

#### 3 0 YEARS OF INNOVATION OVER

#### **ELECTRICALLY HEATED CIGARETTE SMOKING SYSTEM (EHCSS)**





Years of 1990-98 development

Year of commercialization

Accord

1998

in the U.S. (Richmond, Virginia)

> 1999 **Oasis**

in Japan (Osaka) Middle of 1990s 0

2002

Accord in the U.S. (Richmond, Virginia)

**Oasis** 

in Japan (Osaka, Kyoto, Kobe, and Nara)

A specially designed cigarette was inserted into a batterypowered heater equipped with an array of eight blades that

> The EHCSS Series K was more sensitive in puff detection and activation, and included a superior rechargeable battery.

2000-04

2006

Heatbar

in Australia, Germany

and Switzerland

Modifications to the cigarette such as a highly activated carbon filter was introduced.

#### TOBACCO HEATING SYSTEM (THS) IS THE COMBINATION OF AN ELECTRICALLY HEATED TOBACCO PRODUCT (EHTP) AND A TOBACCO HEATING DEVICE (THD)



2007-09



2009-11



2011-13



2014

**IQOS 2.2** 

Pilot launch in Milan (Italy) and Nagoya (Japan). In 2015 in Japan and Italy, as well as in cities in Portugal, Romania, Russia and Switzerland.



2014-15

2016

**IQOS 2.4** 



2018 **IQOS 2.4** 

**PLUS** 



2017-18

2018

IQOS 3



2017-18

2018 IQOS 3 **MULTI** 



2019

2019

IQOS 3 DUO



**Several years** 



2021

**IQOS ILUMA\*** 

heated the tobacco and minimized burning during puffing.

This was the first two-piece lab prototype with internal tobacco stick heating system and temperature control of the

heating blade.

This was the first industrial design prototype developed for consumer research.

A new industrial design for commercialization has been introduced.

A new heating blade design has been introduced, used from this version onwards.

The device ergonomics has been improved and the design has been developed for a large-scale manufacturing.

Many improvements have been introduced, amongst them the holder vibration to indicate the beginning or the end of the

experience.

The ergonomics and design have been changed with the introduction of a **buttonless side** 

Robustness and device **reliability** have been ameliorated, and the **battery lifetime** duplicated.

opening.

An **integrated 1-part** pocket size device, providing 10 experiences with one charge.

The technology has been upgraded to provide **two** consecutive uses without the need to recharge the holder in between tobacco sticks.

Fastest charging of the holder compared to previous versions.

It uses the innovative bladeless **SMARTCORE INDUCTION SYSTEM™**: the induction activates the heating element inside the specially designed tobacco stick.

Tobacco is heated not burned with improved draw and taste consistency from stick to stick, without the need for cleaning and providing two consecutive uses without recharging the holder.

\*Prime version



EXPERIENCE

??????

HEATING

**TECHNOLOGY** 

#### ELECTRICALLY HEATED CIGARETTE **SMOKING SYSTEM (EHCSS)**



1990s



1990-98



2000-04



2007-09



2009-11



2011-13



2014-15



2017-18

New design with

buttonless side opening,

and magnetic clipping for

the holder.

Orientation-free USB-C

for easy charging.



2017-18



**Several years** 



New design with a

wrap around flap.

Auto-start: tobacco stick

detected when inserted

and device automatically

turns on.

Accelerometer tells when

the device is used or

not and turns the device

off if needed.



Years of

development









Experience limited to

8 puffs per cigarette.

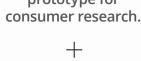


Increased quantity of aerosol delivered due to a bigger blade.



Introduction of two-piece system, a holder and a charger. Significant holder size reduction.





Improved consistency of sensory experience.









Ergonomics improved and product designed for a large-scale manufacturing.



Improved and new cleaning kit.



Bluetooth enabling pairing with Android smartphones.





Introduction of the holder **vibration** indicating the beginning or the end of the experience.

2016-17

TOBACCO HEATING SYSTEM (THS) IS THE COMBINATION OF AN ELECTRICALLY

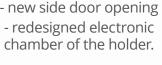
HEATED TOBACCO PRODUCT (EHTP) AND A TOBACCO HEATING DEVICE (THD)



"Soft" latch mechanism, USB micro B on the charger.



From this device onwards, introduction of the ProtectPlus™ system - robust outer shell



**Autocleaning** after every 15-25 experiences.



Portable and lightweight, its slender form is intended to fit into pockets orientation-free insertion and hand.



Orientation-free USB-C design for easy charging, automatic lid closure and magnetic cap.









Autocleaning after every

10-20 experiences.



Compact and

ergonomic design.

Near-field Communication

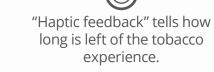
to access web for easy

registration.

Connectivity: Bluetooth, passive.

**M** x2

Double LED indicator.





No cleaning needed.

10-50°C

Operating temperature range for the device.

Operating temperature range for the device.



Battery size, form and inner components

changed, more energy storage, x10

consecutive experiences before requiring recharging through connection to power.

**Holder-Charger:** Experiences without recharging.

6 min or 14 puffs

Experience limited to 6 minutes (continuous heating).

Consistent puffing ensured and usage target to 6 minutes or 14 puffs.











#### 3 0 YEARS OF INNOVATION OVER

#### **ELECTRICALLY HEATED CIGARETTE SMOKING SYSTEM (EHCSS)**



#### **ELECTRICALLY HEATED CIGARETTE SMOKING SYSTEM** (EHCSS)

The EHCSS consisted of a specially designed cigarette containing tobacco rolled into a tobacco mat, which was wrapped over with a cigarette paper. This special cigarette was inserted into a battery-powered heater equipped with an array of eight blades that heated the tobacco and minimized burning during puffing.

## (i)

Years o

Year of

develop

#### 1999 **Oasis**

in Japan (Osaka)

#### Oasis

in Japan (Osaka, Kyoto, Kobe, and Nara)

A specially designed cigarette was inserted into a batterypowered heater equipped with an array of eight blades that heated the tobacco and minimized burning during puffing.

> The EHCSS Series K was more sensitive in puff detection and activation, and included a superior rechargeable battery.

Modifications to the cigarette such as a highly activated carbon filter was introduced.

#### TOBACCO HEATING SYSTEM (THS) IS THE COMBINATION OF AN ELECTRICALLY HEATED TOBACCO PRODUCT (EHTP) AND A TOBACCO HEATING DEVICE (THD)



2007-09



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2014-15



2016

**IQOS 2.4** 

**IQOS 2.4 PLUS** 

2016-17

**(1)** 

2018



2017-18

2018

IQOS 3



2017-18

2018 IQOS 3

**MULTI** 



2019



2019

IQOS 3 DUO



Several years



2021

IQOS **ILUMA\*** 



TECHNOLOGY



This was the first two-piece lab prototype with internal tobacco stick heating system and temperature control of the heating blade.

This was the first industrial design prototype developed for consumer research.

A new industrial design for commercialization has been introduced.

> A new heating blade design has been introduced, used from this version onwards.

The device ergonomics has been improved and the design has been developed for a large-scale manufacturing.

Many

improvements have been introduced, amongst them the holder vibration to indicate the beginning or the end of the experience.

The ergonomics and design have been changed with the introduction of a **buttonless side** opening.

Robustness and device reliability have been ameliorated, and the **battery** lifetime duplicated.

An integrated **1-part** pocket size device, providing 10 experiences with one charge.

to provide **two** consecutive uses without the need to recharge the holder in between tobacco sticks.

Fastest charging of the holder compared to previous versions.

The technology It uses the has been upgraded innovative bladeless **SMARTCORE** INDUCTION SYSTEM™: the induction activates the heating element inside the specially designed tobacco stick.

> Tobacco is heated not burned with improved draw and taste consistency from stick to stick, without the need for cleaning and providing two consecutive uses without recharging the holder.

> > \*Prime version



#### YEARS OF INNOVATION 3 0 OVER





Years of 1990-98 development

Year of commercialization

(i)

EXPERIENCE

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Accord

in the U.S. (Richmond, Virginia)

1998

1999 **Oasis** 

> in Japan (Osaka)

Middle of 1990s

**(** 2002

Accord (Richmond, Virginia)

Oasis in Japan (Osaka, Kyoto, Kobe, and Nara)



2000-04

2006

Heatbar

in Australia, Germany and Switzerland

A specially designed cigarette was inserted into a batterypowered heater equipped with an array of eight blades that heated the tobacco and minimized burning during puffing.

> The EHCSS Series K was more sensitive in puff detection and activation, and included a superior rechargeable battery.

Modifications to the cigarette such as a highly activated carbon filter was introduced.

#### TOBACCO HEATING SYSTEM (THS) IS THE COMBINATION OF AN ELECTRICALLY HEATED TOBACCO PRODUCT (EHTP) AND A TOBACCO HEATING DEVICE (THD)



2007-09



2009-11



**TOBACCO HEATING SYSTEM (THS)** 

The Tobacco Heating System (THS) is a specially designed product that heats a tobacco stick without burning it.

2014

**IQOS 2.2** 

Pilot launch in Milan (Italy) and Nagoya (Japan). In 2015 in Japan and Italy, as well as in cities in Portugal, Romania, Russia and Switzerland.

2016

**IQOS 2.4** 

2018 **IQOS 2.4 PLUS** 

2018 IQOS 3

2018

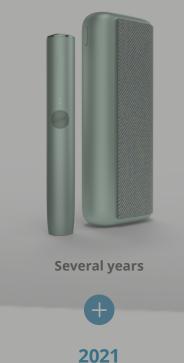
17-18

IQOS 3 **MULTI** 

2019 2019

IQOS 3

DUO



IQOS **ILUMA\*** 

two-piece lab prototype with internal tobacco stick heating system and temperature control of the

This was the first

heating blade.

This was the first industrial design prototype developed for consumer research.

A new industrial design for commercialization has been introduced.

A new heating blade design has been introduced, used from this version onwards.

The device ergonomics has been improved and the design has been developed for a large-scale manufacturing.

Many improvements have been introduced, amongst them the holder vibration to indicate the beginning or the end of the

experience.

The ergonomics and design have been changed with the introduction of a **buttonless side** opening.

Robustness and device reliability have been ameliorated, and the **battery** lifetime duplicated.

An integrated **1-part** pocket size device, providing 10 experiences with one charge.

to provide **two** consecutive uses without the need to recharge the holder in between tobacco sticks.

The technology

Fastest charging of the holder compared to previous versions.

It uses the has been upgraded innovative bladeless **SMARTCORE** INDUCTION SYSTEM™: the induction activates the heating element inside the specially designed tobacco stick.

> Tobacco is heated not burned with improved draw and taste consistency from stick to stick, without the need for cleaning and providing two consecutive uses without recharging the holder.

> > \*Prime version



**BATTERY** 



### ELECTRICALLY HEATED CIGARETTE SMOKING SYSTEM (EHCSS) SERIES E\*

1998 Commercialized as

1999 Commercialized as

# Accord Oasis

in the U.S. (Richmond, Virginia)

in Japan (Osaka)

development











#### **Key Info**

A specially designed cigarette was inserted into a battery-powered heater equipped with an array of eight blades that heated the tobacco and minimized burning during puffing.



#### **User Experience**

- A flow sensor initiated the heating circle for each of the blades as the puff was detected.
- The design allowed for greater control of the available heat resulting in lower temperatures and less combustion as compared to combustible lit-end cigarettes.
- Experience limited to 8 puffs per cigarette.



#### **Heating Technology**

- External heating.
- The heater was equipped with an array of eight blades made from an iron-aluminide alloy, one blade for each of the eight possible puffs per cigarette.
- With this design, the tobacco reached a peak temperature of approximately 500 °C.









### ELECTRICALLY HEATED CIGARETTE SMOKING SYSTEM (EHCSS) SERIES JLI\*

2002 Commercialized as

# Accord Oasis

in the U.S. (Richmond, Virginia)

in Japan (Osaka, Kyoto, Kobe, and Nara)

Years of development

Year of commercializat











#### **Key Info**

A specially designed cigarette was inserted into a battery-powered heater equipped with an array of eight blades that heated the tobacco and minimized burning during puffing.



#### **User Experience**

- A flow sensor initiated the heating circle for each of the blades as the puff was detected.
- The design allowed for greater control of the available heat resulting in lower temperatures and less combustion as compared to lit-end cigarettes.
- Experience limited to 8 puffs per cigarette.



#### **Heating Technology**

- External heating.
- The heater was equipped with an array of eight blades made from an iron-aluminide alloy, one blade for each of the eight possible puffs per cigarette.
- With this design, the tobacco reached a peak temperature of approximately 500 °C.







development

BATTERY

## Heatbar

in Australia, Germany and Switzerland



The EHCSS Series K was more sensitive in a superior rechargeable battery.

Modifications to the cigarette such as a highly activated carbon filter was introduced.









#### **Key Info**

A specially designed cigarette was inserted into a battery-powered heater equipped with an array of eight blades that heated the tobacco and minimized burning during puffing.

puff detection and activation, and included



#### **Battery**





#### **User Experience**

- A flow sensor initiated the heating circle for each of the blades as the puff was detected.
- The design allowed for greater control of the available heat resulting in lower temperatures and less combustion as compared to lit-end cigarettes.
- Flavor, filtration, airflow and heat control improved to further reduce formation of undesirable pyrolysis and combustion products.
- Increased quantity of aerosol delivered due to a bigger blade.
- Experience limited to 8 puffs per cigarette.



#### **Heating Technology**

- External heating.
- The heater was equipped with an array of eight blades made from an iron-aluminide alloy, one blade for each of the eight possible puffs per cigarette.
- With this design, the tobacco reached a peak temperature of approximately 500 °C.



\*Name in regulatory submissions



## THS 2.0

Years of development

rear of commercialization











#### **Key Info**

This was the first two-piece lab prototype with internal tobacco stick heating system and temperature control of the heating blade.



#### **User Experience**

- Introduction of two-piece system, a holder and a charger. Significant holder size reduction.
- Revised tobacco stick:
- shredded cast leaf tobacco processing
- new filter element.
- Experience limited to 6 minutes (continuous heating).



#### **Heating Technology**

- Internal heating.
- The heating blade measured 3 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



- Sufficient for usage of one tobacco stick before needing recharging in the charger.
- Battery lifetime: up to 5000 sessions.





## THS 2.1

Years of development

commercialization









(i

#### **Key Info**

This was the first industrial design prototype developed for consumer research.



#### **User Experience**

- 1st industrial design prototype for consumer research. Improved consistency of sensory experience.
- THS 2.1 (2009-11) tobacco plug manufacturing: crimped tobacco.
- Experience limited to 6 minutes (continuous heating).



#### **Heating Technology**

- Internal heating.
- The heating blade measured 3 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



- Sufficient for usage of one tobacco stick before needing recharging in the charger.
- Battery lifetime: up to 5000 sessions.





2014 Commercialized as

1Q05 2.2

Pilot launch in Milan (Italy) and Nagoya (Japan). In 2015 in Japan and Italy, as well as in cities in Portugal, Romania, Russia and Switzerland.



#### Key Info

A new industrial design for commercialization has been introduced.

A new heating blade design has been introduced, used from this version onwards.



#### **User Experience**

- Improved sensory perception, satisfaction, and puff-to-puff consistency.
- Introduction of the cleaning kit.
- Consistent puffing ensured and usage target to 6 minutes or 14 puffs.



#### **Heating Technology**

- Internal heating.
- A new heating blade design, measuring 5 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



#### **Battery**

- Sufficient for usage of one tobacco stick before needing recharging in the charger.
- Battery lifetime: up to 7300 sessions.



Years of development

Year of commercializa











2016 Commercialized as

1Q05 2.4

Years of development

commercialization









i

#### **Key Info**

The device ergonomics has been improved and the design has been developed for a large-scale manufacturing.



#### **User Experience**

- Ergonomics improved and product designed for a large-scale manufacturing.
- Improved and new cleaning kit.
- Consistent puffing ensured and usage target to 6 minutes or 14 puffs.



### **Heating Technology**

- Internal heating.
- Heating blade design measuring 5 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



- Sufficient for usage of one tobacco stick before needing recharging in the charger.
- From this device onwards, introduction of a new battery for the charger.
- Battery lifetime: up to 7300 sessions.
- Charging time\*\*:
  Holder: 4:10 min
  Charger: 90 min
- Battery capacity: 2900 mAh nominal.

<sup>\*\*</sup> Subject to battery performance degradation and conditions of use



<sup>\*</sup> Name in regulatory submissions



2018 Commercialized as

# 1Q05 2.4 PLUS

Years of development

rear of commercialization











#### **Key Info**

Many improvements have been introduced, amongst them the holder vibration to indicate the beginning or the end of the experience.



#### **User Experience**

- Introduction of the holder vibration indicating the beginning or the end of the experience.
- "Soft" latch mechanism,
   USB micro B on the charger.
- Bluetooth enabling pairing with Android smartphones.
- Autocleaning process of the holder introduced.
- Operating temperature range for the device: 10-50 °C.



#### **Heating Technology**

- Internal heating.
- Heating blade design measuring 5 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



- Sufficient for usage of one tobacco stick before needing recharging in the charger.
- Battery lifetime: up to 7300 sessions.
- Charging time\*\*:
  Holder: 4:10 min
  Charger: 90 min
- Battery capacity: 2900 mAh nominal.



<sup>\*\*</sup> Subject to battery performance degradation and conditions of use





development

**BATTERY** 

### TOBACCO HEATING SYSTEM (THS) 2.2\*

2018 Commercialized as

# 1Q05 3



#### **Key Info**

The ergonomics and design have been changed with the introduction of a buttonless side opening. Robustness and device reliability have been ameliorated, and the battery lifetime duplicated.



#### **User Experience**

- New design with buttonless side opening, orientation-free insertion and magnetic clipping for the holder.
- Orientation-free USB-C for easy charging.
- From this device onwards, introduction of the ProtectPlus™ system
- robust outer shell
- new side door opening
- redesigned electronic chamber of the holder.
- Autocleaning after every 15-25 experiences.
- Operating temperature range for the device: 0-50 °C.



#### **Heating Technology**

- Internal heating.
- Heating blade design measuring 5 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



- Sufficient for usage of one tobacco stick before needing recharging in the charger.
- Battery lifetime: up to 14600 sessions.
- Charging time\*\*: Holder: 3:30 min Charger: 120 min
- Battery capacity: 2900 mAh nominal.





<sup>\*</sup> Name in regulatory submissions

<sup>\*\*</sup> Subject to battery performance degradation and conditions of use



2018 Commercialized as

# 1QOS 3 MULTI

Years of development

commercialization











#### **Key Info**

An integrated 1-part pocket size device, providing 10 experiences with one charge.



#### **User Experience**

- Portable and lightweight, its slender form is intended to fit into pockets and hand.
- Orientation-free USB-C design for easy charging, lid closure and magnetic cap.
- Vibrations can be customized via the Connect App.
- Daylight LED illumination.
- Autocleaning after every 10-20 experiences.
- Operating temperature range for the device: 0-50 °C.
- Battery size, form and inner components changed, more energy storage, 10 consecutive experiences.



#### **Heating Technology**

- Internal heating.
- Heating blade design measuring 5 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



- Single battery sufficient for 10 consecutive experiences before requiring recharging through connection to power.
- Battery lifetime: up to 14600 sessions
- Charging time\*\*:
  Average: 75 min
- Battery capacity: 830 mAh nominal.

<sup>\*\*</sup> Subject to battery performance degradation and conditions of use



<sup>\*</sup> Name in regulatory submissions



2019 Commercialized as

# 1QOS 3 DUO

Years of development

Year of commercializati









ment

#### Key Info

The technology has been upgraded to provide two consecutive uses without the need to recharge the holder in between tobacco sticks.

Faster charging of the holder compared to previous versions.



#### **User Experience**

- Compact and ergonomic design.
- Near-field Communication to access web for easy registration.
- Connectivity: Bluetooth, passive.
- Double LED indicator.
- Operating temperature range for the device: 0-50 °C.
- Holder: 2 experiences without recharging.
- Charger: 20 experiences without recharging.



#### **Heating Technology**

- Internal heating.
- Heating blade design measuring 5 mm.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



#### **Battery**

- Battery has increased charging current and more capacity to allow for 2 consecutive experiences.
- Battery lifetime: up to 14600 sessions.
- Charging time\*\*:

Av. 1:50 min, 0-1 use Av. 3:25 min, 1-2 use Av. 5:15 min, 0-2 use

- Charger: 120 min
- Battery capacity: 2900 mAh nominal.
- \* Name in regulatory submissions
- \*\* Subject to battery performance degradation and conditions of use





2021 Commercialized as

# 1QOS ILUMA

Years of development

Year of commercializat









ment

#### **Key Info**

It uses the innovative bladeless SMARTCORE INDUCTION SYSTEM™: the induction activates the heating element inside the specially designed tobacco stick. Tobacco is heated not burned with improved draw and taste consistency from stick to stick, without cleaning and providing two consecutive uses without recharging the holder.



#### **User Experience**

- New design with a wrap around flap.
- Auto-start: tobacco stick detected when inserted and device automatically turns on.
- Accelerometer tells when the device is used or not and turns the device off if needed.
- "Haptic feedback" tells how long is left of the tobacco experience.
- Holder: 2 experiences without recharging.
- Charger: 20 experiences without recharging.



#### **Heating Technology**

- Internal heating.
- Bladeless SMARTCORE INDUCTION SYSTEM™: the induction activates the heating element inside the specially designed tobacco stick.
- Tobacco heated within a precisely controlled temperature range to avoid burning it.



#### **Battery**

- Battery lifetime: up to 14600 sessions.
- Charging time\*\*:

Av. 1:50 min, 0-1 use Av. 3:25 min, 1-2 use Av. 5:15 min, 0-2 use Av. 10:05 min, full charge first time

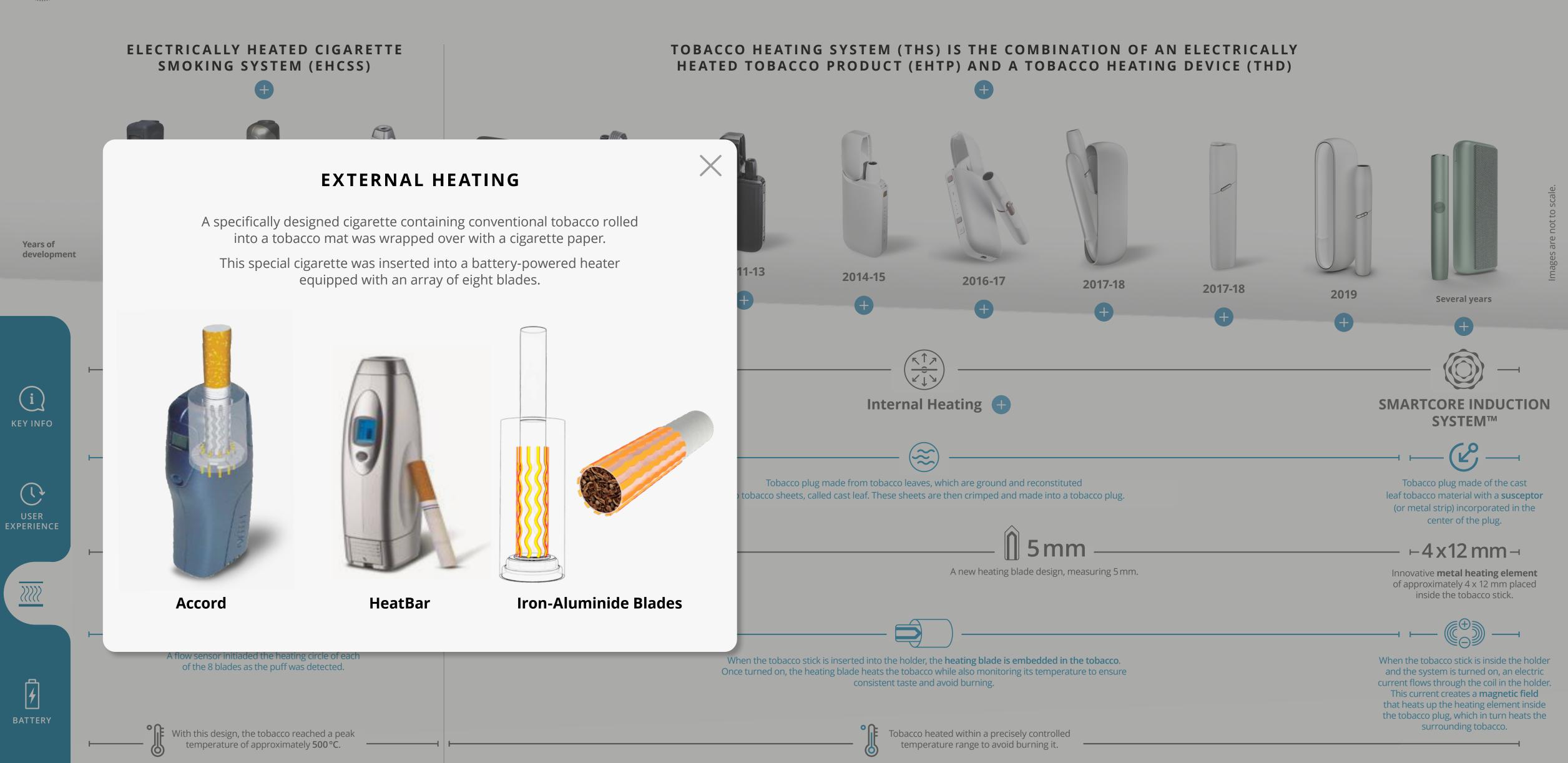
- Charger: 120 min
- Battery capacity: 2900 mAh nominal.

<sup>\*\*</sup> Subject to battery performance degradation and conditions of use



<sup>\*</sup> Name in regulatory submissions







#### **ELECTRICALLY HEATED CIGARETTE SMOKING SYSTEM (EHCSS)**









Middle of 1990s



2000-04



2007-09





2009-11





TOBACCO HEATING SYSTEM (THS) IS THE COMBINATION OF AN ELECTRICALLY

HEATED TOBACCO PRODUCT (EHTP) AND A TOBACCO HEATING DEVICE (THD)

The Tobacco Heating System (THS) is a specially designed product that heats a tobacco stick without burning it. This can be achieved via:

#### **BLADE**

A heating blade that heats the tobacco plug in the consumable radially outwards from the center of the tobacco plug.

#### **INDUCTION**

The induction THS uses the same internal tobacco heating principle as the blade THS, but without the blade. This means there is no direct contact between the electronics and the heating element. The tobacco is heated from within the tobacco stick through energy transfer to a heating element via a magnetic field.



Tobacco plug made of the cast leaf tobacco material with a susceptor (or metal strip) incorporated in the center of the plug.

2019



Several years

**SMARTCORE INDUCTION** 

SYSTEM™

Innovative metal heating element of approximately 4 x 12 mm placed inside the tobacco stick.

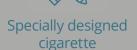


When the tobacco stick is inside the holder and the system is turned on, an electric current flows through the coil in the holder. This current creates a magnetic field that heats up the heating element inside the tobacco plug, which in turn heats the surrounding tobacco.



External Heating +





Cigarette design improved to provide a better smoking experience.

Addition of highly activated carbon filter



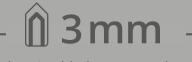
The heater was equipped with an array of eight blades made from an iron-aluminide alloy, one blade for each of the eight possible puffs per cigarette.



A flow sensor initiaded the heating circle of each of the 8 blades as the puff was detected.



With this design, the tobacco reached a peak temperature of approximately 500 °C.



The heating blade measured 3 mm.





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KEY INFO

Years of

development

















