





LEADING FREIGHT CARRIER

Summary of 2020















Key figures and events in the PKP CARGO Group in 2020



Finance

- Revenues from contracts with customers kept at over PLN 4 billion, despite the tough market situation
- EBITDA of PLN 580 million
- Operating loss of PLN 186 million
- Co-funding for employee compensations from the Guaranteed Employee Benefits
 Fund in the amount of PLN 115.2 million



Operating activities

- Freight turnover of 23.6 billion tkm
- Freight volume of 93.6 million tons
- Further growth of intermodal transport services and launch of upgrade and expansion work at the intermodal port in Małaszewicze
- Commencement of new domestic and international operator connections
- Contracts for rail transport services, including with Krajowa Spółka Cukrowa and the ArcelorMittal Group, coal supplies for PGNiG and ENEA





In 2020, the cargo rail transport market in Poland shrank by nearly 7% year-over-year.

VOV

POLISH RAIL FREIGHT MARKET MEASURED BY FREIGHT TURNOVER Market share Market share measured by freight measured by freight 12M 2019 and 2020 turnover in 2019 turnover in 2020 billion tkm Lotos Kolei sp. z o.o. 9.8% 10.4% -6.5% PKP LHS sp. z o.o. 5.4% 4.9% 55.8 Orlen Kol-Trans S.A. 3.7% 4.2% PUK Kolprem sp. z o.o. 1.9% 2.5% 52.2 Carriers belonging to industrial groups Pol-Miedź Trans sp. z o.o. 1.8% 1.4% 13.7 Others Ciech Cargo sp. z o.o. 1.0% 0.9% (24.6%)13.4 Railpolonia sp. z o.o. 0.6% 0.7% PKP CARGO Group²⁾ (25.7%)JSW Logistics sp. z o. o. 0.4% 0.5% DB Cargo Polska S.A. 5.7% 5.1% -2.6% 3.9% CTL Logistics sp. z o.o. 4.3% Freightliner PL sp. z o.o. 3.2% 3.3% 17.4 2.3% 2.3% Inter Cargo sp. z o.o. (31.2%)17.4 PCC Intermodal S.A. 1.2% 1.8% (33.3%)CD Cargo Poland sp. z o.o. 1.8% 1.8% -0.2% Captrain Polska sp. z o.o. 2.0% 1.6% 1) Companies rendering transport Rail Polska sp. z o.o. 1.7% 1.5% services chiefly for their own group or operating on a single line. Ecco Rail sp. z o.o. 0.8% 1.4% They provide services to unrelated LTE Polska sp. z o.o. 1.0% 1.0% parties to a limited extent only. 24.7 Olavion sp. z o.o. 0.8% 0.8% PKP CARGO S.A., PKP CARGO SERVICE 21.4 (44.2%)Metrans Polonia sp. z o.o. 0.4% 0.7% and PKP CARGO International -(41.0%)transport services rendered HSL Polska sp. z o.o. 0.6% 0.7% -13.4% domestically in Poland (subject to the Logistics & Transport sp. z o.o. 0.9% 0.5% reporting duty imposed by the Office of Rail Transport). Transchem sp. z o.o. 0.4% 0.4% Others 4.5% 6.3% Change in % 12M 2019 12M 2020 **PKP CARGO Group** 44.2% 41.0%

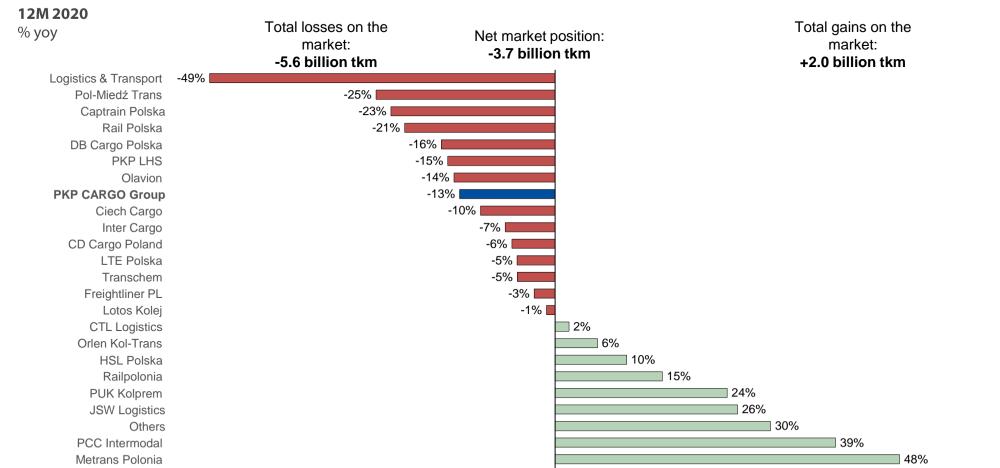






In 2020, most market participants experienced major slumps in freight turnover

CHANGE IN FREIGHT TURNOVER





59%

Ecco Rail



In 2020, the adverse market environment determined the situation in the most important groups of commodities in transport



Solid fuels

- Decrease in demand for coking coal and coke as a result of the lower consumption by steel-intensive industrial sectors
- Major decline in electricity generation coupled with a decrease in electricity consumption in Poland in 2020 caused by the restrictions on economic activity imposed in connection with the COVID-19 pandemic
- Changes in the national energy mix decrease in the share of hard coal in total energy output in 2020



Construction materials and aggregates

- Suspension of new infrastructural construction projects scheduled for 2020
- Smaller scale of investment projects in progress, increase in the prices of construction materials and labor
- More intense competition expansion of the rolling stock fleet by smaller rail operators



Intermodal transport

- Higher percentage of cargo that **used to be transported in conventional ways** and is now transported in containers
- Deterioration of international trade due to the COVID-19 pandemic
- Improvement in the competitiveness of rail operators versus road transport higher speed, development of terminal networks



Metals and ores

- Shutdown of the blast furnace at the ArcelorMittal plant and the commodity division in Kraków
- Weaker demand for steel products, suspended transport of slabs and lower volume of scrap transport services
- Slowdown in European industry (automotive, machining industry)



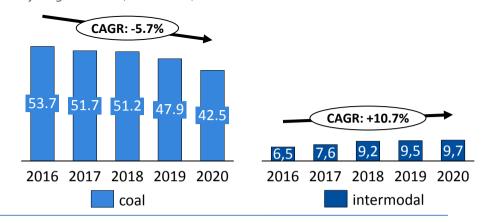


Operational activities of the PKP CARGO Group continued despite the challenging situation on the rail freight market

Intensification of commercial activities and expansion of the intermodal transport offering

- Launch of operator connections under the **CONNECT OPERATOR** brand
- Signing of an agreement to establish an intermodal company with LTG CARGO Polska (Lithuania – Poland – Western Europe)
- Signing of contracts with **ArcelorMittal** Group companies
- Signing of a contract with Krajowa Spółka Cukrowa for deliveries to the Gdańsk terminal

Gradual diversification of transport services in the PKP CARGO Group by freight volume (million tons)



Investments in infrastructure and the terminal in the Małaszewicze area

Investments in the Małaszewicze • Logistics Park

 Connection of the PKP CARGO Group's network of terminals

Expansion of the storage yard to 30 hectares

- Extension of transshipment tracks
- Purchase of new transshipment machinery
- Increase in the transshipment capacity of the terminal

Planned construction of new transshipment terminals

- Terminal in **Geniusze** transshipment of **70,000 TEUs p.a.**
- Terminal in Zduńska Wola-Karsznice area of 23 hectares, transshipment capacity of 220,000 TEUs p.a., storage area capacity of 4,500 TEUs.

Pursuit of the Strategy for Sustainable and Smart Mobility

- Investments in modern rolling stock, continuation of the modernization process of diesel locomotives
- Participation in projects to design traction vehicles powered by alternative primary energy sources
- Participation in the project of introducing digital automatic couplings in Europe
- Continuation of the program for acoustic modernization of wagons
- Installation of smart traction energy meters in electric locomotives and fuel consumption meters in diesel locomotives.
- Implementation of state-of-the-art IT solutions in the administration and management of the Company's transport and logistical processes.





Alignment of the structure and terms of employment in the PKP CARGO Group with the new market environment and the ongoing COVID-19 pandemic

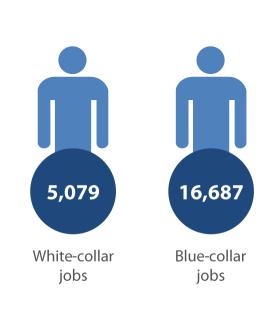
HEADCOUNT IN THE PKP CARGO GROUP

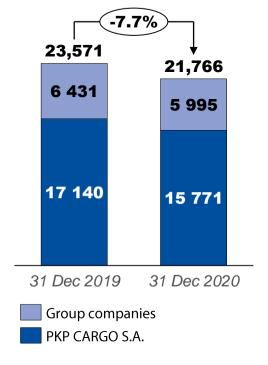
The PKP CARGO Group took the necessary steps in the employee area to ensure safe working conditions:

- remote employee recruitment
- face-to-face meetings limited to the necessary minimum
- reduced number of business trips by employees

Obtaining the first tranche of co-financing of employee compensations from the Guaranteed Employee Benefits Fund in the amount of **approx. PLN 115.2 million.**

NUMBER OF PERSONS EMPLOYED BY THE PKP CARGO GROUP





AVERAGE HEADCOUNT IN THE PKP CARGO GROUP in FTEs

Item	2015	2016	2017	2018	2019	2020	Change 2020-2019
PKP CARGO Group	24,375	23,441	23,278	23,385	23,657	22,279	-1,378
including: PKP CARGO S.A.	18,484	17,698	17,177	17,135	17,293	16,185	-1,108

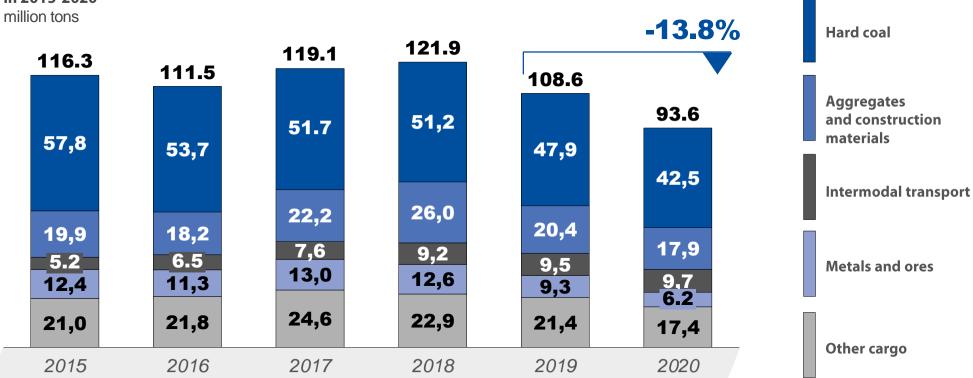




The transported volume is lower than the results from previous years, which is a result of the particularly difficult 2020

FREIGHT VOLUME CARRIED BY THE PKP CARGO GROUP





- ✓ Market instability due to the coronavirus pandemic that has already lasted for more than a year
- ✓ Year-over-year increase in the volume of intermodal transport (+2%)
- ✓ Largest year-over-year declines in the following cargo categories: metals and ores (-33%) and chemicals, liquid fuels, timber and agricultural produce and other (-21%)

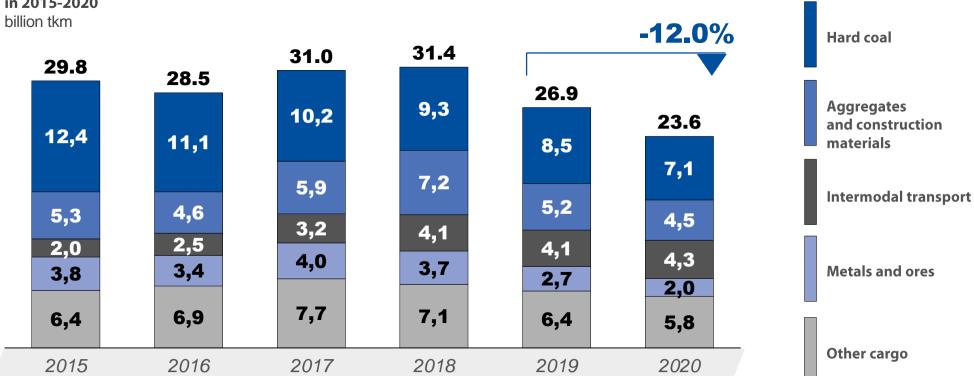




In the tough 2020, the PKP CARGO Group maintained its freight turnover at a stable level

FREIGHT TURNOVER IN THE PKP CARGO GROUP

in 2015-2020



- Decrease in the quantum of transported hard coal, deterioration of liquidity in construction companies and lower profitability of investments
- The largest year-over-year decrease in freight turnover was identified in the cargo category of metals and ores (-28%)
- Gradual increase in freight turnover of intermodal transport (+6%)



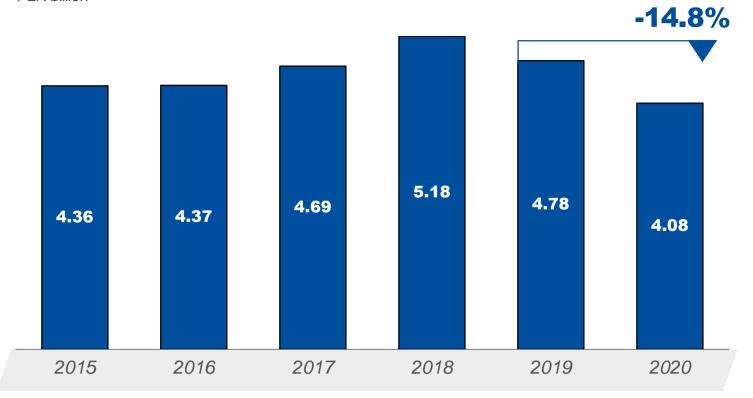


The pandemic-ridden situation on the transportation market determined the level of revenues

REVENUES FROM CONTRACTS WITH CUSTOMERS OF THE PKP CARGO GROUP

in 2015-2020

PI N billion



In 2020, the PKP CARGO Group's revenues were determined chiefly by:

- economic recession caused by the COVID-19 pandemic and related imposition of abundant restrictions
- decrease in revenues, especially revenues from transport services and revenues from freight forwarding due to:
 - decline in freight turnover by 12.0%
 - decrease in unit transportation prices



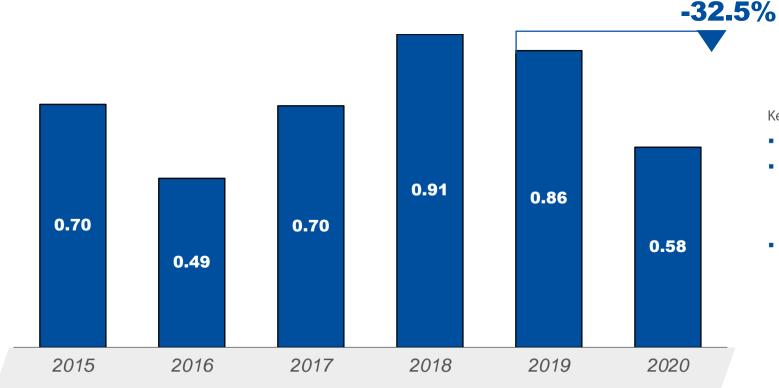


In 2020, the PKP CARGO Group's profitability was largely determined by the market situation

EBITDA OF THE PKP CARGO GROUP

in 2015-2020

PLN billion



Key factors affecting EBITDA in 2020:

- **decline** in freight turnover **by 12.0**%
- decrease in variable costs (consumption of electricity and traction fuel and infrastructure access services)
- co-financing of employee compensations from the Guaranteed Employee Benefits Fund
 - decrease in payroll costs as a result of the signing of agreements on a temporary reduction in FTE time

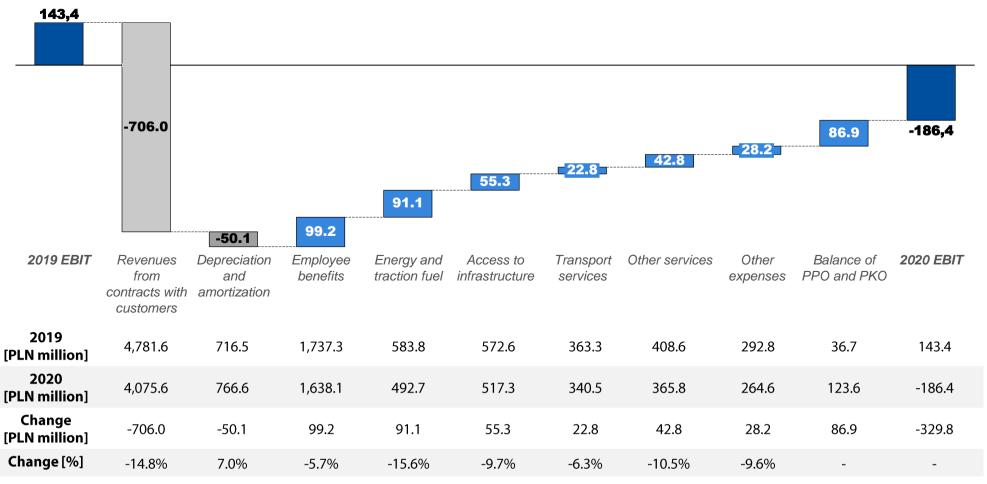




The Group consistently pursues significant savings efforts in all cost categories

COMPONENTS OF THE EVOLUTION IN THE PKP CARGO GROUP'S OPERATING PROFIT

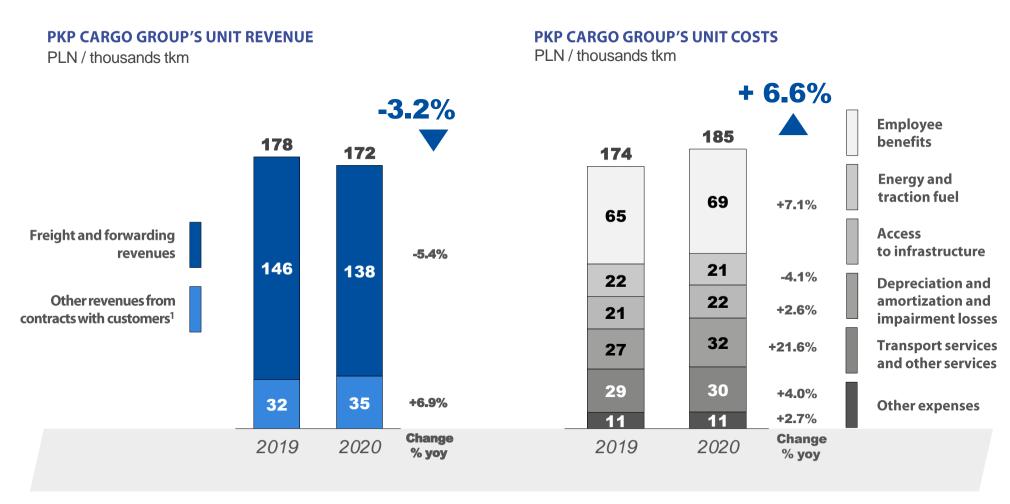
2020 vs. 2019 (PLN million)







The PKP CARGO Group maintains a stable level of unit revenue despite the adverse influence exerted by the market environment







The Group has a stable balance sheet structure and secured funding sources

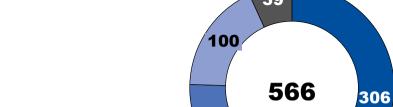
KEY BALANCE SHEET ITEMS

PLN million	31 December 2019	31 December 2020
Fixed capital	6,539	6,173
Non-current assets	6,504	6,397
Coverage ratio ¹	1.01	0.96
Total debt	4,568	4,416
Total debt ratio	0.57	0.58

AVAILABLE FUNDING SOURCES

As at 31 December 2020

PLN million



122

FINANCIAL RATIOS

	12M 2019	12M 2020
ROA ²	0.5%	-3.0%
ROE ³	1.1%	-7.1%
EBITDA margin ⁴	17.7%	13.7%

- Calculated as the ratio of total equity and non-current liabilities to non-current assets
- 2. Calculated as the ratio of net result for the past 12 months to total assets
- 3. Calculated as the ratio of net profit for the past 12 months to equity
- 4. Calculated as the ratio of the operating result plus depreciation and amortization (EBITDA) to total operating revenue





Outlook for 2021









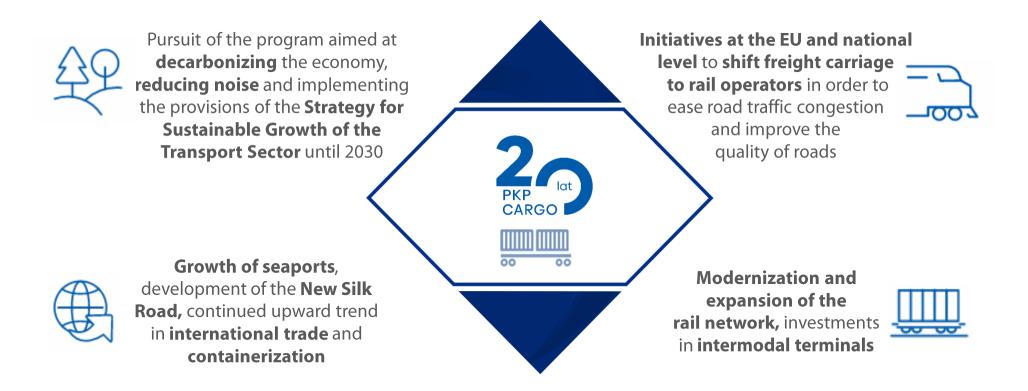






Progression of the railway sector as a growth opportunity for the PKP CARGO Group in 2021

KEY FACTORS AFFECTING THE PROGRESSION OF THE RAILWAY SECTOR IN UPCOMING YEARS:







Outlook for the PKP CARGO Group in 2021 in the context of the market environment

Area **Decarbonization** Intermodal

Market environment

✓ Shutdowns of carbon-fired units

✓ **Replacement** of coal-fired installations with gas-fired installations

✓ Support for intermodal projects with FU funds

✓ Modernization of track infrastructure in ports and terminals

✓ Execution of **GDDKiA** and **PKP PLK** investment programs

✓ Preparations for the **Central Transport Hub** investment project, including approx. 1,800 km of rail lines

- ✓ Conduct of activities under the sanitary regime
- ✓ Movement restrictions
- ✓ New/amended legal regulations

Planned activities of the PKP CARGO Group

- ✓ **Diversification** of transport services
- ✓ Continued transformation from a bulk transport operator to a **logistics operator**
- ✓ **Decrease in investments** in rolling stock for the carriage of coal
- ✓ Investments in intermodal rolling stock
- ✓ Expansion and upgrade of terminals
- ✓ Commencement of operator connections between terminals
- ✓ **Deliveries of aggregates** to construction sites
- ✓ **Increase** in the transshipment and transport capacity
- ✓ Provision of transport services in compliance with all safety rules
- ✓ Alignment of the employee work system with the regulatory requirements



Infrastructural

investments







CONNECT OPERATOR – pioneering development of domestic and international operator connections in Central Europe

PKP CARGO CONNECT handles operator connections in Poland and abroad

As part of Connect Operator's offering, international transport services are provided on various routes, including:

- ➤ Małaszewicze Warsaw **Piacenza**
- Małaszewicze Warsaw Duisburg
- Małaszewicze Warsaw Hamburg

In 2021, new connections are planned on the following routes:

Poznań -> **Hamburg**

Poznań -> **Duisburg**

Gliwice -> **Budapest**

Gliwice -> Trieste

Gliwice -> Istanbul

Medyka -> **Kyiv**

Medyka -> **Odessa**

Medyka -> **Dnipro**

Gdynia -> Gliwice





PKP CARGO International – transformation from a coal carrier into an intermodal rail operator

PKP CARGO INTERNATIONAL GROUP IN 2020

Provision of long-term regular transport services in the North-South corridor in both directions:

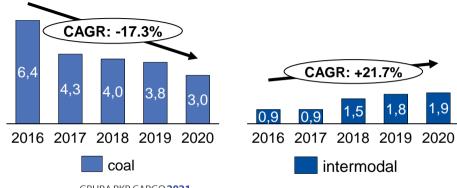
- Paskov Koper
- Trnava Koper
- Karviná Koper

Since the end of November 2020 – provision of new container transport services – contract signed for the whole 2021:

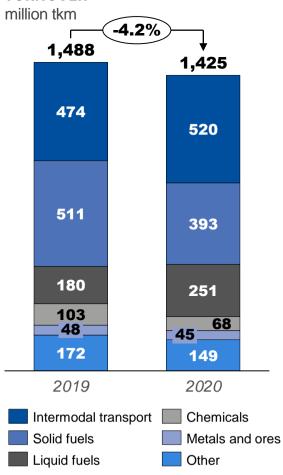
Mělník – Koper

Modernization of the Hodoš crossing (Hungarian-Slovenian border) – independently provided container transport services to and from Slovenia and Italy

FREIGHT VOLUME CARRIED BY THE PKP CARGO INTERNATIONAL GROUP million tons



PKP CARGO INTERNATIONAL GROUP'S FREIGHT TURNOVER





Attachments













Freight results

Freight turnover [million tkm]	2020	2019	Change	% change	Share in 2020	Share in 2019
Solid fuels, including:	8,621	10,015	-1,394	-13.9%	36%	37%
hard coal	7,112	8,502	-1,389	-16.3%	30%	32%
Aggregates and construction materials	4,509	5,208	-698	-13.4%	19%	19%
Metals and ores	1,980	2,742	-761	-27.8%	8%	10%
Chemicals	1,937	2,068	-131	-6.3%	8%	8%
Liquid fuels	681	1,071	-390	-36.4%	3%	4%
Timber and agricultural produce	984	1,052	-68	-6.4%	4%	4%
Intermodal transport	4,290	4,060	230	5.7%	18%	15%
Other	646	656	-10	-1.5%	3%	2%
Total	23,649	26,870	-3,221	-12.0%	100%	100%
FREIGHT VOLUME [million tons]	2020	2019	Change	% change	Share in 2020	Share in 2019
	2020 47.3	2019 53.3	Change -6.1	% change -11.4%	Share in 2020 51%	Share in 2019 49%
[million tons]						
[million tons] Solid fuels, including:	47.3	53.3	-6.1	-11.4%	51%	49%
[million tons] Solid fuels, including: hard coal	47.3	53.3 47.9	-6.1 -5.4	-11.4% -11.3%	51% 45%	49% 44%
[million tons] Solid fuels, including: hard coal Aggregates and construction materials	47.3 42.5 17.9	53.3 47.9 20.4	-6.1 -5.4 -2.5	-11.4% -11.3% -12.2%	51% 45% 19%	49% 44% 19%
[million tons] Solid fuels, including: hard coal Aggregates and construction materials Metals and ores	47.3 42.5 17.9 6.2	53.3 47.9 20.4 9.3	-6.1 -5.4 -2.5 -3.1	-11.4% -11.3% -12.2% -33.1%	51% 45% 19% 7%	49% 44% 19% 9%
[million tons] Solid fuels, including: hard coal Aggregates and construction materials Metals and ores Chemicals	47.3 42.5 17.9 6.2 5.8	53.3 47.9 20.4 9.3 6.3	-6.1 -5.4 -2.5 -3.1 -0.6	-11.4% -11.3% -12.2% -33.1% -9.2%	51% 45% 19% 7% 6%	49% 44% 19% 9% 6%
[million tons] Solid fuels, including: hard coal Aggregates and construction materials Metals and ores Chemicals Liquid fuels	47.3 42.5 17.9 6.2 5.8 2.0	53.3 47.9 20.4 9.3 6.3 3.7	-6.1 -5.4 -2.5 -3.1 -0.6 -1.7	-11.4% -11.3% -12.2% -33.1% -9.2% -45.9%	51% 45% 19% 7% 6% 2%	49% 44% 19% 9% 6% 3%
[million tons] Solid fuels, including: hard coal Aggregates and construction materials Metals and ores Chemicals Liquid fuels Timber and agricultural produce	47.3 42.5 17.9 6.2 5.8 2.0 2.8	53.3 47.9 20.4 9.3 6.3 3.7	-6.1 -5.4 -2.5 -3.1 -0.6 -1.7 -0.9	-11.4% -11.3% -12.2% -33.1% -9.2% -45.9% -25.2%	51% 45% 19% 7% 6% 2% 3%	49% 44% 19% 9% 6% 3% 3%





Consolidated statement of comprehensive income

NSOLIDATED STATEMENT OF COMPREHENSIVE INCOME [PLN million]
evenues from contracts with customers
onsumption of electricity and traction fuel
rastructure access services
ansport services
her services
nployee benefits
her expenses
her operating revenue and (expenses)
perating profit before depreciation (EBITDA)
epreciation and impairment losses
ofit / loss on operating activities (EBIT)
nancial income and (expenses)
nare in the profit / (loss) of entities counted for under the equity method
ofit / (loss) before tax
come tax
ET PROFIT / (LOSS)
THER COMPREHENSIVE INCOME
easurement of hedging instruments
come tax
change differences resulting from conversion of financial statements of foreign operations
tal other comprehensive income subject to reclassification to profit or loss
tuarial gains / (losses) on employee benefits
come tax
easurement of equity instruments at fair value
otal other comprehensive income not subject to Classification to profit or loss
otal other comprehensive income
OTAL COMPREHENSIVE INCOME

2020	2019
4,075.6	4,781.6
4,070.0	4,701.0
(492.7)	(583.8)
(517.3)	(572.6)
(340.5)	(363.3)
(365.8)	(408.6)
(1,638.1)	(1,737.3)
(264.6)	(292.8)
123.6	36.7
580.2	859.9
(766.6)	(716.5)
(186.4)	143.4
(82.2)	(71.6)
1.7	1.7
(266.9)	73.5
42.6	(37.5)
(224.3)	36.0
(50.8)	9.9
9.7	(1.9)
27.3	1.7
(13.8)	9.7
(50.2)	(52.2)
9.5	10.0
(0.7)	0.7
(41.4)	(41.5)
(55.2)	(31.8)
(279.5)	4.2





Consolidated statement of financial position

ASSETS [PLN million] Rolling stock Other property, plant and equipment Right-of-use assets Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Other assets Trade receivables Income tax receivables Other assets Cash and cash equivalents Total current assets Non-current assets classified as held for sale	Other property, plant and equipment Right-of-use assets Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Lease receivables Under tax receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Other property, plant and equipment Right-of-use assets Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Lease receivables Other assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Other property, plant and equipment Right-of-use assets Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Lease receivables Under tax receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Right-of-use assets Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Lease receivables Cash and cash equivalents Total current assets	Right-of-use assets Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Investments in entities accounted for under the equity method Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Trade receivables Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Lease receivables Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Other assets Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Deferred tax assets Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Total non-current assets Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Inventories Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Trade receivables Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets	Lease receivables Income tax receivables Other assets Cash and cash equivalents Total current assets
Income tax receivables Other assets Cash and cash equivalents Total current assets	Income tax receivables Other assets Cash and cash equivalents Total current assets
Other assets Cash and cash equivalents Total current assets	Other assets Cash and cash equivalents Total current assets
Cash and cash equivalents Total current assets	Cash and cash equivalents Total current assets
Total current assets	Total current assets
Non-current assets classified as held for sale	Non-current assets classified as held for sale

As at 31 December 2019	As at 31 December 2020
4,329.6	4,245.0
872.4	875.6
1,078.8	1,008.6
40.4	42.0
3.0	3.0
10.9	10.3
55.0	35.1
113.7	177.8
6,503.8	6,397.4
161.0	165.8
591.3	585.8
0.7	0.7
51.4	2.9
132.7	88.1
550.4	306.0
1,487.5	1,149.3
-	12.7
7,991.3	7,559.4





Consolidated statement of financial position

Share capital Supplementary capital Other items of equity Exchange differences resulting from conversion of financial statements of foreign operations Retained earnings Total equity Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Debt liabilities Trade payables Investment commitments Total non-current liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions Other provisions Other provisions Other liabilities	EQUITY AND LIABILITIES [PLN million]	
Other items of equity Exchange differences resulting from conversion of financial statements of foreign operations Retained earnings Total equity Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions Other provisions Other provisions Other liabilities Trade payables Other provisions for employee benefits Other provisions for employee benefits Other provisions	Share capital	
Exchange differences resulting from conversion of financial statements of foreign operations Retained earnings Total equity Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions Other liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions	Supplementary capital	
Total equity Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Deferred tax liabilities Trade payables Investment liabilities Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions	Other items of equity	
Total equity Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions Other liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions Other liabilities	Exchange differences resulting from conversion of financial statements of foreign operations	
Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions Other provisions Other liabilities Trade current liabilities Other provisions	Retained earnings	
Trade payables Investment commitments Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other provisions Other liabilities Total current liabilities	Total equity	
Investment commitments Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Debt liabilities	
Provisions for employee benefits Other provisions Deferred tax liability Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Trade payables	
Other provisions Deferred tax liability Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Investment commitments	
Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Provisions for employee benefits	
Total non-current liabilities Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Other provisions	
Debt liabilities Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Deferred tax liability	
Trade payables Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Total non-current liabilities	
Investment commitments Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Debt liabilities	
Provisions for employee benefits Other provisions Other liabilities Total current liabilities	Trade payables	
Other provisions Other liabilities Total current liabilities	Investment commitments	
Other liabilities Total current liabilities	Provisions for employee benefits	
Total current liabilities	Other provisions	
	Other liabilities	
Total liabilities	Total current liabilities	
	Total liabilities	
	TOTAL EQUITY AND LIABILITIES	

As at 31 December 2020	As at 31 December 2019
2,239.3	2,239.3
782.4	781.4
(160.2)	(77.7)
104.8	77.5
177.5	402.8
3,143.8	3,423.3
2,101.8	2,201.4
1.5	2.7
145.5	157.0
684.3	657.1
5.7	5.4
90.7	92.3
3,029.5	3,115.9
478.5	421.3
347.5	412.2
133.5	181.5
116.3	127.1
24.1	45.6
286.2	264.4
1,386.1	1,452.1
4,415.6	4,568.0
7,559.4	7,991.3





Consolidated cash flow statement

Cash flow [PLN million]	
Cash flow on operating activities	
Profit / (loss) before tax	
Adjustments	
Depreciation and impairment losses	
(Profit) / loss on the sale and liquidation of non-financial non-current assets	
Foreign exchange (gains)/losses	
(Profits) / losses on interest, dividends	
Interest received / (paid)	
Income tax received / (paid)	
Movement in working capital	
Other adjustments	
Net cash from operating activities	
Cash flows from investing activities	
Expenditures on the acquisition of non-financial non-current assets	
Proceeds on the sale of non-financial non-current assets	
Proceeds from dividends received	
Proceeds / (expenditures) on bank term deposits longer than 3 months	
Other proceeds / (expenditures) on investing activities	
Net cash from investing activities	
Cash flow from financing activities	
Expenditures on leases	
Proceeds from drawn down loans/borrowings	
Repayment of credit facilities / loans	
Interest paid on leases and loans/borrowings	
Subsidies received	
Dividends paid out to owners	
Other expenditures concerning financing activities	
Net cash from financing activities	
Net increase / (decrease) in cash and cash equivalents	
Cash and cash equivalents at the beginning of the reporting period	
Impact exerted by FX rate movements on the cash balance in foreign currencies	
Cash and cash equivalents at the end of the reporting period, including:	
restricted cash	

12M 2020	12M 2019
(266.9)	73.5
766.6	716.5
(8.9)	(6.3)
13.9	(0.3)
54.4	53.7
2.0	1.7
42.9	(53.1)
12.4	70.8
(63.3)	(50.0)
553.1	806.5
(719.0)	(1,045.8)
60.3	18.3
0.4	2.4
-	200.0
3.2	10.3
(655.1)	(814.8)
(148.5)	(127.3)
285.7	549.1
(301.2)	(248.3)
(53.0)	(53.2)
74.7	63.2
-	(67.2)
(3.6)	(4.9)
(145.9)	111.4
(247.9)	103.1
550.4	447.3
3.5	-
306.0	550.4
49.1	49.2



Disclaimers

This presentation has been prepared by PKP CARGO S.A. ("Company", "PKP CARGO") solely for information purposes.

This presentation may not be copied, distributed or transmitted directly or indirectly to any person, for any purpose whatsoever without PKP CARGO's knowledge and explicit consent. The copying, distribution and transmission of this presentation to other jurisdictions may be subject to legal limitations while those persons who obtain it should familiarize themselves with all the limitations of this kind and submit to them. The failure to abide by these limitations may constitute a breach of the prevailing law. The data and information contained in this presentation do not portray a thorough financial analysis of the Company, nor do they represent a commercial offer of the Company. A detailed description of PKP CARGO's business and financial position has been presented in the current reports and periodic reports published on the following website: www.pkp-cargo.pl. Information about entering into contracts to acquire the assets described in this presentation has been published by PKP CARGO in current reports. The information contained in this presentation is merely supplementary to the above information; at the same time, this information does not constitute a standalone basis for the Company to transmit the same in the framework of discharging the reporting duties of public companies.

All the data set forth in this presentation are based on sources the Company deems to be exact and credible; however, the Company does not bear liability for the exactitude and credibility of these sources. The Company reserves the right to alter the data and information contained in this presentation at any time without giving prior notification to the persons to whom this presentation is furnished. This presentation may contain certain statements referring to future events. These statements, however, cannot be understood to be the Company's forecasts or projections concerning the Company's results or an indication of the Company's future results. The assumptions adopted by the Management Board are based on the Company's Management Board's current knowledge, awareness and views and are dependent on a number of factors that may cause the actual results achieved in the future to differ materially from the results referred to in this document.

PKP CARGO is not liable for damages ensuing from third parties using this presentation. This presentation has been prepared solely for information purposes and does not constitute an offer to acquire or sell or participate in any investment whatsoever, including the acquisition of any of the Company's securities or other financial instruments, or to participate in any commercial undertaking.





PKP CARGO S.A.

Development, Investor Relations and Promotion Department ul. Grójecka 17 02-021 Warsaw

Telephone: +48 22 391-47-09 Fax: +48 22 474-29-53

e-mail: relacje.inwestorskie@pkpcargo.com