100% Pure Love" You Want This "Get Over It" "If I Only Knew "Living In Dange" "Lucky One" "Picture Post Ca" "What's The Freq" "New Age Girl" Interstate Love" When We Dance "Sun's Gonna Ris" Good Enough "I've Had Enough"

		IQ2.5 FM
KZIO, Duluth	(218) 728-6406 James Baker, Progr	am Director Justin Case, Music Dir
RANK LW TW	ARTIST	mu
1 54 53	Deadeye Dick	"New Age Girl"
	Madonna	"Secret"
3 48 49	Amy Grani	"Lucky One"
4 50 48	Huey Lewis & Th	"But It's Alrigh"
5 49 47	Sheryl Crow	"All I Wanna Do"
6 45 47	Alphaville	"Forever Young"
7 24 47		"Love Is All Aro"
8 41 38	Bon Jovi	"Always"
<b>9 23 3</b> 7		"When We Dance"
	Marcella Detroi	"I Believe"
	Toad The Wei Sp	"Something's Alw"
12 25 34		"Get Over It"
	Melissa Erherid	"I'm The Only On"
	John Mellencamp	"Dance Naked"
	Gin Blossoms	"Allison Road"
	Babyface	"When Can I See"
	Crystal Waters	"100% Pure Love"
	Ace Of Base	"Living In Dange"
	Fom Jones	"If I Only Knew"
20 33 30		"I'll Make Love"
21 36 30		"Lucas (With The"
22 31 28		"Interstate Love"
23 29 28	/	"The Color Of Ni"
24 24 24	Elion John	"Circle Of Life"
25 0 22	INXS	"The Strangest P"
26 34 22	Pretenders	"I'll Stand By Y"
27 0 22		"Rain King"
28 35 22		"Right Beside Yo"
29 23 21		"Sun's Gonna Ris"
	Mazzy Star	"Fade Into You"
	Jon Secada	"Whipped"
	Real McCoy	"Another Night"
33 20 19		"Out Of Tears"
34 17 18		"What's The Freq"
	Love Spit Love	"Am I Wrong"
36 10 16		"Basket Case"
37 0 15		"Hold My Hand"
38 15 14	Candlebox 4. P. M	"Far Behind"

# Who HI

Sukiyaki' "Undone-The Swea"

#### rector

RANK LW TW	ARTIST	TITLE
1 55 53	Boyz II Men	"I'll Make Love"
2 55 53	Madonna	"Secrer"
3 41 52	For Real	"You Don't Know"
4 49 48	Melissa Etherid	"I'm The Only On"
5 52 48	Sheryl Crow	"All I Wanna Do"
	Babyface	"When Can I See"
7 29 35	Bon Jovi	"Always"
8 34 35	Toad The Wet Sp	"Something's Alw"
9 27 34		"Sukiyaki"
10 18 34	Harry Connick.	"(I Could Only)"
11 34 34	Cause & Effect	"Alone"
12 39 33	Prince	"Letitgo"
13 32 33	Mazzy Star	"Fade Into You"
14 31 32	Pretenders	"I'll Stand By Y"
15 28 32	Real McCoy	"Another Night"
16 31 31	Crystal Waters	"100% Pure Love"
17 30 30	Ace Of Base	"Living In Dange"
18 26 27	Sting	"When We Dance"
	Rolling Stones	"Out Of Tears"
20 16 24	R.E.M	"What's The Freq"
21 22 23	Aaliyah	"At Your Best (Y"
22 0 22	Andru Donalds	"Mishale"
23 15 22	Deadeye Dick	"New Age Girl"
24 17 18	The Cranberries	"Zombie"
25 25 18	Toni Braxton	"How Many Ways"
26 0 17	lanet Jackson	"You Wanı This"
27 17 15	Live	"I Alone"
28 10 14	Love Spit Love	"Am I Wrong"
29 11 14	Stone Temple Pi	"Interstate Love"
30 0 12	Joshua Kadison	"Picture Post Ca"
31 9 11	Immature	"Never Lie"
32 11 11	Wceze	"Undone-The Swea"
33 0 9	Counting Crows	"Rain King"
	Sass Jordan	"Sun's Gonna Ris"



KHFI, Austin	(512) <b>474-9233</b> John Roberts, Progra	an Director Fernando Ventura. Music Directo
RANK LW TW	ARTIST	mu
1 64 65	Real McCoy	"Another Night"
	Boyz II Men	"I'll Make Love To You"
	Crystal Waters	"100% Pure Love"
	Melissa Etheridge	"Come To My Window"
	John Mellencamp	"Wild Night"
	Sheryl Crow	"All I Wanna Do"
	Madonna	"Secrer"
8 64 53	Korrell	"Paradise"
9 63 52	Ace Of Base	"Living In Danger"
10 46 45	Robin S.	"Love For Love"
11 42 44	Aaron Hall	"1 Miss You"
12 40 44	lade	"Every Day Of The Week"
13 40 44	Miranda	"Round & Round"
14 46 44	Erasure	"Run To The Sun"
15 37 40	2 Unlimited	"Get Ready For This"
16 31 39	Mazzy Star	"Fade Into You"
17 22 36	Lil Suzy	"Promise Me"
18 20 34	Meat Puppers	"Backwater"
19 30 32	Glam	"Sex Drive"
20 51 31	The Cranberries	"Dreams"
21 28 29	Reality	"Yolanda"
22 31 28	Babyface	"When Can   See You"
23 21 27	20 Fingers	"Short Short Man"
24 27 27	Erasure	"Always"
25 35 26	L. Vandross/M. Carey	"Endless Love"
	Ace Of Base	"Don't Turn Around"
27 26 25	Gin Blossoms	"Until I Fall Away"
28 23 24	Nomai	"Zoomin"
29 28 24	Lisa Loeb & Nine St	"Stay (I Missed You)"
30 A 23	CeCe Peniston	"Hit By Love"
31 21 23	Offspring	"Come Out And Play"
32 22 23	Elton John	"Can You Feel The Love"
33 12 0	Lucas	"Lucas (With The Lid Off)"
34 21 20	Collective Soul	"Shine"
	Salt-N-Pepa	"None Of Your Business"
	Boyz II Men	"On Bended Knee"
37 10 11	Warren G	"This DJ"
38 010	Culture Beat	"Mr. Vain"

39 0 12 4 P.M. 40 10 10 Weezer

$\sim$
5

2

NETWORK 37\* Approaching 2500 Plays Per Week! Billboard Powerpick Airplay Mover Of The Week! Monitor R/C #18\* SoundScan Single Moves 72-64\* **WDJB Add WVSR Add** WPXR Add WLAN Add WHOT Add

**KZIO Add WWXM Add KSMB Add KTRS Add** 

Still Most Requested! Stations! Plays Plays Plays Plays KGGI 65 Plays 55 Plays **35 Plays 28 Plays KZIO 12 Plays 59 Plays 26 Plays 25 Plays** 20 Plays KMGZ 18 Plays WGTZ 7 Plays 39 | 44 31 28 G105 : KIKI **SXQXS** FLY92 KRQQ **NZZN** KZII WAPE KZHT WBWB WTWR On Over 80 Plays Plays Plays Plays Plays Plays Plays **KTFM 68 Plays** KGOT 18 Plays KKMG 13 Plays Kiss 108 8 Plays **KKFR 61 Plays KBOS 56 Plays WWCK 31 Plays KKLQ 28 Plays** 20 | **KWNZ 25 KKRD 40 WHHH 35 KQHT 45 WRKY 28** WRHT 27 06Z (1 Plays **KPRR 71 Plays** 64 57 46 41 36 34 27 25 29 28 19 14 21 11 **KIXY** Υλί KZFM **KDON** WZPL KPSI KCAQ KFRX ХХЖ KLUC KJYO КНТҮ WKSI **WA1A** Plays 71 Plays 65 Plays 38 Power Pig 11 59 53 41 34 30 28 25 22 20 27 WWXM 17 KBFM KFTZ KHKS KQMQ кнот **KMXV** KDUK **KHTN** WBIZ KKRZ SLLW KIIS KFFN

WZNY Top 5 WAPE #2 IS AND Noaxai

S

**KKFR Top** 

KHKS Top 5

ROA

Man Inc





KROC, Rochester (507) 286-1010 Brent Ackerman, Program Director Derek Moran. Music Director

"100% Pure Love

PAN	K LW	TW	ARTIST
-	_		
			Crystal Waters
			Bon Jovi
- 3	45	45	Madonna
4	44	45	Boyz II Men Sheryl Crow
5	45	45	Sheryl Crow
			Four Seasons
			Toad The Wet Sp
			R.E.M.
9	0	30	Pretenders
10	22	29	Mazzy Star
11	23	29	Janet Jackson
12	29	29	Deadeye Dick
			Babyface
14	29	29	Gloria Estefan
15	30	29	Stone Temple Pi
16	29	28	Gin Blossoms
			Ace Of Base
18	44	28	L. Vandross/M. Aerosmith
19	22	24	Acrosmith
			Des'ree
21	23	24	Prince
			Green Day
23	0	23	Eagles Lisa Loeb & Nin
24	23	23	Lisa Loeb & Nin
25	22	23	Seal
26	23	23	Sass Jordan
27	0	23	John Mellencamp
28	23	23	Amy Grant Sophie B. Hawki
29	34	23	Sophie B. Hawki
30	23	22	Melissa Etherid
31	0	22	Sting
32	0	22	Gin Blossoms
33	23	22	Toni Braxton Steve Perry
34	28	22	
		22	
			Collective Soul
37	23	20	Rolling Stones
38	22	20	John Mellencamp
39	22	19	Janet Jackson
4()	45	18	Elion John

"Always"
"Secret"
"I'll Make Love"
"All I Wanna Do"
"December '63 (O"
"Something's Alw"
"What's The Freq"
"I'll Stand By Y"
"Fade Into You"
"You Want This"
"New Age Girl"
"When Can 1 See"
Turn The Beat A"
"Interstate Love"
"Allison Road"
"Living In Dange"
"Endless 1 ove"
"Crazy"
"You Gorta Be"
"Letitgo"
"Basket Case"
"Get Over It"
"Stay (I Missed"
"Prayer For The"
"Sun's Gonna Ris"
"Dance Naked"
"Lucky One"
"Right Beside Yo"
"I'm The Only On"
"When We Dance"
"Until I Fall Aw"
"How Many Ways"
"You Better Wait"
"Round Here"
"Shine"
"Out Of Tears"
"Wild Night"
"Any Time, Any P"
"Circle Of Life"



<sup>--</sup>ВI

"Sp

KQCR, Cedar Rapids (319) 363-2061 Rick Swan, Pro

RANK EW TW	AKTIST
1 58 59	Babyface
2 59 59	Pretenders Boyz II Men Melissa Etherid
3 59 59	Boyz II Men
4 59 58	Melissa Etherid
5 59 58	Des'ree
6 38 56	R.E.M.
7 36 54	Madonna
8 59 41	Madonna Sheryl Crow
9 40 41	Smashing Pumpki
10 58 41	Sophie B. Hawki
11 37 39	Stone Temple Pi
12 38 39	Hootie & The Bl Four Seasons
13 32 38	Four Seasons
14 37 38	Gin Blossoms
15 38 38	U2
16 39 38	Real McCoy
17.34.38	Bon Jovi
18 37 37	Bon Jovi Mazzy Star
19 38 37	Candlebox
20 25 36	Deadeye Dick
21 23 27	Eagles John Mellen <b>ca</b> mp
22 25 24	John Mellencamp
23 38 24	Melissa Etherid
	Aerosmith
25 23 23	Toad The Wer Sp
26 23 23	Acc Of Base
27 24 23	Collective Soul
	Lisa Loeb & Nin
	Ace Of Base
30 22 22	Counting Crows
31 19 21	Stone Temple Pi John Mellencamp
32 0 21	John Mellencamp
	Tom Jones
	Sarah McLachlan
35 22 20	Green Day
36 14 16	Crystal Waters
37 14 16	Youssou N'Dour
38 16 16	
39 0 16	Aerosmith
40 17 15	Juliano Harfie

rogram Director Jason Dean, Assistant PD
TITLE
"When Can I See"
"I'll Stand By Y"
"I'll Make Love"
"I'm The Only On"
"You Gotta Be"
"What's The Freq"
"Secret"
"All I Wanna Do"
"Today"
"Right Beside Yo"
"Big Empty"
"Hold My Hand"
"December '63 (O'
"Allison Road"
"All I Want Is Y"
"Another Night"
"Always"
"Fade Into You"
"Far Behind"
"New Age Girl"
"Get Over It"
"Wild Night"
"Come To My Wind"
"Crazy"
"Something's Alw"
"Living In Dange"
"Shine"
"Stay (I Missed"
"Don't Turn Arou"
"Round Here"
"Interstate Love"
"Dance Naked"
"If I Only Knew"
"Good Enough"
"Basket Case"
"100% Pure Love"
"7 Seconds"
"About A Girl"

- 7	{bout	А	Girl
nd Ma	n"		
in The	Bottle	21	

MIX	97.3

Savannah's BEST MIX of the 80s and 90s WAEV, Savannnah (912) 232-0097 Burke Allen, Operations Manager Burke Allen, Music Director

		man (712) 202-0077 Durke Fillen, Op	
RANK LW	TW	ARTIST	TITLE
1 42	47	Ace Of Base	"Dor
2 43	47	Melissa Etheridge	"Con
3 49	46	John Mellencamp	"Wile
4 49	46	Amy Grant	"Luc
5 46	45	Wet Wet Wet	"Love
6 38 -	45	Elton John	"Circ
7 46	44	Jon Secada	"If Ye
8 39	34	Four Seasons	"Dec
9 39	3,3	Sheryl Crow	"All I
10.39	32	L. Vandross/M. Carey	"End
11.39.	32	Huey Lewis & The N	"But
12 1	30	Madonna	"Secr
		Rod Stewart	"Hav
		Big Mountain	"Bab
15 15	18	Phil Collins	"Even
16 18	18	Toni Braxton	"You
		Bonnie Raitr	"Love
18 0	17	Richard Marx	"Nov
		Little Texas	"Wh
		Michael Bolton	"Said
21 18	16	Bryan Adams	"Plea
		10,000 Maniacs	"Beca
		Mariah Carey	"Any
		Joshua Kadison	"Jessi
		Mariah Carey	"Wit
		Madonna	"[']] I
		Joshua Kadison	"Beau
		Elton John	"Can
29 19	15	Ace Of Base	"The

KIMN, Fort Collins (303) 482-5991 Pat Kay, Program Director Pat Kay, Music Director

"Something's Alw

'Turn The Beat A

"Circle Of Life" "All I Wanna Do'

"Always" "FII Make Love

"I'm The Only On" "Hold My Hand"

"December '63 (O" "Right Beside Yo"

"Get Over It"

You Gotta Be

"Fade Into You

Out Of Tears

"I'll Stand By Y

"In The Morning

You Want This

When We Dance

"Basket Case" "Undone- The Swea" "What's The Freq"

"Dance Naked"

"Rain King" "New Age Girl"

"Shine" "Good Times"

'Far Behind'

"Hungah" "100% Pure Love"

"**Stay (I M**issed" "When **C**an I See

"I'd Give Anythi

Interstate Love

"Endless Love"

Letitgo

Whipped

"Lucky One" "Wild Night

"Allison Road"

"Secret

30 0 4 Boyz 11 Men

RANK EW TW ARTEST

33 43 Toad The Wei Sp

2 30 42 Gin Blossoms

3 44 42 Gloria Estefan 4 32 42 Madonna

5 44 42 Elton John

6 45 39 Shervl Crow 7 18 31 Bon Jovi 8 44 30 Boyz II Men

9 31 30 Melissa Etherid 10 21 29 Hootie & The Bl

11 44 29 Four Seasons 12 44 29 Sophie B. Hawki

15 33 29 Mazzy Star 16 16 28 Rolling Stones

18 0 25 Big Head Todd 19 0 24 Janet Jackson

20 12 23 John Mellencamp 21 0 20 Sung

22 0 20 Counting Crows 23 9 20 Deadeye Dick

24 25 19 Green Day 25 24 18 Weezer 26 15 15 R.E.M.

29 13 12 Candlebox

30 44 12 Ion Secada

36 8 11 Babyface

27 17 13 Collective Soul 28 16 12 Edie Brickell

31 15 12 Karyn White 32 15 12 Crystal Waters

33 30 12 Amy Grant 34 0 11 John Mellencamp

35 16 11 Lisa Loeb & Nin

37 10 10 Gerald Leven 
 37
 10
 10
 Gerata Levert

 38
 8
 8
 Stone Temple Pi

 39
 30
 7
 L. Vandross/M.

 40
 0
 5
 Prince

17 30 28 Pretenders

13 16 29 Eagles 14 33 29 Des'ree

n't Turn Around ne To My Window d Night cky One" ve Is All Around" icle Of Life" ou Go tember '63 (Oh What A' Wanna Do lless Love It's Alright reı" ving A Party" by I Love Your Way" ryday" 1 Mean The World To Me" ze Sneakin' Up On You' w And Forever at Might Have Been hat Might Mave Been id I Loved You... But" cause Forgive Me" cause The Night (from' sytime You Need A" hout You' Remember" utiful In My Eyes' You Feel The Love" Sign "I'll Make Love To You"

		Madonna	ľ
	4 45 45	Sheryl Crow	*
		Hoorie & The Blowfish	•
	6 40 40	Wet Wet Wet	,
	7 35 40	Stone Temple Pilots	*
	8 35 40	Bon Jovi	*
	9 40 40	Four Seasons	6
	10 30 35	The Cranberries	1
	11 28 35	Aaliyah	y
	12 35 35	Melissa Etheridge	•
	13 30 30	Soundgarden	5
	14 40 30	L. Vandross/M. Carey	5
	15 30 30	Babyface	1
- 1		Gin Blossoms	1
	17 28 30	'Foad The Wet Sprocket	ŕ
	18 28 30	Nirvana	5
	19 30 30	R.E.M.	ł
	20 35 28	Amy Grant	1
	21 30 28	Pretenders	•
	22 21 28	Sarah McLachlan	Ì
		Elion John	•
	24 21 28	cagies	ł
	25 21 21	Jesus And Mary Chain	•
	26 30 21	Gloria Estefan	*
	27 28 21	Candlebox	•
	28 30 21	Eric Clapton	1
	29 28 21	Rolling Stones	
	30 21 21		•
	31 14 21	Youssou N'Dour	,
- 1	32 14 21	Seal	•
	33 14 21	John Mellencamp	1
- 1	34 21 21	Sass Jordan	
	35 21 21	Cause & Effect	ł
- 1		Har <b>ry Co</b> nni <b>ck</b> , Jr.	-
		Lauren Christy	Ì
	38 14 21		1
	39 14 21	Huey Lewis & The N	ŕ

NK LW TW ARTS

45 45 Green Day

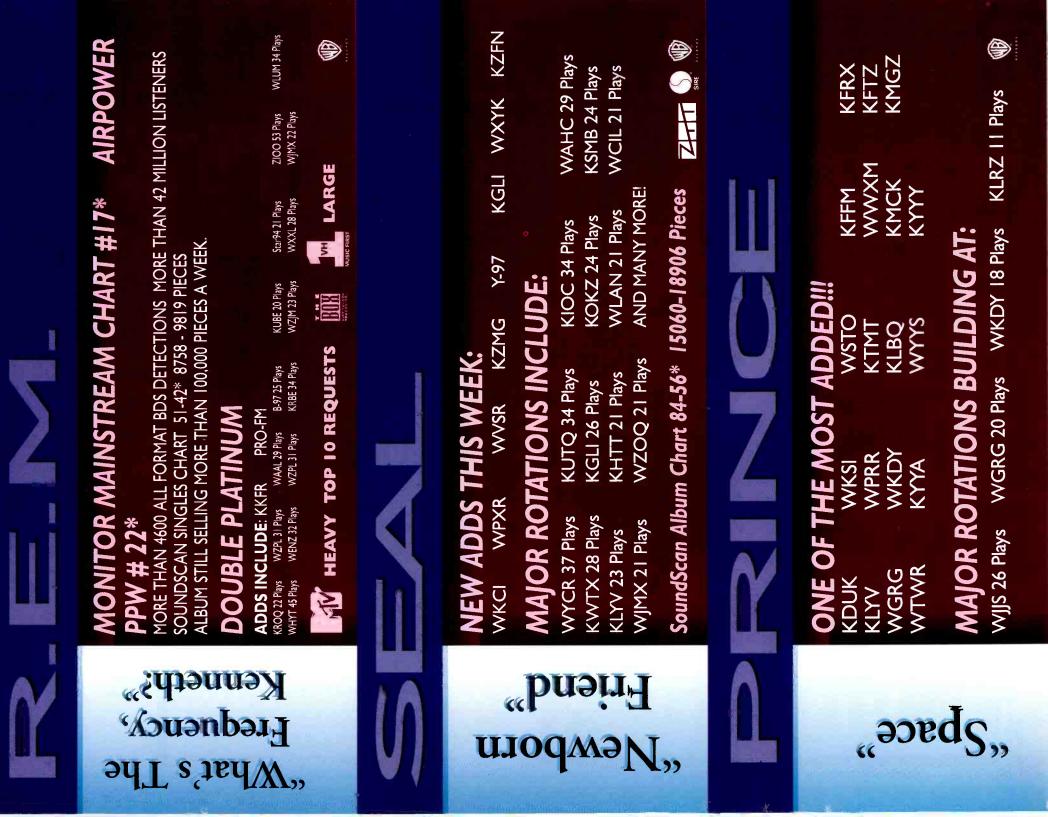
2 45 45 Boyz II Men

WCIL, Carbondale (618) 457-8114 John Riley, Interim PD Basket Case 'I'll Make Love To You' Secret' 'All I Wanna Do" 'Hold My Hand" "Love Is All Around" Interstate Love Song Always" December '63 (Oh What A" Zombie At Your Best (You Are' 'I'm The Only One "Black Hole Sun" "Endless Love" "When Can I See You" "Allison Road" "Something's Always Wrong" "About A Girl" What's The Frequency, Lucky One "I'll Stand By You" Good Enough "Circle Of Life 'Get Over It Sometimes Always' Turn The Beat Around" "Far Behind" "Motherless Child" "Out Of Tears" When We Dance 7 Seconds" Newborn Friend' Dance Naked "Sun's Gonna Rise" Alone "(I Could Only) Whisper' The Color Of Night' 'I Alone' "But It's Alright 40 21 21 Lisa Loeb & Nine St... "Stay (I Missed You)"



KCDD, Abilene (915) 672-2336 Trace Michaels, Program Director Cody Christopher, Music Director RANK EW TW AR 1 61 60 Sheryl Crow "All I Wanna Do" 2 61 60 Crystal Waters 3 60 60 Boyz II Men 100% Pure Love "I'll Make Love" "Another Night" 4 60 59 Real McCov 4 60 59 Real McCoy 5 61 59 Amy Grant 6 59 59 Babyface 7 58 59 Four Seasons Lucky One "When Can I See" "December '63 (O" 8 58 58 Elton John Circle Of Life 9 59 58 L. Vandross/M. Carey 9 59 58 L. Vandross/M. Carey 10 57 57 Sophie B. Hawki 11 0 57 Bon Jovi 12 54 56 Melissa Etherid "Endless Love" "Right Beside Yo' "Always" "I'm The Only On" 13 52 54 Gloria Estefan "Turn The Beat A' "Black Hole Sun" 14 52 53 Soundgarden "Whipped" "I'll Stand By Y 15 52 53 Ion Secada 16 49 52 Pretenders 17 42 47 Green Day "Basket Case" "About A Girl" 18 45 46 Nirvana "You Better Wait" "Undone-The Swea" 19 41 42 Steve Perry 20 42 42 Weezer 21 0 41 Gin Blossoms "Allison Road" 22 0 41 Mazzy Star 23 0 41 Eagles "Fade Into You" "Get Over It" 24 41 40 Harry Connick, 25 42 34 Edie Brickell (I Could Only) 'Good Times' 26 0 34 Ace Of Base
27 0 5 R.E.M.
28 0 5 Aerosmith "Living In Dange" "What's The Freq" "Blind Man"

52







KROQ, Los Angeles (818) 567-1067 Kevin Weatherly PD, Gene Sandbloom APD

RANK LW TW	ARTIST	TITLE
1 39 40	Nirvana	"About A Girl"
	Offspring	"Self Esteeni"
3 30 34		"Doll Parts"
	the cranberries	"Zombie"
	Stone Temple	"Interstate Love"
	Tori Amos	"Comflake Girl"
	Nine Inch Nails	"Closer"
8 27 24		"Supersonic"
	Candlebox	"Far Behind"
	Green Day	"Basket Case"
11 37 22		"What's/Kenneth"
	Smashing Pumkin	"Landslide"
	Green Day	"Welcome To"
	Dinosaur Jr	"Feel The Pain"
	Offspring	"Gotta Get Away"
	Mazzy Star	"Halah"
17 17 19		"Insanity"
	Soul Coughing	"Screenwriter's"
	Stone Temple	"Vasoline"
	Alice In Chains	"Got Me Wrong"
	Sunny Day Real	"Seven"
	Veruca Sali	"Seether"
23 21 15	Soul Asylum	"Can'i Even Tell"
24 22 14	Nirvana	"Verse Chorus"
25 17 14	Black Crowes	"A Conspiracy"
	Liz Phair	"Supernova"
	R.E.M.	"Bang And Blame"
	Cowboy Junkies	"Sweet Jane"
	Luscious Jackson	"Ciry Song"
	Bad Religion	"Infected"
31 012	Urge Overkill	"Girl, You'll Be"
	Soundgarden	"My Wave"
	Sonic Youth	"Superstar"
	Candlebox	"Cover Me"
	Nine Inch Nails	"Piggy"
	Weezer	"Buddy Holly"
	Fretblanket	"Direct Approach"
	Freedy Johnston	"Bad Reputation"
	Compulsion	"Delivery"
	Sting	"When We Dance"
	Bryan Ferry Sarah McLachlan	"Mamouna"
		"Good Enough"
4J / J	Beastie Boys	"Sure Shot"



KEGE, Minneapolis (612) 452-6202 John Las an PD, Wade Linder APD

Welcome To "Feel The Pain" "Strange" "Better Man" What's/Kenneth "About A Girl" "Zombie" "Landslide" Winter Storn "Bad Reputation "Interstate Love" "Your Favorite" "City Song" "All I Am" "Mockingbirds" Doll Parts "Fade Into You "Sweet Jane" What Believe "Can't Even Tell" 1 Alo Fell On Black Something's" 'Einstein On The "21st Century "Supersonic" "Cover Me" Green Mind "Good Enough" "Still Remains" "Gotta Get Away "Supernova 'Little Miss "Self Esteem" "Buddy Holly "Burn" Deliver "Detivery "Gor Me Wrong" "Insanity" "My Wave" "Sure Shor" "Superstar" "Coming Down" "Favorite Shirt"

<b>UNI</b>	JU, Seatt	e (206) 622-3251 Rick Lar
	CLW TW	
1	35 35	Nirvana
2	15 35	R.E.M.
3	30 30	Green Day
4	30 30	Nirvana
5	30.30	Smashing Pump
	30 30	
7	30 30	Stone Temple
8	25 25	the cranberries
9		Dinosaur Jr
10	20 25	Offspring
11	25 25	Toad The Wet S
12	15 20	Hole
13	20 20	Liz Phair
14	25 20	Offspring
		Pere Droge
16		
17	20 20	
18	20 20	Counting Crows
19	30 20	
20	20 20	Wcezer
21		Pearl Jam
22		Alice In Chains
23	15.15	Beastie Boys
	15 15	
25	15 15	Candlebox
26	15 15	Veruca Salt
27	015	Oasis
28	15 15	Danzig
29	015	James
30	10.10	Bad Religion
31	10.10	Bad Religion
32	10 10	R.E.M.
33	10.10	Grant L Buffalo
34	0.10	Pizzicato Five
35	0.10	
36	15 7 0 7	Smashing Pump
37	0 7	Smashing Pump
38	5 5	
39	0 5	
40		Black Train
41	5 5	
42	0 5	Sting

Verse Chorus' What's/Kenneth" Welcome To "About A Girl" "Landslide" My Wave "Interstate Love 'Zombie' "Feel The Pain" "Gotta Get Away "Something's" "Doll Parts" "Supernova" "Sell Esteem If You Don' "Shipwrecked" "Babarossa" "Rain King" "Coming Down" "Buddy Holly" "Yellow" "Got Me Wrong" "Sure Shot" "All I Wanna' Cover Me "Seether" Live Forever "Can'ı Speak" "Jam J" "Stranger Than" "21st Century" Strange "Mockingbirds" 'Twiggy'' 'You Suck Frail And Whit "Bad Reputation" "A Conspiracy "Handouts" "Cold Beverage When We Dance

THEend

107.7

ert PD. Marco Collins MD



NEW **THIS WEEK!** KEGE **89X WLUM 99X WPGU** 

**Appearing On** David Letterman 11/24

## **U.S. Tour Starts** 11/16!

The journey from Avalon continues.



<u>Alre</u>	<u>ady O</u>	<u>n</u> –
KROQ	LIVE 105	WHFS
WDRE	91X	WFNX
KPNT	WXRT	KNNC
KWOD	KXRK	KXPK
KTOZ	WCHZ	WRXQ
WDST	WRXS	WHTG
WBRU	WEQX	WENZ
WOXY	KLZR	KKNB
THE FLAS	SH And Man	y More!



Produced by Bryan Ferry & Robin Trower Management: David Enthoven & Julie Mann at I.E. Mgmt. Andy Gershon at Cohen Brothers Management. ©1994 Virgin Records Ltd.

## Selector

## (Version 12)

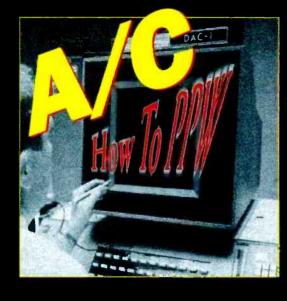
- From the "Main Menu," press "6 Analysis."
- From the "Analysis Menu," press "1 Historical Analysis."
- From the "Historical Analysis" Menu, press "4 Most Frequently Played."
- Press the "F2" button.
- Screen will ask, "For What Date/Hour Range?"
- Set for the 7-day period prior to that Monday's playl st. For example, the airplay information needed for reporting on October 31 would look this way on Selector: "From 10/25/94 To 10/31/94 Wrap."
- Press the "F2" button to analyze. The report will come up on-screen when finished.
- Press the "F9" button to print.
- The screen wil. ask "Print The Top \_\_\_\_?" Fill in whatever will cover all currents.
- Press the "F9" button again.
- Press "1 Print.

## This will print the airplay analysis needed to report to Nétwork 40:

## Auto-Jock (*Network 40* Report)

- From the "Main Menu," press "R Reports."
- From the "Reports Menu," press "H History."
- On the "History Screen" enter the size of the report. Include all currents.
- Enter the one-week date range.
- Select to print title and artist.
- Send output to printer or a disk file for editing with your word processor.

This will print the airplay analysis needed to report to Network 40:



## Powerplay

- From the "Main Screen," press "H History."
- From the "History Screen," press "T Title Rank."
- On the "Title Rank Screen," you can specify "How Many Days?" Specify "7."
- Press "F5" to print.
- Screen will allow you to specify which categories you want included in this report. Highlight your currents.
- Press "Escape."
- Screen will ask how many titles you want included in this report. Include all currents.
- Send output to "Printer."

## This will print the airplay analysis needed to report to *Network 40.*

A/C REPORIERS REMEMBER TO FAX YOUR PLAYS PER WEEK INFORMATION ON MONDAYS BY 5PM

## **MusicScan**

- From the "Main Menu," press "H History."
- From the "History Menu," press "S Sorted."
- From the "Sorted Menu," you can set various fields to print this report.
- Choose "Custom Play History Analysis."
- Choose to sort by "Total Plays."
- Set "First Date" and "Last Date." For example, the airplay information needed for reporting on Monday, October 31 would look this way on MusicScan: "First Date: TUES 10/25/94 Last Date: MON 10/31/94." If the hours aren't already set for "All," change to reflect that.
- Choose which categories you wish to include in this report. To report to *Network 40*, include all current categories.
- Set the output to "Printer."
- Press "G Go."

This will print the airplay analysis needed to report to Nétwork 40.

## ...and that's all there is to it. Now all you have to do is *do it!*

Fax your station's Plays Per Week information by Monday 5:00 pm Pacific Time to *Network 40* Magazine

## (818) 846-9870

For additional information, call Kristen Guarino at 1-800-443-4001

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			<b>N</b>		<b>E</b> =				
TW	ARTIST NAME	SONG TITLE	INDEX		TOTAL STNS.	ADDS	DROPS	REQ. RANK	AVG. PPW
1	Boyz II Men	I'll Make Love To You		11260	240	1	4	1	46.9
2	Sheryl Crow	All I Wanna Do		10593	232	1	6	9	45.6
3	Madonna	Secret		9511	251	2	2	4	38.0
4	Melissa Etheridge	I'm The Only One		7556	195	2	6	36	39.1
5	Real McCoy	Another Night		7083	178	1	4	6	39.7
6	Bon Jovi	Always		6710	202	4	3	2	33.8
7	Babyface	When Can I See You		6329	173	0	8	36	36.5
8	Luther Vandross/Mariah Carey	Endless Love		6117	1 <mark>92</mark>	1	25	32	31.8
9	Pretenders	I'll Stand By You		5832	176	0	11	29	33.1
10	Crystal Waters	100% Pure Love		5282	148	2	4	8	35.6
11	Four Seasons	December `63 (Oh What A Night)		5255	146	0	13	27	35.9
12	Ace Of Base	Living In Danger		<b>498</b> 9	197	14	0	10	26.5
13	Gloria Estefan	Turn The Beat Around		4933	178	2	4	29	28.0
14	John Mellencamp	Wild Night		4916	147	0	18	66	33.4
15	Toad The Wet Sprocket	Something's Always Wrong		4485	176	7	4	36	25.7
16	Gin Blossoms	Allison Road		4358	170	9	2	34	26.4
17	Elton John	Circle Of Life	- 14	4353	158	0	19	99	27.5
18	Eagles	Get Over It		4302	186	14	1	18	24.1
19	Janet Jackson	You Want This		3964	158	12	2	14	26.4
20	Amy Grant	Lucky One		3841	133	0	24	58	28.8
21	Lisa Loeb & Nine Stories	Stay (I Missed You)		3822	129	0	17	42	29.6
22	R.E.M.	What's The Frequency, Kenneth?	Page 53	3792	175	9	0	17	22.5
23	Mazzy Star	Fade Into You		3665	149	3	5	27	24.7
24	Hootie & The Blowfish	Hold My Hand		3186	139	13	5	36	24.3
25	Aaliyah	At Your Best (You Are Love)		3139	111	6	6	42	29.9
26	Deadeye Dick	New Age Girl		2935	120	6	4	5	25.7
27	Des'ree	You Gotta Be	Page 9	2876	121	6	8	49	24.5
27	Stone Temple Pilots	Interstate Love Song		2876	145	3	7	18	20.1
29	Green Day	Basket Case		2756	141	0	8	3	19.5
30	John Mellencamp	Dance Naked		2732	155	24	1	42	19.5
31	Immature	Never Lie	Page 7	2686	108	6	4	11	25.8
32	Collective Soul	Shine		2622	95	0	13	99	27.6
33	Toni Braxton	How Many Ways		2565	117	2	2	51	22.3
34	Rolling Stones	Out Of Tears	Page 17	2406	133	7	5	51	18.9
35	Nirvana	About A Girl		2393	135	4	4	16	18.2
36	Changing Faces	Stroke You Up		2382	81	0	10	51	29.4
37	4 P.M.	Sukiyaki	Page 51	2376	86	6	3	24	29.7
38	Ace Of Base	Don't Turn Around		2111	83	0	16	66	25.4
39	lni Kamoze	Here Comes The Hotstepper		2075	90	24	1	21	28.8
40	Jon Secada	If You Go		2054	79	0	9	97	26.0

TW	ARTIST NAME	SONG TITLE	INDEX	P /	TOTAL STNS.	ADDS	DROPS	REQ. RANK	AVG. PP
41	Sophie B. Hawkins	Right Beside You		2006	67	0	31	93	29.9
42	Candlebox	Far Behind		1948	85	0	16	23	22.9
43	Melissa Etheridge	Come To My Window		1869	69	0	13	78	27.0
44	Lucas	Lucas (With The Lid Off)		1795	110	10	5	7	17.7
45	Sting	When We Dance		1789	121	19	0	96	16.8
46	Sass Jordan	Sun's Gonna Rise	Page 7	1781	103	7	2	99	18.3
47	Brandy	l Wanna Be Down		1713	52	9	0	34	35.6
48	Huey Lewis & The News	But It's Alright		1702	60	1	10	95	28.3
49	Seal	Prayer For The Dying		1641	62	0	13	91	26.4
50	Elton John	Can You Feel The Love Tonight		1639	73	0	21	91	22.4
51	Anita Baker	Body & Soul		1434	68	1	30	99	21.0
52	Boyz II Men	On Bended Knee		1421	53	15	1	15	29.6
53	Weezer	Undone-The Sweater Song		1406	91	0	8	20	15.4
54	Gin Blossoms	Until I Fall Away		1403	56	0	12	93	25.0
55	Eric Clapton	Motherless Child	Page 45	1380	81	8	2	62	18.9
56	Prince	Letitgo		1375	55	0	21	99	25.0
57	Wet Wet Wet	Love Is All Around		1329	42	0	12	66	31.6
58	Sarah McLachlan	Good Enough		1310	86	3	6	98	15.7
59	Harry Connick, Jr.	(I Could Only) Whisper Your Name	Page 35	1273	79	7	4	97	17.6
60	Steve Perry	You Better Wait		1210	50	1	11	94	24.2
60	Jon Secada	Whipped		1210	48	0	31	62	25.2
62	Toni Braxton	You Mean The World To Me	- A	1155	46	0	10	99	25.1
63	Aerosmith	Crazy		1115	47	0	11	92	23.7
64	Coolio	Fantastic Voyage		1107	43	0	9	78	25.7
65	Joshua Kadison	Picture Post Cards From L.A.	Page 41	1101	74	7	2	94	15.9
66	Jade	Every Day Of The Week		1094	72	21	1	66	20.2
67	Counting Crows	Round Here		1090	48	0	16	86	22.7
68	Collage	I'll Be Loving You		1085	34	0	4	51	31.9
69	Seal	Newborn Friend	Page 53	1079	67	11	0	99	18.6
70	Counting Crows	Rain King	3 B	1066	84	35	0	94	18.0
71	The Cran berries	Zombie	Page 31	1062	69	9	0	32	17.4
72	Tom Jones	If I Only Knew		1012	75	8	0	66	14.6
73	Juliana Hatfield	Spin The Bottle	Page 19	980	67	6	1	99	15.8
74	Mariah Carey	Anytime You Need A Friend		951	40	0	11	99	23.7
75	Salt-N-Pepa	None Of Your Business	Page 43	944	57	4	3	24	17.1
76	Jaki Graham	Ain't Nobody		932	41	2	2	78	23.9
77	ice Cube	Bop Gun (One Nation)		915	31	0	6	66	29.5
78	Soundgarden	Black Hole Sun		904	43	0	17	42	21.0
79	Youssou N'Dour	7 Seconds		861	43	0	15	42	20.0
80	Gerald Levert	I'd Give Anything		858	34	0	6	98	25.2

SPINGYCLE-



## **MOST ADDED**

	Artist/Some/Label (Stations Listed Show Largest Increases)	Total/Adds
1	AEROSMITH. Blind Man (Geffen)	126/124
	KSLY WSPK WAYV WPST WHOB WXKS KISX KIOC KRBE WRQK	
2	TLC. Creep (LaFace/Arista)	52/46
	KCAQ KPSI KHQT KMEL KMXZ WJMN WXKS KNIN WFLZ WPOW	
3	COUNTING CROWS. Rain King (DGC)	84/35
	WSPK KHTY KISX KIOC WRQK WSTR KROC WBIZ WEDJ WKSI	
4	ANDRU DONALDS. Mishale (Metro Blue/Capitol)	33/29
_	WSPK KIOC KFFM WKBQ KDUK KTMT WBBO WFHN WPRO WLAN	
5	JOHN MELLENCAMP. Dance Naked (Mercury)	155/24
	KHTY KRBE WMTX WVAQ WZYQ WKCI WXXL WDCG WKFR WJET	
5	INI KAMOZE. Here Comes The Hotstepper (Columbia)	90/24
-	WHTZ WSPK KIIS WBSS WZJM KQKS WZPL KISF WYHY WNVZ	50 (01
7	JADE. Every Day Of The Week (Giant)	72/21
7	KCAQ KPWR KZIO WBZZ KWIN WZPL KDUK KISF WPRO WWKX	00/04
7	PRINCE. Space (WB)	22/21
9	KFFM KDUK KTMT KMGZ WKSI KMCK WTWR WKDY WYYS WBNQ	121/19
3	STING. When We Dance (A&M) WZYQ WAZY KISF WKRQ WKSE KJYO WYKS KKRD WERZ WZPK	121/19
9	FREEDY JOHNSTON. Bad Reputation (Elektra)	30/19
5	WPST WBBO WEZB WHHY WKSI WAPE WTCF WTWR WAAL WYYS	30/19
11	TOM PETTY. You Don't Know How It Feels (WB)	18/17
**	WHOB WRQK WBBO WYCR WFLY WHTO WKRZ WXSR KISR WIFC	10/11
12	MARY J. BLIGE. Be Happy (Uptown/MCA)	22/16
	KCAQ KKBT KMEL KFFM KHTN KWIN WQGN WHHH KDUK KZHT	22/ 10
13	BOYZ II MEN. On Bended Knee (Motown)	53/15
	WKZW WBBM WPOW XHTZ WHHH WYHY WKSE WKRZ WAPE WXLK	00/10
14	ACE OF BASE. Living In Danger (Arista)	197/14
	KKXX WVAQ WKBQ KIMN WHHY WSTW WNKI WERZ WDJB KCDD	
14	CORONA. The Rhythm Of The Night (EastWest)	24/14
	WFLZ WKSS WXXL KMGZ WDJX WZOQ WKDY KHFI WPXY KQKQ	
14	EAGLES. Get Over It (Geffen)	186/14
	WKZW WKQI WVAQ KWMX WNCI WTCF WDBR KCGQ KKBJ WRHT	,
14	ROXETTE. Crash! Boom! Bang! (EMI Records)	21/14
	KIOC KTMT WYCR WHTO WZOQ WIFC WERZ WDDJ WNDU WPRR	
18	HOOTIE & THE BLOWFISH. Hold My Hand (Atlantic/AG)	139/13
	WKZW WSPK WZYQ WKTI WNCI WKMX KHTT WERZ KRQQ WSTO	
19	JANET JACKSON. You Want This (Virgin)	158/12
	KKBT KDWB KZIO WAHC WKSE WLAN WDBR KZZU WZYP KOKZ	
20	LIZ PHAIR. Supernova (Mattador/Atlantic/AG)	19/11
	KIOC KDUK WBBO WGRD WTWR KLRZ KQHT KYYY KZFN WGRG	

## ACCELERATED AIRPLAY

	Artist/Song/Label (Stations Listed Show Largest Increases)	Total/Ad
1	ACE OF BASE. Living In Danger (Arista)	+11(
	KHTY WBSS KDON KISX KNIN KDWB KFFM WVAQ KKFR WZYQ	
2	JOHN MELLENCAMP. Dance Naked (Mercury)	+104
	KISX KIOC KRBE KROC KDWB WBZZ WVAQ KIMN KKLQ WZPL	
3	EAGLES. Get Over It (Geffen)	+9
	WKQI KIOC KROC WMTX WVAQ KIMN WTIC WAOA WXXL WZPL	
4	MADONNA. Secret (Maverick/Sire/WB)	+9
_	WBSS KDON KMEL KISX WBIZ WVAQ KIMN KWNZ KSFM XHTZ	
5	BON JOVI. Always (Mercury)	+8
	WHTZ WPLY KISX KROC WFLZ KWMX KIMN WZYQ WOSC WZPL	
6	JANET JACKSON. You Want This (Virgin)	+8
7	KKXX WBSS KDON KMXZ KDWB KIMN KSFM KWIN KKLQ WAOA	. 0
1	STING. When We Dance (A&M)	+6
8	KIOC KHMX WSTR KROC WBIZ KZIO KFFM KIMN WBWB WGRD COUNTING CROWS. Rain King (DGC)	+6
0	WPST KIOC KZIO KIMN KTMT WYHY WGRD KJYO KUTQ WLAN	τu
9	<b>REAL MCCOY.</b> Another Night (Arista)	+5
Š	WBSS KRBE WHYI WPOW KKFR WZYQ KKLQ WAZY WWKX WKMX	10
10	BRANDY. I Wanna Be Down (Atlantic/AG)	+5
	WQHT KPSI KGGI KCAQ KKXX WBSS KDON KHQT WPGC WFLZ	
11	GIN BLOSSOMS. Allison Road (A&M)	+5
	WPLJ KRBE KIMN KWNZ WZYQ WOSC WXXL WAOA WXIL WKSI	
12	BOYZ II MEN. On Bended Knee (Motown)	+5
	KPWR KKXX WBSS KDON KWIN WKSS XHTZ WAOA WHHH KISF	
13	TOAD THE WET SPROCKET. Something's Always Wrong (Cclumbia)	+4
	WTBX KROC WBZZ KIMN WZYQ WKCI KKLQ WZPL WJET WKSI	
<u>1</u> 4	AEROSMITH. Blind Man (Geffen)	+4
	WPLY KIOC WKBQ WEDJ WYHY WGRD WKSE KUTQ WPRO WYCR	
15	SEAL. Newborn Friend (ZTT/Sire/WB)	+4
	KNIN KUTQ WLAN KMCK KHTT KSKG WZOQ WNKI KQKQ KLYV	
16	JADE. Every Day Of The Week (Giant)	+4
	KPSI KCAQ WBBM WBSS KDON KMEL KMXZ KFFM KKFR KHTN	
17	INI KAMOZE. Here Comes The Hotstepper (Columbia)	+4
4.0	WHTZ KPSI KDON KHKS WPGC KKFR WDCG KKSS WFLY WYKS	
18	MAZZY STAR. Fade Into You (Capitol)	+4:
10	WHYT WHYI KKFR WZYQ KISF WJET WFHN WOW WKMX WYYS	
19	<b>R.E.M.</b> What's The Frequency, Kenneth? (WB)	+4
20	KKFR WKTI WBBO WFLY WAPE KSKG WKDY WMME KQCR WNDU <b>TLC.</b> Creep (LaFace/Arista)	101
20	WQHT WBBM WBSS WJMN WPGC KWIN WERQ WHHH WFHN WILN	+3

Top 10 Most RequestedPage 34Hottest Buzz Records Of The WeekPage 40Spin Cycle – In-Depth Airplay AnalysisPages 56-57The Chart PagePage 60

# The Sweetest Days

7 Stations Couldn't Wait! KMEL, KTFM, WBMX, KIXY, KKBT, WKDY, KKXL Already Spinning! 920 40 Plays, KIXY 24 Plays, WPGC 23 Plays, WKDY 18 Plays KMGZ 15 Plays, KTFM 14 Plays, WWXM 14 Plays, KMEL 13 Plays, KMEL 1

> The first single from the album The Sweetest Days.

essa



Contributing Producers: Gerry E. Brown and Vanessa Williams, Babyface and Keith Thomas . Executive Producer: Ed Eckstone . Management: Her nd Company



1	rtist/Song/Label	2W	LW	TW		Artist/Song/Label	2W	LW	TW
1	BOYZ II MEN. I'll Make Love To You Motown)	11870	11441	11260	41	SOPHIE B. HAWKINS. Right Beside You (Columbia)	3886	2909	2006
2	SHERYL CROW. All I Wanna Do (A&M)	10725	10698	1059 <mark>3</mark>	42	CANDLEBOX. Far Behind (Maverick/Sire/WB)	2558	2183	1948
0	MADONNA. Secret (Maverick/Sire/W3)	7593	8609	951 <mark>1</mark>	43	MELISSA ETHERIDGE. Come To My Window (Island)	2092	2038	1869
4	MELISSA ETHERIDGE. I'm The Only One (Island)	7158	7419	755 <mark>6</mark>	•	LUCAS. Lucas (With The Lid Off) (Big Beat/Atlantic/AG)	1242	1640	1795
6	REAL McCOY. Another Night (Arista)	6234	6522	708 <mark>3</mark>	<b>3</b>	STING. When We Dance (A&M)	257	1124	1789
6	BON JOVI. Always (Mercury)	5099	5840	671 <mark>0</mark>	46	SASS JORDAN. Sun's Gonna Rise (Impact/MCA)	1345	1624	1781
7	BABYFACE. When Can I See You (Epic)	6975	6471	632 <mark>9</mark>	Ð	BRANDY. I Wanna Be Down (Atlantic/AG)	855	1172	1713
8	LUTHER VANDROSS/MARIAH CAREY. Endless Love (Columbia)	8153	7369	6117	48	HUEY LEWIS & THE NEWS. But It's Alright (Elektra)	2353	1929	1702
9	PRETENDERS. I'll Stand By You (Sire/WB)	5781	5715	583 <mark>2</mark>	49	SEAL. Prayer For The Dying (ZTT/Sire/WB)	2293	1854	1641
0	CRYSTAL WATERS. 100% Pure Love (Mercury)	5030	5185	5282	50	ELTON JOHN. Can You Feel The Love Tonight (Hollywood)	2425	2003	1639
11	FOUR SEASONS. December `63 (Oh What A Night) (Curb Records)	5537	5582	5255	51	ANITA BAKER. Body & Soul (Elektra)	2163	2000	1434
Ø	ACE OF BASE. Living In Danger (Aristan	2561	3884	4989	52	BOYZ II MEN. On Bended Knee (Motown)	595	915	1421
ً₿	GLORIA ESTEFAN. Turn The Beat Around (Epic)	4329	4644	4933	53	WEEZER. Undone-The Sweater Song (DGC)	1471	1557	1406
14	JOHN MELLENCAMP. Wild Night (Mercury)	6261	5585	4916	54	GIN BLOSSOMS. Until I Fall Away (A&M)	1942	1649	1403
⊕	TOAD THE WET SPROCKET. Something's Always Wrong (Columbia)	3573	3997	4485	65	ERIC CLAPTON. Motherless Child (Reprise)	1149	1306	1380
10	GIN BLOSSOMS. Allison Road (A&M)	3348	3821	4358	56	PRINCE. Letitgo (WB)	3046	2050	1375
17	ELTON JOHN. Circle Of Life (Hollywood]	4828	4718	4353	57	WET WET. Love Is All Around (London/Island)	1634	1428	1329
❶	EAGLES. Get Over It (Geffen)	685	3316	4302	58	SARAH McLACHLAN. Good Enough (Arista)	1411	1348	1310
Ð	JANET JACKSON. You Want This (Virgir)	2219	3149	3964	59	HARRY CONNICK, JR. (I Couid Only) Whisper Your Name (Columbia)	1009	1123	1273
20	AMY GRANT. Lucky One (A&M)	5779	4753	3841	60	STEVE PERRY. You Better Wait (Columbia)	1833	1498	1210
21	LISA LOEB & NINE STORIES. Stay (I Missed You) (RCA)	5469	4375	3822	60	JON SECADA. Whipped (SBK/EMI Records)	3112	2047	1210
2	R.E.M. What's The Frequency, Kenneth? (WB)	2935	3384	3792	62	TONI BRAXTON. You Mean The World To Me (LaFace/Arista)	1574	1318	1155
23	MAZZY STAR. Fade Into You (Capitol)	3019	3252	3665	63	AEROSMITH. Crazy (Geffen)	1449	1213	1115
2	HOOTIE & THE BLOWFISH. Hold My Hand (Atlantic/AG)	2649	2882	3186	64	COOLIO. Fantastic Voyage (Tommy Boy)	1492	1439	1107
-	AALIYAH. At Your Best (You Are Love) (Blackground/Jive)	3049	3092	3139	69	JOSHUA KADISON. Picture Post Cards From L.A. (SBK/EMI Records)	592	910	1101
-	DEADEYE DICK. New Age Girl (Ichiban)	2719	2805	2935	60	JADE. Every Day Of The Week (Giant)	239	621	1094
Ð	STONE TEMPLE PILOTS. Interstate Love Song (Atlantic/AG)	2778	2799	2876	67	COUNTING CROWS. Round Here (DGC)	1873	1440	1090
Ð	DES'REE. You Gotta Be (550 Music)	2782	2821	2876	68	COLLAGE. I'll Be Loving You (Metropolitan)	1262	1110	1085
	GREEN DAY. Basket Case (Reprise)	2908	2895	2756	69	SEAL. Newborn Friend (ZTT/Sire/WB)	257	604	1079
-	JOHN MELLENCAMP. Dance Naked (Mercury)	339	1687	2732	Ø	COUNTING CROWS. Rain King (DGC)	325	448	1066
-	IMMATURE. Never Lie (MCA)	2371	2615	2686	0	THE CRANBERRIES. Zombie (Island)	646	893	1062
-	COLLECTIVE SOUL. Shine (Atlantic/AG)	3459	2935	2622	Ð	TOM JONES. If I Only Knew (Interscope/AG)	142	697	1012
-	TONI BRAXTON. How Many Ways (LaFace/Arista)	2077	2271	2565	Ø	JULIANA HATFIELD. Spin The Bottle (RCA)	708	884	980
-	ROLLING STONES. Out Of Tears (Virgin)	1999	2186	2406	74	MARIAH CAREY. Anytime You Need A Friend (Columbia)	1301	1166	951
-	NIRVANA. About A Girl (DGC)	1797	2298	2393	Ð	SALT-N-PEPA. None Of Your Business (Next Plateau/London/Island)	953	878	944
-	CHANGING FACES. Stroke You Up (Big Beat/Atlantic/AG)	2823	2616	2382	Ø	JAKI GRAHAM. Ain't Nobody (Criteria)	903	907	932
Ð	4 P.M. Sukiyaki (Next Plateau/Island)	1878	2092	2376	77	ICE CUBE. Bop Gun (One Nation) (Priority)	1126	1098	915
38	ACE OF BASE. Don't Turn Around (Arista)	2813	2514	2111	78	SOUNDGARDEN. Black Hole Sun (A&M)	1908	1210	904
39	INI KAMOZE. Here Comes The Hotstepper (Columbia)	1139	1660	2075	79	YOUSSOU N'DOUR. 7 Seconds (Chaos)	1194	1023	861
40	JON SECADA. If You Go (SBK/EMI Recorces)	2339	2032	2054	80	GERALD LEVERT. I'd Give Anything (EastWest)	1209	931	858