## / N S | D E:

## KATZ FILES BOND OFFERING

Katz Communications is tendering $\$ 100$ million worth of 10-year bonds to pay down debt and expand the giant rep firm. The SEC filing provides a rare glimpse into the finances of the privately owned company.

Page 8

## GAMMON PROPOSES NEW TRADING MULTIPLES

In the wake of the FCC's ownership rules changes, dealmaker Tom Gammon has reformulated station trading multiples.

Page 8

## SCORING THE FORMATS

R\&R's format scoreboards provide key $12+$ and demographic trends at a glance. Some highlights:
-AOR: $12+$ gains offset by $25+$ losses

- NAC: steady ratings but number of outlets dwindles
- New Rock: key stations surge

Page 36, 40, 52

## L.A. STATION SHUFFLE

Several L.A. stations made significant musical adjustments in the past few days, and another format change is on the way.

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## IN THE NEWS...

- George Wolison named Sr.

VP/Ops at Viacom

- Tom Langmyer takes PD job at KMOX/St. Louis
- Mike Kennedy new PD at KBEQ/KC

Page 3

- Rick Devlin President of Radio Network Association
-WFXF/Indy flips to AOR
- Chuck Holloway OM at WMAG \& WNEU/Greensboro
- Terry Foxx named OM/PD
at WQMG/Greensboro
Page 15



## Feds Haul Evergreen Into Court Over $\$ 6000$ Fine

Trial in Chicago it company doesn't pay in 30 days; Evergreen raises constitutional questions over FCC indecency detinition

Federal prosecutors in Chicago have launched a civil enforcement proceeding against Evergreen Media's WLUP (AM)/Chicago for its failure to pay a $\$ 6000$ FCC indecency fine.

If Evergreen doesn't pay the fine, the case will go to trial in the Windy City. A central issue in such a trial would be whether the FCC's definition of indecency is constitutional.
Evergreen CEO Scott Ginsburg has vigorously contested the fine on grounds that FCC rules are vague and arbitrarily enforced and restrict speech protected by the First Amendment.
"We have 30 days to answer the complaint. We've made no decision, but we are reviewing [several] options. One would be to pay it and walk away. No one in my organization is telling me to do that," Ginsburg told R\&R

WLUP VP/GM Larty Wert said station personnel and Ginsburg were scheduled to discuss the case during a Chicago meeting Wednesday (8/26).

## FISHER RESIGNS

## Goodman New WHTZ VP/GM

After nine years at WHTZ (Z100)/New York, the last four as VP/GM, Gary Fisher has resigned to pursue other opportunities. He will be replaced at the Malrite CHR by WWRC \& WGAY/Washington VP/GM Alan Goodman, who will assume his new duties in about a month.
Goodman told R\&R, "I've been fortunate to have worked for Greater Media and two great stations, WWRC \& WGAY. But this opportunity to work for a heritage station like Z 100 was

GOODMAN/See Page 30

## DeFrancesco President At Gannett Radio

Kaye becomes KIIS Pres./GM, Cook returns to WUSA as Pres./GM, Tobin named KIIS VP/Mktg.

Ganne It
Broadcasting
has promoted
KIIS-AM \&
FM/Los An-
geles Presi-
dent/GM Ger-
ry DeFrances-
co to Presi-
dent/Gannett
Radio Divi-
sion. DeFran- DeFrancesco cesco re places Jay Cook, who transfers to AC combo WDAE \& WUSA (Wi01)/Tampa as President/ GM. Cook supplants Mare Kaye, who becomes President/ GM at KIIS. In addition, KISS Director/Marketing Karen Tobin has been elevated to VP/ Marketing.
Gannett Broadcasting CEO Cecil Walker commented, "Gerry DeFrancesco has a very strong background in programming and radio management We look forward to sharing these talents with all the stations."
The 38 -year-old DeFrancesco is a 12 -year Gannett veteran. He told R\&R, "I'm thrilled to be given this challenge - there are so many opportunities for growth at the various Gannett stations. I'm going to take a few months to analyze the positions we have in our various markets and proceed from there."

## Miami Radio Rises Above The Storm

## Stations mobilize evacuation, relief efforts;

 endure hurricane's devastationAs Hurricane Andrew staged its vicious attack on South Florida, radio played a major role in providing a continuous flow of information to local residents.
Gusts clocked at between 140 and 160 mph battered the area in the early morning hours of Monday ( $8 / 24$ ). On Tuesday, preliminary damage estimates ranged from $\$ 15$ billion to $\$ 20$ billion.

## EBS System Works

According to FCC Emergency Broadcast System Chie Helena Mitchell, "All key EBS stations were able to stay on the air (in Miami)."
Pat Roberts, President of the Florida Association of Broadcasters, said there were no difficulties in the activation of the EBS system.

The FCC received reports that stations in smaller communities were knocked off the air, mainly due to electricity shortages. Several transmitter towers were reportedly downed.

## Running Commentary

Typifying the radio experience, Jefferson-Pilot AC WLYF PD Larry Travers said, "We lost power in the wee hours of Monday, when the eye [of the storm] approached Dade County. We went on emergency generators and never left the air

## Blow By Blow

- No difficulties in EBS activation
- Most Miami stations able to stay on alr
- Many stations scrap formats for news-andInfo mode

We began simulcasting the AM and FM. Two voices did kind of a running commentary during the height of the storm
"This storm has brought a lot of people together. We had some engineers from [local TV] HURRICANE/See Page 30


Cook, who spent five and a half years as Gannett President, told R\&R. "I'm very pleased to be returning to TamGANNETT/See Page 30

## Local Radio <br> Ad Sales Climb

Radio revenues are still on the rise. Based on information received from 92 markets which report to the accounting firm of Miller, Kaplan, Arase \& Co., local business in July posted a 1.7\% gain over the same month last year. However, an 18.6\% decline in national sales tempered the local increase, resulting in a $3.2 \%$ drop in total cash revenues for the month.
MKA's George Nadel Rivin told R\&R that the North Caro lina and Idaho-Eastern Washington areas showed the most local growth.

Year-to-date results through the end of July show that local business is up $3.1 \%$, national is down $12.2 \%$, and total cash is up $0.1 \%$.
-Miller, Kaplan, Arase \& Co.

## SHEDD UPPED

## Lewis Heads Merc./Nashville

Uni Distribution Sr. VP/GM Luke Lewis has been named to the newly created position of President for Mercury/Nashville. Concurrently, VP/Creative Harold Shedd has been pro moted to Sr . VP/Creative for the label.
PolyGram President/CEO Alain Levy commented, "Mercury/Nashville has been grow ing very nicely and creatively under the artistic guidance of Harold Shedd and the business direction of [VP/GM] Paul Lucks since their arrival in 1988. Now is the time to strengthen the management as pect of our operations. We trus that Luke Lewis will be capable of doing that."

LEWIS/See Page 30

# Bo <br> 0 II EL <br> RI 

 NEEAR L.5 MILLLION...

BOYZ II IEX
"END OF THE ROAD"
\#I Top 40 \& R\&B!!!

## THE EXPLOSION CONTINUES WITH SIG



PII DAWI
"I'D DIE WITHOUT YOU" Adds 8/31

"DON'T WANNA LOVE YOU"
Adds 9/I4

## IS BOOVING

## SO FAR...


...AND VKERRE IUST


BABYFACE
peaturing ToNi Braxton
"GIVE U MY HEART"
\#2 R:B Breaking Big At Top 40!

## NIFICANT AIRPLAY ON ALL OF THESE!



TONI BRAXTOS
"LOVE SHOULDA BROUGHT YOU HOME"

Adds 9/28

## ACK...THROUGH AND THROUGH



JOHINY GILL
"THERE U GO"


# Three L.A. Stations Flip Formats, Change Identities 

KXEZ becomes Hot AC 'Star 98.7’; KACE goes Urban; MARS-FM blows out New Rock, staffers

There were no major earthquakes in the Los Angeles area last week, but you'd never know it from the format-shaking going on. KXEZ, KACE, and KSRF \& KOCM (MARS-FM) all initiated presentation and music adjustments toward the end of the week

## Wolison Adds Viacom Sr. VP Duties

WLTW/New York GM George Wolfson has been given additional responsibilities for parent company Viacom as Radio Division Sr. VP/Operations. He'll continue as GM of the AC facility.


In his new cor-
KXEZ shifted from a Gold-based AC to a rock-based Hot AC, mixing recent hits with current tunes. VP/ GM Bob Griffith and OM Allan Hotlen remain in place at the Viacom outlet. Using the positioner "STAR 98.7, Superstars of the '80s and '90s, without the hard rock," the station has changed to a more upbeat presentation, somewhere between soft ACs KOST, KLIT, and KBIG and CHR KIIS.
KXEZ reportedly will change call letters to KYSR.
KACE jettisoned its NAC format in favor of a mainstream Urban approach, using the moniker "V103.9." KACE VP/GM John Rockweiler commented, "The mission of the new V103.9 is to establish the radio facility as a primary communication and marketing vehicle within the Los Angeles radio market with general appeal to adults from $25-44$."
OM/PD Tony Fields added, "The key elements of product de sign will be technical quality, music selection, presentation, personality, community involvement, and targeted promotional activity."
KSRF \& KOCM let their entire airstaff go and announced a format change to come in a few weeks. No official announcement was made about the new format, but an NAC

WOLFSON/See Page 30
L.A. STATIONS/See Page 30

## LETTER

## On-The-Job Sexual Harassment

Dear R\&R:
An article on sexual harassment (R\&R 8/14) brought back some unpleasant memories of my first job in radio.
Several years ago, while working the midnight-6am shift at a $100,000 \cdot$ watt FM station in a Western market, I was harassed by my PD. While [apparently] under the influence of alcohol, he made frequent early morning visits, asked me out, made suggestive com. ments, and once, at a nightclub appearance, grabbed my leg under the able!
Not wanting to cause a scene, I said and did nothing. In addition, personal comments from other male co-workers went ignored. This sort of behavior was tolerated for two years, leaving me to feel vulnerable and intimidated by my boss.
I was only 19 when it began, totally unaware of my rights. I was also a thousand miles from home and didn't know where to turn for advice. The topic of sexual harassment was not highly publicized at the time.
Today, we are better informed about sexual harassment: what it is, what to do about it, and where to tum for help. I hope that others who are made to feel uncomfortable in their work environ-

## R\&R Observes <br> Labor Day

R\&R's Los Angeles, Nashville, and Weshington, DC offices will be closed Monday, September 7, in observance of Labor Day.
ment by sexual harassment of any kind will find the courage to speak up. -Name withheld Alamogordo, NM

## GIOIA NSM

## Langmyer PD At KMOX/St. Louis

WSYR \& WYYY/Syracuse OM Tom Langmyer has been named PD at Talk KMOX/St. Louis. Langmyer begins his new duties on September 14.
"Tom's suc
 cessful track rec ord, his experi ence in full-service radio, and the extensive training he received at [WSYR \& WYYY parent] NewCity Communications have prepared him for this new challenge," said KMOX VP/GM Rod Zimmerman. "We are delighted to have Tom as part of our team, and look forward to having him apply his skills and knowledge to our programming."
Langmyer's experience also includes serving as consultant to WNEW (AM)/New York, Program Manager for WGR \& WRLT/Buffa10, and air personality at LANGMYER/Soe Page 15

## AUGUST 28, 1992

## HOW LABELS ARE TARGETING BABY BOOMERS

In order to reach older demos, record companies are using some unusual marketing techniques.

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## Who helped...

...Soft AC WLTW, New York, to \#1 25-54?

## ...Oldies KRTH, Los Angeles, score its highest share ever?

## ...CHR Z100 return to \#1 CHR in New York?

...Country WMZQ, Washington, to \#1 12+ and 25-54?
...AC KVIL move from \#3 to \#1 in Dallas?
...CHR WKSE become Buffalos top billing station?

## Yourre lookin' at 'em.



Meet the new members of the programming and marketing team at Alan Burns and Associates.

Bob McNeill, who as VP/Programming of Viacom directed the programming and marketing at 14 stations in 9 major markets including winners like WLTW and WMZQ. Randy Kabrich, who's helped oldies stations like KRTH, CHRs like

Z100 and ACs like KVIL. Alan Burns and Associates has always been known as the leader in CHR and Hot AC . With the addition of these two winners, we're on our wav $t u$ decoming the best in Soft AC, Country, and Oldies as well.

With a tough economy, changing rules, and increasing competition you need knowledge, imagination,
attention and honesty from programming and marketing veterans who've been through the wars and wom. Advisors who'll work hard to make your station a winner.

So, if your Country, AC, Oldies or CHR station could use a boost from the best, call the winners at Alan Burns and Associates. (703) 648-0000.


## Katz Files \$100 Million Bond Offering

Katz Communications Inc. is offering $\$ 100$ million worth of 10 -year bonds to pay down debt and expand the giant rep firm. The SEC filing provided a rare glimpse into the finances of privately owned Katz.

The bond offering is being made by Katz Acquisition Corp. (soon to change its name to Katz Corp.), which was formed to buy Katz in a May 1990 leveraged buyout. Much of the money raised would be used to buy back stock issued in the LBO: $\$ 43.5$ million to redeem preferred stock paying $15 \%, \$ 21.7$ million for preferred stock paying $25 \%$, and an additional $\$ 4.9$ million for prepayment premiums. The bond filing revealed publicly for the first time that Katz was highly leveraged and in default of its loan covenants and principal payments prior to the LBO.
The $25 \%$ preferred is held by two Sandler Media Group partnerships and 61 K Associates. The investment groups also hold most of the 15\% preferred issue, although 5.5\% is held by Katz Chairman James Greenwald and other employees. That group excludes Katz Radio Group (KRG) President Gordon Hastings, who joined the company in February and owns only 10,000 shares (less than 1\%) of Katz common stock.
Katz expects to net $\$ 0$ million (after underwriting expenses) from the bond offering. In addition to redeeming the preferred stock, Katz said it would pay off $\$ 92 \mathrm{mil}$ lion in senior debt, while borrowing $\$ 70$ million (with an option for an additional $\$ 20$ million) under a new credit agreement with Citibank. That leaves $\$ 3.9$ million, which Katz said would be used for working capital and general corporate purposes. Underwriters for the bond offering are Merrill Lynch and Citicorp Securities.

The Bottom Line
The radio and TV rep company reported operating cash flow of $\$ 30.5$ million on net revenues of $\$ 125.6$ million for the 12 months ended June 30, 1992. However, there was no separate breakout of cash flow for the radio group.
Katz reported net income of $\$ 1.7$ million on $\$ 117.5$ million in revenues for 1991. However, it re-
ported a loss to common share holders of nearly $\$ 7$ million after paying preferred stock dividends of $\$ 8.6$ million. 1991 cash flow was put at $\$ 26.5$ million.
Losses ballooned in the first half of 1992 owing to a one-time charge of $\$ 3.5$ million for relocating the company's offices. That resulted in a net loss of $\$ .3$ million on revenues of $\$ 64.7$ million. Preferred dividend payments of $\$ 5.2$ million left shareholders with a loss of $\$ 7.5$ million.
KRG said its share of the national radio spot market had grown from $41 \%$ in 1986 to $45 \%$ last year, with total billings rising from \$293 million to $\$ 499$ million for the same period. The company noted that its station roster had grown - from 1176 in 1986 to over 1600 in 1991 - as the rep industry went through a period of consolidation. KRG added a total of 655 stations through its acquisitions of Christal Radio and RKO Radio in 1984, Blair Radio in 1987, and Eastman Radio in 1990. KRG now consists of Banner Radio, Christal, Eastman, Katz Radio, and Katz Hispanic.

Repping Syndication
Looking to the future, KRG noted it had expanded its new business
development efforts in recent years, while consolidating office functions for greater efficiency. In addition, KRG said it plans to move deeper into repping syndicated radio programs. "The company commenced selling advertising time for the 'Rick Dees Weekly Top 40' radio show in 1991 and intends to represent additional syndicated shows in the future," the SEC filing said.
The filing revealed Greenwald was paid nearly $\$ 1.19$ million last year, deferring a bonus payment of $\$ 365,000$ until the last day of 1992. Katz President/CEO Peter Goulazian's base salary will rise to $\$ 500,000$ under a new employment contract beginning in 1993. He was paid $\$ 412,000$ for 1991 (plus $\$ 261,200$ deferred) in his previous post as head of the TV group.

Ken Swetz, who retired as KRG President in February 1992, was paid $\$ 367,000$ in 1991, plus a bonus of $\$ 251,000$ deferred until the end of this year. Hastings's compensation was not listed.

Sandler Media Group received approximately $\$ 2.7$ million in fees for arranging the 1990 LBO. Principals Harvey Sandler, Barry Lewis, and Michael Marocco serve as Katz directors, and the partnerships will continue to own large stakes in Katz's common stock.

## FCC Investigating Gabelli Holdings

Investment manager Mario Gabelli has been ordered to disclose all of his broadcast holdings to the FCC. The Commission said it appears Gabelli - and companies he controls - is already in violation of multiple-ownership and cross-ownership rules.

Based on documents filed in connection with a pending sale of WWOR-TV/Secaucus, NJ (New York), Gabelli may have attributable interests in at least 26 TV stations - more than double the FCC limit of 12. But one of the least easily resolved violations may be his

## Canadians Raising Millions For DAB

Millions of dollars are being raised in Canada to put Eureka-147 DAB transmitters on the air. The joint government-private sector effort is seen as part of a Canadian strategy to speed development of DAB at L. band frequencies while U.S. broadcasters wait to see if inband DAB will work.

Canadian Communications Minister Perrin Beatty announced a \$1 million allocation for DAB research from a new government fund to promote research and development of advanced communications. Declaring that keeping radio healthy is "an essential element in the identity and success of Canada as a nation," Beatty congratulated the Canadian Association of Broadcasters and the publicly funded Canadian Broadcasting Corporation on their joint DAB experiments.

In the coming weeks, Beatty plans to announce appointments to a task force on the introduction of digital radio. It will report to the ministry on Canadian DAB efforts.

CBC has already committed \$1 million to the research project, which will build Eureka transmitters in Toronto and Montreal, along with a portable transmitter for other cities. CAB officials are now working on a plan to raise money from private broadcasters.

20\% ownership of WRKL \& WXPS/ New City-Briarcliff Manor, NY.
"It's a technical violation we never thought about," Gabelli said of the combo's signal overlaps with WWOR-TV. "That's a bitch; I don't know how I'm going to get out of it. I can't sell [the $20 \%$ stake] since I have a minority interest."
Gabelli told R\&R he'll probably ask for a waiver to allow him to keep his stake in the radio combo.
Gabelli said he'd sell his stock in Liberty Corp. if the FCC doesn't accept his argument: that his $11.36 \%$ stake isn't attributable, since members of the Hipp family own more than $50 \%$ of the company. But that would only appear to reduce his attributable TV interests to 20 stations. There's also the issue of various TV holdings overlapping newspaper and cable TV holdings from other companies.

The FCC has ordered Gabelli to show cause why he shouldn't be mandated to cease and desist from the alleged rules violations. He's been given 15 days to hand over a list spelling out his holdings. The order notes future violations could lead to fines of up to $\$ 25,000$ per violation per day.

## Gammon Pegs Mid-'92 Trading Multiples

Remember station trading multiples? Maverick dealmaker Tom Gammon does - he's moving to set standards for transactions expected to result from the FCC's recent duopoly deregulation.

Over the past two years, those yerdsticks for valuing stations were smashed when the credit drought and depressed industry revenues caused trading to collapse. Gammon formulated new stats after crunching numbers from dozens of deals completed over the past six months.

He contends current trading multiples for Top 10 market FMs and combos are 9.5 times tralling cash flow; 8.5x for markets 10-25; $8.0 \times$ for markets $25-50 ; 7.5 \mathrm{x}$ for markets $50-100$ : and 6.5 x to 7.5 x for markets 100 or smailer. Stand-alone AM values are one multiple less.
"These multiples are up approximately $10 \%$-15\% from late 1991 and January 1992. About $5 \%$ of the value improvement has been from the perceived improvement of the economy and $5 \%-10 \%$ from duopoly relaxation," Gammon told R\&R.

Gammon discounts values $5 \%$ for stations with volatile formats (he mentions CHR), 10\% if the property's located in a no-growth market, and $15 \%$ for signal deficiencies. Conversely, values jump $10 \%$ for stations in underradioed markets or stations with average ratings showing potential revenue or ratings improvements. Values increase from $5 \%$ to $15 \%$ for intramarket buyers, depending "on synergies of two stations, costs saved, and defensive or offensive values of the acquired station."

Tom and his brother Dan plan a big opening night bash September 9 at the NAB Radio Show in New Orleans to relaunch their Americom brokerage. Debt-laden partygoers will be invited to vent their frustrations by bashing a pinata resembling a bank workout officer.
NTIA To FCC: Scrap Cross-Ownership Rules

The Bush administration wants the FCC to scrap rules prohibiting ownership of both radio and TV stations in the same market. Furthermore, it seeks a modification of duopoly rules to permit increased TV ownershio in local markets.

NTIA Administrator Greg Chapados called for the elimination of crossownership regulations Tuesday (8/25) in comments filed with the FCC. "Repeal of the cross-ownership rules would permit commonly held radio and television broadcast operations to consolidate costs, thus reducing costs, and could lead to more diverse and locally targeted programming," he said.

NAB officials supported the move, asking that TV licensees who own radio stations be given "the same flexibility permitted other radio operators in their markets." NAB said cross-ownership should be permitted if 15 independent broadcast voices remain in the market.

## Chrysler Seeks Alien Waiver

Automaker Chrysler Corp. wants the FCC to allow it to sidestep federal law blocking companies with foreign citizens as officers from owning subsidiaries that control broadcast licenses.

The case arises from Chrysier Capital Corp.'s proposed takeover of four Adams Communications stations - KHIH/Donver, KZOK-AM \& FM/Seattle, and WWAY-TVIWIImington - following a court dispute over loan agreements. Four officers of Chrysler and its various subsidiaries are non-U.S. citizens. Three are auto execs and the other is comptroller of Chryslor Financial, the parent of Chrysler Capital.

Chrysler's lawyer, former FCC General Counsel Diane Killory, argues the four "do not occupy positions that would enable them to influence broadcast operations in a manner that would threaten U.S. interests." Killory seeks a "declaratory ruling" that the Adams takeover would not violate the Communications Act of 1934.

## Jacor Gets Debt Reprieve

acor Communications temporarily dodged a debt default after a key creditor agreed Tuesday ( $8 / 25$ ) to extend a deadline until next week, while restructuring negotiations with bank lenders continue.

Chicago-based Zell/Chillmark Fund L.P. extended the maturity date on a $\$ 4$ million Jacor note to September 2. Since much of Jacor's debt is currently tied to the maturity of the Zell/Chillmark note, the due date for Jacor's $\$ 115.7$ million senior debt has been extended until September 1 . and about $\$ 20$ million of subordinated debt will mature the next day.

# Happy New Ears! (80 Million of 'em on October 1st.) 

## Announcing...

The Most Revolutionary New Radio Format To Hit The Air InThe Past 20 Years...


America's Fastest Growing Audience

> For A Preview Call $1-800-949-4 \mathrm{CSN}(4276)$

See us at NAB's Radio '92 in booth \#908.

## TRANSACTIONS

# Jefferson-Pilot Doubles Up In Denver 

## Adams gives keys to Chrysler; Robinson invades Cornhusker territory

## Deal Of The Week

KRXY-AM \& FMIDenver PRICE: $\$ 6$ million (approximate) TERMS: Asset sale for cash BUYER: Jeffersonpliot Communicatlons, headed by President William Blackwell. The company own KYGO AM \& FM/Denver, WOXI \& WSTR/ATlanta, WBT-AM \& FM/Charlotte, WNWS \& WLYFMMlami, and KSONAM \& FMISan Dlogo.
SELLER: Capital Cities/ABC Inc.; the company's radio division is headed by James Arcara. The company also owns WABC WPLJ/New York, KABC \& KLOS/Los Angoles, WLSAM - FM/Chicago, KGO/San Francisco, WJR WHYTIDetroh, WMAL \& WROXIWashington, WBAP \& KSCStDallasft. Worth, KORS-AM \& FMI Minneapolls-St. Paul, WKHX-AM \& FM/Atlanta, and WPRO-AM \& FMI Providence.
FREQUENCY: $1600 \mathrm{kHz} ; 107.5 \mathrm{MHz}$ POWER: 5kw; 100kw at 1198 feet FORMAT: CHR
BROKER: Richard A. Foreman Assoclates

## Adams Asset Surrender

PRICE: No cash consideration
TERMS: Surrender of assets to secured creditor for no cash consideration to settle litigation. The seller is being relieved of liability for outstanding loans due to the buyer. While the total amount of those loans was not disclosed in the FCC transfer application, industry financial sources peg their value at approximately $\$ 17$ million. The parties also agree to settle litigation now pending in the Supreme Court of the State of New York. This transaction also includes surrender of WWAYTV/Wilmington.
BUYER: CLG Media, a subsidiary of Chrysler Caphtal Corp. CLG is headed by Chairman William Bishop of Greenwich, CT and President Leon Melazzo
of Trumbull, CT. Phone: (203) 975-3200
SELLER: Sterling Broadcast Group Inc., an affiliate of Adams Communt catlons Corp., headed by Stephen Adams. His other broadcast interests include KOOL-AM \&MPhoenix, KCBQ-AM \& FM/San Dlego, KEZK-AM \& FMISt. Louis, WLAV-AM \& FM Grand Raplds, KLUP \& KISS/San Antonlo, WAOS-AM \& FMIChartotte, and three TV stations in Michigan and Tennessee.

KHIHIDenver
FREQUENCY: 94.7 MHz
POWER: 100kw at 984 feet FORMAT: NAC

KZOK-AM \& FM/Seattle FREQUENCY: 1590 kHz ; 102.5 MHz POWER: 5 kw ; 100kw at 1170 feet FORMAT: Classic Rock

## Group Deal

## Crain Stations

PRICE: No cash consideration
TERMS: Transfer of stations pursuan to court order in divorce action BUYER: Albert Crain of Columbia, TN He also owns KAIR/Crane, TX; KWTA Electra, TX; and WLVV/Moblle. Phone: (601) $393-8027$
SELLER: Lols Crain of Byhalia, MS She's also in the process of selling WAVNISouthaven, MS. Phone: (601) 895-6483

WHLE (FM CP)/Byhalia, MS
FREQUENCY: 94.9 MHz
POWER: 3kw at 236 feet
KGRW (FM CP)IFriona, TX FREQUENCY: 95.1 MHz
POWER: 3kw at 300 feet

## Alabama

WTCG/Andalusia
PRICE: $\$ 39,800$
TERMS: Asset sale for assumption of

First Alabama Bank note in the amount of $\$ 39,800$
BUYER: M. Augustus Corporation Inc., dba Augustus Broadcasting Network, owned by Wiltred Augustus of La Marque, TX. Phone: (409) 938-7564
SELLER: Ashloy Davis Jr. of Defuniak Springs, FL. He also owns WZEP/De funiak Springs and WCNU/Crestivew, FL. Phone: (904) 892-4038
FREQUENCY: 1400 kHz
POWER: 1kw
FORMAT: News/Talk

## WIDOIEutaw

PRICE: $\$ 160,000$
TERMS: Asset sale for $\$ 80,000$ cash and five-year promissory note for $\$ 80,000$ at $10 \%$ annual interest. The note is payable in 60 consecutive monthly installments of $\$ 1670$, begin ning four months from closing. The buyer is an African-American, so an FCC tax certificate is an additional consideration. The parties have executed a time brokerage agreement for moming drive hours on the station until the sale is closed. The buyer will pay to the seller $40 \%$ weekły of all collections for advertising time sold.
BUYER: Jim Lawson Communications Inc., owned by James Lawson of Forestdale, AL. Phone: (205) 791-1296
SELLER: Grantell Broadcasting Company, owned by William Grant of York, AL. He also owns WYLS \& WSLY/Mork. Phone: (205) 392-5234 FREQUENCY: 104.3 MHz POWER: 3kw at 300 feet FORMAT: Urban

## WAVH/Mobile

PRICE: No cash consideration
TERMS: Transfer of control to new beneficial trustee
BUYER: Lee Shubert of Columbia, MD. Phone: (202) 331-0606 SELLER: Lee Mitchell, trustee for Atmor Properties Inc., an affiliate of AT\&T Commercial Finance. Phone: (312) $853-7539$

FREQUENCY: 96.1 MHz
POWER: 100kw at 1342 feet FORMAT: Gold

## Arkansas

FM CP/Marked Tree
PRICE: \$10,000
TERMS: Asset sale for $\$ 2000$ cash and five-year promissory note for $\$ 8000$ at $4.5 \%$ interest
BUYER: B\&H Broadcasting Co., owned by Earl Hodges and O.L. Bayless of Jonesboro, AR. The company also owns KXRC/Clarendon, AR and an FM CP at Gosnell, AR. Phone: (501) 932-0215
SELLER: Marked Treo Media Partnership, headed by John Allen and Don Nicholas. Phone: (501) 886-6168 FREQUENCY: 98.7 MHz
POWER: 3kw at 328 feet

## Georgia

WGFS/Covington
PRICE: $\$ 10,000$
TERMS: Stock sale for assignment of hiabilities
BUYER: Radio Covington Inc., to be

## TRANSACTIONS AT A GLANCE

## 1992 Deals To Date:

## \$782,162,185

(Last Year: \$462,673,223)

## Total Stations Traded This Year:

(Last Year: 687)
This Week's Action:
$\$ 13,714,305$
(Last Year: $\$ 5,882,214$ )
Total Stations Traded This Week:
40
(Last Year: 15)

## - Deal Of The Week: <br> - KRXY-AM \& FMIDenver $\$ 6$ million (approximate)

> - Adams asset surrender No cash consideration - KHIHIDenver
> - KZOK-AM \& FMISeattle
> - Crain Stations No cash consideration
> - WHLE (FM CPYByhalia, MS
> - KGRW (FM CP)/Friona, TX
> - WTCG/Andalusia, AL $\$ 39,800$
> - WIDO/Eutaw, AL $\$ 160,000$
> - WAVH/Mobile, AL No cash consideration
> - FM CP/Marked Tree, AR \$10,000
> - WGFSICovington, GA \$10,000
> - WBHB/Fitzgerald, GA $\$ 20,000$
> - WMGA/Moultrie, GA $\$ 9000$
> - WHTB/Fall River, MA \$75,000
> - WMIN/Maplewood (Minneapolis) $\$ 1.5$ million
> - WXLS-AM \& FM/Biloxi-Gultport, MS $\$ 50,000$
> - WZFL-AM \& FM/Centerville, MS $\$ 1000$
> - KZKX/Lincoln, NE $\$ 2.85$ million
> - KDEF \& KUCU/AIbuquerque-Armijo $\$ 1$ million
> - KZKL-AM \& FM/Albuquerque-Rio Rancho $\$ 600,000$
> - KWQQ (FM CP)/Hatch, NM $\$ 50,000$
> - WEIF (FM CP) UUtica, NY No cash consideration for $46 \%$
> - WTOO/Asheville, NC \$295,000
> - KRIG/Nowata, OK $\$ 10$ for majority control
> - WWCC \& WDNH/Honesdale, PA \$38,000 for $25 \%$
> - WZZVIOlyphant (Scranton), PA No cash consideration
> - WTSW/Wilkes-Barre $\$ 77.000$
> - WAIM/Anderson, SC $\$ 80,000$
> - WGSWIGreenwood, SC $\$ 99,000$
> - WYYRISpartanburg, SC $\$ 92,500$ for majority control
> - KSST/Sulphur Springs, TX \$649,275
> - KSOP-AM \& FM/Salt Lake City $\$ 8720$ for $51 \%$
> - WANV (AM)/Waynesboro, VA No cash consideration
owned equally by Dr. James Charles Elder and G. Christopher Elder SELLER: Douglas Sutton is selling his entire one-third ownership of licensee Radio Covington Inc.
FREQUENCY: 1430 kHz
POWER: 5 kw day/250 watts night FORMAT: AC
COMMENT: This station was sold for $\$ 200,000$ in 1989.

## WBHB/Fitzgeraid

PRICE: $\$ 20,000$
TERMS: Asset sale for cash
BUYER: Harper Broadcasting Inc., owned by Harold Harper of Tifton, GA and Ray and Evelyn Mercer of Ashburn. GA. They also own WKAANOII Ia, GA. Phone: (912) 468-9898 SELLER: Willdenway Broadcasting Inc., headed by Charles Ridgoway. Phone: (912) 423-2077 FREQUENCY: 1240 kHz POWER: 1 kw day $/ 250$ watts night FORMAT: Gold

## WMGA/Moultrie

PRICE: $\$ 9000$
TERMS: Stock sale for assignment of liabilities
BUYER: Radio Moultrio Inc., to be
owned equally by Dr. James Charles Elder and G. Christopher Elder SELLER: Douglas Sutton is selling his entire one-third ownership of licensee Radio Covington Inc.
FREQUENCY: 580 kHz
POWER: 900 watts day/250 watts night
FORMAT: AC
COMMENT: This station was sold in 1986 for $\$ 400,000$.

## Massachusetts

## WHTB/Fall River

PRICE: $\$ 75,000$
TERMS: Stock sale for promissory notes
BUYER: Stephon Karam of Brookline, MA. Phone: (617) 734-8552 SELLER: SNE Broadcasting Inc., owned by James and Robert Karam of Fall River. The Karams recently announced plans to buy WSAR/Fall River. Phone: (508) 677-0505 FREQUENCY: 1400 kHz
POWER: 1 kw
FORMAT: News/Talk. The buyer plans a Portuguese-language format.

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## Core Call Out Research

## TRANSACTIONS

Continued from Page 10

## Minnesota

## WMIN/Maplewood

(Minneapolis)
PRICE: $\$ 1.5$ million
TERMS: Asset sale
BUYER: Central Baptist Theological Seminary of Minneapolis, headed by Dennis Whitehead. The seminary is in the process of selling WCTSMMinneapolls for $\$ 10$ million. SELLER: Voyageur Broadcasting Co., headed by Greg Borden
FREQUENCY: 1030 kHz
POWER: 50 kw day/ 1 kw night FORMAT: Nostalgia
BROKER: Kalli \& Co.

## Mississippi

WXLS-AM \& FM/
Biloxi-Gulfport
PRICE: $\$ 50,000$
TERMS: A secured creditor is purchasing the combo's assets for cash. This transaction is subject to approval by the U.S. Bankruptcy Court.
BUYER: LES Radio Corp., owned by Lawrence Steeleman of Bioxi. Phone: (800) 476-4639

SELLER: KZ Radio L.P., headed by Morgan Bohanon. Phone: (601) 388 1490
FREQUENCY: 107.1 MHz
POWER: $1490 \mathrm{kHz} ; 2.8 \mathrm{kw}$ at 393 feet FORMAT: Travel Information; AC

## WZFL-AM \& FM/Centerville

PRICE: $\$ 1000$
TERMS: The AM assets are being donated as a gift to a non-profit organization. The FM assets are being sold to the same organization for $\$ 1000$ cash. BUYER: Port Allen Educational Broadcasting Foundation, headed by Willie and Arlene Kennedy of Port Allen, LA and John Graves of Bay City, TX. The group also owns KPAEEErwinville, LA. Phone: (504) 627-4578 SELLER: Radio Reading Services Corp., headed by President David Harris. Phone: (615) 239-6464

FREQUENCY: $1580 \mathrm{kHz} ; 104.9 \mathrm{MHz}$ POWER: 250-watt daytimer; 3kw at 300 feet
FORMAT: Urban; Country
COMmENT: The buyer plans to simulcast $100 \%$ of the programming of KPAEIErwinville, LA, located about 45 miles southwest of Centerville. The buyer is asking the FCC to waive the main studio rule to permit this acquisition on the grounds that the Centerville area is poor and cannot financially sup. port radio stations.

## Nebraska

KZKX/Lincoln
PRICE: $\$ 2.85$ milion
TERMS: Asset sale for cash
BUYER: C.T. "Terry" Robinson of Colorado Springs. He's the former CoChairman of the Unistar Radio Networks. Robinson owns KVOR \& KSPZI Colorado Springs. He recently announced plans to purchase KTCR \& KOTYITri-Cities, WA and KEYF-AM \& FMISpokane.
SELLER: KZKX Inc., a subsidiary of Sherman Broadcasting Corp., which is headed by President Jay Meyers FREQUENCY: 96.6 MHz
POWER: 100kw at 580 feet
FORMAT: Country
BROKER: Elliot Evers of Media Venture Partners

## New Mexico

KDEF \& KUCU/
Albuquerque-Armijo
PRICE: $\$ 1$ million
TERMS: Asset sale. Pending FCC approval of dual ownership, both parties have entered into a local marketing agreement.
BUYER: Braiker Broadcasting, an At-buquerque-based company headed by President Ivan Bralker. The company owns KOLT/Santa Fo-Albuquerque. SELLER: Chapman Childron's Trust, principally owned by the George Chapman Trust and the A.C. Smith Trust.
FREQUENCY: 1150 kHz ; 107.1 MHz POWER: 5 kw day $/ 500$ watts night; 50 kw at 304 feet
FORMAT: Spanish; Country
BROKER: Kalil \& Co.
> "We were very choosy about picking a broker. Star Media brought professionalism to the process and a qualified buyer to the table."

\author{

- Carl E Lee Fetzer Broadcasting Service, Inc.
}


## Star

Media
Group, Inc.

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KZKLAM \& FM/
Albuquerque-Rio Rancho PRICE: $\$ 600,000$
TERMS: Asset sale for $\$ 300,000$ cash and two-year promissory note for $\$ 300,000$ at $9 \%$ annual interest BUYER: Tertitorial Communications Inc., owned by Martin Balk of El Paso and several members of the Balk family; Broadcast Trust, headed by CaroIyn Munoz and Marian Rich; Robert Goldfarb of El Paso; John Dunn of Evansville, IL; and Carl Skibell of Dallas. Dunn owns KVIT \& KSET/EI Paso. Phone: (915) 584-9666
SELLER: KOOL Broadcasting Partners Ltd., headed by John Frankhouser of Dallas. He's a radio financier with Star Media Group. Phone: (505) 242.0626

FREQUENCY: $1580 \mathrm{kHz} ; 101.7 \mathrm{MHz}$ POWER: 10kw day/40 watts night; 3kw at 98 feet FORMAT: Gold

## KWQQ (FM CP)/Hatch

PRICE: $\$ 50.000$
TERMS: Asset sale for cash BUYER: John Daniels of Las Cruces, NM. Phone: (505) 521 -4142
SELLER: Turquesa Corporation, headed by President Robert Kimmell. Phone: (505) 744-5256
FREQUENCY: 101.1 MHz POWER: 100 kw at 1687 meters BROKER: Baugh \& Associates

## New York

## WEIF (FM CP)/Utica

PRICE: No cash consideration for $46 \%$ TERMS: Involuntary assignment of license and transfer of stock pursuant to court order settling stockholder litigation
BUYER: Clara Crocco will assume maority control of the station.
SELLER: Netson Soggs is divesting his $46 \%$ stake in the licensee, CroccoSoggs Braadcasting Inc. FREQUENCY: 100.7 MHz
POWER: 668 watts at 661 feet

## North Carolina

WTOO/Asheville
PRICE: $\$ 295,000$
TERMS: Asset sale for $\$ 50,000$ cash and 12-year promissory note for $\$ 245,000$ at $8 \%$ annual interest, payable in 144 equal monthly instailments BUYER: Anchor Baptist Broadcasting Association, headed by Pastor Randy Barton. The group also owns WGCR Piagah Forest, NC. Phone: (704) $884-9427$
SELLER: Asheville Broadcasting Corp., headed by Ceorge Buck of New Orleans. He also owns WNAP/ Norrtstown, PA; WOLS/Florence, SC; WHVN/Charlotte; WAVORRock Hili, SC; WEAM/Columbus, GA; WYZEAAlanta; WMGY/Montgomery, AL; KURE-AM \& FMMLtis Rock; WZGO \& WKXU/Portage, PA; WTIXNNew Orleans; WKXC/Alken, SC; WRIPMake City, SC; and WAMEIStatesville, NC. Phone: (504) 523-2628 FREQUENCY: 1380 kHz
POWER: 5kw day/1kw night
FORMAT: Religion

## Oklahoma

## KRIG/Nowata

PRICE: $\$ 10$ for majority control
TERMS: Asset sale for $\$ 10$ "and other good and valuable consideration," the value of which has not been disclosed

BUYER: Homer Hillis and Bruce Campbell
SELLER: Gene and Kyle Sheots are selling their collective $50 \%$ stake in li. censee KBGH Radio Group. FREQUENCY: 94.3 MHz
POWER: 3.5 kw at 433 feet FORMAT: This station is dark.

## Pennsylvania

WWCC \& WDNH/Honesdale
PRICE: \$38,000 for 25\%
TERMS: Stock sale for cash
BUYER: John Duda is increasing his ownership in the station from 25\% to 50\%.
SELLER: Theresa VanOrden of Honesdale, PA is selling her 25\% stake in licensee WDNH Broadcasting Corp.
FREQUENCY: 1590 kHz; 95.3 MHz POWER: 2.5 kw daytimer; 3kw at 256 feet
FORMAT: Country; AC
WZZV/Olyphant (Scranton)
PRICE: No cash consideration
TERMS: Transfer of station for no cash consideration from limited partner to corporation as part of a reorganization of the legal structure of the licensee BUYER: Monroe \& Delaware Holdings Inc., owned 80\% by Robert Cordero of Dunsmore, PA and 20\% by Joseph Romano of Brooklyn, NY. Cordero also owns WZZC/Benton, PA.
SELLER: Northeast Radionet L.P., owned by Robert Cordero
FREQUENCY: 95.7 MHz
POWER: 300 watts at 1010 feet
FORMAT: Classic Rock

## WTSWIWilkes-Barre

PRICE: \$77,000
TERMS: Asset sale for cash
BUYER: LB Radio Corp., owned by Douglas Lane of Clarks Summit, PA. He owns WICK \& WWDLIScranton, PA. Phone: (717) 344-1221 SELLER: Source Communications Inc., owned by James Blumer Jr. and Michael Kelly. The company also owns WTSSIScranton. Phone: (717) 963-1499
FREQUENCY: 1340 kHz
POWER: 1 kw
FORMAT: This station has been dark since May 1992.
COMMENT: The buyer is requesting FCC permission to operate the station as a simulcast satellite station of WICK/Scranton. The signals of the two AM stations do not overlap because of rough terrain and low ground conduc. tivity in the area.

## South Carolina

WAIM/Anderson
PRICE: $\$ 80,000$
TERMS: Asset sale for cash
BUYER: Palmetto Brosdcasting Co. inc., owned by Brende Woodson of Wiliamston, SC. Phone: (803) 226. 1511
SELLER: ABS Greenvill Partners L.P., headed by Kenneth Brown. The firm also owns WKHK/Colonial Heights, VA and WRONTToledo.
Phone: (804) 270-9600
FREQUENCY: 1230 kHz
POWER: 1 kw
FORMAT: Country
WGSW/Greenwood
PRICE: $\$ 99,000$
TERMS: Asset sale for $\$ 90,000$; terms include $\$ 5000$ cash and fiveyear promissory note for $\$ 85,000$ at 7\% annual interest. The note is payable in $\$ 500$ monthly installments, with
a balloon payment due in July 1997
The seller has the option at the end of five years to retain a $20 \%$ equity inter. est in the buyer's company. As additional consideration, the buyer also agrees to lease a transmitter site for $\$ 250$ monthly over three years.
BUYER: Morradio Inc., owned by Ronald Moore of Cross Hill, SC and his mother, Wilma Moore of West Columbia, SC. Phone: (803) 942-0999
SELLER: WGSW Inc., owned by Alex Kinlaw Jr. of Greenwood. Phone: (803) 223-5163

FREQUENCY: 1350 kHz
POWER: 1 kw day/ 85 watts night
FORMAT: Urban
COMMENT: The buyer has requested WLMA as its new call sign.

## WYYR/Spartanburg

PRICE: $\$ 92.500$ for majority control TERMS: Stock sale for $\$ 12,500$ cash and release from liability for debts exceeding $\$ 80.000$
BUYER: Tom Lewis of Spartanburg is increasing his ownership to $90 \%$ of the licensee.
SELLER: Charles Brooks is selling his entire 60\% ownership of licensee Associated Broadcasting Corp., and Bobby Dean II is reducing his holdings from $20 \%$ to $5 \%$. Phone: (803) 573 1400
FREQUENCY: 1400 kHz
POWER: 1kw
FORMAT: Gold

## Texas

KSST/Sulphur Springs
PRICE: $\$ 649,275$
TERMS: Stock sale for cash
BUYER: Willlam Bradford dr. of Sulphur Springs. He has been directing programming at the station for over 40 years. Phone: (903) 885-3111
SELLER: Hazet Day, John Kimzey, Karolyn Beall, Ann Pogue, Amy Perry, Allison Terry, Charline Smith, Kimzey Trust, and the estates of William and Marie Edwards are selling their interests in the licensee, Hopkins County Broadcasting Co. Phone: (903) 885-3111

FREQUENCY: 1230 kHz
POWER: 1 kw
FORMAT: Country

## Utah

KSOP-AM \& FMISalt Lake City PRICE: $\$ 8720$ for $51 \%$
TERMS: Stock sale for cash
BUYER: A shareholders group headed by Don and Greg Hilton, the seller's sons.
SELLER: Merlin Hilton of Sandy, UT is selling his majority stake in KSOP Inc. Phone: (801) 972-1043
FREQUENCY: 1370 kHz; 104.3 MHz
POWER: 5kw; 25kw at 3650 feet FORMAT: Country

## Virginia

WANV (AM)NWaynesboro
PRICE: No cash consideration
TERMS: Stock transfer to settle estate of deceased station owner
BUYER: Jonathan Rogers of Roenoke, VA is acquiring a $51 \%$ stake in the licensee, WANV hic., and his mother, Terees Rogers of Waynesboro, is acquiring a 49\% stake.
SELLER: The estate of M. Robert


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Roger Waters attended a listening session for his new "Amused To Death" LP. Flanking the artist at NY's Museum of Broadcasting are Columbia President Don lenner (I) and Sony Music President Tommy Mottola.

Holloway OM At WMAG \& WNEU
Veteran programmer Chuck Holloway has joined AC WMAG/ Greensboro and crosstown Country LMA partner WNEU as OM. He succeeds Paul Johnson, who recently joined WTQR/Greensboro in a special projects capacity.
"[WMAG parent] Voyager Communications is a great company, and WMAG's been a quality station since it signed on," Holloway told R\&R. "WMAG's well-focused and our research says we're delivering a quality product. We have great resources and incredible talent."
"I'm also excited to build the bright new brand of Country on [Speedo Print-owned] WNEU. It's fun to have two FMs in the same market to play with."
Holloway spent 14 years at CHR WKZL/Greensboro, where his most recent position was Station Manager/PD. He previously was MD at WROV/Roanoke.

## Devlin President/Exec. Director For Radio Nets

Rick Devlin has been named President/Exec. Director of the Radio Network Association. He succeeds Albert "Bud" Heck.
"Rick's 25-plus years of experience in the radio industry make
 him the ideal choice for this position," said RNA Chairman Bob Kipperman, VP/ GM of CBS Radio Networks.

Devlin assumes the RNA post at a time when network radio rev-
enues are in a decline. "One of my main assignments is to determine why that is happening and dramatically turn that around," he told R\&R. He added, "There is a trend now developing where network radio is turning around."
In his new job, Devlin said he will work to increase awareness of network radio, in particular targeting major advertisers who aren't using the radio nets. "My main goal is to increase the total Irevenues] of network advertising as a medium."
Devlin left group owner D\&F Broadcasting, where he had been President, at the teginning of this

## NEW CALLS WZRX

## Indy's 'Fox' Drops Classics

 For 'Solid Rock' ApproachYet another Classic Rock station has abandoned the format and gone AOR. Last Friday (8/21), WFXF (The Fox)/Indianapolis changed to "Solid Rock 103FM" as WRZX. GM Beau Phillips and PD Scott Jameson remain in place at the Win Communications outlet.
Phillips outlined the reason for the switch: "Like any great AOR that's threatened by a Classic Rock station, [crosstown AOR WFBQ] moved over and sat on us, and it really stunted our growth. We did

## For The Record

Last week's story about Infinity Broadcasting (R\&R 8/21) referred to a report that said the company was about to purchase WFILIPhiladelphia. The station should have been identified as WIP/Philadet phla.
everything we could, but it wasn't enough. We decided if ' FBQ wants the Classic Rock position that badly, we'll let them have it."
Jameson felt a change was needed because "we simply [couldn't] ignore the huge number of mainstream rock listeners currently without a station to serve them. WRZX will combine a street attitude with the finest rock tracks from the past 15 years, along with a dedication to today"s best rock."
The format change came exactly two years after the station moved to Classic Rock from AC.
Concurrent with the change, 'RZX has hired WNOR/Norfolk MD Heide Hess as APD/MD/middays and moved Production Director Sam Cornette to nights. Tim Cramer from WFIV/Jacksonville replaces Cornette Exiting are personalities Craig Kilpatrick, Roger Knight, and Darla Coop.
year. He'd previously held executive positions at ABC Talkradio and three New York stations: WOR, WXLO (now WRKS), and WPIJ.

DEVLIN/See Page 30

## WQMG/Greensboro Taps Foxx As OMPD

KKDA (K104)/ Dallas middayer Terty Foxx has left the station to join WQMG/ Greensboro as OM/PD. Foxx replaces Sam Weaver, who exits.
"What sold us
 on Terry was his enthusiasm and his ideas on how to help the radio station win." said WQMG GM Pete Brown. "Terry has a cefinitive game plan and enough energy for four people."
Foxx told $\mathbf{R \& R}$, "We're going to return WQMG to its rightful spot as the most-listened-to station in Greensboro. I'm excited to have the opportunity to work at the station. They've got a great management team."
Foxx's resume includes on-air positions at WPLJ/New York, KSFM (FM102)/Sacramento, WB.JW (now WOMX)/Orlando, and KZFM/Corpus Christi, TX.

## Langmyer

Continued from Page 3
WTAE/Pittsburgh and WBEN-AM \& FM/Buffalo.
Concurrently, Ken Gioia will join the station as National Sales Manager. He had been VP/Sales Manager for Eastman Radio in St. Lou-

## EXECUTIVE AGTION

## Doherty New VP At Epic

Ged Doherty has been named VP/International Marketing at Epic, where he will help develop worldwide marketing campaigns on behalf of label antists.
"The international marketplace represents enormous growth potential for Epic, and Ged's role will be to work closely with our domestic and international companies to develop and market our artists globally," said Epic President Dave Glew.
[loherty had been the head of Renegade Artists Management, a company he founded in 1981. Among the artists he represented were Paul Young and Alison Moyet.


Doherty

Hochwald, Bailey Promoted In Charisma A\&R Department


Both will be responsible for scouting new talent and working with acts already signed to the label.

## Williams Upped To GSM At WRRK

Anita Williams has been upped to GSM at WRRKIPittsburgh. She joined the Benns AOR earlier this year as Senior Account Executive.
"Anita has a terrific reputation in this market and will be a strong mana gerial force for both our established account executives as well as our new AEs, ${ }^{\text {" }}$ remarked WRRK Assistant GM Paige Beal.

Frior to WRRK, Williams spent eight years in sales and management in Buffaro.

WHAT DO....
KIIS, KROQ, KPWR, KQLZ, WRBQ, KOY, KMEL, KFOG, KNBR, KITS, KRQR, WNEW, WHTZ, WALK, WGN, WGCI, WBBM, WVAZ, WHYT, WWJ, WJR, WIOQ, WUSL, KSHE, WKBQ, KQRS, KLXK, KSTP, WMAL, WAVA WBCN, WGST, WAPW, WBZZ, WMXP. And over 1,000 other stations....

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## FORMAT CHANGE WZRH/N.O. Sets New Management

WZRH/New Orleans has re amped its management team, naming Buddy Birch GM, Brad Erickson GSM, and Kenny Vest PD. The Howes Broadcasting station has temporarily shifted from AOR to Classic Rock and is running jockless in anticipation of a format change next week.
Although Birch declined to reveal WZRH's new direction, R\&R has learned it will be New Rock. Birch is a veteran New Orleans radio manager who most recently worked at a local production company. Erickson rejoins 'ZRH after a stint running his own advertising agency. Vest is being upped from MD. Also coming on board are APD Scott Fox (who returns to WZRH from crosstown WQUE) and MD Christian Unruh (a local attorney). Exiting are GM Bobby Martinez and PD Bobby Reno.

## Capitol Assets



At a recent Capitol Records event, Poison frontman Bret Michaels (l) joined guitar legend Les Paul (r) and Capitol-EMI Music PresidentCEO Joe Smith for a photo opportunity.

All-Star Cast


Bonnie Raitt and Jackson Browne joined Crosby, Stills \& Nash and opening act Marc Cohn on stage during a Universal Amphitheatre performance. Posing in L.A. are ( $\mid \cdot r$ ) Graham Nash, Raitt, Cohn, David Crosby, and Browne.

## Who's That Girl?



MCA Records has signed Donna deLory - formerly a backup singer on Madonna's "Who's That Girl" and "Blond Ambition" lours - to an exclusive contract. Her debut album is slated for release this fall. Celebrating the occasion are (l-r) Exec. VP/A\&R Paul Atkinson, deLory's attorney Gary Gilbert, Chairman Al Teller, deLory, President Richard Palmese, artist manager Louis Levin, and Director/A\&R Paul Kremen

## UPDATE

## Parr Upped To Mercury VP

Howard Paar has been promoted from Senior Director to VP/Media \& Artist Relations, West Coast for Mercury. He will continue to initiate press campaigns for the label.

Mercury VP/Media \& Artist Relations Dawn Bridges said, "Howard is my partner on the West Coast. He has a great relationship with our artists and the media.

Paar joined Mercury in 1989 as National Direc tor/Publicity, West Coast. Before joining the label, he was VP at Norman Winter Assoclates.


Paar


Millman

Millman Heads Giant Publicity
David Millman has been named to head publicity for Giant. In this new position, he will be responsible for the creation and direction of the label's publicity department.
"David's experience and approach to publicity give him the depth to creatively and effectively work for [us]," said Giant President Charlie Minor.

Millman had been National Director/Publicity for IRS and had served as West Coast publicist for PolyGram. He began his industry career in 1984 as CBS Records' L.A. college rep.

## Shamess, Hauseman Join Arista

Nancy Shamess has joined Arista as West Coast Regional Director/Sales. She will be the label's liaison between the sales depart ment, distributor BMG, and retail, in a sales and marketing capacity.
'I'm pleased to have someone with Nancy's street expertise to market Arista product She is well respected by the entire


Shamess
 West Coast retail community," commented Jim Chiado, Arista c . VP/Sales \& Distribution.

Shamess had been National Accounts Director for IRS.
Concurrently, Patricia Hauseman comes to Arista as Manager of Alternative Marketing. She will be working directly with BMG and independent retailers in the marketing of new and alternative bands.

Hauseman had been Atlantic's East Coast Manager of Alternative Marketing

## Sweet Home Tennessee



Billy Ray Cyrus and Little Steven visited Lynyrd Skynyrd '92 while the band was recording its forthcoming Atlantic album, due early next year. Taking a break at Nashville's Emerald Sound Studios are (seated, l-r) band member Johnny Van Zant, producer Barry Beckett, and Cyrus; (standing, $1-r$ ) coJohnny Van Zant, producer Barry Beckett, and Cyrus; (standing, l-r) co-
manager Chanie Brusco, band member Gary Rossington, and Little Steven.

They Might Be Backstage


Elektra execs congratulated They Might Be Giants after the group's recent performance at L.A. 's Wiltern Theatre. Exchanging kudos are (l-r) Alternative Promotion Director Coleen Reidenbach, Sr. VP/A\&R Joe Wissert, National CHR Promotion Director Jon McHugh, band member John Flansburgh, VP/A\&R Sue Drew, band member John Linnell, and Regional Marketing Manager Cory Connery.

- roger nelson joins kXRo \& KDUXAAberdeen, WA as GM. He exits KOMO \& KOMO-TV/Seattle, where he served as a news anchor/reporter.

- JACKIE WISE assumes GSM duties at KFH \& KXLK Wichita. She most recently held a similar post at crosstown KKRD.
- STEVE KOTCH has been tapped as New Jersey Sales Manager at WYNY/ New York. Prior to his appointment, he served as Sr . AE at WMGQ/New Brunswick, NJ.
- SYNTHIA BRYANT segues to Director/Community Relations at WWJ \& wJOl/Southfield, MI. She previously was WWJ's afternoon news anchor.


## Records

- DOUG mARK has been appointed Head/Business Affairs at Giant Records. He formerly was a partner at the law firm of Schwartz \& Mark.


Mark
Hall

- william hall joins Portland, ORbased BFE Records as VP/GM. The 16 -year industry veteran most recently was a Sr. Executive at Sight \& Sound Distributing Inc
- ADRIAN MILLER becomes Director Rap Music, A8R at Immortal Records.

miller

- SONIA CROKER shifts to A8M Records' Urban Division as National Director/Communications. She previously served as National Publicity Manager at Verve Records.
- b. brian martin and andrea kramer have formed Manic Records. The new label can be reached at 56 Coffey St., Suite 12, Boston, MA 02122: (800) 522-8264.


## National Radio

- RICHARD JOHNSON has been promoted from news corespondent to White House news correspondent at Unistar Radio Networks. Concurrently, JOHN STEMPIN segues from partime sports reporter/producer to fullime sports correspondent. In other news, the network will present "Vince Gill \& Friends," a three-hour Country Six Pack Special set to air September 5.7 Rounding out the network's Labor Day weekend slate are the three-hour "Dick Clark's Summer Memories" and the 90 -minute "The Best Df Sixties Leg ends": (212) 373-4977.
- AMERICAN PUBLIC RADIO will broadcast "Carlos Santana: Music For Life" as a two-hour Lator Day special The show is the first of six "The Music Makers" programs; ( 6 i2) 338-5000
- WFMT FINE ARTS NETWORK the production and distribution arm of WFMT/Chicago - has renewed its agreement with the Chicago Sym phony Orchestra and Amoco Corp. to syndicate the 52 -week CSO concer series; (312) 565-50C8
- all STAR RADIO is offering "Polka Monster," a contest wherein listeners can identify hit songs ásguised as polkas. The COs are available for CHR AC, AOR, and Classic Rock formats; (818) 766-6447


## CHRONTE

## Marriages

A\&M artist Sting to actress/ television producer Trudie Styler, August 20
WENSIIndianapolis pro ducer/morning sidekick Don Carson to Heathes Kitsu, Aug ust 22

## Births

Razor \& Tie Music co founder Craig Balsam, wile Jo di, daughter Molly Edyth, July 30.

WMMZIOcala-Galnesville FL midday personality John Torrey, wife Sue, daughter Sarah Whitney, August 5

Arista Art Dir. Elsa Marshal Keogh, husband Doug, son Sam, August 10
Talent Developars Presiden Cynde Slater, husband KUPD Sr. Acct. Rep. Mire Goldman daughter Emily Michelle, Aug ust 14 .

Nirvana lead singer Kurt Co bain, wife Hole lead singer Courtney Love, daughter Frances Bean, August 18

KKLD/Tucson evening per sonality Steve Hart, wife Aleida son Richard Nadhen, August 19.

MCA Dir./Nat'I Promo Pat Martine, wife MCA Exec. Asst Talithe Embry, daughter Renata Rose, August 20
KROOLos Angoles GM TrIp Reeb, wife Music Forecasting President Jody Renk Reeb, daughter Madison Suzanne, August 21

KCDQ/Midiand-Odessa, TX PO Brad Holcorrb, wife Mary Ann, twin sons Austin Ryan and Justin Lee, August 21

## Industry

- MICHAEL NICASSIO has been pro moted from VP/GSM to VP/Eastern Division at Eastman Radio's NY office Assuming Nicassio's former post is STEVEN MOSKOWITZ, who steps up from VP/Stations.
- GLENN CORNELIESS has been ele vated from VP/Manager to VP/Northeast Division at Katz Radio's NY office Meanwhile, ROBERT HALLER be comes Katz Radio Group's VP/Man ager, Agri-Marketing Services. He moves up from Manager/Agri-Marketing Services.
- KATHLEEN HOULIHAN and JOHN KEEFER have been upped from Sales Managers to VP/Sales Managers at Christal Radio's Chicago and San Francisco offices, respectively.
- GAIL LEE DUNSON joins Traffic Patrol Broadcasting Inc. as VP/Sales \& Marketing. She most recently worked at KQLZ/Los Angeles and Metro Traffic Control.
- DEBBIE MARSHALL and DAVID ROSENEERG have been named Direc. tors/Operations at Metro Traffic Control's Columbus, OH and Buffalo offices, respectively. Marshall previously served as Assistant Director/Operations at MTC's Cleveland branch, while Rosenberg was an announcer/producer for MTC's New York bureau.
- BOB LION - currently VP/Regional Executive at the Interep Radio Store adds Director duties for the company's newly formed Interep Technology Department. Rounding out the department's management team are Interep Radio Store Manager/Information Systems JANE GREENFIELD, Interep Data \& Design President LOYD SENN, and the company's PC Systems Manager ZALINE SCOTTMCSHAN
- wayne martin shitts to Creative Media Management as Sr. Bioadcast Direct Marketing Consultant. He exits Eagle Marketing, where he served as Regional Sales Manager

STEPHEN DESSAU - Track Mar keting Associates Lid. (TMA) founde - adds CEO duties at the newly formed Track Marketing Co., a joint venture between Warner Music Group Inc. and TMA. The new venture will develop and implement promotional programs for corporae clients; (212) 541 -5111. - BARBARA WARRENPACE joins Cliviles/Cole Music Enterprises as Managing Director. She formerly was a partner at 23 West Management.

- ALISON SMITH has been promoted from Director/Performing Rights to Sr . Director/Performing Rights at BMI.
- IDA Langsam steps up to Sr. VP at public relations firm Middleberg Associates. The 19 -year industry veteran al-


## Changes

Kim Smith shifts to KIIS/Los Angeles as $A E$.
Shirley Thom and Donna Dimof tapped as Sales Consultant/New Business Development and $A E$, respectively, at KZOK-FMi Seattle.
Ceborah Shergalls, Michael Stephen, and Daniel Zbel become AEs at WRRK/Pittsburgh.
Frank Martin assumes AE duties at KUPL-AM \& FM/Portland, OR. Lynn Halterman joins WZPLIndianapolis as AE.
Steve Masters appointed AE at KTSM-AM \& FM/EI Paso.
Judith Biatt elevated to Associate Director/F-nance Planning \& Administration at Sony Music
Ann Musselman rejoins Banner Radio's Dallas branch as AE.
Jolie de Sedas and Jennifer Guleff named AEs at Eastman Radio's Los Angeles and Detroit offices, respectively. At Katz Radio: Mark Erwin (Chi cago), Karen Hecht (New York), and Peter Kleiner (Philadelphia) promoted to Sr. AEs; Ken Ossen (NY) and Dave Weinand (Atlanta) tapped as AEs.
Kevin Stagg elevated to AE at Arbitron's Radio Station Services.
David Moro upped to Director/International Administration at BMI.
so becomes head of the company's newly formed Music Division. Concurently NANCY LEIGH has been tapped as the division's Publicist.

- TIM SWEENEY has been appointed VP/GM at newly expanded Instinct Entertainment Corp. He has spent the past 10 years working in promotion and marketing.
- ANDREW SEIDENFELD - previously Promotions Director for Shanachie Entertainment Corp. - has formed No Problem Productions. The independent publicity firm is located at 570 Jersey Ave., Suite 2L, Jersey City, NJ 07302. The company can be phoned at (201) $361-7743$ until August 31.
- VICTORIA CLARE - formerly PolyGram/Island Music Publishing's VP/ Creative Dept. - has established A Clare Entertainment Group. The 15 . year industry veteran's new management and consulting company can be reached at P.O. Box 1587. Los Angeles, CA 90066; (310) 822-2770.


## PROSON <br> THE LOOSE

Dave Allen - PD WKRQ/ Cincinnati (513) 683-2113
Freddie Colon - Nights WOHT (Hot 97)/New York (718) 966-4346

Mark Lyons - Evenings KIKK/Houston (713) 779 9032
Greg O'Neill - Mornings KXEZ/Los Angeles (213) 9604769
Mike Ondayko - PD WTKX/ Pensacola, FL (904) 476. 8004
Mike Rivers - Nights WOWO/Ft. Wayne, IN (219) 436-0824
Rosalyn Shays - Weekends KBLX/San Francisco (510) $654-0174$
Freddy Snakeskin - PD MARS-FM/Los Angeles (213) 654-5029


Vanessa Wiwlams was presented with a platinum award for her Wing/Mercury LP, "The Comfort Zone." Celebrating the occasion are (1-r) manager Ramon Hervey, Mercury President Ed Eckstine, Willams, label Sr. VP/GM, Marketing/Sales \& Promotion Larry Stossel and Sr. VP/Sales Jeff Brody, former R\&B Music Group Exec. VP/GM Tony Anderson, and Mercury Sr. VP/Promotion David Leach.

## MANAGEMENT

## Today's Workers Want More Leisure Time

'Work ethic' weakening; more benefits desired

Despite tough economic times, the so-called "leisure ethic" is gaining strength. According to the NYC based Roper Organization, only $30 \%$ of Americans consider work more important than leisure, down from $36 \%$ in 1989 (and $48 \%$ in 1975). Americans now enjoy 39 leisure hours per week. up 1.8 hours per week from 1989. However, only $20 \%$ would use their spare time to learn job-related skills, down from $32 \%$ in 1975.

## No Satisfaction

These attitudes may stem from decreased employee satisfaction. Only $36 \%$ of Americans say they're "completely satisfied" with the personal fulfillment achieved from work, down from $43 \%$ in 1973
Meanwhile, only $32 \%$ recognize the societal importance of their jobs, a $10 \%$ drop from 1973. Slightly fewer ( $31 \%$ ) are happy with the hours they put in (down $15 \%$ ), and only $22 \%$ are satisfied with their chances for advancement (down 7\%).
What's more, only $31 \%$ think their work is interesting - 40\% held the same view in the mid-70s

## DAIEHNE

- August 30 - 44th Annual Primetime Emmy Awards Civic Auditorium, Pasadena, CA.
- September 9 - 1992 MTV Video Music Awards UCLA Pauley Pavilion, Los Angeles. - September 9.12 - NAB Ra dio Show. Convention Center New Orleans
- September 23-26 - RTNDA 47th International Conference \& Exhibition. Convention Center San Antonio.
- September 30 - CMA Awards. Grand Ole Opry, Nasnville.
- October 19 - John Bayliss Foundation Dinner Plaza Hotel. New York


This lack of interest may have contributed to some on-the-job daydreaming: $36 \%$ fantasize about having a better job, up 7\% from 1989.

Family Stand
Increased family values are also contributing to the new leisure ethic. Although $43 \%$ of women now favor work, $53 \%$ would prefer to
stay home to care for the house and family - a reversal of 1985 figures Interestingly, $20 \%$ of men now would rather stay home, too.
Owing to these renewed family ideals, employees are seeking more attractive benefit packages. A majority ( $69 \%$ ) think their employers should provide benefits that suit workers' individual needs (up $15 \%$ from 1981), while $60 \%$ want flexible hours (up $9 \%$ from '81).
Other desired benefits include daycare services $(46 \%$, up from $24 \%$ in 1981), job-sharing programs ( $37 \%$, up from $26 \%$ ), and paternity leaves ( $36 \%$, up from $23 \%$ )

## Time \& Money

However, more leisure time and benefits usually mean less pay With lower income, workers can't afford to spend their off-hours do ing things they truly enjoy
For instance, $40 \%$ of Americans "especially like" to go out for dinner or entertainment, but only $15 \%$ "often do." Furthermore, $30 \%$ like weekend getaways, but just $9 \%$ frequently travel
Furthermore, although people want to work less, $46 \%$ still consider wealth a component of the "American Dream" - up from $39 \%$ in 1986.

Total national spot radio expenditures for the month of July topped $\$ 80$ million - a $14 \%$ decrease from 1991 figures.
While the figures reflect total billings as reported by America's leading national rep organizations, they are not typical of any specific market. Fur thermore, spot billing in individual markets, market groups, or geographic areas may differ substantially



Percentage Of Change
Three-Month Trend




## SEEUSIN NEWORLEANS AT N.A.B. CALLUSFOR AN AFPOINTMENT!



In the early 1980's, we started seeing a lot of research indicating a strong market for a new format. We introduced "Classic Rock." People said it would never last. They were wrong. Today everyone is talking about new rock. But we've already been there - with "The Edge" - and we've got the
war stories to prove it
A new rock format targeted to a modern state-of-mind, "The Edge ${ }^{\text {®" }}$ features groups like U2, R.E.M., INXS, and Talking Heads - for the growing audience that is fed up with the rap and repetition on CHR and the heavy metal approach on AOR.
"The Edge, " already
researched, with logos, sales support and production packages ready to go.
There's nothing so powerful as a format whose time has come. This time, it's "The Edge."

## jocobs media

(313) 353-9030

## Power Brokers '92!

Iits annual roundup of Ameri a's "Power Brokers," $M$ singles the following media/music moguls: David Geffen, EFM Media talkmeister Rush Limbaugh, Westwood One/CNN talk host Larry King, MCA/Nashville Exec. VP A\&R Tony Brown, NPR correspon dent Nina Totenberg, and Disney Chairman/CEO Michael Eisner
Who's dropped off the char since '91? Sony Music President Tommy Mottola, EMI Record Group Chairman/CEO Charles Koppelman, ex-Time Warner topper Steve Ross, Perspective coPresidents Jimmy Jam \& Terry Lewis, Amy Grant, Madonna, and NWA.
Forbes Spotlights Sub Pop
Forbes's "Starting Your Own Business" column looks at the Se-attle-based Sub Pop label - onetime home of Nirvana, Soundgar den, Mudhoney, et al. After starting as self-described "naive record collectors and music aficionados," label co-founder Jonathan Poneman says he and partner Bruce Pavitt "ran for three and a half years with no capital, an incredible amount of enthusiasm, and a lot of ove for music. Now I think we're a real company." Forbes claims the label is "still undercapitalized," despite royalties on all Nirvana record sales in excess of $2 \%$.

## Country Quotables

Women have the same feelings as men about these [romantic] things. Women make mistakes. Women cheat. If somebody tells me, I've got a great song for a fe male,' nine times out of 101 don' even want to hear it" - Trisha Yearwood (Harper's Bazaar)
"The old stereotypes just don't apply anymore. Nowadays it has less to do with what you look like than what you're saying and how you say it" - Mary-Chapin Carpenter, pictured on the cover of People, talks about stretching Country's boundaries

## Female Trouble

Vogue compares and contrasts the funky divas of En Vogue with the tattooed amazons of L7.


PASTAFARIAN - Talking about the role he'll play this fall on CBS TV's "Love And War," KPWRL.A. morning mouth Jay Thomas says, I never told Diane [English, the series's creator) that I cooked and seduced women over pasta - but I did. If a guy cooks a gal dinner, he's going to be slept with, eventually (People).


RUSH, RUSH - This caricature of Rush Limbaugh comes from the cover of the American Spectator, a minor right-wing journal. While the author spoke little with "conservatism's media superweapon" for his six-page story, he describes the EFM Media talk host's history. show, and place in society at loving length. "If Limbaugh had been a shoot off the liberal media stock, it's doubtful his audience would be so large," argues the author, who also opines, "Limbaugh opposes the excrescences of modernity by belng excrescently modern - another irony."

## Vocational Verbs

The semiotics of disc jockeys," are grist for the mill of Newsweek: "Buzzwords" feature this week. Now everybody knows what "hitting the post," "stepping on it," "burnt," "contest pigs," and "out of the box" mean.

## Silicon Girl?

Madonna is one of the eight performers singled out by Movieline as "Most Unwanted" - the stars people can't stand on-screen.

Meanwhile, the Star, coining the term "Silicon Girr," notes Madonna's looking "more voluptuous these days, and it doesn't come from her daily jogs around Central Park."

## Splitsville, USA

Spurred by the Woody Allen-Mia Farrow brouhaha, Entertainment Weekly examines celebrity divorces. Among the shortest star marriages ever were the pairings of Cher \& Gregg Allman, Carrie Fisher \& Paul Simon, Janet Jackson \& James DeBarge, and Michelle Phillips \& Dennis Hopper.

## When A Man

Consoles A Woman
Nicollette Sheridan cried on Michael Bolton's shoulder after breaking up with Harry Hamlin, but soon those "tears turned to kisses" (Star).
"Sharon Stone is infatuated with James Brown" (Star)

Each week R\&R sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. R\&R has not verified any of these reports.

## TELEVISION

TOP TEN SHOWS AUGUST 17.23

1 Movie (Sunday)
("2000 Malibu Road")
2 Roseanne
360 Minutes.
4 Cheers
5 Arresting Behavior
6 Step By Step
720120
8 Blossom
9 Murder, She Wrote
Murphy Brown
Unsolved Mysteries (tie)

All show tumes are EDT/PDT unless oth erwise noted; subtract one hour for CDT.
Check listings for showings in the Mountain tme zone. All istings subiect to change.

## Friday, 8/28

- Curtis Stigers, "The To. night Show Starring Jay Leno" (NBC, 11:35pm).
- Willie Nelson, Lindsey Buckingham, and Evangeline, "ABC in Concert" (check local listings).

Saturday, $8 / 29$

- The Boys star in an hourlong, self-titled pilot, portraying orphaned brothers adritt in Southern California (ABC, 8 pm ).


## Sunday, 8/30

- KPWR/L.A. personality Jay Thomas is slated to present an award on Fox's Emmy telecast ( 8 pm ).


## Monday, 8/31

- Neal McCoy plays himself and performs on NBC's "Santa Barbara" (check local listings). - Collin Raye, "Nashville Now" (TNN, 9pm EDT/6pm PDT).

Herb Alpert, "Jay Leno.
Tuesday, $9 / 1$

- Fu-Schnickens, "Jay eno."
- Neville Brothers, "Late Night With David Letterman" (NBC, 12:35am, Wednesday)


## Wednesday, $9 / 2$

Jon Secada, "Jay Leno

## Thursday, $9 / 3$

- Billy Ray Cyrus performs at Ft. Lauderdale's Swap Shop on TNN's "On Stage" (10:30pm EDT/7:30pm PDT).
- David Sanborn, "Jay Leno."
- Del Amitri, "David Letterman" (12:35am, Friday).


## Out-Of-Home TV Viewing Studied

Since most TV ratings only tally at-home viewers, they ignore the $4 \%$ out-of-home audience bonus that an average network broadcast attracts. According to a recent study conducted by NYC-based Media Dynamics, $60 \%$ of this out-of-home segment consists of college students, followed by people watching TV in hotels (22\%) and bars (13\%).

Analyzed by daypart and genre. the biggest beneficiaries of out-ofhome TV viewing are prime-time sports ( $10 \%$ ), early morning news/ talk programs (5\%), late-night variety shows (5\%), and daytime soaps (4.5\%)

## FILMS

## WEEKEND BOX OFFICE

 AUGUST 21.231 Unforgiven (WB) \$7.74
2 Single White
Femaie (Columbia)
3 Rapid Fire (Fox) *
$\$ 4.81$
4 Death Becomes Her $\$ 3.80$ (Universal)
5 Christopher
Columbus (WB) *
6 A League Of Their \$2.71
Own (Columbia)
73 Ninjas
(Buena Vista)
Raising Cain
(Universal)
9 Slster Act
(Buena Vista)
10 Stay Tuned (WB)
All figures in millions
-Fist week in release
Source: Exhmoror
COMING ATTRACTIONS:
This week's openers include
'Honeymoon In Vegas," star-
ring James Caan, Nicolas Cage, and Sarah Jessica Parker. The film's Epic Soundrax LP showcases Elvis Presoy cover funes, including Billy Joel's rendition of "All Shook pp" as well as tracks by John Mellencamp, Dwight Yoakam, Amy Grant, and others.
Also opening this week is Twin Peaks: Fire Walk With Me" - the "prequel" to the 1990 ABC-TV program created by David Lynch and Mark Frost - wherein Sheryl Les, Kyle MacLachlan, Ray Wise and others reprise their TV roles Look for David Bowie and Chris lsaak in supporting roles as FBI agents. The film's Warner Bros. soundtrack features music composed by Angelo Badalamenti and lyrics written by Lynch along with selections performed by co-star Julee Cruise, Jimmy Scott, and more.

## VIDEO

## NEW THIS WEEK

- ROGER WATERS: WHAT GOD WANTS (SMV) This 15 -minute compilation features interview footage and the clip for "What God Wants, Part I." Jeff Beck also joins Waters for an exclusive per formance video version of the single.
- the black sabbath STORY VOLUME ONE,
1970-1978 (Warner Reprise)
Ten songs, 60 minutes. Inter view and clip collection features "Paranoid," "Children Of The Grave," "N.I.B.," and others, as well as footage from the BBC's "Top Of The Pops.
- I DON't buy kisses

ANYMORE (Paramount)
This feature film stars Charisma recording artist Nia Peoples as a psychology student who falls in love with an overweight shoe salesman (Jason Alexander).

- the mambo kings (wb)

This feature film starring Ar. mand Assante, Antonio Banderas, and Cathy Moriarty spawned an Elektra soundtrack with cuts by Los Lobos, Linda Ronstadt, Tito Puente, and others.

- widespread panic: live FROM THE GEORGIA
THEATRE (Warner Reprise) Shot on black-and-white film in Athens, GA, this 35 -minute performance video spotlights such songs as "Send Your Mind," "Mercy," "Make Sense To Me," and more.
- MARY JANE WILLIAMS:

EXERCISING WITH THE ANGEL (Warner Reprise) Hank Williams Jr. provides the soundtrack to his wife's 45 -minute workout video with such songs as "Give A Damn," "Angels Are Hard To Find," "If' it Will it Will," and others.

## MUSIC \& MOVIES

## CURRENT

- a league of their own (Columbla)

Single: Now And Forever/Carole King
Other Featured Artsts: James Taylor, Bllly Joel

- MO' MONEY (Perspective/A\&M)

Single: Money Can't Buy You Love/Ralph Tresvant
Other Featured Artists: Color Me Badd, Caron Wheeler, MC Lyte - BOOMERANG (LaFace/Arista)

Single: Give U My Heart/Babyface I/Toni Braxton
Other Featured Artists: Shanice, Boyz II Men, PM Dawn

- BEBE'S KIDS (Capitol)

Single: Tear It Up/Immature
Other Featured Artists: Tone Loc, Arrested Development

- CLASS ACT (Glant/Reprise)

Single: I Wanna Love You/Jade
Other Featured Artists: Monie Love, Kid 'N Play, LIsa Taylor
COMING

- HONEYMOON IN VEGAS (Epic Soundtrax)

Single: All Shook Up/Billy Joel
Other Featured Artists: Travis Tritt, Bono Vince GIll

- TWIN PEAKS: FIRE WALK WITH ME (WB)

Featured Artists: Julee Cruise, Jimmy Scott

- HELLRAISER III (Victory/PLG)

Featured Artists: the Soup Dragons, Material Issue, Tin Machine - SINGLES (Eplc Soundtrax)

Single: Would/Alice In Chains
Other Featured Artists: Pearl Jam, Soundgarden, Smashing Pumpkins

## Top 10 Things Amerimis Do <br> Every Morning

Each morning. $70 \%$ of Americans greet the day to the sound of an alarm clock. But what happens after that?

The latest survey found that 60\% of Americans make listen ing to radio part of their morn ing routine. This figure is $14 \%$ and $18 \%$ greater than the percentage who watch television or read newspapers, respectively.

Following are the Top 10 things Americans do in the morning:

$$
\text { Activity } \quad \text { Percentage }
$$

1 Personal hygiene 85\%
2 Listen to radio
3 Make bed
4 Drink coffee
5 Make breakfast
6 Kiss spouse
7 Watch TV
8 Read newspaper
9 Exercise
Iron clothes
17
Incidentally, having sex just missed the list, placing 11 th.

## New Pitch For A New Pitcher

0n September 14, Coors Brewing Co. will introduce "Zima" - a clear, carbonated, naturally flavored alcoholic malt beverage - to test markets in Sacramento, Nashville, and Syracuse. The new drink targets 21- to 49-year-old light beer, spritzer, and wine cooler drinkers.
Coors plans to back the product's launch with aggressive spending. Interestingly, the marketing campaign will attempt to differentiate Zima from other beverages by focusing on what the drink isn't.

## Unusual Music Marketing Efforts Target Baby Boomers

After climbing $14 \%$ in 1990 , sales of recorded music rose only $4 \%$ last year to $\$ 7.8$ billion, according to RIAA figures. A recent Business Week article drew a correlation between these sliding sales and the far more radical plunge in the number of America's 15 -to 25 -year-olds

## Weight Lo\$\$ Big Busine\$\$

The industry catering to serious dieters - including diet clinics, hospital programs. diet medicines, and diet foods racked up more than $\$ 8.4$ billion worth of sales last year.
In 1991, receipts at commercial diet centers and hospital-based programs totalled $\$ 3.8$ billion, a $\$ 0.2$ billion increase from 1990 's figures, but more than $11 \%$ off 1989's $\$ 4.3$ billion mark.
Revenues from low-calorie foods (excluding drinks) inched up from $\$ 2$ billion in 1990 to $\$ 2.2$ billion last year, while diet book grosses held steady at $\$ 0.7$ billion.

## Diet Pills \& Liquids

The fastest-growing segment of the market has been diet pills and liquids - their sales have soared $340 \%$ since 1989, up to $\$ 1.7$ billion last year.
An estimated 50 million Americans begin diets each year, so the weight-loss industry will continue to be a sizable market. Plus, if you include products and services aimed at more casual dieters (health club fees, artificial sweeteners, and diet drinks, etc.), the industry's total take approaches a staggering $\$ 33$ billion.
from 42 million a decade ago to 34 million this year.
Meanwhile, the number of baby boomers - who grew up on rock ' $n$ ' roll and are now entering their peak earning years - stands at 78 million. (The article defines baby boomers as those age 25-44.)
However, per-capita record sales among adults $25-34$ and $35-44$ total about one-third and two-thirds less, respectively, than the approximately $\$ 85$ million spent by the 15-24 age group.
To reach these older demos, record companies have begun to employ some unusual marketing techniques, a sampling of which follow:

## Television

Such cable channels as ESPN, the Arts \& Entertainment Net work, and VH-1 provide readymade advertising outlets. (Incidentally, VH-1 viewership climbed from 42 million to 48 million homes over the last year, making it America's fastest-growing cable channel.)
What's more, the home-shopping channel QVC Shopping Network Inc. has sold more than 2000 of Capitol's Beatles collection. The $16-\mathrm{CD}$ sets sold for $\$ 200$ each.

## Transportation

Capitol also attached music flyers to NYC's Metro North railroad commuters' rail passes. In one month, passengers bought 900 of the label's CDs and cassettes.
Meanwhile, Motown is talking to the Ford Motor Co. about putting sampler recordings of the Supremes, the Temptations, and other artists into their new cars.
As part of its mission to repackage Atlantic's back cataleg, Rhino struck a deal with American Airlines Inc. to play an Aretha Franklin set on its in-flight audio system. The airline's on-board magazine will advertise the set and offer CDs and tapes via an 800 number.

ON HOLD


## Those Little Frustrations Of Everyday Life . . .

t's always the little things . . . those everyday frustrations that unnerve you, derail your train of thought, and put you in a generally unpleasant mood.
According to a recent survey of these daily irritations conducted by the NYC-based Roper Organization, 50\% of Americans say they're often or always put on hold when making a phone call - up $5 \%$ since 1986 (and $14 \%$ since '79).

Meanwhile, 50\% say they're often treated politely by strangers. down from 57\% six years ago.

Nearly three out of five (59\%) routinely wait in line for service at stores - down $9 \%$ from ' 86 - but only $42 \%$ say they often get a helpful salesperson at the store.

## Fear, Tension \& Depression

While $14 \%$ of Americans claim to regularly find themselves in places where they fear for their personal safety, up $5 \%$ since ' 86 , the percentage who've been held up at knife or gunpoint has doubled since last year to $12 \%$.

Since 1986, the number of people who report often feeling tension or nervousness has edged upward from $23 \%$ to $28 \%$, and the percentage af those who often feel depressed has similarly increased (from $12 \%$ to $17 \%$ ).

Good Stuff
There are a couple of positive things to report. A majority of Americans say they get friendly ( $58 \%$ ) or good ( $55 \%$ ) service in restaurants. And ... despite the recession, the number of people who say they're often running short of money has actually dropped a point since ' 86 , to $39 \%$.

## Roasting Dr. Ruth: Safe Sex at the Plaza

Media psychology pioneer Dr. Ruth Westheimer is the honored guest for the Seventh Annual Bayliss Media Roast. Mark your calendar now to attend a delightfully stimulating evening with the Bayliss Bunch. Hundreds of the broadcast industry's most influential and active owners, brokers, bankers and operating executives will be in attendance as celebrities roast...(lam)baste...tenderize...season and generally whip into shape America's spiciest therapist.


Dr. Ruth is the feisty, funny and provocative counselor who has stolen our hearts and warmed our psyches through entertaining and informative over-the-air encounters. She is this year's prescription for fun and fund raising. Net proceeds go to the Bayliss scholarship endowment.

## Join us for a passionate evening with Dr. Ruth!

Monday, October 19, 1992 a The Plaza Horel a New York City Cocktails at 6:30 p.m. o Dinner at 8:00 p.m. © Dessert Buffet at 10:30 p.m. Corporate Table (Seats 10) $\$ 3000$ © Seats $\$ 300$ ๓ Black Tie R.S.V.P. by October 9th

Invest in Radio's Future Reserve your seats today! Contact: Kit Hunter Franke, (408) 624-1536. Make checks pavable to: The John Bayliss Broadcast Foundation, Post Office Box 221070, Carmel, CA 93922

Remington Rendezvous


The Remingtons recently paid a visil to Unistar Radio Networks. Posing for postenty are (l-r) band members Richard Mainegra and Jimmy Griffin, Unistar PresidenUProgramming Ed Salamon, and band member Rick Yancey


## Spector Inspection

When Leon Redbone (I) performed at Hollywood's Cinegnill Theatre to pro mote his "Up A Lazy River" LP, famed producer Phil Spector stopped by to check out the show.


## King's For A Day

Larry King welcomed "America On The Road" co-hosts Mike Anson (c) and Steve Parker to his Mutual Radio show when the duo's automotive series reached the 250 -affiliate mark.



When Chrysalis/ERG act Gang Starr performed on NBC-TV's "The Tonight Show Starring Jay Leno," they were reunited with old friend - and the program's musicai director - Branford Marsalis. Backstage are (l-r) Gang Starr's DJ Premier, Leno, Marsalis, and Gang Starr's Guru.


## Fogelberg Fete

Pror to his recent Jones Beach Theatre performanice, Dan Fogelberg (I) received a proclamation from NY State Sen. Jeremy Weinstein (D-Queens) in honor of his commitment to environmental and wildife issues. Fogelberg also recelved a ctation from Gov. Mario Cuomo.

# IF IT'S NOT PLUGGED IN NEITHER ARE YOU! 

The Monday Morning Replay Data Disk turns users into winners!

## WIvR

August 20, 1992
Mr. Rich Meyer
President/Editor
Monday Morning Replay
28530 Orchard Lake Road
Farmington Hills, MI 48334
Dear Rich,
My "prize" computer has arrived and I'm elated!
It exceeded by expectations in features and capabilities, not to mention, filling a need I've had for some time in acquiring up-todate hardware. And if the number of congratulatory phone calls I've received is any indication of your circulation numbers, all I can say is "WOW!"

I'm grateful for your generosity and thankful for your fine publication. And you guessed it - this letter has been generated by my new 386 ! Thanks again.



August 24, 1992
Mr. Rich Meyer
President/Editor
Monday Morning Replay
28530 Orchard Lake Road
Farmington Hills, MI 48334
Dear Rich,
This latest innovation from MMR has proven invaluable in our music selection process at WPLJ.

Now we are able to compare notes with some of the premiere programmers on a weekly basis regarding the performance of not only today's hits, but library material as well.

As true students in the fine art of programming, the MMR Data Disk is our weekly cheat sheet when it comes to doing our homework.


Scott Shannon
Program Director


## Here's what you're missing if you're not using MMR:

- 24 Hour Music Monitors. Learn what the winners know with in-depth weekly music monitors.
- Detailed song breakouts so you know what's best to program for your station.
- The most accurate airplay charts in the history of radio, based on real, monitored airplay.
- Artist insights on dozens of songs so your staff can speak to your audience knowledgeably.
- Hot promotional and positioning ideas that you can adapt for your radio station.

All for as little as $\$ 25$ per month, you can plug into the most valuable programming information available today.

## Call 1-800-369-4357 for a complimentary MMR Data Disk.



the first single from the new Cathy Dennis album,
"INTO THE SKYLINE".


Produced by Shep Pellibone and Cathy Dennis

## KII F

and 0 H10ime

## STREET TALK

 CHR KIIS - which had been slowly moving in a more adult direction - all but buried its "Hot Hits" slogan in favor of "the best hits of the '80s and '90s," and launched into a similarly titled weekend special loaded with gold.Since then, KIIS's regular music mix has been decidedly more gold/recurrent-intensive than it was last week. These noteworthy changes coincide with the hiring of Alan Burns \& Associates.

However, KIIS PD Bill Richards said the changes were already underway prior to Burns's arrival and KXEZ's change. "KIIS is moving toward becoming a more mass appeal CHR, but will not become a Hot AC," he told ST, denying the station reacted to Star "We've used the liner 'superstars of the '80s and '90s' in the past. The weekend format was just an extension of our MTV promotion, where we gave away tickets to the upcoming awards show."

Meanwhile, word out of KIIS parent Gannett is that newly named Radio Division Prez Gerry DeFrancesco (see Page 1) is looking for a Nat'I PD to help fix the company's ailing stations - most notably Country KKBQ/ Houston and Classic Rock KCLXISan Diego.

And, back at L.A.'s new "Star," here's the revamped on-air lineup: Craig Roberts (formerly of crosstown KRTH), mornings: Sandy Kelley, middays; Jeff Davis (also a former KRTHer), afternoons; Tommy Jaxson, nights; Scott Greene, overnights. Exiting are Claudine St. Clair, Greg O'Neill, and Steve Gonzalez.

## Rumors

- Has Joe Kelly Programming inked a maior Midwest AOR?
- Was that ex-KLOSIL.A. PD Ken Anthony spotted at the airport with a Milwaukee ticket in his hand?
- Is former Giant Chicago rep Jay Hart about to join Capricorn in a national capacity?
- Is KRBE/Houston talking to WEGXIPhilly morning producer Elliot Segal and KROQ/L.A. morning co-host Gene(Bean)Bexter about pairing up for morning drive? And what does this mean for the other half of KROQ's moming team, Kevin Ryder?
- Which East Coast major market CHR dumped the reports and airplay on an inordinate number of records this past week because several labels couldn't deliver the specific acts requested for a forthcoming station soiree?
- Wi月 former WXYV/Baltimore moming co-host Randy Dennis - who exited just last week - surface at Urban AC WALR/Attanta?

David Kershenbaum, who co-founded Morgan Creek two years ago with James Robinson and Jim Mazza, resigned his coPrez post Tuesday $(8 / 25)$ to resume his former career as an independent record producer. He'll continue to produce artists for the Morgan Creek label.

## Fairmont To Chapter 11

Fairmont Communications directors authorized a Chapter 11 bankruptcy filing on August 13, and SEC documents state there is "substantial doubt about Fairmont's ability to continue as a going concern." The action came after Fairmont's lenders threatened to contact the company's customers and demand they send all future account payments directly to the bank.

Fairmont President Mark Hubbard declined to speak with ST, but execs at flagship KIOIISF said they didn't know anything about a bankruptcy filing. Other Fairmont stations include WMTG \& WNIC Detroit, KKOB-AM \& FM/Albuquerque, WLAC-AM \& FM/Nashville, and KVAN \& KMXIIPortland, OR.

Shamrock Country combo WWWW \& WCXIIDetroit will simulcast beginning September 14. Seven fulltime and seven parttime staffers will exit, including WCXI PD Dave Anthony.

Jefferson-Pilot, owner of Country KYGOAM \& FM/Denver, has inked an LMA (with a purchase option) with Cap Cities/ABC for Ho AC KRXY-AM \& FM. KYGO VP/GM Bob Call says KRXY will keep its format after the takeover. KRXY PD Dom Testa is out. KYGOAM \& FM OM John St. John will oversee programming until an acting $P D$ is named next Monday. B/D \& A's Don Benson is consulting

## $>$ Clifton Not Anti-Rap

Despite what you may have read in the tea leaves, consultant Jerry Clifton says he's not telling his clients to ease up on rap. "Whoever wrote that must have been dreaming," he told ST. "We play a lot of rap, and not playing it would be like not playing the Beatles or Elvis when they were hot. We do think techno shows some promising prospects for the future of CHR. And there's nothing to the rumors about me going to Q105/Tampa. Those people know my number and haven't called.

Continued on Page 26


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## FROM

"Sowe Gave Ail"
-The ${ }^{*}$ LP in the country 12 weeks straight

- Nearing quadruple platinum
- Breaking Internationally

We Want Your Addis Now

## TIME2 2 IIEN



## "BAGK TO THE HOIEL"



> "Top 10 sales and No. 1 repuesests in less than two weaks. Our No. 1 record in the oficices. It mis record gats sayy Wibger we're gaing to be liming in the hotel." - Bot Case, PD, NUEE Seatille

## "A complete, all-around smash. Working in all age groups, including adults. Sounds great on the radio..."

 Rick Thomas, PD, XHIZ San Diego
# OVER 300,000 SIITEES SOLD OVER 200,000 ALBUM18 SOLD 

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| PW10225 | NEAQ25-17 170 | Wexie7 | Meilil 35.31 |

Remill

Continued from Page 24
By this time next week, CHF WDFXI Detroit will be known as WOWF, according to new owner John Hayes. Don't Icok for an immediate format shift - it'll stay musicintensive until a perceptual study is completed - but expect a non-CHR Midwest PD to be named . . . perhaps Harry Valentine?

Scotching any remaining rurrors of a format flip at WLS-AM \& FM/Chizago, Cap Cities/ABC has formally notified staffers that the combo will remain Talk. Prez Norm Schrutt denied the decision was influenced by Infinity's intention to buy crosstown Country WUSN. Schrutt said the decision to take WLS Country was never finalized.

All-Sports WTEM/Washington dumped morning driver Paul Harris and his crew after 64 shows. The new wakeup show, dubbed "The Morning Sports Page," started Monday (8/24). It's hosted by WTEM's Bruce Murray and NBC Radio Network Olympics anchor Bob Berger.

## Rumbles

- H'DWO-AM \& FM/Fort Wayne ups APM/Production Dir. Gary Noe to Program Mgr.
- WROVIRoanoke elevates APD Ellon Flaherty to PD. She replaces Mike Bell, who joins a local TV station.
- Former KOY/IPhoenix programming assistant Guy Giuliano joins crosstown Z-Rock affiliate KZRX as PD.
- WZPLIIndy morning man Dave McKay suddenly exits and relocates to Tampa. Morming news personality Julle Patterson will take over until a permanent host is named.
- Hot 97NY inks ex-B96/Chicago late-nighter Baltazar for nights, replacing Freddie Coton.
- KVET-AM \& FM/Austin aftemoon driver Brad Hansen has been upped to PD.
- Six-year veteran Shane Media consultant Alan Furst splits to join Unistar Rado Networks as Dir./Major Market Sales. Furst relocates from Houston to Valencia, CA.
- Mumble Harve segues from nights at Gold KRTH/L.A. to the same stot at crosstown competitor KCBS-FM. Benny Martinez slides into late nights to make room for the Humble One.
- KHTKISt. Louis hires WPFMMPanama City, FL PD Lee Cruze for APD/moming crive, replacing the exiting Benu Weaver. GM John Stumt and consutant Don Benson will handle 'PFM's programming untill a new PD is nemed.
- WOMG/Greensboro MD Greg Sampson exits the UC outlet.
- WBXX/Battle Crook, MI OM doe Dawson's last day at the Gord outlet will be September 4. His postion is boing eliminated.
- KOKO/Omaha PD Tom Ojerdrum resigns to become MD at KKLQ (O106)/SD.
- Mark Lyons exits evenings at KKKHouston. Shifts have been extended to cover.
- KXKT/Omaha PD Brlan DeGeus exits over budgetary considerations.
- KIXYISan Angelo, TX MD Scotty Snipes is upped to PD/attemoons.
- Z104/Madison Promo. Dir. John Reynotds adds APD duties. Meanwhilie, Z104 night shifter Johnny Danger has signed a multiyear deal to do nights at Mid-Continent sister station KDWB/Minnoapolis.
-WWKX/Providence MD/middays Tom Timmons exits for wakeups at Fun 107iNew Bedford, MA. Weekender/Mktg. Dir. Rob Hogan is in line for the MD slot at WWKX.
- WJFX/Ft. Wayne MD/night jammer deff Phillips exts.
- WPNT/Chicago APD/afternooner Mike Elliott becomes PD at WSTW/Wilimington, CE .
- KEWB/Redding, CA MD James Baker adds APD duties.
- G105/Durham-Ralelgh afterncon driver Sean Sellers adds MD duties. He replaces Brian Patrick, who left to take an as-yet-undisclosed moming gig.

Slice ' $n$ ' dice the rumors that Impact is folding. According to a highly placed source inside the label, "Impact is not shutting. We have two hit records out right now and will continue to promote them through MCA." As for those rumors regarding Impact VP/AOR Promo John Hey's exit, look for all to be revealed next week.

## - Promise Of A 'NEW Day

Prospective WNEW (AM)/NY owner Michael Bloomberg told the New York Post he plans to change call letters to WBBR (Bloomberg Business Radio) and flip the Nostalgia format to 24 -hour Business News. WBBR/Traveler's Nest, SC Prez/GM Frances Kirby told ST she's negotiating to sell the calls to Bloomberg.

FCC Chairman AI Sikes is warning agency staffers that mandatory furloughs without pay are looming after October 1 owing to a budget squeeze. In a memo published by
Communications Daily, Sikes imposed a hiring freeze and is encouraging early retirements in order to counter a projected budget shortfall in fiscal year 1993.

The furloughs could range between one to two weeks for each Commission employee except the commissioners themselves, who are paid on an annual basis. Congress is expected to appropriate no more than $\$ 126.3$ million for the Commission, far shy of its $\$ 153.5$ million request.

## Tough Times At The FCC

Following KCKC-AM \& FM/Riverside-San Bernardino's recent move to simulcast Country with FM Gold sister KBON, KCKC PD/morning man Bob Harvey left the building. KCKC-AM \& FM OM Bob Mitchell assumes programming duties, KCKC afternoon driver Steve Forrest joins Rene Silva in mornings, and former KBON middayer Charlie Ray segues to afternoons.

WWLVIDaytona Beach-Orlando PD Steve Kelly, who had accepted the WDSY-AM \& FM/Pittsburgh OM position last week, decided not to take the gig for personal reasons. WWLV was LMA'd by WWKA/Orlando three weeks ago, so Kelly's future there is uncertain.

WALE/Providence is facing an FCC indecency probe for a November 1991 segment of the Geoff Charles morning show in which city parking ticket writers allegedly were referred to as "asshole," "dickhead," "dickbag," and "fat black bitch." The listener who complained was actually upset about racism, not indecency. The FCC can't do much about racism allegations, but staffers decided the broadcast transcript also included some comments that might be deemed indecent.

This week's Country conversions:

- Spanish KIDIIAlbuquerque will change to KASY next month.
- KATN/Modesto makes the change under PD Scott Mahalik.
- KDEA/Lafayette, LA drops AC for Hot Country.
- WIJK/Evergreen, AL segues from AC to become "The Pig," WPGG.
CHR 39-36
Urban (19. 13
113 CHRs Including

| 92Q 17-15 HOT | PWRPIG 13-9 | WKBQ 24 |  |
| :--- | :--- | :--- | :--- |
| WZOU | WJMO 25 | KS104 23-19 |  |
| HOT97 27 | WNCI 18-15 | KKFR 25 |  |
| WMXP 26 | WWHT 17-15 | KOY-FM 15 |  |
| PRO-FM 25 | WHHH 15-11 HOT | Q106 22-19 |  |
| WWKX 28 | WZPL 23-18 | KMEL 22-19 |  |
| WPGC 30 | KBEQ 25-21 | KSOL 19 |  |
| KBXX deb 24 | KXXR add 30 | HOT977 27-14 |  |
| WNVZ 29-26 | KDWB add 30 | KPLZ 23-17 | On BET |
| KTFM 26-22 | KHTK deb 27 |  |  |

The first single. From the just released album Takia' My Time.
Representation: Craig Fruin/Hk Management. © 1992 Virgin Records America. Inc. Vmpary


## DAVID SANBORN "Bang Bang"

V吅
from his new album "UPFRONT"

## CHR Debut 39

100/14 Including
WXKS 23 WW

WZOU 27
WIOQ 30
B94 24-20 WMXP 23-19 HOT
AC 28
A Most Added AC

Wwkx
STAR94 16
KRBE 6-2 HOT KTFM 14-11 WWHT 24 HOT102

KHTK add 30
KIIS deb 29
KKRZ deb 28
KGGI 21
KWOD add 010621

Former \#1 CJ Album VH-1 Heavy Rotation

CHR New \& Active 85 reporters including: WWKX add
STAR94 24-19 KBXX KRBE add 24 KTFM 28 PWRPIG deb 24
0.105 WENZ 34-30 WWHT 10 WDFX 24 WHYT add WHHH deb 30 KBEQ 22

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Elektra Entertainment

- 1992 Elekra Entertainment. A division of Warner Cemmunications Inc., a Time Warner Company

Continued from Page 26
Who will be the new PD at Q102/Cincy? ST hears APD/MD and acting PD Brian Douglas has a bead on the gig and Q102 Promotion/Mktg. Dir. Von Freeman also is in the running. Outsiders' names heard in the hallways include WRVQ/Richmond PD Steve Davis, WPXY/Rochester PD John Ivey, 92a/ Baltimore PD Jeff Ballentine, ST perennials former KEGLIDallas PD Joel Folger and APD/MD Jimmy Steal, and K106/Beaumont PD/morning man Mark Landis.

Big Band WTUXIIndy abandoned the format last Friday (8/21), went dark, and turfed virtually its entire staff. The Panache station will debut a new format shortly. Market observers speculate 'TUX will return with some type of Urban approach more compatible with UC sister WTLC.

Ah, but it seems 'TLC also is slated for a format adjustment. Promos by combo Station Mgr. Amos Brown touting a major announcement have been running since last week. Stay tuned.

Lee Mirabal will return to the air Monday (8/31) as the $10 a m$-noon talker on Daynet. Net Prez Michael Castello picked up the former Talknet host after Dr. Joy Browne announced plans to move crosstown to become the first evening talk show host for the WOR Network.

Castello initially had made noises about suing over the talent raid, but now says all of his $170+$ affiliates are staying or board for Mirabal and he hopes to pick up a few of her former Talknet stations. "I may indeed come out ahead of the game," Castello told ST.

KSOLISF PD update: No one's wolfed the whole enchilada yet. WHYT/Detroit PD Rick Gillette passed on the gig. KTFM/San Antonio OM Bob Perry is still in the mix, but may have another offer on the table from a Houston station. Has Jerry Clifton's on-site consultant Cliff Berkowitz expressed interest in the job?

Maclean Hunter heritage New Rock CFNYI Toronto air personality Dani Ellwell resigned on-air last Friday (8/21) - the sixth staffer to quit recently. Her resignation, along with dance show host Chris Sheppard's, follows a series of staff dismissals - repor:edly now totalling 25 - since the beginning of the year, including personalities Scott Thomas, Don Berns, and Jim Duff.

Rumors of a new New Rock station in Philadelphia have intensified since Jarad Broadcasting - owner of New Fiock WDREI Long Island - confirmed it's buying suburban Philly outlet WIBF/Jenkintown (R\&R 8/21). All Jarad will say is that it plans on doing extensive research before makinc a format decision.

## Records

- It's official! Virgin Sr. VP/Promo Michael Pien will relocate to the label's NY HQ.
- Giant/Nashville promo head Tim McFadden exits after eight months.
- Motown's Big Apple offices have moved to 1350 Ave. Of The Americas, 20th Floor, New York, NY 10019, (212) 424-2000.
 - John Hyatt lassoes KOY-FM/Phoenix PD post. - Monica Logan becomes KOAI/Dallas PD.
- Sonny Bloch helps form the co-op Independent Broadcasters Metwork.
- Michael Osterhout appointed Edens Broadcasting Presiden/CEO
SMN announces plans to distribute KTWV/L.A.'s "Wave' formal nationwide
Bob McNeill returns to WMZQ-AM \& FM Washington as PD.
- Harvey Kojan becomes R\&R AOR Editor.

-Gil Rosenwatd promoted to Malrite Communications Group Exec. VP.
- Dave Logan named KFOG/SF PD
- Jan Sinton becomes WIOT/Toleda PD.
- Ritch Bloom appointed Supervisor/College Program for CBS Records.
-Ken Barnes rejoins R\&R as News Editor

KISW/Seattle morning man Bob Rivers will release a new Christmas comedy LP via Atlantic this year. Rivers formerly recorded in a similar vein for Critique/Atco.

Automated New Rocker KBBT/Portland has been experimenting with live personalities in morning and afternoon drive. Look for the Henry Broadcasting station to solidify an onair lineup within the next 30 days.

WPYXIAlbany consultant-in-residence Ed Levine and morning man Grego issued a press release last Thursday ( $8 / 20$ ) announcing Grego's departure for nights at WYNF/Tampa. However, 'YNF GM Shawn Portmann called the ST "fun-fone" the same day to insist no deal had been consummated. Portmann reiterated his comments Tuesday, but certainly left the door open for a future "official" announcement regarding Grego.

Incidentally, ST hears Grego's exit from 'PYX was already in the works before the potential 'YNF deal came to light.

## - Even Better Than The Real Thing

After WWKX (KX106)/Providence night stalker The Jammer became the latest jock to inquire what people would do for U2 tickets, one male listener decided to bare all in broad daylight, cloaking his shortcomings with KIX106 bumper stickers. An inspired Jammer also stripped to his birthday suit.

Unfortunately, the cops weren't amused and arrested both, charging them with disorderly conduct. However, a female judge saw the humor in the situation and dropped the charges.

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from the Platinum plus album FUNKY DIVAS． Catch their funky
video on MTV，
The Box and BET；
and see them
live on the MTV
Video Music Awards September 9 th！

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## Hurricane

Continued from Page 1
Channel 10 who were locked out of their transmitter facility at 3am. We let them in with open arms. One of their meteorologists went on the air here and provided great color [commentary] in the middle of the night.'

Cox News/Talk WIOD was pre pared for this type of emergency. "The station came through great." remarked PD Gary Bruce. "We were very fortunate that our tower and facilities stayed intact. We're located on an island between Miami and Miami Beach that was just north of the center of the storm. We felt the full brunt of it but the building held up very well.
"We went to round-the-clock storm coverage at about Gam Sunday morning, so we had plenty of advance warning. The news stafl was on duty 24 hours. We dropped all commercials to provide the maximum information to the community
"As a backup, we had tempor ary studios ready in North Miami. Our coverage was also carried on WSUN/Tampa and WSB/Atlan ta. The coverage was riveting from a non-participant point of view."

## Lack Of Power

At Sconnix Gold WMXJ, VP/ Programming Rick Peters told R\&R, "When the storm came in, we immediately went to $100 \%$ news, talk, and information. We stayed that way for 36 hours. There are a lot of people in the community without power, and the only thing they have to inform them is the radio.
"The broadcasters in this market got a chance to show what we

## Gannett

Continued from Page
pa. It's a great radio station - I personally hired more than half the staff when I worked there.'
Kaye told R\&R, "This is an opportunity of a lifetime. [Friends of mine] described going to KIIS as President/GM as the number one job in radio.'
Tobin remarked, "KIIS stands unique for its ability to offer a highly successful, mass appeal format in an era of increased aut dience fragmentation. I'm honored to receive this recognition."


DeFrancesco has served in various Gannett posts including PD at KSD-FM/St. Louis, PD at KDL, VP/Programming, and VP/GM of WDAE \& WUSA. He also was VP/Operations at Pyramid's WYXR/Philadelphia before returning last year as Gan nett Exec. VP and KIIS VP/Station Manager, eventually being pro moted to KIIS President/GM.
Kaye's tenure at Gannett also includes GSM and Station Manager posts at KKBQ-AM \& FM/Houston and President/GM at KNUA/Seat tle.
can do when the chips are down when it's really important. You hear a lot about public interest, convenience, and necessity, but you don't often get a chance to really prove it to your audience.
Classic Rock WZTA VP/Pro gramming Pete Bolger spent Sunday night at the station. He said, "It's all been a blur. We ran regular programming interspersed with evacuation, shelter, and preparation tip-type announcements.
"Our facility was fully shuttered. It was like being locked in a vault. We began simulcasting with [sister station] all-News WINZ when the storm first hit.'

## 6

## The broadcasters in this market got a chance to show <br> what we can do when the chips are down, when it's really important. -Rick Peters

WINZ ND Jeff Bray commented, "We had difficulty getting stories out after the hurricane was over. We were getting so many phone calls that we couldn't stop and get all the info together. I tried to collate it, but couldn't take the time to write the stuff up, so I just started passing in notes willy-nilly."

## Terrifying Experience

According to Bob McKay, OM at Sports WQAM \& Country WKIS, "It was the most terrifying experience I've ever had. The station had a chance to prepare because of the advance warning from the Na tional Hurricane Center. It was fortified and stocked with supplies [to last] five or six days. Six staffers camped out inside the station from Sunday morning to Tuesday morning to keep us on the air."
CHR WPOW (Power 96) PD Frank Walsh said, "We were off the air for about 30 hours starting

## Lewis

Continued from Page 1
Lewis said, "I'm excited by the opportunity to join a proven team known for breaking great country acts."
Before joining Uni, Lewis held various positions at CBS Records over a 13 -year period, including stops as Branch Manager in New England, Houston, and Dallas. He also was a Record World editor.
Shedd remarked, "Mercury/ Nashville has been, and will continue to be, a part of a company that has brought this genre of music to new heights at a time when country music is finally getting its due, both domestically and worldwide."
Shedd joined Mercury/Nashville three and a half years ago as VP/ Creative. Before that he was an independent producer, having worked with Alabama and K.T. Oslin.
at 3am Monday morning as the storm was hitting. We got back on [Tuesday] morning.
"We're feeding as much information as possible to the audience about where to go for assistance and help. We have five on-air staffers working as a team in eighthour shifts to help out.
"We've cancelled our upcoming end-of-summer concert and are working to reschedule it in a couple of weeks as a Hurricane Andrew relief effort.'

## Net Reactions

National networks also supplied news and information about the disaster.
AP Radio's Tony Winton and Paul Corson reported from Miami. When the storm hit at 5am. Winton reported live from a mobile unit, while Corson provided info from the National Hurricane Center. Special hourly reports were also provided to AP affiliates.
At ABC NewsRadio, network affils received ongoing hourly updates from the National Weather Service and the National Hurricane Center. Hourly reports were also filed by $A B C$ reporters on the scene. The net provided over 150 hurricane-related actualities on Monday.
NBC/Mutual sent correspondent Ross Simpson to the scene. The storm was the lead story on hourly newscasts for virtually all of Monday. Two special reports per hour were fed to affilliates.
CBS Radio also fed hourly special reports, as well as an extensive amount of actuality material. The web's on-the-hour newscasts were devoted almost exclusively to hurricane-related material for a good portion of Monday and Tuesday.
-Reported by Brad Cramer. Contributing editors: Joel Denver,

Mike Kinosian, Harvey Kojan,
Anthony Acampora, and
Jeff Axelrod in Los Angeles;
Lon Helton in Nashville:
Jack Messmer in Washington, DC.

## L.A. Stations

Continued from Page 3
presentation may be contemplated.
KSRF \& KOCM GM Luz Erdmann said, "The new format will draw many listeners and offer great new possibilities for our staff and advertisers."
The techno/rave format is still intact, although the presentation is jockless. The stations are no longer referred to on-air as "MARS." They're now identified as "103.1 FM, a music marathon."
Two months ago, the stations dropped all techno/rave, but a strong listener protest forced the reinstatement of the format at the end of July. At that time, station owner Ken Roberts told R\&R that he was giving the format "a little more time." Also at that time, Erdmann said, "If we didn't have the outcry from our listeners, we wouldn't have brought the music back."
Among staffers losing their jobs in the shuffle were PD Freddie Snakeskin, MD Swedish Egil, and morning driver Raechel Donahue.

## Goodman

Continued from Page 1
too good to pass up. Years ago I tried on two occasions to hire [Z100 VP/Programming] Steve Kingston. Now I'm moving to where he is and am absolutely thrilled."
Malrite President/COO John Chaffee wasn't available for comment. Goodman's past positions include President of Ackerley Communications, VP/GM of WAVA/ Washington, and Regional VP of Doubleday Broadcasting.

## Kennedy

Continued from Page 3
cause] KBEQ is on the way back up."
Kennedy told R\&R, "I grew up listening to Q104 and am looking forward to returning the station to the dominant position it once enjoyed in Kansas City. The confidence that Bob Laurence and Noble have shown means a lot to me. I've enjoyed working with Dave Van Stone over the last two months and look forward to our continuing relationship. With the talented staff we have, KBEQ is now focused and back on track."
Kennedy had previously spent three and half years at crosstown CHR KXXR.

## Wolfson

Continued from Page 3
Viacom Radio President Bill Figenshu commented, "George's expanded operational responsibilities reflect his major contributions in making WLTW the number one $A C$ in America and his understanding of how to run stations in today's competitive marketplace.
"We're looking to aggressively explore growth opportunities in this new regulatory environment; George's expertise will be invaluable to us in this effort."

Before joining WLTW as GM 10 years ago, Wolfson worked for Blair as a Chicago-based AE. He also has experience as Blair's VP/ Sales in the Los Angeles office, and as Blair Exec. VP/GM in New York.

## Devlin

Continued from Page 15
RNA's members are ABC Radio/ Satellite Music Networks, CBS Ra dio Networks, Unistar Radio Net works, and Westwood One Radio Networks. RNA recently relocated its New York headquarters to 304 Park Avenue South, where it shares office space with RAB.

## 




September Tssue


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## New Prince LP: Symbol 0’ The Times

You won't be able to pronounce the name of Prince's new album (a symbol that combines an ankh with the symbols for male and female), but it's emblazoned in gold foil on the jewel box of the Paisley Park/WB disc.
The New Power Generation again plays on the LP. but keyboardist/vocalist Rosie Gaines has exited. She's been replaced by Mayte, a ballerina/belly dancer who reportedly served as Prince's "muse" for the record. Guests include PP/WB saxman Eric Leeds and labelmate Carmen Elektra, whose forthcoming album Prince also produced. Actress Kirstie Alley is heard in between-song snippets as an investigative reporter. The 16 tunes include " 3 Chains 0 ' Gold." "7." "The Max." "Arrogance," the current single ("Sexy MF"), and the forthcoming single ("My Name Is Prince"), which heads for radio in mid-September. The full LP hits the streets on September 29 .
Izzy Stradlin: Ju Ju Hound Izzy Stradlin \& The Ju Ju Hounds have completed their self-itiled Geffen debut. The former Guns $\mathbf{N}^{\mathbf{}}$ Roses guitarist co-produced the Geffen set with Eddie Ashworth. The Hounds are axman Rick Richards (ex-Georgia Satellites), bassist Jimmy Ashhurst (ex-Broken Homes), and drummer Charlie Quintana (ex-Cruzados).
Rolling Stones riffslinger Ronnie Wood contributes guitar and vocals to his own "Take A Look At The Guy," and Mikey Dread sings harmonies on several songs, including a cover of Toots \& The Maytals' "Pressure Drop." Keyboardists Ian Mclagan and Nicky Hopkins also lend their licks to the disc. Other cuts include "Come On Now Inside" and the lead track ("Shuffle It All"), which goes to radio September 29. The LP arrives October 13.

## MTV Awards Additions

The list of stars slated to perform at the 1992 MTV Video Music Awards keeps growing. New to the line-up for the Sentember 9 show are Bryan Adams, Eric Clapton, and Guns $\mathrm{N}^{\prime}$ Roses.


Garth's Charitable Contribution
Last week, Garth Brooks took four days out of his tour to spearhead a fundraising drive for Feed The Children, an international Christian charity. He stopped in eight cities to solicit donations and premiere "Beyond The Season," his Liberty Christmas LP. He's also pledged $\$ 1$ to the charity for every copy of the disc sold.

## INXS Movie

## Marketing Move

All summer long, a portion of INXS's "Not Enough Time" video can be seen before features in 44 Loews theaters ( 100 screens). What makes this Atlantic/Loews tie-in unique is that moviegoers who buy certain concession items will get free digipak singles of "Heaven Sent" and a discount on the latest INXS LP at various record chains.

## New Foreigner Tunes

"The Very Best ... And Beyond" doesn't stop with 13 of Foreigner's hits, but also offers three new tracks featuring original singer Lou Gramm, who's rejoined guitarist/founder Mick Jones. The new songs are "Prisoner Of Love," "With Heaven On Our Side," and "Soul Doctor," the last of which ships September 4. The Atlantic LP arrives September 22.

Skid Row Under Covers
Among the five covers on Skid Row's forthcoming "B-Sides Ourselves" EP are Jimi Hendrix's "Little Wing," Rush's "What You're Doin'," Kiss's "C'mon And Love Me," and the Ramones' "Psycho Therapy." A version of Judas Priest's "Deliverin' The Goods" - featuring a live duet between Skids frontman Sebastian Bach and Priest vocalist Rob Halford - ships this week. The Atlantic EP hits stores September 28.

## Def B-Sides

Speaking of B-sides, Rock Over London reports that members of Mercury act Def Leppard and London artists the Hothouse Flowers have come together to form the Acoustic Hippies From Hell. They cut three tracks to back the latest Leppard UK single, "Have You Ever Needed Someone So Bad." The tunes are Leppard singer Joe Elliott's "From The Inside." the Rolling Stones' "You Can't Always Get What You Want," and the popular Hendrix tune "Little Wing." Meanwhile, "Monster" - the next UK single from LT's "Bricks Are Heavy" LP (Slash) - will be backed with "Used To Love Him." the L.A. quartette's version of Guns N' Roses' "Used To Love Her."

## Women Rock 'Choice’ LP

Mary's Danish frontwomen Julie Ritter and Gretchen Seager. X vocalist Exene Cervenka, L7's Suzi Gardner, and actress/Bongwater frontwoman Ann Magnuson are among the voices heard on "Choice." This spoken word/music CD, due this week from Piece of Mind Records via Caroline, will benefit the Feminist Majority Foundation \& Fund and its Rock For Choice project.

## Erratum

Last week's story on the Monterey Pop box set erroneously noted that the Buffalo Springfield is among the acts represented in the collection.

## BOOK BEAT

## Latest Keith Richards Bio Leaves No Stone Unturned

Booze and pills and powders. Daggers and swaggers and staggers. Raffish riffs and a particularly English brand of mythm $n$ ' blues. Of such things rock ' $n$ ' roll is made of, and so is Victor Bockris's unauthorized "Keith Richards: The Biography" (Poseidon Press/\$24) - only the second Richards bio to hit the street (and the first since 1982).
Bockris - who previously authored bios of Andy Warhol, William Burroughs, and the Velvet Underground - has done 16 tons o' research. A 1977 chat with the subject, dozens of interviews with the veteran Rolling Stones guitarist/ songwriter's associates, and a detailed bibliography (including the more than 40 books on the Stones

that already existed) provide the foundation for the book, which is due in stores September 14.

While the 391-page hardcover does contain some great quotes ' $n$ ' anecdotes, there's precious little of shock value ... mostly because Richards - the subject of innumerable interviews - has been so forthright about his lifestyle in the past. To his credit, Bockris tries to come to grips with Richards's formidable musical contributions, but lacks the gift for musical exposition and too often falls back on a dull recitation of chart positions.
Nevertheless, with 27 black-andwhite photos, this is as complete a biography of the stylish guitarslinger as we're likely to see for another 10 years. For further information, contact Deanne Shashoua a (212) 698-7537.

## SCREEN SCENE

'Glengarry Glen Ross' ST Sports Stars \& Standards

The forthcoming film of David Mamet's Pulitzer Prize-winning play about desperate real estate salesmen, "Glengarry Glen Ross," features such stars as Al Pacino, Jack Lemmon, Aloc Baldwin, and Alan Arkin. Directed by James Foley (of "At Close Range" fame), the New Line Cinema picture is slated to open September 18.

The Elektra soundtrack - due in stores September 11 - sports a similarty star-studded lineup. Look for vocal performances by Georgie Fame ("Easy Street"), Shirley Horn ("You'd Better Go Now"), Jimmy Scott ("Street Of Dreams"), and Take 6 ("Tm Always Chasing Rainbows").

AI Jarreau and Dr. John each perform versions of "Blue Skies," while saxmen David Sanborn and Pete Christlieb tackle the Duke Ellington tunes "Day Dream" and "Prelude To A Kiss," respectively. James Newton Howard composed and conducted six cuts that feature the saxophone of Wayne Shorter and the late Jeff Porcaro on drums. Tommy LiPuma produced the soundtrack.

## South African Sounds

 Abound On 'Sarafina!'The musical "Sarafina!" will come to the silver screen via Hollywood Pictures next month. Whoopl Goldberg stars as a teacher in South Alrica who awakens the political consciousness of one of her students, Sarafina (played by Leleti Khumalo, who also starred in the Broadway production).
The Qwest/WB soundtrack, due in stores September 29, consists largely of the play's original songs performed by the film's cast. Hugh Masekela wrote several tunes, and James Ingram contributed an additional song ("One More Time"), which comes to radio September 22.

Veteran African singer Miriam Makeba also stars in the film and is featured on the album. The same is true of Mbongeni Ngema, who wrote the play and some of the music (and co-authored the screenplay). South African director Darrell James Roodt helmed the movie, which is set to open in major markets on September 18.

## MUSIC DATE:OOK

## MONDAY, SEPTEMBER 7

1978/Who drummer Kelth Moon, 31, dies of a drug overdose in London.
1984/Janet Jackson weds James DeBarge. The marriage is eventually annulled.
1991/Hammer's cartoon show, "Hammerman," premieres on ABC-TV.
Born: the late Buddy Holly 1936, Chris. sie Hynde (Pretenders) 1951
TUESDAY, SEPTEMBER 8
1988/Eton John auctions his collection of concert costumes and memorabilia. The assortment nels more than $\$ 6$ million, including one pair of glasses that go for $\$ 16,000$.
Born: the late Patsy Cline 1932


Ellon John - pompadour 'n' circumstance.

WEDNESDAY, SEPTEMBER 9
1956/Elvis Prestey makes his first appearance on 'The Ed Sullivan show." The Big E is shot trom the waist up so his thrusting pelvis won"t offend the masses.
Born: the late Otis Redding 1941, Billy Preston 1946 Dave Stewant 1952

THURSDAY, SEPTEMBER 10
1964/Rod Stewart records his first sir-gle, "Good Morning, Little Schoolgir!"
1990/The Fresh Prince (aka Will Smith) makes his television debut as "The Fresh Prince of Bel-Air" premieres on NBC-TV.
Born: Jose Feliciano 1945, Joe Perry (Aerosmith) 1945, Siobhan Fahey (Shakespear's Sister) 1957

## FRIDAY, SEPTEMBER 11

1962/The Beatles record what will become their first UK hit single, 'Love Me Do."
1967 / The Beatles' "Magical Mystery Tcur" begins crossing the English countryside.
1971 /The Jackson 5's cartoon show premieres on ABC -TV
1979/ The Who make their first appearance with new drummer Kenney Jones
SATURDAY, SEPTEMBER 12
1966 /The Monkees' television show premieres on NBC.TV.
1987 / Michael Jackson begins his tirst solo tour in Tokyo
1990/Stevie Nicks and Christine McVie announce they'll leave Fleet. wood Mac
Born: Barry White 1944. Neil Peart (Rush) 1952
SUNDAY, SEPTEMBER 13
1969/John Lennon debuls the Plastic Ono Band in Toronto. The musicians include Eric Clapton, Klaus Voormann and Alan White.
1985 / Sting begins his first solo tour in San Diego
1989/ Michael dackeon signs a $\$ 28$ million deal to endorse LA. Gear producis Born: Peter Cetera 1944

Paul Colbert

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## ARTIST OF THE MONTH

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CONCERT PULSE

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| 4 JMMY BUFFETT | \$568.5 |
| 5 ERIC CLAPTON | \$499.8 |
| 6 haray Connick jr. | \$319.9 |
| 7 Cure | \$3072 |
| - michael bolton | \$290.6 |
| 9 ozzy osbourne | \$272.0 |
| 10 metallica | \$237.9 |
| 11 RUSH | \$235.3 |
| 12 GARTH BROOKS | \$221.0 |
| 13 JAMES TAYLOR | \$218.2 |
| 14 Paula abdul | \$214.7 |
| 15 HAMMER | \$2082 |
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## CBTNN <br> THE NASHVILLE NETWORK. 53.9 million households Lyndon Lafevers. Video Program Administrator

 Weeks On
## HEAVY

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## TOP 10

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## BRITAIN

1 SNAP/Rhythm Is A Dancer
42 L. vandross a
J. JACKSON/The Best Things In Lite Are Free
33 BILLY RAY CYRUS/AChy Breaky Hear
94 UNDERCOVERBABer Street
5 S JON SECADA/Just Another Day
66 FELXDOnt You Want Me
7 F. MERCURY \& M. CABALLE/ Barcelona
8 K.W.S.R.Rock Your Baby

- 9 AMMIE LENNOX Walking On Broken Glass
10 JIMMY NAIL/Aint No Dowt


## Moving Up

2 UNLMITED/The Magic Friend BETTY BOOLet Me Take You There R. ORBISON wK.D. LANG/Cnying KYLIE MIMOGUE Nhat Kind Of Foc TAKE THATA Found Heaven LIONEL RICHIE My Destiny BOBBY BROWNHMmpin' Around hICHARD MARXTake This Heart POP WILL EAT ITSELFBulletrod SKID ROWrouth Gone Wild Delivering The Goods

## AUSTRALIA

21 CEBERANO, FARNHAM \& STEVENS/
Everything's Alright
2 RICK PRICEA Heaven Knows
3 INXS Baby Dont Cry
64 GIRLFPIEND Girl's Life
45 USA EDWARDS/Cny ROCKMELONSAI's Not Over EUPHORIADO For Yo
8 DIESEL/One More Time
9 g margaret urlich/boy in the Moon
0 WEDDINGS, PARTIES, ANYTHMNGFather's Day

## Most Added

GYANSomething's Gotta Give RATCAT/Candyman
INXS/Communication

ToD 10 Austratien roconds from plopyists of 3 Tript M-FMMMalbourne, FOX-FMMMethoume. 6 FM/Perth, SA.FM/Adolaide, 2-DAY/Syd
 and 2 K 1 X lo6/Cenderra

## CANADA

21 BRYAN ADAMS/Dol Have To Say The Words?
32 BLUE RODEOLOST Together
13 haywine BuIz
4 4 TOM COCHRANEMad Mad Word
95 BAREMAKED LADIES/Enid
56 COREY HARTBaby When I Call Your Name
67 LOVE \& SASOON't Stoo Now
8 8 CELINE DIONNothing Broken But My Heart
109 MITSOU/Deep Kiss

- 10 SASS JORDAN Nou Don't Have To Remind Me
Most Added
ONE 2 ONEFFriends
BAREMAKED LADIESEEnid
BARNEY BENTALLLIvin' In The 'gos


## Frese Promotion!



# Format Springs Ahead 

Few activities on this planet are more enjoyable than curling up with a few good books - in this case, 260 books. Yes, once again, Shawn Alexander and I have spent the better part of two weeks immersed in statistical hell to produce the world-famous, one-of-a-kind AOR Spring Scoreboard.

In many respects the 1992 Scoreboard From Hell is a carbon copy of last year's edition. Check out the Report Card and you'll see why: The percentage of stations moving up or down this spring is virtually identical to '91. That's despite our reviewing 22 more stations than last year.

Similarities between the two books extend to two key male demos: $18-34$ and $25-34$. In spring 91, AORs were No. 1 men 18-34 in
$73 \%$ of markets surveyed. The corresponding figure from this year's Scoreboard is 74\%. Only one percentage point separates the $25-34$ results.

Demo Changes
However, the two other cells we looked at reveal significant differences from one year to the next. Last spring, AORs were No. 1 persons $18-34$ in $45 \%$ of the markets. That percentage increased to $52 \%$ in 1992. Concurrently, the percent-
age of stations topping their mar kets in men 25-54 shrunk from 45\% to $36 \%$
The recent fortunes of two other major formats probably have a lot to do with the demo shifts. With so many CHRs still struggling, it makes sense that more AORs would be No. 1 18-34 - especially since an increasing number of AORs are specifically targeting that demo.
The $25-54$ decrease most likely can be blamed on Country, which has experienced an incredible ratings surge over the past year.
Hearty congratulations to the 22 stations that finished No. 1 12+ five more than last spring. WYMG/ Springfield, IL's 19.0 was the highest $12+$ of all.

Format Report Card

|  | Spring '92 | Spring '91 |
| :---: | :---: | :---: |
| Markets Surveyed | 180 | 176 |
| Stations Surveyed | 233 | 211 |
| 12+ Scores | 52\% up 41\% down 3\% flat 4\% debut | $\begin{array}{r} 53 \% \text { up } \\ 41 \% \text { down } \\ 2 \% \text { flat } \\ 4 \% \text { debut } \end{array}$ |
| Markets With AOR No. 1 In Adults 18-34 | 52\% | 45\% |
| Markets With AOR No. 1 In Men 18-34 | 74\% | 73\% |
| Markets With AOR No. 1 In Men 25-34 | 71\% | 72\% |
| Markets With AOR No. 1 In Men 25-54 | 36\% | 45\% |

$112+$ figures are in bold. Frist or second-plece rankings in demos ere mich, 6am-mionigm. a tie tor the position Stations histed below the line and/or outside their prmary metros are enclos. ed in perentheses. They are mcluded in determining merket rank but do not contribute statistics toward the report card. Figures not avilable in condensed markets are incicaled by "na." (CR) in. acales a Classic Rock station. They do not contribute statsitics lowerd the report card. Nocow to minimum. No shrit, no shoes, no sernce. No soap, radio.

## Spring '92 Scoreboard



## ROBFRT CRAY



B 1992 Pöyfram Recardh Ine

## Spring '92 Scoreboard contivest trom Pese sb





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| ---: |
| $14.1 \cdot$ |
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| 3.0 |
| 3.8 |
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## CAPITAL GAINS

# WKYS Leads Washington's Urban Renewal Campaign 

Washington - home to the federal government and a host of UC stations. Longtime market leader WKYS had slipped in the last few years, but under PD Barbara Prieto, the station is returning to form, bouncing 4.3-5.7 in the Spring ' 92 Arbitron. Mainstream Urban WHUR, with B.K. Kirkland at the programming helm, also posted a healthy $12+$ gain of $2.9-3.8$.

While Urban-leaning CHR WPGC-FM leads the market with an 8.6 share, black Talk outlet WOL (AM) experienced a 1.7-2.0 gain. The only negative for the format was a $4.0-3.0$ slip by Urban AC WMMJ.
There was good news in the 18-34 demo as well: WKYS soared more than three points, landing in the nines (good for second place in the demo). WHUR and top-ranked WPGC saw significant gains in that demo as well.
'KYS And Tell
In the all-important 25-54 demo, WKYS ranked No. 2 with an increase of one and a half shares, which is exactly what Prieto wants to see. "Our target audience is $25-49$-year-olds. Of course, we expect spillover on both sides of that."
Prieto assumed programming duties last September after three years at the station. She says, "We've become more hit-oriented over the past year. We've been very consistent. playing the hits each hour and making sure our

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We've been very
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the hits each hour
and making sure our
variety doesn't
suffer. Being
consistent has
become one of
our strengths.

- Barbara Prieto
variety of music doesn't suffer. And we've also made sure our 'New Music' image doesn't suffer because we play the hits. This approach keeps the momentum going, and it sounds like the station has a little more energy. Being consistent in our programming has become one of our strengths
"We use oldies as image builders, because our research has shown the popularity of music from the 70s and '80s. That's part of the variety we offer in our music. For example, people in the


Barbara Prieto

25-49 demo can appreciate a 70 s Teddy Pendergrass song like 'When Somebody Loves You Back,' yet this song isn't going to turn off someone in a slightly younger demo."

## Re-Evaluating Research

Part of the station's success, Prieto believes, can be attributed to research that goes beyond music. "We've increased the amount of research we do for programming. We're doing perceptual studies, and we study our listeners' behavioral patterns, as well as test the music. Becoming more knowledgeable about our strengths and weaknesses has helped us do better this book.'
Prieto looks upon her first year as PD as a learning experience as well. "The entire structure of the programming department was realigned when Donnie Simpson became VP/Programming, I became the PD, and Greg Diggs was promoted from MD to Asst. PD. We all had to get comfortable in our positions by knowing what each of our roles was - that way we could become a better team."
'KYS placed third in the market $12+$ during the spring sweep. Market leader WPGC-FM is almost a direct competitor, but Prieto believes the two stations serve different audiences. "We don't ignore them. We're aware of what they're doing and who they're targeting. We realize they're trying to reach black listeners, but their strengths are in teens.
"I've been here for three years, evaluating what they do and monitoring them. They've had decent adult numbers, but they've made a clear statement that they're out for teens. They use promotional gim micks to try to appeal to more adults. If you're going to target and keep - adults, you have to be consistent. It's nice to know that I don't see that going on."


KYS.CAPADE - Jimmy Jam (second from left) and Terry Lewis (r) give WKYS PD Barbara Prieto and Asst. PD Greg Diggs a fresh perspective.

## KIRKLAND'S KORNER

## Revitalized WHUR Makes Its Move

Fifteen-year industry veteran B.K. Kirkland took the programming reins at WHUR/Washington last year. When he arrived, the station was leaning Urban AC, but Kirkland has brought it mainstream - and he's pleased with the results.
"We've found our niche by finally getting back in touch with the contemporary music market," says Kirkland, whose programming experience incluldes stints at WBLS/New York, KBILX/Berkeley, and the now-defunct KUTE/ Los Angeles. "I convinced management that we needed to get a litthe more contemporary to really make some inroads numerically and pull this station back into the Top 10.
"We're playing more Urban art ists. We've cut back on people like Anita Baker, who I feel is an AC artist, and we've started adding more material from the Urban charts. That includes more artists like Bell Biv DeVoe, Ralph Tresvant, and acts that appeal to the 12-24 market."
But Kirkland knows it takes more than the right music to win. "You need to have a well-run, welloiled machine from the top down You need programming, but you need a solid promotional staff, a solid PR staff, a solid sales staff, and all those things. Musically, you have to have a good command of what's going on in the market. Stations that do tend to be the leaders where a number of competitors are going after the Urban market."

## Skewing Younger

Over the last year, Kirkland has tried to broaden the station's target audience. He explains, "WHUR's emphasis for the last four years or so has been $35-64$. We've brought that back on the other side about 10 years; we're trying to bite off a piece of the $25-34$ audience."
The station has also increased its efforts to reach the $18-34$ demo.

B.K. Kirkland
"We've been experimenting with perceptual studies in regards to rap. Rap is something this station had discontinued over the last four or five years. We now play a little bit of rap-inclusive material and some earlier rap hits."
This new skew has sent WHUR sprinting from 15th place to eighth $12+$ in the last year. Kirkland says, "We've worked real hard, and some of the perceptuals are starting to turn around in how people look at WHUR. We're starting to show more sharing with the mar ket leaders.
"That's key for us - to appeal to an audience that would be listening to WKYS and WPGC-FM. We share nicely with Majic [WMMJ] on the mature side. Now we have the ability to touch base with the rest of the contemporaries in the market, whereas before we were very isolated.'

## Going After No. 1

Kirkland looks at market leader WPGC as direct competition, even though it bills itself as a CHR "As far as I'm concerned, WPGC is Urban. I'm speaking not just as a listener, but as a programmer. Anytime we feel pressure in terms of prereleases, early releases, and music leaked into our market, $90 \%$ of the time that material happens to be black-oriented artists - and it happens to leak first on WPGC.
"So I look at them directly as an Urban entity in this market in terms of my planning and programming. In some dayparts, a huge majority of 'PGC's playlist is geared toward the black audience. Calling itself CHR is just marketing - most DC programmers look at 'PGC as an Urban, not a CHR.
"This is the most crowded Urban radio market in the country. Certainly, everybody sets out to beat 'PGC. You've got to take down

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Now we have the ability to touch base with the rest of the contemporaries in the market, whereas before we were very isolated unto ourselves.

- B.K. Kirkland

WPGC to be the winner Every body's looking at what they do. estimating and guesstimating what they might do and what it's going to take to beat them.

## BOOK REVIEW

## Key Stations Soar In Spring

Given New Rock's continued growth, I figured it was high time the format received its own quarterly ratings scoreboard - particularly in light of the excellent progress many stations made in the spring book.

## Roster Changes

Four new stations joined the New Rock fold since the winter survey:
KRZQ/Reno: flipped March 13 from AOR
KKDJ/Fresno: changed April 20 from AOR
KEDG/Las Vegas: switched May 22 from $A C$ And June 13. WLAV-FM/Grand Rapids also flipped from AOR to New Rock. Since the change came just 11 days before the end of the book. 'LAV is not included in this analysis.
The format is about to lose two stations - KJJO/Minneapolis.

Format Report Card

\author{

| Markets <br> Surveyed | 33 |
| :--- | :---: |
| Stations <br> Surveyed | 37 |

}

Scores $43 \%$ up $32 \%$ down $11 \%$ flat 14\% debut


LOST IN THE NORTHEAST - 2 Lost Sons recently took their compass out to navigate through a Northeast promo tour. Squatting outside WEQX Manchester, VT are (l-r) Savage's Joel Klaiman, WIN Management's Andy Winters, Savage's Bruce Brody, 2LS's Pete and Phil Downing, and 'EQX PD Jim McGuinn

## Róckilile <br> - Band: Utah Saints - Track: "Something Good" - EP: "Something Good" - Label: London/PLG <br> - Essentials: Utah Saints consist of Jez Willis and Tim Garbutt. both of whom come from a club DJ background. Willis was formerly singer/bassist with the UK's MDMA. a proponent of rock and electronic fusion. Garbutt, who was heavily involved in the club culture. is still in demand as a DJ. The two have known each other for just two years. <br> - Artist POV: "We retuse to just be a couple of faceless stereotypical DJs holed up in a studio or in the booth." says Willis. "We're trying to put some real energy and live spirit into our records, rather than just batter people to death with beats per minute.' <br> - Label POV: PLG Director/National Alternative Radio \& Video Steve Leeds says, "We have major expectations for this to be a big CHR record. This could be the first piece of music from the club/rave sampling environment to break through to the mainstream." <br>  <br> Rockfile highlights breaking artists charting for the first time.

which will switch to Country September 8, and KOCM \& KSRF (Mars) will make the flip to NAC.

## Cream of The Crop

The Spring ' 92 survey was historic for some key New Rockers. Two format mainstays WBRC/Providence (4.2) and WFNX/Boston (2.5) - achieved their best $12+$ books ever, while several others posted significant improvements.
The gains made by XETRA-FM (91X)/San Diego were particularly impressive. The format stalwart soared 4.5-5.7 and now ranks No. 2 in its market, trailing only Country KSON (7.6). More important, 91X is No. 1 in its target demo of persons 18-34 -- the only New Racker to achieve that lofty status. ('BRU scored the biggest 18-34 gain. jumping 3.5 points.)
Certainly the most unusual development was WEQX/Albany, NY's astonishing leap among 25-34 men. Last book, the station which actually transmits from Manchester, VT - scored less than a 1.0 in that demo. This time around, it nabbed nearly a 12 good for a first-place tie with Country WGNA. The station's $12+$. which had inexplicably tumbled to 0.4 in the winter, jumped back to 1.5. Given those fluctuations, it will be especially interesting to see what happens in the next book.
Speaking of men $25-34$ : WHFS/ Washington-Baltimore was Baltimore's No. 1 station in that demo an exceptional achievement.

## $12+$ Synopsis

Overall, $54 \%$ of stations surveyed maintained or increased their

## Spring '92 Scoreboard

| Station/Market |  | One. | oer $12+$ | Trend |  | Persons $18.34(+1 .)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WEQXIAIbany | 2.0 | 1.4 | 16 | 0.4 | 1.5 | +3.3 |
| (KRACIAIbuquerque) | 17 | 20 | 0.4 | 1.6 | 1.6 | +0.5 |
| KOCM \& KSRFIAnaheim | $\cdots$ | . | 0.8 | 0.7 | 1.4 | +1.9 |
| (KROO/Anaheim) | 47 | 33 | 3.0 | 3.3 | 45 | -1.6 |
| (CIMXIAnn Arbor) | 19 | * * | 4.3 | - | 4.9 | +1.4 |
| KNNC/Austin | - | . | 0.4 | 25 | 17 | -1.1 |
| (WHFS/Baltimore) | 3.2 | 2.7 | 2.8 | 2.4 | 3.7 | +2.1 |
| WFNX/Boston | 19 | 1.3 | 1.9 | 1.8 | 2.5 | +15 |
| WCBRIChicago | . | - | . | $\cdots$ | 0.3 | +0.3 |
| WXRT/Chicago | 33 | 26 | 3.3 | 3.8 | 3.3 | -0.5 |
| WOXY/Cincinnati | 0.3 | 0.5 | 0.4 | 0.5 | 0.5 | Flat |
| WWCD/Columbus, OH | 2.9 | 2.6 | 1.5 | 1.3 | 22 | +2.1 |
| KDGE/Dallas | 2.0 | 2.3 | 2.9 | 2.0 | 1.5 | -0.5 |
| (KTCLIDenver) | 15 | 1.8 | 2.1 | 2.3 | 1.6 | -0.8 |
| CIMXIDetroit | 0.6 | 1.6 | 1.5 | 2.0 | 1.7 | -0.3 |
| KKDJJFresno | - | -• | -• | -• | 2.3 | Debut |
| KEDClLas Vegas | * | * | . | . | 3.0 | Debut |
| KOCM \& KSRFILos Angeles |  | . | 0.5 | 0.7 | 0.7 | Flat |
| KROOILos Angeles | 3.1 | 2.7 | 3.2 | 3.1 | 3.1 | -0.7 |
| KJJO/Minneapolis | 1.7 | 2.6 | 2.0 | 2.6 | 1.6 | -1.6 |
| WHTG/Monmouth-Ocean, NJ | 1.0 | 0.8 | 1.2 | 1.2 | 1.3 | -0.2 |
| WDRE/Nassau-Suffolk | 2.3 | 1.4 | 2.1 | 1.7 | 2.1 | +0.4 |
| KUKO/Phoenix | 1.5 | 1.4 | 1.4 | 2.0 | 1.8 | +0.4 |
| KBBT/Portland | 0.5 | 0.9 | 1.0 | 1.1 | 0.9 | +0.2 |
| (WDST/Poughkeepsie) | 0.5 | ** | 1.4 | ** | 1.5 | +0.6 |
| WBRU/Providence | 3.0 | 3.3 | 2.2 | 2.7 | 4.2 | +3.5 |
| KRZO/Reno | $\cdots$ | * | ** |  | 3.9 | Debut |
| WVGO/Richmond | * | . | 43 | 5.0 | 4.8 | -0.6 |
| KJONISatt Lake City | 3.7 | 3.1 | 3.0 | 1.9 | 1.0 | -2.1 |
| KXRKISalt Lake City | * | . | . | 2.5 | 2.2 | -0.9 |
| XETRAFMISan Diego | 5.4 | 5.5 | 5.4 | 4.5 | 5.7 | +2.6 |
| KITS/San Francisco | 2.6 | 2.7 | 3.1 | 2.5 | 3.2 | +1.4 |
| (KITSISan Jose) | 2.4 | 2.8 | 2.0 | 1.8 | 2.6 | +1.4 |
| KBACISanta Fe | 1.7 | - | 5.8 | - | 2.3 | -40 |
| KNDDISeattle | ** | . | 3.2 | 2.4 | 3.3 | +1.4 |
| KTOZISpringfield, MO | * |  | , |  | 0.6 | Debut |
| WHFSNashington | 2.6 | 2.5 | 2.3 | 2.9 | 3.0 | -1.0 |
| All figures refer to Arbitron metro survey areas, Monday-Sunday, 6ammidnight. Stations in parentheses were listed below the line. Plus and minus figures refer to a station's increase or decrease in Persons 18-34 as compared to its previous book. |  |  |  |  |  |  |

$12+$ ratings, while only $32 \%$ were down. An additional $14 \%$ debuted in the Spring '92 book. Nearly $50 \%$ improved by a point or more. The format's median 12+ increased from 2.1 to 2.4 .
In the weeks ahead I'll be tackling the most noteworthy success stories in more depth, seeking the reasons some stations may have done better than others.

## REVOLUTION

KACV/Amarillo Production Manager Eric Slayter becomes MD, replacing David Kane, who exits for afternoons at crosstown AC KLSS . . Former Mars-FM/Los Angeles MD Egil Aalvik (aka Swedish Eagle) joins Groove Radio International as a consultant.


THE CURE IS A PARTY - Cure leader Robert Smith (c) was the life of the party before the band performed at a soldout San Diego show. On hand celebrating were (l-r) Elektra's Gary Spivak, KROQ/L.A. APD/MD Lewis Largent, Elektra's Coleen Reidenbach. Smitt. XETRA (91X)/San Diego APD/MD Mike Halloran. Elektra's Jon McHugh, and Fiction's Marcus Peterzell.


JOEL DENVER

## KLUC Rolls Dice, Wins Big

KLUC-AM \& FM are on a winning streak in Las Vegas, having risen 7.8-8.2 for No. $212+$ honors in the Spring ' 92 Arbitron. The Nationwide combo is second only to AC KMZQ, which took first place on a $7.3-8.5$ surge.
KLUC PD and seven-year station veteran Jerry Dean was thrilled with the station's performance, which rivaled last spring's 8.1 AQH tally. "I did a little genuflect in front of the computer when we were downloading the numbers. Being only three-tenths out of first place is a great place to be.

## More Than Music

"We also saw growth in $12+$ and $18-34$ cume, which is our target. KLUC has adapted to its listeners' needs by having and promoting a great morning show with longevity. Mike O'Brian - who's been here going on seven years - has created a lot of loyalty among his listeners: he's a cornerstone of our success. I'm certainly not intimating that music isn't important. but so many programmers get so tied up in the music alone. A winning station needs to have more going for it than just music.
Toward that end, KLUC has beefed up its public affairs commitment with a new feature, "Beat Of The Street." Dean explains, "We have a daily question and invite listeners to call in. Then we air their responses. It's a great daytime feature that sits well with adults. It increases our credibility with $25+$ demos when they hear other adults talking about important issues.'

## Sonic Backlash

On the music front, Dean adds, "There has been a real vicious backlash to rap in this market. Un-

### 98.5 KLUC. FM <br> THE * 1 hit music station Ha Music Monitor

One of the credos Nationwide uses to help drive one image home at a time is K.I.S.S. (keep it simple, stupid). That's why KLUC works almost exclusively with the positioner "98.5 KLUC, The "1 Hit Music Station." Here's a typical 5 pm hour, when LeAnn Summers drives the market home:
CURE/Friday lim in Love VANDROSS \& JACKSON/ The Best Things in Life Are Free COVER GIRLSWishing On A Star SOUP DRAGONS/Divine Thing MICHAEL JACKSON/Jam BOYZ II MEN/End Of The Road B-52'S/Love Shack
hlfive She's Playing Hard To Get MADONNA
This Used To Be My Playground RICHARD MARX/Take This Heart EN VOGUE
Giving Him Something He Can Feel U2/
I Still Haven't Found What I'm..


Jerry Dean

## 6

## Like other stations, KLUC painted itself into a corner with dance, but now we're headed in a mass appeal direction again. <br> - Jerry Dean

$\square$
less it's a hit record - like a Sir Mix-A-Lot or a Kris Ḱross - we take a pass. It's just part of the natural cycle of music - and another reason Country is so big right now. This 'urban cowboy' era is on us again - but no one knows if Billy Ray Cyrus will be a memory a year from now.
"[MD] Cat Thomas has done an excellent job with the music. and the evolution of his work is that we're broader now than we were six or seven months ago. Not only are most of the rap titles gone, but so is the oversaturation of the dancier songs. Like other stations, KLUC painted itself into a corner with dance, but now we're headed in a mass appeal direction again. That's also helped our cume and made us more accessible.
"Our reasoning is that the Las Vegas population base is growing by about 4000 people a month. These people have no preconceived notions about KLUC and our music, so we stay mass appeal and as visible as possible.'

Dean explains that locals don't spend a ton of time at the Las Vegas Strip, where the tourists gamble. "The people who live in Anaheim don't visit Disneyland every week, either. Soon there will be 20,000 new hotel rooms - including the new MGM hotel, which will have more than 5000 guest rooms and an amusement park attached. This isn't just a 21 -and-over

## Dean Considers Country Competition

"What was most interesting to me about this book," says KLUC-AM \& FM/Las Vegas PD Jerry Dean, "was that we beat both Country stations. They're now experiencing the fragmentation we've gone through in CHR."
mecca anymore. Las Vegas is a family vacation destination now. with [family] attractions already: in place at the Mirage and Excalibur hotels."

## Natural Resources

The station's main tools are ar ongoing billboard campaign and the Super Radio Boom Box. "The. increased cume bears out the fact we did a great job in this area. During the spring book our 'Hit Of The' Day' was worth $\$ 12000$. [Morning host] Mike O'Brian teased it every day at 7:20am and even told listeners the hour it would be heard again. We felt we could target and direct the cume better that way than if we asked them to listen al: day for it.'
The rest of the airstaff includes five-year midday mainstay Rich. Kelly, who employs an in-office: promotion called 'You Pick The

Crosstown KFMS-FM inched upward 7.4-7.5 among Arbitron-raled $12+$ listeners, while KWNR tumbled 8.3-4.7. A third Country outlet, KOWA (AM), fell $1.5 \cdot 0.6$. Now that he's out from under the shadow of the 10 -galion hat, Dean shares his views on Country's success.
"Country is kicking butt because they have some real sexy hunks from the female perspective - in Garth Brooks, Travis Tritt, and Billy Ray Cyrus. These guys are sexier and more contemporary than, say. George Jones or Ken-

Music." Dea,l explains, "This Thursday-only feature invites offices to call in requests during the $1-2 \mathrm{pm}$ hour, and Kelly lets the callers do live intros to the songs they select. On other days he does 'Just The Fax,' which gets a listener
ny Rogers. These hipper artists who have the image to help put Country into the mainstream, have added a bit of an MTV-like image to the format.
"We can't forget that Country has greater listener loyalty and longer TSL than CHR, while we're a more cume-driven format. Unfortunately. Arbitron heavily weighs TSL into its formulas. Obviously, there are bigger things adding to Country's success, like community involvement and other reasons to listen, that go beyond the music.

## KYRK Treads Water Before Setting Sale

Frank Drew, PD at Anchor Media CHR KYRK (Power 97)/Las Vegas, awaits the FCC's new duopoly ownership rules with great excitement. Says Drew, "Our transfer - and that of [AM sister Nostalgia] KORK - to [crosstown AOR] KOMP owners Lotus should be finalized before Christmas."
But will it be a happy Christmas for Drew and his staff? "We've been told that they were buying both stations based on what the FM is already doing and its potential in the CHR format. It's my understanding they're going to leave the format as it is, but that they'll sink more dollars into improving our promotion and marketing efforts."
Drew, who's been at KYRK for three years, has been PD for one. He assesses the station's inconsistent Arbitron track record, which now finds KYRK off 4.7-3.8 and down from last spring's 3.9 . "We've had little in the way of a marketing or promotional budget to get the message out.
"And - while we're not a sutscriber to Arbitron - I often wonder, as do some others in the market. about diary returns and placement. I'd like to think Arbitron is playing fair, but I've heard things through the grape vine, like that we were tied for No. 1 among $35-64 \mathrm{~s}$ on Saturday nights a book or two ago.

Selling The Results
Drew admits that programming without all of the necessary tools has been tough on everyone at KYRK. "Our ratings - or lack of ratings sometimes - have been really frustrating for me and the staff. We know we've got tons of listeners who are active and r :sponsive to our promotions and events - despite what the book irdicates. Our average listener is


Frank Drew

## 6

Until advertisers reeducate themselves about the spending power of America's youth, we're going to suffer for serving the youth audience. - Frank Drew

97
12-24. We're sharing some with [New Rock] KDGE, and we get a lot of response to our club promotions and appearances.

Continued on Page 44
and four co-workers a nice lunch somewhere.
'We are one of the few CHRs to have a female in afternoons. LeAnn Summers got here from KHOP/Modesto, (A four years

Continued on Page 44


## Music Monitor

"We're mythmic by base, but we're hit-driven rather than sounddriven," explains KYRK PD Frank Drew. "If it's a rock hit and the listeners want it, we'll play it."
"We position ourselves by saying 'Power 97 - we're not your parent's radio station' and 'You're never more than two minutes away from music' to counterprogram KLUC's long stopsets. That means we stop up to four times an hour. but we get back to the music faster."
Speaking of music, here's a 5 pm hour from aftemoon man Jay-Man:

SNAP/Rhythm is A Dancer EN VOGUE
Giving Him Something He Can Feel CHARLES \& EDDIE/
Would I Le To You
GERARDO/Here Kitty Kitty
TLC/Baby. Baby, Baby CELINE DION/
Nothing Broken But My Heart HIGHLAND PLACE MOBSTERS: Let's Get Naked MICHAEL JACKSON/Jam FIREHOUSE, When I Look into Your Eyes CECE PENISTON/

## Keep On Walkin'

THRILL KILL KULT/Sex On Wheelz BOBBY BROWN/Humpin Around B-52'S/Good Stuff BRYAN ADAMS
Do I Have To Say The Words?

# BReNT BOURGEOIS 


"FUNKY LITTLE NOTHING"
THE DEBUT SINGLE FROM THE
FORTHCOMING BRENT BOURGEOIS ALBUM
A MATTER OF FEEL


## P1 chart DEBUT 37

URBAN CHART:
BREAKER 37
WPGC 16-10 Hot
KBXX 18-13 Hot
KMEL deb 23 Hot
920 add
WXKS add 29
H0T97 add
WHHH add
PWR106 add 18
KKFR add 23
K106 add
B95 add
PWR102 add
HOTI94 add
KDON add
BOSS97 add
WIOQ 16-15
KTFM 20-18
WWHT 20-17
HOT102 deb 11
KHTK 27-19
KOY-FM 24-22
Z90 20-18
KUBE 23-21
KPRR deb 30
KKSS deb 18

## KLUC

Continued from Page 42
ago. She's been in the shift for a couple of years and had the best book of anyone on the station. Cat, who does $6-10 \mathrm{pm}$, was No. $112+$ and $18-34$. From 10pm-2am it's Chris De Marco, who was hired fulltime four years ago and assists Cat and me in music. Overnighter Chris Carson has been here for almost seven years. With so many people listening around the clock, you need someone strong in overnights, and Chris is excellent. We even sell spots on the all-night show."
Dean also tips his hat to 15 -year GM Keith Gerst and the rest of the KLUC staff. "We've all worked hard as a team, which is one of the greatest principles of working for this company. My goal is to be a GM for Nationwide. Since it's such a forward-thinking company, hopefully they'll be buying more stations in this market, as there are so many great opportunities here. Un til then, we'll just work hard to program a winning CHR.'

Crosstown Change?
It's no news that crosstown Anchor Media CHR KYRK is about to be bought by Lotus - owners of Las Vegas AOR legend KOMP. Dean remarks, "I'd be surprised if KYRK is CHR in six months They're down to 11th in the market and would do well to flip KYRK to Classic Rock. We don't look at KYRK as a competitor - we even beat them in teens with a 31.2 to their 28.6. despite their lower commercial load. I think that, internally, they've thrown in the towel.

## KYRK

Continued from Page 42
"[CHR rival] KLUC has the numbers, but we've got a lot of listeners. We sell by results, and the hardest part is to find great salespeople who have the skill to carry that message. Until adverisers re educate themselves about the spending power of America's youth, we're going to suffer for serving the youth audience
"Our phones tell us we're causing reaction with the music, since we generally beat KLUC to adding active hit records first. They generally lead on ballads or more adult records. KYRK's biggest positive is that we're first on the new music. The station is fun and entertaining, it doesn't do dead segues, and it offers lots of artist information.
"The lack of artist identification has been a major problem for the format. Jocks need to have more creative freedom to bring the entertainment value to the station. Nothing is more irritating than hearing a song and not being able to find out the artist and title."
With KYRK's tight spring budget, the station's biggest outside event was a "Power Dance Party" for the under 21 crowd at a local club. "We're fairly active, but not as much as I'd like, since we've been short-staffed for months because of the pending sales. But our


The film "A League Or Their Own" inspired KLUC to put its own team together for a little hitting contest worth $\$ 500$ to the winner. Shown (back (-r) are PD Jerry Dean and late-nighter Chris De Marco, contestants, and (far right) morning man Mike O'Brian. Pictured (front, left) is middayer Rick Kelly and another row of baseball beauties

morning guy, Mike Fox, makes ton of appearances. He's British and makes quite an impression His show is very music-oriented with some phone action and enter taining features
"Middayer Greg Spin does requests during his show. Afternoon guy Jay-Man started here as a 'goer about four and a half years ago, then went from parttime to overnights to nights to afternoons, and now he's raising hell. Nights features Rene James, who has a great following. Her Wednesdayonly 10 pm 'Lust Line' show, where
she puts three callers on the line with someone of the opposite sex for a date, is the talk of the market. In overnights we have my MD, Todd O'Hara.'

Looking To Lotus-Land
As the FCC's start date for duopoly ownership filing applications draws near, all Drew can do is play good music, have fun on the radio and look forward to increased support from future owner Lotus. "We all believe we can take KYRK for a comeback and give KLUC a good run. I just want the opportunity to prove it."


KHTK add
WHYT on
KKFR 24-16
HOT977 add
KUBE add
Album Over 1.3 Million

"Thorn In My Pride"

## NEW \& ACTIVE

WWKX 31-29
KEGL deb 29
WNVZ 26-22
FLY92 31-25
JET-FM 6-4 Hot WLAN 31-26 Y102 26-16 Hot WKRZ 36-26 WBBQ 25-20 WNOK 30-26 G105 28-25 WAPE deb 28 KKYK deb 27

WHHY deb 29 KISX 29-24 WRQK 29-23 WHOT 7-5 Hot FM104 23-20 WMME 32-25 WKSF add KISR 19-16 Hot KNIN 17-11 KYYY 29-22 KLYV 36-28 WAZY add WDBR 21-16

## TRACK: 1 ALBUM 1 16th WEEK!

heavy rotation at


From the platinum-plus album THE SOUTHERN HARMONY AND MUSICAL COMPANION.


LON HELTON

## STATIONS RATING OVER 30

## Thirtysomething: A New Breed

No, this isn't a tribute to that whiny, defunct TV show. It's a spotlight on the handful of stations that have boldly gone where few stations have gone before - the land of the 30s.
Commentary on shares refers to Spring ' 92 Arbitron numbers. Unless otherwise noted. I'm referring to $12+$ figures.

## KKYR-FM/Texarkana,

TX-AR
The "King Of The Spring" title belongs to KKYR-FM, the only Country outlet in the 263 Arbitronrated markets that notched a Mon-day-Sunday, 6am-midnight 12+ share above 40 . KKYR-FM had a 42.2, to be exact, tacking on almost 10 shares to its $12+$ numbers in each of the last two sweeps.
Some of the cells are downright staggering. KKYR-FM posted $25-54$ shares that approach 55 in
morning drive, with over 50 during middays. It hangs a morning drive number that's just a half point short of 50 , a midday score that's within spitting distance of the big $5-0$ as well, and $18-34$ numbers that exceed 40 and approach 50 in morning drive.

Hard as it is to believe, there still appears to be room for improvement: A couple of Country shares managed to escape KKYR-FMs grasp. Those shares belong to KRMD-FM/Shreveport, which is listed below the line.
Arbitron market: 235. Metro population: 98,600; TSA: 204,500. 15 stations in market. Larry Kent, PD; Gary Lawrence, MD.


WAXXING CROSBY - WAXXIEau Claire, WI's Doris Marie chats with Arista artist Rob Crosby at the 1992 Menomonie Summerfest.


DC DOIN'S — MCA artist Vince Gill (c) hobnobs with WMZQ/Washington OM Gary McCartie (l) and VP/GM Charlie Ochs at a recent concert.

KGKL-FM/San Angelo, TX
This marks the third straight. "thirtysomething" for KGKL-FM. Its 37.4, its bestever $12+$ num. ber, comes two years after chang. ing from live-assist to completely live. Before going live, the station regularly posted shares in the high teens.
This was the first book KGKL FM has been No. 1 18-34; it's been the 25 -54 leader since 1988 .
The ratings charge is led by Richard Aguirre in mornings, where a 45 share $(12+)$ is only an inch away. Aguirre's wakeup show and middays, hosted by Linda Stone, also boast a 40-plus number 18-34, while mornings are also above 40 in $25-54$ and $35-64$. Jumping off the page are the weekend 3564 shares, which approach are you ready? - 50 !

Market: 250. Metro population: 81,000; TSA: 119,700. Five stations. Lee Swift, OM; Richard Aguirre, PD; Linda Stone, MD.

## WBKR/Owensboro, KY

WBKR hit an all-time high of 37.3. Every daypart breaks 30 (12+), with the weekends exploding to just under 45 points.
The station had more 30s than any other in this elite group. Every daypart, including weekends, of the $12+, 18-34,25-54$, and $35-64$ cells - except for two, 18-34 middays and afternoon drive - was above 30. Most times, the shares were closer to 40 than 30 . Some were eye popping: weekend 6am-midnight shares that exceed 50 points $25-54$ and 35-64 and are over 45 in 18-34s.

Market: 255. Metro population: 71,100; TSA: 654,900. Eight sta tions. Chuck Urban, PD; Dave Spencer, MD.

## WQBE-FM/Charleston, WV

This isn't WQBE-FM's first foray into the land of the 30 s - its first trip was last fall when it posted a 30.6 (12+). WQBE-FM has been hitting lofty numbers for quite a while, having been in the 20 s for the better part of four years. As you might expect from a station with a $12+$ share over 35 , every daypart also exceeds the 30 -share mark. Middayer R.G. Jones leads the way with numbers in the upper 30 s , falling short of 40 by a share and a half. However, he does top the 40 mark $25-54$ and $35-64$. Evening personality Tony Lymn is also over the 40 hurdle $35-64$.
WQBE-FM is No. 1 in every demo. Most impressive is WQBEFM's 26.9-share lead over AOR WKLC and CHR WVSR-FM, which are tied for second place, $12+$ Equally impressive, WQBE-FM leads the market $12-24$, also with a

## The National Top 10

Asearch among Arbitron's 263 rated markets for Country stations registering $12+$ shares over 30 yielded 10 stratospheric achievers.

| Swoep | $s_{p} \cdot g_{0}$ | $s_{p}$ '91 | $s_{p}{ }^{\prime} g_{2}$ |
| :--- | ---: | ---: | ---: |
| KKYR-FM/Texarkana, TX-AR | 33.5 | 33.1 | 42.2 |
| KGKL-FM/San Angelo, TX | 32.1 | 31.7 | 37.4 |
| WBKR/Owensboro, KY | 37.0 | 31.7 | 37.3 |
| WQBEFM/Charleston, WV | 24.0 | 26.0 | 35.7 |
| WAXXIEau Claire, WI | 24.6 | 25.1 | 35.1 |
| KEAN-AM \& FM/Abilene, TX | 23.1 | 25.0 | 34.4 |
| KIXSIVictoria, TX | 33.0 | 27.4 | 34.1 |
| WTVYIDothan, AL | 17.6 | 21.8 | 32.1 |
| WTCR-AM \& FM/Huntington, WV | 30.9 | 29.2 | 31.9 |
| KTCS-FM/Ft. Smith, AR | 18.7 | 24.0 | 31.7 |

share above 30 . A sign of the musical times is WQBE-FM's 10-point leap, 18-34. It's been No. 1 in that demo the last three sweeps, and has surged to a 16-share lead over WKLC.
Market: 153. Metro population: 209,200; TSA: 675,000. 16 stations. Jeff Whitehead, OM; R.G. Jones, MD .

## WAXX/Eau Claire, WI

WAXX has long been the market leader as well as one of the format's top performers. The station and its people have won Country Music Association honors, as well as the NAB's Marconi award. This spring's 35.1 - a 10-point leap from last spring marks WAXX's first entry into the 30s; a high water mark for the station and the market.

WAXX also breaks the 30 -share barrier 18-34, 18-49, 25-54, 35-64, and $18+$, where it's less than three shares from a 40 . It lands smack dab on the lofty 40 mark $35+$. The 18-34 gains are especially stunning, with the station more than doubling its share in that demo. Incredibly,
its evening numbers skyrocketed into the 30 s - close to five times its Spring ' 91 nighttime shares.
Most impressive is WAXX's lead over AC WBIZ-FM, the number two finisher in total cells. WAXX's advantage in shares over WBIZ FM is 14.5 ( $12+$ ); 9.1 (18-34); and 17.3 (25-54).

Market: 219. Metro population: 113,800; TSA: $426,200.13$ stations. George House, PD; Tim Wilson, MD.

## KEAN/Abilene, TX

Perennial market leader KEAN FM jumped almost 10 points for a 34.4, which pushed it into the 30 s for the very first time, after years in the 20s. Typical of KEAN's dominance: Only one other station AOR KEYJ-FM - is even in double digits; it has a 10.1.

KEAN is No. 1 in the following demos, where it also bettered the 30-share mark: 18-34, 18-49, 25-54, and $35-64$.

Market: 216. Metro population: 118,900; TSA: 216,600. 14 stations.

Continued on Page 48


CHESNUTT'S FOR EDDIE - KIKK/Houston's Capt. Eddie (r) interviews MCA's Mark Chesnutt for the station's "KIKK Country TV" program.

# THP RIIST RVER DUVA BY TWO OUA TVCALST OF HIR YMPRMOUNBRS   

# Vary-Ghapin Carpentar with Doulilifie 



## Thirtysomething: A New Breed

## Continued from Page 46

Kelly Jay, PD; Rudy Fermandez, MD.

## Victoria, TX

KIXS climbs back to the 30s after a brief drop last spring, topping this six-station market with a 34.1 , 15.3 shares ahead of CHR KVIC. Typical of what's happening in many markets where Country is mass appeal, the station's 18-34 numbers outdistance its $25-54$ and 35-64 shares - the latter by more than 10 points. Is this a harbinger of things to come in other markets as Country continues to grow?
Leading the way are morning personalities Dave (Winston) \& Don (Adams), who have more than 40 shares, $12+, 18-34,25-54$, and 35-64. This across-the-board dominance has become more prevalent as Country continues to attract younger demos.
Market: 261. Metro population: 58,600; TSA: 119,100. Six stations. Dale Knippers, PD/MD

WTVY/Dothan, AL
WTVY is another Country outlet which has grown dramatically during the last two years, achieving new milestones each spring. It's gone from the teens to the 20s to 32.1 this time out, setting a new $12+$ record for the market.
WTVY ranks first $12+$, 18-34, and $25-54$, with substantial leads over its closest competitors in each demo. It's also on top 35-64, falling just short of the coveted 40 share.
The rise has come under the programming stewardship of PD Roy Fox and MD Alan Rice. They were elevated to their current status two years ago.
Market: 174. Metro population: 174,100; TSA: 413,700. 15 stations.

## WTCR-AM \& FM/ Huntington WV,

Longtime market leader WTCRAM $\&$ FM has been in the upper 20 s the past few years, but this spring recorded its second consecutive 30 plus Arbitron.

WCTR's strength is clearly with upper demos, where each daypart of the $25-54$ cell registers shares in the upper 30 s, and each daytime shift in the $35-64$ demo gets into the 40s.
WTCR has accomplished its many feats in the largest and most competitive (in terms of number of stations) market that's home to a "thirtysomething" Country outlet.
Market: 135. 260,500; TSA: 614,600. 23 stations. Dave Poole, PD/MD.

## KTCS/Ft. Smith, AR

This is, far and away, the No. 1 Country market in America, with the format garnering a 59.3 share $12+$. The KTCS-AM \& FM simulcast posts a 32.5 share $12+$ - the highest of its kind ever notched in Ft. Smith. The stations lead the market in every cell, except 18-34. Wearing that crown is another Country outlet, KMAG, which outdistances KTCS by about three and a half shares in that demo.

Although this week's theme is "thirtysomething." I'd be remiss to exclude KMAG from this discussion. Its $26.812+$ number isn't that far from a 30 , anyway. But together, KTCS and KMAG amass huge shares in every cell in a ${ }^{13}$ station market that features three ACs, two CHRs, and one station each doing Gold, Easy Listening, Nostalgia, Gospel, and Classic

Rock. As you peruse the share totals, pay special attention to the 18-34 numbers:

- $12+: 59.3$

18-34: 70.8
18-49: 65.6

- 25-54: 63.7
- 35-64: 57.6

The $70+18-34$ shares blows me away. It no doubt comes from both outlet's concentration on currents and tempo.
In fact, KTCS OM/MD Mark Harper says KTCS's two-year rise from 19.4-32.5 is a result of the station's being on the leading edge of the uptempo, current-based movement. He credits consultant Steve Warren, hired three years ago, for getting KTCS on the front edge of that curve with his "Hot Country" format.

Harper feels KMAG's 18-34 lead stems from KTCS being positioned in young people's minds as "their Daddy's Country station," despite its move to more currents during the last couple of years. KTCS has been Country for 31 years.
Market: 167. Metro population: 182,300; TSA: 412,300. 13 stations.

## Honorable Mention

Never having been one who likes to be accused of picking nits, I thought it only fair to mention the two stations that were thisclose to thirtysomething, but didn't quite squeeze that last quarter-hour out of some poor soul. Managing to eke out at least a 29 were:

- KIXQ/Joplin, MO. Last three spring book trends: 24.9, 32.8, 29.8. Its 25-54 shares approach 40. Ralph Cherry, PD/MD
- KLLL-FM/Lubbock, TX. Last three spring book trends: 24.3, 25.4, 29.8. Its $25-54$ numbers exceeded 30 shares. Jay Richards, PD; Ben Warren, MD.



HAT TRICK - In a confusing case of musical hats, MCA artist Marty Stuart (c) lost his hat to WDAF/Kansas City personality Ted Cramer (r) wher Cramer and the station's Mark Martin planted a 61 Country cap on the star's head.


BETTER THAN A BILLBOARD - WOW/Omaha's moming man, the "Reas" Don Glaze (c), convinced former New York Jet lineman-turned-boxer Mark Gastineau (r) to wear Glaze's name, time, frequency, and calls on the rear of his boxing shorts. Joining the flex-fest is WOW's "Irish Martian" Can Murphy.


KNIX-TRA - Arista/Nashville VP/Promotion \& Artist Development Allen Butler (r) personally presented KNIX/Phoenix with a plaque in appreciation of the station's efforts in helping the label achieve gold and platinum saves for Alan Jackson, Diamond Rio, and Brooks \& Dunn. General Program Manager Larry Daniels accepted on behalf of the entire management team - which was on the golf course at the time of the presentation.

## RRSNTLDASS HBARI <br> R E T UR N S



The new album available in October. Produced by Josh Leo and Restless Heart.
Report Date: Monday, August 31

- 3 Gold Albums • 7 \#1 Singles



## Stars Rock Jones's 'Chair'

George Jones's latest single has become a star-studded affair. Garth Brooks, Travis Tritt, Mark Chesnutt, Clint Black, Tanya Tucker, Alan Jackson, and several others contribute vocals to "I Don't Need Your Rocking Chair," set for a September 10 release
Jones recently filmed the song's video, which includes an intro featuring George Foreman. The boxing great flew into Nashville last week to film his appearance.
By the way, Jones has let his animal instincts get the better of him: George Jones's Country Gold Dog and Cat Food will hit stores nationwide in a few weeks, and word has it Nashville stores are already getting requests for the new product, manufactured by the Sunshine Mills Corp.

- In other video news, Atlantic/ Nashville newcomer John Michae Montgomery recently shot a clip for his forthcoming debut single, "Life's A Dance," on location in Durango, TX. The site was the same used for several scenes in Billy Crystal's "City Slickers." Montgomery's single will cross your desks September 14.
- Sammy Kershaw's new 25 minute home video, "Sammy Kershaw: Cadillac Style," features clips of "Cadillac Style," "Don't Go Near The Water," and his current single, "Yard Sale," plus behind-the-scenes concert footage. It'll hit the stores September 22. For "inquiring minds" who want to know. the video solves the mystery sur rounding the contents of Kershaw's omnipresent leather saddlebag
- Hank Williams Jr. fans can work out to his songs along with Williams's wife Mary Jane, who releases a new 45 -minute workout video, "Exercising With The Angel," on September 1. Bocephus buffs can enhance their collection when Capricorn Records releases "The Bocephus Box - The Hank Williams Jr. Collection 1979-1992." Produced by Jimmy Guterman, the three-CD set features 62 Williams favorites, including 13 previously unreleased tracks ani seven live performances.
- Wynonna Judd recently filmed her first video sans mom Naomi for the third single from her solo MCA/Nashville project. "No One


## countir <br> HAAH:ACK

## 1 YEAR ACO

- No. 1: "Down To My Last Teardrop" - Tanya Tucker


## 5 YEARS AGO

- No. 1: "Three Time Loser" - Dan Seals


## 10 YEARS AGO

- No. 1: "Love Will Turn You Around" - Kenny Rogers (2nd week)


## 15 YEARS ACO

- No. 1: "Don't It Make My Brown Eyes Blue" Crystal Gayle (2nd week)

Else On Earth" was directed by celeb photographer Randee St Nicholas, who's shot videos for Prince and En Vogue. The tune will also be available as a cassette single, featuring a club remix on the flip side.

## Public Displays

The Oak Ridge Boys and Emmylou Harris perform several gospel numbers together - as well as

aUTO-MATIC RECOGNITION - Richard Peity gathers with friends backstage at the recent international Motorsports Hall Of Fame induction cere monies, which aired on TNN. Pictured (1-r) are Eddie Rabbitt, Marie Osmond, Petty, Michelle Wright, and Curb/Nashville VP/Promotion Mike Bor chetta.
their own hits - on an upcoming 90 -minute PBS special. The concert, taped at Atlanta's Fox Theatre, will air on 300 PBS affiliates (check your local listings) during their pledge drives. Viewers pledging at least $\$ 60$ will receive a videotape copy of the special
Kevin Welch recently narrated a documentary about legendary Route 66 for NHK Japan (that country's PBS counterpart). The special, featuring Welch's "The Mother Road," has been picked up by the Arts \& Entertainment Network for domestic airing later this year.

Boot Scootin' Bustle
Brooks \& Dunn gave new meaning to the phrase "blew them away" during a recent Grand Is-

## Bits \& Pieces

Georgia natives T. Graham Brown, Alan Jackson, Travis Tritt, Doug Stone, and Trisha Yearwood performed the Atlanta Falcons' theme song, "Good Guys Do Wear Black," during halftime of last week's Falcons-Eagles matchup in Atlanta. The tune, written by Bruce Burch, Vern Dant, and Bill Morris, was recorded by Brown and appeared in the Falcons' 1991 season highlight video .... Mark Collie recently completed his first screen test for an upcoming as-yetuntitled movie starring Meg Ryan. Dennis Quaid, and James Caan Ex-Headhunters Ricky Lee and Doug Phelps have decided upon a new name, dubbing themselves Brother Phelps
-Lorie Hollabaugh


JUST PLAINS FRIENDS - Sury Bogguss caught up with her pals in Great Plains after a recent performance at the Huntington, wV Summer Fest. Pictured ( 1 -r) are GP's Michael Young and Jack Sundrud, Bogguss, and GP's Russ Pahl and Denny Dadmun-Bixby


## KBLX：‘Quiet Storm’ Makes Noise

A profile of an NAC format veteran and an overview of a CJ＇s impressive spring ratings increase take center stage this week．
For the past 11 years，＂Quiet Storm＂KBLX／San Francisco has programmed its distinctive mellow instrumental／adult vocal mix． Spring Arbitron results were ex－ tremely kind to the NAC，which notched significant 25－54 gains in two Top 35 markets．
＂We haven＇t deviated from our original formula，＂explains two－ year PD Kevin Brown．＂We play a primarily soft，adult－leaning music mix．KBLX was one of the first sta－ tions in the country to break Kenny G．＂
Brown wants to downplay the ＂Urban＂tag some have placed on KBLX．＂We don＇t categorize music as being black or white，＂he says． ＂We play music that works best for us．All good stations reflect what their core audiences want．＂

## Format Stepchildren

While KBLX remains formula－ faithful，Brown says he has witnes－ sed dramatic industry changes． ＂Unfortunately，there are fewer artists today for this format than there were several years ago，＂he says．＂It＇s also a different kind of business．Record companies con－ centrate on $12-24 \mathrm{~s}$ ，making NAC and other adult formats stepchild－ ren．
＂We have to work harder to maintain the few shares we＇re lucky enough to get．More people today are accustomed to instant gratification and are less willing to experiment．＂
Unlike other NAC markets，San Francisco is home to two highly－ competitive NACs（KBLX and KKSF）and a legendary Jazz outlet


Kevin Brown
（KJAZ）．＂The Bay Area seems to march to the beat of a different drum，＂Brown says．＂The key with KBLX and KKSF is that both sta－ tions understand the format and are committed to it．
＂There＇s no male stoistage here， but NAC does better than AOR．It＇s tough competing against KKSF and KJAZ－you＇re lucky if you win．Stations have to fight to keep their heads above water and get noticed．＂

In assessing similarities and dif－ ferences among the three stations， Brown points out that KJAZ skews to somewhat older demos．
＂We don＇t share as much au－ dience with them as we do with KKSF，＂he says．＂KKSF is more instrumental－leaning［than KBLX］ and we＇re more aggressive musi－ cally．Recently，however，I＇ve noticed KKSF＇s adding more vo cals．
＂We exposed Celine Dion first in the market．KKSF is just now join－ ing the party．In addition to some
gray areas within the format， we＇re next to them on the dial［at 102.9 and 103．7，respectively］．＂

## Dual Efforts

While attempting to appeal to San Francisco＇s multi－cultural and ethnic diversity，market program－ mers also must contend with hav－ ing San Jose（market \＃31）in their shadows．
＂You walk a fine line by servic－ ing these two markets，＂Brown says．＂There＇s a risk of spreading ourselves too thin，but San Jose is such a significant part of our area that it can＇t be ignored．We＇ve made very deliberate attempts to serve San Jose．＂
KBLX＇s promotional campaign clearly isn＇t as intense in San Jose as it is in San Francisco．Still， Brown says，＂We＇re actively in－ volved in San Jose and like to be－ lieve that our gains there were a direct result of our promotional ef－ forts．＂

Off the air，KBLX＇s primary spring promotion was a billboard campaign．＂Arbitron doesn＇t do favors for any station，＂Brown jokes．＂Our ratings rewards were the result of pushing the right but－ tons at the right time．

## NAC Erosion

Since last spring＇s R\＆R NAC／ CJ scoreboard，only one facility （WASH／Washington）has entered the format，but 13 have departed． ＂Having fewer stations sends a bad signal to record companies，＂ Brown admits．＂They＇re less likely to invest in artists when there＇s no outlet for the music．It＇s much easier for them to do videos of bikini－clad women running around shaking their bottoms than it is to invest in producing＇good＇music．

## WJZE Satisfies Washington＇s Hunger Pangs

After posting two consecutive downward 25－54 Arbi－ tron trends，CJ WJZE／Washington rebounded nicely this spring by more than doubling last year＇s stats．Since the station didn＇t conduct any outside spring promotions， management attributes those gains to product refinement．
＂WJZE relied heavily on tradi－ tional jazz，but I changed the entire musical presentation，＂remarks five－month PD Bob Linden．＂We included more contemporary jazz， as well as Brazilian，reggae，and light rock．We stretched our artist roster and the station＇s definition．＂

## Boosting TSL

WJZE＇s ratings increase came as a pleasant surprise to the well－ traveled（KIFM／San Diego，WQXI／ Atlanta，WQCD／New York，KNUA／ Seattle）PD．＂There are many hungry people in this market who are dissatisfied with the other for－ mats．＂he says．＂However，I really didn＇t realize there were so many


Bob Linden
of them who＇d come to check us out．
＂We took listeners from the ACs and UCs in the market．When I made things more consistent，our TSL went through the roof．＂
When he arrived in March，Lin－ den discovered WJZE＇s playlist was about $80 \%$ traditional jazz－ contemporary jazz and AC crosso－ ver accounted for the remaining 20\％．Today，WJZE plays approx－ imately $65 \%$ contemporary jazz， while the other $35 \%$ is derived from such influences as reggae，blues， and AC．

## Beyond Boz

Although WJZE might be includ－ ed under NAC＇s broad umbrella， Linden says．＂We＇re somewhat be－ yond NAC because we play blues and some appropriate AC songs．＂
Representative AC artists get－ ting WJZE airplay are Boz Scaggs， James Taylor，Kenny Loggins，Ce－ line Dion，and Joni Mitchell．＂In

## Spring＇s Steady For NAC

NAC spring＇92 Arbitron performances are recapped in the following scoreboard．

The first column indicates 25－54 fluctuation from spring ＇ 91 to spring＇ 92 ，followed by total rated signals and spring ＇ $91 /$ spring＇92 25－54 market rank．

|  | Fluct | sig | ＇91 | ＇92 |
| :---: | :---: | :---: | :---: | :---: |
| Whiluabeny，NY | 1.3 | 31 | ＊12 | ． 15 |
| KTWVIAnaheim | －2．4 | 33 | \＃ 4 | \＃10 |
| KNIK／Anchorage | －0．4 | 16 | \＃8 | \＃8 |
| WAMXIAnn Arbor，MI | Flat | 29 | \＃8 | \＃10 |
| WCDJ／Boston | ＋0．4 | 36 | ＊14＊＊＊ | 14 |
| WNUA／Chicago | －0．3 | 43 | \＃9 | \＃8 |
| WNWVICleveland | －0．7 | 25 | \＃9 | \％${ }^{\text {\％}}$ |
| KWVS／Corpus Christi，TX | －0．5 | 19 | \＃9 | \＃10 |
| kOAIDDallas | ＋1．1 | 31 | \＃11 | ＊ 7 |
| KHIHD弐ver | ＋1．0 | 32 | \＃12 | \＃10 |
| W JZZIDetroit | Fbet | 29 | \＃6 | \％ |
| KEZL／Fresno | －1．6 | 30 | \＃6 | \＃9 |
| KEYVILas Vegas | －1．0 | 24 | \＃14＊＊＊ | 紻1爯 |
| KACERLos Angeles | ＋0．2 | 46 | \＃32 | \＃26 |
| KTWVILos Angeles | －1．2 | 46 | 4 | －12 |
| WLVEMMlami | ＋0．9 | 38 | \＃9 | \＃5 |
| KxCD／Monterey | －6．2 | － 41 | ＊14． | \％\％ |
| WOCDNassau | ＋0．6 | 44 | \＃14 | ＊10 |
| WCDJ／New Bedford． | ＋1．0 | 38 | W／ | ＊15 |
| WOCDNew York | －0．4 | 45 | \＃9 | \＃13 |
| KTTMIOAlahoma City | －1．4 | 20 | ＊11 | \＃14 |
| WLOQIOriando | －0．9 | 23 | \＃9 | \＃11 |
| WCLZ／Portiand， | －3．2 | 22 | 4 | 4 |
| WOTB／Providence | ＋0．4 | 42 | \＃24 | \＃18 |
| WNND／Raleigh | －1．0 | 28 | ＊16 | \＃11 |
| KTWV／Riverside | Flat | 43 | \＃12 | \＃13 |
| Katzer．Louts | ＋1．4 | 29 | \％16 | ＊10 |
| KBZN／Salt Lake City | ＋1．4 | 28 | \＃14 | \＃9 |
| KIFIMAEan Diego | ＋0．2 | 37 | \＃8 | \＃5． |
| KIFMISan Diego N．County | －0．2 | 37 | ＊ 6 | \＃5 |
| KBLXISan Francieco | ＋1．1 | 51 | ＊11 | $\cdots 6$ |
| KJAZISan Francisco | ＋0．2 | 51 | \＃28 | \＃25 |
| KKSFISan Francisco | ＋0．4 | 51 | W第相 | \＃8： |
| KBLXISan Jose | ＋2．6 | 45 | \＃25 | \＃14 |
| KKSFISan doee | ＋1．5 | 45 | \＃15 | \＃7 |
| KKNWISeattle | ＋0．8 | 32 | \＃15 | \＃9 |
| WJZE／Washington | ＋2． | 39 | ＊1 | ， |

## Summary

－NAC＇s average $25-54$ share inched from 3.1 in spring＇ 91 to 3.2 in spring＇92．
－Within the demo，typical NACs ranked 11 th（12．5 last spring） among 35 signals．
－Nearly half（ $48.6 \%$ ）bettered their $\mathbf{2 5 - 5 4}$ stats from last spring； $8.1 \%$ were flat．
－Average demo gains and declines were sim．．．ar：+0.9 and -1.0 ．
－KBLXISan Francisco（San Jose book）notched the most Significant $25-54$ gain（＋2．6）；WCLZ／Portland，ME incurred the largest loss（－3．2）．
－KIFMISan Diego（San Diego North County book）registered the format＇s largest $25-54$ share．In addition，KIFM（San Diego and San Diego North County books）and WLVE／Miami share best $25-54$ market rank－\＃5．
－The following have departed the format since last spring＇s scoreboard：WMGL／Charleston，SC；WBBYIColumbus，OH； WXCD／Detrolt；WREOIErie，PA；KHHH／Honolulu； KJZS／Houston；WBZN／Milwaukee；KNOKINew Orleans； KKVUIOmaha；WLKA／Rochester，NY；KOPT／Sacramento； KEYFISpokane，WA；and WHVE／Tampa．
trying to maintain a jazz consisten－ cy．for example，we＇d play Boz Scaggs songs that have horns and saxophones in them．＂

The Ideal Setting
Linden believes Washington is a perfect locale for the format．＂The ethnic population and financial climate make this an ideal place，＂ he says．＂This is a wealthy area， with many managers and highly educated，high－income profession－ als．We＇re indexing at about 170 for the market，in terms of $\$ 150,000+$ ［annual］income．＇

Considering WJZE turned in strong spring ratings without the benefit of a promotion budget． Linden is confident about the sta－ tion＇s future success．＂These are the highest numbers in the sta－ tion＇s history，but it＇s only the tip of the iceberg．＂he boasts．＂When we had one shares，our salespeople couldn＇t get phone calls returned． Now，their phones are ringing off the hook．
＂With this format in this market． ［among 25－54s］we certainly can be Tnp 5．Top 3．or even No． 1.


## AIR TALENT SERVIGES

PERSONAL AIR TALENT CONSULTING Dan $0^{\prime}$ Day is accepting a limited number of air personalities for personal consulting: show structure, job-hunting, resumes, contract negotiations, aircheck review, career planning. Short-term, affordable. For info, leave name \& maliing addres at (310) 476-2091 for a confidential reply. It's your career; why not go with the best?

AIR PERSONALITIES \& PROGRAM DIRECTORS! YOU'Il LOVE The Whole O Catalogue! Books \& tapes on radio programming, radio comedy, job-hunting, production, promotions, airchecks. A mailorder playiand for radio prosl For your copy, write: O LINERS. 11060 Cashmere Street, Suite 100 - Los Angeles, California 90049...or leave complete address at (310) 476-2091... or via fax at (310) 471-7762!



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'IT'S THE MOST CONSISTENTLY FUNNY AND AFFORDABLE
PRE-PRODUCED WEEKLY COMEDY TAPE parodies of commerclals movies T.V.
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 BRAND NEW BIFS
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BIN
INCLUDE: PUNDEROSA STEAK HOUSE CALL FOR DEMO - (303) 733-5850 - ASK ABOUT FREE "BEST OF" BITS


COMPUTER SOFTMARE
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send $\$ 34.95$ to:
BBH SOFTWARE INC.
15072 E. MISSISSIPPI AVE. \#33 AURORA, CO 80012 24 hr . info: (303) 592-3780 (800)835-2246 ext. 84


AOR = CLASSIC ROCK I PROGRESSIVE
Voiced by Chris Corley
Call (804) 794-0000 for Demo


## MAIIING LABELS

## RADIO STATION ADDRESS LISTS

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| HOW TO MAKE |
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| BGGMONEY |
| INVICEOVERS! |
| And now |

## EARLY HOLIDAY DEADLINE

For the September 11 issue, the Marketplace and Opportunities deadline is 10 am PST,
Thursday, September 3.

## RR

## MARKETPLACE ADVERTISING

Payable in advance. Orders must be typewritten and accompanied by payment. Visa/MC/AmEx accepted. One-inch minimum, additional space up to six inches avaflable in increments of one-inch. Rates for R\&R Marketplace (per inch):

|  | Per insertion |
| :--- | :---: |
| 1 time | $\$ 95.00$ |
| 6 insertions | $\$ 90.00$ |
| 13 insertions | $\$ 85.00$ |
| 26 insertions | $\$ 75.00$ |
| 51 insertions | $\$ 70.00$ |

Will include camera-ready logo or line art if provided. Deadline for Marketplace ads is noon Thursday, one week prior to publication date. Marketplace ads are non-commissionable. Submit to:

## Marketplace

RADIO \& RECORDS, 1930 Century Park West Los Angeles, CA 90067 310.553.4330 Fax: 310.203-8727
steven $\boldsymbol{B}^{\text {wilamus }}$
 Computerized Digital Recording - Overnight Delivery Avalable $1+15131$ 5213

Opportunity knocks in the pages of R\&R every Friday . . call 310.853.4350 to make it happen for you !

## STOP SEARCHING

for a hot ID/promo voice! Over 20 top voice talents to choose from. Guaranteed to be a fresh new presense in your market!
Fast, reliable service. Call us today
800-488-8224 The Vice Bank for free demo

# OPPORTUNITIES 

## Openings

OPENINGS

## NATIONAL

## EARLY MOLIDAY <br> EADLMNE <br> FOR THE SEPTEMBER 11 ISSUE. The Marketplace and Opportunities deadline is 10 am PST, <br> Thursday, September 3.

## Entry Level (Trained) Needed

If you have completed training with an accredited radio school, or have your degree in com munications, or are in your first year or two of commercial radio, there are thousands of smail market radlo statlons seeking your services. NATIONAL, the acknowledged leader in radio personnel placement since 1981, receives a constant flow of job orders from these radio stations. NATIONAL makes the complete presentation for you. Our reputation speaks for itself. Check us out with most any radio station. For complete registration information, call or write:
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Dept. R., P.O. Box 20551 • Birmingham, AL 35216 • (205) 822-9144 Now!


## HotLine

A Daily Radio JobLine
Disc Jockey, Program Director, Sales, News, Production and Entry Level Jobs.

117 W Harneon Bivd ath Floor Sune R-347 Chreago. IL 60505

## KKDI

KKDJ The Edge" in Fresne is looking for that next great morning show Team or individuals must "Get The Joke." Tapes and resumes should be sent to Willobee, KKDJ Radio, 1525 E. Shaw Avenue, Suite 200, Fresno, CA 93710. EOE M/F/V/H


## CPEPEPNPLEPY

Major market HOT AC needs a great morning show! Must entertain, be topical, have fun, and keep our solid music image up! This is a killer opportunity for the right person(s). T\&R: Radio \& Records, 1930 Century Park West, \#688, Los Angeles, CA 90067.

Needed. Lazy, no talent morning bozo or bozoette. Poor resume desired and convictions overlooked. Must hate consultants and be difficult, if not impossible, to work with. Must please GM's wife. City is uncomfortably hot in summer, bitterly cold in winter. Low bucks, lots of trade. Looking for long-term, six-month commitment. Be prepared to give it time to develop (at least one book). Send tapes only if fired three times or more. Ability to spell "potatoe" preferred. Radio \& Records, 1930 Century Park West, \#681, Los Angeles, CA 90067. EOE


1-900-786-7800

## 

## Job Tip Sheet

We're the largest, most complete Help Wanted/Job Listing publication in radio, with over 250 of the HOTTEST job leads per issue! Call today for your subscription.

Published weekly "Radio only All formats $\quad$ All markels
-Radio stations, place your job openings for free!


## EAST

WAAF seeks experienced new sperson for PT fill position, and Cuture FT T\&A. WAAF News. 2 W
Westboro. MA 015781 (8 28 EOE
Metro Traffic/Boston seeks traffic news reporters for Boston radio T\&R: MTC. 800 Boyiston St. 50 th Floor. 8ostion MA O2199 18 281 EOE

Ski Kellington with a leading station No beginners or calls T\&R WZRT
18,281 EOE
Seeking senior AE/sales manager RESUMES WPRR. Mr Soeking senior AE/sales manager RESO Box 1827. Altoona. PA 16603 IB 281 EOE
Donal

Northern VT Hot AC seeks equally hot afternoon talent T\&R WGMT 8ox 98, East Burke VT 05832 (8 28) EOE
WOR Radio Neiwork seeks talk show producer for late night 1alk prog 3m RESUMES WOR. 1440 Broadway. New York. NY 10018 (8/28) EOE

Local tatent preferred, all considered. T\&R: WBEC, Box 958 Pitistield, MA $01202 \quad 18 / 281 \mathrm{EOE}$

Medium market Oldies station seeking on-air PD. Must have great people \& administrative skills, a working knowledge of Selector, ability to work with a consultant, minimum 3-5 years' experience necessary. Send resume, an aircheck of your current station, and other materials to: Radio \& Records, 1930 Century Park West, \#679, Los Angeles, CA 90067. EOE

Southern New England Solid Gold FM needs a morning host. Humor based, but not wilci. Mature, but not boring! Nice \& fun! Send T\&R to Radio \& Records, 1930 Century Park West, \#689, Los Angeles, CA 90067. EOE

## MORNING HOST needed for West-

 ern Massachusetts AC. T/R \& salary requirements to WUPE-FM, P.O. Box 1265, Pttsfield, MA 01202-1265. EOE

Multistation group looking for AC and ACHR air talent for all shifts. Excellent markets. No beginners. Women \& minorities are encouraged to apply. T\&R: Radio \& Records, 1930 Century Park West, \#686, Los Angeles, CA 9?067. EOE


A unique and rare ofportunity for a new MORNING TALK SHOW HOST in New York City. 104/WNCN, a Peabody award-winning Classical station is seeking a mainstream, intelligent, funny, warm talk personality to attract upscale $25-54$ 's (This is NOT an arts-oriented program, it is not typical telephone talk, and there is NO music). Broad background, character voices, energy a MUST. Tapes and Resumes ONLY (Absolutely no calls) to:

## Mario Mazza <br> WNCN-FM

Director of Programming and Operations
1180 Avenue of the Americas
NYC, NY 10036
An Equal Opportunity Employer

## Openings

OPENINGS
Openings

## OPENINGS

P3 CHR WHTO is looking for the right players to be a part of the radio "Dream Team." Personality, professionalism, and experience are musts. Great pay for the right team players. Rare full and part time openings. T\&R to Mark The Shark Williams, OM/MD, WHTO, 220 South Russell Avenue, Williamsport, PA 17701. EOE


## SOUTH

Augusta. GA SMN real Country station seeks PD morning
drive peisonality T\&R WGUS. 2743 Perimeter Parkway

GSMMAEs sought for statuons in Evansville iN and Louisville KY T8R Century Communtcations WSTO Box 1828.
Owensboro KY 42302 (8 28) EOE
 WWWZ 80x 30669 . Charleston SC 29417 (18 28 ) EOE Do you know what FS in a small market means? Show me
T\&A WAGE Todd James. 711 Wage Drive SW Leesturg VA 22075 IB/28) EOE
KNUE/KKYR seoks AT with at least tive vears' expertence T\&R-KNUEKKYR 38108 Brookside Tyler TX 75701 18/281 EOE
Hor AC production direction AT for small town station with big
signal and great dullars T\&R WINC Pat Evans. 8003300 signal and great dollars 98 R WINC
Winchester. VA $22604 \quad 18 / 281$ EOE

## PRODUCTION DIRECTOR NEEDED

Can you produce killer promos? Can you write copy that will sell ice cubes to Eskimos? Can you organize a production department? Can you handle living in a beautiful Top 35 coastal resort city and making good money, too? If you answered "yes" to all the above - send your tape and resume to: Billy Shears, Program Director, MIX 105.3, Riverside Corporate Center, 240 Corporate Blvd., Suite 105. Norfolk, VA 23502. Minority and female applicants are encouraged as WIN Communications is an Equal Opportunity Employer. No phone calls please!

Z-93 needs an experienced morning show sidekick. T\&R: WMMZ, Bill McCown, PD, 3602 N.E. 20th Place, Ocala, FL 34478. EOE


Top Country in Central Florida seeks news/co-host for morning show. If you have a likeable personality, sense of humcr, previous news experience, and can write concise, relatable newscasts, send T\&R to: Radio \& Records, 1930 Century Park West, \#678, Los Angeles, CA 90067. EOE

Z-93 seeks production director. Small airshift required. T\&R: WMMZ, Bill McCown, 3602 N.E. 20th Place, Ocala, FL 34478. EOE

## MIDWEST

WRVFFFM/Country seaks PT weekend talent -wo years' ex



WOLxMmadison Ohiess seeks PT AT for weexends and fill
 537i 318 281 EOE
100-kw Country FM seeks PD Afternoon shifi and ability to work with automation required TAR WYKX. 604 Ludingtion
Escanab Escanaba M1 49929 828 ) EOE
WTAO-FM Classic AOR seeks AT with strong groduction for remores and live shows T\&R WTAO Tom Miller. $80 \times 1477$.
Cartoondale. II 62903 (88/28) EOE
WCRZ seaks news co host for mornings Great station, rare
oper ng T\&A NCRZ. 8ox 1080 Fint MI \&8501 (8 281

OOE | ODen |
| :--- |
| EOE |

KICT seeks Rock 'N'Roll afternoon drive air talent who cuts killer promos. T\&R to KICT, Ron Eric Taylor, 734 N. Maize Road, Wichita, KS 67212. EOE

## DO YOU MAKE LOVE FUN?

We seek the best Pillow Talk/Quiet Storm/Love Songs host or hostess in America.
Do you:

## Create a seamless environment?

 Conver emotion of the music without resorting to poetry and wind chimes?Work the phones for listener interaction?
Have a passion for the music? This is a highly visible position at a premier station in a Top 10 market. Fantastic facility, excellent compensation. Rush your best. ASAP to: Radio \& Records, 1930 Century Park West, \#685, Los Angeles, CA 90067. EOE

## NEEDED:

PRODUCTION GUY!!!!!

Moffett l'roductions, Inc. in Houston, Texas has a rare opening for a producer. Looking tor a production wizard to build beds. concert promos, station liner beds, ttc. Multitrack experience necessary. l'ipes a plus, but nut a necessily. Good starting salary and benefits. Send resume, demo and salary requirements to.

Moffett Productions, Inc.
16140 Kuykendahl, Suite 126
16140 Kuykendah1, Suite 126
Houston, Texas 77068
Sorry - but no phone calls we be accepted!!!!!
P
Soft AC Powerhouse WIKY, Evansville, IN, perennially toprated, is searching for a leader. If you are a teacher who can mold air taient, run Selector like a pro, interpret and utilize research; if you are a stickler for detail, love community involvement, understand creative marketing, and sound great on the air, rush T\&R to Lowry \& Company, 6301 E. Monte Cristo, Scottsdale, AZ 85254. NO CALLS. EOE


## 

## newscaster

Minnesota Public Radio seeks an individual to compile, write, edit, and voice newscasts for both the Classical Music and News \& Information Services. Ideal candidate will have 3-5 years' experience as a broadcast journalist and on-air producer; solid writing skills; quality on-air sound; ability to handle a variety of presentation styles; experience operating broadcast audio equipment; coliege degree in related field desirable. Send letter. resume, and aircheck. No phone calis please.

Human Resources/Newscast
Minnesota Public Radio
45 East Seventh Street
Saint Paul, NM 55101 AA/EEO Employer

## 

Kala nazoo AOR looking for promotion director! Leading adult station in market seeks creative, community minded, hard working person for this position! Format experience important. Short airshift too! T\&R to: Bill Martin, 9835 Portage Road, Portage, MI 49002. EOE

## WEST

KSPA/Adult ztandards seek s AT for a 50 . audience T $\& R$ KSPA. Dzve Dame, 1523 E Valley Parkway. Sulte 212. Es
condido CA 92027 i8 28 EOE condioo CA 92027 18 28 EO

Kavidsor 3651 Regient lor morning show. T\&R KLLY. Russ 93308 is 281 EOE
Weekond CR AT sought wust be within driving distance of Slation T\&R KCLX. 5050 Murphy Canyon Road. San Diego. CA 92123 18 281 EOE
KHIT/Country seeks killer morning show T\&R KHIT, Dan
Mason. T111 South Virgina. Sulte D 3. Reno. NV 89511 Mason, 7111 South Virgina. Sulte D 3. Reno, NV 8951 (8/28) EOE

High plains KLMR seeks aggressive rews director for one person department. T\&R KLMRKSEC. Box B90, Lamar. CO
B1052 (B/28)EOE

Seeking drivetime personality for central Washington AOR/Classic Rock. Creative production and audience interaction a must. Progressive company and good team. Tapes and resumes to Darren Johnson, KATS-FM, PO Box 1280, Yakima, WA 98937. EOE

## KfR-595.

K-FROG is searching for an overnight host for our regional "road gang coast-to-coast" show. If you have excellent phone skills, understand the truckers lifes:yle, can relate pertirent information with the professional divers in mind, and can shift gears in a "more music" format, rush T\&F to: Charlie Harrigan, PD, 900 East Washing:on, Suite 315, Colton, CA 92324 EOE. Females/Minorities encouraged.
= KCAL 96.7 Z1ata 99.9

HERITAGE AOR IN TOP 30 MARKET is looking for MORNING SHOW/ talent. Creative, funny \& team players ONLY! Females and minorities encouraged. Live and work near SKIING, BEACHES, PALM SPRINGS, \& L.A.

RUSH T\&R A.S.A.P. to: kick Shaw, PD KCAL-FM KOLA 1940 Orange Tree Lane, Suite 101 Redlands, CA 92373. EOE

AM personality/PD/production sought for 50-kw Adult No. CA FM. Live in growing, but desirable, community with family orientation. Competitive small/medium market, promo budget and tools to keep winning. Satellite after 10 am . $\$ 2,500 / \mathrm{mo}$. plus benefits. Career opportunity with growing FM group. Radio \& Records, 1930 Century Park West, \#682, Los Angeles, CA 90067. EOE

Adult CHR KZLS (Z97) has an afternoon drive/PD opening. Send programming philosophy plus T\&R to: Paul Ehlis, Box 1276, Billings, MT 59103. EOE

Seeking operations manager for a new 24 -hour Classical FM. Should be familiar with automation. T\&R to KFCL, 1951 N. Gateway Blvd., \#104, Fresno, CA 93727. EOE

## OPENINGS

## POSITIONS SOUGHT

POSITIONS SOUGHT

## Positions Sought

## MAJOR MARKET MORNINGS

Nationally acclaimed top-rated Country station in one of America's most desirable West Coast markets is looking for a morning talent/team. Current format/market not important. Your ability to have fun on the air, WARMLY interact with the audience, play a lot of music \& maintain balance over all the morning show elements is a must! This is the big time, and we need a listener-driven FUN morning show rather than a show that thinks it's funny. You must be prepared to work hard, make lots of appearances, shake hands and kiss babies. We offer good money, a generous bonus plan, and all the tools to keep on winning. RUSH C \& R, your morning show philosophy, and a letter outlining your qualifications for THIS position to: Radio \& Records, 1930 Century Park West, \#683, Los Angeles, CA 90067. ALL REPLIES HELD IN STRICTEST CONFIDENCE. EOE/MF

## MORNING SHOW CO-HOST/SIDEKICK

5 years' experience in multipersonality morning format preferred; no news experience necessary. We want a radio career person someone who comes to the table with ideas, someone who comes to the table with ideas,
not fluff . . . knows the difference between not fluff ... knows the difference between
"funny" and "having fun". . . a good listener "funny" and "having fun" . . . a good listener
and no phonies need apply. Honesty is what we want! (EOE)

Send resume and tape:
KRST/KRZY Atn: Larry Pareigis P.O. Box 3280

Albuquerque, NM 87190 No calls please!

## \$\$\$\$\$CHAMPIONSHIP FIGHT

IN LAS VEGAS\$\$\$\$\$
Adult 25-54 station seeks a morning show personality who will score a knock-out against the contenders. A previous track record is a must. If you're not a dynamite morning success, save your money and tape. Proven winners only! If you're fit to get into the ring, send your tape - one scoped and one un-scoped - A.S.A.P. The first round starts this Fall. Radio \& Records, 1930 Century Park West, \#687, Los Angeles, CA 90067. EOE

## sunnry 9 Fm

great oldies, more fun!
If you are an uptempto personality who relates to today's adult, are great with phones, and have a minumum of three years' of successful Oldies, CHR or AC experience, then direct inquiries to: Joel Grey, KPSN-FM, 3719 N. 32nd Avenue, Phoenix, AZ 85017. No phone calls please. EOE

## Positions Sought

[^1] CHR or AC. Will bring the best PD
GLENDA: (601) $831-4915$. (8/28)

Hey. call already! Desperate IL AT must have a FT job fast
AC/Oldies/CHR/AOR/Country. JOHN: (309) 663 -864 AC/2ld
(8/28)
Oldies expert seeks the real world. Proven track record. friendly personality, team player. MIKE: 18041 696-1959.
$(8 / 28)$ (8/28)

Semi-retired pro broadcaster tried the real world and didn't like it. 10 years' mornings and atternoons. etc. BOBBY: 1502 )
$231.3989 .(8 / 28)$ 231-3989. (8/28)
Afternoons and linars are getting old. I can rise and shine fo mornings. Creative, experienced, trucking. TOM: (601) 483

Seeking a change. Oldies/Country/Talk. I've done it for oth as. now let me do it for vou. BOB: (319) 324-2318. 18/28 Kentucky's Janet Lynch seeks davtime AT/PD. Management skills, six vears
895-5888. $18 / 281$

Major market assistant seeks medium market PD/on-bir. Pre ter warm climates. all considered. Oldies/AC/experience.
DENNIS: (516) 679-8357. (8/28)

The most versatife new personality seeks work in your mar ket. Unique vorce
$666-8556$. $18 / 28$ )
Hardworking AT with four vears' experience as morning sidekick, news director, producer, middays, and overnights. DEB
BIE: (409) $560-1035,(8 / 28)$

Seaking WI or IL home. Country/Oldies preferred. Lots of
computer experience and $15+$ years computer experien
256.9299 . 18/28)

P2 CHR MD/AT seoke great experience and low pay at your smallmedium mark
373 -7247. (18/28)

Five-vear pro seeks FT in any Eastern market. Currently in Hartford. Music, multitrack, computer, and more. AC/AOR/
CHR STEVE: (203) 767-1113. (8/28)

17-vear programming veteran seaks stable PD/M)
offers considered. MIKE: $(314) 471.0041$. (8/28)
Help me. I'm melting! Experienced AT with Palm Springs Hot AC outlet seeks cooler Western full or PT CHR/AOR MATT:
$(714) 639-3458 .(8 / 28)$

San francisco/San Jose/Monterey personality. On-air in all Three markeis, 16 years'
(408) $688-5604.18 / 28)$
Two years' experience in Country music and seeking a FT Country career. l'm young and truly love my Country. MARTY
OWINGS: (206) $734-3143$. $8 / 28$ ) 43. $(8 / 28)$

Slx-year female host seeks relocation 10 East Coast. Produc tion skills and no ego. ADRIANNA: (313) 385-8645. (8/28) AT apeciakizing in Country seeks FT in market of any size. AT speciakizing in Country seek
TOM: $(702) 786-6353.18 / 28)$

AT/production pro with great organizational skills seeks relo cation anywhere north of the equator. DAVE: (313) 686
$0724,(8 / 28)$ 0724. (8/28)

Hot P2 CHR team player talent with great phones and dedicated work ethic can take direction. SCOTT: (803) 676 1817. (8/28)

Every girl seeks a change sometime. Experienced ISO PO with a sense of humor seeks FT major/medium marke1. (908) 754 .
0737 . $(8 / 28)$

I5 yoars So, CA experience O/dies CR/voiceovers seaks AT or production gig. (714) 542-6522. (8/28)

Experienced Tallinows salent with great references and good sound seeks medium/ma,
(619) talk co-host or anchor position.

Experiencedvarsatie talent can write, research, and produce. Seeking any 10 b in the NE or Mid-Allantic region. MATT: (410) 661-1435. (8/28)

Protessionalism and 10 years' experience. Currently with WAZU in Dayton. JACK (513) 434-5413. (8/28)

Overnight AT with two years' experience seeks sidekick position. Quick-wit, clever, creative. easy-going, and more.
STEVE, (216) 254.4082 (8/28) STEVE: (216) 254.4082. (8/28)

Shraveport redio vateran of 21 vears s
format or area. ( 3181746 -8282. (8/28)
Craative. onthusiostic and successiful PD/AT

## Attention PDs, OMs, NDs, GMs <br> Searching for Talent? CALL NATIONAL!

It's Quick ... Easy ... and your only cost is a telephone call ... 205-822-9144. National represents hundreds of professional broadcasters for all size markets and all formats. Announcers, news, sports, production. We can schedule a complete presentation within 24 hours of your call. Call Now - 205-822-9144. $\frac{\text { NATIONAL BROADCAST TALENT COORDINATORS ACT }}{\text { Dept. R., P.O. Box } 20551 \text { • Birmingham, AL 35216•(205) } 822-9144}$ Now!

Attantion TX/OK/AR. Seeking gig at small market Co
Mornings are my forte. D.C.: (817) 281-8528. 18/28)
Two years' experience in Country music and seeking to make o FT career. MARTY OWINGS: (206) 734-3143. 18/28)

Team player, hiah enargy Resp seeks irst ready to relocat GEORGE: (313) 293-5143. i8/28)
CHR/Hot AC talent currently working in two mediums. Four vears' experience with the best, time to advance to fun and team work. (714) 957-3357. (8/28)

I onty gat 20 words free, so please call me for a CHR PD gig
and we'll talk. BilL CATCHER: and wéll talk. BILL CATCHE R: (803) 288-0723. (8/28)
Tall host whith 20 years' radio experience plus newspaper, government, and business. Literate and professional. (603) 889-1067. (8/28)

## ***************** Air Check-- <br> Carrier that flies Non-Stop to Czechoslovakia Make Good--- <br> What you'll do atter Taking "Metamucil" <br> Sidekick-- <br> SEE--.-"LARRY BAKER" LARRY BAKER-- <br> A Sidekick/Comedy writer that could give your Am/Pm Drive show---"A NEW MEANING" (305) 721-2742 <br> * $\boldsymbol{\text { * }}$ * $* * * * * * * * * * * * * * * *$

CHR PDs, bet a buck l'm better than your current night talent. MAX: (215) 437-4919. (8/28)
Employod P2 CHR MD/atternoon drive and P1.PD/APD/AT seeks to program a P3 CHR. JJ: (505) 275-3602. (8/28)

Three years' experience AT/UC/Jazz/NR/AOR plus sporss. news and production. I've done it all. MIKE: (409) 560-9712. 8/28)
Eager new tatent seeks smell or medium market to jump into with both leet. MARK: (216) 666-8556. 18/28)

Morning show entertainer considering a move. Perhaps a rare opportunity for all. Currently (and always) a Top 10 market talent. Sparkling, topical, witty, warm, talent. Sparkling, topical, witty, warm,
conversational, and extremely well-read conversational, and extremely well-read
personality. Legendary performer in all roles: programming, sales, management, corporate. An extraordinary career. Impeccable credentials. AC/Talk/Oldies/ C\&W preferred. An extraordinary time to consider a change. If you are extraordinary, please write: Radio \& Records, 1930 Century Park West, \#680, Los Angeles, CA 90067. EOE

Career minded, team player AT with three years' on-air seeks
any FT AC/CHR/Oldies shift in any location. (301) 370 -2063. any FT
(8/28)

Currently swing/weokends in Philadelphis. Smooth adult communicator and positive team player seeks NAC adult alternative gig. GREG: (609) 646-4055. (8/28)
Wilson/Phillips want-to-be seeks morning/aternoons/nights. Or. for just $\$ 39.95$ I'll tune-up your car. DAVID HAGEN: (407) 645.4523 . (8/28)

Fun personality with exper ence in AOR/AC/Country seeks
some or NR in any market. JIM: (609) $884-1239$. (8/28)
INSTANT AIR-CHEX
PDs, OMs: Hear them NOW!
Press \#: for
1-Rich Gates, WMXP, KLTG, Oldies, AC

- Jack Pohl, WAZU, AOR

3 - Mark Avery, WNNO, WQHQ, Mornings
Great idea - put MORE jocks on there!' large mkt. Southern PD
New talent each week Air Talent - Call for Info
(716)264-9632 24 hrs.

NETWORKING FOR THE '9Os
love the upper Midwest. Four years' AT/PBP experie
eeks new challenge. DAVE: $15071835.5555 .18 / 28$ )
They think a computer can replace me. Ha. Their loss is your
gann, take advantage now. CHR/Oldies/Hot AC. LEIBO: (1802)
254-3491. (8/28)
Wookend wonder soaks first FT gig with Mrdwestern AC/ CHR/CR/Gold. Two years' PT AC/Oldies/remotes/p
and automation. CHRIS: (708) 895-8588. (8/28)

## MAJOR MARKET NEWS PERSONALITY

 After two successtul years at a top-rated Dallas FM, this news anchor/morning sidekick is ready to join your team. Relatable, upbeat, authoritative, and friendly.DAVE (817) 329-8858.

Successtul IL AC talent seeks FT in Mrowest. AC/CHR/AOR Surcesred, all offers welcome. JOHN: (309) 663-8641. $8 / 21$ )

Seoking small or medium market in |A. Seeking drivelime shift and afternoon sales. Great talent, great salesI MIKE: (515)

## R\&R Opportunities <br> Display Advertising

Display $\quad \$ 75$ /inch $\quad \$ 60$ finch
Rates are per week (maximum 35 words per inch including heading). Includes generic border If logo custom border or larger heading is required, add $1 / 2$ inch ( $\$ 38$ for $1 \mathrm{X}, \$ 30$ for 2 X ).

## Blind Box $\quad \$ 100$ inch $75 /$ inch

Rates are per week (maximum 35 words per inch including heading, box number and R\&R's address). If custom border or larger heading is required, add $1 / 2$ inch ( $\$ 50$ for $1 X, \$ 38$ for $2 X$ ). Rate includes generic border, box number, and postage/handling.

## Payable In Advance

Display \& Blind Box Advertising orders must be typewritten on company/station letterhead and accompanied by advance payment. Ads must be submitted by mail except for credit card orders which are also accepted by fax: $310 * 203 \cdot 8727$. Visa, MC, AmEx accepted. Include card number, name as it appears on credit card, expiration date and phone number. Blind box responses are sent to advertisers every Friday by first-class mail.

## Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PST) eight days prior to issue date. Address all ads to: R\&R Opportunities, 1930 Century Park West, Los Angeles, CA 90067. Fax: $310 \cdot 203 \cdot 8727$.

## R\&R Opportunities <br> Free Advertising

Radio \& Records provides free ( 20 words or 3 lines) listings to radio stations and record companies in Openings. Free listings of the same length are also available to individuals seeking work in the industry under Pasitions Sought.

## Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PST), eight days prior to issue date. Free Opportunities listings should be typewritten or printed on $81 /{ }^{\prime \prime} \times$ 11 " company/station letterhead and are accepted only by mail or fax: $310 \cdot 203 \cdot 8727$. Address all 20 -word ads to R\&R Free Opportunities, 1930 Century Park West, Los Angeles. CA 90067
free listings are on a space availability basis only

## BREAKERS

## BRYAN ADAMS

Do I Have To Say The Words? (A\&M)
$51 \%$ of our reporters on it. Rotations: Heavy 3, Medium 32, Light 14, Total Adds 3, WLMX, WRMF, KKOB-FM. Mcves 24-20 on the AC chart.

## 

EPHRAIM LEWIS "Drowning In Your Eyes" (Eleatra) 43/8
Rotations Heavy O. Medium 210 . Ligm 228. Total Adds 8, WBMX. WYXR. WARM98, WIVY, KMJC, WCRZ, KGBX, WKTK Medium KBIG, KESS, KXYQ. KSFF WKYE WZNY, WLLX, WTCB, WDU, WAHP, WKDO. WLOA, KRNO, KKLD, WNMB, CURTIS STIGERS "Hevar Saw A Miracle" (Arisia) 39.15 . 29.27 on ite AC cha
CURTIS STGERS "Hever Saw A Miracle" (Arisla) 39/15

 CAROLE KING "How And Forever" (Columbia) 39/1
Rotations. Heavy 5.0. Medum 25/0. Ligh 911. Total Adds 1. WKTK Heary KOSII, KSFI. WTCB, WAHP, WFVF Madium KESZ, KKCW. KGBY, WGLL. WOBM. WZNY, WMAG. WDLX, WKDO. WFMK, KMGL. WLOR, KANO. KISC. JOY99, KKLD. WNME. WFFX, KTLL. KVIC. WMIFM, KZLT. WOLA. WOLR, WLDA Moves 26 -24 on the AC char
DAVID SANBORN "Bang Bang" (Eleltra) 37/8
Rotations Heavy 310 . Medium 16/1, Light 187, Toal Adds 8 , KHMX, KSAR. KKCW. WIMX. WKYE. WZNY. WMXB, KISC Heavy KKLD. WNMB, KZLT Medium Including WMTX. KMXV. WK-1, KXYP. WGLL. WOBM. WMGS, KKMY. WDLX, WKDD OLIVIA NEWTON-JOHN "Deeper Than A River" (Gefien) 36.9
OLVIA NEWTON-JOHN "Deeper Than A River" (Geffen) 36.9
Rotations Heavy 2/1. Medum 9/1. Light 257. Total Adds 9, KSRR, KOSI r.SFI, KKMY, wLMX. wDUX, KMGL. KISE. JOY99 Rotations Heavy 2/1. Medum 9/1. Light 257. Total Adds 9, KSRR, KOSI H.SFI, KKMY, WLMX, WDLX, KMGL. KISC, JOY99
Heavy including KOST Medium including KKCW. WAHR, WAVA, WLOFI, KTYL. WMTFM, KZLT. WQLA Light including KO102, KESZ. WKLI. WGLL. WMGS. WARM. WBTFM. WTCB. WIVY, WMX3, KMJC. KRNO Debuts at number 29 on the AC
SHAKESPEAR'S SISTER "Stay" (London/PLG) 33/7
Rotations Heavy 10 . Medium 9/0. Light 237. Total Adds 7 . KGBY. 3100. WKYE, WIVY, KGBX, WQLA, WLDR Heavy KZLT Medum WMIX. KXYQ. WOBM, KKMY. WAHR, WMXB, WKDO. WLQA, KKLD Ught including KHMX. WNIC, WKTI, KLSY GLL, WMX. WLNX, WOLX, WJOX. WLTS. KMC. KISC, WNME
EN VOGUE "Giving Him Something He Can Feel" (EasiWest/Atantic Group) $32 / 2$
NOBM KKMY WMAG WDUX WAH WM 122. Toal Adds 2, KYKY. WK 'K Heavy WGL. KVIC Medium KMXV, KXYO OBh Including WBMX WKOI WNIC WKLI WHYNFM WARM WJDX WFMK LINDSEY BUCKINGHAM "Countdown" (Reprise) 27/10
Rotations: Heavy 0 . Medium 619. Light 21/9. Total Adds 10 , WWNK WTCB, WAHR, WTFM, KMJC, WLHT WFMK. WMGN KISC, WQLH Medium incluaing KMXV. WBTFM, WOLX, WLOA WFFX Light including WENS KKCW. KXYO. WGLL

LINDA EDER \& PEABO BRYSON "You Are My Home" (AngeVCapitol) 26/0
Rotations Heavy 0 , Medium 90. Light 170. Total Adds 0 Medium WOE.M. WDLX, WAMA, WRVA WMXB, WLOR, KISC KKLD. WMTFM Lght KESZ, KSFI, KLSY. WIMX. WHYNFM, WZNY. WTCB, WIVY, WTFM, WLTS, KRNO, Wr:TK, WNMB KTYL, KVIC. KZLT, KYMG
BONNIE TYLER "Bitter Blue" (RCA) 23/2
Rotations: Heawy 0, Medium 90. Light 14/2. Toral Adds 2. WZNY, WTFM Medum WGLL KKMY. WAMR, WKDO. WLOR KKLD. KZLT, WOLR, KYMG LigM incluaing WLEV. WLMX. WIVY. WFMK. KISC, WNMB, WFFX, KTYL, KVIC WMTFM

|  | Total <br> Reports/Adds | Hesur | Medium | 4 |
| :---: | :---: | :---: | :---: | :---: |
| (1) PATY SMYTH w/DON HENLEY | 91/2 | 77 | 9 | 5 |
| 2 PETER CETERA | 9110 | 74 | 13 | 4 |
| (3) RICHARD MARX | 86/0 | 74 | 7 | 5 |
| 4 JON SECADA | 7910 | 60 | 12 | 7 |
| 5 ELTON JOHN | 7710 | 54 | 19 | 4 |
| (6) K.D. LANG | 81/3 | 47 | 26 | 8 |
| 7 MADDNHA | 7910 | 38 | 34 | 7 |
| 8 KENNY LOGGINS | 76/0 | 41 | 30 | 5 |
| 9 KATHY TROCCOLI | 7411 | 51 | 14 | 9 |
| (10) CELINE DION | 81/4 | 24 | 48 | 9 |
| (1) ROONEY CROWELL : | 7010 | 38 | 24 | 8 |
| (12) BONNIE RAITT | 64/2 | 17 | 41 | 6 |
| (13) BEACH BDYS | 63/0 | 23 | 24 | 16 |
| (14) WILSON PHILLIPS | 69/4 | 4 | 42 | 23 |
| (15) BILLY JOEL | 65/0 | 6 | 42 | 17 |
| 16 GLENN FREY | 58/0 | 14 | 35 | 9 |
| (17) SWING OUT SISTER | 68/9 | 4 | 33 | 31 |
| (8) JENNIFER WARNES. | 55/0 | 14 | 32 | 9 |
| (18) LIONEL RICHIE | 64/6 | 7 | 36 | 21 |
| (5) BRYAN ADAMS | 49/3 | 3 | 32 | 14 |
| (3) KURT HOWELL | 52/2 | 10 | 24 | 18 |
| 22 ANNIE LENNOX | 3710 | 9 | 17 | 11 |
| 23 VANESSA WILLIAMS | 36/0 | 8 | 18 | 10 |
| $3)^{\text {c CaROLE KING }}$ | $39 / 1$ | 5 | 25 | 9 |
| 25 GENESIS | 29/0 | 9 | 11 | 9 |
| 26 MARIAH CAREY. | 3010 | 5 | 15 | 10 |
| 3 EPHRAIM LEWIS | $43 / 8$ | 0 | 21 | 22 |
| ${ }^{6}$ Ci DAVID SANBORN | $37 / 8$ | 3 | 16 | 18 |
| (8) OLIVIA NEWTON-JOHN | 36/9 | 2 | 9 | 25 |
| 3 CURTIS STIGERS | 39/15 | 0 | 13 | 26 |

## 

AMNIE LENMCX (16) CURTIS STIGERS (15) LINDSEY BUCKINSHAM (10)
OLIVIA NEWTON-JOHN (9) SWING OUT SISTER (9) DAN HILL (8)
EPHRAIM LEWIS (8)
DAVID SAMBORN (8)
ShaKESPEAR'S BISTER (7) LIONEL RICHIE (6)

## HOTMEST

PETER CETERA (64) PATTY SMYTH (63) RICHARD MARX (61) JON SECADA (44) ELTON JOHN (41) KATHY TROCCOLI (34) MADONNA (26) K.D. LANG (25) KENMY LOGGINS (22) RODNEY CROWELL (17)

TOAD THE WET SPROCKET "All I Want" (Columbia) 23/1
Rotat ons Heavy $1 / 0$. Medium 16/7. Light 6/0. Tolal Adds 1 KXYO Heavy WWNK Medum including WMXV. WROX WLTF WKOI. WKTI, K
WOLH. WOLR
CHARLES \& EDDIE "Would I Lie To You" (Capitol) 22/1
Rotations Heavy 10. Medium 710 Ligh 14/1, Total Adds 1. WLDR Heavy WBMX Medium Kmxv. wimx. wmGS. KGBX KRNO, KVIC, WQLA Light including WMTX, KXYQ, B100, WGLL. WZNY, KKMY, WFMK, WLOA. KKLD. WNMB, KTYL KZLT. WQLH
ERIC CLAPTON "Layla" (Reprise) 17/5
Rotations Heavy 110 . Medum 4/1, Light 12/4, Total Adds 5. KMXV, KKCW. WMGN, KVIC, WOLR Heary WFFX Medium ncluding WZNY, WAHA. JO
ANNIE LENNOX "Walking On Broken Glass" (Arista) 16/16

EMERSON, LAKE \& PALMER "Affalrs Of The Heart" (Victory Music/PLG) 15/3
Rotaitons Heavy 0 . Medium 6/1, Ught 9/2. Total Adds 3. KESZ. JOYg9. WNMB Medium including WKDQ. WLOR. WFFX

## GJGJJJJOKMJfAOHJON

NAdEE "I Adore Mi Amor" (EMI/ERG) 14/1
Rotations Heavy 0 . Medium 0 . Light 14/1, Toxal Adds 1 . WIMX Light including WARM98, WENS, KESZ, WKLI, WLEV KENNY ROGERS "I'll Be There For You" (Reprise) 14/0
Rotations Heavy 10. Medium 4/0. Ligh 90. Total Adds 0 Heavy WRVA Medium KESZ, WTCB. WAHR, WMTFM Ligh JOE COC. WLMX. WLO, KANO, KKLD, K HL, KVIC. KZLT
JOE COCKER "Now That The Magic Has Gone" (Capitol) 13/5
Rotations Heavy 0 . Medium 20, Light 11/5. Toxal Adds 5. WAHR WKDQ. KKLD. WNMB. WFFX Medium KGBx. WLDR LYLE LOVETT "She Makes Me Feel Good" (MCA) 13/3
Rotations Heavy 0 . Medium 310 . Light 1013, Total Adds 3. KKMY. WMGN. KVIC Medium WKDQ. WLHT WLOR Light GENESIS "Jesus He Knowe Me" (Allantic AG) 13 i
GENESIS "Jesus He Knows Me" (Allantic/AG) 13/1
Rotations Heavy $1 / 0$. Medum 90, Ligh 3/1, Total Adds 1 . WLTF Heavy KXYO Medium WMXV, WMTX, WPNT, WKOI.
WK K. KMJI, B100, WVAF. WLQF Light including WGLL. WKYE 8OYZ II MEN "End OI The Road" (Motown) 102
Rotations Heavy 10. Medium 2:0. Light 712. Total Adds 2. KSAR. WLOR Heavy WIMX Medium WBMX, KVIC Light DAN HILL "Dance Of Love" (Quality) $8 / 8$
Rotations Heaw 0 . Medium 0 . Lyme 88, Total Adds 8 . WAHR. WKDQ, WLOA, KKLD. WNMB, KVIC, KZLT, WQLR SUZY BOGGUSS "Letting Go" (Liberty) $8 / 5$
Rotations Heay 0 , Medium 3/2. Light 5/3. Total Adds 5, WKDQ. WMGN, WLQR. JOY99, KVIC Medium including WRVR ught including wTCB. kkLD
COREY HART "Always" (Sire/WB) 8/1
Rotalions Hea.y 0 . Medum 1/0, Light 711, Toxal Adds 1. WKDO Medium WLOR Light including KKMY. WRVR, KKLD. TOM COCHRANE "Lite Is A Highway" (Capitol) 7/0
Rotations Heavy 20. Medium 4.0. Ligh 10. Total Adds 0 Heavy WMTX. WKTI Medium KS95, WVAF, WMGS, WFFX
SOMIA "Walk Away Lover" (RCA) 7/0 DAVID CASSIDY "For All The Lonely" (Scotli Bros) 5/5
DES'REE "Fel So Migh" (
DES'REE "Feel So High" (三pic) 5/2

DEL AMITRI "Ahways The Last To Know" (A\&M) 5/1 JUDE COLE "Slart The Car" (Reprise) $5 / 0$

KXYO WFFX Light KHMX. WKTI KMJC
CURTIS SALGADO \& THE STILETTOS "I Shouted Your Name" (8FE/JRS) 5/0
Rotations Heavy 0 . Medium 210 Ligh 310. Toxal Adds 0 Medum KXYO WAHP Light KKCW WLOR KVIC

\#1 MOST
ADDED AC OUT-OF-THE-BOX!


CURRENT-BASED


## Dear Laura,

Boy was I wrong! As you know, I didn't believe that our audience would accept "Stay" by SHAKESPEAR'S SISTER, particularly the album version. I'm humbled to report that it's one of our Top 5 most requested songs, and the \#1 female record this week 18-34!

I told you when we first discussed this project that if I was wrong, I'd be the first to admit it, so here goes:
I WAS WRONG!!
Keep the hits comin', and if I ever doubt you again, just remind me about SHAKESPEAR'S SISTER (did I mention that I was wrong???)

Alan McLaughlin, PD KKLD/Tucson


身 सamen

"SALES STRATEGY"


Coll R\&R to order your copy. $310 \cdot 553 \cdot 4330$

| WABJ/Adrian, Mi | WCMJ/Cambridge |
| :---: | :---: |
| Bruce Goldsen | Schot/Whison |
| CURTIS STIGERS | ERİ Clapton |
| DAN HILL | david cassidy |
| MARY CHAPIN CARPE | CRCWDED HOUSE |
| ANNIE LENNOX | DAA HILL |
| COLLIDGE \& GREENW | CHERLES CIIRISTOPH |
| Hottest: | Hottest: |
| PATTY SMYTH W/DON | PATTY SAYTH w/DON |
| RODREY CROWELL | GLENN FREY |
| JENNIFER WARNES | CEEINE DION |
| CELINE DION | bomnie raitt |
| WILSON PHILLLIPS | billy joel |

WFROIFremont, OH
Larty Ziebold
ANNIE LENNOX
CURTIS STIGERS
MARY CHAPIN CARPE
DAVID CASSIDY
BRENT BOURGEOIS
Hottest:
PETER CETERA
RICHAD MAX
KATHY TROCCOLI
GLENN FREY
KENNY LOGGINS

KSCBILIberal, KS Mark David
SANTANA
DAN HILL
DAVID CASSIDY
ANNIE LENHOX Hottest: PETER CETER JON SECADA
RICMARD MARX RICHARD MARX
PATTY SMYTH PATTY SMYTH W/DO
KATHY TROCCOLI

|  | KBLO/Logan, UT Jackson/White | KSCQISHver City John Alsip |
| :---: | :---: | :---: |
|  | LINDSEY BUCKINGHA Hottest: <br> PETER CETERA JON SECADA RICHARD MARX <br> PATTY SMYTH W/DON KATHY TROCOOLI <br> KTIO/San Rafaet, CA Scott Murray | LINDSEY BUCKINGHA <br> DAN HILL <br> CURTIS STIOERS <br> ANNIE LENNOX <br> Hot test: <br> KURT HOWELL <br> CAROLE KING <br> BRUCE COCKBURN <br> BONNIE TYLER <br> EN VOGUE |
| 19 Current Reporters <br> 16 Current Piaylists <br> Did Not Report, Payitst Fiozen (3): <br> KATW/Lewiston WEIM/FHchburg <br> WTSX/Port Jervis <br> WSKI/Montpelier is no longer a reporter. | LINDSEY BUCKINGHA <br> ANNIE LENNOX <br> BEACH BOYS <br> LyLE LOVETT <br> K.D. LANG <br> Hottest: <br> PETER CETERA <br> BONNIE RAITT <br> RODNEY CROWELL <br> CAROLE KING <br> PATTY SMYTH W/DON |  |

Associate Reporters are AC stations in unrated markets with aggressive approaches toward new music. Although they do not contribute to the AC chart, their consensus Most Added and Hottest reco:ds serve as advance indicators of format hits.

| $\begin{gathered} 3 \\ \text { wxs whs iw tw } \end{gathered}$ | 201 REPORTERS AUGUST 28, 1992 | Total <br> Reports/Adds | Heavy | Medium | Light |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{llll}9 & 4 & 2 & \end{array}$ | VINCE GILL^ Still Believe In You (MCA) | 201/0 | 197 | 4 | 0 |  |  |
| $\begin{array}{llll}23 & 15 & 8\end{array}$ | Alan Jackson/ove's Got a Hold On You (Arista) | 201/0 | 170 | 31 | 0 |  |  |
| $\begin{array}{llll}12 & 8 & 4 & 3\end{array}$ | AARON TIPPINA Wouldn't Have It Any Other Way (RCA) | 199/2 | 176 | 19 | 4 |  | LORRIE MORGAN (131) |
| $\begin{array}{llll}13 & 9 & 5\end{array}$ | Billy ray cYrus/Could've Been Me (Mercury) . . . | 201/0 | 165 | 35 | 1 |  | RDNNIE MILSAP (47) <br> BILLY DEAN (45) |
| $\begin{array}{llll}17 & 10 & 6 & 5\end{array}$ | DOUG STONE Warning Labels (Epic) | 201/1 | 168 | 28 | 5 |  | DENNIS ROBBINS (44) |
| $\begin{array}{llll}18 & 14 & 10 & 6\end{array}$ | LITTLE TEXAS Nou And Forever And Me (WB). | 201/0 | 144 | 55 | 2 |  | NEAL McCOY (41) |
| $21 \quad 17 \quad 129$ | GEORGE STRAITSo Much Like My Dad (MCA) | 20010 | 102 | 93 | 5 |  | MARK COLLIE (35) |
| $\begin{array}{llll}16 & 13 & 11 & 8\end{array}$ | SAMMY KERSHAW Nard Sale (Mercury) . . . | 195/0 | 126 | 53 | 16 |  | mac mcamally (35) |
| $\begin{array}{llll}19 & 16 & 13 & 9\end{array}$ | RODNEY CROWELL What Kind Of Love (Columbia) | 197/1 | 98 | 87 | 12 |  | DARAYL \& DON ELLIS (30) |
| $\begin{array}{llll}24 & 19 & 14\end{array}$ | CHRIS LeDOUX w/GARTH BROOKS Whalcha Gonna Do With A Cowboy (Liberty) . | 199/2 | 82 | 106 | 11 |  | CLEVE FRANCIS (30) WYNOMM (30) |
| $\begin{array}{llll}22 & 18 & 15\end{array}$ | DIAMOND RIO Nowhere Bound (Arista) | 199/0 | 80 | 108 | 11 |  | WYNONNA (30) |
| $\begin{array}{llll}26 & 20 & 16\end{array}$ | COLLIN RAYEAn This Lite (Epic) | 201/0 | 56 | 140 | 5 |  |  |
| $\begin{array}{lllll}6 & 2 & 1 & 13\end{array}$ | TRACY LAWRENCE/Runnin' Behind (Atlantic Nashville/AG). | 15710 | 108 | 39 | 10 |  |  |
| $\begin{array}{llll}28 & 23 & 17 & 14\end{array}$ | TRISHA YEARWOOD Wrong Side Of Memphis (MCA) | 200/3 | 24 | 155 | 21 |  |  |
| $\begin{array}{llll}27 & 22 & 18 & 15\end{array}$ | McBRIDE \& THE RIDE/Going Out Ot My Mind (MCA) | 200/2 | 21 | 156 | 23 |  |  |
| 29 24 20 <br> 10   | CONFEDERATE RAILROAO/Jesus And Mama (Atlantic Nashville/AG) | 197/4 | 24 | 146 | 27 |  | VINCE GILL (143) |
| $\begin{array}{llll}25 & 21 & 19\end{array}$ | PAUL OVERSTREET/Me And My Baby (RCA) | 193/1 | 31 | 135 | 27 |  | BILLY RAY CYRUS (100) |
| $\begin{array}{lllll}8 & 3 & 3 & 18\end{array}$ | LEE ROY PARNELL What Kind Ot Fool Do You Think I Am (Arista) | 154/0 | 106 | 33 | 15 |  | MARON TIPPIN (99) |
| $\begin{array}{lllll}36 & 32 & 22 & 19\end{array}$ | Rawdy travishi I didn't Have You (WB) | 199/2 | 11 | 155 | 33 |  | ALAN JACKSON (88) |
| 21720 | MARK CHESWUTT ${ }^{\prime}$ 'l Think 01 Somelhing (MCA) | $142 / 0$ | 89 | 46 | 7 |  | DOUG STONE (64) <br> LEE ROY PARNELL (44) |
| $\begin{array}{llll}34 & 29 & 23\end{array}$ | SAWYER BROWN/Cate On The Corner (Curb) | 200/3 | 6 | 146 | 48 |  | MARK CHESNUTT (42) |
| $\begin{array}{lllll}42 & 36 & 28\end{array}$ | JOE DIFFIE Next Thing Smokin' (Epic) | 195/11 | 4 | 127 | 64 |  | SAMMY KERSHAW (40) |
| $\begin{array}{llll}33 & 30 & 25\end{array}$ | RICKY VAN Sheltonwear My Ring Around Your Neck (Columbia) | 185/8 | 10 | 126 | 49 |  | LITTLE TEXAS (34) |
| $4033 \quad 273$ | REBA McENTIRE/The Greatest Man I Never Knew (MCA) . . . . . . . | 199/1 | 3 | 121 | 75 |  | LEDOUX \& BROOKS (33) |
| $\begin{array}{llll}37 & 35 & 29\end{array}$ | SUZY BOGGUSS Letting Go (Liberty) | 194/11 | 4 | 119 | 71 |  |  |
| -423220 | travis tritt/ord Have Mercy On The Working Man (wB) | 195/10 | 2 | 104 | 89 |  |  |
| -4335 | JOHN ANDERSON Seminole Wind (BNA Entertainment) | 193/16 | 3 | 97 | $93$ |  |  |
| - - 36 | WYNONHANo One Else On Earth (Curb/MCA) . . . . . | 192/30 | 6 | 79 | 107 |  |  |
| $3937 \quad 31$ 20 | SHENANDOAHMey Mister (I Need This Job) (RCA) | 183/15 | 1 | 101 | 81 |  |  |
| 117930 | STEVE WARINER/A Woman Loves (Arista) | 119/0 | 52 | 45 | 22 |  | Reports/Adds |
| $\begin{array}{lllll}35 & 34 & 33 & 31\end{array}$ | MICHELLE WRIGHT/One Time Around (Arista) | 166/8 | 0 | 80 | 86 | 1 | D. \& D. ELLISNo Sir (Epic) .... . 63/30 |
| - 453732 | PAM TILLIS Shake The Sugar Tree (Arista) | 178/19 | 1 | 61 | 116 |  | GEEZINSLAWSHelp. I'm White And... (SOR) 48/17 |
| 1 62133 | CLINT BLaCKNe Tell Ourselves (RCA) | 9910 | 36 | 43 | 20 |  | JJ WHITE/One Like That (Curb) . . . . . . 40/12 |
| $\begin{array}{lllll}3 & 11 & 26 & 34\end{array}$ | BROOKS \& DUNH/Boot Scootin' Boogie (Arista) | 7910 | 29 | 30 | 20 |  | CORBINHANMER/Just Another Hill (Merc.) 32/15 |
| $\begin{array}{lllll}43 & 41 & 38 & 35\end{array}$ | DWIGHT YOAKAM \& PATTY LOVELESS/Send A Message To My Heart (Reprise) | 151/9 | 1 | 53 | 97 | 5 | KAREN TOBIN/A Picture .. (AII. Nash/AG). 15/2 |
| $47 \quad 44 \quad 3930$ | RADMEY FOSTER/Just Call Me Lonesome (Arista) . . . . . . . . . . . . . . . . . . . | 149/9 | 2 | 45 | 102 | 6 | $\begin{array}{lll}\text { MAVERICKS/This Broken Heart (MCA) } & \text {. . . 11/1 } \\ \text { CIMMARON/Long Ride Back (Alpine) . . } & 10 / 9\end{array}$ |
| BREAKER 31 | BILLY DEANAt There Hadn't Been You (SBKALiberty) | 163/45 | 0 | 20 | 143 |  | REBECCA HOLDEN/The Highway... (Curb) . . 6/1 |
| BREAKER | MARK COLLIE/Even The Man in the Moon is Cryin' (MCA). | 140/35 | 0 | 27 | 113 |  | mealch holotn/me hignay... (Cid) . 61 |
| BREAKER 3 | MARTINA McBRIDE/That's Me (RCA) | 131/23 | 0 | 23 | 108 |  |  |
| BREAKER (0) | LORRIE MORGAN Watch Me (BNA Entertainment) | 137/131 | 1 | 10 | 126 |  | New artists have not yet had a Country |
| $\begin{array}{llll}32 & 31 & 30 & 41\end{array}$ | BOY HOWDY Our Love Was Meant To Be (Curb) | 81/0 | 7 | 30 | 44 |  | Breaker or concurrent airplay from 60\% |
| BREAKER 12 | RONNIE MILSAP/ A. To The Moon (RCA) | 121/47 | 0 | 11 | 110 |  | of reporting stations. |
| - - 443 | MIXE REID Keep On Walkin' (Columbia) . | 119/26 | 0 | 17 | 102 |  |  |
| $\begin{array}{llll}50 & 47 & 45 & \\ 14 & 12\end{array}$ | MATTHEWS, WRIGHT \& KING/Mother's Eyes (Columbia) | 107/8 | 0 | 23 | 84 |  |  |
| $\begin{array}{lllll}14 & 12 & 24 & 45\end{array}$ | RENINGTONS/Two Timin' Me (BNA Entertainment) . | 68/0 | 13 | 33 | 22 |  | MOST ADDED \& HOTTEST kat the most added songs |
| $4 \quad 53446$ | TANYA TUCKERAł Your Heart Ain't Busy Tonight (Liberty) . . . . . . . . . . . . . . | $56 / 0$ | 15 | 21 | 20 |  | from all our reporters. The number in perentheses im- |
| DEBUT 3 | NEAL McCOY/There Ain't Nothin' I Don't Like About You (Atlantic Nashville/AG) . | 100/41 | 0 | 6 | 94 |  | mediately following the songs in Most Added \& Hot- |
| 7 284048 | MARY-CHAPIN CARPENTER^ Feel Lucky (Columbia) . . . . . . . . . . . . | 39/0 | 7 | $19$ | 13 |  | test indicates the total number of Country reporters adding the song this weok or noting that the song is |
| DEBUT | DENHIS ROBANS/My Side Of Town (Giant) | 88/44 | 0 | 3 | 85 |  | among their five hottest. |
| IDEBUT 50 | DARRYL \& DON ELLISNo Sir (Epic) | 63/30 | 0 | 0 | 63 |  |  |

## BREAKERS.

BILLY DEAN
If There Hadn't Been You (SBK/Liberty)
On $81 \%$ of reporting stations. Rotations: Heavy 0, Medlum 20, Light 143, Total Adds 45 including WOCB, WHWK, WYNY, KJLO, WYAK, WKNN, WLLR, WTCM, KWEN, KRTY, KMPS, KXDD. Moves 42-37 on the Country chart.

## MARK COLLIE

Even The Man In The Moon Is Cryin' (MCA)
On 70\% of reporting stations. Rotations: Heavy 0, Medlum 27, Light 113, Total Adds 35 including WYNY, WSSL, KNFM, WYYD, WACO, WAVC, WMIL, WLLR, WIL, KBUL, KCKC, KKAT. Moves 44-38 on the Country chart.

LORRIE MORGAN
Watch Me (BNA Entertainment)
On 68\% of reporting stations. Rotations: Heavy 1, Medium 10, Light 126, Total Adds 131 including WNUS, WCTK, WWVA, KEAN, WKAK, KRRV, WUBE, WGAR, WITL, KRST, KUGN, KEKB. Debuts at 40 on the Country chart.

## MARTINA McBRIDE

That's Me (RCA)
On 65\% of reporting stations. Rotations: Heavy 0, Modium 23, Light 108, Total Adds 23 Including WHWK, WYNY, WWVA, WEZL, WOIK, WODR, KNUE, WHOK, KYCK, WITL, KRAK, KIIM. Moves 49-43-39 on the Country chart.

RONNIE MILSAP
L.A. To the Moon (RCA)

On 60\% of reporting stations. Rotations: Heavy 0, Medium 11, Light 110, Total Adds 47 including WVAM, WPKX, KPLX, WHLZ, KLLL, WWKA, WUBE, WDDD, WWJO, KRST, KUAD, KNIX. Debuts at 42 on the Country chart.




L
ast year, when KIX BROOKS teamed up with RONNIE DUNN, there was no telling what might happen.

Now, it's a.l anybody can talk abour.

They've become the first duo in history to have 4 \#1 hits off a debut album ["Brand New Man," "My Next Broken Heart," "Neon Moon" and "Boot Scootin' Boogie"). Their new single "Lost And Found" may just be thei: fifth.

This past year, they won 2 ACM Awards as TOP NEW VOCAL DUET and TOP VOCAL DUET OR GROUP and, they've just received 3 CMA nominations: -HORIZCN AWARD -DUO OF THE YEAR -ALBUM OF THE YEAR

Their debut album BRAND NEW MAN is now past PLATINUM.

For some people, that might seem like a happy ending.


For BROOKS \& DUNN, it's only the beginning!

## 

MIKE REID "Keep On Walkin"' (Columbia) 119/26
Rotations Heawy 0 . Medium 17, Ligh 102, Tolal Adds 26. WHWK, WQBE. WYNY WNUS, WBEE, WWNC WKXC, WXBQ WEZL. KKIX, KTCS, WQIK, WOKK, KNFM. WYYD. WTNT. KKYR, KIXS, WCUZ. KASH, KKCS, KFMS, KRWQ, KBJL, KKAT KXOD Moves 49-43 on the Country char

## MATTHEWS, WRIGHT \& KING "Mother's Eyes" (Columbia) 107/8

Rotations heavy . Medium 23. LIghi 84. Tolal Adds 8. WGNA. WYNK. WCKT WAMZ. WRNS WWKA WACO. WHOK Medium WWYZ. WYNY. WRWD. KEAN. WKAK. KAYD. KYKX, KLUR, WAKX. KTIS WICM KVOO KFDI, KUZZ. KVOC KDRK KORD Moves $50-47-45$-44 on the Country char

NEAL MeCOY "There Ain't Nothin' I Don't Like About You" (Atlantic Nastwille/AG) 100/41 Rotatons Heavy O. Medium 6. Light 94. Total Adds 41 including WVAM. WOBE, WAYZ, WWYZ WTCR. WIOV. WYNY WDSY. WCTK. WXBQ. WEZL. KOUL. WHLZ. WMSI. WFNS, KKYP, KHAK. WHOK. WAXX, WYNG, WOW, KZSN. KUGN KWNR. KMIX. KHAY Debuts at number 47 on the Country chart

DENNIS ROBBINS "My Side Of Town" (Giant) 88/44
Rotations: Heavy 0 , Medum 3, Light 85 , Total Adds 44 including WTCA, WYNY, WCTK, KEAN, WYNK. WSTH, WHLZ, WVLK KYKS, WYAK, KTEX, WRNS, KHAK, WUBE, WHOK, WASKFM, KZKX, WMUS WILR, WFMB, WTHI, KNAX, KMLE, KWJJ KDRK, KORO Debuts at number 49 on the Country chart

DAPRYL \& DON ELLIS "No Sir" (Epic) 63/30
Rotations: Heavy 0 . Medium 0 , Light 63 , Total Adds 30 , WWYZ, WTCR, WYNY, KEAN, WWNC, KAYD, WSTH, WYGC, WULK WOKK. KTEX, WSIX, KIXS. WAXX, WNWN. WDAF. WASKFM, KCJB, WMUS, WOW, WDDO, WFMB, WTHI, KRST, KII.FM WOKK, KTEX. WSIX. KIXS. WAXX, WNWN. WOAF, WASKFM, KCJB, WMUS, WO
KVOC. KUGN. KMIX. KNCQ, KMPS Debuts at number 50 on the Country chart

## 

GEEZINSLAWS "Hepp, I'm White And I Can't Got Down" (SOR) 48/17 KASE, WSM. WNOE, KXXY, KSAN.
dJ WHITE "One Llke Thal" (Curb) 40/12
Rotations: Heavy 0. Medium 1. Light 39. Total Adds 12 , WPOC, WOCB, WYNY, WNUS. KRRV, KAYD, WULK. WYAK. WYNG WTHI, KMIX. KNCQ. Medium: WWY Lignt WRKZ. WTVY, WYGC. KYKX, KYKS. KGKL. KLUR. WNWN. KTS. KKCS KUGN. KEKB. KDRK.

MAC MeANALLY "The Trouble With Dlamonds" (MCA) 35/35
otations: Hear O M Rotations: Heavy O. Medium 0. Light 35. Total Adds 35 including WAYZ, WWY, WRKZ. KMML. WTVY. WYGC. WMSI. KSSN

CORBINHANNER "Just Another HIII" (Mercury) 32/15
olations: Heaw 0 Medium 0 , Lighe 32. Total Adds 15 WWYZ. WYNY. WFWO. WCTK, KMML, KAYO, WYGC, WAMZ KGKL. KODY. WOW. WGTC, KFOI, KVOC, KUAD. Light: WRKZ. WIOV. WJSY, WKAK, WTV. WVLK, KTEX, WSIX, KLUR. kTTS.

## mOLLY \& THE HEYmakERS "Swinging Doors" (Roprise) $31 / 12$

Rotations: Heavy 0. Medium 1. Light 30, Total Adds 12. KMML. WYGC. KCLR. WGEE. WNWN, WWQM, wwJO, KTPK WTCM KVOO KALF KNCO Medum WAVC Light: WICO WTVY KGKL. KLUR, WAXX, WOW, KFDi, KUGN, KEKE WTCM.
KORD.

CLEVE FRANCIS "How Can I Hold You" (Liberty) 30/30
ROI WKNN KGKL, KIXS, KLF KODY KCLR WOW, KTS, KTZ, WNUS, WKAK, KRRV, KMML. WSTH, WPCV. WVLK

HANK WILLIAMS JR. "Lyin' Jukebox" (Curb/Capricorn/WB) 28/27
Rotations Heaw 0 Medium 2. Lignt 26, Total Adds 27 including WRKZ, WTCR, WCTK, WICO, WDLS. WKAK, KRRV, KOUL WTVY, WYGC. WBKA, WKNN, WOWW, KGKL, KIXS, KLUA, KQDY, WAVC, KVOX, KIXQ, WMUS, WOW, KTTS, KTPK KVOO. KFDI, KALF

RESTLESS HEART "When She Cries" (RCA) 19/19
Rotauons Heavy 0. Mecum 2. Light 17. Kotal Adds 19. WTCR KEAN. WIVY. WKML. WYGC. WBKA WTXT. KLUR, KFKF WMUS WOW. WXCL. WDDD. KIF.FM. KUZZ. KVOC. KNAX, KUAD. KSOP

STEVE WARINER "Crash Ceurse In The Blues" (Arista) 17/17
Alations Heavy 0. Medium 1. Licht 16. Total Adds 17 . WTCR. WCTK. KEAN. KLLL. WSM. WTXT. KIXQ. WASKFM. WMUS Rotations Heavy O. Meduum 1. Light 16. Tolal Adds 1, WICA

KAREN TOBIN "Picture Of Your Daddy" (Atlantic Nashvilla/AG) 15/2
Rolatons Heavy 0 . Medium 1 . Lgm i4, Total Adds 2, KTEX, WOW Medium KVOO Light WICO. WKAK. KRRV, WTVY Rola'Ions Heavy 0 . Medium $\mathbf{1}$. Lgm id. Total Adds 2 , KTX
KGKL, KLUP, KQOY, KTS, KUZ? KVOC. KALF, KRWO

MAVERICKS "This Broken teart" (MCA) 11/1
Rotations Heavy 0 . Me Jum 0 . Light 11, Total Adds 1, WIOV Light WKAK, WTVY, KTCS, WYGC, KTEX, WBKR, KLUR Rotaturns Heavy
KTIS. KFDI, KEEN

CIMMARON "Long Rida Baxk'" (Alpine) 10/9
Rotations Heavy 0 . Mecium 0 . Light 10. Total Adds 9 . WWYZ. WRKZ. WICO. KRRV. WTVY. KLUR. KQDY. KTTS. KFDI Ligh kvoo

## ALEEMjurencis

## ARTIST/Song Title (Label)

Album Title

MARK CHESNUTT/Eubba Shot The Jukebox (MCA) . . Longnecks \& Short Stories CLINT BLACK When My Ship Comes In (RCA) . . . . . . . . . . . . . . . . . . . . The Hard Way
CLINT BLACK/The Hard Way (RCA) . . . . . . . . . . . . . . . . . . . . . . . . . . The Hard Way

GARTH BROOKSÍn Lonesome Dove (Liberty) . . . . . . . . . . . . . . . . . . . . Ropin' The Wind
MARTV STUARTHigh On A Mounlaintop (MCA) . . . . . . . . . . This One's Gonna Hurt You
CLINT BLACK Nake Up Yesterday (RCA) . . . . . The Hard Way
TRAVIS TRITT/Can I Trust You With My Heart (WB) . . . . . . . . . . . . . . . . . . T-R-O-U-B-L-E
TRAVIS TRITT/T-R-O-U-B-L-E (WB)
$T-R-O-U-B-L-E$
BILLY RAY CYRUS/Some Gave All (Mercury) . . . . . . . . . . . . . . . . . . . . Some Gave All
Lee roy Parmell/ove Without Mercy (Arista) . . . . . . . . . . . . . . . . .
BILLY RAY CYRUSNWer'm I Gonna Live (Mercury) . . . . . . . . . . . . . . . . . Some Gave All
CLINT BLACK/the Good DId Days (RCA) . . . . . . . . . . . . . . . . . . . . . . . . The Hard Way
CLINT BLACKBurn One Down (RCA) . . . . . . . . . . . . . . . . . . . . . . . . . . The Hard Way
DWIGHT YOAKAM/Suspicious Minds (Epic Soundtrax) . . . . . . . . . . Honeymoon In Vegas
GARTH BROOKSNe Bury The Hatchet (Liberty)
Rooin' The Wind

## A Special Invitation

Atlantic Records cordially invites you to add the new single


By

JOHN ANDERSON "Seminole Wind" (BNA 62312-2) Prod: James C. Stroud Wr: John Anderson Pub: Almo Mussic Corp., Homes Creek Music (ASCAP) Mgr: Bobby Robents

## B

CLINT BLACK "We Tell Ourselves" (RCA 62194-2 Prod: James Stroud, Clint Black Wr: Clint Black. Hayden Nicholas Pub:
(ASCAP) Mgr: Moress, Nanas. Shea
SUZY BOGGUSS "Letting Go" (Liberty 79346)
Prod: Jimmy Bowen. Suzy Bogguss Wr: Doug Crider, Mall Rollngs Pub: Wamer-Tamerlane Pubhshung Corp., Zesty Zack's Music (BMI) Mgr: Moris. Bliensener \& Assoc.
BOY HOWOY "Our Love Was Meant To Be" (Curb 097) Prod: Chrs Farren Wr: Jellerey Sleele. Chnns Farren Pub: Mike Curb Music. BROOKS \& OUNN "Boot Scootin" Boogie" (Arista 2440) Prod: Scort Hendricks. Don Cook Wr: Ronnie Dunn Pub: Allred Avenue

C
MARY-CHAPIN CARPENTER "I Feel Lucky" (Columbia 74345) Prod: John Jennings. Mary-Chapin Cappenter Wr: M.C. Carpenter, Don Schitz Pub: EM1 Appil Mussic Inc... Getarealiod Music, Do
Music Corp. (ASCAP) Mgr: John Simson, Tom Carrico
MARK CHESNUTT "I'II Think DI Something" (MCA 54395) Prod: Mark Wnght Wr: Jerry Foster, Bill Rice Pub: PolyFram International
CIMMARON "Long Ride Back" (Aipine 011)
Prod: Johnny Ruenschroer Wr. Kont Robbins Pub: Irving Musce, Inc., Coner maRK COLLIE "Even The Man In The Moon is Cryin' (MCA 5444B)
Prod: Don Cook Wr: Mark Collie, Don Cook Pub: BMG Songs. mc., Judy
Judy Judy Music. Sony Tree Puolishing Co, Inc. (ASCAP, BMI) Mgr: Don Ligh CONFEDERATE RAILROAD "Jesus And Mama"
(Atlantic Nashville 4656-2)
Prod: Barry Beckett Wr: Danny B
Collins Music Corp. (BMI) Mor: IMS
CORBIN HANNER "Just Another Hill" (Mercury 719) Prod: Harobd Shedd, Joe Scane, Jim Conon, Bob Corbin, Dave Hanner Wr:
Bob Corbin, Dave Hanner Pub: PRI Music, Inc., Bob Corbin Music, Play On Publishing (ASCAP) Mgr: Bob Burwell
RODNEY CROWELL "What Kind Of Love" (Columbia 74360) Prod: Larry Klein Wr: Rodney Crowell, Will Jennings. Roy Orbison Pub: Sony BILLY RAY CYRUS "Could've Been Me" (Mercury 703) Prod: Joe Scaife, Jim Cothon Wr: Reed Nieelsen, Monty Powell Pub:
Englishown Music, Warner-Tamerlana Corp (BMI) Mgr: Jack McFadden

## D

Billy dean "Il There Hadn't Been You" (Liberty 79417)
Prod: Chuck Howard. Tom Shapiro Wr: Tom Shapiro. Hon Hellard Pub: Edge Prod: Chuck Howard. Tom Shapiro Wr: Tom Shapiro. Mon Hellard Pub: Edge
Owoods Music, Kinetic Diamond Music. Inc., Moline Valley Music. Inc., OWoods Music, Kinetic. Diamond Music. Inc., Moline Valloy
Careers- BMG Music Pub. Inc. (ASCAP, BMI) Mgr: Teri Brown DIAMONO RIO "Nowhere Bound" (Arista 2441)
Prod: Monty Powell. Tim Dubois Wr: Monty Powell, Jule Medders Pub: Resaca Beach Music, Wamer Tameriane Pub. Corp., Jute Meddrs Publishe Designee (BMI) Mgr: Ted Hacker
JOE DIFFIE "Hext Thing Smokin'" (Epic 74415)
Prod: Bob Montgomery, Johnny Slate Wr: Joe Ditfie, Danny Morrison, Johnny
Slate Pub: Forrest Hills Music, Inc.. Texas Wedge MuiscPitch N Run Music Slate Pub: Forrest Hills Music. Inc.. Texas Wedge Muisc/Pitch N Run Music
Songwrithers InkJout Of State Music (BMI, ASCAP) Mgr: Danny Morrison DARAYL DON ELLIS "No Sir" (Epic 74454)
Prod: James Stroud Wr: S. Deann. B. Montana. D. Etis Pub: Tom Coliins Music, Music Corp. Of America, Brand Now Town Music, Mudnight Crow Music (BMI, ASCAP) Mgr: Crowe Management

RADNEY FOSTER "Just Call Me Lonesome" (Arista 2448) Prod: Steve Fishell, Radney Foster Wr: Radney Foster. George Ducas Pub:
St Jutien Music. PolyGram Int. Pub. Co. Inc.. Poor House Hollow Music SL Jutien Music. PolyGram Int.
CLEVE FRANCIS "How Can I Hold You" (Liberty 79450) Prod: Jummy Bowen, Cleve Francis Wr: Chnis Waters, Tom Shapiro. Billy Dean Pub: Sony Cross Keys Publishing. Edge OWoods Music. Kinetic
Diamond Music. Inc., Moline Valley Music. Inc.. EMI Blackwoud Music inc. Diamond Music. Inc., Moline Vallay Music. Inc., EMI Blackwood Music inc.
Mgr: MNGP Entertainment

## G

THE GEEZINSLAWS "Help, I'm White And I Can't Get Down" (SOR 442)
Prod: Roger Ball, Ray Pennington Wr: Roger Ball, Clinton Gregory Pub: Almane Music (BMM) Wor: Wayion Stubbetield
VINCE GILL "I Still Believe In You" (MCA 54406) Prod: Tony Brown Wr: Vince Gill, John Bariow Jarvis Pub: Benefit Music Inspector Barlow Musc (BMI) Mgr: Fitzgerald-Hartioy

## $\Gamma$

J.J. WHITE "One Like That" (Curb 1017)

Prod: James Stroud Wr: Tim Nichols, Ja
Hall Music (ASCAP) Mor: Tom Skeeter ALaN JACKSON "Love's Got A Hold On You" (Arista 2447) Prod: Scott Hendricks. Keith Stegall Wr: Keith Slegall, Carson Chamberlain
Pub: Warmer-Tamerlane Pub. Corp. Jusi Cuns Music (BMI) Mgr: Ten Ten Management

SAMMY KERSHAW "Yard Sale" (Mercury 665)
SAMMY KERSHAW "Yard Sale" (Mercury 665) Prod: Buddy Cannon. Norro Wilson Wr: Larry Bastian. Dewayne Blackwell
Pub: Major Bob Music Co.. Inc.. Jobete Music Co., Inc. (ASCAP) Mg: Jim Pub: M
Dowell

TRACY LAWRENCE "Runnin' Behind" (Atantic Nashville 4639) Prodi James Stroud Wr: Ed Hil Man D. Sanders Pub: Now Haven Music, Prod: James Stroud Wr: Ed Hill, Mark M. Sanders
MCA Music Pub. (BMI, ASCAP) Mgr: Music Matters Management CHRIS LeDOUX "Whatcha Gonna Do With A Cowboy"
(Liberty 793B2)
Prod: Allen Reynolds Wr: Garth Brooks, Mark D. Sanders Pub: Majcr Bob ITLE.. TEXIS Prod. James Stroud. Christy DiNapoli. Doug Grau Wr: Porter Howell, Stewar Harris Pub: Square West Music. Inc.. Howlin' Hits Music. Inc., Sony Tree Pub Marris Pub: Square West Music. Inc.. Edisto Sound international (ASCAP, BMI) Mgr: Christy DiNapoli

## M

MATTHEWS, WRIGHT \& XING "Mother's Eyes"

## (Columbia 74400)

Prod: Steve Buckingham. Larry Strickland Wr: Karen Staley, G. Harrison Pub: AMR Putications, Inc.. Sixteen Stars Music (ASCAP, BMI) Mgr: Starstruck THE MAVERICKS "This Broken Heart" (MCA 54464) Prod: Aichard Bennett, Steve Fishell Wr: Raul Malo Pub: Sony Tree Pub. Co C, Mato Music. hnc. (BM) Mg. Callan
MAC McANALLY "The Trouble With Diamonds" (MCA 54450) Prod: Tony Brown, Mac McAnally Wr: Mac McAnally Pub: Beginner Music McBRIDE \& THE RIOE "Going Out Of My Mind" (MCA 5413)
Prod: Sleve Gibson, Tony Brown Wr: Kostas. Terry McBride Pub: Songs Ot Prod: Steve Gibson, Tony Erown Wr: Kosias. Yerry McBride Pub: Songs Of
PolyGram International, Inc. Seven Angets Music. Songs of McBride (BMI) Mgr: Ken Stilis
MARTINA McBRIDE "That's Me" (RCA 62291-2)
Prod: Paul Worley. Ed Seay Wr: Tony Haselden, Bob Alan Pub: Milloouse Music. Sheddhouso Music (BMII, ASCAP) Mgr: John McBride
NEAL McCOY "There Ain'i Nothin' I Don'I Like About You" (Atlantic Nashville 4705)
Prod: James Stroud Wr: Katie Wallace, Mark IImin Pub: PolyGram Int'I Pub. Inc., EMI-Apnl Muscic inc. (ASCAP) Mgr: Management Associates
REBA McENTIRE "The Greatesi Man I Hever Knew"

## (MCA 54441)

Prod: Tony Brown. Rebs McEntire Wr: Richard Leigh, Layng Martine. Jh. Pub: EMI April Music me., Lion-Hearted Music. Layng Mantine, JI. Songs (ASCAP) RONNIE MILSAP "L.A. To The Moon" (RCA 62332-2)
Prod: Ronnie Milsap, Roo Galbraith. Tom Collins Wr: Susan Longacre, Lonnie Wilson Pub: W.B.M. Music Corp..
(SESAC. ASCAP) Mgr: Bill Carter
MOLLY \& THE HEYMAKERS "Swinging Doors" (Reprise 5560 Prod: Gregg Brown Wr: Bobby Boyd. Chapin Hartiond. Jim Foster Put: Tree Pub. Co., Inc.. Willesden Music, inc. Careers-BMG Music Pub., Inc. (BMD) Mgr: Empresario Limited
LORRIE MORGAN "Watch Me" (BNA 62333-2)
Prod: Richard Landis Wr: Tom Shapiro, Gary Burr Pub: Great Cumberland Music. Diamond Struck Music. In THe Air Music, Inc. MCA Music Pub, Gary
Burt Muscic Inc. (BMI, ASCAP) Mgr: Moress, Nanas, Shea

PAUL OVERSTREET "Me And My Baby" (RCA 62254-2) Prod: Brown Bannister, Paul Overstreet Wr: Paul Overstreet, Paul Davis Pub: Scartel Moon Music, Paul And Johnathan Songs (BMI) Mgr: Scarlet Moon

LeE Roy PARNELL "What Kind Of Fool Do You Think I An" (Arista 2431)
Prod: Scott Hendncks. Barry Beckett Wr: AI Carmichael. Gary Grifim Pub: Sheddhouse Music. Robinefe Music (ASCAP) Mgr: Mike Robenson

COLLIN RAYE "In This Life" (Epic 74421)
Prod: Garth Fundis, John Hobos Wr: Mike Reid, Allen Shamblin Pub: Almo
Music Corp.. Brio Blues Music, hayes Streer Music. Allen Shamblin Music Mustc Corp.. Brio Blues Music. hayes Street Music. Allen Shamblin Music
(ASCAP) Mgr: Steve Cox

MIXE REIO "Keep Dn Walkin' " (Columbia 74443) Prod: Peter Bunetta, Rick Chudacoft Wr: Mike Reed, Amanda McBroom Pube Almo Music Corp., Brio Blues Music. McBroom Music (ASCAP. BMi) Mgr: THE REMINGTONS "Two-Timin' Me" (BNA 62276-2)
Prod: Larry Michaol Lee, Josh Leo Wr: Richard Mainegra, Rick Yancey, Jimmy Gritfin Pub: MayPop Music, Careers-BMG Music Publishing, Inc., Rna's Cloud Nine Mussc (BMI) Mgr: Vector Management
RESTLESS HEART "When She Cries" (ACA 62334-2)
Prod: Josh Leo Wr: Marc Beeson, Sonny LeMaire Pub: EMI Apr
Son Mare Music Pub. (ASCAP, BMI) Mgr: Filzgerald-Hartioy DENNIS ROBBINS "My Side 01 Town" (Giant 5644) Prod: Richard Landis. James Stroud Wr: Dennis Robbins. Bob DiPiero, John Scort Shemil Pub: Corey Rock Music. Dixie Slars Mussic. Urite Big Yown Music. OI America. Inc. (ASCAP, BMI) Mgr: Sonvor Management

S
SAWYER BROWN "Cate On The Corner" (Curb 1023)
Prod: Randy Scruggs. Mark Miller Wr: Mac McAnally Pub: Beginner Music Prod: Randy Scruggs. Mark Miller Wr: Mac McAnally Pub: Beginner
(ASCAP) Mgr: T.K.O. Management
RICKY YAM SHELTON "Wear My Aing Around Your Meck"
RICKY YaN Shelton "Wear My fing Around Your Neck" (Columbia 74418)
Prod: Steve Buckingham Wr: Bert Carroll. Russell Moody Pub: Lollypop Music
Shenamdoah "Hey Mister (I Need This Job)" (RCA 62290-2) Prod: Robert Byrne, Keth Slegall Wr: Kerry Chater, Renee Armand Pub: Careers-BMG Music Publishing Inc.. Padre Hotel Muasc, Willesden Music, Inc.
OOUG STONE "Warning Labels" (Epic 74339)
Prod: Doug Johnson Wr: K. Willams, O. Turman Pub: Sony Cross Keys Pub
GEORGE STRAIT "So Much Like My Dad (MCA 54439)
Prod: Jimmy Bowen, George Strat Wr: Chips Moman. Bobby Emmons Pub: Rightsong Music. Inc... Chips Moman Music. Attadoo Music (BMI) Mgr: Bonne
Garner, Ken Kragen

## 5

PAM TILLIS "Shake The Sugar Tree" (Arista 2454) Prod: Paul Worley. Ed Seay Wr: Chapin Harthord Pub: Sony Tree Publishing
Co., Inc. (BMI) Mar: Mike Roberton MARON TIPPIN "I Wouldn't Have It Any Other Way" (RCA 62241-2)
Prod: Emory Gordy Jr. Wr: Aaron Tippin, Butch Curry Pub: Acutl-Rose Musc, Inc., Tetty Larc, Inc., Groove Palace (BMI, ASCAP) Mgr: Starstruck

筑 "Picture Of Your Daddy"
(Atlantic Nashville 4704)
Pat: Bn Otis (BMI) Mar: Katheen Capper RANDY TRAVIS "If I Didn't Have You" (WB 5630)
Prod: Kyie Lehning Wr: Skip Ewng. Max D. Barnes Pub: Acutt-Rose Musc. TRAVIS TRITT "Lord Have Mercy On The Working Man"
(WB 5660)
Tod: Gregg Brown Wr: Kostas Pub: Songs OT PotyGram Intl, Inc. (BMI) Mgr:
Ken Kragen
TAMYA TUCKER "If Your Heart Ain't Busy Tonight"
(Liberty 79295)
Prod: Jerry Cnnchield Wr: Tom Snapiro, Chris Waters Pub: Edge OWoods Tucker Kinetic Dlamond Music. Inc., Moline Valley mc. (ASCAP) Mgr: Beau

## W

STEVE WARINER "A Woman Loves" (Arista 2426)
Prod: Scott Hendricks. Tim DuBois Wr: Steve Bogard, Rick Giles Pub: WB Music Copr. Rancho Bogardo Music. Kmetic Diarnond Music. Inc.. Edge
O Woods Music (ASCAP) O Woods Music (ASCAP) Mgr: Chip Peay
STEVE WARIMER "Crash Course In The Blues" (Arista 2461) Prod: Scort Hendricks. Tim DuBois Wr: Steve Wariner. John Jarvis. Don Cook (ASCAP, BMI) Mgr: Chip Pasy HANK WILLIAMS JR. "Lyin' Jukebox" (Curt/Capricorn/WB 5613) Prod: Barry Beckert, James Stroud, Hank Wiltams Jr Wr: Bobby P. Barker
Randy Archer Pub: Nocturnal Eclipse Muscc, PolyGram int'l Pub. Inc. Randy Archer Pub: Nocturnal E,
Krckighter Pub. Inc. (BMI. ASCAP)
MICHELLE WRIGHT "One Time Around" (Arista 2444)
Prod: Steve Bogard. Rick Giles Wr: Chapin Hartiford, Don Ptnmmer Pub:
Sony-Tree Pub. Co., Inc.. Zomba Enterpises mc. (BMI. ASCAP) Mgr: Bran Fernman
WYNONNA "No One Else Dn Earth" (MCA 54449)
 tunes Inc. Sony Songs Inc. Edisto Sound Inti'. EMI Golden Torch Music. Hear Street Music (ASCAP. BMI) Mgr: Ken Stilts

TRISHA YEARWOOD "Wrong Side 01 Memphis" (MCA 54414) Prod: Garth Fundis Wr: Matraca Berg. Gary Harrison Pub: Wamer-Tamerlare Publishing Corp.. Patrick Joseph Musc, Inc. (BMI) Pub: Wamer-Tamerlane Pub. Corp. Patnck Joseph Music. Inc. (BMI) Mgr: Ken Kragen DWIGHT YOAKAM \& PATTY LOVELESS "Send A Message To My Heart" (Reprise 5545)
Prod: Pete Anderson Wr: Kostas. Kathy Louvin Pub: Songs Of PolyGram Int1.
Inc., Tillis Tunes Inc. (BMI) Mgr: Gary Borman. Fitzgerald-Hartiey

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HONOLULU for 8 days \& 7
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# BREAKERS. 

CHUCKII BOOKER<br>Games (Atlantic/AG)<br>$65 \%$ of our reporting stations on it. Rotations: Heavy 0/0. Medium 4/4, Light 51/51, Total Adds 55 including WBLK, WBLS, WDAS, WAMO, WKYS, KMJQ, K97, WYLD, WIZF, WZAK.<br>\section*{VOICES}<br>Yeah, Yeah, Yeah! (Z00)<br>62\% of our reporting stations on it. Rotations: Heavy 0/0, Medium 20/0, Light 33/9, Total Adds 9, KJMZ, KMJQ, WZAK, WKKV, KQXL, WZFX, WOOK, WJFX, WTLZ. Debuts at number 37 on the Urban Contemporary chart.

## NGWC: 0 - JIV

JUS' CAUZE "Come Out And Play" (Savage) 49/5
Rotations Heavy 010 . Medium 14/0. Light 35/5. Total Adds 5. WPAL. WPEG WGZB. WJJS. WALT Mediums include WHUA
DON-E "Love Makes The World Go Around" (IslandPLG) 48/4
Rotations Heavy $0 / 0$. Medium 2011, Light 28/3. Total Adds 4 , KIIZ. U102. WJJS wook Mediums include K97 WTLC
KPAS. WJIZ. KOXL Debuts at number 39 on
LO MEY? "H O Thang 4 Ya" (Perspectivanem) 45 raty cha
LO-KEY? "I Got A Thang 4 Ya" (Perspective/A \&M) 45/26
Rotations Heavy 0/0. Medium 6/1, Light 39/25, Total Adds 26 including WKYS. K104 K97 KPAS. WAKE. WFXA 293 WJTT.
WJJN. WOFX Medum WDAS. KOXL, WAGH, WALT. K 98 FM
HIGHLAND PLACE MOBSTERS "Let's Get Naked" (LaFace/Arisla) 45/2
Rotalions Heavy 210 . Medium 20/0. Light 23/2. Total Adds 2. WJJS. HOT105 Heavy WATV. WAGH Mediums include
KMJO. K97. WOWI. WZAK, KBCE Debuls al KMJO. K97. WOWI. WZAK, KBCE Debuis ar number 38 on ine Urban Contemporary chan
TOTAL LOOK \& THE STYLE "Room 252" (RAL/Columbia) 41/3
Rotations Heavy 1/0. Medium 22/0. Light 18/3. Total Adds 3 KPRS. Z16. WCDX Heavy KJMS Mediums include WDAS WHUR, WFXA. WATV. WPAL
MIKE DAVIS "Ain't No Stoppin' Us Now'" (Jive) 40/8
Rotations Heavy $0 / 0$. Medium 6/0, Light 34/8. Total Adds 8 . OC 104. WAKE WFXA. WATV Z93. WJJN. WALT. WCDX Mediums include WJTT. Z104, WBLX WOOK. K98-FM
3RD AVENUE "Let's Talk About Love" (Solar/Epic) 40/5
Rotations Heavy O,O. Medium 8/0. Light 32/5. Toial Adds 5 . WAMO KMJO, 216 WALT WIKS Medums include WDAS
WFXA. WJTT. WJJN. WEUP LIONEL RICHIE "My Desliny" (Motown) 39/1
Rotations Heavy $0 / 0$. Medium 220. Light 1711 Total Adds 1 WATV Mediums include WDAS WZAK WKKV OC104
WRKE
IMMATURE "Tear II Up" (Capitol) 38/3
Rotations Heavy 0/0. Medium 40 Light 34,3. Total Adds 3. KBCE WGZ8, wOOK Medium K97 WZAK KMJM WEUP MEN AT LARGE "You Me" (EasiWest/Atlantic Group) 37/37
Rotations Heavy 0,0 . Medum 22. Light 3535 Total Adds 37 including WBLK, WDAS WKYS KMJQ. K97. WYLD WZAK
WJIB. KPAS KMJM WJLB. KPRS. KMJM
TRUTH INC. "Sex On The Beach" (Interscope/Allantic Group) 36/2
Rotations Heavy 010 Medium 170. Light 192. Total Adds 2 WJIZ U102 Medums include WDAS. K97 WOWI WZAK
FATHER MC "One Nite Stand" (Uptown/MCA) 347
Rotatons Heavy 0,0. Medurm 11,1 Light 23/6. Total Adds 7. WXYV KKBT KIIZ WBLX WCDX K98-FM. WTLZ Mediums include WBLS. WOWI. WGCI. WJLB, WAGH
SPICE 1 'Welcome To The Ghetto" (Jive) 33/4
Rotations Heavy 0\%. Medium 40 . Light 29/4. Total Adds 4 WENN, WAGH. WJJN, WVOI Medium K104. KPRS KFXZ
WBLX
BRUCE SAUNDERS "Touch You There" (RCA) 32/31
Rotations Heavy 00 . Medium ti Light 31,30 , Total Adds 31 including K 97 WIZF KPRS. WKKV WJIZ KBCE. WFXA
KOXL. WXOK WATV KOXL. WXOK. WAN
WENDY MOTEN "Step By Step" (EMI/ERG) 30/4
Rotations Heary O/0. Medium 1011. Light 2013. Total Adds 4 , WJIZ, WATV. WPAL. WCDX Mediums include KMJO. WXOK
WOFX. KIIZ, KFXZ WOFX. KIIZ, KFXZ
ISLEY BROTHERS 'Whatever Turns You On'" (WB) 30/3
Rotations Heavy 010 . Medium 15/0. Light $15 / 3$. Total Adds 3. WTLC. WATV, KIPA Mediums include WDAS. WHUR WKYS
K97. KOXL Chill deal boyz "Rock The House" (Pump) 30/
Rotations Heavy 0\%. Medum 10\%. Light 2011, Total Adds 1. KMJJ Mediums include WOWI WXOK, WPAL. Z93. WFXE RACHELLE FERRELL "Til You Come Back To Me" (Capitol) $29 / 29$
Rotations Heavy O:O. Medium 0.0. Light 29/29, Total Adds 29 including WBLK, WDAS K97 WOWI. WZAK WRKE KQXL
WXOK WATV WENN
G00D GIRLS "Just Call Me" (Motown) 29/28
Rotatons Heavy On. Medium 212. Light 27/26. Tolal Adds 28 including WBLK. WAMO. K97 WOWi. WZAK WTLC. KMJM
JOHN PAGANO "Let's Get To It" (MCA) 29/12
Rotations Heavy 0,0 . Medum 210 . Light 27/12. Total Adds 12 including WBLK K97 KMJM WFXA. KOXL. WXOK. WATV
WAGH WEUP KFXZ Medium KKBT. WEAS
SHINEHEAD "Try My Love" (Eleiktra) 29/8
Rotatons Heavy 010 . Medium 10. Light 28:8, Total Adds 8 . WKYS. K97 KPAS WFXA WJJN. Z 104. KJMS. WOOK
Medium KMJO DJ QUIK "Jus Lyke Compton" (Protile) 28/3
Rotatons Heavy 1/O. Medium 12/0. Light 15/3. Total Adds 3, KMJO. WFXA, WZFX Heavy WZAK Mediums include K104
KJMZ. K97 KMMM. KOXL

## KJMZ. Kg7. KMJM. KOXL <br> MICHAEL COOPER "Let's Gel Closer'" (Reprise) 27/26

Rotations Heavy O/O. Medrum 000. Light $27 / 26$. Total Adds 26 including WYLD. WIZF WZAK WAKE, WFXA KOXL WXOK
WENN Z93. WJTT
MIND "Is That The Way?" (GEG/chiban) 27/5
Rotatons Heavy 00. Medium 10. Light 26/5. Tolal Adds 5. K97. WJIZ WATV. WJFX WTLZ Meduum WFXA
JACCI McGHEE "Skeeza" (MCA) 25/5
Rotations Heavy 0,0. Medium $2 / 0$ Light 23/5 Total Adds 5. WJIZ KBCE. WOFX. K98-FM KTAA Medium WZAK WJJS


## EJGujucinhf iculen

PRINCE MARKIE D "Tripping Out" (Columbia) 24/10
Rotations Heavy $0 \%$. Medium 110. Light 23/10, Tolal Adds 10 . WBLK WKYS KMJO. OC104 WJIZ KBCE WEUP KIIZ. WCDX. WVOI Mealum zi 104
CHARLES \& EDDIE 'Would I Lie To You?' (Capitol) 237
Rotatons Heavy 0/0. Medtum 0/0. Light 23/7. Total Adds 7 . K97 WZAK KKBT OC 104 KBCE WLOU. WTLZ
2HIGGE "Toss II Up" (PolydorPLG) 206
Rotations Heavy 010 Medium 0/0. Light 20/6. Total Adds 6 WJJN. WOFX KFXZ wOIS. wJJS wBLX
mOCCA SOUL "Deep Sea So Blue" (Savage) 20/3
Rolations Heavy 10 Medurn 40 Light 15/3. Total Adds 3 WHUR WIZF WBLX Heavy WZAK Medium WPAL WEJP
WJJS. WJFX
DAVID BLaCK "II's My Nature" (Bust It/Capitol) 18/6
Rotatons Heavy 000 . Medium $1 / 0$ Ligm $17 / 6$ Total Adds 6 . WJJN WOIS KIPA WJJS WIKS WCDX Mealum WALT
WHISTLE "I Am" (Select/Elektra) 17/1
Rotations Heavy $0 \%$ Medium 4/1. Ligh 13/0. Total Adds 1 WTLC Medium WFXA wois. WTLZ
PATTI LabeLLE "When You Love Somebody..." (MCA) 16/10
Rotations Heavy 0.0. Medium 1,1. Light 15/9 Total Adds 10. WDAS K97 WJLB WJTT Z104 WJMI WIKS KMJJ WTLZ
RONNY JORDAN "After Hours" (4th \& Broadway/fland/PLG) 16/4
Rotatons Heavy 0:0 Medium 111. Light 15 3. Total Adds 4 WDAS, WJIZ KFXZ KTAA
FORCE ONE NETWORK "Somethin' About You" (Qwest/WB) 16/2
Rotations Heavy 0.0 Medium 210. Light 14i2. Total Adds 2. WOIS WIKS Medum KFXZ WEAS
$M \&$ \& "Get Ta Know Ya Better" (Atlantic/AG) 14/13
Rotatoons Heavy O/O. Medium O/O. Light 14/13. Total Adds 13 including K97. KPAS. KBCE WENN. WPAL. WPEG. WHN
KIPR, WPGA, KJMS KIPR, WPGA, KJMS
MILIRA "Three's A Crowd" (Molown) 147
Rolations Heavy 00 , Meaturm 10 . Light 137 Total Adds 7 WDAS. KMJM KBCE KOXL WJT K.II K98-FM Medium
WBLS
JIMMY CLIFF "Breakout" (JAS) 13/9
Rolations Heavy 0,0 Medium 010 Light 13/9. Total Adds 9 WOWI WZFX Z104 WOFX WPGA KJMS WALT WBLX
KMJJ
G000 2 GO "He Thinks He's All That" (Giant/Reprise) $10 / 10$
Rotations Heavy 0,0 Medium 0,0 Light 10,10. Total Adds 10 . WTLC WILD WJIZ WATV Zi04 KFXZ WLOU WFYM
WOOK. K 98 -FM WOOK. K98-FM
MC REN "The Final Frontier" (Ruthless/Priority) $10 / 10$
Rotation
KMJJ
GRAND PUBA "360 Degrees" (Elehtra) 10/s
Rotations Heavy 00 . Meyum O/O. Light 10/9. Total Adds 9 . WBLS WOWI WRKE WPAL WALT WBLX WEAS K98-FM
DA YOUNGSTA'S "Pass Da Mic" (EastWest/Atantic Group) 9/6
Rotations Heavy 010 Medium 0/0. Light 9/6. Total Adds 6. WPAL. WPEG WJJN KFxZ WFXM WBLX
EL DEBARGE "Another Chance" (W8) $8 / 8$
Rotations heavy 00 Mertur 0/0. Light 88, Total Adds 8. WDAS. WAGH WEUP KFXZ WLOU WPGA WJFX WILZ

## 

1 JUS' CAUZE/Come Out And Play (Savage)
2 DON-E/ove Makes The World Go Around (Island/PLG)
3 LO-KEY? A Got A Thang 4 Ya (Perspective/A\&M)
4 HIGHLAND PLACE MOBSTERSLEet's Get Naked (LaFace/Arisia)
5 TOTAL LOOK \& THE STYLERoom 252 (RAL/Columbia)
6 3RD AVENUE
7 IMMATURE/Tear II Up (Capitol)
8 TRUTH INC. Sex On The Beach (Interscope/Atlantic Group)
9 SPICE 1 Nelcome To The Ghetlo (Jive)
$45 / 26$
$45 / 2$
10 BRUCE SAUNDERS/Touch You There (RCA)
33/4

Reports/Aods




JIM CHaPPELL (11) bernard oattes (11)
Walter beasley (9) RIPPINGTONS (9) JEREMY WALL (8) WINDOWS (8)

HOTVESTLPS HOT TRAGKS
PAT METHENY (23)
AL JarReau (18) NAJEE (18)
EVERETTE HARP (15)
JENNIFER WARMES (8) HIROSHIMA (7) KEN NAVARRO (7) WING OUT SISTER (6) T-SQUARE (6)

No Tracks Qualified This Week.

## N-WWéscrly

"GEORGE Jinda and wdrld news "George Jinda And Wortd News" (JVC) 277
Rotations Heavy $1 / 0$ M Med WO
KKSF BREAKR this week. Light $15 / 6$. Total Adds 7 . WCDJ. WOCD. KHIH, WFAE. WNND. WAMX, KCLC Heavy
"BERNARD OATTES "Frame By Frame" (Sin-Drome) 25/11
Rolations Heavy 214 . Medium 7,1. Light 16,9, Total Adds 11 , WNUA. WNWv. KJZZ. KBZN, KKSF. WGMC, WFAE, KTNT
"BELA FLECK \& THE FLECKTONES "UIO Tofu" (WB) 257


Roaro GReGOAY "Wonderful" (TNTPPar) 25/0
JIM CHAPPELL "In Search Of The Magic" (Real Music) 23/11
Rotations Heavy 3 12. Medium 610 , Light 14,9, Total Adds 11 . WJZE. WNUA. KJZZ. KBZN. KIFM. KKSF. WAMX KBIA KCLC SS. KKLD Heavy KLTR
WINDOWS "From The Asylum" (Blue Orchid) 22/8
Rotatons Heary 1/0, Medium 419, Light 177, Total Adds 8 . KJZZ, KIFM, KKSF, WGMC, KWVS, KXDC. KCLC, KMXK
Heavy JZTRAX Heavy JzTRax
BARCELONA GOLD "Barcelona Gold" (WB) $22 / 2$
Rotatons Heavy 3/0, Medum 810 . Light $11 / 2$, Total Addos 2 . KBLX, KTNT Heavy WCDJ. WNND, KEZL
VIIXX "I Love My Job" (Pangaeaffs) 2222

JOE McBRIDE "Grace" (Heads Up) $21 / 4$
Rotations Heay ${ }^{10}$. Medum $7 / 1$, Lght 13/3. Total Ados 4, WJZz, KIFM, WGMC. KMxK Heayy, KJZz
CLANHAD "Anam" (Atlantic) 20/2
MITCH WATKIMS "Stringe with wing"" (Ens 2. 2XDC. WMGN Heayy KTWV. KIFM, SS
MITCH WATKINS "Strings With Wings" (Enja) 2012
Aotatons heary
PAUL McCANDLESS "Premonition" (Windham Hill/Jazz) 20/1
Rotatons Heavy 0/0. Medum 8/0. Light $12 / 1$, Toal Adds 1. WLOo

| เ* | ${ }^{\text {w }}$ | AUGUST 28, 1992 |  |
| :---: | :---: | :---: | :---: |
| 3 | 1 | JIMMY SCOTT/All The Way (Sire/WB) | 'All" |
| 2 | (2) | GERRY MULLIGAN/Re-bith Of The Cool (GRP) |  |
| 1 | 3 | NMENMA FREELON/Nnenna Freelon (Columbia) ${ }^{\text {- }}$ | "Close" "Changed" |
| 4 | (4) | KEVIN EUBANKS//urring Point (Bilve Note) | . "Colors" Way" |
| 8 | 5 | BARBARA DENNERLEIN/Thal's Me (Bluemoon). | Dancing" |
| 7 | 6 | PAT METHENY Secrel Story (Geffen) | Facing" |
| 9 | 7 | CLAYTON BROTHERS/The Music (Capri) | Touch" |
| 5 | 8 | TOM SCOTT/Born Again (GRP) | "Free" |
| 11 | (2) | Stanley turrentinemore Than A Mood (Music Master) | "Spirits" |
| 6 | 10 | GRP ALL-STAR BIG BAND/GRP All-Star Big Band (GRP) | "Maiden" "Fooprints" |
| 10 | (1) | JOE WILLIAMS/Ballad And Blues Master (VervePolyGram) ${ }^{\text {. }}$ |  |
| 12 | (13) | JoE LOVANOfrom The Soul (Blue Note) | "Portrait" "Dreams" |
| 18 | (13) | T.S. MONK/Take One (Blue Nole) |  |
| 20 | (1) | NEW YORK STORIES Nolume One (Blue Note) | "Lenny" "Clear" |
| 21 | (15) | JOHN HICKS/Friends - Old And New (Nowus/RCA) | "True" |
| 16 | (6) | SAL MARQUEZ/One For Dewey (GRP) | Could" "Wayne" |
| 14 | 17 | MULGREW MILLER/Iime And Again (Landmark) |  |
| 19 | (1) | DR. JOHN/Goin' Back To New Orleans (WB) | "Basin" |
| ${ }^{21}$ | (19) | JaY hogcard/the Fountain (Muse) | Swee |
| 15 | 20 | LaRAY nozeromaleidoscopin' (Dominic) | Rainbow" |
| 26 | (2) | TOOTS THIELEMANS/he Brasil Project (Private Music) | "Bluesette" |
| 24 | (2) | RANEE LEE/he Musicals - Jazi On Broadway (Justin Time) | "Stomping" |
| 11 | 23 | REBECCA COUPE FRANKS/All Of A Sudden (Justice) | "Flip" |
| 30 | (2) | Charlie haden-quartet westhaunted Heart Nerve/P |  |
| 23 | 25 | JESSE DAVIS/As We Speak (Concord) | "Hipnotism" |
| 22 | 26 | FFEDDIE HUBBARD \( |  |
| ) ive AI Fat Tuescay's (Music Master) |  |  |  |
| 29 | (3) | Charles brown/Blues And Other Love Songs (Muse) | Fool" |
| Debui | (2) | CECIL BROOKS IIINanging With Smooth (Muse) |  |
| 13 | 29 | MAT ADDERLEY/he Old Country (Enia) | "Daddy" "Jeannine" |

[DEBUT 30 McCOY TYNER/Turning Point (VervePPolyGram)

> - Keops oulter due to continued growth.

GEOFF KEEzER TRID (15)
B. FORMAN WHENDERSON (12)

CARMEN BRADFORD (8)
BOB JAMES \& EARL KLUGH (7)
bOB mintzen (5)
TATE, SIMKINS, PERSON (5)
JEREMY WALL (5)

HOTMESTLIPS HOT HRAOKS
PAT METHENY (16) KEVIN EUBANKS (8) NNENNA FREELON (8)
GRP ALL-STAR BIG BAND (8) JIMMY SCOT (8) gerry mulligan (7) TOM SCOTT (6)
barbara denmerlein (5)
CLAYTON BROTHERS (5)

No Tracks Qualified
This Week.

## NEWe -ICrIVI

"bruce forman wiJde henderson "Forman On The Job" (Kamei) 26/12

"BOB JAMES \& EARL KLUGH "Cool" (WB) 23/7

""JOE McBRIDE "Grace" (Heads Up) 23/2

"*oek HALM "Youkali" (CTI) 23/1
 *"PAUL McCANDLESS "Premonition" (Windham Hill/Jazz) 21/0
Rotations Heavy 60 . Medium 610 . Light 90 . Toral Adas 0 Heary WOTB, KLCC. KUOP. KSLU. WVPE, KSBR CHART ExTRA this wook
"PETER ERSKINE "Sweet Soul" (Novus/RCA) 203
 " "GONZALO RUBALcabA "Images" (Blue Note) 20A

"ZZAWINUL SYNDICATE "Lost Tribes" (Columbia) 201
Rotations Heavy 510 . Medium 810, Lght 7il. Total Adds 1. WUSF Heany WDET, WFPL, KLCC, WTEB, WKRY CHART
"JIM MY PONDER "To Reach A Dream" (Muse) 192
Fhotatons Heavy $3 / 0$, Medium 12/0. Leght 4/2. Total Adds 2. KATZ. KMHD Heavy WBGO. WCPN, KJAZ BREAKER this
"WILLIE WILLIAMS "Spirit Willie" (Enja) $18 / 2$
RAY BROWM TRIO Medium 1000 . Leght 6/2, Tolal Adds 2
Rotations Heavy 6/O. Medium 6io. Light 5/O, Tola Adds 0 Heary WNOP. KSDS. WFPL, KUOP, WFSS. KwMU

- Chert Extra chonotoo Dy two asterisks.


New AC


CONTEMPORARY JAZZ


30 Current Contomporey Janz
Reportere ${ }_{24}$ Current
24 Current Contemporary Jazz
dd Not
Odd Not Report, Piaylist frozen (5):
SLUTTECOMa-Seattio
KUOP/STockion
KWMUISt, Louis
WAER/Syracuse
Called in Frozen Playlist (1):


PROVIDENCE $\pm$ AFTER OVER THREE YEARS OF WAITING, HIROSHIMA IS EXPLODING

## AT RADIO!

RADIO \& RECORDS NAC: 8/7 \#1 MOST ADDED -21 ADDS! 8/14 \#1 MOST ADDED - 15 ADDS! BREAKER
HIGHEST DEBUT 21 8/21 NAC CHART: ${ }^{21}$ - 15 8/28 NAC CHART: 10 "PROVIDENCE" is worth the wait. Watch for Hiroshima as they embark on an extensive world four!


VON GROOVE "Once Is Not Enough" (Chrysalis/ERG) 18/13 (5/4)
Adds including WBAB, WLZR, KQLZ, KRXQ, WDHA, WCCC, WHCN, WPLR, KMJX, WXKE. Heavy 1: WWBZ.

JOE COCKER "Now That The Magic Has Gone" (Capitol) 18/5 (12/12) Adds including WWWV, KQDI. Heavy 2: WGIR, KATP. Medium 10 including WBAB, WNEW, WDHA, WZXL, WYMG, KATS.

GARY MOORE "Dnly Fool in Town" (Charisma) 17/15 (2/1)
Adds including WDHA, WAVF, KCLB, KEYJ, WRUF. Medium 12 including KGON, KJOT.

KIM MITCHELL "Word's Such A Wonder" (Alert) 15ß (12 1 )
Adds including WPDH. Heavy 3: WGRF, WIZN, WCIZ. Medium 5 including WRKT, WCMF, KPOI.

FIREHOUSE "When I Look Into Your Eyes" (Epic) $15 / 2$ (13/0)
Adds: KCLB, KWHL. Heavy 3: WIYY, WWBZ, KBER. Medium 8: WTPA, KATP WKZQ, KBAT, KRNA, KFMZ, KOWB, WZZQ.
MARK CURAY "Sorry About The Weather" (Virgin) 15/2 (14ß)
Adds: WGIR, KCQR. Medium 8: KFOG, WCCC, WHCN, KLBJ, KMJX, WKIT, WCIZ, KTYD.
KING'S X "Oream In My Life" (Atlantic/AG) 15/1 (16/0)
Adds: WCIZ. Medium 8: KLOL, KNCN, WZZR, WIZN, KATP, KFMX, WKZQ. KBAT.

BABYLON A.D. "So Savage The Heart" (Arista) 15/1 (15/3)
Adds: WKZQ. Heavy 1: WWBZ. Medium 3: WIYY, WZZR, KATP


## ines̃r


TEMPLE OF THE DOG, Mumper (54) SPI DOCTOASAIME (39)
BAD COMPAMY How (32) -UCX CROWES Nown (29) PEARL MM/s/eromy (28) MEGADETH SYmpmony (24)
ROGEA WATERSGOU (24) ROGE LLPPARDHINE (22) SAIGOM KICX A Owe (18) ALICE III CHams wouls (15) kISSNomino (15)


Already On :

| KBCO | WEA | WKIT | KGSR |
| :--- | :--- | :--- | :--- |
| KTAO | KEYY | KRFD | 88X |
| KTCZ | WDHA | WZNS | WVXU |
| KFMH | WENX | WAVF | KUNV |
| WCBR | WIGGS | KLCX |  |

From the debut album THE WACLFLOWERS

164 REPORTERS
AUGUST 28, 1992
2.1 BLACK CROWES/Thorn In My Pride (Def AmericanReprise) 3 BAD COMPANY How About That (Atco/Atlantic $155+/ 6$ $149+/ 2$ $127+/ 3$ 135-12 $138+/ 3$ $128+/ 7$ $142+131$ 122-/1 116-10 $117=13$ $125+/ 14$ $126+126-26+$ $103+13 \quad 41+$ $116+/ 8 \quad 19+$ $103+/ 12 \quad 17+$ $79-10 \quad 34-$ $97+/ 13 \quad 11+$ $65-11$ $107+120$ $110+/ 11-9+$ $96-11$

483228 INXSNot Enough Time 'AAlantic/AG)


- 4732 ERIC CLAPTONAayla (Repise)
- 40 3 (28) RONNIE WOOD/Show Me (Continuum)

41 3729 HARDLINEAOt Cherie (MCA)
$\begin{array}{llll}42 & 35 & 30 & \text { 230 } \\ \text { FASTER PUSSYCAT Nonstop To Nowhere (Elektra) }\end{array}$
1111 is 29 DEL AMITRI/Always The Last To Know (A\&M)
${ }^{51} 403350$ MEGADETH/Symphony Of Destruction (Capitol)
$\begin{array}{lllll}39 & 3 & 31 & 31 & \text { SOUL KITCHENA Need It Bad (GiantwB) }\end{array}$
44 39 35 32 LYNCH MOBDream Until Tomorrow (Elektra)
5243 36 J3CKYLA Stand Alone (Geften)
${ }_{51}{ }^{37} 35$ WARRANTMachine Gun (Columbia)
$\begin{array}{llll}13 & 17 & 22 & 35 \\ \text { GUNS N' ROSESNovember Rain (Geften) }\end{array}$
$\begin{array}{llll}60 & 58 & 39 & \text { Se MENBLue Town (Polydor.PLG) }\end{array}$
St is 38 34 LYLE LOVETTNou've Been So Good Up To Now (CurbMCA)
${ }_{55} 52$ to 30 ELECTRIC BOYS/Dying To Be Loved (Alco/Atlantic Group)

-     - 51 UGLY KID JOE Neighbor (Slardog/Mercury)

53 so 41 © 21 GUNS Knee Deep (RCA)
$\begin{array}{llll}22 & 20 & 24 & 41 \\ \text { BONHAM/Change Of A Season (WTG/Epic) }\end{array}$
${ }^{14}$ 16 2042 SLAUGHTERRReal Love (Chrysalis/ERG)
s9 5t 52 (43) DELBERT McCLINTONWhy Me? (Curb)
12 24 44 44 TESLA Song \& Emotion (Geften)
23 31 is 45 PEARL JAM/Even Flow (Epic Associated)
so (8) LITLLE CAESAR/Slow Ride (DGC)

| 21 | 23 | 42 | 47 FAITH NO MOREMidlile Crisis (SlashReprise) |
| :--- | :--- | :--- | :--- |
| 2 |  |  |  |

2030 47 48 JOHN MELLENCAMPRast Chance (Mercury)
1025 46 49 NIRVANARithium (DGC)
8 in is 50 INXSAHeaven Sent (Atlantic/AG)
${ }^{37}$ 46 5051 METALLICANherever I May Roam (Elextra) OEBUT (52) TORA TORAFFaith Healer (A\&M)
DEBUT © LINDSEY BUCKINGHAM/Countdown (Reprise)
495653 PATTY SMYTH wIDON HENLEY Sometimes Love Just Ain'l... (MCA)
45 43 48 55 OZZY OSBOURNE Mr. Tinkertrain (Epic Associaled)
DEBUT HELMETNnsung (Interscope/Atlantic Group)
${ }_{45} 53$ 55 57 OZZY OSBOURNE Road To Nowhere (Epic Associated)
DEBUT (5) DAMN YANKEESNhere You Goin' Now (WB)
36 36 a: 59 MATERIAL ISSUE Nhat Girls Want (Mercury)
DEBUT © BAD 4 GOOD Nineteen (Interscope/Atlantic Group)


POORBOYS
Brand New Amerika (Hollywood) $65 \%$ of our reporters on it.

RED HOT CHIL PEPPERS
Breaking The Girl (WB)
$63 \%$ of our reporters on tt .

## US

|  | Enonossis Tracks | Repoorradads | Hoovr | Modium |
| :---: | :---: | :---: | :---: | :---: |
| 1 . 1 BLACK CROWES/The Southern Harmony... (Def American/Reprise) | "Thorn" (157) "Sting" (12) "Hotel" (10) | 159+/2 | 149+ | $7-$ |
| 3 4 23 SPIN DOCTORSPPockel Full 0 Of Kyplonite (Epic) | "Little" (127) "Jimmy" (5) "Two" (2) | $131+/ 3$ | 94- | $36+$ |
|  | "Hunger" (149) | $149+/ 2$ | $80+$ | 53- |
| , , 4 ARC ANGELSAAIC Angels (DGC) | "Sent" (128) "Living" (14) "Always" (2) | $135+/ 5$ | $74+$ | 53- |
| 12165 DEF LEPPARD/Adrenalize (Mercury) | "Ever" (138) "Tonight" (6) "Love" (5) | $144+/ 2$ | $68+$ | 57- |
| \% \% ${ }^{\text {c }}$ JOE SATRIANI/The Extremist (Relativity) ${ }^{\text {a }}$ | "Summer" (135) "Friends" (3) "Cryin' " (1) | $140=/ 3$ | $59=$ | $63+$ |
| 8 " 110 PEARL JAM/Ten (Epic Associated) | "Jeremy" (125) "Even" (22) "Alive" (3) | $135+/ 12$ | 41 + | 53- |
| - 3 \& 8 DAMN YANKEES/Don't Tread (WB) | "Tread" (116) "Where" (17) "Someone" (6) | 130-/1 | 50- | 59 |
| 101099 SASS JORDAN/Racine (Impac/MCA) | "Don't" (122) "Make" (4) | 123-/1 | $61-$ | 52- |
| $\begin{array}{lllll}15 & 13 & 12 \\ \text { (1) ELTON JOHN/The One (MCA) }\end{array}$ | "Runaway" (103) "One" (5) "Whitewash" (1) | 107+/3 | $43+$ | $54+$ |
| - 15 is (1) JOE WALSH/Songs For A Dying Planel (Pyramid/Epic Associated) | "Vote" (117) "Right" (1) | $118=14$ | $40+$ | 60 |
| [0reut (12 JUDE COLEStart The Car (Reprise) | "Start" (126) | $126 / 26$ | 20 | 81 |
| ${ }^{23}$ 19 18 | "Breaking" (103) "Bridge" (5) "Give" (3) | $110+112$ | $21+$ | $60+$ |
| ${ }_{26} 2010$ (10) SAIGON KICK/The Lizard (Third SIone/Allantic Group) | "Love" (116) | 116+/8 | 19 | $65+$ |
| 4 is is (5) INXSNelcome To Wherever You Are (Atantic/AG) | "Enough" (76) "Heaven" (21) "Beautiful" (2) | 91-/6 | 29 | $53+$ |
| 66 \& 16 TOM COCHRANEMad Mad World (Capitol) | "Regrets" (79) "Highway" (3) "Brave" (2) | 82-10 | 35- | 42 - |
| 221017 U2/Achtung Baby (Island/PLG) | "Better" (65) "One" (5) "Fly" (1) | 70-11 | 52- | $14+$ |
| ${ }^{3} 82821$ (10) GEORGE THOROGOOD \&.../the Baddest Of George Thorogood... (EMI/ERG) | "Steady" (97) | 98+/13 | $11+$ | $62+$ |
| ${ }^{18} 161619$ VARIOUS ARTISTS/Soundrick (Epic Soundtrax) | "Would" (96) "Battle" (4) "Dyslexic" (2) | 103-11 | 13- | 35- |
| ${ }_{35} 35125$ 20 POORBOYS/Pardon Me (Hollywood) | "Amerika" (107) | 107+/20 | $6+$ | 53+ |
|  | "Leap" (80) | $81+/ 5$ | 17+ | $42+$ |
| ${ }_{36} 3024$ 23 KISSRRevenge (Mercury) | "Domino" (110) | $110+/ 11$ | $9+$ | $34+$ |
|  | "Always" (61) "Man" (1) "Soon" (1) | 64-/1 | 22 - | 37- |
| DE8UT (20) ERIC CLAPTOMNnplugged (Reprise) | "Layla" (69) "Tears" (1) "Francisco" (1) | $73 / 17$ | 23 | 29 |
|  | "Blue" (71) "Church" (15) | $82+/ 16$ | $9+$ | $37+$ |
|  | "Cherie" (79) "IIII" (1) | $80+14$ | $9+$ | $30+$ |
| 17 is 19 27 GUNS N' ROSESNse Your lllusion I (Getfen) | "November" (53) "Bad" (1) | 54-10 | 22 - | 15- |
| - $3^{36} 36$ 230 LYLE LOVETT/Joshua Judges Ruth (Curb/MCA) | "You've" (58) "Church" (1) "She" (1) | $60+18$ | 8 | $40+$ |
| 333332 230 LYNCH MOBAynch Mob (Elektra) | "Dream" (68) "Tangled" (2) | $69+/ 10$ | $6=$ | $32+$ |
| - 353130 FASTER PUSSYCATWhipped (Elektra) | "Nonstop"'.(76) | 76+/4 | $6+$ | $25+$ |
| - 35 (3) MEGADETH/Counidown To Extinction (Capitol) | "Symphony" (75) "Sweating" (1) | 75+110 | $6+$ | 17+ |
| - ${ }^{34} 3332$ SOUL KITCHENSoul Kitchen (Gian/WB) | "Need" (73) | 73+/4 | $8+$ | $35+$ |
| - - 33 JaCKYL/Jackl (Geften) | "Stand" (78) "Lumberjack" (1) | 78+/10 | $1=$ | $25+$ |
| ${ }_{32} 3233$ 36 DELBERT McCLINTONNever Been Rocked Enough (Curb) | "Why" (40) "Every" (10) | $49+14$ | $10+$ | $28+$ |
| ${ }^{25} 272735$ OZZY OSBOURNENo More Tears (Epic Associated) | "Tinkertrain" (22) "Road" (17) "Time" (1) | 37-10 | $12-$ | $9-$ |
| DEBUT (30) WARRANT/Dog Eat Dog (Columbia) | "Machine" (76) "Inside" (1) | $76 / 13$ | 2 | 13 |
| ${ }^{16} 232337$ JOHN MELLENCAMPWhenever We Wanted (Mercury) | "Last" (21) "Tough" (6) "Melting" (1) | 28-10 | 19 - | 6 - |
| DEBuT (30 ELECTRIC BOYS/Groovus Maximus (Atco/Atlantic Group) | "Dying" (69) | $69+110$ | $4+$ | $20+$ |
| Dffeut 21 GUNS/Salute (RCA) | "Knee" (54) "Eyes" (1) | 55-/1 | $3+$ | $21+$ |
| $\begin{array}{lllll}22 & 22 & 22 & 40 & \text { BONHAMMad Hatter (WTG/Epic) }\end{array}$ | "Change" (41) | 41-10 | $0-$ | 26 - |



JUDE COLE
Start The Car (Reprise)
$76 \%$ of our reporters on it.

POORBOYS
Pardon Me (Hollywood) 64\% of our reporters on it.


## EIGHT MILLION ALBUMS AND SEVEN YEARS LATER ...

2

$\rightarrow \sqrt{7}$


FEATURES THE NEW SINGLE 'WHO WILL STOP THE RAIN?'
IN STORE SEPTEMBER 15th
U.S. TOUR STARTS IN NOVEMBER

PRODUCED BY GEOFF DOWNES
RORCZARRECORIDS ITI

FOR ARC MANAGFMENI LID., IGNIXON

| ${ }^{\text {mas mas }{ }^{2} \text { Lw nw } 35 \text { REPORTERS }}$ aUGUST 28, 1992 | Emphasts Tracks | Totel <br> Reports/Adds | Howr | Modiun | Light |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{2} 1.11$ MORRISSEY/Vour Arsenal (Sire/Reprise) | "Tomorrow" "Hate" "Glue" | 25/0 | 34 | 0 | 1 |
| 12223 INXS/Welcome To Wherever You Are (Atlantic/AG) | "Time" "Heaven" | 32/0 | 32 | 0 | 0 |
| 7 1 5 3 VARIOUS ARTISTS/Singles (Epic Soundtrax) | "Dyslexic" "Drown" | 3310 | 24 | 8 | 1 |
| 4 5 4 CURENish (Fiction/Elektra) | "Elise" "Friday" | 3010 | 26 | 3 | 1 |
| $5 \begin{array}{llllll}5 & 3 & 5 & \text { B-52'S/Good Stutf (Reprise) }\end{array}$ | "Revolution" "Good" "T---IS" | 3110 | 23 | 8 | 0 |
| 6766 VARIOUS ARTISTS/Cool World (WB) | "Disappointed" "Cool" | 3010 | 20 | 9 | 1 |
| 9 g 7 SONIC YOUTH/Dirty (DGC) | "100\%" | 3110 | 15 | 15 | 1 |
| 2217118 PEARL JAM/Ten (Epic) | "Jeremy" | 2210 | 19 | 3 | 0 |
| - - 159 MICHAEL PENNSeen The Doctor/Strange Season (Tracks) (RCA) |  | 34/2 | 6 | 22 | 6 |
| $\begin{array}{lllll}11 & 10 & 9 & 10 & \text { TEMPLE OF THE DOG/Temple Of The Dog (A\&M) }\end{array}$ | "Hunger" | 2210 | 18 | 3 | 1 |
| : : : 11 FAITH MO MORE/Angel Dust (Slash/Reprise) | "Midlife" "Victory" | 24/1 | 15 | 9 | 0 |
| ${ }_{29}^{29} 2318$ (12 UTAH SAINTS/Something Good (EP) (London/PLG) | "Something" | 2510 | 16 | 5 | 4 |
| $\begin{array}{llllll}3 & 6 & 10 & 13 & \text { U2/Achtung Baby (Island/PLG) }\end{array}$ | "Better" | 22/1 | 16 | 5 | 1 |
| $\begin{array}{llll}26 & 20 & 20 & 14\end{array}$ | "Sheela-Na-Gig" | 2910 | 10 | 14 | 5 |
| 15 11 1215 ANNIE LENNOX/Diva (Arista) | "Broken" "Why" | $27 / 1$ | 9 | 15 | 3 |
| - 3023 SUGAR/Helpless (Track) (Rykodisc) | "Helpless" | 30/3 | 8 | 14 | 8 |
| OEBUT 17 SUZANNE VEGA/Blood Makes Noise (Track) (A\&M) |  | 27/26 | 9 | 10 | 8 |
| 18 19 19 is 18 CATHERINE WHEEL/Ferment (Fontana/Mercury) | "Touch" "Black" | 25/0 | 10 | 13 | 2 |
| $\begin{array}{llll}17 & 14 & 19 & \text { JESUS \& MARY CHAIN/Honey's Dead (Def American/WB) }\end{array}$ | "Far" | 24/1 | 10 | 9 | 5 |
| - 282420 KITCHENS OF DISTINCTION/The Death Of Cool (A\&M) | "Smiling" | $26 / 1$ | 8 | 16 | 2 |
| 12121721 LEMONHEADSAt's A Shame About Ray (Allantic/AG) | "Shame" "Confetti" | 26/0 | 11 | 12 | 3 |
| $\begin{array}{llll}24 & 22 & 22 & 22 \\ \text { MINISTRY/Psalm } 69 \text { (SireNB) }\end{array}$ | "N.W.O." | 2810 | 7 | 11 | 10 |
| - - ${ }^{27} 23$ HOUSE OF LOVE/Babe Rainbow (Fontana/Mercury) | "Understand" | 28/3 | 6 | 16 | 6 |
| DEBUT 20 RAMONES/Poison Heart (Track) (Radioactive) |  | 28/28 | 4 | 16 | 8 |
| $14 \begin{array}{llll}15 & 13 & 25 & \text { SOUP DRAGONS/Hotwired (Big Life/Mercury) }\end{array}$ | "Pleasure" "Divine" | 21/0 | 10 | 7 | 4 |
| $10 \begin{array}{lllll}13 & 19 & 26\end{array}$ | "Girl" "Mama" | 2110 | 8 | 11 | 2 |
| $\begin{array}{llllll}13 & 14 & 21 & 27 & \text { XTCNonsuch (Geffen) }\end{array}$ | "Barnum" | 2210 | 9 | 9 | 4 |
| 16 18 26 28 <br> 0 DEL AMITRI/Change Everything (A\&M)   | "Last" "Man" | 21/0 | 9 | 10 | 2 |
| DEBUT 29 TOO MUCH JOY/Donna Everywhere (Track) (Giant/WB) |  | $23 / 4$ | 1 | 13 | 9 |
| DEBUI 30 25TH OF MAY/enin \& McCarthy (Arista) | "Right" | 22/0 | 6 | 10 | 6 |




The first single from the forthcoming debut album Blind Melon.

On Capitol Compact Discs and Cassettes.
Produced and Mixed by
Rick Parashar and Blind Melon.
Management: Big F.D. Entertainment Inc.

## NEW\&ACHIV

SCREAMING TREES "Nearly Lost You" (Track) (Epic) 23/4
Rotations Heavy 2/0, Medium 5/i, Ligm 16/3. To'al Adds 4 . WLAV. KBBT, KXAK. WXPN Heavy XTRA, KNDD Medium including CIMX. KUKQ KITS, WFIT Light including WFNX, WORE, WBRU. WHFS. KDGE
MARK CURRY "Il's Only Time" (Virgin) 220
Rotations Heavy 310 . Medium 90 , Light 100 . Total Adds 0 . Heawy WEOX, WOST, KBAC Medium including CIMX, KNDD.
WHTG. KKOJ. KXRK. Light including WBRU. WHFS, KTCL, WOXY, WWCO
HELMET "Meantire"' (Interscope/Atantic Group) 21/3
Rolations Heavy 6/0. Medium 6/1. Light 9/2. Total Adds 3. KRZO. KBAC. WXPN Heavy including WHTG. KJON. KXRK WBNY, WRAS. Medium including WORE, KTCL. XTRA, KNNC. WBER Light including WBRU, WHFS. WXRT. CIMX. KNDD. woxy

MOODSWINGS "Spiritual High (State Of...)" (Track) (Arista) 18/16
Rotations: Heavy 4/3. Medium 777. Light 7/6. Total Adds 16 inchuding KDGE, CIMX, KROQ. KUKQ, KEDG Heavy including KRZO. Light including WWCD
LUNA 'Lunapark' (Eleltra) 17/4
Rotations Heavy $1 / 1$, Medium 3/0, Light t3/3, Total Adds 4 , KDGE, WOXY, KBAC, WRAS Medium KJJO, WBER, KACV. Light including WFNX. WDRE, WBRU, WHFS, CIMX
SHELLEYAN ORPHAN "Humrool" (Columbia) 16/5
Rotations Heavy 3/0. Medium 3/2. Light 10/4. Total Adds 6 including KJO KEDG, KBBT KBAC WXPN Heavy KJON WRAS, WFIT Medium ncluding WBEA Light including WORE, WBRU. KTCL. WHTG. WOXY

JOHN WESLEY HARDING "Why We Fight" (Sire/Reprise) $16 \pi$
Rotations Heavy 4, Medium 710, Light 5/1, Total Adds I, KJJO Heaw WEOX, WOXY, KBAC, WXPN Medium including WFNX, WXRT, KTCL. WOST. WWCD Light ineluding WORE, WHTG. WLAV, WBER
SOHO "Thug" (Atco/Atlantic Group) 16,0
Rotations Heavy 2\%. Nedium 10\%. Light 4/0, Total Adds 0 Heavy WOST, WRAS Medium including KTCL. WHTG. KKOJ. KEDG. KJON Light WJRE. WBRU. WOXY. KBBT
HAPPY MONDAYS "Stinkin Thinkin" (Track) (Elektra) 15/15
Rotatons Heavy 0 . Medium 777 . Light 8,8 . Total Adds is including WORE, WERU. WHFS. CIMX, KUKQ
SINEAD O'CONNOR "Success Has Made A Failure Of..." (Track) (Ensign/Chrysalis/ERG) 14/14 Rotations Heavy 4/4, Nedium 4/4. Light 6/6, Total Adds 14 including WFNX. WORE. WBRU, KROO. XTRA
MARY'S DANISH "Leave It Alone/Underwater" (Tracks) (Morgan Creek) 14/5
Rotations Heavy 210 . Medum 4/2, Light 8/3. Total Adds 5. WDRE, XTRA, WOST. WLAV. WRAS Heavy KJON, WBNY Medium including WHTG, KEDG Ligh including KDGE, KUKQ, WBER, KACV. WFIT
GIN BLOSSOMS "New Miserable Experience" (A\&M) 14/2
Rotations Heavy 20, Medium 8/0. Light 4/2. Total Adds 2, WXRT, KJON Heavy KUKO. WHTG Medium including KJJO
RUMBLEFISH "Rumblefish" (EastWest/Atlantic Group) 14/2
Rotaions Heavy $1 / 0$. Medum $5 / 0$, Light $8 / 2$. Total Adds $2, \mathrm{KJJO}$. KXRK Heavy KBAC Medum KITS, WHTG, WOST, KJON.
THROWING MUSES "Red Heaven" (SIreNB) 14/2
Rotations: Heavy 2,0. Medium 7/1. Light 5/1, Total Adds 2, WBNY, WXPN Heavy: WBER. WRAS Medium including WBRU. WXRT, KJJO. WEQX. KBAC Ligh including KUKQ. WHTG, WOXY, KJON.
OVERWHELIMING COLORFAST "Overwhelining Colorfast" (Relativity) $13 / 5$
Rotations: Heavy 0 . Medium $5 / 3$. Light $8 / 2$. Total Adds 5 .
WENY. Ligh including KJJO. KITS, KBBT, KJON, KACV.
Continued on Page 76
LPs in Now : Active have been reported by at least 12 New Rock reporters in the current week. LPs in Slgniflcant Actlon have been reported by 7-11 New Rock reporters.

## New Rock Debut 24

 \#1 Most AddedAlready On:

radiorctive MONOO BIFAPVP "POISON HEAKI


# The Jesus And Mary Chain "AlmOSt GOLD" 

THE THIRD TOP 5 TRACK OFF HONEY'S DEAD

* On the biggest tour of the year - Lollapalooza '92 *
28/217-16 ReR New Rock Chart
16-13 BHboard Modem Rock Chart
Heavy At:
WDRE WFIT
WHFS WFNX
WRAS WLAV WACV WOXY
KTCL KJNO
VIRA
VIDEO ON "120 MINUTES." CIMX






## CHR P1 PLAYLISTS



## CHR P1 PLAYLISTS






## CHR ADDS \& HOTS



## CHR ADDS \＆HOTS

| $1 \pm$ | －－ | \％romama |  | 2000 | noma |  |  | Nom | ，rasectume |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 3 |  |  |  |  |
| $\frac{\text { MOST ADDED }}{\text { BMD COMPAMY（30）}}$ | comat |  | \％ |  | 为为为为 |  |  |  |  |
| Minu sems |  |  |  | \| |  |  |  |  |  |
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## A Great Pronotional Give－Away！



Roll－A Sign ${ }^{\text {TM }}$ dispusathe plastic banners are a cost－effec－ tive way to promote your radio station．Each banner is printed on high quality，sunstabilized， 4 or 6 mil plastic film from 3 inches to 36 inches in width．W／e can print up to four colors of ink per banner．Depending on the configuration of your logo，you can get either 330 or 169 banners on a $1000^{\prime}$ roll．It＇s easy to use．．．just roll off the desired length and cut！

Indoors or outdoors，Roll－A－Sign gets your message across and is ideal to give away at concerts and other public events．Fax us your station＇s logo along with the specifics on color separations，and we will give you a free quore．If you have any questions regarding quantities， sizes，imprints，and／or colors available，please call us．






## SIGN/FOANT ACTION




## P1

Major Markets


BOYZ II MEN／End Of The Road（Motown）
TLCBaby，Baby，Baby（LaFace／Arista）
3 BOBBY BROWMAumpin＇Around（MCA）
（4）EN VOGUE／Giving Him Something He．．．（EastWest／Atlantic Group）
5 HI－FIVEShe＇s Playing Hard To Get（Jive）
© GUNS N＇ROSES November Rain（Getten）
7 TECHNOTRONIC IMA KID KMove This（SBK／ERG）
（8）SHAKESPEAR＇S SISTERSLay（London／PLG）
（9）JADEA Wanna Love You（Giant／Reprise）
（10）ELTON JOHN／The One（MCA）
11 madonmarthis Used To Be My Playground（SireNB）
（13）K．W．S．Please Don＇t Go（Nex1 Plateau／London，PLG）
（13）TOAD THE WET SPROCKET／All I Want（Columbia）
21 （1）COLOR ME BADDForever Love（GiantReprise／Perspective／A\＆M）
（10）BRYAN ADAMSDO 1 Have To Say The Words？（A\＆M）
18（18）CELINE DIONNothing Broken But My Heart（Epic）
19 （1）BABYFACE ITONI BRAXTON／Give U My Hear（LaFace／Arista）
1218 JODECICome And Talk To Me（MCA）
9 19 CECE PENISTON／Keep On Walkin＇（A\＆M）
23 ．PATTY SMYTH wDON HENLEY Sometimes Love Just．．（MCA）
26 （2）AFTER 7 Kickin＇II（Virgin）
25 GENESIS／Jesus He Knows Me（Allantic／AG）
30 （23）CHARLES \＆EDDIE Nould I Lie To You（Capitol）
2224 U2Even Better Than The Real Thing（IslandPLG）
1625 TOM COCHRANE lite is A Highway（Capitol）
${ }_{24} 26$ JON SECADA／Just Another Day（SBK／ERG）
33 （33 HOUSE OF PAIN／Jump Around（Tommy Boy）
${ }^{30}$（50 DEF LEPPARDANave You Ever Needed Someone（Mercury） FIREHOUSE When I Look Into Your Eyes（Epic）
ar arested development People Everyday（Chrysaliserg
${ }^{34}$（31）INXSNot Enough Time（Allantic／AG）
35 （32）N2DEEPBAack To The Hotel（Profile）
2733 ROzalla everybody＇s Free（Epic）
39 WILSON PHILLIPS／Give It Up（SBK／ERG）
${ }^{\quad 1}{ }^{36}$

AB LOGICThe Hitman（Interscope／AAlantic Group） sOUP dRagons Divine Thing（Mercury） VOICESNeah，Yeah，Yeah！（ZOo）
EPHRAIM LEWIS／Drowning In Your Eyes（Eleetria） 39 CURERFiday I＇m in Love（Fiction／Elektra）

## 56 REPORTERS




0
Secondary Markets

2 1 BOYZ II MEN／End Of The Road（Motown）
2 GUNS N＇ROSES November Rain（Getten）
3 ELTON JOhn／the One（MCA）
（4）TOAD THE WET SPROCKETAAlI I Wanl（Columbia）
8 SHAKESPEAR＇S SISTERSLay（LOndon／PLG）
6 TLC／Baby，Baby，Baby（Laface／Arista）
${ }^{1} 7$ BOBBY BROWN Mumpin＇Around（MCA）
9（8）GENESIS／Jesus He Knows Me（Allantic／AG）
10 （9）bayan adams $\mathrm{D}_{0}$ I Have To Say The Words？（A\＆M）
310 madonna／this Used To Be My Playground（SireNB）
（11）PATTY SMYTH wDON HEMLEYSometimes Love Just．．．（MCA）
（12）U2たven Betler Than The Real Thing（IslandPLG）
13 EN VOGUE Giving Him Something He．．．（EastWest／Atlantic Group） （10）HI－FIVEShe＇s Playing Hard To Get（Jive）
19 （1）FIREHOUSENhen I Look Into Your Eyes（Epic）
${ }_{21} 10$ CELINE DIONNothing Broken Bul My Heart（Epic）
${ }^{23}$（1）WILSON PHILLIPSGive II UP（SBK／ERG）
20 （18）BABYFACE ITONI BRAXTONGive U My Heart（LaFace／ATista）
is 19 TECHNOTRONIC INA KID KMove This（SBK／ERG）
2；SOUP DRAGONS Divine Thing（Mercury）
25 23）MITCH Malloy Nobody Wins In This War（RCA）
30 （23）DEL AMITRI／Always The Last To Know（A\＆M）
24 （3）PETER CETERARRestless Heart（WB）
29 20）INXS Not Enough Time（Atlantic／AG）
28.20 JADE Wanna Love You（Giant／Reprise）

1626 CECE PENISTOMKeep On Walkin＇（A\＆M）
${ }^{34}$ 53 DEF LEPPARD Have You Ever Needed Someone（Mercury）
32 K．W．S．Please Don＇t Go（Next Plateau／LondonPPG）
1829 RICHARD MARX／ake This Heart（Capitol）
1430 MICHAEL JACKSON／Jam（Epic）
37 （3）Charles \＆EDDIE Nould I Lie To You（Capitol）
36 （32）K．D．LANG／Constant Craving（SireNB）
2633 TOM COCHRANER ife is A Highway（Capito）
2234 CUREFriday I＇m In Love（Fiction／Elehtra）
3930 SLAUGHTERRReal Love（SBK／ERG）
OEBUT（30）AFTER 7 Kickin＇II Nirgin）
DEBUT（3）COLOR ME BADDDForever LOve（Giant／Reprise：Perspective／A\＆M）
3338 A．L．T．\＆THE LOST CIVILIZATION／equila（AlcoたasiWest）
39 GEORGE MICHAEL／Too Funky（Columbia）
DEBUT © DAVID SANBORN／Bang Bang（Elektra）
108 REPORTERS

| 1山OSTヶ－100三0 | HOTMEST |
| :---: | :---: |
| CATHY DENNIS（45） BAD COMPANY（37） COLOR ME BADD（24） ANNIE LENNOX（23） RHYTHM SYNDICATE（16） | BOYZ II MEN（85） BOBBY BROWN（43） GUMS N＇ROSES（43） SHAKESPEAR＇S SISTER（39） ELTON JOHN（26） PATTY SMYTH（26） |



PERFORMING WHERE PLAYED

| ArtistSonghabol | Repors | Report \％ | Conversion \％ | Top 15 \％ |
| :---: | :---: | :---: | :---: | :---: |
| K．w．S．Plicase Dont Go（Mext Plateau LondonPLG） | 129 | 003 | aras | 30\％ |
| JADEA Wanna Love You（Giant／Reprise） | 128 | 55\％ | 90\％ | 41\％ |
| COLOR ME BADD．forever Love（Giant：Reprise：Perspective／A\＆M） | 126 | \％ | 66\％ | 24\％ |
| K．D．LANG／Constant Craving（SireNB） | 123 | 53\％ | 78\％ | 26\％ |
| AFTER 7 Kickin＇ $1 /$（ Ninin） | 113 | 49\％ | 77\％ | 10\％ |
| JUDE COLE Start The Car（Reprise） | 110 | 48\％ | 64\％ | 0\％ |
| PETER CETERA／Restless Hoarl（\％） | 108 | 47\％ | 98\％ | 69\％ |
| DAVID SANBORN Bang Bang（Elekira） | 100 | 43\％ | 71\％ | 17\％ |
| TYLER COLLINS ／t Dossn＇Matter（RCA） | 94 | 41\％ | 50\％ | 2\％ |
| SLAUGHTERRReal Love（SBK／ERG） | 97 | 39\％ | 82\％ | 7\％ |
| BLACK CROWES／Thorn in My Pride（Det American／Reprise） | 87 | 38\％ | 76\％ | 6\％ |
| EPHRAIM LEWIS Orowning in Your Eyes（Elekra） | 85 | 37\％ | 61\％ | 10\％ |
| SOPHIE B．HAWKINS／California Here I Come（Columbia） | 77 | 33\％ | 58\％ | 7\％ |
| SAIGON KICK Love Is On The Way（Third Stone／Atlantic Group） | 71 | 31\％ | 56\％ | 20\％ |
| RODNEY CROWELL What Kind Of Love（Columbia） | 59 | 26\％ | 75\％ | 27\％ |
| ARRESTED DEVELOPMENT／People Everyday（Chysalis ERG） | 53 | 23\％ | 68\％ | 19\％ |
| WAILING SOULS／All Over The World（Chaos） | 52 | 23\％ | 50\％ | 4\％ |
| AB LOGIC／T he Hitman（Interscope／Atlantic Group） | 49 | 21\％ | 78\％ | 37\％ |
| SNAP Rhyythm Is＇A Dancer，（Arista） | 46 | 20\％ | 52\％ | 25\％ |
| STEVIE B Pump That Body（Epic） | 37 | 16\％ | 59\％ | 0\％ |
| HOUSE OF PAIN／Jump Around（Tommy Boy） | 35 | 15\％ | 74\％ | 42\％ |
| LISA VALELOve Plus Love（EastWest／Ailantic Group） | 34 | 15\％ | 56\％ | 0\％ |
| VOICES／Veah，Yeah，Yeahl（200） | 29 | 13\％ | 59\％ | 24\％ |
| ME PHI ME／Sad New Day（RCA） | 28 | 12\％ | 61\％ | 18\％ |
| AL B．SUREIRİight Now（WB） | 27 | 12\％ | 18\％ | 5\％ |
| LORENZOReal Love（Alpha Internationa｜PLG） | 27 | 12\％ | 59\％ | 25\％ |

PERFORMING WHERE PLAYED is a weekly listing of records in New \＆Active and Significant Action with：
－ 25 or more reports
－Chart positions at $50 \%$ or more of stations reporting them．
－No more than five fewer total reports than the previous week＇s．
See Parallels for a complete picture of all station activity．

## 

1 K．W．S．Please Don＇t Go（Next Plateau／London／PLG） 129
2 JADE $/$ Wanna Love You（Giant／Reprise）．．．．．．．．．．．．．．． 128
3 K．D．LANG／Constant Craving（SireNB）．．．．．．．．．．．．．．． 123
4 DAVID SANBORN／Bang Bang（Elektra）．．．．．．．．．．．．．．． 100
5 SLAUGHTER／Real Love（SBK／ERG）．．．．．．．．．．．．．．．．．．． 91
6 EPHRAIM LEWIS／Drowning In Your Eyes（Elektra）．．．．．．．．． 85
7 SWING OUT SISTER／Am I The Same Girl（Mercury）．．．．．．． 83
8 SAIGON KICK／Love Is On The Way（Third Stone／Atlantic Group） 71
9 RODNEY CROWELLLWhat Kind Of Love（Columbia）．．．．．．．． 59
10 WAILING SOULS／All Over The World（Chaos）．．．．．．．．．．．． 52


## BREAKERS.

## No Records Qualified For Breaker Status This Week

## NGWés AfIVI

aNmie lennox "Walking On Broken Glass" (Arista)
Reports. 132. Moves UD 15. Debus 31, Same 35. Down 0, Adds 51 including WZOU. WWKX, KEGL, Q105, O102, KXXA, 999 5, KPLZ. KC101, STAR94 30-23, KKRZ 28-24, KISN 21-17, WIXX 39-34, KLUC 30-26, KPXA 21-14 K.W.S. "Please Don't Go" (Next Plateau/London/PLG)
heports 129 Moves UD 76, Deburs 20. Same 14. Down 4, Adds 15 including HOT 102. KOWB, KS104, O99 5. KUBE, 98PXY. WMXF, WXKB, B95, Z 100 2-1. WEGX 7-4, WNVZ 28-20, WHHH 18-12, KXXA 29-19, KIIS 7-4, TIC-FM 12-8. WNOK JADE "I Wanna Love You" (Glant/Reprise)
JADE "I Wanna Love You" (Glant/Reprise)
Repons 128 Moves' Up 85, Debuts 11. Same 21. Down 0, Adas 11, Z100, WEGX, wIOQ, G105, wKSI, KISX, Z104, KJ103. Repons 128 Moves UD 85, Debuts 11. Same 21. Down 0, Adds 11, Z 100, WEGX, WIOQ, G105, WKSI, KISX, Z104, KJ103.
KWNZ, 95XXX, WCIL, KBXX 10-9. KTFM 4-3, WHHM 11-6. PWR106 7-5, KGGI 4-3, KSND 21-16. See Paralleis, moves $23-19$ on the CHR chart.
COLOR ME BADD "Forever Love" (Giant/Reprise/Perspective/AaM)
Repons 126. Moves: 'Jp 37. Debuts 22. Same 16, Down 2, Adds 49 including WZOU, Z100, PRO-FM, WWKX, Q105, WHHM, arallets. KXXA, PWR106, KKAZ, WIOQ 12-11. PW K.D. LANG "Constant Craving" (SiraNB)

Reports 123 Moves: Up 55. Debuts 21. Same 24. Down 1. Adds 22 including WEGX. WNVZ, KC101, WOGN. WRCK.
WKRZ. G105. XL1067. U93. WENZ 7-4. KWOD 10-9. KISN 8.7 . WAEB 29.21 Y102 21. WKRZ, G105, XL 1067. U93. WENZ 7-4, KWOD 10-9. KISN 8-7. WAEB 29-21, Y102 21-13, K106 11-9, B95 5 - -6 See AFTER 7 "Kickin' It" (Virgin)
Feports 113. Moves. Up 64, Debuts 15. Same 21. Down 1. Adds 12 including KXXR, KDWB. KHFI, WDJX, WABB. WPXR. KOKQ, KKSS. PWAPIG 13-9. WNCI 18-15. WZPL 23-18. KS104 23-19. FLY92 34-26. WBBO 31-25, WKHO 20-12. See UDE COLE $39-35$ on the CHR Char.
Reports 110 start The Car" (Reprise) 34 , Down 0. Adds 12 including K92. WIXX, Z104, WVKS. KZMG. WMME. WKPE, 95XIL. KEGL 30-27. WAAL 26-23, Y102 32-26. WBEQ 40-36. WQUT 33-25. WROK 27-22, FM104 28-23. PETER CETERA "Restioss Heart" (WB)
Reports 108 Moves: UP 57. Debuts 0 . Same 29. Down 21, Adds 1. KOWB. Q102 12-9. WNCI 6-4. KISN 2-1. WNNK 7-3. 999KHI 11-9, Y102 11-10. 98PXY 6-3. KZFM 23-17. KTUX 8-5, KRNO 3-2, KJ103 16-11, WZOK 5-1, WKMX 16-12. See Parallels. moves $26-26$ on the CHR charr.
DAVID SANBORN "Bang Bang" (Elektra)
Repont 100 Moves: Up 53. Debus 11, Same 22. Down O. Adas 14 including KHTK, KWOD, WOXA, K106, KKYK, KISX, WIXX, KZMG, KCAQ, 894 24-20. WMXP 23-19, KRBE 6-2, KTFM 14-11, WPST 12-9, WKRZ 40-30, KBFM 24-15. Soe TYLER COLLINS "it Doesn't Matter" (RCA)
Repors' 94 Moves: Up 28 , Debuts 18 , Same 35, Down 0, Adds 13 including WKRZ, WRHT, B95.5, WHHY, WVKS, KAKS. WCGO. O101, WJMO 30-26. WNCI 17-14, 999KH1 29-25, WBBQ 38-33, KZFM 25-19, KPAR d-29. KF95 40-32, KZMG
CATHY DENNIS "You Lied To Me" (Polyder/PLG)
Aeports 93 Moves UP O. Debuts 0 . Same O. Down O. Adds 93 ncluding WXKS. WZOU. HOT97. WMXP. PWAPIG. Q105. Q102. WJMO. WHHH, KBEQ. KXXR. KHTK. WKBO. KKFR. KOY-FM. O99 5. Q106. WZKX
SLAUGHTER "Real Love" (SBK/ERG)
 BLACK CROWES "Thorn In Wy Pride" (Def American/Reprise)
Repors: 87 Moves: UD 48. Debuts 16. Same 17. Down 1. Adds 5. WKSF, WFHT, WCIL, KZIO, WAZY, WNVZ 26-22. FLY92

EPHRAIM LEWIS "Drowning In Your Eyes" (Eloktra)
Reports 85 Moves: UD 32. Debuts 16, Same 28. Down 0. Adds 9, WWKX, KRBE, WHYT, Y102, WXKB, waUT, WOMP, WBPR, KYYY. STAR94 24-19, WENZ 34-30, KHTK 22-17. HOT977 28-19, WB8Q 33-28, K107 34-30, KKXX 12-8, WHTO 25-18.

## BAD COMPANY "How About That" (Atco/Atlantic Group)

Repons 83 Moves UD 2. Deburs 0 . Same 0 . Down 0, Adds 81 including KXXA, KDWB, O99 5. JET-FM, WNNK, Y102. WACK, WYCA, WBBQ G105, WAPE, KKYK, WABB, K92. CK 105 KJ103. WIFC, KKAD WMGV 29.24
SWING OUT SISTER "Am I The Same Girl" (Mercury)
Repons 83 Moves: Up 13. Deburs 18 , Same 21, Down O. Adds 31 inciuding O105, KOWB, KwOD. O99 5, FUN 107, WKAZ. RHYTHM SYNDICATE "I Wanna Make Love To You" (Impact/MCA)
Reports 81 Moves' Up 8, Debuts 21, Same 22, Down 0 . Adds (Impact/MCA) 30 including B94. WWKX. WNVZ, wVSA. FUN107. Y102. WPST. WRCK. WRHT, KBFM, WAVO. WZOK. KZMG. HOTIG4, KLUC. PWPPIG 30-21, WKSS 35-30, KKMG 34-30. SOPHIE B. HAWKINS "California Here I Come" (Columbia)
Reports 77 Moves UD 36. Debuts 3. Same 32. Down I. Adds 5. WKRZ. WSTW. WRHT, WIFC, KROC, KRBE 21-14, KWOD 26-22, FUN 107 33-29. KISX 30-25, K107 29-24, WPRA 21-16, WZYO 32-29, WYYS 37-31, KLYV 33-27, KTAS 34-30 SAIGON KICK "Love is On The Way" (Third Stone/atlantic Group)
Reports 71. Moves: UD 30. Debuts 9 . Same 11. Down O. Adds 21 including WVSA, Y102. WKAZ. WBBQ. KKYK, WAVO.
KTUX, KZ93, U93, WIFC, KSND. KYAK. KEGL 6-5, O102 5-4, WAAL 8-7. WAPE 24-19. WOKI 18.12. KTUX, KZ93, U93, WIFC, KSND. KYAK, KEGL 6-5, Q102 5-4, WAAL 8-7, WAPE 24-19, WOKI 18-12 RODNEY CROWELL "What Kind Of Love" (Columbia)
Reports 59 Moves: Up 32. Deburs 2. Same 22, Down 1. Adds 2. WZOK, WKFA, PWR92 40-37. WBBQ 29-24, K92 20-12. Kaks 20-15, KYYY 33-28.
PARTY "Free" (Hollywood)
Aepons WMXF ARPESTED DEVELOP MFNT 'PYK 27-24, KCAQ 32-23. WMME 26-19, KNOE 29-25, KCHH 39-35.
Repons' 53. Moves' Up 17. Deburs 10. Same 11. Down O. Adds 15 including WEGX, WHYT. KBEQ, KXXA, KKFA, KKAZ KSOL. WBBO. B95. KLUC, KCAQ, KRQ. WPGC 5-3, KBXX 23-14. PWR106 19-13, KMEL 13-4, WKSS 34-24, PWR102 WAlLing souls "All Ovar The World" (Chaos)
Reports 52 Moves: Up 17. Debuns 4, Same 24, Down 1, Adds 6. WZOU, KOWB, WOJX. WMGV. K107. WFHT, WENZ d-39 WHHH 26-23, WIXX 35-32. KDON 32-29. KYYY 32-27. KMGZ 33-30. KGGG 28-25. KROC 35-32. KTRS 39-36

## GIGNJFGAMHAOHION

## AB LOGIC 'The Hitman" (Interscope/Attantic Group)

Reports: 49. Moves: UD 28. Debuts 2, Same 15, Down 1, Adds 3. WXKS, KPLZ, CK105, HOT97 17-14, PWRPIG 25-22, PWR106 5-2, KUBE 22-18, WKSS 21-18, WSPK 40-36. 93Q 5-4, KHFI 9-7. K106 6-5, KF95 11-8, KCAQ 36-26. GEORGE LAMOND "Where Does That Leave Love" (Columbia)
Reports: 48 Moves: Up 13. Debuts 4, Same 22. Down O. Ados 9 , WHYT, KGGI, WKSS, K106, PWA102, WZYO. WHTO
WJMX, WBPA, Z100 28-24, Z90 16-13, TIC-FM 28-23, KHFI 28-22, KZFM 33-29, HOTI94 21-18, BOSS97 29-24. SNAP "Rhythm Is A Dancer" (Arista)
Reports: 46. Moves: UD 19, Debuns 3. Same 17, Down 0, Adds 7, Z100. WWHT, PWR106. TIC-FM. WOGN. WBPR, Y97 COVER GIRLS "Thank You" (Epic)
onts 45. Moves Up 10. Debuns 7, Same 16, Down I, Adds 11 including WPGC. PWR99. KBXX, PWRPIG, KOY-FM
KME 32-27, TIC-FM 33-24, 999KAI 35-29. KBFM 38-23. KYRK 30-27.
Y "Here Kitty Kitty" (Interscope/Atantic Group)
wes: Up 9. Debuts 7. Same 23. Down 0. Adds 3. KPRR, CK 105, KPXA, KHTK d-25. 999KHI 39-35, K106 KKXX 17-13. KYRK 32-29. KMCK 27-24

## 

CATHY DENNIS (93) BAD COMPANY (81) ANHIE LENNOX (51) COLOR ME BADD (49) UNDSEY BUCKINGHAM (35) SWING OUT SISTER (31)
RHYTHM SYNDICATE (30)
SASS JORDAN (25)
DAVID CASSIDY (23)
K.D. LANG (22)

## HOTTEST

BOYZ II MEN (176)
BOYZ II MEN (176) GOBBY BROWN (78)
SHAKESPEAR'S SISTER (75)
PATTY SMYTH (69)
ELTON JOHN (55)
BRYAN ADAMS (46)
FIREHOUSE (42)
TLC (41)
EN VOGUE (34)
GENESIS (34)

STEVIE B 'Pump That Body" (Epic)
Repors' 37. Moves: Up 13. Debuts 8 . Same 14. Down O, Adds 2. WABB WFHT PWRPIG 29-23. WHHH 30-26. HOT977 d-20. TIC-FM 25-21. WFMF 35-31. WBBO 33-28. B97 d-26, PWR102 d-33. KWIN 30-26
LINDSEY BUCKINGHAM "Countdown" (Reprise)
Reports 36 Moves UD 1, Debuts 0 . Same 0 , Down 0 , Adds 35 including KEGL. WNCI, KISN, Y102, WSTw, WBBQ, G105
HOUSE OF PAIN "Jump Around" (Tommy Boy)
 10.7. B96 20-15. KGGI 24-20. Z90 8-7, KSOL 7-5, HOT977 11-8. TIC-FM 23-18, WKSS 37-27, KKXX 13-7, PWR102 $13-8$.

BILLY JOEL "All Shook Up" (Epic Soundtrax)
Reports 35. Moves. Up 15. Debuts 1, Same 16. Down 3, Adds 0 . KJ103 26-21, 103CIR d-28, WZYQ 27-21, WHTO 23-17, LISA VALE "Love Plus Love" (EastWast/Atantic Group)
Reports' 34. Moves: Up 14. Debuts 3. Same 15. Down 0. Adds 2. FUN107. WPXR, WMXF 35-32, WBBO 24-21, KTUX 22-19 WGTZ d-25, WMGV 21-17, WOMP 37-32. WVS 35-32. KLYV 34-30, KTRS 40-34, KTMT 37-31, KFFM $36-32$.
VOICES 'Yeah, Yeah, Yeaht" (Z00)
Reports 29 Moves Up 9. Deburs 4. Same 4. Down 0. Adds 12. 920, WXKS. HOT97, WHHHM, PWR106, KKFR, K106, B95 PWR102, HOTI94, KDON. BOSS97. WPGC 16-10. KBXX 18-13, WWHT 20-17. HOT102 d-11, KHTK 27-19, KMEL d-23 ME PHI ME "Sad New Day" (RCA)
Reports 28. Moves UD 14. Debuts 1, Same 12. Down 1, Adds 0, KHTK 18-15. KWOD 30-26. KMEL 25-21, HOT977 30-26.
KBFM 31-27. KKXX 18-14. PWR10 19-16. BOSS97 31-29. KBFM 31-27. KKXX 18-14, PWR102 19-16. BOSS97 31-29. AL B. SUREI "Right Now" (WB)
 LOREMZO "Real Loye" (Alpha International PL G). KSOL 28-25, KZFM 40-33. PWR102 30-24, KCAQ 39-29. LORENZO "Real Love" (Alpha International/PLG)
Reports 27. Moves: Up 14. Debuts 1. Same 12. Down O. Adds 0 . 920 d-29, WHHH 24-21, KKFR 30-26. HOT977 12-9, KZFM
34-30. KKXX 26-16. PWR102 17-12. HOTI94 12-10. KDON 17-13. SASS JORDAN "You Don'I Have To Remind Me" (Impact/MCA)
Reports: 26 . Moves UD 1 . Debuts 0 . Same 0 . Down 0 . Adds 25 including WAAL, JET.FM. PWA92, 999KHI, WOUT. WHOT.
KF95 FM 104 , KZZU, WZYO WYS, WCGO. INDIGO GIRLS
Repors 25. Moves: UD O. Debuts 1 , Same 15. Down O. Adds 9 . WLAN, K92, WROK. WYYS, WJMX, KLW, KMGZ, WDBR, KOIX, KXXA on, KWOD on. WBBQ on, 195 on, WZYP on, WQUT on, KISA d.38.
N2DEEP "Back To The Hotel" (Profile)
Reports: 24. Moves: Up 8, Deburs 1, Same 6. Down 5. Adas 4, WPGC, KPAR, KBFM, KKMG, KHTK 25-21, KS104 d-20.
KKFA 22-12, KOY-FM 21-19. 290 1-1, HOT977 2-1, KUBE 17-14, KKXX 9-6, KCAQ 25-17. DAVID CASSIDY "For All The Lonely" (Scolti Bros.)
DAVID CASSIDY "For All The Lonely" (Scotti Bros.)
Repons: 23. Moves: Up 0 Debuts 0 . Same 0 , Down 0 Adds 23
Repons: 23. Moves: UD O, Debuts 0, Same 0, Down 0, Adds 23 including FLY92. WQGN. WMMZ, KRNQ. CK105, K107.
KF95. WJMX, WYAV, WBNO, KIW, KMGZ. ERASURE "Take A Chance On Me" (Mute/Elektra)
Reports: 23. Moves: Up 1, Deburs 1, Same 2, Down 0. Adds 19 including WMXXP, B96, O102, WENZ, KXXR. WOGN. KHFI.
K106. KJ103, KKXX. KWNZ, KAKS KBBE 1-1, KHS 24.20 KWOOD MATERIAL ISSUE "What Girts Want" (Mercury)
Reports: 23. Moves Up 1 . Deburs 2 . Same 3, Down 0 . Adds 17 including 0995 , WAAL, 999 KHI , KTUX, WZOK, WYYS.
KMCK KNOE WBNO WKFA KROC KOX KEG KMCK, KNOE. WBNQ, WKFR, KROC, KOIX, KEGL O-28, WAZY व-35
EPMD "Crossover" (RAL/Chaos)
Reports 23 Moves Up 9 . Debuts 3. Same 7, Down 0. Adds 4. PWA 106. KKFR, HOT977, KPRA, HOT97 on, WPGC 3-2.
WHYT d-22. KHTK on, Q106 on B95 d-26. PWA102 16-11, KWIN 18-15, BOSS97 d-38. WHYT d-22. KHTK on, Q106 on, B95 d-26. PWA102 16-11, KWIN 18-15. BOSS97 d-38. MOVEMENT "Jump" (Arista)
Reports 22 Moves Up 5. Debuts 6. Same 3. Down 3. Adds 5. PWRPIG. HOT 102. WKSS KHFI, XL1067. HOT97 d-30. WJMO 21-18. W-HH d-25. KHTK d-29. KS104 5-4, KKFR 28-1
HELEN HOFFNER "Summer Of Love" (Atantic/AG)
Reports 21 Moves Up 3. Debuts 1 . Same 12. Down 0. Adds 5 , K106. KKHT. 95XXX, WOMP KCHX, WXKS on, WZOU on CHARLES CHRISTOPHER "Think About It" (Eeco/Charisma)
Reports 20 Moves UD 1, Debuts O, Same 13, Down O. Adds 6, WWHT. HOT977, WMME. KCHX, KPXA. KTAS, WZYP on
96STO on, KKXX 29-26, KCAQ on. WYYS on, KMGZ on-dp KOKZ on MEN "Church Of Logic Sin And Love" (PolydorPLG)
Reports 19 Moves Up 3. Deburs 2, Same 11, Down 1. Adds 2. KEGL, K107. PWR99 d-31, JET-FM 9-8. K106 21-18. WROK
d-31. KISA $34-30$ WVBS on KMGZ on-dp WDBA ondp d-31. KISR $34-30$. WVBS on, KMGZ on-dp. WOBR on-dp
PM DAWM "Die Without You" (LaFace/Arista)
Reports 15 Moves UP B Deburs 1. Same 0, Down 0, Adds 6, wXKS, KTFM, WHYT, KHTK, PWR106, KGGI, KBXX $16-6$ HOT102 11-5. KS104 15-12. Q106 d-18. KMEL 21-11, KUBE 14-10, KWIN 8-6. B94, 7 12-9
FASTER PUSSYCAT "Nonstop To Nowhere" (Elaktra)
Reports 14 Moves Up 0. Debuts 0 . Same O. Down O. Adds 14. WAAL, WLAN, 999 KH1, WOUT, KTUX, WRQK, KOIZ, KISR,
KNOE, KNIN. Y93, KOIX KTMT, OK95.
HOUSE OF LORDS 'What's Forever For" (Victory Music/PLG)
Reports 14 Moves Up 4. Debuts 0 , Same 10. Down O. Adds 0 . WAAL on, U93 on-dp. FM 104 on, WYYS 40-38, KISR $35-32$
CROWDED HOUSE "Weather With You" (Capitol)
Reports. 14. Moves Up 3. Debuls 1, Same 10. Down O, Adds O, KWOD on, WPST on, KKHT on, K 107 on-dp. KSND on-dp
FM104 on. KISR 38-36, KOKZ d-30. KTMT 40-38. BABYLON A D "So Sal
Reports 14, Moves Up 3. Debuts 1. Same 10. Down 0. Adds 0 . WYCR on-dp. WROK on-dp. WJMX on-dp. KISR 36-34. KNIN d-35. KMGZ on-dp. KTRS on-dp. KQIX on-dp. KTMT on-dp. OK95 38 -35.
2 UNLIMITED "Twilight Zone" (Radikal/Critique)
BEACH BOYS "Hot Fun In The Summertime" (Brother E Repors: 12. Moves: UD O. Debuts 0 . Same 9, Down 1, Adds 2, K107. KTAS wint)
GREGG ALEXANDER "Smokin' In Bed" (Eple)
Repons: 10. Moves Up O. Debuts 0 . Same 0 . Down O. Adds 10, KXXR, 999KHI, WROK, KJI03. WPRA, KISA. KNOE, KNIN.
NIRVANA "Lithium" (DGC)
Repors: 10. Moves. Up 3, Debuns 0. Same 0. Down 1, Adds 6, Y102, WPST, WROK, WPFM, KNIN, OK95, KEGL 27-25.
WENZ 39-34. KWNZ 30-29 WENZ 3. T, KWNZ 30-29
TIMMY T. "Cry A Milition Tears" (Quallity)
Repons: 10. Moves: Up 6. Debuts 0 , Same 2. Down O, Adds
29-23. KDON 33-28. KOIZ 27-24. KCHX 29-28, KNOE on.
LIDELL TOWNSELL \& M.T.F. "Get With U" (Mercury)
Reports: 10. Moves Up 4. Debuts 0 . Same 5, Down 1. Adds 0 , WIOO 28-27. WSPK 30-25. KBFM on, WOW on-dp. B95 on.
KRO 25-23. BOSS97 40-37.
CRACKER "Happy BIrthday To Me" (Virgin)
Aeports: 10. Moves: Up 3. Deours 0 . Seme 6. Down 1
Aeport: 10. Moves: UD 3, Deburs 0 . Same 6. Down 1. Adds 0 . KBEQ on-dp. KWOD on, WAAL on-dp. WOUT on, WAOK
31-27. WIXX 40-36. KISA 39.37. KTRS on. KTMT on-dp.

## 

> Bold Albin Bo Yese Young lan [approasting Platinum]
> American Nusic Award Mimer For Favorife New ACArtist Grammy Award Nomination Top 5 CHIT, AC \& WH-I Ihit. "Place la This World"
> Sold-Cut Hbitionide Tour


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${ }_{\text {wks }}^{3}{ }_{\text {wks LW Tw }}^{2}$

## BOYZ II MEN/End Of The Road (Motown)

GUNS N' ROSES November Rain (Getten)
TLC Baby, Baby, Baby (LaFace/Arista)

- ELTON JOhn/he One (MCA)

5 BOBBY BROWN Humpin' Around (MCA)

- ShakESPEAR'S SISTER/Slay (London/PLG) 3 TOAD THE WET SPROCKET/All I Want (Columbia) EN VOGUE/Giving Him... (EasIWest/Atlantic Group)
bryan adams $D 01$ Have To Say The Words? (A\&M)
Genesis/Jesus He Knows Me (Allantic/AG)
MADONNA/This Used To Be My Playground (Sire WE)
P. SMYTH wD. HENLEY Sometimes Love JUSL. (MCA)

U2 Even Better Than The Real Thing (Island/PLG) hl-FIVE She's Playing Hard To Get (Jive) CELINE DION Nothing Broken But My Hearl (Epic) babyFace fiton braxton/give U (LaFace/Arista) Firemouse when I Look Into Your Eyes (Epic) technotronic ina kid kmove This (SBK/ERG) JADE 1 Wanna Love You (GiantReprise)
WILSON PHILLIPSGive II Up (SBK/ERG) CECE PENISTON/Keep On Walkin' (A\&M) K.W.S.Please Don't Go (Next Plateau__ondonPLG) INXS Not Enough Time (Atlantic/AG) soup dragonsolivine Thing (Mercury) DEL AMITRI/Always The Last To Know (A\&M) PETER CETERA Reslless Heart (WB) MITCH MALLOY Nobody Wins in This War (RCA) DEF LEPPARD/Have You Ever Needed Soneone (Mercury) CHARLES \& EDDIE Would I Lie To You (Capitol)
DEBUT (30 COLOR ME BADDForever., (Giant Reprise:Perspective/A\&M) TOM COCHRANE lite Is A Highway (Capitol) hichard marx/Take This Heart (Capitol) mICHAEL JACKSON/Jam (Epic) JDDECI/Come And Talk To Me (MCA) AFTER 7 Kickin' II Nirgin) K.O. LANG/Constant Craving (Sire/WB) CURE Friday I'm In Love (FictionElekira)
283638 JON SECAOA/Just Another Day (SBK/ERG)
david sanborn Bang Bang (Elextra) GEDRGE MICHAEL/too Funky (COlumbia)
M\& A Pg. 94; Playlists P. 00; Parellole Pg. 25; Purullal Chart Analyzis Po. 92


I P. SMYTH W/D. HENLEY/Sometimes... (MCA) PETER CETERARRestless Hearl (WB)
(3) RICHARD marX/Take This Heart (Capitol)

4 JON SECADA/Just Another Day (SBK/ERG)
5 ELTON JOHM/the One (MCA)
( K.D. LANG/Constant Craving (SireNB)
7 madonna/this Used To Be My Playground (SireNB)
8 KENNY LOGGINS Af You Believe (Columbia)
9 Kathy troccolirouive gol A Way (Reunion/Getten)
1312 (10 CELINE DIONNothing Broken But My Heart (Epic
1110 (1) ROONEY CROWELL What Kind Of Love (Columbia) *
16 is (12) BONHIE RAITT/Come To Me (Capitol)
15 14 13 (3) BEACH BOYSHOt Fun in The... (Brother Entertainment)
21 is (10) WILSON PHILLIPSGive It Up (SBK/ERG)
218 il (19) BILLY JOEL/All Shook Up (Epic Soundtrax)
$\begin{array}{llll}2 & 10 & 11 & 16 \\ \text { GLENN FREYAve Got Mine (MCA) }\end{array}$

| 26 | 23 | 20 | 0 |
| :--- | :--- | :--- | :--- |

19 18 (19) JENNIFER WARNES Rock You Gently (Private Music)
2421 LIONEL RICHIEMy Destiny (Motown)
braEaker ect bryan adams $D 0$ I have To Say The Words? (A\&M)
$\begin{array}{lll}23 & 22 & 22 \\ 23 & \text { KURT HOWELLNe'll Find The Way (Reprise) }\end{array}$
$\begin{array}{llll}6 & 12 & 14 & 22 \\ \text { ANMIE LENNOX Why (Arista) }\end{array}$
1 is 1623 VAMESSA WILLIAMS/Just For Tonight (WingMercury)
$2928 \quad 26$ CAROLE KING Now And Forever (Columbia)
$\begin{array}{lll}19 & 25 & 25 \\ 25 & \text { GENESIS Hold On My Hearl (Atlantic/AG) }\end{array}$
$\begin{array}{llll}13 & 11 & 23 & 26 \\ \text { mariah careya'll Be There (Cotumbia) }\end{array}$
(2) EPHRAIM LEWIS/Drowning In Your Eyes (Elektra)
(23) DAVID SANBORNBang Bang (Elektra)

DEBUT
DEBUT
OLIVIA MEWTON-JOHM/Deeper Than A River (Getten) CURTIS STIGERS Never Saw A Miracle (Arista)

## 

| $\begin{aligned} & 3 \\ & \text { WIKS wKS LW Tw } \end{aligned}$ |  |
| :---: | :---: |
|  | BOYZ II MEN/End Of The Road (Motown) |
| 2 | RALPH TRESVANTMoney Can't Buy... (Perspective/A\&M) |
| 3 | fredile jacksona Could Use A Little Love... (Capitol) |
| ( | R. KELLY \& PUBLIC ANNOUNCEMENT/Siow. (Jive) |
| 5 | BOBBY BROWN/Humpin' Around (MCA) |
| ( | HI-FIVE/She's Playing Hard To Get (Jive) |
| 111090 | RUDE BOYS My Kinda Girl (Ailantic/AG) |
| 8668 | LORENZOReal Love (Alpha international PLG) |
| (9) | Chaka kHan Nou Can Make The Story Right (WB) |
| 1813 (10) | JADEA Wanna Love You (GiantReprise) |
| 11 | babyFace I/TONI braxton/Give U. (LaFace/Aisisa) |
| 15 (13) | TEvin Campbell/alone With You (Qwestwb) |
| 2919 | AFTER 7 Kickin' It Nirgin) |
| 2724 | JODECIA'm Still Waiting (UplownMCA) |
| 15 | BRIAN McKNIGHT/he Way Love Goes (Mercury) |
| 16 | COVER GIRLSNishing On A Slar (Fever, Epic) |
| 2120 | MILES DAVIS ${ }_{\text {Doo Bop Song ( }}$ (WB) |
| 18 | MICHAEL JACKSON/Jam (Epic) |
| 302422 (10) | THIRD WORLD Committed (Mercury) |
| 36 28 27 <br> 10   | EAST COAST FAMILYM-4-All-4-1 (Mctown) |
| 3832 (3) | MARY J. BLIGERReal Love (Uptown/MCA) |
| 3430 (22) | TROOP/Sweet November (Allantic/AG) |
| $20 \quad 19 \quad 1623$ | GARY BROWN Somebody's Been Sleepin' In My (Capitol) |
| 36 | AL B. SURE! Right Now (WB) |
| 373229 | MELI'SA MORGAN/hrough The Tears (Pendulum/Elekra) |
| 332626 | lisa stansfield/a litle More Love (Arista) |
| 4033 | GERALD LEVERT/Can U.. (EastWest/Alantic Group) |
| 37 | ARRESTED DEVELOPMENT People... (Chyssliserg) |
| 3634 (20) | EPMD/Crossover (RAL/Chaos) |
| 30 | MIKI HOWARD/Ain'I Nobody Like You IGiant Reprise) |
| 40 | CARON WHEELER $\$ Adore You (Perspective/A\&M)  \hline 32 & TLC/Baby, Baby, Baby (Laface/Arista)  \hline 3735 & LUKE Areakdown (Luke)  \hline 0ebut si & hhonda Clark/must Be Real Love (Tabu/Azm)  \hline DEBUT (30 & DAS EFXMMic Checka (EastWest/Allantic Group)  \hline DEBUT (3) & FULL FORCE OUuickie (Capiol)  \hline asmer 3 & VOICES $/$ Yeah, Yean, Yean! (200) |
| Debut 3 | HIGHLAND PLACE MOBSTERS^et's Get. (LaFaod/Arista) |
| DEBUT 3 | OON-ER ove Makes The World Go Around (Island.PLG) |
| 393940 | house of Pain/Jump Around (Tommy Boy) |

Now a Active, TOP 10 Recurrents Py. ©6

## 

| (1) N | MORRISSEY / our Arsenal (Sire/Reprise) |
| :---: | :---: |
| $(2)$ | INXS Welcome To Wherever You Are (Allantic/AG) |
| $(3)$ | VARIOUS ARTISTS/Singles (Epic Sounditax) |
| (1) | CURENish (Fiction/Elektra) |
| 8 | 8-52'S Ggood Stut (Reprise) |
| 6766 V | VARIOUS ARTISTS/Cool World (WB) |
| 9 9 7 7 | SONIC YOUTH Dirty (DGC) |
| 11 (8) | PEARL JAM/en (Epic) |
| $15 \bigcirc$ | michatl PENW Seen The Doctor/Strange...(Tracks) (RCA) |
| 10 | TEMPLE OF THE DOG/temple Of The Dog (A\&M) |
| 11 | FAITh NO MORE/Angel Dust (Slash/Reprise) |
| 2318 | UTAH SAINTS Something Good (EP) (London/PLG) |
| 13 | U2/Achtung Baby (IslandPLG) |
| 262020 (1) P | P J Harver (ory (Indigo) |
| 15 <br> 11 1215 | ANNIE LENNOX Oiva (Arista) |
| 3023 (1) S | SUGAR Helpless (Track) (Rykodisc) |
| DEBUT (1) S | SUZANNE VEGABlood Makes Noise (Track) (A\&M) |
| 18 | CATHERINE WHEELFerment (Fonlana/Mercury) |
| 1419 | JESUS \& MARY CHAINHoney's. (Dei AmericanNB) |
| $28 \quad 24$ 20 | KITCHENS OF DISTINCTION/The Death Oi Cool (A\&M) |
|  | OP 30 Now Rock Chart Pg. 74 |

## 1Fis

## 

WKS WKS IW TW
(1) BLACK CROWES/Thorn... (Def American/Reprise)

2 bad COMPANY How About That (Alco/Altantic Group)
(3) TEMPLE OF THE DOG/Munger Strike (A\&M)
(4) SPIN DOCTORS $几$ ittle Miss Can't Be Wrong (Epic)

5 JOE SATRIANI/Summer Song (Relativity)

- DEF LEPPARD/Have You Ever Needed... (Mercury)
arc angels Sent by Angels (DGC)
(8) Roger waters what God Wants, Part I (Columbia)

9 SASS JDRDAN/You Don"t Have To Remind. (ImpactMCA 10 DAMN YankEES Don't Tread On Me (WB)
(1) Joe walsh Note For Me (Pyramid/Epic Associated)
(12) PEARL JAM/Jeremy (Epic Associaled)
(3) JuDe cole Slant The Car (Reprise)
(1) ELTON JOHN IERIC CLAPTONRUnaway Train (MCA
(15) SAIGON KICK /ove is On.. (Third Stone/Alantic Group)
(10) RED HOT CHILI PEPPERS/Breaking The Girl (WB) 17 TOM COCHRANE No Regrels (Capitol)
(18) GEORGE THOROGOOD \& ...A'm A Steady.. (EMIERG)

19 U2Even Better Than The Real Thing (IIland:PLG)
BREAKIER (20) POORBOYS, Brano New Amerika (Hollywood)
(2) KISSDomino (Mercury)

22 ALICE IN CHAINSNould (Epic Soundtrax)
(23) INXS Not Enough Time (Atlantic/AG)
(23) bruce SPRIngSteen $/$ eap of Faith (Columbia)

ERIC CLAPTON _ayla (Reprise)
RONNIE WOOD/Show Me (Continuum)
hardLIAE Hot Cherie (MCA)
FASTER PUSSYCAT Nonstop To Nowhere (Elektra)
DEL AMITRI/Always The Last To Know (A\&M)
MEGADETH/Symphony ol Destruction (Capitiol)
SOUL KITCHEN $\wedge$ Need It Bad (GiantwB)
LYNCH MOB Dream Until Tomorrow (Elekra)
Jackyla Stand Alone (Getfen)
WarRantMachine Gun (Columbia)
GUNS N' ROSES November Rain (Geften)
MEN Blue Town (Polydor PLG)
LYLE LOVETTNouve Been So Good Up To (CurbMCA)
ELECTRIC BOYS Dying To Be Loved (Alco/All Gip)
UGLY KIO JOE Neighbor (Stardog/Mercury)
21 GUNS Kree Deep (RCA)
Keass Dullat due to contloued orowit
Complete TOP 10 irecks Chert Pg. 70; Ls Chart Pg. 72


## ${ }^{3}$ wss wiks Lw Tw

> (1) vince gilla still Believe in You (MCA)

> 2 alan jackson love's Gol a Mold On You (Arista)
> MRRON TIPPINA Wouldn' Have II Any Other Way (RCA)
> billy ray cyrus Coould've Been Me (Mercury)
> DOUG STONE Narning Labels (Epic)
> ( LITTLE TEXAS Nou And Forever And Me (WB)
> george straitso Much Like My Dad (MCA)
> sammy kershaw /ard Sale (Mercury)
> RODNEY CROWELL What Kind Ot Love (Columbia)
> C. LeDOUX wG. BROOKS Whatcha Gonna Do. (Liberty)

> DIAMOND RIO Nowhere Bound (Arista)
> collin rayent This Life (Epic)
> 13 tracy Lawrence Runnin' Behind (All. Nash/AG)
> 17 (1) TRISHA YEARWOOD Nrong Side or Memphis (MCA)
> 2 is (15 McBRIDE \& THE RIDE/Going Out Of My Mind (MCA)
> 20 (10) CONFEDRATE RAILROAD/Jesus And... (All. Nash/AG)
> 19 (1) Paul overstreet Me And My Baby (RCA)
> 3 is LeE ROY ParneLl what Kind Oif Fool Do You... (Atista)
> 222 (9) RANDY TRAVISAi I Didn't Have You (WB)
> 720 MARK CHESNUTTA'Il Think Of Something (MCA)

BREAKERS
BRTEAKER (3i) BILLY DEAMAf There Hadn't Been You (SBKAiberty) BRPEAKIER (88) MARK COLLEEVEn The Man In The Moon is. (MCA) BREAKER (30) MARTINA MCBRIDE/that's Me (RCA)
BREAKER ©O LORRIE MORGAN/Waich Me (BNA Entertainnent)

## DEBUTS


DEBUT © OENNIS ROBBINSMY Side Of Town (Giant)
DEBUT (50 DARRYL 8 dON ELLISNo Sir (Epic)

Complete rop 50 Country Chart Pg. 60:
Country Song Information index Pg. 64


[^0]:    KHTK 22-17
    KIIS 18-14
    KOY-FM 24
    KISN 14
    KMEL 14
    30 HOT977 28-19 HOT

[^1]:    Sagging ratings got you down? I can help1 Top PD specializing in increasing ratin
    $831-4915.18 / 281$
    Top billing radio/TV AE seeks sales manager position with

